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BELL'S
SCOTCH WHISKY
BELL'S

EUROPE'S BANKS BLAST $

Money market in turmoil

By ANDREAS WHITTAM SMITH City Editor

MASSIVE sales of dollars by European central banks under the leadership of the German Bundesbank sent the American currency into free fall for several hours yesterday.

On one of the most dramatic days ever seen in the foreign exchange markets, the central banks dumped more than $1·5 billion on to unsuspecting speculators

By lunchtime, the pound had jumped by more than five cents to $1·1090 before closing at $1·09.

City Comment—P21

More dramatically still the dollar lost 16 pfennigs against the Deutschemark, the biggest one-day drop over recorded to a low of Dm3·27 from Tuesday's London close of Dm3·43.

This was nearly 21 pfennigs or six per cent. under the 15-year high of Dm3·4780 reached earlier on Tuesday before warnings of greater central bank intervention by Mr Paul Volker, chairman of the United States Federal Reserve Board, sparked off widespread dollar sales.

'Hundreds of millions' sold by Germans

To the surprise of currency dealers, however, the American Federal Reserve did not show itself as an actual seller of its own currency. This failure to support the European central banks openly allowed the dollar to recover a little poise in the afternoon and the Deutschemark finished at DM 3·34.

The pound also strengthened against the continental currencies with the trade-weighted index improving from 70·2 to 71·6.

The Bundebank made its move in mid-morning after signs that a brief rally in the dollar was running out of steam.

Inviting other central banks to join in, the Bundesbank sold, in the space of two or three hours, enormous amounts of dollars from its reserves.

A Bundesbank spokesman would admit only to it having sold "several hundreds of millions of dollars." But dealers put the figure at closer to $700 million and other sources said the final sum may have approached $1 billion.

Other central banks, including the Bank of England and those of France, Italy, Belgium, Spain and the Netherlansd sold smaller amounts, which appear to have brought the grand total to upwards of $1·5 billiion.

This is only the second occasion on which central banks have intervened jointly to stem the rise in the dollar since the Washington meeting last month when finance ministers of the five biggest industrial countries agreed to intervene more aggressively. The sums involved are unprecedented.

The effect was to send the foreign exchange markets into pandemonium as the dollar went into an uncontrollable tailspin.

Dealers explained that the markets had gone "absolutely berserk." One said: "We have 100 dealers and only two have remained on their feet all morning. The rest are completely exhausted.

"Lunchtime has been cancelled for the rest of the week. The market is so volatile that men can't even get people to answer their telephones."

There was wave upon wave of panic sales as investors rushed to off-load dollars. Conditions were also described as "absolutely wild" and "pretty violent."

Dealers in one of London's biggest trading rooms were quoting spreads between buying and selling prices for Deutschemarks of up to five pfennigs at one stage and spreads of two to three pfennigs were commonplace as they struggled to find a sensible trading level for the dollar.

This compares with normal spreads of one-tenth to two-tenths of a pfennig.

Dollar 'may rise again'

The reluctance of the American Administration to sanction large-scale dollar sales was seen as undermining the credibility of central bank intervention. Nonetheless, the timing, scale and impact of yesterday's move by the European central banks, won grudging admiration from dealers.

However, dealers and economists on both sides of the Atlantic remained unconvinced that a dollar turning point had been reached. The prospect of a dollar-pound parity within the next few weeks is by no means being ruled out.

It is argued that the continued vitality of the American

Continued on Back P, Col 5

RELIEF FOR THATCHER

By Our Political Correspondent

The rise in the pound against the dollar came as a relief to Mrs Thatcher and other Ministers last night.

The trend was said to have confirmed the Prime Minister's view that the pound had been too low before its improvement yesterday.

TRAUMA DAY FOR WALL ST.

By IAN BALL in New York

AN extraordinary 24 hours on international currency markets was drawing to a close on the trading floors of Wall Street banks last night with the experts divided on whether the dollar's long upward march had been reversed or simply halted momentarily.

The New York traders, manning the telephone banks and monitoring the action through the green digits flickering across their computer screens, looked like troops who could use a fortnight's rest and recuperation well away from the front.

"I think we're all a bit shell-shocked," one trader who specialises in sterling confided. "But at last, things are beginning to settle down, to become a bit more orderly, and for that we are all grateful."

The New York markets had had a foretaste late on Tuesday of the panic trading that broke out yesterday in London and other major European centres.

The dealers spoke of "extremely disorderly" trading with "point spreads" so wide in projected dollar-sterling and dollar-mark deals that routine commercial orders became extremely difficult to process.

But what passes for calm in the operations rooms of currency traders had descended by yesterday afternoon, and dealers were able to pause to talk of the day's winners and losers and the long-term outlook.

Only certainty

There were as many opinions, it seemed as national currencies being tracked on the electronic display boards. The only certainty was that the dollar was making a signicant comeback after the battering it had taken earlier in the day on the European money markets.

The pound, for example, had begun the trading day in New York at $1·11, an astonishing five cents above its Tuesday closing level, but by early afternoon, sterling was sliding again and deals were being made at $1·0870.

The speculation was that the market had absorbed the intervention by central banks in Britain, West Germany, France, Italy, Belgium and Canada and was readjusting to normal market forces.

The big unknown was whether the European central banks were planning more of the same in the near future — unloading dollars from their reserves to halt the apparent free fall of their currencies.

HALIFAX CUTS TOP LOAN RATE

By Our City Staff

Britain's biggest building society, the Halifax, is to cut by ½ per cent. the mortgage rate on new and existing loans of between £30,000 and £60,000, bringing down the rate to 13½ per cent. agianst the basic 13 per cent. for loans under £25,000.

The Halifax chief general manager Mr John Spalding, will join other society chiefs in London today to discuss interest rates

Volcker presses home his Budget warning

By DAVID SHEARS in Washington

MR PAUL VOLCKER, who, as chairman of the United States Federal Reserve Board, wields more power over the dollar than any other individual, spoke up again yesterday for "forceful" government intervention in the world's volatile money markets.

His similar remarks the previous day was credited with touching off Tuesday's sudden plunge of the dollar on the New York exchanges yesterday, spurred by concerted dollar sales by European central banks, the American currency's fall accelerated in Europe.

Mr Volcker, seemed to be keeping up the pressure by repeating his statement yesterday. But, in testifying to the Senate Foreign Relations Committee he said that, while forceful official intervention could have a useful role to play, other and more basic measures were more important.

He gave top priority to reducing America's $200 billion Budget deficit and reducing the nation's heavy dependence on foreign borrowing. Further down his list was the suggestion that major industrial countries—doubtless including Britain, although he named no names—should do more to stimulate their economies and get rid of "structural rigidities."

Mr Volcker's pronouncements on monetary policy or intervention in foreign exchanges are eagerly followed on Wall Street because of the Federal Reserve Board's autonomous function as guardian of the money supply.

His talk of currency intervention prompted the White House to issue an official disclaimer of any change in policy. "We intervene only in disorderly markets," Mr Larry Speakes, the White House spokesman said.

But the denial did not dispel rumours in financial circles that America, too, had joined in the concerted government sale of

Continued on Back P, Col 5

The Pope conferring with Mr Gromyko, Soviet Foreign Minister, at the Vatican yesterday. The audience lasted almost two hours. Report—P4.

BBC cash curbs ground Dr Who

By HARVEY LEE Television Staff

DR WHO'S flying telephone kiosk was grounded yesterday for 18 months by the B B C, which says it cannot afford the £100,000 cost of each 50-minute episode of the Time Lord's adventures.

When the present series ends next month, the Tardis will not materialise again before autumn next year — the longest break in its 22-year galactic wanderings.

Filming of the next adventures had been due to begin this spring.

But the BBC's money problems threaten to achieve what the Daleks never did — the ex-ter-min-ation of the Doctor.

Mr Bill Cotton, managing director of BBC Television, said: "The BBC has to live within its income. We are anxious to keep up the high standard of the production, and after considering a number of production options we decided we could not maintain every project."

Mr Michael Grade, the new Controller of B B C-1, whose decision to take "Dallas" off B B C screens was dropped after uproar from soap opera fans, ordered Dr Who down to earth to save cash while other new drama programmes are made.

'Propaganda coup'

He now faces a reacton from fans of the show—it is seen by 110 million views in 54 countries—every bit as angry as that of the "Dallas" devotees.

Which, according to Patrick Troughton, the second of the six actors who have played the Doctor—and who is reappearing in the current episode—is exactly what the corporation wants.

With a Time Lord's perspicacity he detects a propaganda coup to support the Corporation's call for a higher licence fee.

"It is possible the B B C is hoping there will be a public outcry about the series being too expensive for their resources. "I would have thought most people will put two and two together and realise what is in the minds of the B B C executives," he said.

Colin Baker, the current Doctor, said: "I am contracted to the series, but the B B C will probably have to pay off a lot of other people. It doesn't seem good financial sense to take it off."

LANGE ARRIVES FOR STORMY TALKS AT No.10

By Our Diplomatic Staff

Mr David Lange, the New Zealand Prime Minister, arrived in London yesterday for a visit that seems bound to include a stormy session with Mrs Thatcher.

Mr Lange, 43, has been the subject of sharp criticism by the British Prime Minister for his refusal to allow nuclear armed warships to use his country's ports.

Yesterday the New Zealand leader was formally welcomed by Baroness Young, a junior Foreign Office Minister, who called on him at the New Zealand High Commission.

Picture—P4
'Harsh reprisal'—P5
Editorial Comment—P18

PONTING FILE SENT TO DPP

MINISTRY of Defence Police inquiries into allegations that Mr Clive Ponting committed perjury during his trial have been referred to the Director of Public Prosecutions.

Mr John Bailey, Chief Constable of the Ministry's Police Force, has sent an interim report on the case to the D P P. It suggests that inquiries have not been completed.

They began after Mr Ponting was acquitted of breaching the Official Secrets Act, in leaking M o D documents on the sinking of the Argentine cruiser General Belgrano to Mr Tam Dalyell, Labour M P for Linlithgow.

Two weeks ago, as the political controversy over the issue was at its height the Ministry announced it was re-opening inquiries to ascertain whether or not Mr Ponting committed perjury.

'On right track'

The investigation is linked to an anonymous letter sent by Mr Ponting to Mr Dalyell three months before he leaked the documents which resulted in the trial.

The letter informed Mr Dalyell that he was "on the right track," and suggested further questions he could ask about the sinking of the Belgrano.

Mr Ponting's solicitor, Mr Brian Raymond, has denied that his client committed perjury over the extent of his contact with Mr Dalyell.

SYRIANS IN SKYJACK SURRENDER

By Our Correspondent in Vienna

TWO Syrians who skyjacked a Lufthansa Boeing 727 to Vienna surrendered last night after freeing 55 passengers. Eight crew members stayed safely aboard the plane.

Five of the passengers were British.

The skyjackers were being deported to Damascus from West Berlin after failing to win political asylum in West Germany, when they seized the plane which had left Frankfurt, over Munich.

They threatened air hostesses with broken bottles and cutlery, and forced the pilot to land in Vienna.

Police said the pair had demanded political asylum in Austria and guarantees that they would not be extradited to Syria, where they are believed to face death sentences for underground activities.

CAR JACK WARNING

By Our Motoring Correspondent

Motorists who have scissors-type car jacks imported from Taiwan by Sprint Motor Accessories Services Limited were warned last night to have them tested before using them or throw them away.

The warning came from the Department of Trade and Industry which said the jacks — code numbered 06TA — could collapse at less than the stated load weight.

LATE NEWS

Phone: 01-353 4242

Classified Advertisements 01-583 3939

SOCCER BOMB

(Sport—Page 34)

Bomb in hijacked van exploded 200 yards from Belfast football ground an hour after full time in Northern Ireland-England match. No injuries.

1

Day of decision for NUM as strike crumbles

By MAURICE WEAVER Industrial Staff

WITH more than half its members now working, the N U M's national executive committee meets in Sheffield today knowing that it can not afford to dither about its disintegrating strike.

The coal board's latest figures, showing that the milestone of a 50 per cent. return was passed yesterday morning, leaves the union speaking for a minority of its 186,000 members.

The number of "new faces" — 1,342 on the day making 93,500 N U M members at work — underlined the union leadership's dilemma as pressure grew in the coalfields for a quick end to the stoppage.

The most positive moves towards an armistice came from those areas which have been the most loyal and determined supporters of the strike —South Wales and Durham.

Meanwhile Mr Willis, T U C general secretary, indicated after a meeting of his general council yesterday, and a brief consultation with his seven-man strike-monitoring team, that he still nurtured a faint hope that the two sides in the dispute might yet be persuaded to return to the negotiating table.

Other pit news—P2

But he conceded that there was no immediate prospect of a renewed peace initiative. The best the T U C could do was to examine the parties' settlement offers and seek an opening "using our intelligence, experience and commitment."

The principal ootions now open to Mr Scargill and his N U M leadership would seem to be as follows:

1 To continue the present war of attrition and watch their union's influence drain away as the drift back continues in a climate of demoralisation. In the minds of most trade union leaders and many senior N U M officials it is a course that does not bear consideration;

2 To seek a return to the negotiating table. With the coal board "riding high" on the drift-back figures and still determined not to budge from its

Continued on Back P, Col 3

SEAMEN END COAL BLOCKADE

By STEPHEN WARD Industrial Staff

FOUR ships carrying coal left ports in the North-East of England for the South-East yesterday, breaching an 11-month blockade by the National Union of Seamen.

The four vessels, which had been waiting for several days at the mouths of the rivers Tyne and Blyth with 27,000 tonnes of fuel for power stations, were the first coal ships to leave the North-East since the start of the miners strike last March.

The High Court last week granted an injunction ordering the National Union of Seamen to end its blockade on shipments from Tyneside but the four crews maintained it unofficially.

Yesterday, with 45 per cent. of the miners in the North East working, the blockade crumbled.

Rail warning

The only significant industrial allies remaining to the N U M leadership are the railway unions. British Rail said yesterday that of the 120 trainloads of coal available daily to be carried, only 40 are being run. The rest is going by road.

In the East Midlands between 40 and 200 railwaymen a day have been sent home without pay for the rest of their shifts for refusing to handle coal trains. Groups of men have been taken to power stations to be shown the coal lorries taking their work.

VAUXHALL AND BEDFORD LOSSES

By Our Business Correspondent

Bedford Commercial Vehicles and Vauxhall Motors lost £69·3 million last year, almost 25 per cent higher than in 1983.

Bedford losses soared by over £10 million to £62·4 million while Vauxhall lost £6·8 million against £1·1 million a year earlier.

City Report—P21.

WIRETAP DEBATE

By Our Political Staff

The controversy over allegations of the illegal wiretapping of trade union and anti-nuclear activists by the security services made in a recent Channel Four documentary will be debated in the Commons on Wednesday.

PUPILS LOCK TEACHERS IN SCHOOL

Fifth-form boys wearing balaclavas yesterday hit back at teachers for taking industrial action by padlocking the gates of Highdown Comprehensive School, Reading, Berks, locking them in and stopping them leaving for lunch.

The teachers eventually found a pair of bolt cutters to free themselves but by then the lunchbreak period was virtualy over.

This week the teachers have refused to supervise meals as part of their national pay dispute and pupils have been sent off the premises at lunchtime.

Strike report—P2; Editorial Comment—P18

SINATRA SUES

By Our New York Sta

Frank Sinatra, the entertainer, has filed a £21 million libel suit against the NATIONAL ENQUIRER newspaper, aiming that it fabricated a story that he had been injected with a youth serum made of beep foetus cells in a Swiss clin.

Today's Weather

GENERAL SITUATION: S. flow will gradually strengthen as frontal trough approaches W.

LONDON, E. MIDLANDS, S.E.S. AND E. ENGLAND, E. ANGLI Fog, clearing slowly, persists near coasts. Sunny spells. Winds S.E., light or mod. Max. 55F (13C).

W. MIDLANDS: Fog patch clearing. Sunny spells, cloudy later. Winds S.E., light increasing mod. or fresh. 57F (14.

S.W. ENGLAND, WALES: Fog patches clearing. Sunny spells, rain later. Winds S.E.light increasing fresh or strong. 55F (13C).

S. NORTH SEA, STRAIT OF DOVER: Winds S.E. 1-3, increasing 4. Sea smooth becominglight.

ENG. CH. (E.): S.E. 1-3, reasing 5 or 6-7. Smooth becoing mod. or rough.

ST. GEORGE'S CH., IRISH SEA: S.E. 1-3 or 4, increasing 7 or 8. Slight becoming rough.

OUTLOOK: Rain spreadin Colder.

Weather Maps—4

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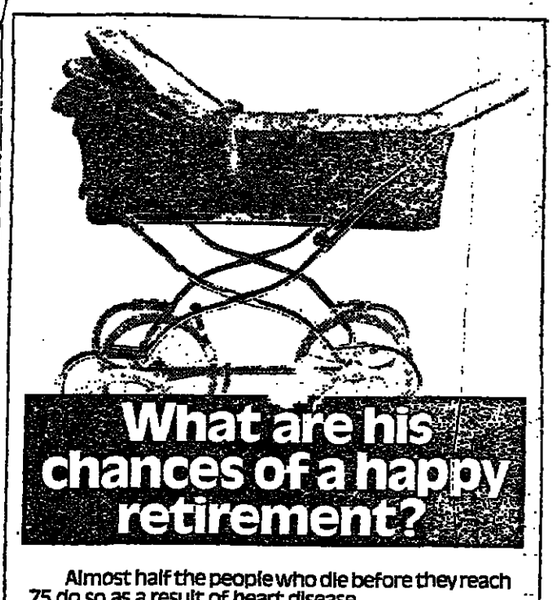

Almost half the people who die before they reach 75 do so as a result of heart disease.

Yet the factors that influence this may start in the cradle. Or even earlier.

That's why the British Heart Foundation is funding research work into this and all other aspects of heart disease.

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(Figures taken from official Government statistics for 1982 on deaths under 75 in Britain)

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Please send me more information on the work of the BHF and details of how I can help.
Send this coupon to the British Heart Foundation, 102 Gloucester Place, London W1H 4DH.

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Address:

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ES/DT/3

British Heart Foundation
The heart research charity.

Selective strikes to be stepped up

CONCILIATION OFFER TO TEACHERS

By MARGOT NORMAN Education Staff

EDUCATION authorities yesterday offered to bring in an indepedent concialtor in an effort to break the deadlock in Teachers' pay dispute.

The offer coincided with an announcement that the National Union of Teachers, the main teacher union, would next week escalate the selective strikes that are already disrupting the education of thousands of children.

Initial reaction from the teachers' associations to the offer was lukewarm, but the N U T did not slam the door on the initiative as was expected.

Instead, Mr Fred Jarvis, the union's general secretary, said that as leader of the teachers' negotiating panel he would ask the employers to "clarify" their intentions in suggesting conciliation before putting the idea to the other teachers' associations.

Mr Philip Merridale, chief negotiator for the employers' side, announced the conciliation offer after a meeting of the management panel in London yesterday morning.

He stressed that there were no strings attached, no preconditions concerning the agenda for any fresh talks.

Cautious welcome

The second-biggest union, the National Association of Schoolmasters Union of Women (NAS/UWT) said it would not reject the conciliation offer out of hand, but that it would be "difficult to conciliate on an empty stomach."

The Assistant Masters' and Mistresses Association and the Secondary Heads' Association gave the employers' proposal a cautious welcome, while the National Association of Head Teachers was "frankly ulkewarm."

The head teachers, unlike their classroom colleagues, wanted to accept the employers' offer of arbitration. They say they are not sure what a conciliator could do that an arbitrator could not do.

The N U T, which has an overall majority of one on the teachers' panel, was mandated by a special salaries conference of its members last autumn to reject arbitration on this year's pay claim. Last year arbitration brought the teachers an improvement of only 0·6 per cent. on the original 4·5 per cent. offer.

This year the employers have offered four per cent., saying it is the most they can afford in view of rate-capping and the overall Government-set spending limits, and arbitration. The teachers are seeking a rise of at least £1,200 for every teacher, and an overall 12·5 per cent.

The employers said a conciliator would have to be agreed by both sides and the NAS/UWT suggested that Lord Houghton, who chaired the 1974 inquiry into teachers' pay, would be acceptable.

"The public are confused and can not understand why intelligent people can't get together to sort out their differences." Mr Merridale explained. "Perhaps a sensible way to deal with it is to bring in a third party."

"The management panel is deeply concerned about the deadlock in negotiations and the effect on pupils of industrial action.

"The difficulties which confronted us when negotiations broke down in the Burnham Committee were really procedural. It did seem to us that the best way to get round those essentially procedural difficulties was to appoint a conciliator."

CABLE TV AREAS ARE NAMED

Two of the first five cable areas announced by the Cable Authority yesterday will be in London and could begin operating next year.

The Authority will advertise immediately for applicants to run Tower Hamlets and Newham, Wandsworth, Bolton, Cheltenham and Gloucester and West Surrey area, which takes in Woking, Godalming, Farnham, Aldershot, Fleet and Farnborough.

Solihull not to press court tactic

By Our Education Staff

CONSERVATIVE-controlled Solihull council, which last week obtained a High Court injunction ordering the National Union of Teachers to ballot its local members on industrial action, has dropped the idea of taking further legal action against the union.

The authority was threatening to challenge the legality of the union's earlier ballot on all-out strike action, claiming that in some schools the ballot was not secret, because teachers signed their ballot form. The council was also considering a challenge to the ballot taken this week to comply with the court order.

But the authority has now decided that the union's decision to ballot nationally, and not just in Solihull as the injunction required, was victory enough.

The N U T is now balloting on what it insists is a withdrawal of goodwill, not a breach of contract, using its own funds and not drawing on the funds the Government has set aside for secret ballots.

However, Solihull, fortified by last Friday's High Court ruling, said yesterday it will dock teachers' pay for refusing to do lunchtime duty, cover for absent colleagues, and attend staff and parents' meetings.

255 more schools on NUT hit-list

By Our Education Staff

THE National Union of Teachers is to step up the scale of its three day strikes next week, hitting 255 schools compared with 216 this week.

The strikes will run from Tuesday through to Thursday, as this week, in 27 local authorities.

The new names on next week's target list of authorities are: Hertfordshire, Surrey, Oxfordshire, Buckinghamshire, Clwyd, Dyfed and the London boroughs of Harrow, Hillingdon and Hounslow.

NORTH YORKSHIRE
Burnholme SM York; St Barnabas CEP, York; Westfield CJ, York; Selby High, Selby.

BRADFORD
Buttershaw Upper; Nab Wood Upper; Hanson Upper; Manningham Mid; Lidget Green Mid; Margaret McMillan First; Swain House First; Thornbury First; Atlas Street First.

LEEDS
Brigshaw Comp; John Smeaton High, Intake Mid.

WAKEFIELD
Knottingley HS; Outwood Grange, Eastmoor HS; Harewood Lane First Sth Elmshall; Gawthorpe J and I S Ossett.

NOTTINGHAMSHIRE
Bee Wood Comp, Nottingham; Elliott Durham Comp, Nottingham; Harwood Comp, Nottingham; Top Valley Comp, Nottingham; Wm Crane Comp, Nottingham; Gedling Comp; Carlton le Willows Comp, Gedling; Arnold Hill Comp, Arnold; Col Frank Seely Comp, Calverton; Christ the King Comp, Frank Wheldon Comp.

NORTHAMPTONSHIRE
Lodge Pk Comp, Corby; Kingswood Comp, Corby; Our Lady and Pope John Comp, Corby; Beanfield Comp, Corby; Queen Elizabeth Comp, Corby; Weston Favell Comp, Northampton; Thomas Becket Upper, Northampton; Ecton Brook Mid, Northampton; Emmanuel Mid, Northampton; Ecton Brook Lower, Northampton.

SOLIHULL
Smiths Wood Sec; Archbishop Grimshaw Sec; Ulverley Prim; Langley Sec; Park Hall Sec.

BIRMINGHAM
Baverstock Sec; Castle Vale Sec; Great Barr Sec; Handsworth New Rd Sec; St Edmund Campion Sec; Turves Green Girls Sec; Anglesey Prim; Kings Rise Prim; Wyndcliffe Jun; Brookfield Prim; St Mary CEP.

WALSALL
Barr Beacon Sec; Aldridge Sec; Alumwell Sec; TP Riley Sec; Pool Hayes Sec.

WARWICKSHIRE
Kenilworth Sec; Trinity RC Sec; Southam Sec; Aylesford Sec; Myton Sec; Clapham Terrace First; Sydenham First; Woodloes Mid; St Joseph's RC P; Newburgh Mid.

SUFFOLK
Westbourne Sec, Ipswich; Copplestone Sec, Ipswich; Nacton Heath Sec, Ipswich; Northgate High, Ipswich; Chantry High, Ipswich.

CAMBRIDGESHIRE
Neale Wade Sec; Parkside Sec; Netherall Sec; Bretton Wood Sec; Jack Hunt Sec.

HERTFORDSHIRE
Collins Wood Sec, Stevenage; Bedwell Sec, Stevenage; Roebuck JMI, Stevenage; Pin Green JMI, Stevenage; Woolenwick JM, Stevenage; Broombarns JMI, Stevenage Martinswood JMI Stevenage; Nobel Sec; Stevenage Girls Sec William Penn S, Watford; St Clement Danes, Watford; Bushy Hall Sec, Watford; Palmiders Sec, Watford; Francis Combe Sec, Watford; Arnetts Hill Prim, Leaform JMI.

SURREY
Hinchley Wood F and M; Rivermead Mid; Heathside Sec; Hinchley Wood Sec; Waynflete Sec; Rydens Sec; Esher College; Woodhatch Sec; St Bedes, Warwick.

EAST SUSSEX
Ickfield; Chailey; Tideway; Newhaven; Priority, Lewes; Wallands CP, Lewes; Willingdon Sec; Hailsham Sec; Heathfield Sec.

KENT
Woodlands Sec, Gillingham; Hillyfield CP, Gillingham; Robert Napier Sec, Gillingham; Parkwood Jun, Gillingham; Barnsole Jun, Gillingham; Dover Boys Gs; Downs P Dover; Astor Sec, Dover; Guston P Dover, Powell P Dover Barton Road P.

BERKSHIRE
Princess Margaret Royal Free; Royal Free Mid; Royal Free First; Windsor Boys; Windsor Girls; Meadway S, Reading; [illegible]lands; Stoneham.

BUCKINGHAMSHIRE
Mandeville Sec; Quarrendon Sec; Grange Sec; Cressex Sec; Sir William Ramsey.

OXFORDSHIRE
Cherwell Upper; St Philip and James; St Barnabas First; Cheney Upper; Headington; E Oxford First; St Mary and St John First. Donnington Mid.

GLOUCESTERSHIRE
Farmor's Sec, Cirencester; Fairford Hm, Cirencester; Kingshill S, Cirencester; Deer Park S, Cirencester; Beaufort S, Gloucester; Longlevens Sec, Gloucester; Longlevens Inf, Gloucester.

CLWYD
(All Wrexham) Ysgol Rhiwabon; St Davids Sec; Ysgol y Grango; Acton Park Inf; Victoria Junior; Ysgol y Drindrod; Ysgol y Wern CP; Borras Park Jun; Hafod y Wern; Pengelli Inf; Alexandra Jun; Mold Alun Comp.

HARROW
Norbury First and Mid; Little Stanmore; Hestmead First; Whitmore High; Hatch End High; Canons High; Nower Hill High; Bentley Wood; Harrow Weald Fifth Form Coll; Park High.

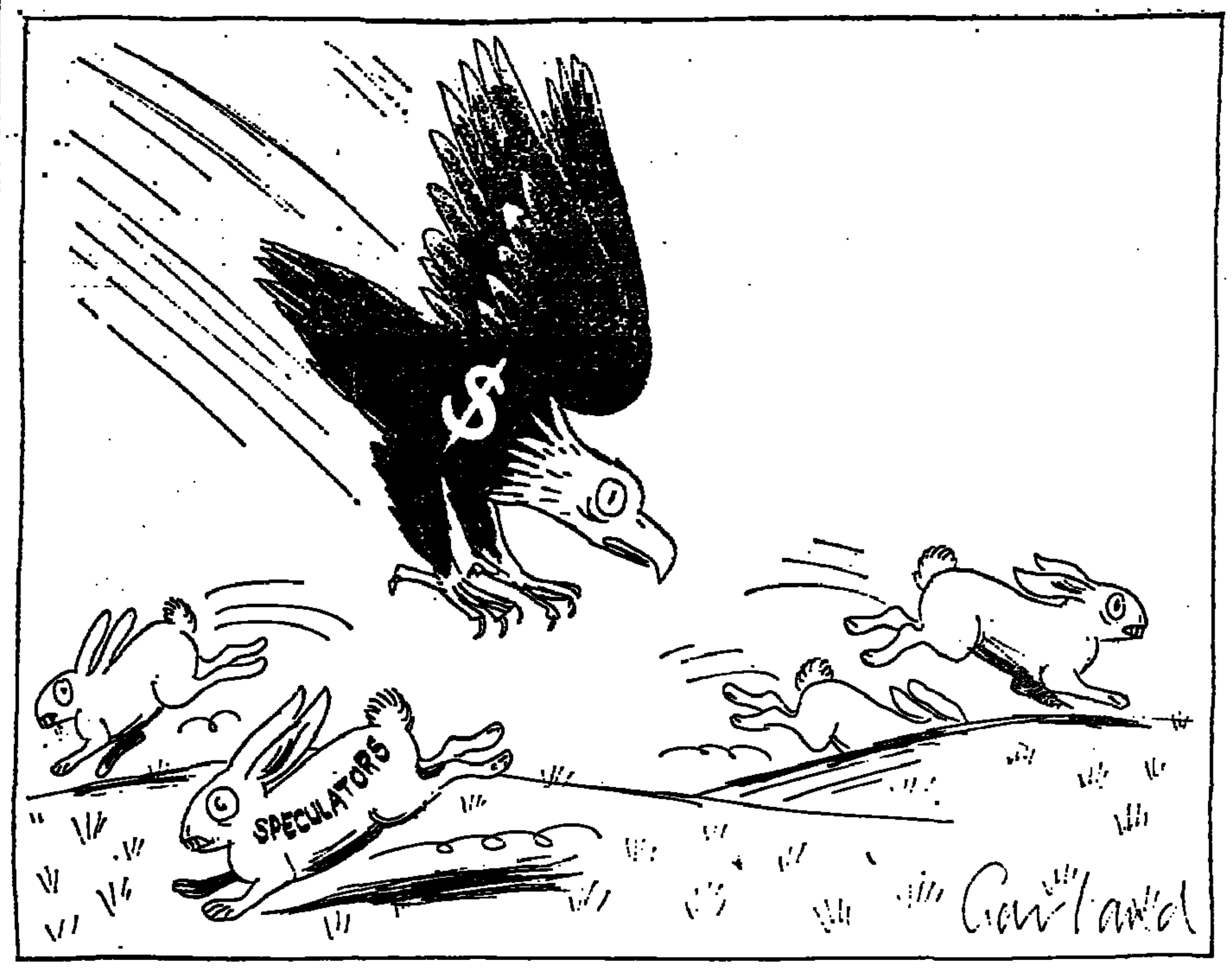
HILLINGDON
Harlington Sec; Queensmead Sec; Bishop Ramsey; Northwood Sec; Bishopshalt; Barnhill; Abbotsfield; Mellow Lane; Evelyn; Swakeleys. Greenway.

MERTON
Greenwood P; Links P; Cottenham Pk C of E; Bushey Mid; Gorring Pk Mid; Morden Farm Mid; Garth Sec, Tamworth Manor Sec.

HOUNSLOW
Crane Jun; Cranford Inf; Isleworth Town JMI; Springwell Jnr; Wellington JMI; Chiswick Sec; Cranford Comp; S Heston Sec; Hounslow Manor Sec; Lampton S.

NEWCASTLE
Atkinson Road Primary; Sacred Heart RC Primary; Stocksfield Avenue Primary; Cowgate Primary; Montague Junior; Montague Infant; Wingrove Infant; English Martyrs RC Primary; North Fenham Primary; Pendower Primary; Westerley First School; Lemington First School; Broadwood Junior; Broadwood Infant; Claremont Middle; Throckley Middle; Dumpling Hall Middle; Walbottle Comprehensive; Rutherford Comprehensive and Walbottle High School.

DYFED
Penglais Comprehensive; Plascrug Primary; Trefechan Primary; Penparcau Primary (all Aberystwyth); Gwendraeth Comprehensive; Maes yr Yrfa Comprehensive; Brynteg C; Llechyfedach CP; Cross Hands CP; Cefn Eithin CP; Pontbeni CP; Llangennech CP; Dreffach C; Llandarog CP; Banc-ffosfelen CP; Carway CP; Cwmgwili CP; Llanon CP; Maesybont CP.



"... HE WATCHES FROM HIS MOUNTAIN WALLS, AND LIKE A THUNDERBOLT HE FALLS."

('The Eagle' by Tennyson)

TRIDENT 'SAVINGS' AT £158m

By Maj-Gen Edward Fursdon Defence Correspondent

ALTHOUGH the overall estimated cost of the Trident D5 submarine programme rose from £7,520 million in 1982 to £9,285 million in January, there has been a net reduction in real terms of £158 million.

Explaining this to the Commons Defence Committee yesterday, Mr Nigel Paren, the Defence Ministry's Director of Resources and Programmes (Strategic Systems), said that the share of costs to be paid in America had reduced by a net $58 million and that those to be paid for in Britain had reduced by a net £116 million.

He pointed out, however, that price inflation (17·2 per cent. in Britain and 18·8 per cent. in the United States) and the exchange rate variation ($1·78 down to $1·58 to £1) had added £1,547 million and £1,141 million to the bill respectively.

Requirement changes and reassessment of work shares had saved $1,297 million but had increased the sterling bill by £327 million. The result was that the overall cost of the Trident programme had increased by £1,765 million over the immediate past 3-year period.

The first new British Trident submarine is due to sail over to collect its missiles in the mid-nineties.

South Wales priority is minimising damage

By COLIN RANDALL

THE effective collapse of the pit strike a few days short of its anniversary was tacitly acknowledged yesterday by leaders of the South Wales miners, without whose loyalty it might have ended months ago.

On the eve of today's NUM executive meeting, South Wales area leadership gave clear indications that it now sees the priority as ending the strike before further damage and division are inflicted on the union.

Mr Terry Thomas, area vice president, said in a local B B C radio interview that the worst possible outcome for South Wales miners would be for them to be "tearing each other apart." The number of men working in the coalfield rose yesterday to 1,574 with 125 "new faces" making a total of 891 since Monday.

Mr Thomas also spoke bitterly of the possibility of attempts by delegates from areas where support for the strike has been weakest to frustrate moves to bring it to a close.

"What we do not need is to have N E C members with very few of their own members on strike voting for a continuation of the strike," he said. He was referring to areas like South Derbyshire and Leicestershire.

"If they vote to continue, they will be saying they are prepared to fight to the last drop of the South Wales miners' blood."

It would be better to organise a return to work without a settlement than to accept the final terms offered last week by the Coal Board.

The South Wales executive has not mandated its delegates attending today's meeting, but Mr Thomas said he assumed a decision would be taken to recall the national delegate conference.

That would be likely to take place at the beginning of next week. Lodge officials from the 28 South Wales pits have been called to an area conference tomorrow, and the chief task of the South Wales president Mr Emlyn Williams could well be to persuade his forces to hold firm at least until after national conference.

He has repeatedly declared that the South Wales miners would never act to break the strike in isolation.

'Mass return'

Despite this week's surge back to work, only seven per cent. of the 15,600 strong area work-force have so far abandoned the strike. But Mr Carl Browning, lodge chairman at Colynen South, where 95 men worked yesterday, has already said that miners will return "in masses" in Gwent and the Western collieries on Monday unless there are fresh developments.

The strike breakers in South Wales now include 422 at Cynheidre, 152 at Marine, 151 at Six Bells and 176 at Abertillery.

This week's new-face total rises to 6,623

By STEPHEN WARD Industrial Staff

YESTERDAY'S 1,342 "new faces" took the weekly total so far to 6,623.

The Coal Board said there were now more than 93,500 N U M members defying the strike out of a total of 186,064. The board is reticent about the exact figure, because it says it cannot give the exact number of working miners who have left through natural wastage.

But it said there was absolutely no doubt that the total had now passed the psychologically important 50 per cent, pushing the strikers into a minority for the first time in the 51-week dispute.

Yorkshire had the largest drift back, by 540 men, and now has almost 10,000 of its 49,500 miners defying the strike.

Scotland had another 102 "new faces," and needs only another 550 to put the strikers in a minority among the 12,400 men there.

The north east saw 247 return to work, and is only 1,100 short of a majority of the 22,000 in the area.

And South Wales, where the dam finally broke on the strike this week, and the number defying the strike has almost trebled since this time last week, there were another 102 new faces yesterday. South Wales now has seven per cent. of its 19,600 miners not on strike.

The Coal Board gave the following figures for the number of "new faces" in the areas:

	New faces	Total working	Per cent. working
Scotland	102	5,687	45
N. East	247	9,937	45
Yorks	540	9,597	19
N. Derbys	76	8,300	79
Notts	4	25,775	95
S. Mids incl. Kent	11	9,604	81
Western	40	12,324	86
S. Wales	120	1,382	7
Coal products	202	—	—

Western area gives the total who clocked on over three shifts. All other areas mean by "total working," the total not on strike. On a particular day some of these will be absent through illness and rest days.

The North Derbyshire "total working" is described by the board as a "round figure."

26pc CRIME RISE IN COLLIERY TOWN

Despite the huge demands and "abrasive" situations caused by the miners' strike, there were fewer complaints about the conduct of West Yorkshire police last year than in 1983, it was disclosed yesterday in the annual report of Mr Colin Sampson, Chief Constable.

Policing the dispute had "absorbed many resources" and no doubt contributed to an eight per cent. rise in overall crime figures, Mr Sampson said. In the Pontefract area, which contains most of the county's collieries, recorded crimes rose by more than 26 per cent. to 11,035.

Mr Sampson said that complaints from the public last year totalled 1,708, from 925 people compared with 1,781 complaints from 1,043 in 1983. In both years, only 12 complaints were substantiated.

CALL FOR MORE RESOURCES TO AID PITS

Derbyshire councillors were told yesterday that six or seven collieries in the county could be closed within the next 15 years with the loss of more than 5,000 jobs.

A report from planning officers to the county's planning committee said that since the 1960s the number of pits in North Derbyshire had fallen from 33 to 14 and the number of jobs from 34,000 to 15,000.

£3·5m FOR LIFTS

By Our Transport Correspondent

A £3,500,000 contract to replace lifts at Covent Garden, Holland Park and Belsize Park Underground stations has been awarded to Taylor Woodrow by London Transport. Work will take until 1988.

MANUAL AVERAGE IS £159 pw

By STEPHEN WARD Industrial Staff

THE AVERAGE pay of men in manual jobs is now £159·30 a week, or £8,240 a year, for a 43½ hour week, according to the annual survey published yesterday by the Department of Employment.

A survey carried out last October in major production and transport industries showed an increase of 7¼ per cent. from the corresponding figures a year earlier of £148·65.

Between October, 1982, and October, 1983, the weekly wages of manual women rose 6¾ per cent. to £97·34 for a 38¼ hour week.

The survey shows that the highest paid average manual wage for men is in the paper, printing and publishing category, where the weekly figure is £198·45.

Lowest in leather

Other categories where the figure is higher than average include chemicals and man-made fibres, transport and communication, electricity, gas, other energy and water, and metal manufacturing and processing.

Categories where the total is lower than the average include mechanical engineering, electrical and electronic engineering, timber and wooden furniture and rubber, plastics and other manufacturing.

Male manual workers in the motor industry earn almost exactly the average, while the lowest paid group of male manual workers is those working in leather, footwear and clothing, where the average is £119·69 a week. Women in this lowest sector earn on average £78·58 a week.

Northumberland 'stay out' vote

By JAMES O'BRIEN

MINERS' leaders in Northumberland decided yesterday at a special area council meeting not to end the pit strike, although three-quarters of the workforce is now back at work.

As 247 more members of the N U M returned in the coalfield, the total not on strike rose to 4,694 which is 77 per cent. of the workforce.

Meetings of strikers were held at the five Northumberland collieries yesterday and views were taken by delegates to the area council.

Mr Dennis Murphy, area president, was given a mandate to put Northumberland's case to the N U M national executive when it meets today in Sheffield. The mandate, it is understood will call on the bigger N U M areas to set a lead with a decision on the future course of the strike.

Another delegate said last night: "We are just hoping now that common sense prevails at the executive, but there is no way that the dispute is over in this area."

CALL FOR NEGOTIATION

'Voice of moderation'

Leaders of South Derbyshire's 3,200 miners yesterday urged that "the voice of moderation" should be heard around the negotiating table in an effort to end the strike.

In a letter sent to the N U M's leaders and Mr Walker, Energy Secretary, the South Derbyshire executive urged that negotiations should be held between the N C B and the union's full national executive. "To date there has been no such meeting and none of the moderates in the union executive have met the board's negotiating team face to face," the letter said.

100 NEW JOBS AT CRANE FACTORY

A hundred jobs are to be created at Butterley Engineering in Ripley, Derbyshire, it was announced yesterday.

PAY CUT PLEA TO COUNCIL STAFF

Derbyshire county council's 36,000 employees are to be asked if they will take a 10 per cent. pay cut to help reduce the rates bill.

The suggestion has been made by the Confederation of British Industry, which is worried about the effects planned rates rises will have on its members.

Tebbit call to end Kamikazi trading

By ROLAND GRIBBEN Business Correspondent

THE Government will continue to provide aid to exporters to help combat unfair foreign competition, Mr Tebbit, Trade and Industry Secretary, said yesterday.

This is despite the Government paying almost £700 million a year to compensate firms for unpaid bills.

He declared: "In the short term we must defend our own corner. Our companies, which have become more competitive in the export field, must not be driven out of the market by Kamikazi loss leaders."

But Mr Tebbit, addressing the Institute of Exports, called for greater economic realism among industrialised countries to end the cut throat competition in providing export promotion and credit.

"We need multilateral disarmament in credit facilities, just as we need multilateral disarmament for defence," he added.

Not a soft touch

The Government is worried about the rising cost of insuring foreign trade through the Export Credits Guarantee Department because more customers are defaulting on payments and governments are demanding "cheap loans" as a condition for placing orders.

Mr Tebbit, while highlighting the boost to export competitiveness provided by the fall in sterling, pointed out that in the last 18 months 22 countries had rescheduled debt payments.

In these circumstances it was wrong to regard the department as a "soft touch." It was not in the business to buy exports which could not be paid for.

Golden lining

Mr Tebbit said: "What we must not do is to encourage through soft credit or unrealistic insurance premiums a trend towards buying business overseas.

"In some areas, long-term loans at low rates of interest seem to have become an almost inescapable fact of life for the capital goods exporters."

Mr Tebbit said that export prospects this year are "excellent" with increased opportunities produced by the present level of sterling, the "golden lining in what is sometimes represented as nothing but a cloud."

Exports rose by 8 per cent in volume terms last year and the improvement is being sustained this year. In the United States alone exports of manufactured products rose 45 per cent last year.

DRUG FIRM CUTS 110 JOBS

Wyeth Laboratories, the drugs company, announced yesterday that it is to axe more than 110 jobs at its factory in Havant, Hampshire. Fifty staff are being made redundant and 60 current vacancies will remain unfilled.

"The company has been severely hit by the Government proposals to limit the availability of certain medicines to the National Health Service," said a spokesman.

COLT CUTS 32 FACTORY JOBS

Colt International, the Heating and Ventilation company, is making 32 workers redundant at its plant at Havant, Hampshire where the "I'm Backing Britain Campaign started 17 years ago.

The company says the redundancies, out of a workforce of 300, have been made necessary by a £500,000 loss at the factory in the last financial year.

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BLACKS for the great outdoors

SALE MUST END SATURDAY

هكذا من الأصل

هكذا من الأصل

'FOX' PORN FILM FOR SALE ALL OVER BRITAIN

By GUY RAIS

PORNOGRAPHIC video films such as those which inspired the Fox, Malcolm Fairley, to act out his sadistic sex fantasies, can be bought in shops throughout the country.

One is the American-made "Sex Wish," which shows the violent rape of a woman by a man wearing a balaclava helmet and carrying a shotgun.

It is one of several which Fairley is believed to have watched during trips to Soho before he embarked on his five months of crime and rape in five counties.

The widespread availability of the film, together with others in the same category has led to renewed demands for a crackdown.

Mrs Jill Knight, Conservative MP for Edgbaston, who has called for Government action, said yesterday that it was "horrendous" that such films were so easily available.

And Mrs Mary Whitehouse, the "clean-up" campaigner, has written to Mr Brittan, Home Secretary, asking if, in the light of the Fairley case, "he will take immediate steps to ensure the classification of videos is completed without delay.

Freely advertised

"I have also asked the Home Secretary if he is aware that hard-porn videos are being freely advertised in local newspapers and that offensive descriptions of what they contain are being given by telephone to callers."

"Sex Wish," which costs £42·95 a copy, falls within Section 3 of the Obscene Publications Act. Under this section the film can be confiscated and destroyed, but shop owners annot be prosecuted. The film features simulated rather than "live sex."

Mrs Knight added: "The law obviously needs urgent amendment to take in such films as 'Sex Wish'."

Most pornography is smuggled in from Holland and Denmark, including some publications involving children.

With police manpower stretched during the miners' strike, seizures of obscene publications have shown a steady decline since the peak of the attack on the underground trade five years ago.

Public apathy

In 1980 nearly 900,000 items were seized compared with 288,259 last year. Police admit that pornography is still flooding in from abroad, and blame the lack of manpower and public apathy.

A survey has shown that the seizure of obscene publications is almost bottom of the public's list of police priorities.

Supt Iain Donaldson, head of Scotland Yard's Obscene Publications Branch, said yesterday: "The public tends to believe that pornography is the sort of thing found in girlie magazines available at most newsagents. If they knew the truth they might be persuaded to change their minds."

Last year the Commons rejected an attempt by the Home Secretary, backed by Mrs Thatcher, to outlaw "video nasties."

Mr Trevor Nunn, the stage director, and actress Sharon Lee-Hill who were both awarded "substantial" libel damages against the Daily Mail in the High Court yesterday.

Damages for 'Cats' girl and Trevor Nunn

ALLEGATIONS that SHARON LEE-HILL, the actress, singer and dancer, only got starring roles in two West End musicals because she gave sexual favours to the director Trevor Nunn, won her "substantial" libel damages in the High Court yesterday.

The "casting couch allegations were wholly without foundation," her counsel, Mr THOMAS SHIELDS, told Mr Justice SIMON BROWN.

The 26-year-old Australian-born actress obtained her roles in the Andrew Lloyd-Webber hits "Cats" and "Blondel," on her "ability and her ability alone," said Mr Shields.

The allegations also won the 44-year-old Royal Shakespeare Company chief executive, Mr Nunn, "substantial" libel damages.

His counsel Mr HARRY BOGGIS-ROLFE said the DAILY MAIL article in April last year suggested that Mr Nunn had used his position as director of "Cats" and another Lloyd-Webber musical "Starlight Express," "to require sexual favours before casting actresses."

Mr Shields said that the relationship between Miss Lee-Hill and Mr Nunn, who share a flat at Wadham Gardens, Hampstead, began many months after she first appeared in "Cats."

'Regretted hurt'

Associated Newspapers, publishers of the DAILY MAIL, its editor DAVID ENGLISH, and journalist WILLIAM DAVIES, who wrote the articles, apologised and much regretted the "hurt and embarrassment" caused to Miss Lee-Hill.

They agreed to pay the undisclosed damages and all legal costs, said their counsel Mr RICHARD RAMPTON.

They also regretted any "distress and embarrassment" caused to Mr Nunn for the most serious and damaging suggestions which they unreservedly withdrew.

OPERATION 'RUINED SEX LIFE'

A "MACHO" driving instructor who was circumcised to help perfect his sexual performance ended up with his love life in ruins when the routine operation went wrong, the High Court was told yesterday.

SEAN HICKEY, 36, now has sexual intercourse infrequently because it causes such pain.

Infection which set in after the operation by a Chinese surgeon Dr PHILIP HIN at Mayday hospital in Thornton Heath, Surrey, left him with a penis whose appearance he likened to a bell-tent.

While his counsel Mr CHRISTOPHER HOLLAND Q.C. was decribing in detail yesterday the procedures involved in circumcision, a young man in the public gallery fainted, and had to be revived by a surgeon who was waiting to give evidence.

At the time of the operation in March 1980, Mr Hickey was living with a divorcee who preferred circumcised men. He had also once had a painful accident with the zipper on his jeans.

He became increasingly worried about the "twisted" appearance of his penis following the operation, and was unhappy with the standard of care and hygiene at the hospital.

A perfectionist

An examination showed that Dr Hin had failed "to exercise the care and duty called for," Mr Holland alleged.

A corrective operation at a private clinic eliminated the twisting disfigurement, but to this day Mr Hickey had been unable to attain a full erection.

"He believed that after the operation he would enjoy a much increased sexual satisfaction," said Mr Holland. He was a perfectionist and intolerant of failures to meet his own exacting standards.

"He is also a man who is masculine and proud of it." Mr Holland said he hesitated to use the word "macho," but it would help in understanding how much Mr Hickey had suffered.

The divorcée left him three months after the operation, and though he has had a child by his new girlfriend, her diary showed that they had had successful sex only seven times in two years.

Mr Hickey, of Priory Street, Tonbridge, Kent, is suing the Croydon Area Health Authority for negligence. They admit partial negligence, but contest the claim.

The hearing was adjourned until today.

Mafia godfathers totter into court

By TONY ALLEN-MILLS in New York

THE men claimed to be the godfathers who govern organised crime in New York have begun to emerge as a decrepit crew of ailing pensioners.

So frail and infirm did they appear when they were brought before a Manhattan court that one newspaper dubbed them the "over-the-hill gang."

Hollywood-inspired images of tall, dark and dangerous Italian hoodlums were quickly dispelled as frail and elderly men shuffled and hobbled their way into court.

They may have been the organisers of most of the racketeering in the eastern United States — as the Government alleges—but two of them could hardly stand without assistance and one never appeared at all due to a sudden attack of chest pains when Federal agents arrived to arrest him.

Of the five alleged godfathers arrested this week by Federal agents in what became known as the "Monday night massacre," four are collecting pensions and two are over 70.

As arguments over bail unfolded before the bench, a lawyer for Salvatore "Tom Mix" Santoro, 69, described as an underboss of the Lucchese crime family said he was dying of cancer

Anthony "Fat Tony" Salerno, 75-year-old reputed head of the infamous Genovese clan, was said to have suffered from several strokes.

When Paul "Big Paul" Castellano, said to be head of the powerful Gambino family, was called before the bench, the 68-year-old mobster had to be helped to his feet by an FBI agent.

Police inquiry into alleged jury nobbling

By IAN HENRY Old Bailey Correspondent

SENIOR Scotland Yard detectives are compiling a report concerning alleged jury nobbling during an Old Bailey trial which ended yesterday with three men being jailed and two acquitted.

The case concerned an armed raid on a security van delivering wages to the BBC offices in the West End which was filmed on video by watching detectives.

During the snatch a guard was seen pinned to the side of the van by ANDREW KORITSAS, 41, a salesman, who was jailed for 11 years. His accomplices, CLIFFORD HOBBS, 25, a decorator, who was given 12 years, took to his heels but was stopped by a courageous passer by.

Both men were convicted by 10 to one majority verdicts of conspiracy to steal and a firearms offence. The jury was told they had offered guilty pleas to those charges. They were acquitted by the 11-strong jury of conspiracy to rob.

On hearing of the dissent among the jury despite the defendants admitting the offence, Judge Jack Abdela, Q.C. commented: "That is something I have never heard of before."

DENNIS SUTTON, 41, a security guard, of Richbourne Terrace, Kennington, the man who gave inside information to the others, pleaded guilty at the start of the trial to the major change of conspiracy o rob and was jailed for five years.

Two other men, MARTIN WINTER, 27, unemployed, of Commercial Way, Peckham, and TERENCE EVANS, 32, unemployed, of Heygate Estate, Walworth, were acquitted of conspiracy to rob and steal and were discharged.

Unusual verdict

Judge Abdela told the three jailed men: "It is perhaps trite to say that in one sense there is something of an unusual verdict returned in this particular case in the light of the pleas of guilty tendered."

IAN DUNCAN, 36, a Civil Service executive officer, was awarded £250 by th ejudge for his help in capturing the gang. Judge Abdela sadi that Mr Duncan had acted "with promptitude, summing up a situation which must have been a most alarming one."

CLERK LOSES APPEAL OVER DAMAGES

Mr Barry Pamplin, a solicitor's clerk who dodged parking fines by registering his car in his six-year-old son's name, yesterday lost his appeal against a halfpenny libel damages award over a newspaper article which called him a "slippery, unscrupulous spiv."

In 1982, Mr Pamplin won £12,000 damages against Express Newspapers, but a new trial was ordered by the Appeal Court. At the retrial in October, 1983, the jury awarded him a halfpenny.

Yesterday, Lord Justices Oliver, Purchas and Neill sitting in the Appeal Court, unanimously dismissed an appeal by Mr Pamplin, of Lyons Lane, Chorley, Lancashire, in which he sought a third trial on the issue of damages only.

THREE KILLED IN M-WAY CRASH

Two Englishmen and an Ulsterman have been killed in a motorway crash in Northern Ireland.

Mr David Gomm, of Oxford Road, Old Marsdon, Oxford, Mr Russell Webb, of Axtell Close, Lyne Road, Kidlington, Oxford, and Mr James Greer, of Newtonards, Co Down, died in a crash a few miles north of Belfast at Templepatrick. Their car was in collision with a lorry.

MAN, 74, ACCUSED OF MURDER

A man aged 74 was yesterday remanded in custody by magistrates at Barnstaple accused of murdering his wife.

Vivian Masters, of Chichester Close, Instow, near Bideford, North Devon, was charged with murdering Mrs Blodwyn May Masters, 72, at their home in Chichester Close. He was remanded to appear before Bideford magistrates on March 5.

Pc DENIES RAPE AT POLICE STATION

A police officer yesterday denied a young black woman's claim that he raped her at Moss Side police station in Manchester one night last April. Pc Anthony Reuben also rejected a similar allegation made against a colleague, Pc John Fellowes, now a sergeant.

Jacqueline Berkeley, 21, claimed at Manchester City magistrates court that she was raped while held at the station after a street fight.

Berkeley, of Haydn Avenue, Moss Side, denies wasting police time, assaulting three police officers, damaging police property and a charge under the Public Order Act. The hearing was adjourned until today.

FIVE KILLED IN FOG PILE-UPs

Dense fog was blamed yesterday for a series of motorway pile-ups in West Germany and Belgium in which five people died and scores were injured. In Belgium two motorway crashes, involving 200 vehicles, claimed one life and injured 22 people.

Three people died when about 150 vehicles smashed into each other on the Cologne to Aachen motorway near Dueren and one woman was killed in a 90-vehicle pile-up on the Dusseldorf to Aachen motorway.—Reuter.

REWARDS FOR TERROR ARRESTS

By Our Munich Correspondent

Bavarian State police yesterday offered a DM1 million (£207,000) reward for information leading to the arrest of terrorists responsible for the murder this year of Munich industrialist Friedrich Zimmermann.

An attempt to blow up the Nato officers' school in Oberammargan drew a similar reward offer. Both attacks are believed to be the work of the Red Army Faction.

BRITONS HELD IN SPANISH DRUGS RAID

By Our Madrid Correspondent

Spanish police were yesterday holding a British couple after breaking up an international gang which they claim was trafficking drugs to Northern Europe and bringing stolen luxury cars south to sell on the Costa del Sol.

Marleen Connor, 43, from St Ives, Cornwall, and Robert Harman, 35, from Bolton, were arrested when detectives raided a villa in the fashionable resort town of Fuengirola.

Also detained were two Frenchmen, said by police to be escapees from a French jail, a Spanish girl and a Moroccan. The police raid followed a four-month surveillance operation.

JUDGE BOWS OUT OF GLC HEARING

Sir John Donaldson, Master of the Rolls, yesterday withdrew from an Appeal court hearing in which the G.L.C. seeks disclosure of ministerial policy documents concerning rate-capping. The G.L.C. he said, had raised "slight anxieties" about his hearing the case

After a private hearing with Q.Cs involved in the case, Sir John said it had been his practice since the 1960s not to hear cases involving the City of London Corporation because Lady Donaldson, Lord Mayor last year, was a member of the corporation.

HISTORIC TOMATOES

Some seeds, believed to be 2,000 years old that were taken from a Han dynasty tomb at Chengdu, Sichuan, central China, in 1983 have grown into plants bearing tomatoes, the English-language CHINA DAILY said yesterday.—UPI.

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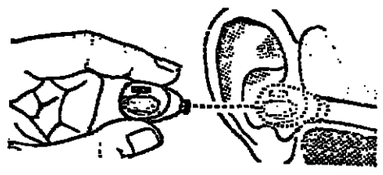

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SHULTZ FURIOUS AT COMPARISON TO McCARTHY

By FRANK TAYLOR in Washington

MR SHULTZ, the Secretary of State, yesterday exchanged angry words with a Congressman who said his statement on Nicaragua were reminscent of the late Senator Joseph McCarthy.

Mr Shultz said the comparison to the Republican of the 1950s. was "the ultimate perversion." He refused to answer any more questions from Representative Ted Weiss, a New York Democrat.

Mr Weiss had attacked a statement made by Mr Shultz that the Nicaraguan and Cuban governments were "engaged in the narcotic trade as a way of generating funds."

Later, Representative Peter Kostmayer, Democrat of Pennsylvania, told Mr Shultz at a meeting of the House Foreign Affairs sub-committee: "Your criticism of Mr Weiss is unwarranted. It is really after all you and the President that began this escalation of rhetoric.

"You have a lot of nerve to come before this committee and criticise the members for being demagogues.

Ortega's invitation

The White House yesterday welcomed a proposal by President Ortega of Nicaragua that American Congressmen should visit his country to inspect its military build-up.

A spokesman for President Reagan said the Congressmen should accept the invitation, which would enable them to travel freely around Nicaragua.

Senator Ortega said the Americans would see that his Sandinista government's military strength was for defensive purposes and not offensive, as charged by President Reagan.

He also called for new talks series of bi-lateral contacts that had been taking place on with the United States. A neutral ground in Mexico were abruptly broken off by Washington last month.

Last week Mr Reagan pledged to renew a request to Congress for some $13 million in aid to the Right-wing rebels fighting the Sandinistas but Congressional opinion is hardening against the aid programme.

Mr Robert Michel, Republican leader in the House of Representatives, said he was "frustrated and confused" by Mr Reagan's refusal to acknowledge Congress's call for a search for alternative ways of turning the Sandinistas towards democracy.

FOREIGN BANKS FOR AUSTRALIA

By Our Melbourne Correspondent

Sixteen foreign banks will be allowed to trade in Australia, the Federal Government announced yesterday. They include Barclays, the Bank of America, Chase Manhattan, Bank of Tokyo and the Hongkong and Shanghai Bank.

Mr Keating, the Treasurer, said the move represented the biggest infusion of capital and expertise over injected into the nation's financial scene. It would life competition and help small businesses and individuals.

ETA BLAMED FOR ADDICT'S DEATH

By Our Madrid Correspondent

The Basque terror organisation ETA was yesterday blamed for the murder of a 42-year-old drug addict gunned down in the street near his home in a small port town outside San Sebastian.

ETA has killed a number of people it later alleged were pushers in the troubled Basque region, which has the worst drug problem in Spain. The separatist terror organisation itself has also been accused of being involved in drugs.

French isle referendum rejected

By MICHAEL FIELD in Paris

A PROPOSED referendum on New Caledonian independence would be "imprudent" and put the organisers in an illegal position. M. Edgard Pisani, the government delegate, said yesterday in Noumea.

Such action was proposed as a local initiative by Mr Dick Ukeiwe, Chief Minister and leader of the conservative majority who want the Pacific island to stay French.

M. Pisani's reaction was confirmed in Paris by the government spokesman. Mme Georgina Dufoix, who accused the Right-wing Opposition in Paris and New Caledonia, for "throwing oil on the fire and encouraging illegal and anti-Republican actions.

"You can't pretend to be serving France when you are trying to push the various communities there into confrontation" she said. The only solution which would avoid violence and bloodshed was "dialogue."

'Political act'

Regarding the proposed referendum and Mr Ukeiwe, M. Pisani said: "It does not look as if he has the right to organise it because it is a political act and the government of the territory over which he presides is only an administrative government."

Mr Ukeiwe would have to make sure that all the mayors responsible for conducting the referendum agreed to do so. If he merely planned to hold it in Noumea it would not be worth the trouble.

Anyhow all it would show was that the Kanaks (Melanesians), who are just under half the population, wanted independence and the rest wanted French rule.

M. Pisani added that he wondered which was "the real Mr Ukeiwe," the "human, open man" he had met a few weeks ago or the one who "shouted and gesticulated like an automaton as he seems to have been doing for some time."

'Failed mission'

M. Jean-Claude Gaudin, Parliamentary leader of the Opposition Union for French Democracy, said at Duisans, in the Pas de Calais, that M. Pisani had "obviously failed completely in his mission."

It was now up to the government to hold a referendum on independence in which a clear choice was offered: either independence or French rule.

In another move 270 gendarmes left Roissy Airport for Noumea on a DC-10 airliner of the independent French airline U T A. Their despatch was described as routine rotation.

According to a letter to M. Fabius, the Prime Minister, from M. Hernu, Defence Minister, leaked to the satirical weekly LE CANARD ENCHAINE yesterday, the government has decided to speed up the relief of gendarmes sent for duty in New Caledonia as a better way of keeping public order.

U.S. 'POISON' ON ARMS TALKS SAYS MOSCOW

By NIGEL WADE in Moscow

Washington was trying to "poison from the outset" the atmosphere for the forthcoming United States-Soviet talks about nuclear and space weapons, Moscow said yesterday.

A Soviet Foreign Ministry spokesman summoned Western journalists to repeat earlier statements rejecting American reports alleging Russian arms control violations.

The denials contained nothing new and seemed intended purely to hit back at Washington again in a mounting propaganda battle before the talks open in Geneva on March 12.

MAN DEAD IN ISLAND LAKE

The decomposed body of a man has been found in Piper's Hole, a tiny remote lake surrounded by boulders on Tresco, one of the Isles of Scilly.

The body is believed to be that of Mr Owen Perkins, 41, a missing Post Office worker of Trelawney Road; Peverell, Plymouth, who travelled on the mail trains between Paddington and the West. Country. His moped was found in the water at the harbour on St Mary's Isle last November.

SUEZ TOLLS HALVED

By Our Shipping Correspondent

The Suez Canal Authority has halved tolls for ships being towed to scrapyards. Taiwan is the biggest buyer of ships for scrap, but many of the sailors are groups based in Europe.

Mr David Lange, Prime Minister of New Zealand, who enraged the Reagan administration by banning American warships carrying nuclear weapons from using his country's ports, arriving at Heathrow yesterday for a week's visit in which he will have talks with Mrs Thatcher and other ministers.

Gromyko's 108-minute meeting with Pope

By LESLIE CHILDE in Rome

WORLD peace, the arms race and the plight of persecuted Roman Catholics in the Soviet Union topped the agenda yesterday when the Pope received Mr Andrei Gromyko at the Vatican's Apostolic Palace.

The exceptionally long secret meeting—it lasted 108 minutes—was the highlight of the Russian Foreign Minister's three-day mission to Rome.

Mr Gromyko's sixth meeting with a spiritual leader of the world's 760 million Roman Catholics was described as "a working session" rather than a Papal audience.

The Pope and his Soviet visitor were both flanked by two aides as they sat round a rectangular table in the Pope's study on the Palace's second floor. Both delegations had interpreters, but the two men sometimes broke into Russian or English.

Smiles and beams

In the Pope's delegation were Cardinal Agostino Casaroli, his Secretary of State, and Mgr Achille Silvestrini, the man who ranks as the Vatican's Foreign Minister.

The trouble-shooting Cardinal Casaroli is an expert in affairs behind the Iron Curtain. He looked on as the Pope welcomed the smiling Mr Gromyko and said to him in Russian, "Good Day." The Soviet Foreign Minister replied, again in Russian, "I greet you."

Later, after a ceremonial exchange of gifts the Pope was beaming in what one onlooker called "a satisfied manner." Even the normally taciturn Mr Gromyko declared "it went well," but hastened to add that he had not given the Pope a formal invitation to visit Moscow.

The six leaders sat on similar chairs during the "working session."

Before he left Mr Gromyko used his well-burnished English again when he said to the Pope "best wishes." After reflecting for a moment, his host replied, "Yes. Best wishes."

Stalin's query

As he was saluted by the Swiss Guard on leaving the Vatican Palace the statesman whose nation's former leader, Josef Stalin, once asked, "how many divisions does the Pope have?" quipped in English: "We know that it is the least dangerous army in the world."

Yesterday's encounter was the seventh which the globe-trotting Soviet Foreign Minister has had with a Pope.

He met the late Paul the Sixth at the United Nations headquarters in New York in October 1964 and was received by the same Pontiff at the Vatican in 1966, 1970, 1974 and 1975.

His sixth visit to the Vatican came in January, 1979, when he was received by the present staunchly anti-Communist Polish-born Pope.

Today Mr Gromyko leaves for Madrid.

RABIN SLUR UPSETS ENTENTE

By MICHAEL FIELD in Paris

THE French Government reacted sharply yesterday to accusations against French United Nations troops in Lebanon by Mr Yitzhak Rabin, Israeli Defence Minister.

Use of the word, "bastards," translated into French as "salauds," was considered particularly offensive and has cooled the new friendliness between France and Israel.

The Israeli Ambassador in Paris, Mr Ovadia Sofer, was called to the Quai d'Orsay were he was told by M. Francis Gutmann, secretary-general of the Foreign Ministry, of the Government's displeasure and asked for explanations.

Remarks 'vulgar'

M. Roland Dumas, Foreign Minister, who was attending a Cabinet meeting, called Mr Rabin's remarks "vulgar, unworthy and unjustified."

Mme Georgina Dufoix, Government spokesman, who reported M. Dumas's comment, said he spoke about the situation in southern Lebanon and regretted that French soldiers had been the victims of aggression by the Israeli Army.

The matter was raised last Monday by M. Dumas during a Paris visit by Mr Yitzhak Shamir Israeli Foreign Minister. It follows an Israeli attempt to stop a Unifil convoy. Israelis fired on the French.

Mr Sofer said after his Quai d'Orsay visit there was no quarrel between the Israeli Army and the French Unifil contingent and that aggression came from thos ewho had killed American, French and Israeli troops in Lebanon.

LEBANON CLASH

U N debate

Our Beirut Correspondent reports: The Lebanese Army clashed with the Israelis in southern Lebanon yesterday on the eve of a United Nations Security Council debate on the occupied territories.

The reported clash at Kawthariyat al Siyad was the first between the two armies since Lebanese troops deployed in the area evacuated by the Israelis. A local villager was reported wounded.

Peres backs peace move by Mubarak as talks go on

By MAIER ASHER in Jerusalem

ISRAEL'S Prime Minister Mr Peres yesterday backed the intiative of President Mubarak of Egypt for direct peace negotiations between Israel and Jordan.

The negotiations, without pre-conditions, would include Palestinian representatives but not PLO members.

Mr Peres's statement of support came after talks with Abdel Halim Sadawi, the Egyptian Assistant Foreign Minister.

Mr Badawi brought a message from President Mubarek which stated: "We have agreed that it is important to begin the negotiaions as soon as possible in order o advance the peace process.

Secret arrival

Before the meeting with Mr Badawi, well-informed sources said Mr Peres also saw Mr Elbaz, the Egyptian President's chief political adviser.

Mr Elbaz was said to have arrived in Jerusalem by car and met the Prime Minister secretly at his home after midnight on Tuesday. He was spirited out of sight of journalists on insistence from Cairo.

The explanation was that Egypt is reluctant to send any senior officials to Jerusalem which is considered to be occupied by Israel.

'Nothing new'

Journalists were blinded by powerful lights so that they could not see Mr Elbaz leave Mr Peres's home early yesterday morning. The arrangements were termed a farce by some Israelis who said that they had to comply with Egypt's requests. Israel and Egypt agreed to continue their contacts the diplomatic activity will continue with today's departure from Cairo of Mr Abraham Tamir, director of the Prsme Minister's office.

Pres. Mubarak has already caused disagreements in Israel's National Government. While Mr Peres and his Labour colleagues consider the Egyptian initiative a positive move towards peace, Mr Moshe Arens, Acting Foreign Minister of the Right-wing Likud party said it was nothing new.

But even Labour party sources said Mr Elbaz had made no concrete proposals on which Israel could act. Reports that a meeting was planned between Mr Peres and Mr Mubarak were denied.

According to the Egyptian initiative as communicated to Israel the aim was to arrange a meeting between America, Jordan and Palestinian representatives and only later to have Israel join the talks.

Sources close to the Israeli government said the proposals would not bring about dramatic developments as the excitement over the recent meetings suggested.

Meanwhile the controversial visit to Israel by Herr Franz-Josef Strauss, the Bavarian Prime Minister, passed without incident despite threats by M Ps to boycott him because of his insistence to sell tanks to Saudi Arabia. Herr Strauss said no such sales had been made.

SECOND STAGE OF PAKISTAN POLL TODAY

By JAMES MacMANUS in Islamabad

The second stage of the Pakistan general election takes place today with polling for 460 seats in four provincial assemblies.

Western diplomats say the political momentum generated by the successful national elections on Monday guarantees a reasonable turnout at 25,000 polling stations across the country today.

Meanwhile the Government is analysing the character of the 217 elected members of the new National Assembly.

A political grouping that has backed the President's Islam programme without identifying too closely with the widely disliked martial law regime seems likely to emerge as the most powerful block in the assembly.

Accused Norwegian tells of vodka gifts

ARNE TREHOLT, the Norwegian accused of spying, said yesterday that as a journalist before entering Norwegian Government service he received gifts of vodka and caviare from a Soviet diplomat.

But, giving evidence on the third day of his trial, he said such practice was commonplace between diplomats and journalists around the world.

Treholt, 42, a former diplomat and junior Minister, is accused of spying for the Soviet Union and Iran between 1974 and 1983, revealing top-secret Nato defence information, and passing on details of meetings with world leaders. He denies all charges.

He has said that his contacts with Soviet officials produced better results than ordinary diplomatic channels. Yesterday he recounted how, as a journalist with the Left-wing Oslo daily ARBEIDERBLADET, he received caviare and vodka in 1968.

The Soviet diplomat, Mr Evgeniy Belyayev, and Treholt met 15 times over the next three years for informal lunches until Mr Belyayev left Norway, the court heard.

Declared unwelcome

Before he left Treholt was introduced to the Russian's successor, Gennadiy Titov, alleged to be a K G B general.

Treholt denied prosecution charges that the meetings were secret. He said he also held meetings with American, Swedish and Finnish diplomats.

Both Belyayev and Titov were declared unwelcome by Norway a few days after Treholt was arrested at Oslo airport in January last year.

Treholt faces up to 20 years in jail if convicted.—Reuter

Unesco man attacks British newspapers

By MICHAEL KALLENBACH at the United Nations in New York

THE UNESCO representative at the United Nations charged yesterday that some British newspapers were still waging "an extraordinary disinformation campaign" about the work of the Paris-based organisation.

Mr Doubou Dienne, who like the director-general of the United Nations Educational, Scientific and Cultural Organisation, is from Senegal, told correspondents at a news conference that Unesco would be launching its own study into the objectivity of coverage concerning the organisation since the beginning of 1984 when the United States first threatened to pull out.

He said he recent meeting in Paris to consider the financial implications of the American decision was "the most passionate meeting I have attended in terms of East-West relations."

He said the wish of the director-general was for countries to come forward with specific ideas on how the organisation might be improved.

Referring to Britain's decision to withdraw from Unesco at the end of the year unless drastic changes were made, Mr Dienne said it was important to "start a reflection of what this crisis means. The crisis is basically political."

He said that of 5,000 articles written in the United States about Unesco, 99 per cent. had been negative towards the organisation.

He said coverage about the salaries and perks Unesco senior officials, including the director-general, received had been responsible for delaying necessary debate about the United States decision to leave the organisation.

Kohl disavows claim to lost lands of east

By ROBERT TILLEY in Munich

IN a reassurance to Warsaw and Moscow and a warning to some Right-wingers of his own party Chancellor Kohl of West Germany said yesterday that Bonn would never raise territorial claims against Poland.

In the Bundestag the Chancellor conceded that millions of Germans driven from the eastern territories of the German Reich at the end of the war still felt a strong link with their original homeland, now under Polish rule.

No question of return

But there was no question of a return, he emphasised. The former eastern territories were now settled by second-generation Polish families who knew no other home.

"We will respect that fact and not put it in question," the Chancellor declared to applause.

West Germany would honour to the full the Warsaw treaty that setted the Oder-Neisse line as the eastern frontier of Germany.

Dr Kohl's loudly applauded statement on the Polish question was his strongest stand yet in an awkward confrontation with some members of his own party who represent nostalgic refugee interests.

Without actually articulating claims on Polish territory the refugees and their supporters have upset Poland and the Soviet Union by refusing to recognise irreversible Polish sovereignty over the lost lands in the east.

Soviet charges of "revanchism" within West Germany have tended to blur the distinction between Dr Kohl's Government and fringe refugee interests.

Dr Kohl said Bonn wanted to improve relations with all the East European countries.

Falkland airfield's success story

By Maj-Gen. Edward Fursdon Defence Correspondent

A NEW ERA in the South Atlantic will open when, late this spring, the first wide-bodied R A F Tristar aircraft lands on the Falkland Islands' new permanent airfield at Mount Pleasant.

Political and strategic considerations apart, the construction task alone has been a historic one of the greatest magnitude. Whereas the technical design aspects of the project were not difficult—so far it has involved 22,500 separate drawings with some 300 more to come—it was in overcoming the gigantic logistic problems associated with the sheer remoteness of the site where the secret of success has lain.

One very important aim throughout, by both planners and constructors, has been to minimise wherever possible the damage done to the environment and to the unique Falkland Islands' wild life.

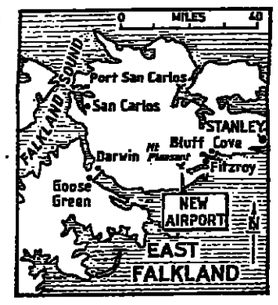
Mr John Parr-Burman, a director of Mowlem Inoternational and Project Director for the Laing-Mowlem-ARC Joint Venture company which won the contract, recently highlighted the scale of the project and the speed at which it has developed.

Key elements

The Government's decision to build a new Falklands airfield was taken in July 1982; and, after the initial joint military/Property Services Agency (PSA) reconnaissances on the ground had found a suitable site, the P S A started planning work on the project in September.

In February, 1983, interested contractors were brought in, priced documents were due in by early May, and at the end of June the Government accepted the Joint Venture's tender for a contract initially worth about £200 million.

There are six key elements of the new airfield complex: 1—a 8,500 foot flexible construction main runway with hardened ends; 2—a 5,000 foot cross runway, also with hardened ends; 3—a circulating road system; 4—the support buildings which include two power stations, the air traffic control tower and fuel installations; a major sewerage plant; and a double storey RAF camp and



a single storey Army camp—all with full accommodation and recreational facilities.

5—a 30-mile, all-weather road connecting the new airfield, which is situated halfway between Stanley and Goose Green, with Stanley; 6—a six-mile permanent road connecting the airfield with, in the long-term, a new port handling facility at East Cove/Mare Harbour, which is being built by another contracting Joint Venture company.

The total 30-month long project of two runways and 100,000 square metres of buildings are to be handed over to the P S A in two phases.

Phase I, due for handing over on April 15 this year, comprises an operating airfield with a main runway, together with the power station, air traffic control tower, main hangar and lights: half the aircraft apron area: and a usable road into Stanley.

A temporary jetty at East Cove, together with a temporary road connecting it to the site, are both already completed—they had to be built early on in order for construction of the airfield to start and subsequently develop.

Phase II, comprising the remainder of the work, is due to be handed over to the P S A early in 1986.

Virgin site

Mr Parr-Burman stressed that the Mount Pleasant task was different in that as far as he knew, it was the first fully operational airport constructed overseas by a totally U K-based work force, on a totally virgin site, where everything had had to be set up from scratch.

Everyone working on it had had to be brought in from 8,000 miles away in Britain. Similarly, all the engineer plant (£25 millions worth of it), the equipment and the materials had had to be brought in also from Britain — with the exception of water and rock both of which were available aplenty in the Falklands. To-date, more than 1¾ million tons of rock has been quarried locally and used on site.

It had also been a condition of the contract that the Joint Venture company had had to establish its own lines of communications to the site, without using or even impinging on the existing Service communication links between Britain and the Falklands.

The first requirement of the construction task had been to build the jetty for unloading the shipping carrying all the early stores and engineer plant. This problem was solved by buying the 13,000-ton vessel Artico in Cadiz, altering her structurally and re-registering her as a British ship the Merchant Providence; securing her to the mainland at East Cove in the Falklands, and connecting her up with a Bailey Bridge over which everything could be unloaded.

A temporary base camp for the men had then to be built, and a working road carved out leading up to the airfield site.

The jetty was fully operational by Dec. 7, 1983, and, with the road done, full work started at Mount Pleasant on Jan. 1, 1984—only six months after the contract had been awarded.

Staff contracts

The workforce—which has peaked to about 2,000 on site, with a monthly movement to and fro to Britain of some 300—sign on for a 14-month "package," are on individual staff contracts, and are paid in Britain.

They fly out to South Africa, and from thence sail in the Joint Venture's chartered Cunard vessel, the ex-Danish ferry MV England, on the 10-day voyage to the jetty.

To date, of those who have completed their contract, some 50 per cent. have renewed them. "There have never been any shortage of volunteers," Mr Parr-Burman said.

The stores and freight—some 30,000 tons worth per month—are first carefully packaged at Dudley, Worcestershire, and then sent by road for loading at Avonmouth into the Joint Venture's four 25,000 ton vessels on charter from Cenargo Ltd for the three-week voyage down to East Cove.

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FLEXI-DEAL ON MILK SPARES MANY FARMERS

By GODFREY BROWN
Agriculture Correspondent in Brussels

MANY British dairy farmers should be spared from paying thousands of pounds in penal "super-levies" to Brussels as a result of a deal agreed by EEC Agriculture Ministers in Brussels early yesterday.

It provides greater flexibility in the operation of Common Market quota curbs on milk production without increasing the overall quantities European farmers are allowed to produce and adding to surpluses.

In an unexpected rash of accords the Ministers also agreed measures to begin "draining" the EEC's surplus lake of low-grade wine and prevent it from refilling.

And a British move to protect environmentally sensitive areas from being despoiled by intensive arable farming rendered attractive by high Common Market grain prices also made progress, although formal agreement has yet tobe reached.

It was, Mr Michael Joplin, Agriculture Minister, told a 3.30 a.m. Press conference in Brussels yesterday, a highly successful two-day meeting.

His only slight disappointment was that the protracted negotiations, particularly over wine, prevented the Ministers recording their first reactions to this year's farm price proposals tabled by the Brussels Commission a month ago. This was deferred toMarch 11 and 12.

The agreed milk "mini-package" involves technical adjustments to the quota rules introduced last April to ease the strait-jacket imposed in various countries.

Quotas agreement

Of interest to several countries, including Britain, France, Denmark and Ireland, was the agreement to allow quotas to be transferred between and within regions for this first quota year.

This could be worth several million pounds collectively to Northern Ireland dairy farmers, whose total production above quota can now be offset against below-quota production in the rest of the United Kingdom.

"This ability to shift unused quota between parts of regions and individual producers is one of two pluses for us in the agreement," Mr Joplin said.

The other "plus" in the milk mini-package would "very largely" solve something he had recognised since last May as the greatest single difficulty arising from the EEC milk-quota regulations. This involves the plight of 5,000 "producer-retailers" selling milk both directly to the public and wholesale.

Under the original rules a dairy farmer exceeding his direct-sale quota faced penal super-levies, running in some cases into thousands of pounds, although his total milk output was still within the combined wholesale and direct-sale limits.

Offsetting the direct-quota excess against a wholesale-quota shortage is now permitted.

This should be a great relief to Mr Edwin White, of Wells, Somerset, one of a deputation of British dairy farmers running their own milk rounds who met Mr Joplin in Brussels.

Mr White, who has 120 Friesian cows, began selling milk directly to the public only in late 1985, and as a result received a very low direct-sale quota.

He told Mr Joplin he was facing a £26,000 super levy bill although his overall output was within the total of his combined direct and wholesale quotas. His problem should now be solved. Mr Joplin said the problems of people like Mr White had been very largely dealt with.

Mr Joplin described the agreement on wine as a "second giant step in bringing the Common Agricultural Policy back to reality." The first was the introduction of milk quotas last April.

The wine agreement provides a five-year, £260 million programme to reduce wine production by grubbing out unwanted vineyards, a check on wine-support prices while the surpluses last, and compulsory distillation at uneconomically low prices for excess wine.

Intelligence snag for New Zealand

By DENIS WARNER
in Melbourne

AUSTRALIA is not to pass on to New Zealand without American approval intelligence obtained from American sources.

But she will continue to provide New Zealand with intelligence obtained by her own agencies and will not involve herself in the dispute between her Anzus allies arising from the New Zealand refusal to permit a visit by the American destroyer Buchanan because this ship is capable of firing nuclear missiles.

This was made clear yesterday by Australian Government spokesmen.

Totally dependent

Wellington defence intelligence is almost totally dependent on information from the agencies of other countries, most notably the United States and Australia.

New Zealand officers are working with American and Australian intelligence agencies in Washington and Canberra, and it will take time to weed them out from the American system and those parts of the Australian system dealing with intelligence from America.

Buchanan due

OUR SYDNEY CORRESPONDENT reports: Despite some political posturing in New South Wales the American destroyer Buchanan is due to berth in Sydney next week.

Col Frederick Myer, the United States military attaché in Warsaw who was expelled by the Poles for allegedly taking photographs in a restricted area, preparing to catch a flight at Warsaw airport with his wife Barbara yesterday bound for Zurich.

U.S. reprisals 'extremely harsh'

By Our Auckland Correspondent

A NUCLEAR warship visit to New Zealand would provoke widespread civil disorder, Mr Geoffrey Palmer, Deputy Prime Minister, told Parliament yesterday.

Given the state of public opinion it would be difficult to keep the peace "because there would be demonstrations of size and ferocity."

His comments came after American officials told Mr Lange, the Prime Minister, of the decision to make drastic cuts in defence and intelligence co-operation with New Zealand.

The retaliatory moves follow Wellington's refusal to grant port access to a nuclear capable warship.

Mr Palmer outlined the extent of reprisals by one of New Zealand's partners in the Anzus alliance.

Most planned defence exercises had been cancelled and an indefinite moratorium imposed on future exercises. Much classified material previously made available would be withheld and Washington would no longer provide a number of categories of intelligence.

Future reciprocal visits by senior military officers to either country would also cease.

The New Zealand government regretted America's moves but Mr Palmer vowed that they would not bend to Washington's will.

Senators' support

Nearly half the American Senate supported retaliatory action in response to New Zealand's decision to bar entry of nuclear-capable warships. Senator William Cohen, a Republican, said yesterday.—Reuter.

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Britain 'had poison to repel Nazi invasion'

By JULIAN ISHERWOOD in Stockholm

GERMAN troops who tried to invade Britain in force during the 1939-45 war would have been met by poisoned beaches and a carpet barrage of lethal chemical weapons, according to a report issued today by the respected Stockholm International Peace Research Institute.

The report, entitled "Effects of chemical warfare: A selective review and bibliography of British State papers," has been compiled by Mr Andy Thomas, a social scientist and historian.

Mr Thomas is seeking to map the development of British chemical weapons since their airborne use in the Russian Civil War.

According to reports, if Germany had tried to invade Britain large tracts of the expected beachhead, from Broadstairs to Dungeness would have been systematically drenched with poison.

Plan "Y," as the operation was called, prepared by the Director of Chemical Warfare at the War Office and approved by both GOC-in-C Southern Command and Bomber Command had as its purpose the production of concentrations of mustard gas at all points where landings could be envisaged.

"There is little doubt that, had Britain been threatened with an invasion, she would have used everything in her power to stop the Germans," Thomas said in a private interview.

Foreign tests

Supplies of chemical weapons abroad and the testing of them at foreign sites before, during and after the war are also catalogued in the book.

In December 1939, tests from Wellington and Lysander aircraft were carried out at the French chemical weapon test site in the Algerian Sahara.

In low spray tests six sheep were contaminated as were items of oilskin clothing and Navy serge which were then worn by personnel. In high spray testing contaminated sand and stone were applied to the skin and Army, Navy and Air Force serge was also contaminated and then worn to test effects.

The results and the effects of the tests on soldiers were not, however, available.

GAS WAR ORDERS BY CHURCHILL

By Maj.-Gen. Edward Fursdon
Defence Correspondent

IMMEDIATELY after the Dunkirk evacuations of 1940, instead of suing for peace as Hitler had hoped, a vulnerable but defiant Britain set about defending itself against the invasion planned by the Germans and codenamed by them Operation Sea Lion.

Alongside the conventional means of defence, Churchill had in mind a series of last resort measures if all else failed.

He was very interested in chemical warfare. In 1938 the Cabinet had ordered storage for 2,000 tons of mustard gas, but in 1940 Britain's actual stocks of it were only 1,465 tons, and Churchill demanded to know why.

Spray training

Some of the bizarre measures studied as the basis for contingency plans were harsh and desperate as befitted the anti-invasion mood of the day.

Revealed several years ago was the plan to use the Royal Air Force's Lysander, Battle, Blenheim and Wellington aircraft, 16 squadrons in all, to attack the invading Germans on the beaches by spraying them with mustard gas. Training in the technique had taken place pre-1939 with fitted tanks of water.

Another idea was to spray the invading Germans with a deadly insecticide containing arsenic trioxide and copper acetate from Tiger Moth aircraft.

By Sept. 1940 the Battle of Britain was at its height. The Blitz had been launched on our cities but Britain had stood firm.

On Sept. 17, German sources later said, Hitler was forced to postpone Operation Sea Lion, a postponement that was to become indefinite.

The moment had passed, it was too late, and the British fire and gas were never used.

KILLING IN SICILY

Two gunmen believed to be Mafiosi shot dead Signor Pietro Patti, 47, owner of a fruit exporting firm, and critically wounded his daughter, Gaia, eight, as he was escorting her to school yesterday outside Palermo, Sicily. —AP.

MERINO STUD SOLD FOR £10m

By Our Adelaide Correspondent

Collinsville Merino stud in South Australia, has changed hands for the first time since 1888 in one of the biggest rural land deals in the country.

The stud has been bought by Mr Neil Garnett, 36, Western Australian stud owner, for a sum believed to be in the region of $A15 million to $A16 million (£10-£10·8 million). It has been run by the family of John Collins since it was founded.

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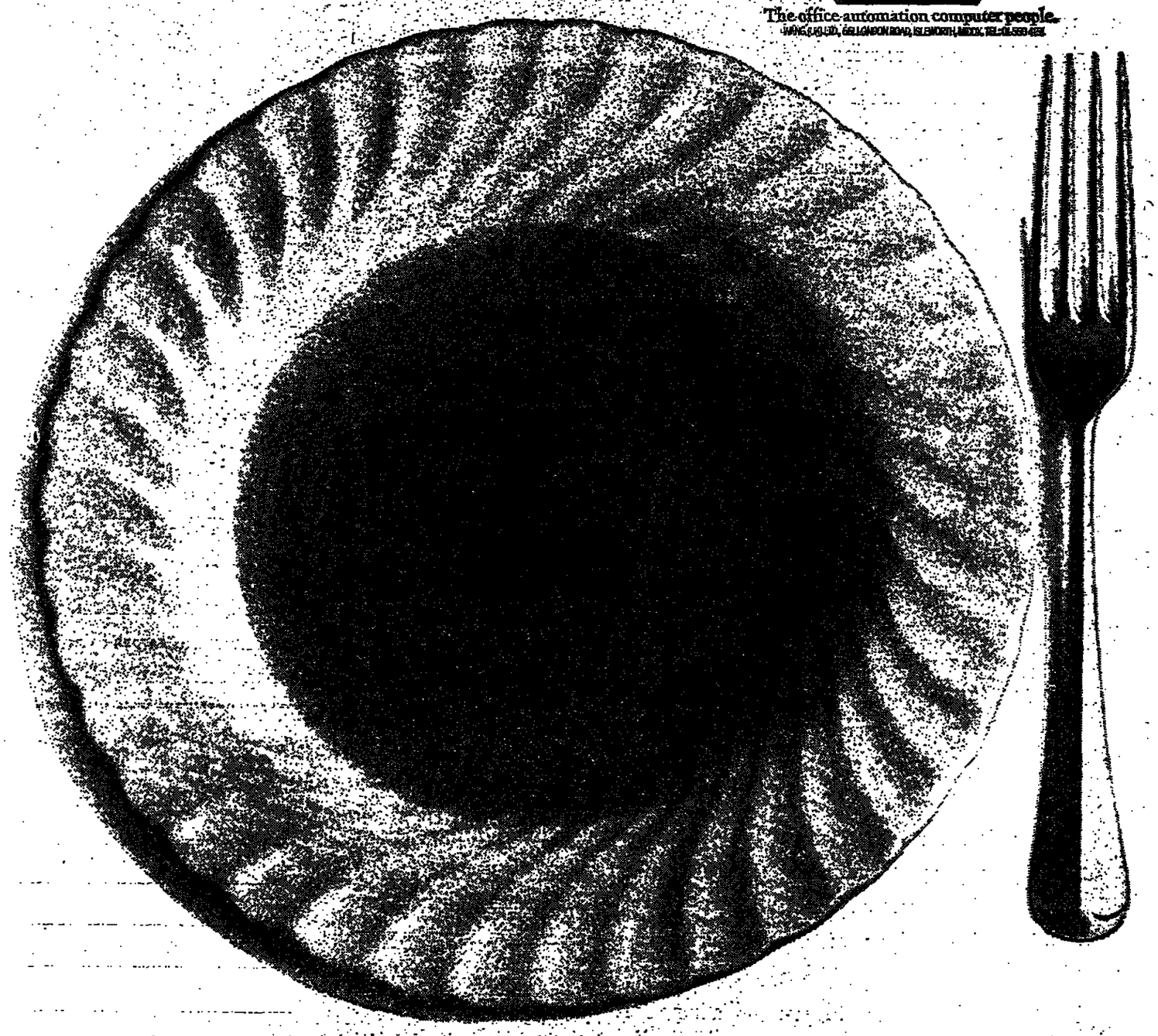

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TV CAMPAIGN TO WARN YOUNGSTERS OF HEROIN EVIL

By DAVID FLETCHER Health Services Correspondent

A £2 MILLION campaign to try to halt the growing use of heroin by young people was announced yesterday by the Government as part of a major drive against drugs.

Three ministers—Mr Brittan, Home Secretary, Mr Fowler, Social Services Secretary, and Sir Keith Joseph, Education Secretary — launched the campaign jointly to emphasise the strength of the Government's determination to crack down on heroin abuse.

Ministers are alarmed by official figures showing that the number of registered heroin addicts has more than doubled within three years to 10,945.

The actual number of addicts is estimated to be five times greater than the number registered, and in addition there are thousands of youngsters who sniff or smoke the drug and who will become addicted unless they break the habit quickly.

Turning into agony

The Government's campaign, due to start at the end of April, will depict the dangers of heroin in a series of advertisements and TV commercials.

Short TV films show haggard young people losing their friends and self respect as early pleasure at trying heroin turns into the agony of addiction to a deadly drug.

A warm-up campaign will start in the Press in a fortnight announcing a series of DHSS leaflets, aimed mostly at parents, giving the facts of drug misuse and telling parents what they can do if their child becomes involved.

The leaflets, available free from doctors' surgeries, council offices and the DHSS, advise parents on the tell-tale signs of drug-taking and give guidance on how to help break the habit.

The TV films are controversial, because drugs specialists fear that they could easily stimulate curiosity about heroin and inadvertently lead to even more young people trying it out.

But Mr Fowler claimed that research indicated the fear is unfounded.

He said: "Our approach will certainly not be soft, but we do not aim to shock—all the evidence suggests that a shock horror approach in this difficult area is at best likely to be ineffective and at worst actually counter-productive."

Shepherd dog saves flock from fire

NIPPER the border collie taking a well-earned rest yesterday at Ansty farm, near Haywards Heath, Sussex, where he took his shepherding duties so seriously that he dashed into a blazing barn to rescue his flock.

Several times the five-year-old farm dog ran into the burning building, rounding up panic-stricken ewes and lambs and driving them to the safety of the fields.

"He was agreat hero," said Mr Patrick Leaney, assistant manager. "We saved nearly 300 animals thanks to him."

Last night Nipper was licking his wound—a badly burned paw.

Minister calls for 'air travel common market'

By Air Cdre G. S. COOPER Air Correspondent

A CAMPAIGN to create a common market in air travel open to every airline in Europe was launched in London yesterday by Mr Michael Spicer, Aviation Minister.

Mr Spicer said he was planning a mjor effort to persuade European Community Governments and Governments of other European countries that competition, resulting in better service, was in everyone's interest.

The aim would be to give airlines more freedom to sell tickets to any airport at any price, Mr Spicer told the Aerodrome Owners Association.

Britain's determination to quicken the pace of relaxing bureaucratic controls over the air routes stems from increasing impatience over the Common Market's failure to apply free market rules to aviation.

"State protection and collusion between state airlines exists on a scale that would make one think the Treaty of Rome had never been signed," Mr Spicer said.

Greater freedom

"What I have in mind is greater freedom for airlines to mount the services they wish and at prices that they think appropriate. Bureaucratic controls must be cut back.

"Obviously, we must continue to exercise some controls, for instance over safety, and to prevent predatory or monopolistic behaviour. But subject to these safeguards I would like to see airlines backing their own commercial judgments."

Having had some success, albeit limited, in negotiating more liberal arrangements with Holland and Germany, the Department of Transport is hopeful that France will agree to further liberalisation through the introduction of "regulated competition."

Scandinavia, "where especially restrictive regimes operate," is also seen as ripe for the relaxation of controls. More direct services across the North Sea between regional airports are envisaged.

FLU SHUTS WARDS

Almost 90 nurses are now off sick with influenza at Peterborough District Hospital, and more wards could close because of the shortage of trained medical staff, management said yesterday. Two wards at the 800-bed hospital have already been shut with the loss of 44 beds.

RAF COUNTS ON SPEED FOR TRAINER

By Our Air Correspondent

THE four British manufacturers bidding for the £200 million RAF basic trainer contract have produced final offers so close in price and performance that industrial factors involving employment and overseas trade prospects are likely to settle the choice of aircraft to train pilots for the 1990s.

But one key performance requirement that has emerged as being of particular importance to the RAF is that of speed.

Although combat aircraft use computers to simplify navigation, the RAF still believes it is important that new pilots can navigate at low level using their powers of mental arithmetic.

This means that speeds of 180, 240, 300 and 360 knots (nautical miles per hour are necessary because maps are measured in nautical miles) are useful because pilots can then follow their progress over the ground at 5, 4, 5 or 6 miles a minute.

The original specifications for the basic trainer said 210 knots was the minimum acceptable, but 240 knots was desirable. Now the RAF is demanding a "usable" speed at sea level of 240 knots, although it will only be needed for a very small part of the training syllabus.

The *Shorts Tucano* can do 245, and by offering an uprated gearbox the company claims 254 knots can be achieved at maximum continuous power. A new Garrett engine is also offered, raising the speed to 268 knots—about the same as British Aerospace claims for the PC-9.

Not to be outdone, Hunting Firecracker have made sure their final offer promises a speed of at least 260 knots. The only British design in the competition, Firecracker offers the closest resemblance to the flying characteristics of a jet fighter of all the entrants.

The fourth entrant, Westland's Australian Wamira, has not yet flown.

Cheap hats warning to horse riders

By HEATHER MILLS

GOVERNMENT plans to ban poor quality riding hats, which do little to prevent head injury in accidents, are unlikely to be introduced until next year at the earliest.

Meanwhile riders are being told about the dangers of sub standard, cheap hats and being told to check for the British safety kite marks.

The warnings follow growing concern about deaths and serious injuries following falls from horses and ponies.

Rising sales

New British standards for head gear say hats should be made to withstand a shock equivalent to 11lb weight being dropped from more than five feet, and to protect the skull and temples.

When new laws relating to general duty over consumer safety are introduced based on last year's White Paper on the safety of goods, any hats not measuring up to standard will be banned.

Horse societies and MPs have been particularly concerned about the rising sales of cheap imported hats, many from South Korea.

The Department of Trade says that children are particularly at risk. "They may be lulled into a false sense of security believing their hat will protect them from serious injury if they fall from their horse," said a spokesman.

However, despite calls from some MPs to compel young riders by law to wear hats, the Government has no plans to make the wearing of proper head gear compulsory.

A department spokesman said it would be almost impossible to enforce such a law.

KUNG FU MAN'S SACKING 'FAIR'

A school caretaker, who was dismissed from his job after comments he made at and after an inquest into the drowning of a schoolgirl, has lost his appeal against dismissal.

In a reserved judgment a tribunal at Exeter ruled that Devon County Council were fair in dismissing Mr Dennis Rundle, 41, from his post at Totnes primary school because of his "unhealthy attitude towards young girls." Cathy Pelly, 16, died while swimming naked at a secluded spot in the grounds of Dartington Hall School after he had given her a 90-minute martial arts lesson.

£15m CAR ORDER

Kenning Car Hire has placed an order worth £15 million at showroom prices for 2,800 Austin-Rover Vehicles. Delivery of the Metro, Maestro, Montego and Rover 200 cars and Maestro vans will begin immediately.

ADVICE BUREAU POLITICAL BIAS DENIED

Sir Douglas Lockhock, who chaired the 1983 commission of inquiry into the National Association of Citizens Advice Bureaux has strongly disputed a claim by the Centre for Policy Studies last week that it was losing its political impartiality.

"We are alleged to have said that the Association passed only a quarter of the money it received to its individual bureaux and that much of the rest is used for overtly political ends," he said. "Our report says nothing of the kind. The figure given above is completely wrong.

"More important, however, in dealing with political impartiality we say that we found relatively few and relatively minor instances to justify concern." The allegation did "a serious injustice to a body which we described as a valuable national asset."

Fight heavyweight fuel bills with just one finger.

If your latest fuel bill knocked you for six, now is the time to take steps to make sure it doesn't happen again.

1. Lift a finger to find those draughts howling in, around and under your front door. Shut out the cold air with rigid plastic or metal draught excluder strips. Or you can make an excluder for the bottom of the door from an old football sock or stocking filled with newspapers or rags.

2. Lift a finger to find the draught whistling in through your letterbox. Fit a flap or brush-type seal to the box and a flap over the keyhole to lock out the draught.

3. Lift a finger to find those expensive draughts coming in through badly-fitted window frames. Keep them at bay with rigid plastic or metal draught-proofing strips. Always close your curtains at dusk. Tuck them in behind the radiators. And you'll heat the room, not the windows.

4. Check that your tank has a jacket. If it hasn't, or if your jacket is old, thin, badly fitting or damaged, your hot water could be costing up to twice as much as it should. Get a new jacket now. Make sure it has the British Standard Kitemark with the numbers BS 5615. At only around £6, it's hard to think of a better investment.

5. Make sure that your loft is insulated. There should be at least 100 mm (about 4") of insulation or 150 mm (about 6") of loose-fill. If not, you could be throwing a quarter of your valuable heat away. If you have no loft insulation, or if you have less than 30 mm (about an inch), you could get a grant for up to two-thirds of the cost. If you are elderly or severely disabled and on a low income, you could get a grant to cover 90% of the cost. Get in touch with your council before you start.

6. If you have central heating, lift a finger to set the thermostat correctly. Turning it down just 2°C could make a big saving.

7. Programme your boiler to come on only when you need it. No-one can afford to heat an empty house.

If you get supplementary benefit you may be able to obtain extra help with your heating costs. You could also be entitled to a lump sum payment to help you draught-proof your home. Ask at your local Social Security Office for details.

And lift a finger to send off the coupon for three free booklets, which are full of more easy ways to save money and keep warmer.

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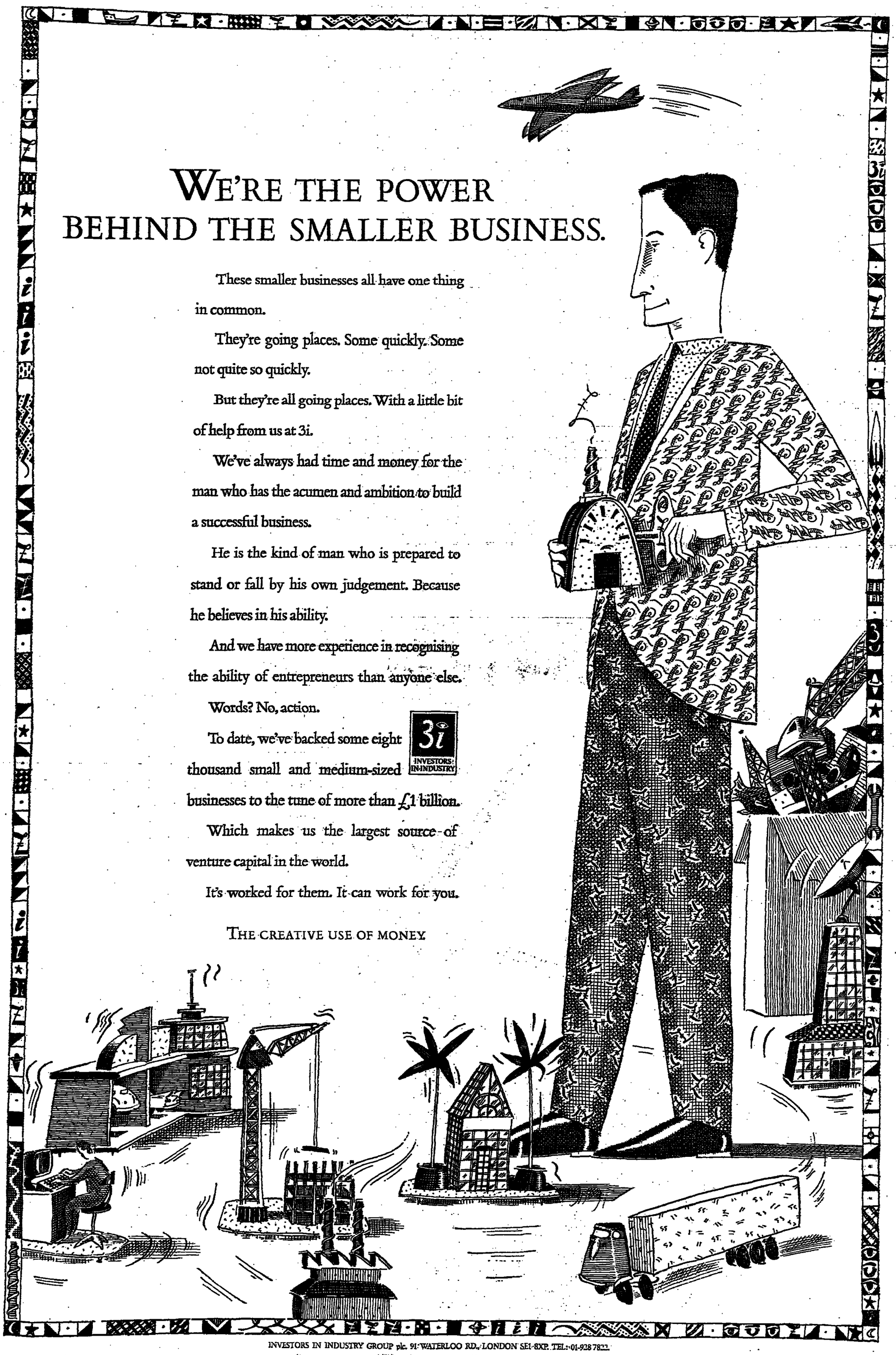

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LEFT-WINGERS AID FIRST MP TO FACE HATCHET OF RE-SELECTION

By GRAHAM JONES

WHEN an early list was drawn up of Labour MPs facing possible de-selection, few bracketed the little-known name of Bruce George of Walsall South with the known targets like Messrs Kaufman, Cocks and Silkin.

Yet tomorrow in the town's Co-operative Club, Mr George, 42, will face an hour-long investigation by the 55 delegates to his local party in the crucial first attempt under the new Labour re-selection rules to oust a sitting MP.

The challenger, predictably, is a Left-winger in the Ken Livingstone mould—Cllr Brian Powell, 49.

His politics can perhaps be gauged by the name of his house — "Redlands" — and it was he who led Walsall council from 1980-82 in the revolutionary "de-centralising neighbourhood policy" which led the town hall to be styled "the little Kremlin" in the heart of England.

It has been a long, rancorous and, at times, underhand contest, but both sides are agreed on one thing: the result tomorrow will be very close. Supporters of both men put the present split at 24-24, with five undecided.

Both sides agree on something else: That this is no straightforward moderate-militant, Left-Right battle, but a flawed race *between two ebulliant personalities*. This may be a drab pocket of the West Midlands, but it is known for producing larger-than-life characters.

Hard core of 7

The campaign to unseat Mr George stems not from any large-scale "bed-sit infiltration" but was engineered by a hard-core of just seven Left wingers of the local Tribune group. Mr Powell had helped to found.

For some time they had been gunning for Mr George, who is seen as a Right winger, particularly on defence policy.

Ironically, if Mr George survives it will be with the support of other Left wingers who have found themselves on the wrong side of Cllr Powell's abrasive personality. Neither candidate is popular among party activists, and there will be more votes cast against each candidate than in favour.

"Eight months ago, Brian Powell would have walked it," said one Left wing delegate, "but he has upset so many people that now it's neck-and-neck. I am going to vote for Bruce George."

What has added to the turmoil at Walsall South has been its position as a key marginal. Bruce George's victory *by 702 votes in June 1983* was regarded as a triumph against the odds, and the price of his pitch to the floating voter and his popularity among the wider electorate has been the alienation of his own party's far-Left.

On the warpath

Mr George is a Welshman and university lecturer of wide and unbounding interests. He loves America, and has been instrumental in bringing large numbers of American students to Westminster as research assistants.

His "Whose Who" entry reveals he is founder and captain of the House of Commons football club, and a campaigner for psoriasis sufferers.

Somewhat more bizarrely he is also member of the local Liberal club and a fan of both long-distance pigeon-racing and the North American Indian.

One delegate said archly: "Much as I feel for the American Indian, his plight is not relevant to the urgent problems of Walsall South, with a 22 per cent. unemployment rate and hundreds of empty factories destroyed by Thatcherism."

Mr George insists: "I have a surgery every week in Walsall. For two years I deputised for John Stonehouse in Walsall North, and I defy anyone to show an MP with a better record of constituency service."

The two issues that have put the Hard Left on the warpath have been women's rights and defence. A member of the Commons' all-party Defence Committee, he insists he can campaign "most loyally" for Labour's defence policy but he is not seen as a unilateralist and his close ties with the United States raise eyebrows.

Cllr Powell, by contrast, is a confirmed unilateralist and says: "If anyone accuses Brian Powell of being a dedicated hard-line Socialist, they would be quite bloody right."

The father-of-four is also demonstrably a champion of womens rights, having become a "full-time politician" and left the bread-winning to his lecturer-wife Elizabeth, who is by coincidence, chairman of the local party and will take the chair at tomorrow's meeting.

Campaigning on skates

Her husband, who first campaigned for Labour with a sandwich-board and roller-skates at the age of nine, and who once boasted he was sacked seven times for organising *at his work-place*, is seen two ways in the town.

To his supporters, his idea of 55 neighbourhood housing officers who help 42,000 council tenants was a triumph of the new Socialism.

To his opponents he is a machine-politician who harbours grudges and has become increasingly authoritarian. He is also the man whose policies were so unpopular, particularly when they brought a huge rates rise, that Labour were swept from the council in 1982.

They stand little chance of regaining that ground in a hung council now run by an opposition coalition.

Cllr Powell is buoyant about his chances tomorrow, and insists there is no animosity towards Bruce George. He sees his candidature as a reward for years of hard work in the locality.

He has the nomination of seven delegations, mostly trade unions, plus the women's section, young Socialists and his own ward, St Matthews.

The West Midlands Labour party has pushed forward the re-selection procedure to get all its candidates agreed by September, and it is regional good-housekeeping that has brought Walsall south on to centre-stage first, rather than any concerted campaign against Mr George.

Other West Midlands' Labour MPs, including Roy Hattersley and Jeff Rooker, are among 16 re-selected without trouble. Only one other in the area, Mrs Betty Boothroyd (West Bromwich W) faced a challenge, but it was later agreed her name would be the only one to go forward for re-selection.

In Walsall, one thing weighing on the mind of the undecided has been the next election. They are impressed with Mr George's record as a victor against the odds last time, compared with Cllr Powell's reputation as a vote-loser.

The Prince of Wales touring a £30 million underground extension to the computerised control centre at Northwood, Middx, which he opened yesterday. With him is Adml Sir William Staveley, C.-in-C. Fleet and Nato C.-in-C. Channel and Eastern Atlantic.

High-flying managers put heads together

By NICHOLAS COMFORT Political Staff

TWO dozen "high flyers" from the Civil Service and the world of business will tomorrow complete an intensive four-week course of argument and "problem-solving" which is designed to set a pattern for future top management training.

The course, at a Hampshire business conference centre, was organised by the Cabinet Office as the first fruit of the Government's drive to improve Civil Service management training.

But the programme is intended to be of equal benefit to non-Whitehall participants, representing leading companies, the nationalised industries and local government.

'Think tank' member

The 10 taking part in the first course—two more are planned this year—are aged 35 to 48 are either newly in senior posts or in line for appointment to them. While no women are taking part, four have been nominated for subsequent courses.

The course, at Elvetham Hall, Hartley Wintney, has been devised by Mr John Mayne, a former senior Ministry of Defence official and "think tank" member transferred to the Cabinet Office last year.

Mr Mayne says that the participants fall into the "classic successful manager profile: power and dominance rather than the warmer, cuddlier qualities, but ready to take responsibility for people."

The overriding theme of the course has been co-operation among "high-flyers" from a variety of backgrounds in search of a positive approach to problems which have in some cases foxed their superiors.

They have, for example, been considering whether and to what extent the Government should have backed the INMOS micro-chip concern; how British Rail can devise a viable Inter-City strategy, and if the National Health Service is manageable at local level.

The course has included a lecture on economics from Professor Patrick Minford of Liverpool University, a privatisation seminar with Mr Ridley, Transport Secretary, and a session on change in the world with a speaker from the Japanese Embassy.

The 14 non-Whitehall participants, whose sponsors have paid £4,000 a head for them to attend the course, include men from British Rail, the Halifax Building Society, George Wimpey, IBM and the lingerie department of Marks and Spencer.

Between them the civil servants and executives on the course have found ways of solving a number of currently taxing problems.

OLAU TO SPEND £85m ON TWO NEW FERRIES

By Our Shipping Correspondent

Two new 30,000-ton ferries, together costing £85 million, are to be built for Olau Line, which operates from Sheerness to Holland and also in the Baltic between Germany and Sweden.

They are twice the tonnage of the Olau Britannia and the Olau Hollandia operating from Sheerness and will have cabin accommodation for 1,500 passengers each.

Initially, they are likely to be used in the Baltic, but they are seen as forerunners of similar ships for use from Britain. "The height from keel to top of funnel will be equal to that of a 19-storey block of flats," said Olau.

FAKE PERFUME PIRATE GOES BACK TO JAIL

Van driver Stephen Jory, who was recruited into a £7 million plot to sell fake perfume after serving a four-year jail sentence for an identical offence, went back to prison for three years yesterday.

Mr Geoffrey Robertson, defending, told Aylesbury Crown Court that Jory, 35, of Paragon Road, Hackney, was hired by Jersey solicitor Richard Morton, who organised the plot.

Two other men convicted in the plot were sentenced. Roy Pain, 38, an accountant, of Shire Lane, Cholesbury, Bucks, got 18 months, and Christopher Hawkins, 35, stallholder, of Sharrards Way, Barnet, got four months, suspended for a year.

HOSPITAL PLEA BY CHILD KILLER

Colin Evans, a child sex killer, has launched a campaign to get himself moved from prison to hospital because he thinks he is "mentally unstable" and he fears attacks by other prisoners.

He has written to Mr Tony Durant, Conservative MP for Reading West, who has taken up the matter with the Home Office. Evans, 45, a lorry driver, of Russell Street, Reading, Berks., was jailed for life at the Old Bailey in December for the murder of Marie Payne, aged four.

Wages law broken in clothing industry

By MAURICE WEAVER Industrial Staff

A GOVERNMENT survey designed to detect "sweat shops" in the textile and clothing industries found that nearly 29 per cent. of 361 businesses inspected—largely smaller firms—were underpaying their employees.

The underpayment amounted in most cases to more than 10p an hour and in a few to more than 30p an hour on a statutory minimum wage of about £65 a week.

The Government inspectors identified a total of £18,685 in arrears owed to the 258 workers affected. But not all of them will get the money, Mr Bottomley, Under Secretary of State for Employment, conceded yesterday.

Wages inspectors are enforcing back-payment only where employees themselves are pressing for it. In some cases, it is accepted, the workers — many of them Asians, often working for Asian employers — are reluctant to force the issue.

Union protest

Mr Bottomley, introducing the report at a Whitehall press briefing, said: "The objective is to get employers to comply with the law in future, not to prosecute them."

The fact that no prosecutions have occured as a result of the report's findings on pay and only eight are under consideration is one of the factors that later led Mr Alex Smith, general secretary of the Tailors and Garment Workers' Union, to reject the document as "complacent," and dealing only with "the tip of the iceberg."

The investigation began after the outcry over the death of five women workers in a fire at a small unregistered clothing factory in the East End of London in 1985. The brief covered pay, working conditions, health and safety and employment of child labour in workshops in the East End, the West Midlands and Leicester.

Children at work

Those underpaid constituted 6·4 per cent. of the total workforce involved. Inspectors found that, in a few factories, children of 14 or 15 were working and a total of 46 contraventions of legislation relating to the employment of children and young people were "noted."

Mr Bottomley, emphasised that the Government did not wish to harass firms unnecessarily because it wanted to "nurture them rather than stifle the development of the entreprenevrial skills that brought them to life."

An investigation by HM Factory Inspectorate of Working Conditions in 500 Clothing Factories. Available from Health and Safety Executive, Room 414, St Hugh's House, Stanley Precinct, Bootle, Merseyside.

SILICON COUNTY SEEKS MORE WORKERS

Cambridgeshire, the "silicon county," is so short of workers that it is to hold a jobs fair in an attempt to attract people from around the country. For while the county's many high-tech companies are booming, they are struggling to fill specialist posts.

There is also a shortage of designers, accounts workers and personal assistants and secretaries.

The Cambridgeshire Chamber of Commerce has asked Mr King, Employment Secretary, to open the jobs fair in Huntingdon.

FARES HELD ON STEAM LINE

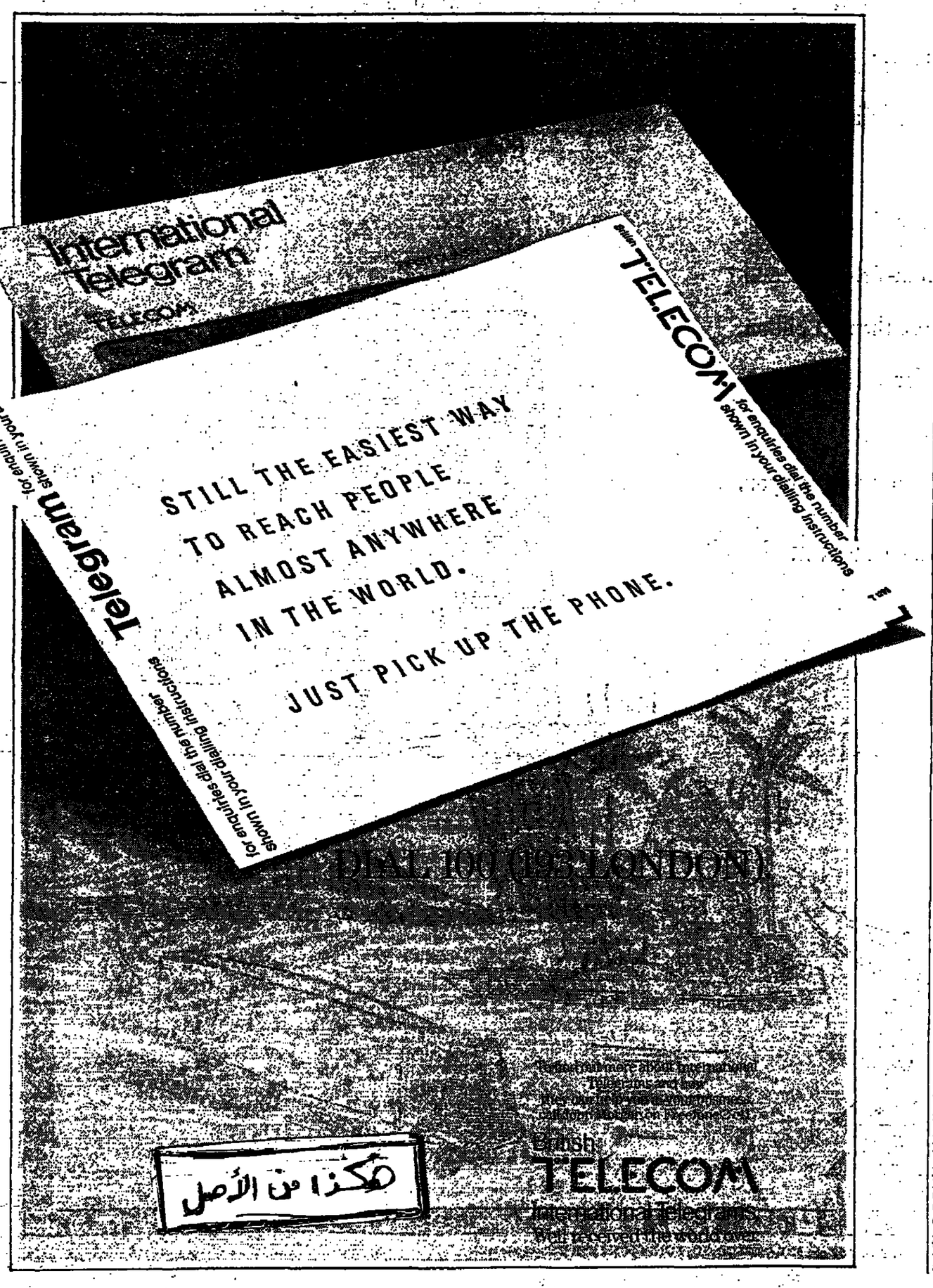
By Our Transport Correspondent

The only narrow-gauge wholly-steam line operated by British Rail, the Vale of Rheidol, will begin its 1985 season on April 1 on the 11½-mile route between Aberystwyth and Devil's Bridge.

Its coaches and locos are to be repainted in the old Great Western colours to mark the 150th anniversary of the formation of the G.W.R. Fares for the hour-long trip will be unchanged at £2·70 adult return and £1·50 for children.

5.6 pc RATE RISE

Berkshire county council has approved a rate of 150·8p in the pound, an increase of 5·6 per cent.



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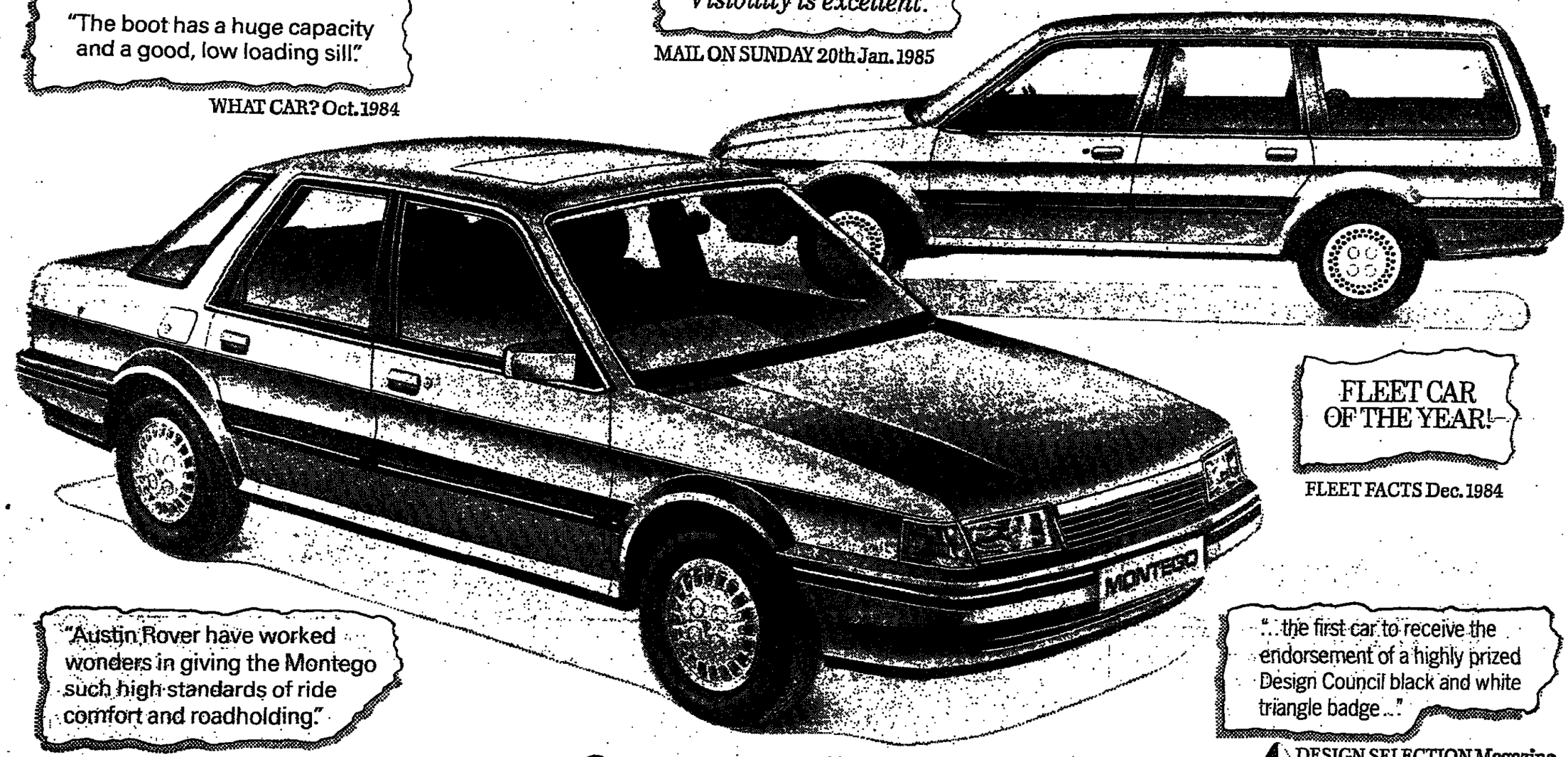

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AUSTIN
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From Austin Rover

Yesterday in Parliament

COUNCIL CASH CURBS EASED FOR SOME HOME SALES

By WILLIAM WEEKES Parliamentary Staff

CERTAIN low-cost home ownership schemes operated by local authorities were to be exempt from Government curbs on the use of receipts from council house sales, Mr GOW, Housing Minister, told the Commons yesterday.

His announcement was seen as an attempt to mollify Conservatives who have joined the Opposition in attacking plans to stop councils using about £1,000 million from council house sales for new building.

This has been done by cutting the proportion of receipts which may be spent in any one year from 40 per cent. to 20 per cent.

Councils will be able to go on making use of all the money made through the sale of homes purposely built for sale to private buyers. About 70,000 properties have come into that category since 1979.

Mr Gow acknowledged fears that if the Government adhered to its original proposal to reduce the proportion of housing receipts which could be used in this instance from 100 per cent. "these excellent schemes" might have dried up altogether.

'Tough measure'

"We have revised the original proposal to make a special exemption so that the 100 per cent. prescribed proportion will continue to apply," he said.

The exemption would apply where a local authority incurred capital expenditure on a low-cost home ownership scheme and then disposed of the home or land immediately.

The prescribed proportion of receipts would remain at 100 per cent. where an authority bought a property for resale, had it built for sale or where it arranged for a developer to build for sale under licence on land owned by the council.

Mr Gow, fending off an Opposition attack, agreed that the reduction in the proportion of receipts which councils could spend was a "tough measure."

Addressing himself particularly to Conservative critics, he added: "Keeping public spending within the limits decided by the Government and approved by this House is a tough business."

Mr JEFF ROOKER, an Opposition housing spokesman, condemned the Government for this new attack on local authority funds.

He said thousands of homes were unfit or lacked basic amenities, and claimed that the Government's record on home building was the worst since the war.

There was in ministers' own backyards—their constituencies—a massive unmet need for improvements in the private sector.

"They are failing to meet this need by imposing these further cuts on capital receipts," said Mr Rooker.

Local authorities and builders had identified a crisis caused by the latest cut.

"The Government knows that due to its low building programme, low clearance rate and now a declining improvement programme that the nation has got a crisis on its hands."

A "catalogue of disaster" was being created as a result of stopping local authorities spending their own money.

'Massive overspend'

Mr GOW said although there was an underspend on local authority capital account in 1981-82 of more than £600 million and more than £800 million in 1982-83, this was more than off-set by a "massive" overspend on current account.

In 1983-84 the local authority cash limit was exceeded by £368 million, and Mr Jenkin had already explained that there was certain to be another overspend this year which could be as much as £650 million.

"If no corrective action were taken, there would be an even larger overspend next year, possibly by as much as £1 billion.

"Faced with the known overspend last year, the substantially larger overspend this year and the certainty of even greater overspend next year, no responsible government, having set a cash limit, could fail to take decisions to secure compliance with its own policy."

Mr GOW: Original proposal revised to make a special exemption.

Mr JOHN HEDDLES (C. Mid-Staffordshire) asked what assurances the Minister could give that the prescribed proportion would not subsequently be reduced from 20 per cent. to 10 per cent.

Mr GOW told him the prescribed proportion was reviewed each autumn.

'Deep concern'

Mr NICHOLAS WINTERTON (C., Macclesfield) announcing that he was abstaining at the end of the debate, added that he was "deeply concerned about Government interference where local authorities are concerned."

Mr ROGER GALE (C., Thanet N.) said he would be unable to support the Government

"If the level of permitted expenditure in any one year is too low, then under-utilised assets will not be sold at all. The capital receipts will therefore not be generated and the policy will be counter-productive."

That, said Mr Gale, was "the position we find ourselves in today." The Government had the balance wrong.

Replying to the debate, Mr GOW said local authorities had total external debts of about £30 billion and if the £5 billion of accumulated receipts were to be spent that debt would be increased.

"If the Government is committed, as this Government emphatically is, to reducing public sector borrowing we cannot ignore the fact that a significant part of public sector borrowing does lie with the local authorities."

An Opposition motion attacking the Government's decision further to restrict the use local authorities can make of receipts realised through the sale of assets was defeated by 314 votes to 206, Government majority 108.

Challenge on De Lorean ventures

By WALTER ABURN Parliamentary Staff

WHEN Ministers had it in mind to put the taxpayer's shirt on a horse they should be made to join in the flutter personally, said Lord BRUCE-GARDYNE (C) yesterday in the Lords.

He called for an outline of Government plans to stop squandering of taxpayers' money on any future enterprise of the De Lorean kind.

Pointing out that £80 million had been spilt on the Northern Ireland venture he said this horror story should not be repeated and major issues of Parliamentary accountability should be cleared up.

If we really wanted to avoid repeating the monumental folly then the odd rolled head would help, he said.

In any such future venture Ministers should be required to invest say five per cent. of their net personal wealth.

Modest sum

With the present Secretary of State that would be a modest sum. "With somebody like Mr Wedgwood Benn it would be a good deal greater. But the important point is that they would put their cash where their mouth was.

"And that might — it just might—do more to avert a repetition of De Lorean than anything else!

Lord LYELL, Northern Ireland Under-Secretary, said clearly there were important lessons to be learned from this case. The Government shared serious concern at the loss of public funds and were determined all available steps would be taken to recover as much of the loss as possible.

Policies for dealing with industrial development in Northern Ireland had since changed. Industrial support was now made available only where a substantial part of resources was provided by the private sector.

Lord Lyell confirmed that the EEC had made a £6,700,000 grant for the De Lorean project which was reclaimed following its collapse.

Today in Parliament

HOUSE OF LORDS

3: Prosecution of Offences Bill, 3rd rdg; New Towns and Urban Development Corporations Bill, 3rd rdg; Mineral Workings Bill, rpt; Agricultural and Horticultural Co-operation Scheme 1985; Debate on the possible taxing of occupational pension schemes.

HOUSE OF COMMONS

2.30: Debate on Welsh affairs; Companies Consolidation (Consequential Provisions) Bill, 2nd rdg; Company Securities (Insider Dealings) Bill and Business Names Bill, proceedings.

TEBBIT U.S. TRADE OPTIMISM

By Our Parliamentary Staff

MR NORMAN TEBBIT, Trade and Industry Secretary, urged MPs in the Commons yesterday not to overreact to reports that the United States Administration is being urged to impose a 20 per cent. surcharge on imports.

He pointed out that President Reagan and his administration had been robust in resisting calls for protectionism as a means of dealing with its balance of payments problems, "even in the rather overheated atmosphere of last year's election."

"I hope they will remain that way," he said. "It would be most regrettable if industry in the United States sought to solve the difficulties at the expense of the rest of the world.

"I hope we will continue to persuade the United States that her own interest, as much as the rest of the world, is in free trade."

Mr Tebbit sought to make light of the criticisms of Labour MPs that for the first time in modern history last year Britain had been in deficit on manufactured goods.

Mr WILLIAM HAMILTON (Lab. Fife Central) said that one estimate was that Britain had imported £4,000 million more in manufacturers than it had exported.

Labour taunted

Mr TEBBIT said that as newly industrialised countries exported manufactures it was inevitable that the share of some other countries would be reduced.

This was dismissed by Mr BRYAN GOULD, from the Labour Front Bench, who said that it was the developed countries, Japan, Germany, France and Italy, who had taken Britain's share of world manufactures. He urged the Minister to drop his pretence that he was not worried by the decline.

Mr TEBBIT replied that what mattered was not the balance in any particular sector, but the overall balance of trade. "We have just had, for the fifth year running, a surplus on current account."

When Labour MPs shouted: "Because of North Sea oil." Mr Tebbit taunted them with not liking to hear good news, and said that manufactured exports were recovering well. The 8½ per cent. increase in value over the last 12 months was "not a bad record at all."

He added that a recent Confederation of British Industry report concluded there was a good outlook for manufactured exports.

MPs raise fears of over-capacity in car industry

By PETER PRYKE Parliamentary Correspondent

FEARS that an expansion by Honda of its car production in Britain would gravely damage existing car manufacturers were exposed in the Commons yesterday.

MPs were concerned that the development by Honda of engine manufacture and full car production at its Swindon site would lead to over-capacity in Britain.

There was also dissatisfaction on the Labour benches that it should take place outside a development area.

Mr LAMONT, Industry Minister, while pointing out that Honda had said that as yet they had no firm plans for such development, urged MPs not to "go overboard" in their anxieties about the possible effects on British Leyland and others.

"If a company wants to come here, and does not want a Government grant, and is not going to a development area, and wants to invest some of its own money, we do not have powers to stop them," he said.

But he made it clear that the Government would take into account the question of over-capacity, and the degree of United Kingdom content in the vehicles produced by such a project.

'Grave effects'

Mr ROGER KING (C., Northfield) urged the Minister to give careful consideration to a proposal by Honda in view of the over-capacity in the European Community, which had been further exacerbated by the intention of Nissan to increase its output.

"Any additional capacity must have grave effects on employment prospects in the existing motor industry," he said.

The effects on existing manufacturers were also stressed by Mr ALAN WILLIAMS, from the Labour Front Bench.

He said that a decision by the Minister to give Honda better terms to go outside an assisted area, coming so soon after massive cuts in regional aid, would be seen as "a massive betrayal of the areas of highest unemployment."

Mr LAMONT replied that ministers had had no approach for assistance inside or outside an assisted area. If there was a request for aid any effect on existing manufacturers would be taken into account.

'MILITANT' FUDGE BY LABOUR

By VALERIE ELLIOTT Political Staff

THE LABOUR PARTY yesterday fudged again on any decision to expel members of the Trotskyist Militant Tendency organisation or even to curb their influence within the party.

Labour's ruling body, the National Executive Committee, was faced with a motion from its youth sub-committee to indicate that membership of a suspected Militant-front organisation, Further Education Labour Students, was incompatible with the party's aims.

But the NEC voted by 25 votes to two to refer the matter back for further consideration by the youth sub-committee.

The committee has already noted with some anxiety that the students group is a likely front for Militant which is eager to develop a power base within the party.

200 members

The group, which has about 200 members, claims to represent "mainly working class education students" who, it says, have been ignored by the National Organisation of Labour Students, the official Labour body.

Further Education Labour Students is intent on discrediting the official body as representing the "Right wing" of Labour's student membership.

The organisation is obviously an embarrassment to Mr Kinnock, but he and his supporters appear to have recognised they are powerless to deal with this issue without raising the whole ugly spectre of Militant's influence within the party.

Labour is working on a document to clarify the definition and aims of democratic socialism to be circularised within constituencies in an attempt to hamper Militant recruitment within the Labour ranks.

DEATHS, IN MEMORIAM

Continued from Back Page

WINN.—On Feb. 24, peacefully at The Firs Rest Home, Mawnan, Redruth, CHRISTINE, aged 95 years, formerly of Helston and for many years a Sister at the Royal Free Hospital.

WOLSELEY.—On Feb. 23, peacefully, JANET PORTER, aged 95, last surviving daughter of Doctor HENRY JOHN WOLSELEY. Inquiries to Tower Funeral Directors, St Leonards-on-Sea.

WOOD.—On Friday, Feb. 22, 1985, peacefully at his home in Market Drayton, JAMES HENRY, aged 54 years. Funeral service at Market Drayton Methodist Church on Tuesday, March 5, at 12 noon, followed by cremation. Family flowers only. Donations if desired to The Methodist Church Building Fund. Inquiries to J. Tudor & Son Limited, tel. Market Drayton 2596 or 3315.

WRIGHT.—On Feb. 16, 1985, at Wrenn Nursing Home, Nether Walton, Harry, father of Gillian, Roger and Denis, late of Ecclesall, Sheffield.

YARROW.—On Feb. 26, peacefully in hospital, after a long illness, WILLIAM PAVITT (Bill), beloved husband of Peggy, much loved father of Pam and Ray and a very dear grandpa to Susan and John. Funeral service on Wednesday, March 6, at 3.15 p.m. at Sunbury Methodist Church. Donations preferred, c/o Mr C. Walter, ICE Unit, Orthopaedic Ward C6, Ashford Hospital, Middlesex. Any inquiries to Lodge Bros, 4, Clarendon Road, Ashford, Middlesex.

MEMORIAL SERVICE

COULSON.—A Service of Thanksgiving for the life of ALEXANDER GEORGE COULSON will be held at The City of London School, Victoria Embankment, E.C.4, on Wednesday, March 27, 1985, at 12 noon.

THANKSGIVING SERVICE

AITCHISON : TENNANT. — A Service of Thanksgiving for the life and work of STEPHEN AITCHISON and JANE TENNANT, Barristers, will be held tomorrow (Friday, March 1, 1985), at 4.45 p.m. in the Chapel of Gray's Inn, London, W.C.1.

IN MEMORIAM

BARKER, CLIFFORD H. — Feb. 28 1978. My love, my thoughts, my prayers.—Vera.

BROOKFIELD, PAUL DAVID.—Dear Paul, the happy days we enjoyed together, bring memories which will last for ever. They say, memories are golden, and maybe that is true. However we never wanted memories, we only wanted you.

BROOKFIELD.—Cherished memories of PAUL remembered by Eve and Peter, Dot, Irene and Bill and Cousins.

BROOKFIELD.—In memory of PAUL, only son of our dear friends Frances and Ken. We share their grief, especially on this first anniversary.—Derek and Sybil.

BROOKFIELD, PAUL DAVID.—The gate of memories will never close. We miss you more than anyone knows.—Love Jacqueline, Richard, Jane and Jonathan.

GORDON, Dr ALASTAIR, Camb. U of EA, who died in the Moorgate Underground disaster, Feb. 28, 1975.—So dearly loved and greatly missed by his family and friends. B.P. and Scouting.

HUDSON, JAMES, who died Feb. 28, 1979.—Remembered continually with love.—Eleri and Family.

MITCHELL, DAISY.—Feb. 28, 1978. In ever-loving memory of my dear Mother.—Vera.

NORMAN, AMY.—In loving memory of our dearest Mother, on her Birthday.

SUTTON, DORIS. — In treasured memory of my darling Wife. So dearly loved, so sadly missed.—Eric.

FEBRUARY 29

COURTNEY.—In ever-loving memory of my beloved husband, GEOFFREY WILLIAM COURTNEY, O.B.E., who died Feb. 29, 1964.—Anne.

ESSON, Doctor WALTER LOUIS.—Feb. 29, 1980. In treasured and constant memory of my beloved Husband.—Betty.

PEER TAKES HIS SEAT

By Our Parliamentary Staff

The former Mr Nigel Vinson, originator of the Government's Enterprise Allowance Scheme, took his seat in the Lords yesterday as Lord Vinson of Roddam Dene.

Lord Vinson (C) is chairman of the Development Commission and president of the Industrial Participation Association.

UNOPPOSED BILL

MPs gave an unopposed second reading in the Commons yesterday to a Bill which will enable Mr Alan Monk to marry his mother-in-law, Mrs Valerie Hill.

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Salary is negotiable—c£13,000 and is accompanied by generous fringe benefits. Apply Bob Williams, on 01-405 0443 at MPP (Cons) 31 Southampton Row, London WC1B 5HY.

FINANCIAL ACCOUNTANT
Global Engineering Ltd. is part of a highly successful worldwide group of consulting engineers dealing primarily with the design and construction of offshore oil and gas installations.
The accounting function is playing an increasingly important role in the company's expansion and we are looking for a qualified Accountant to manage a small team preparing accounts within tight monthly deadlines. A new computerised system is about to be installed and the successful applicant would be closely involved in its development.
We are looking for an Assistant Financial Accountant to join the same team to assist in the preparation of cash forecasts, monthly management and annual statutory accounts.
Our town centre office facilities are excellent and the remuneration packages should be attractive to the right candidates.
Please either telephone or send your resume to:
B. P. Furlong, Global Engineering Ltd., Sutton Park House, 15 Carshalton Road, Sutton, Surrey, SM1 4LE. Tel.: 01-643 3343.

IMMEDIATE OPENINGS FOR TEMPORARY ACCOUNTANTS AUDIT STAFF BOOKKEEPERS
Well paid work for all levels of staff in London and the Home Counties is available.
NOW!
ACCOUNTANCY PERSONNEL
63-65 MOORGATE, E.C.4. 01-628 9015.
OXFORD CIRCUS, W.1.
14, GT CASTLE STREET. 01-580 2612
14, GLEN RSE, STAG PLACE VICTORIA, S.W.1. 01-630 9606.
110, STRAND, W.C.2. 01-240 6928

BARKING	01-594 7613
CROYDON	01-686 4686
EALING	01-579 6585
[illegible]RD	[illegible]
HARROW	01-863 6311
KINGSTON	[illegible]
READING	0734 591751
SLOUGH	0753 35939

FINANCIAL ACCOUNTANT
for a privately held group located in Middlesex. Candidates, recently qualified, should have in-depth experience of systems, and be capable of preparing consolidations and divisional packages for Board Directors. The salary envisaged c£14,000, company car and excellent conditions of employment offering progression. Reply in confidence to Barclays Executive Appointments, 1 Pembroke Road, Ruislip, Middx. HA4 8NQ. Tel. Ruislip 72654 (24 hours). (Agy.)

FULLY QUALIFIED ACCOUNTANT
Long-term scope and wider range for your career with a young investment group.
SOUTH OF ENGLAND
Our client is a young and successful company with a wide range of business interests. They enjoy an impressive rate of growth and currently have a turnover of around £20 million a year.
Their steady expansion now creates, within their Accounting Department, a senior position for a qualified chartered accountant. Ideally suited to an experienced professional with a background in a medium to large sized company. The role calls for the skills of a generalist, to supervise credit control, purchase ledger and cash flow on a computerised system.
Your specific responsibilities will be to oversee the preparation of management accounts on a monthly basis and assist in the compilation of annual financial accounts and consolidated figures. You should be familiar with computerised systems and must be able to establish good working relationships with your team members, the Management team and other staff with whom you will liaise closely.
This important position carries extremely bright career prospects for the successful applicant. Rewards comprise a generous salary accompanied by a valuable benefits package in accordance with the high level of this appointment.
Please send your C.V. to Mr A. Rekesius, Moxon, Dolphin & Kerby, 178-202, Great Portland Street, London W1N 5TB, quoting reference DT/4234.

NEWLY QUALIFIED PA TO PARTNERS
Busy practice seeks qualified accountant to assist partners.
Duties will include those of Audit Manager as well as providing management services to clients.
The position will suit an ambitious recently qualified person who can bring a high level of professional standard to the service of our clients.
Please submit a full c.v. to M. H. Foulds, Morley & Scott, Security House, 2 Romford Rd., Stratford E15 4BZ.

MANAGEMENT ACCOUNTANT
W. London c. £13,000
Experience is more important than full formal qualification for this high tech. company, part of a U.K. public group. You will interface between the DP side and operating management firstly to review and improve financial control, and then gradually to take over the full management accounting function.
Ideally you will be young, with a manufacturing background and able to communicate at all levels. The company is very much in the growth stakes, so it is keen to take on a developable person whose own career can expand accordingly.
For an informal discussion ring or write to Keith Diver, Executive Facilities Ltd., St Ives House, St Ives Road, Maidenhead Berks SL6 1QS. (0628) 29333 or evenings (0628 70204).

NEWLY QUALIFIED ACA?
Now seeking approved practical experience as a Partners' Assistant in a general practice?
We have just the vacancy for you, particularly if your home is in the ROMFORD area.
Contact for further details:
A. J. Everard,
Clemence Hoar Cummings.
Tel: Romford 44121.

PART QUALIFIED ACCOUNTANT
N.W. London. C. £11,000
A leading toiletries and cosmetics group, our client requires a young part qualified accountant.
You will be responsible for a small team involved in monitoring the finance movement of stock, within an F M C G environment. Preparation of monthly journals to tight deadlines, and the reconciliation of stock and general ledgers.
You will also assist the Site Accountant with investigations and ad hoc duties. Previous payroll experience is preferable.
Ideally aged 20-25, and at least Part one I C M A-A C C A, you should have 2-3 years in a management accounting environment. You should be ambitious and keen to qualify. Prospects are excellent in this demanding role. Ref.: RG9048.
Lloyd Chapman Associates, 160 New Bond St., London, W.1. 01-408 1670. (Rec. Cons.)

PART QUALIFIED FINALIST ACCOUNTANTS WITH EALING HEALTH AUTHORITY
With the need for greater resources in management and financial planning within the NHS, here is a fine career opportunity with a forward looking health authority.
The Authority is in the forefront of NHS developments in management information systems and offers an opportunity to obtain invaluable experience for career development.
As a result of promotion two vacancies now exist for the role of:—
PRINCIPAL MANAGEMENT ACCOUNTANT
(Salary £9,367-£11,362)
You would report to, and occasionally deputise for, the Assistant Treasurer and be responsible for providing management information and financial advice to budget holders and other officers. You should have three years' accounting experience preferably with computerised systems and the ability to communicate effectively with all levels of management.
Ealing Hospital offers a pleasant working environment and is conveniently situated for public transport and the A4 and A40.
Job descriptions and application forms are available from the District Personnel Department, St Bernard's Wing, Ealing Hospital, Uxbridge Road, Southall, Middlesex. Tel. 01-574 8141, ext. 8.
Closing date: 15th March, 1985.

QUALIFIED OR PART QUALIFIED ACCOUNTANT to take charge of busy accounts department in Ruislip, Middlesex. Must have experience of computers and be able to prepare management accounts to strict deadlines. To £12,000 + car. Write P.A.16274, Daily Telegraph, E.C.4.
REQUIRED. Assistant to Group Company Secretary and Group Treasurer of small Public company for secretarial and accounting work. Must possess or be working for qualifications which would permit eventual succession as Secretary, and be versatile. Secretariat at present operates as separate unit from offices near Frith. Please write with C.V. and giving indication of salary range to R.A.16306, Daily Telegraph, EC4.
SUCCESSFUL pharmaceutical manufacturer seeks a finalist to join its financial accounting team. Preparation of final accounts, staff supervision and exposure to senior management. Would suit candidates in mid-twenties who are confident, adaptable and ambitious. Hants. c. £12,000. Call Robert Half Personnel 01-638 5191.

TEMPORARIES
London & Home Counties, profession and commerce. URGENT—all levels. Badenoch & Clark, Rec. Cons. 01-583 0073.

TEMPORARY ASSIGNMENTS
Accountants, book-keepers and accounts staff, register now. Best rates. Tel. Barbara Kenion. H. & W. Task Force, 118, New Bond St., W.1. 01-493 9441.

YOUNG ACCOUNTANT
£13-£15,000 N.E. LONDON
Ideal opportunity for ambitious person to gain broad experience quickly and build career. Will head up financial accountancy function comprising all aspects of function as well as involvement in leasing / rental part of business, company is international copier manufacturer, growing from firm base so prospects are excellent, phone Jim Rockall 01-502 1851, Personnel Manager O C E Copiers (U.K.) Langston Road, Loughton, Essex. IG10 3TH for early interview.

COMPUTER STAFF
COMPUTER OPERATOR (SW18 location). We require a Computer Operator with at least three years experience processing in a multi company environment. The work is interesting and varied and starting salary is negotiable according to previous experience. Please phone (01) 648 2241 for an application form.
ASK NOW FOR our free list of computer vacs to £15,000. Tech. & Comm'l appointments. Capital Appts. 01-808 3050.

PROGRAMMER/SYSTEMS ANALYST
to introduce and develop computer systems in an internationally established oil service company.
The successful applicant will have every opportunity to establish plans for now and the future, covering all aspects of computerisation.
Experience: 4/5 years.
Salary: negotiable.
Age: 25/40, negotiable.
All usual company benefits.
Interviews will be held in London on 15th March, 1985. Telephone Aberdeen 895252 for appointment.

MANAGEMENT & EXECUTIVE

ADMINISTRATION MANAGER
£15K + Car
Crosfield Electronics is an international high technology company, designing and manufacturing computer driven colour graphics systems. We're based in brand new headquarters in Hemel Hempstead on a large site which includes Research and Sales facilities. We need a proven administrator to take charge of our administration department.
The responsibilities include plant maintenance, building and site maintenance, catering communications, goods-in and a fleet of 200 cars. The annual budget is in excess of £2 million, and 20 people are employed in the department. Besides excellent organisational and management skills you'll need technical knowledge of either plant and equipment or buildings and property, based upon either site management experience or maybe an HNC Civil Engineering.
Your experience may have been gained in the services or industry and you will probably be at least 35 years old. To find out more write, enclosing full details to me, John Reedell, at Crosfield Electronics Ltd., Three Cherry Tree Lane, Hemel Hempstead, Herts.

ASSISTANT REGIONAL APPEALS DIRECTOR
DR BARNARDO'S
Applications are invited for a senior post carrying responsibility for the leadership and management of a team of fund raisers working in London. The ideal candidate is likely to be between 30 and 45. He or she will be working in a professional environment offering a high level of job satisfaction, and where the major challenge will be to develop financial support from a variety of sources. It is unlikely that any applicant without relevant management experience will be suitably qualified.
Barnardo's is a Christian child care organisation, and offers conditions of service broadly in line with local authorities. Applications for posts are welcomed from persons irrespective of disability, marital status, sex or race.
Salary scale from circa £10,800 + £657 p.a. London Weighting (plus relocation expenses if appropriate), a car and good pension scheme.
Job description and application form from Miss A. R. B. Oakley, Personnel Officer (Head Office), Dr Barnardo's, Tanners Lane, Barkingside, Ilford, Essex, or tel. 01-550 8822, ext. 235.

ALL CHEM/FOOD/PROCESS vacs. £8/£35k. (Mngmt), General / Prod'n / Eng'g / Purch / Technol / Tech / Mktg / Export. 0782-631044 for list. G.P.A. (Agy).

APPLICATIONS ARE INVITED
for a limited number of career positions in a highly confidential appointment. Background can be varied but ideally would show the ability to operate independently in a multi discipline environment. Remuneration package excellent for the right person. Write A.A.16254, Daily Telegraph, E.C.4.

AT A CAREER CROSSROADS? Mature executives (London and Home Counties) required to market and sell wide range of investment and financial services. Commission only. Telephone or write to J. Ellis, Hill Samuel Investment Services Ltd, 50, Pall Mall, LONDON, SW1Y 5JQ. Telephone 01-839 1012.

Bring your leadership skills to Cornhill
If you have the ability and flair to lead others and a sound knowledge of life assurance then we would like to hear from you.
You will be leading a team dealing with all aspects of life claims and policy administration. This is an excellent opportunity to use your supervisory skills and enhance your career prospects.
This important supervisory position is based at our Head Office in Guildford and where appropriate generous relocation assistance will be available.
Our first class benefits package includes a competitive salary and mortgage subsidy scheme.
For an application form please write to or telephone Nigel Still, Assistant Manager, Personnel, Cornhill Insurance PLC, 57 Ladymead, Guildford, Surrey GU1 1DB. Telephone Guildford 68161.

DIRECTORSHIP AVAILABLE. Varied exp. preferred. Equity participation. High salary and profit potential. 0420 22193 0420 23642 office hours for further details.

DONCASTER METROPOLITAN BOROUGH COUNCIL
MANAGER
Information Technology Centre, YTS PO(40-43) £12,243-£13,326 p.a.
Applicants should be educated to degree or HND level, with managerial experience and competence in the new technologies. A clear understanding of the needs of young people for vocational education and training is desirable. Application forms and further details available from the Chief Executive, (Personnel Section), 2 Priory Place, Doncaster, DN1 1BN. Telephone Doncaster 734020. Closing date 14th March, 1985.
WE ARE AN EQUAL OPPORTUNITIES EMPLOYER.

FINANCIAL MANAGEMENT CONSULTANT?
You have no doubt seen vacancies for Financial Management Consultants advertised and have perhaps wondered what exactly this entails.
In a lot of cases it means selling Life Assurance, Pensions, and Investment Plans. However, at Allied Hambro Financial Management it means a lot more. We are in a unique position to offer our clients a complete integrated range of financial services including Portfolio Management and Banking Services. Consequently we require people of integrity to train for a career in this wider sphere of Financial Management Consultancy.
We consider trained totally professional people crucial to our future success.
Tel. London and Home Counties—Mr Richards, 01-637 7300; Salisbury and South West—Mr Harrison-Allen, 0722 330811; Warrington and North West—Mr Tarleton, 0925 573511; Yorkshire — Mr Burrows, 0904 643511; Teesside and North East — Mr Mackenzie, 0642 769965; Scotland—Mr Gittens, 0389 32443; Essex and E. Anglia — Mr de Burgh, 01-519 6992.

FRUSTRATED ENTREPRENEUR wanting to run their own business, within famous financial services group, full training given. C.V. to ES16188, Daily Telegraph, E.C.4.

GENERAL MANAGER
required for London sports club (tennis, squash and bowls). Experience or recreation diploma an advantage but drive and good management skills essential. Apply with CV to Chairman, David Kerry, Paddington Sports Club, Castellain Road, Maida Vale, W9 1EQ.

INSTALLATION MANAGERS—CONSULTANCY. Experienced Installation Managers of high calibre and presentation required for expanding Business Consultancy operating throughout U.K. Emphasis of business is in assisting clients maximise effectiveness of human and operational resources. Salary will reflect the high standards we seek. Applicants should present their cases for consideration to Hazel Ware, Brooklowe Ltd., 37 Stamford New Road, Altrincham, Cheshire WA14 1EB. Tel. 061-941 5653.

JOIN ME
I was a redundant Management Executive: now I am earning a substantial five-figure income with a large Public Company. I am looking for two people aged between 27 and 52 to join me in a planned expansion programme who are currently earning between £12,000 and £30,000 per annum.
Applicants should be living in the Greater London and Home Counties area.
Telephone me today on 01-286 9696 or my Secretary tomorrow between 10 a.m. and 12 noon.

NATIONAL SECRETARY
required by Employers Federation looking after the interests of the independent Fruiterer and Greengrocer. Age 35-50. Knowledge of trade an advantage. Write giving full details of career and salary required to National President, RFTF, 108, Market Towers, Nine Elms Lane, London SW8 5NS.

INDUSTRIAL DEVELOPMENT BANGOR (U.C.N.W.) LTD.
MANAGING DIRECTOR
The Company is wholly owned by the University College of North Wales, Bangor and is located within its School of Electronic Engineering Science with which it maintains close links. The work of the Company is varied but its major interests are in the design, development and construction of high-technology equipment.
Due to the impending retirement of Professor R. J. A. Paul applications are invited for the post of Managing Director. The person appointed will be expected to develop new products in their own area of expertise as well as direct work on existing products which include radio-location systems, electro-medical equipment, rolling mill instrumentation, electrostatic equipment, microprocessors and robotics. Applications should have suitable technical and managerial expertise, preferably gained in industry.
This post offers a unique opportunity to manage an independent company within the environment of the University's lively Electronic Engineering department. The salary will be negotiable above a minimum of £19,000.
Applications, quoting two referees, should be sent by 22nd March 1985, to Mr D. M. Hannah F.C.A., Company Secretary, Industrial Development Bangor (UCNW) Ltd., College Road, Bangor, Gwynedd, LL57 2DG from whom further particulars can be obtained. (Tel. 0248/351151).

PRODUCTION ASSISTANT required for large international tea company, operating a multi-shift system. Duties to assist Shift Manager in meeting production schedules, including full responsibility for shift in his absence. Candidates, ideally HNC qualified with work study training and supervisory experience in production / packaging environment. Salary negotiable. Write with c.v. to: Personnel Manager, Lyons Tetley Ltd, Stanbridge Rd, Leighton Buzzard, Beds. LU7 8DD.

REDUNDANT DIRECTORS OR SENIOR EXECUTIVES
wanting to run their own businesses, within famous financial services group, full training given. CV to R.D.16234, Daily Telegraph, E.C.4.

Continued on Page 16

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BUSINESS MANAGEMENT MANAGER

DEVELOP JAGUAR'S FRANCHISE INDEPENDENCE ~AND YOUR CAREER

As a result of the Company's return to private ownership, Jaguar Cars Ltd., is developing its fully independent luxury car franchise network through its Sales, Service and Parts Operations.

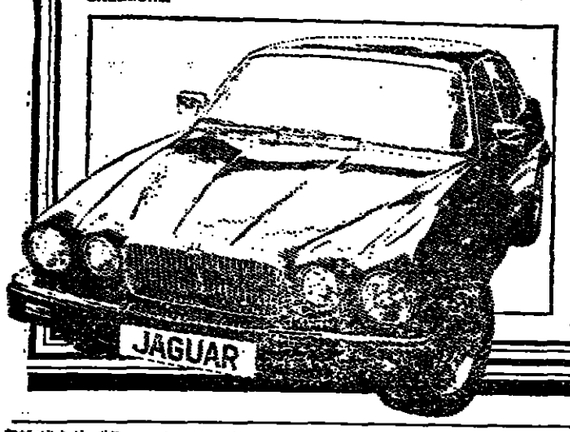
To participate in this development, and to ensure the long-term financial strength of all Jaguar franchises, the Company is looking to appoint a Business Management Manager, to join the Sales and Marketing team.

The key area of responsibility will be to continue the separation of the Jaguar franchise from its previous volume-car involvement; to establish measurements of franchise profitablity, including an Interfirm Comparison; and to support the Company's Sales and Service Directors in financial evaluations of individual Dealer situations.

Reporting to the Manager, Franchise Planning and Administration, the function will be primarily UK oriented, though some overseas involvement is anticipated.

You should have at least seven years' experience acquired both in the Dealer operations of a Motor manufacturer, and in the Motor Retail Trade. An accountancy qualification is essential, and systems experience is preferred.

The appointment will be of interest to men and women currently earning not less than £14,000 p.a. and the first class benefits package includes a company car, participation in the Company lease car scheme, BUPA membership, and bonus sharing.



Please write in confidence with full c.v. including current salary to:-

Geoff Smith,
Manager, Salaried Personnel,
Jaguar Cars Limited,
Browns Lane,
Allesley,
Coventry CV5 9DR.

JAGUAR

Sales Manager

up to £30,000 plus car

My client is a highly innovative, high-tech company serving industrial markets. Our task is to find an enterprising and highly motivated Sales Manager, working directly for the Managing Director, to drive the business forward.

For this key role we are looking for a person with an outstanding track record in sales, coupled with experience of leading and directing the activities of a small sales team. A relevant industrial background could be in either electronics, office automation or fmcg.

We are seeking an exceptionally talented person to make a significant contribution by spearheading sales in UK markets. You will be responsible for developing sales strategy and for ensuring its implementation in addition to leading and developing the existing sales team. Personal qualities and skills are far more important than industry background. Attributes called for include a high level of energy and drive, as well as considerable flair and flexibility. Age indicator 30-35.

If you feel what we have said strikes a chord we are anxious to know more about you and to discuss your role in our client's future.

To apply: either send a curriculum vitae or telephone for an application form quoting reference SM/GK. Please address your replies to Geoffrey King, Managing Director of Cambridge Recruitment Consultants. This position is open to both men and women.

Cambridge Recruitment Consultants
1a Rose Crescent, Cambridge CB2 3LL. Telephone: 0223 311316.

PRODUCTION ENGINEERING SPECIALISTS

Vickers P.L.C. Defence Systems Division is acknowledged as a world leader in the design and manufacture of Battle Tanks, Recovery Vehicles and Personnel Carriers.

Our current programmes for Product Development have created the need for Senior Production Engineers and Industrial Engineers to accelerate our growth and expansion.

We are looking for highly motivated, innovative and experienced Engineers with a career progression in their chosen field, who are capable of initiating improvements in a medium volume, batch manufacturing environment. Aged between 28 and 45, candidates ideally should be qualified to degree level or equivalent.

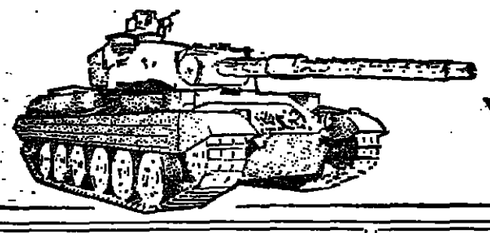
We require:

SENIOR PRODUCTION ENGINEERS
— who have knowledge of methods and plant involvement in the Assembly and/or Fabrication and Welding of heavy vehicles or similar products.

INDUSTRIAL ENGINEERS
— who have knowledge of incentive schemes, costing analysis and experience in setting work standards using work measurement techniques and ideally with experience of computer applications.

To attract candidates with above average ability we are offering competitive salaries together with an attractive range of benefits and a first class relocation package, where appropriate, to our new modern location in Newcastle upon Tyne.

Please submit your CV, or telephone for an application form to: Alan Mason.
Personnel Director.
Vickers PLC Defence Systems,
Scotswood Road,
Newcastle upon Tyne,
NE99 1CP.
Tel: Tyneside (091) 273 8888.



Vickers PLC
Defence Systems
Division

A Vickers company

SALES ENGINEER

PRECISION COMPONENTS

Our client is a dynamic organisation of international repute in the design, development, and manufacture of small precision components for high technology clients.

Based on the fringes of the Cotswolds, they require an experienced Sales Engineer to join the Sales and Marketing Team to develop sales to existing and new customers.

There will be opportunities for advancement for the successful applicant who should enjoy an engineering qualification and have had a minimum of 3-5 years experience in a similar environment. Salary negotiable depending on experience, company car and usual company benefits.

Call Geoff Yates on (0225) 852283, evenings (0793) 851586, or write for CV form and further details —

PROFESSIONAL RECRUITMENT NETWORK
201 LONDON ROAD EAST,
BATHEASTON, BATH, BA1 7NB

SALES MANAGER

We are one of the country's leading manufacturers of static holiday caravans. So we should be, we have been producing caravans since 1948. We are a subsidiary of a quoted public company.

We require a U.K. Sales Manager to take complete control of our sales department. Turnover in the last financial year exceeded £7 million, and we expect to improve on this in the current year.

Applicants should be professional sales persons (aged 30 to 45) able to demonstrate a proven record in sales and marketing at a senior level.

A starting basic salary of £15,000 plus a performance related bonus is envisaged but this could be higher for a suitable applicant.

Excellent working conditions of employment include a Granada 2.3 GL, free medical cover, life assurance and pension scheme. Career prospects are also excellent for the right person who will be directly responsible for the sales function to the Managing Director.

INTERESTED?

Send comprehensive c.v. to:

Mr F. W. Ritchie, Managing Director,
Willerby Caravan Co. Limited,
Main Street, WILLERBY, HU10 6BS,
NORTH HUMBERSIDE.

REGIONAL SALES MANAGER

Based Northern Home Counties

Up to £15,000 plus bonus and car

Sooner Foods Limited, a Rowntree Mackintosh Group Company, has a vacancy for a Regional Sales Manager to be based in the Northern Home Counties or the South Midlands. Reporting directly to the Retail and Wholesale Sales Director this is a senior sales management position which will involve the control, through five Area Sales Managers, of a large van sales operation and a small team of key account representatives.

Applicants should be aged under 35 and should be able to demonstrate success in controlling a large sales operation and must have at least three years experience in sales or general management.

The package includes a high basic salary, bonus scheme, Cavalier CD and the usual benefits associated with a major Company. Relocation expenses will be reimbursed where appropriate.

Please reply with full details of your career to date together with your age, current salary, and telephone number to:

Mr D. M. Everton,
Retail and Wholesale Sales Director,
Sooner Foods Limited,
Cottage Beck Road,
Scunthorpe,
South Humberside,
DN16 1TT

SOONER FOODS

An opportunity has arisen for the appointment of a

LOCAL PROMOTER

to work in Sussex for an exciting new weekly competition backed by an extensive national advertising and canvassing campaign.

Excellent conditions of employment include a salary commensurate with the post, generous commission, a company car and BUPA insurance. For the right applicant the package could be worth in excess of £25,000 p.a.

The person appointed will have drive, enthusiasm, outgoing personality and a high degree of financial responsibility.

Applications should give details of previous employment. Apply in confidence to B.H.18856, marking the envelope 'Local Promoter', to the Daily Telegraph, London EC4.

JOB HUNTERS

For a free job hunting information pack and weekly details on the recruitment market place including over 450 new jobs - phone (0742) 704585 or write to PER, Moorfoot, Sheffield S1 4PQ. 24 hour answering service - (0742) 750197.

PER Professional & Executive Recruitment

For all positions in this composite application are invited from both men and women.

Engineers

£15,000 - £40,000 + benefits — Worldwide

SGS Ultratest Field Services Division is part of the world's largest control engineering and inspection group supplying services to the petro-chemical and power generation industry. It seeks to establish a flexible reserve of engineers to support projects worldwide. Engineers aged 25-55, qualified academically or professionally up to degree level, are invited to apply for the following posts.

- Resident or Structural Engineers
- Project or Mechanical Engineers
- Design or Instrumentation Engineers
- Construction or Certification Engineers
- Civil or Dimensional Engineers
- Planning Engineers
- Quantity Surveyors
- Quality Assurance Engineers

Excellent salaries and the full support of a large and professional company are offered.
Send full cv to Margaret Gripton, PER, Fountain Court, Steelhouse Lane, Birmingham B4 6DS.

Manager

Sheet Metal Shop

c£15,000 + profit sharing — Bamber Bridge

Baxi Partnership have built an enviable reputation as one of Lancashire's most successful companies not only by producing top quality domestic gas appliances but also through total commitment to employee participation which has created a working environment of genuine enthusiasm and challenge. This very important position involves the management of Baxi's modern press shop and assembly areas which employ a workforce of over 120. The launch of new models and the continual investment in new technology means the appointment is critical - requiring a progressive and dynamic Manager fully aware of modern techniques. Your overall brief will be to improve productivity and continue the introduction of new equipment and techniques including CNC machines, CAM and MRP. Ideally around 35 and professionally qualified, you must have proven managerial experience in a high volume sheet metal production/assembly environment. Your belief in new technology must be supported by proven motivational ability and an understanding of modern IR techniques. You will also need the communicative skills, confidence and commitment needed to play a positive role within the company's open style of management. In addition to a salary negotiable around £15,000, the job carries the very attractive enhancement of profit shares and equal shareholding. Relocation assistance is available where appropriate. If you want a management career with a company which really believes in its employees and products -
Send full cv to Cathy Homer, PER, Victoria House, Ormskirk Road, Preston PR1 2DX.

Baxi heating

Sales Engineer

Process Industry

£12,000 + car — London/Home Counties

A highly successful manufacturing organisation, dedicated to research and development, we have achieved and maintained a leading position in high-technology engineering world-wide. We now seek an energetic and self-motivated sales engineer to sell into the chemical, pharmaceutical, and other major process industries, a unique and technologically superb fusion bonded coating designed to protect process equipment from aggressive chemical attack, corrosion and wear. Aged 25-45 and qualified to at least ONC level, you possess a successful track record within the process industry and are based in the South East. In addition to a top salary and executive car, you will enjoy a substantial package of benefits.
Send full cv to John McIntosh, PER, 2-3 Queen Street, Edinburgh EH2 1JS.

Senior Design Engineers

Negotiable salary — Hampshire

WH Dickinson (Engineering) Ltd, is established as a market leader in the design and manufacture of process equipment for the tobacco industry. Owing to continued success we are now expanding our design/development section at our Winchester head office. Reporting to the Chief Design Engineer, main duties will include creating viable design schemes from innovative concepts, performing value analysis/design reviews on existing machinery and liaising with the production unit and detail/electrical designers. You must have at least HNC or equivalent in mechanical engineering and experience in the design of process handling equipment. Above all you enjoy design work and have the creativity to turn ideas into reality. The salary and attractive benefits reflect the high value we have for our Design Engineers. Relocation assistance where appropriate.
Send full cv to Mrs D Buckingham, WH Dickinson (Engineering) Ltd, Grove Works, Moorside Road, Winnal Industrial Estate, Winchester, Hants.

Product Manager

Excellent salary + bonus + car — Birmingham

Alcan Plate - manufacturers of aluminium plate for the aerospace and other engineering industries - need a Product Manager to liaise with UK and overseas customers. The job will involve developing contacts with customers' technical personnel, providing technical support and identifying marketing opportunities. You should be a graduate Metallurgist/Engineer with relevant experience in a metal, aerospace or defence industry.
CV: Miss A Brace, Employee Development Manager, Alcan Plate Ltd, Kitts Green Road, Birmingham B33 9QR.

Senior Design Draughtsmen

Experienced in the packaging of diesel powered and gas turbine powered generating equipment.

Mechanical

Must be capable of producing layout and general arrangement drawings and associated detail drawings including fabrication, pipework and sheet metal work.

Electrical

For the production of electrical switchboard and control panel layout and detail drawings and general electrical design work.

The above posts are in a busy office currently introducing CAD equipment. These are permanent staff positions at our Filey offices and we offer an attractive salary, free life assurance, BUPA membership scheme, canteen facilities and 21 days' holiday increasing to 26 days with length of service. Applicants, male or female, should write to Tom Roberts, Dale Electric of Great Britain Limited, Electricity Buildings, Filey, Yorkshire YO14 9PJ.

DALE

Project Engineer

Negotiable c£9,000-£10,000 — Swindon, Wilts

An exciting career move to a prestigious world-leading US-owned pharmaceutical capsule manufacturer in Europe's fastest-growing town. Responsible for feasibility studies, design proposals and work on both new and modified production equipment and related services, plus supervision of contract and in-house labour. We seek 'first-principles' engineer (at least HNC level), able to negotiate deadlines, prices and finished standards. Materials handling, fluid flow or stainless steel fabrication experience advantageous. Excellent salary and benefits including relocation assistance where appropriate. Very attractive prospects for advancement.
Send full cv to Peter McMahon, PER, Grosvenor House, Station Road, Gloucester GL1 1TA.

Overseas Sales Engineer

Aluminium Wire & Cable Co Ltd is the largest manufacturer of aluminium wire in the UK. As the company's overseas Sales Engineer for Northern Europe you will be responsible for achieving the sales target of mechanical products (wire & strip). You should have previous sales experience in overseas markets, preferably selling associated products and/or a formal qualification in mechanical engineering or metallurgy. The ability to communicate in German on a business footing would be a distinct advantage. The post, which is Swansea-based, involves working abroad for a third of the year and you should, therefore, have the necessary flexibility, stability, maturity, and self-motivation. We offer a competitive salary package which includes a company car and contributory pension scheme. Assistance will be given with relocation to the Swansea area where appropriate.
Please apply with full details (including current salary) to Tim Casserley, Personnel Department, Aluminium Wire & Cable Co Ltd, Port Tennant, Swansea SA1 8PS or telephone (0792) 52251 for an application form and further details.

General Manager

c£18,000 — NE England

Our client is a progressive private company providing a bulk-handling facility for ship loading and unloading in the North East of England. A vacancy has arisen for a General Manager, reporting to the Board of Directors, to assume full responsibility for all aspects of the operation, with particular emphasis on marketing for the aquisition of new business and for the effective utilisation of a workforce of some 40 employees. Formal qualifications and age of applicants are of secondary importance to sound business sense, presence and successful experience of managing registered dock labour. Benefits include a salary of around £18,000pa, performance bonus, contributory pension and relocation assistance if necessary.
Applications, which will be treated in strict confidence, should include a brief cv and salary progression, should be directed to Annabelle Young, PER, 1st Floor, Rede House, Corporation Road, Middlesbrough, Cleveland TS1 1IN.

Retail Management

c£11,000 - £14,000 — Havant

Havant Hypermarket is the most successful store of its kind in the country. Located close to the A3(M), it offers a remarkable range of merchandise, including fresh foods, groceries and frozen foods, wines and spirits, household goods and fashions - all under one roof. The growing demand for the service we are providing has enabled us to expand our activities and promote a number of our managers. These promotions have now created the following opportunities.

Customer Services Manager

With wide-ranging, senior-level retailing experience, you will have acquired a good understanding of relevant legislation and be used to motivating and controlling a large team of staff. You will also have developed an enthusiastic attitude towards customer services and in-store presentation.

Foods Manager

In order to achieve budgeted sales and contribution targets, you will need impressive experience of grocery and fresh food retailing, highly-developed management skills and a dynamic approach to modern retailing trends.

Grocery Manager

Aged 25-30, you should have a good knowledge of grocery retailing (including wines and frozen foods), be able to control and maintain stocks at optimum levels and be keen to motivate your staff.
If you have the necessary expertise for one of the above openings, please write, enclosing full cv, to Bernadette Carr, PER, 62-64 High Street, Southampton SO9 2EG.

Havant Hypermarket

Personnel Executives

£11,000 - £14,000 — Lincolnshire

A highly profitable subsidiary of a successful national group has several openings for young and ambitious personnel officers to operate both at plant level and within a head office environment. With broadly based responsibilities, including the development and improvement of personnel policies and systems, it is expected that you will be a graduate aged mid to late 20's, with at least two years' proven experience in training, IR, job evaluation and salary administration. An excellent benefits package is offered together with relocation expenses and genuine career prospects.
Phone Mike Ahern, PER Hull, on (0482) 223671.

Applications Engineer

To c£12,000 — Oxfordshire

Fairey Automation, expanding suppliers of automation equipment to manufacturing industry, market a sophisticated vision-based product, dramatically increasing the capability of arc-welding robots. You'll fully support the sales effort, liaising with customers and evaluating the feasibility of potential applications. We seek a young graduate or equivalent with several years' micro-processor based experience. Exposure to robots and/or arc-welding preferred, but not essential since training provided. Some overseas travel. Excellent salary, benefits and career prospects with this vibrant young company.
Send full cv to Peter McMahon, PER, Grosvenor House, Station Road, Gloucester GL1 1TA.

Fairey Systems — Fairey Automation Limited

Deputy QA Manager

c£11,000 — Redditch, Worcestershire

Part of an international group, this well-established British company manufactures disposable sterile medical equipment for world markets. Due to continuing expansion, they need a Deputy Quality Assurance Manager to be responsible for all QC inspection and engineering activities, promotion of GMP within the manufacturing and QC areas, and supplier quality audit. Aged 25-35 and degree level, your experience will ideally have been gained from the medical device or pharmaceutical industry. Salary around £11,000 is offered together with the usual big company benefits. Relocation assistance available.
Send full cv to Janet Allen, PER, Fountain Court, Steelhouse Lane, Birmingham B4 6DS.

Field Engineer

Negotiable salary — East Anglia

My clients, a major exploration and production company, play a major role in supplying natural gas for the national grid. Continued expansion has created a vacancy for a structural engineer within the field engineering department. Working independently, or in a multi-functional team, you will assist in the complete refurbishing of off-shore platform accommodation modules from initial planning and budgetary control to execution. Aged 25+, candidates will ideally possess a degree with at least five years' experience in a relevant industry. The post offers a competitive salary package with usual benefits offered by a major employer.
Send full cv to Michael Platten, PER, Norfolk Tower, Surrey Street, Norwich NR1 3PA.

Chief Manufacturing Engineer

Substantial salary — Blackburn, Lancashire

Cobble Blackburn Ltd is well established as world market leader in the supply of carpet tufting machinery. Additionally it manufactures and sells a diversified range of textile machinery which it seeks continually to broaden by growth and acquisition. The company are looking for a dynamic, forward-looking Engineer to take responsibility for the manufacturing engineering function and to develop maximum production efficiency, requiring expertise in method development and manpower utilisation. Other responsibilities will include operational planning, capacity loading, all machine tool development work, tool design and plant and facilities maintenance. Applicants, who are likely to be in the age range 30-45, must be qualified to degree level or equivalent with considerable experience of manufacturing engineering at senior decision-making level. They will be familiar with capital equipment justifications and have good first-hand experience of CNC operations with a record of productivity achievements. The salary offered reflects the importance the company places on this post and there are other company benefits including a contributory pension scheme, life assurance and free medical cover. Assistance with relocation expenses will be given where appropriate. There are excellent career prospects for the right candidates.
Send full cv to Pam James, PER, Victoria House, Ormskirk Road, Preston PR1 2DX.

COBBLE

Design Engineer

c£9,500

Tough competition in the power tool trade creates this exciting opportunity for a Design Engineer who must be able to provide solutions to meet both technical and marketing requirements. Applicants will hold a minimum of HNC, preferably degree holders, and will have a good track record in design for volume production particularly related to plastic mouldings, die castings, precision machined components including gears. Knowledge of computer techniques desirable. Highly subsidised staff restaurant, pension and life assurance schemes.
Please apply in writing with cv to The Personnel Manager, Kango Wolf Power Tools Ltd, Hanger Lane, Ealing, London W5. A member of the Dobson Park Industries Group.

Business Analysts

Banking/Multi-disciplinary

£12-£18,000 + benefits — City of London

Do your experience and career expectations match the revolutionary philosophy of my clients? An international bank operating throughout the world, they have achieved phenomenal growth and now seek experienced Business Analysts for their management services division. Ideally, but not necessarily, a specialist in recognised banking operations, you will initiate DP projects on behalf of different divisions as part of their aggressive automation programme. You must have a thorough knowledge of your discipline and ideally a technical knowledge of computers, as well as practical experience of applications as an end-user. The attractive benefits package includes subsidised loans and mortgages, combined with total job security and occasional opportunity for international travel.
Please telephone (0862) 20003, today, Thursday, or send full cv to Robert Little, PER Management Selection Division, 12a Commercial Way, Woking, Surrey GU21 1BG.

PER MANAGEMENT SELECTION

Head of Maintenance Services

Attractive salary — Kuwait

Our client, Kuwait Institute for Scientific Research, is a non-profit organisation with a staff of more than one thousand employees engaged in applied research in the fields of environmental and earth sciences, food resources, engineering, petroleum, petrochemicals and materials, and techno-economics. They now seek to recruit a Head of Maintenance Services for the following duties:- * in charge of overall administrative and technical functioning of the maintenance services office; * discussing status of maintenance in progress with chief engineers, define, distribute tasks and supervise the execution; * supervising building operation routines to be carried out properly and in accordance with the operating manuals; * developing all maintenance policies and procedures; * studying requirements and co-ordinating arrangements for additions to or adjustments of special services as might be required for specific research projects; * developing and implementing necessary training programs for subordinate staff. The successful candidate will be a mechanical or electrical chartered engineer with a minimum 15 years' experience, 10 of which are in operation and maintenance of research facilities or other related fields, managing staff of operating engineers and maintenance personnel. Knowledge of computer programming is preferred. KISR offers attractive salaries commensurate with qualifications and experience and excellent benefits. The contract period will be for two years and is renewable.
Send full cv to Richard Williams, PER Overseas, 4th Floor, Rex House, 4-12 Regent Street, London SW1Y 4PP.

Distribution Management

c£13,000 + car — Manchester Area

This is a challenging role with an expanding and developing warehousing and distribution centre supplying major retail outlets nationwide. As Assistant General Manager of the depot, you'll be responsible for co-ordinating the activities of key areas including warehousing, stock control, pricing and distribution, a central transport operation and fleet maintenance. You will pay particular attention to budgetary control and the profitability of the operation. Minimum HND Business Studies and ideally, transport or distribution qualifications are required, together with relevant experience in retail distribution or similar. Leadership and motivational qualities plus the ability to introduce and effectively implement new methods in a unionised environment are vital. Knowledge of computerised distribution systems is important. Excellent large company benefits and genuine long-term prospects exist with this progressive organisation.
Send full cv to Val Dixon, PER, Lowry House, Marble Street, Manchester M2 3AW.

Accountant

£10,000 - £12,000 — Sandwich, Kent

A rapidly expanding group require an Accountant. By co-ordinating and computerising the system you will organise the accounting function of three companies. Aged in your late 20's, the right person will be part or fully qualified. Experience of management accounts and costings in a manufacturing environment is desirable but not essential. This is an ideal opportunity to grow with a fast-developing group.
Send cv to Barbara Hunter, PER, 5 London Road, Maidstone, Kent ME16 8HR.

Senior Training Advisers

Negotiable salary — South East

We are an international company, manufacturing fuel injection, electrical and electronics systems for the automotive market. The increasing significance of training to support the introduction of new technology and changes in organisation have created vacancies for two senior training officers to join a small team of professionals working across the company out of our headquarters based at Acton, West London. One of the successful candidates will need to be a qualified engineer, since he/she will be joining a small team concerned with the training and development of the company's engineering workforce. The other candidate will be degree qualified and will be responsible for the development of distance learning across the company. His/her initial work will be to establish a pilot learning centre based on our Acton site equipped to deliver via a variety of distance learning media including computer, audio, video etc. Both positions place an emphasis on the ability to initiate and develop ideas and to communicate effectively at all levels. The benefits package will be based on ability and experience and relocation assistance will be available where necessary.
Please write with full career details to Mr RW Woodland, Company Training Manager, Lucas CAV Limited, PO Box 36, Warple Way, London W3 7SS.

Lucas CAV

Sales Administrator

c£10,000 — London W1

Our client is a market leader in vegetable tanning extracts for the leather industry. We are looking for a Sales Administrator to liaise with agents and manufacturers worldwide, issue contracts, administer and monitor sales through to their conclusion. Candidates aged 30-40, should have good commercial background, with experience of international trade, ideally in commodities.
Send full cv to Anne Dokov, PER, 4th Floor, Rex House, 4-12 Regent Street, London SW1Y 4PP.

General Manager

Attractive salary — Biggin Hill, Kent

Control Design Ltd are specialist sub-contractors for heating and air-conditioning. A privately-owned company, due to increased demand, now require a General Manager. Reporting to the Managing Director, the successful candidate will be responsible for organising and supervising all administrative and accounting functions. Applicants should be qualified by experience in accountancy, preferably computerised, together with the ability to set up administrative procedures.
Send full cv to Alison Webster, PER, Suite 5B, 71-75 High Street, Chislehurst, Kent BR7 5AG.

Project Leader (R&D)

c£9,500 — North West

A progressive independent papermaking company with an impressive record in both home and overseas markets manufacturing specialised papers, now require, as a result of a recent promotion, a Project Leader, aged 25-35 with a science degree to work in their R & D department. Applicants will have at least 3 years' industrial experience, possessing an innovative flair to provide the impetus for new developments, and will work as part of a small integrated department making a positive individual contribution to produce results.
Send full cv to Linda Connor, PER, Lowry House, Marble Street, Manchester M2 3AW.

Sales Engineer

Robots

c£8,500 + car

Lamberton Robotics Ltd is a successful and expanding young company, producing a range of high performance, heavy duty robots for industrial applications. Working from home you will sell the company's products to relevant industries throughout the UK. Ideally aged 25-35, a sales background, preferably in materials handling, capital equipment or machine tools, is desirable.
Send full cv to Ian MacLeod, PER, Hellenic House, 87-89 Bath Street, Glasgow G2 2EB.

Ferranti Industrial Electronics Ltd.

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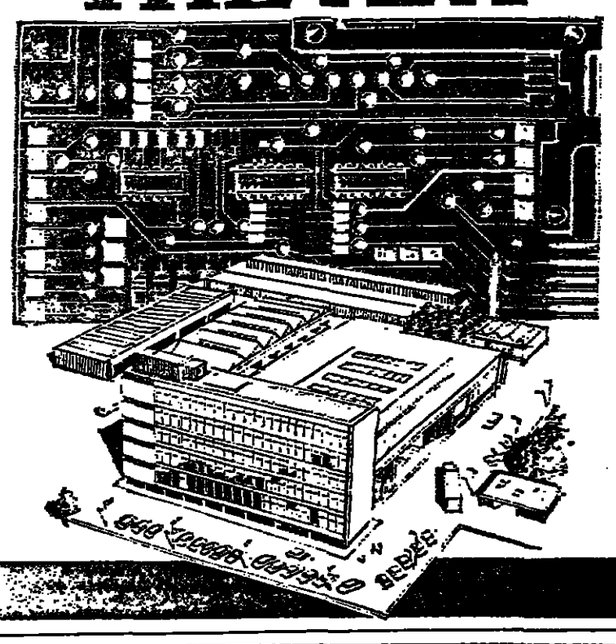


Growth opportunities in SALES AND ENGINEERING Commercial Electronics

Ferranti's Industrial and Communication Systems Department is expanding rapidly to take advantage of worldwide growth in civil markets for high technology electronics. Our major site, Dalkeith on the outskirts of Edinburgh, is being enlarged to house new design and development facilities.

This is typical of the investment we are making in the next generation of products for markets as wide-ranging as telemetry, microwave communications, petrol pumps, measurement and inspection and special components. For this competitive commercial environment we need tough, ambitious engineers and sales executives who will aggressively develop and market components, equipment and systems of outstanding quality and technical excellence.

DEVELOPMENT ENGINEERS

Senior posts for graduate engineers of chartered status with 4-5 years' experience in the electronics industry. We are looking for people capable of taking early project responsibility, who have a high degree of independence, and who will make an immediate contribution to the active exchange of ideas at work amongst our existing staff. Ferranti encourages considerable autonomy across its departments, and this gives great scope for the individual engineer to "see and be seen" within his or her working environment. Age range 25-40.
Ref. No. FIEL/DE/DT

SALES EXECUTIVES

At least 4-5 years' sound experience selling high-technology electronics to civil customers is more important than specific qualifications. We need mature, confident people, aged 30-45, who have a successful track record. 50% of our £20m annual output is exported, so these are very much international jobs involving overseas travel. Variety is guaranteed by the wide range of products we market, and the great diversity of customer industries and organisations.
The majority of the posts will be based in the Edinburgh (Dalkeith) area, with at least one post based in S.E. England.
Ref. No. FIEL/SE/DT

INSTALLATION ENGINEERS

Experienced engineers, skilled in all aspects of installation and commissioning work, are also required.
Ref. No. FIEL/IE/DT

All posts carry excellent prospects for personal career growth within this stable, yet expanding and innovative environment.
In addition to very competitive salaries, we offer a first-rate benefits package including assistance with relocation where appropriate.
Comprehensive applications, in writing only please, quoting appropriate reference number to:- Mrs. J. McQugh, Recruitment Manager, Ferranti plc, Crewe Toll, Ferry Road, Edinburgh, EH5 2XS.

FERRANTI
Selling technology

Production Management

Two exciting opportunities with an established world leader

High standards, high volume assembly and sustained growth are the trademarks of our client, a world famous consumer electronics company. Increasing product sales have created many outstanding opportunities for ambitious men and women, a fact which particularly applies to their advanced production plants. That's where these two exciting opportunities are to be found for Production Managers with the right blend of skill and experience.

Production Manager £15-£18k+car

Reporting to General Management, you will be managing all of our PCB area—a labour intensive operation employing around 250 people. Consequently this position calls for extensive man management and industrial relations experience. It also calls for a high degree of responsibility both in maintaining production output at prescribed levels and in ensuring that high standards of quality are achieved.

Aged 28-40 you will most probably be a graduate with around 10 years experience. This will ideally have been obtained within the electronics industry and in a continuous process environment. A good technical background, particularly in electronics, would prove useful.

Please quote reference 929.

Shift Production Manager £15k

This appointment which reports to the Production Manager, involves a wide range of technical disciplines including mechanical, chemical and vacuum processes. When on shift, you will take overall responsibility for production, and subsequently you need to have sound experience of continuous process operations. You also need to have sound man management experience.

Working on a 3-shift basis, a manufacturing/process industry background is required. Aged 25-35, an appropriate technical qualification would be preferred.

Please quote reference 928.

In addition to the competitive salaries stated above, our client offers a range of benefits including family health care contributory pension and general relocation expenses.

Austin Knight Selection has been retained to handle initial applications. Please telephone Barrie Wilt on 021-455-6255 (office hours) or (06845) 66477 (evenings/weekends). Or write to him quoting the appropriate reference number at Austin Knight Selection, Tricorn House, 51-53 Hagley Road, Edgbaston, Birmingham B16 8TP.

Austin Knight Selection

Regional Training Officers

Midlands and Southampton based

The growth of B&Q (Retail) Limited has been a phenomenon without equal in the history of DIY retailing. We already operate more than 150 DIY Supercentres across the UK and we have on-going plans to open 2 new stores every month. Expansion on this scale places great demand on available skills and, as a result, we now need to recruit 2 Training Officers for our Midlands and Southern regions.

Applicants will be experienced Training Officers with a strong track record in the design, organisation and implementation of effective courses and comprehensive training programmes.

Reporting to the Training Manager in Southampton while working closely with the Regional Controller and his team, you will be identifying and providing for the training needs of staff from 40-50 stores across a wide geographical region.

In return for your previous training experience within the distributive industry, gained ideally within a multiple retail chain, we can offer excellent rewards. Depending on your age and the extent of your experience, you will receive an attractive salary, negotiable around £10,000, a company car and a range of benefits including profit sharing, permanent health and life assurance, holiday and Christmas bonuses and a generous relocation allowance where appropriate. In addition, you will find considerable scope to use your initiative while still being supported by the resources of a highly successful, nationally recognised company.

So, if you think that you can rise to our challenge, please write, enclosing full C.V. and stating current salary, to:

Martin Stockton, Assistant Personnel Officer, B&Q (Retail) Limited, Norwich House, Nelson Gate, Commercial Road, Southampton, Hampshire SO9 1RF.

B&Q (Retail) Ltd
DIY Supercentres

GaAs

....The prospects it creates are enormous

The potential of GaAs, extending the performance available with silicon semiconductors is enormous. That's why at STC Components we have made considerable investment into a new GaAs Integrated Circuit facility at our South Devon location. This new facility will complement our established GaAs Laser operation—itself employing the largest team of laser engineers in Europe and manufacturing the widest range of semiconductor laser devices in the world.

We are already in the forefront of GaAs technology and from this firm technological base, are creating many outstanding opportunities. If you are qualified to degree or equivalent level and experienced in the GaAs/silicon semiconductor industry, the rewards and prospects available are high.

Gallium Arsenide Processing:
Process/Development Engineers

Analogue Design:
Microwave Design Engineer and Test Engineer

Digital Design:
Digital Design Engineer and Test Engineer

Computer Aided Design:
Senior CAD Development Engineer

We also have opportunities available for the following:

Sales Executive
Senior Applications Engineer
Q.A. Manager

Alongside a highly attractive salary and benefits package, relocation assistance to our beautiful South Devon location is provided.

All positions are open to men and women.

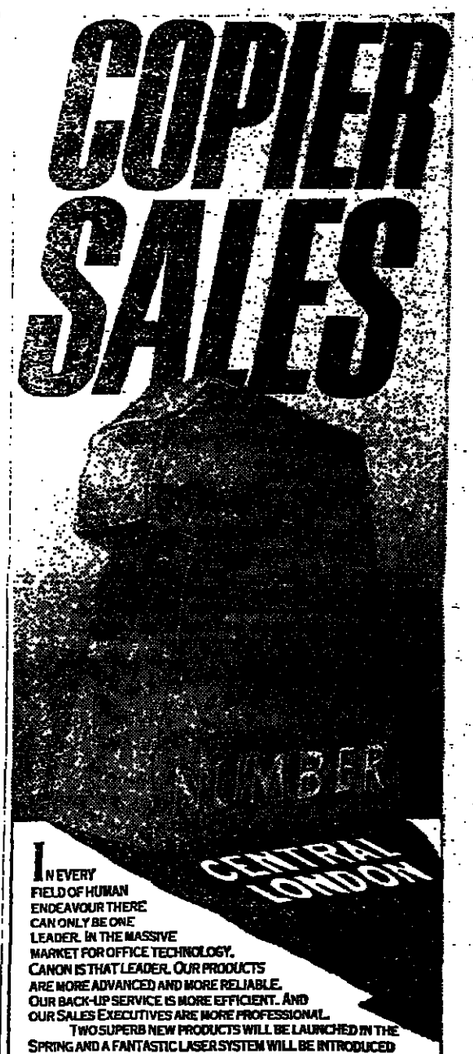
If you would like to meet up to discuss these exciting opportunities with a world leading company, please write enclosing a detailed CV to:

Betty Westmorland, Group HR Manager, STC Components Limited, Brixham Road, Paignton, Devon TQ4 7BE.

STC

STC COMPONENTS

COPIER SALES



IN EVERY FIELD OF HUMAN ENDEAVOUR THERE CAN ONLY BE ONE LEADER. IN THE MASSIVE MARKET FOR OFFICE TECHNOLOGY, CANON IS THAT LEADER. OUR PRODUCTS ARE MORE ADVANCED AND MORE RELIABLE. OUR BACK-UP SERVICE IS MORE EFFICIENT. AND OUR SALES EXECUTIVES ARE MORE PROFESSIONAL.

TWO SUPERB NEW PRODUCTS WILL BE LAUNCHED IN THE SPRING AND A FANTASTIC LASER SYSTEM WILL BE INTRODUCED THIS SUMMER.

WE'RE NOT ABOUT TO MOVE OFF THE TOP SPOT—AND IF YOU'VE AT LEAST A YEAR'S COPIER OR OFFICE EQUIPMENT SALES EXPERIENCE—YOU COULD JOIN US IN CENTRAL LONDON.

WE'RE TALKING ABOUT ON TARGET EARNINGS OF £18K PLUS BONUS WHICH SHOULD GIVE YOU A REALISTIC £28K IN YOUR FIRST YEAR. (LAST YEAR OUR TOP PERFORMERS EXCEEDED £50K).

WE'RE TALKING ABOUT A COMPANY CAR, INCENTIVE SCHEMES AND A WHOLE LOT MORE.

WE'RE TALKING ABOUT BEING NUMBER ONE.

IF YOU'D LIKE TO HEAR MORE CALL GEOFF GILBEY, REGIONAL SALES MANAGER ON 01-405 7800. IF YOU PREFER WRITE WITH FULL CV TO HIM AT CANON (UK) LTD., CARLTON HOUSE, 66-69 GREAT QUEEN STREET, LONDON WC2B 5BY.

Canon

TECHNICAL MANAGER

Food Processing

Does your commercial flair match your technical expertise? As world leaders in automated process plant for the food and beverage industries, we can offer this unique opportunity for you to utilise your skills.

This challenging role demands specialist technical knowledge, commercial acumen and excellent managerial abilities. You will be responsible for technical and commercial aspects of projects, involving some customer contact and negotiations.

Successful applicants will have a degree in Chemical/Bio-Chemical Engineering, plus considerable experience gained within the relevant industries.

To the right person, we will offer a competitive salary and benefits package, including a company car and relocation assistance where applicable. Applications are invited from suitable candidates of either sex.

Please send your CV or telephone for an application form to: Miss R. Bailey, Senior Personnel Officer, Alfa-Laval Co. Ltd., Great West Road, Brentford, Middlesex TW8 9BT. Tel: 01-560 1221.

ALFA-LAVAL

Accountants

At IBM's manufacturing plant at Havant on the south coast we are looking for a number of newly or recently qualified Accountants to work in our Accounting and Financial Planning groups.

With a recognised accounting qualification (CA, ACMA or ACCA), you should have the ability to adapt quickly to changes in a busy, dynamic and rapidly developing environment.

Career prospects with IBM—an international market leader in the field of information technology—are excellent. We offer an attractive salary accompanied by a full range of benefits including free life assurance, contributory pension scheme and BUPA membership. Relocation assistance will be provided where necessary.

Please write for an application form to Anne Greenhill in the Personnel Department at IBM United Kingdom Limited, PO Box 6, Langstone Road, Havant, Hampshire PO9 1SA. Or telephone her on Havant (0705) 486363 ext. 4505.

- 17,000 jobs in over 40 UK locations
- Two manufacturing plants
- Development laboratory near Winchester
- An equal opportunity employer
- £1,175 million exports in 1984
- £149 million invested in UK in 1984

IBM

Sales/Marketing Manager

High basic salary + bonus package + car

Granger Associates is a leader in the communications equipment industry, manufacturing and marketing a wide range of sophisticated UHF radio, multiplex, supervisory and digital signal processing products and systems.

Continuing expansion of our UK operation has created a senior position of Sales/Marketing Manager – UK Industrial Accounts. Some overseas work is also envisaged mainly in the Middle East.

For such a senior appointment we naturally expect to appoint a man or woman of the highest calibre, with, as a minimum of experience:

- Proven experience of selling telecommunications equipment in the market areas mentioned.
- Technical knowledge of telecommunication transmission systems.
- Ability to achieve sales in accordance with agreed targets.

If you can meet the above requirements and prove this to us, we are offering substantial rewards limited only by achievement. In addition to a high basic salary and bonus package we are also offering the usual benefits of a major progressive employer, including company car and BUPA.

Please write in the first instance including CV to The Personnel Officer, Granger Associates Limited, 1 Brooklands Road, Weybridge, Surrey KT13 0SD.

Granger Associates Ltd.

Technical Sales

in a rapidly expanding business

West Surrey — S.W. Postal Districts
Berkshire — North Midlands

With constant growth in sales and profits over several decades, Marlin Lighting, through increased emphasis on new products and new markets, is now set to expand still further its UK and overseas business.

Strengthening our selling team is crucial if we are to increase market share in the UK. This is an opportunity to join what is already one of the best sales teams around, supported by planned training in sales and marketing techniques, technical knowhow and career progression. Architects, Consulting Engineers, Interior Designers, Contractors etc., represent our main prospects, and evidence of a planned approach to selling into these difficult sectors would be useful.

Previous experience of the lighting industry is not essential but Maths and Physics at good 'O' level grades are likely to be the minimum academic standard. Preferred age 25-35.

A competitive salary, together with a Company car, and other benefits makes the Marlin package worth looking at.

Apply in writing or telephone for application form to:
Mr. Ken Rickman, UK Sales Manager
Marlin Lighting Limited
Feltham, Middlesex
Telephone: 01-894 5522

marlin

SALES ADMINISTRATION MANAGER

£16-20,000 + CAR

We are leading suppliers of quality Giftware and Occasional Furniture.

Considerable expansion and challenging new business plans have made this position essential to our long term growth objectives.

This position will attract a person who has the commercial and staff management skills to assume a senior sales management role in our Giftware Division.

Reporting to the Managing Director he will be responsible for the efficient control and co-ordination of a dedicated team.

Proven expertise in marketing techniques and flexibility to develop new ideas and products are considered essential.

Please write with personal and career details to:

Mr John Archer, Ref. SOM,
Cemark International Ltd,
46/50, Tabernacle Street,
London, EC2A 4AA.

A direct line to the executive shortlist

InterExec is *the* organisation specialising in the confidential promotion of Senior Executives.

InterExec clients do not need to find vacancies or apply for appointments.

InterExec's qualified specialist staff, and access to over 100 unadvertised vacancies per week, enable new appointments at senior levels to be achieved rapidly, effectively and confidentially.

For a mutually exploratory meeting telephone:

InterExec

London	01-930 5041/8	19 Charing Cross Rd, W.C.2.
Birmingham	021-632 5648	The Rotunda, New St.
Bristol	0272 277315	30 Baldwin St.
Edinburgh	031-226 5680	47a George St.
Glasgow	041-332 3672	180 Hope St.
Leeds	0532 450243	12 St. Paul's St.
Manchester	061-236 8409	Faulkner Hse, Faulkner St.

The one who stands out

Young energetic machine tool

SALES ENGINEER

required to promote sales of CNC lathes, must be experienced in this field, resident North Midlands preferably.

Applications in writing, in confidence, to:
M. Roden, Sales Director, H. W. Ward & Co., Blackpole Road, Worcester WR3 8SG.

PROFESSIONAL SALES REPRESENTATIVE

We are a major supplier to the construction industry of reinforcement and a comprehensive range of accessory products, supported by a national network of service locations.

We wish to recruit an additional Sales Representative to cover the East Midlands Territory.

We offer a competitive salary, company car, contributory pension scheme and generous annual holidays.

The successful candidate will be a professional well versed in modern selling techniques. Ambitious and determined to make a progressive career with the company based on his/her own proven success. Previous selling to the construction industry would be an advantage but is not essential.

Applicants should apply in first instance to:

Mrs A. J. Allsopp
Rom River Plasclip Limited
Trent Valley
LICHFIELD
Staffs WS13 6RN
Telephone: (05432)54111

Manufacturing Superintendent

Our client, the UK subsidiary of a Multi-national company, is seeking a Manufacturing Superintendent for its modern plant near the Bedfordshire border.

The successful applicant will be aged 25-35, possess a good Science or Engineering University degree and have Production Management and Industrial Relations experience – ideally in a Flexographic printing and/or plastic converting environment.

Intending applicants should be self motivated and dynamic with the potential for wider responsibility in the not too distant future.

Salary is negotiable in the £12-15,000 per annum range.

Please send your c.v. to The Confidential Reply Manager, T. G. Scott & Son Ltd., (ref. 829) 30-32 Southampton Street, London WC2E 7HR. Applications will be forwarded to our client who is dealing with the position direct, therefore any company you do not wish to receive your letter should be listed separately.

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CENTRAL LONDON

Canon

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HAWKER SIDDELEY POWER ENGINEERING LIMITED

The above internationally known Company which undertakes the design, procurement, management and construction of complete projects worldwide, in the fields of power generation, HV and EHV substations, HV and EHV transmission, and Rural Distribution has immediate openings for permanent staff at the following levels:-

Principal Electrical Engineers

Applicants should be Chartered Electrical Engineers or have the qualifications leading to same, and have 5 to 10 years design or applications experience in at least one of the above mentioned fields.

Senior Electrical Engineers

Applicants should have HND/HNC as a minimum, together with the appropriate experience.

Principal Mechanical Engineer

Applicants should be Chartered Mechanical Engineers or have the qualifications leading to same, and have 5 to 10 years design or applications experience in the field of Power Generation.

Principal Civil/Structural Engineer

Applicants should be Chartered Civil or Structural Engineers with considerable design experience related to the Tendering function and contractual operations of a contracting organisation operating mainly overseas.

The positions are based at the Company's modern offices at Burton-on-the-Wolds. Attractive salaries commensurate with qualifications and experience are available. Competitively priced housing is available locally with generous allowance for removals/disturbance.

Candidates should be prepared to make short term trips overseas at short notice.

Please send CV and full details to Mr. K. W. Hodkinson, UK Personnel Manager, Hawker Siddeley Power Engineering Limited, Burton-on-the-Wolds, Loughborough, Leicestershire, LE12 5TT.

Buyers

Oil Industry **c. £11,000**

Our client, a major oil company, has asked us to assist them in the recruitment of a number of Buyers to be based at their offices in Central London. Those appointed will join our client's Procurement Department where, reporting to a Senior Buyer, they will be required to source suppliers, obtain and evaluate quotes, place orders and maintain liaison with the Expediting Section.

Vacancies exist for most commodity groups; and applicants must have had at least 5 years in an appropriate environment of which two have been spent as a Buyer, and preferably hold the ONC in Engineering and be a member of the Institute of Purchasing and Supply. However, candidates with exceptional experience may also be considered.

Our client is offering an attractive salary in the region of £11,000 p.a. together with a benefits package and an excellent working environment.

Applicants should apply initially to the address below enclosing a full C.V. and details of current salary. Applications should be marked 'Confidential' and include a covering note indicating any organisation to which they should not be forwarded.

Please quote reference number 7219 and address applications to:

Coplan
Recruitment Consultants
21-22 POLAND STREET LONDON W1V 3DD

DEVELOPMENT ENGINEERING MANAGER

Electro/Chemical Process

To work within a large Midlands based progressive manufacturer of a range of electro mechanical/chemical products, with a turnover of approximately £25m. and worldwide markets in a variety of industries including automotive.

The post is reflective of the company's planned intention to further sophisticate and automate its processes where improved efficiencies and increase of production capability will be the key objectives. A high level of budgetted investment will be available.

Thus a Graduate Engineer is sought, ideally aged early 30's with supervisory experience in product and process development which has been gained within a fast moving 'mixed process' manufacturing environment. A knowledge of metal forming and casting, high speed assembly techniques and speciality chemical manufacturing would be particularly advantageous.

Salary indicator is £14,000 but is negotiable with excellent benefits including a car and the provision of an attractive relocation package — where applicable.

Applicants, male or female, who must be prepared for total involvement in the establishment and improvement of manufacturing technologies should initially telephone Leicester 551444 requesting an application form and quoting Ref. No. 0152 or alternatively write to David Hollins.

QMS Recruitment
Quorn House, 6 Princess Road West
Leicester LE1 6TP

COMPEL

SALES EXECUTIVE

Computer Services Industry

Realistic O.T.E. £24,400, with no earnings ceiling

Plus car plus private medical insurance

We are a leading Computer Services Company, first established in 1976. Since then we have become one of the premier independent companies in this field.

To sustain our high growth rate, we require a Sales Executive who has the drive and personality to succeed in the very competitive market-place of contractual THIRD PARTY COMPUTER MAINTENANCE.

To seriously contend, the successful candidate will be currently employed in a hi-tec industry, and will be able to demonstrate a progressive career path, coupled with an above average "track record."

You may be in your mid 20s to mid 30s, but what will really win the day will be the tenacity, and ambition to meet and surpass your targets.

To apply, send your curriculum vitae in confidence, marked private and confidential, to

Christine Bailey,
Compel PLC,
184 St. Albans Road West,
Hatfield,
Herts AL10 0TE
Tel. 07072-73661

OR

If you would like an informal discussion RING Robert Cook tonight between 6-8.30 p.m. or next Sunday between 2-5.00 p.m. on 044 084 245.

SKY CHANNEL

SKY CHANNEL SALES DEPARTMENT MASSIVE EXPANSION

We are totally reorganising and expanding our European Sales Operation and urgently need the following staff – based in London.

7 SALES MANAGERS / SALES EXECUTIVES
– who can really sell. You must have drive, ambition – and be self-motivated. You will be responsible for selling airtime to a group of clients/agencies and will co-ordinate and run one of our European Sales Offices. We want high-flyers capable of selling at top international marketing level, and people prepared to zoom around the world to chase business as necessary. If you are not bright-eyed, bushy-tailed and incredibly industrious – don't apply. c. 15 – 20K + car + commission.

3 SALES ASSISTANTS
– to back up Sales Managers/Sales Executives when in the field. Must be able to make decisions, cope with clients on the telephone and feed their Managers relevant information. Typing helpful. c. 8 – 10K + commission.

SALES CO-ORDINATOR (P.A. / SEC)
– to control logistics/communications between Sales Forces, European offices and Agents. Must be logical, quick and have stamina to be able to cope with co-ordinating our total Sales operation. Will also act as P.A./Sec. to Director of Sales and Marketing. c. 15–16K

PROMOTIONS MANAGER
– to take charge of busy promotions office, running advertising mailings, printing, promotions, exhibitions – and all items you would expect a hard-working T.V. promotions office to do. The person we want must be a sales person as well! c. 15–20K.

RESEARCH MANAGER
– someone who is capable of writing succinct marketing reports, presentations and is fully conversant with published marketing data. The person we choose will understand audience research, be used to working with computers and be able to compile and run a full European information library. c.15–20K.

RESEARCH ASSISTANT
– to back up Research manager – must be able to type and use computers. c. 8–10K.

We also need a

TRAFFIC ASSISTANT
to help run a very busy traffic office – slotting commercials and copy control. c. 8½K

plus a

RECEPTIONIST
to answer the telephone, operate telex, greet clients and generally help out! c. 7–9K.

PREFERENCE WILL BE GIVEN TO APPLICANTS WHO SPEAK AN EXTRA LANGUAGE (GERMAN, FRENCH, DUTCH OR ONE OF THE SCANDINAVIAN LANGUAGES).

Sky Channel broadcasts T.V. in the English language to ten European countries via satellite. Currently we are viewed in 3 million homes – but estimates indicate over double that by the end of 1985 – we are expanding at an incredible pace. So, if you want to become part of that expansion and the largest Pan-European T.V. Sales Force – Telephone TONY LOGIE – Director of Sales and Marketing on 01-636 4077 or send a full C.V. to him at: SKY CHANNEL, Satellite Television Plc, 31 – 36 Foley Street, LONDON W1P 7LB.

BUT DO IT NOW PLEASE • WE ARE IN A HURRY

SALES MANAGERS

London **c £12,000 pa + substantial bonus + car**

SALES EXECUTIVES

London and Home Counties **Southampton/Basingstoke**
£8,500 pa + commission to c £15,000 pa + car

The increasing costs both in terms of money and management time involved in owning and operating a fleet of cars or commercial vehicles is making many companies turn to the specialist contract-hire and fleet-management organizations who, by assuming the responsibilities of purchasing, funding and maintaining their fleet operation, offer their clients considerable cost-saving benefits.

One of the largest and best-known of these organizations which has built a reputation for designing individually tailored packages to suit the requirements of its clients is expanding its sales force and requires additional Sales Executives to initiate and undertake feasibility studies on potential clients' fleet operations and offer financially beneficial alternatives based on a range of flexible contract hire and leasing fleet management control schemes.

These positions require the selling skills of the business sector speciality Sales Executive combined with the commercial maturity to identify well with decision-makers at board level.

In addition two Sales Managers are to be appointed who will be responsible for organizing and motivating small teams in central London and northern Home Counties, and who can lead from the front in helping achieve the targetted performance level.

Whilst relevant market knowledge would be an advantage, the prime requirement is for proven man-management expertise gained in a speciality sales environment.

As part of an international group they offer an attractive remuneration and fringe benefit package.

The above positions are open to men and women aged 25-38 years.

For further details and to arrange an immediate interview, telephone Brian Hodges acting as recruitment advisor to the company on Epsom (03727) 41101 or write to him, enclosing a brief but meaningful c.v., at:

Brian Hodges Associates
MANAGEMENT CONSULTANTS · EXECUTIVE SEARCH · APPRAISAL AND TRAINING CONSULTANTS
Suite 3, 50-52 High Street, Epsom, Surrey KT19 8AJ, England.

ELECTRONIC LOGIC RELAY NETWORKS CONTROL SYSTEMS

Our Clients, a £15 million division of a leading engineering group, design vehicle control schemes using electro-magnetic relay, hard wired logic and microprocessor based logic elements.

Their highly successful business, having secured a full and expanding order book, has now created new vacancies for **TECHNICIANS & DESIGN ENGINEERS** who have some experience of relay networks, logic circuit design or microprocessor control techniques.

While age and formal qualifications are not critical to these Home Counties based opportunities, candidates must have some knowledge of logical sequence analysis. Benefits include salaries up to £14,000 pa, a comprehensive relocation package and a specially prepared training programme in our Clients' technology.

For more information please telephone (0785) 43366 (24 hours) or write in confidence, quoting ref 249, to:
Engineering Selection, FREEPOST, Stafford ST17 4BR.

Engineering Selection

Progressive expanding company specialising in door and window systems, requires a highly-motivated, ambitious

SALES EXECUTIVE

to cover the West and East Midlands area.
We are a Midlands based supplier of aluminium and uPVC products to fabricators of replacement door and window systems. Experience in this field would be an advantage but is less significant than a thoroughly professional attitude. Most important of all is the ability to build up business with minimum supervision.

We are offering a basic salary of around £10,000 plus commission and company car. Career prospects are excellent.

Apply in writing to:
Standish & Co.,
Attention: Mr Harrison,
6th Floor, Canada House, 3 Chepstow Street, Manchester M1 5HJ

THE TINTOMETER LIMITED
are seeking an

Assistant

to the

Managing Director

with responsibility for marketing.
Applicants should preferably have experience in the water treatment/testing industry. A background in export would be an advantage.
The company is based in Salisbury, Wiltshire. Relocation expenses would be payable, plus superannuation.
Preferred age 25-40 years. An attractive salary is available for the right person.
Apply in writing with full CV, and stating your present salary, to:
The Managing Director, The Tintometer Ltd., Waterloo Road, SALISBURY, Wilts, marking your envelope "Private and Confidential."

THE HONG KONG PRODUCTIVITY CENTRE
香港生產力促進中心

AUTOMATION CONSULTANCY & SERVICES TO HONG KONG INDUSTRY

The Hong Kong Productivity Centre: A Government and Industry sponsored centre whose objective is to promote Hong Kong business and assist local industry to remain ahead of the world in technological excellence and manufacturing productivity expertise. The centre employs over 250 staff and is highly rated throughout the world for its achievements, over the past decade ... it is a non-profit making fee earning statutory body.

Services include • Information • Training • Consultancy • CAD/CAM Bureau • Speciality Equipment and appropriate Technology Equipment Development.

Ten-fold expansion in investment and operations is planned by 1990, which creates the immediate need for three Senior Technologist Managers.

MANAGER: AUTOMATION SERVICES

c £40,000 + 25% bonus + exc. bens. (Tax only 17%)

Your Role: Plan, oversee the creation and operation of Automation Services for HKPC.

Ideal Background: Age 40-50 years • Original technical discipline, orientated towards Electronics/Computers/Systems Studies • Wide ranging industrial experience illustrating skills to innovate and manage technological challenge of automation related to SMI • A doctorate level of formal qualification is desirable.
Quote Job Ref. 32A-85

MANAGER: ELECTRONICS & MICROPROCESSORS

c £35,000 + 25% bonus + exc. bens. (Tax only 17%)

Your Role: Assume control of an expanding electronics and microprocessor section • Lead an enthusiastic team of 30 qualified engineers who have been brought together over the past 4 years • Play a key role in diversification to meet automation requirements for software and hardware.

Ideal Background: Age 35-50 years • 10 years industrial electronics development experience with several years in automation related activities • Direct experience of managing software development • A recognised engineering qualification is essential • An ability to speak/understand Cantonese is desirable but not essential.
Quote Job Ref. 32B-85

MANAGER: MECHANICAL DESIGN & WORKSHOPS

c £30,000 + 25% bonus + exc. bens. (Tax only 17%)

Your Role: Establish and manage a new engineering workshop based on CNC machines • Organise servicing of internal requirements of precision parts and mechanisms • Implement training, demonstration and development activities • Develop and supervise a CAD supported Tool and Mechanism Design Team.

Ideal Background: Age 40-55 years • Extensive practical experience in Design and Workshop Management • Proven technical expertise is essential • Formal qualifications are desirable but not essential.
Quote Job Ref. 32C-85

HONG KONG AS A PLACE TO LIVE AND WORK

A vibrant society • Politically stable • Modern western style environment • Excellent standard of housing • Good educational establishments • A sunny climate creates good opportunities for a wide range of outdoor pursuits • An environment where one can enjoy an excellent standard of living and create capital, through savings.

3 CAREER OPPORTUNITIES WITH EXCELLENT REMUNERATION PACKAGES

• An initial appointment is for a 3 year renewable contract • The Centre provides generous: Housing, Travel, Medical, Education benefits • A gratuity equal to 25% of total contract earnings is paid on completion of the 3 year term • All salaries/benefits are paid in HK$ linked to the US$ • Hong Kong is a free port without exchange controls • Maximum Income Tax is 17%.

INTERVIEWS IN LONDON: END MARCH 1985

• Write briefly quoting Ref. No. and explain your suitability for the relevant appointment • Provide a detailed Curriculum Vitae • An early response is assured: **The Chief Executive: Hong Kong Productivity Centre, P.O. Box 99027 T.S.T., Kowloon, Hong Kong.**

OFFSHORE CONSTRUCTION

to £23,000
Aberdeen and the North Sea

Oceaneering International is the world's largest contractor providing underwater, survey and engineering and inspection services to the oil and gas industry. With 52 offices in 24 countries, we set the pace in subsea operations and our aggressive marketing has created immediate openings for experienced offshore construction personnel.

Senior Project Engineers
Project Engineers
Quantity Surveyors

You will be based at our UK Headquarters in Aberdeen and be involved in the running of offshore construction and subsea maintenance projects.

We expect the successful candidates to be qualified to at least degree standard and have 2-5 years' relevant experience in the offshore industry.

In return for enthusiasm and high professional standards, we offer a competitive remuneration package based on your qualifications and experience. There are significant prospects for career advancement within our adaptable and progressive organisation.

In the first instance, please send a complete cv to W.J.F. Thomas, Oceaneering International Services Limited, Queen's House, 2 Holly Road, Twickenham, Middlesex. TW1 4EG.

OCEANEERING

SQUARE D LIMITED

FIELD SALES ENGINEER

(SOUTH WEST ENGLAND, SOUTHAMPTON, BIRMINGHAM AND NORTH EAST)

Square D is an International manufacturer of Power Distribution Equipment, Control Gear, Advanced Microprocessor based Programmable Controllers and Power Conditioning Equipment.
Due to promotion and the expansion of our sales force, we have the following vacancies:—

FIELD SALES ENGINEER,
High Technology Group
(South Wales and North East Areas)
Main responsibilities will be the sale and promotion of the Company's extensive range of Programmable Controller systems and associated equipment.

FIELD SALES ENGINEER,
Construction Group
(Birmingham and Southampton Areas)
Main responsibilities will be the sale and promotion of Miniature and Moulded Case Circuit Breakers, Consumer Units, Motor Control Centres and large Switchboards.

Sales will be aimed at the Industrial, Commercial, Local Authority, Consultant, and Contractors market. The successful candidates will be responsible for discussing technical problems with customers and undertaking the initial engineering along with estimating and preparation of final quotations.

Applications are invited from well qualified, experienced and enthusiastic engineers with a good working knowledge of the relevant product ranges. Sales experience, although not necessary, would be an advantage. Full training will be given.
Salaries are negotiable and a quality Company Car will be provided.

Please apply to:—
Mrs J. S. Burgess, Personnel Officer,
Square D Limited,
Cheney Manor, Swindon, Wilts.
Tel. 0793 616222.

ENGLISH ABRASIVES LIMITED
TOTTENHAM N17

Manufacturers of an expanding range of industrial and D.I.Y. consumable products under leading brand names Oakey, Gunk, Plus Gas, and part of a major U.K. group, are seeking to strengthen the production management team in line with growth objectives and have the following vacancies, both reporting to the Works Manager.

PRODUCTION DEPARTMENT MANAGER

To manage a number of production sections employing a 100 strong mixed semi-skilled workforce. Key tasks will be to ensure that customer service targets, cost budgets and quality standards are met in a fast moving, high volume environment.

The position would be equally suitable for either a young manager qualified, preferably in an engineering discipline seeking the next career move, or for a more mature person with substantial experience in a similar position seeking a new challenge. The essential requirement of the position would be a high level of management and motivational skills.

SENIOR INDUSTRIAL ENGINEER

To head a small team engaged in diverse projects covering manufacturing, warehousing and distribution, and responsibility for the design and maintenance of factory bonus schemes.

Applicants should be qualified to H.N.D. level and have several years experience in a similar environment, coupled with the necessary personal qualities to drive projects through to a successful conclusion within tight cost and timescale targets.

These vacancies, open to male and female applicants, are career openings with an expanding Company, where the policy is for reward to be based on performance. Five figure salaries are negotiable and the usual fringe benefits would apply.

Please write enclosing C.V. or telephone for an application form to:
Magdalene Jenkins,
Personnel Officer,
Marsh Lane,
Tottenham, London N17 0XA.
Tel: 01-808 4545.

ENGLISH ABRASIVES

Computer Projects Officer

Management Services Analyst

The Sultan of Oman's Navy is one of the most advanced and effective navies, for its size, in the world. It operates in the strategic Strait of Hormuz and patrols all round Oman's 1100 mile coastline on The Indian Ocean and Arabian Sea. It is equipped with missile armed fast attack craft with computerised weapons systems.

As part of our continuing development we now seek:

Computer Projects Officer

To serve in the Rank of Lieutenant Commander or civilian equivalent. You should have sound practical skills in handling user aspects of DP projects and training in management services/O and M, preferably with service in the armed forces. You will investigate and define user's requirements for shore-based computerised information systems. You will be required to liaise between commercial DP Consultants and naval potential users of command and control, pay and personnel, logistics, engineering and financial mini and micro based-systems throughout projects and during and after implementation. You will be the Navy's expert adviser on all aspects of computerisation.

Management Services Analyst

To serve in Rank of Warrant Officer or civilian equivalent. You should have been an experienced practitioner in management services/O and M in the Armed Forces preferably the Navy. You will determine the content of jobs and the ranks and skills required, and analyse manpower data. You will administer establishment manning records and interpret returns. You will also review current and future organisational structures of ships and units. You will write job descriptions of personnel afloat and ashore and to be a member of a team in organisation and efficiency studies.

Contracts are for unaccompanied service, initially for 2 years, renewable thereafter annually by mutual agreement. Salary is paid locally in Omani Rials and is fully remittable.

Benefits include free air conditioned accommodation, subsidised messing, 60 days paid leave per year with 3 free return flights. There are facilities for family visits.

For further information and an application form please telephone **Helen Griffey on 01-408 1010**, or write to her at ARA International, Edman House, 17-19 Maddox Street, London W1R 0EY (AGY).

LIEUTENANT COMMANDER	£26,700* PA TAX FREE
WARRANT OFFICER	£18,000* PA TAX FREE

* At current rate of exchange. A bonus is paid at the end of each contract of 20% of all basic pay earned.

قوات سلطان عمان البحرية

SULTAN OF OMAN'S NAVY

SHAPING THE FUTURE IN ADVANCED AVIONICS

Exciting projects for Systems Engineers

It's no exaggeration to say that at Westland Helicopters, we are currently working on some of the most advanced and exciting avionics projects in Europe!

For talented Systems Engineers, that means we can offer a fresh challenge, and excellent career prospects – everything you'd expect, in fact, of one of the international leaders in helicopter design and manufacture.

Because our avionics future looks so bright, we are now seeking to add to our large, highly professional systems team. We have opportunities at all levels for people with experience in one or more of the following areas:

- **Automatic Test Equipment**
- **Navigation Systems**
- **Simulation**
- **Systems Integration**
- **Cockpit/Crewstation Design**
- **EMC**
- **Flight Controls**
- **Software Engineering**

Whatever your specialty, you should be qualified to degree level in electrical, electronic, aeronautical engineering, ergonomics, computer science or physics. That qualification should ideally be supported by relevant avionics systems experience.

Located in the highly attractive town of Yeovil, in the heart of the West Country, Westlands has much to offer:- attractive salaries, a range of fringe benefits and relocation expenses in appropriate cases.

Please write with full CV to Steven Marsh, Personnel Officer, Westland Helicopters Ltd., YEOVIL, Somerset BA20 2YB.

Westland-worth working for!

GENERAL MANAGEMENT

ANGOLA AND CENTRAL AFRICA

WALFORD MARITIME GROUP

SHIPPING AND FORWARDING

The Walford Maritime Group have investments in companies providing shipping and forwarding services in the United Kingdom, Africa, Australia and North and South America. *The group's interests in Africa are expanding in 1985 and combined with promotion of existing management there are new challenging opportunities for employment within the group.*

GENERAL MANAGER – ANGOLA

Circa U.S. Dollars 30,000 plus benefits and local Angolan salary.

We wish to appoint a General Manager to lead and control our growing activities in Angola both in our existing ships agency business and also a new oil-related venture. Candidates should be aged 30-50, preferably with previous experience in shipping and forwarding. An ability to speak Portuguese would be advantageous and failing which an ability to learn a foreign language should be demonstrated. Candidates should be resilient and capable of dealing with both international clients and state organisations. Contract initially for 2 years, renewable, with opportunities for employment in Africa or elsewhere in the group. Conditions in Angola would indicate a single status posting, although exceptionally a married posting without children might be possible for an ideal candidate.

COMMERCIAL MANAGER – MALAWI

Circa £16,000 plus benefits and gratuity.

Reporting to the Expatriate General Manager and responsible for the development of our already substantial export and import forwarding business. In addition, we are major ships agents in Malawi and the commercial Manager is the primary liaison with the shipping lines concerned. Candidates should be aged mid twenties to early thirties, probably married, and with the maturity and personality to deal with people at top level in what is a relatively small business community. They must be numerate and have good commercial experience, ideally but not necessarily in shipping and forwarding. The remuneration packages are designed to provide a local standard of living appropriate to the seniority of the positions and both include provision of housing, car, domestic servants, and leave passages. Significant remittance possibilities exist in both cases.

In addition to the above specific positions we would also be interested in hearing from people working in our field or graduates who have 2 to 3 years commercial experience, who would be interested in working in Central Africa as internal promotion would indicate a number of vacancies in the next 3 or 4 months. The likely territories are Zambia and Uganda.

Applications, enclosing C.V., should be addressed to:

Colin Morgan,
WALFORD MARITIME GROUP,
International House,
World Trade Centre,
1 St Katharine's Way,
London E1 9UN.

Our client is a leading furniture manufacturing company which is embarking on an investment programme to automate its factory with an FMS system. This programme and current activities have created the need for the following positions:–

Manufacturing Engineering Manager

to £17,000+Car

The task is to specify and purchase the automation system and associated hardware software then to ensure the equipment is successfully installed and commissioned. Other major features of the job will be to manage the day-to-day running of the maintenance function, the introduction of preventive maintenance systems, supervising contractors and maintaining the new plant as it is commissioned.

Candidates should have first-hand experience of modern manufacturing methods, possess good systems knowledge and be capable of managing the Contractors installing the hardware and software as well as the plant.

The technology involved means that apart from the traditional skills candidates must have experience of control systems (including diagnostics) and the PLCs or micro processors associated with them.

The remuneration for this position is a salary up to £17,000, a Company Car, private medical insurance and free life assurance. Ref: 87/29.

Control Systems Engineer

circa £13,000

The current and projected levels of computerisation of the manufacturing facilities requires a Control Systems Engineer to design and specify systems and circuitry in detail for current and future applications.

Candidates should have good experience of applications software and diagnostics with the ability/experience to introduce computer based manufacturing information and control systems. Previous successful performance in a similar position will be the main criterion.

The remuneration for this position is negotiable c£13,000. Ref: 87/30.

The Company is based in West Yorkshire and relocation expenses will be paid if appropriate for both of these positions.

If you are interested in either of these positions please send full career/salary history details to E.P. Larder or telephone for an application form quoting the appropriate reference number.

Simpson Crowden

CONSULTANTS

Specialists in Executive Search & Selection
40 Regent Place, Rugby, CV21 2PN. Telephone 0788 79521

PROCESS ENGINEERS

International Contracting

Davy McKee (Stockton) Ltd provides a complete engineering, design, supply, project management and construction service to the world's metals, coal, nuclear and fine chemicals industries.

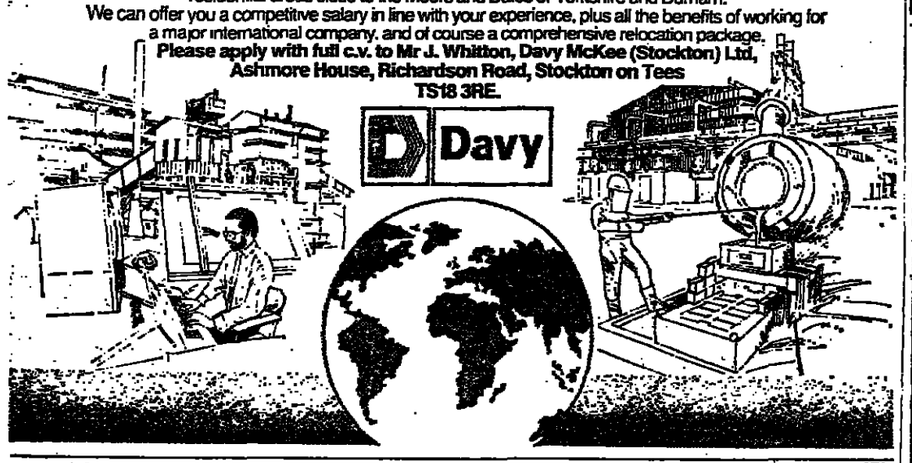
We wish to strengthen our Process team with additional high calibre engineers. Candidates should have at least 2 years experience (preferably more) of process design in iron and steelmaking or ferrous/non ferrous minerals mining and processing, either in a contracting or plant operation role.

You will have total involvement from conceptual process design, through proposals and contract execution, to final plant commissioning. Much of our work is overseas and there are opportunities for long or short-term site assignments.

Our location in Cleveland offers an escape from the urban rat race, with attractive and reasonably priced residential areas close to the Moors and Dales of Yorkshire and Durham.

We can offer you a competitive salary in line with your experience, plus all the benefits of working for a major international company, and of course a comprehensive relocation package.

Please apply with full c.v. to Mr J. Whitton, Davy McKee (Stockton) Ltd, Ashmore House, Richardson Road, Stockton on Tees TS18 3RE.



MANAGEMENT ACCOUNTING WITH A CHALLENGE

Southern Home Counties **c.£12,000**

A major division of an international plc is reorganising and expanding with a new young directorate. A number of young graduates aged 21-28 are required to help develop the multiple business units, regionally based and provide for future management succession needs. Tasks will include the development of accounting and management information using computerised systems and the latest communication techniques. There will be an emphasis on weekly and monthly management accounting including a full reporting package covering unit sales, costs, cash, budgets and stock levels. There will be a close working relationship with operating line management and candidates should have an interest in developing towards a main line management accounting career. Industrial experience and either part or full ACMA qualifications will be a useful start. The job involves travel and therefore a full driving licence is necessary. The group has an excellent record in developing young talent.

Please send full career history, in total confidence, to:
Peter Stemp, quoting reference 940/DT,
Crailfern Corporate Consultants Limited,
3 Cork Street, London W1X 1HA.
Tel: 01-734 1181.

CRAILFERN CORPORATE CONSULTANTS
Executive Selection Division

Healds

Factory General Manager

Food Industry **Manchester**

Healds are a successful private company in the Food Industry. HEALDS JUICES have substantial factories in both Manchester and Kent, supplying our own range of products as well as an established and expanding "own label" business to many of the country's leading retailers.

Due to internal promotion we have a vacancy for a Factory General Manager at Miles Platting, Manchester, which has a workforce of 160.

The position carries an overall responsibility for the day to day operation of the factory, involved in the processing and packaging of juices, which utilises the very latest technology. You will be required to maintain the highest standards of quality and financial control through the co-ordination of all the various functions, including production, administration, transport and plant maintenance.

The successful applicant will have sound general management experience, preferably gained within the Food Industry and be able to demonstrate continued success in his/her career to date.

The overall remuneration package includes company pension, BUPA scheme, a negotiable salary and company car.

Assistance with relocation expenses will be available, if required.

Personnel and Training Manager

Didsbury, Manchester

Due to the restructuring of our Personnel Function, we wish to appoint an experienced Personnel and Training Manager for Healds Dairies which comprises one Factory and seven Retail Distribution Branches situated in South Manchester and North Cheshire. The total workforce is approximately 500.

The successful applicant, who will have IPM membership and possibly membership of the ITD, will be expected to make a significant contribution in the areas of recruitment and selection; training and management development; health and safety; industrial relations; general personnel and advisory services.

Male or female candidates would need to have experience in a manufacturing or retailing and distribution environment, most probably from the Food Industry and preferably with Sales Training experience.

To the self motivated individual with a practical approach to problem solving, this would be an opportunity of a much broader role within Personnel and Training.

The overall remuneration package includes company pension, BUPA scheme, a negotiable salary and company car.

Applicants should send a full curriculum vitae, including personal details and current salary in confidence, to:
Alan McNulty,
Personnel and Training Manager,
Healds Foods,
Elm Grove,
Didsbury, Manchester M20 0RL.

PROJECT MANAGER

A dynamic and enthusiastic Manager is required for a planned Open Learning Project for technician engineers and technicians in electronic engineering. The Project, to be initially funded for two years by the Manpower Services Commission under its Open Tech Programme, will develop open learning material for the electronics and telecommunications industries. The position, based in London, will demand experience in project management and a broad understanding of industry, coupled with the ability to market the concept and organise a small team in a fast-moving and progressive situation. Excellent salary.

Applications in confidence with full curriculum vitae please to:
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Secretary
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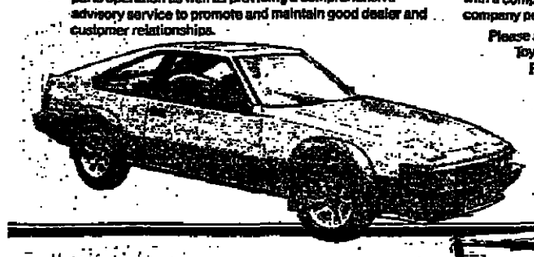

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TELEVISION / Brass Tacks

Going alternative

THIS morning I have the uneasy feeling that abnormal quantities of readers' mail are about to land on my desk. Not because of anything I've said or done, but because of Brass Tacks (B B C-2).

It nearly always happens: the review becomes inextricably associated with the programme reviewed. Religion is a sure-fire stirrer, however hard the reviewer might protest his own neutrality. Alternative medicine must come a good second or third. Jesus Christ was, I suppose, one of the earliest alternative practitioners.

In one of the most thoughtful and thought-provoking bits of T V seen so far this year, David Henshaw from B B C Manchester's stalwart investigative programme took on this prickly subject. Unlike the complacent cancer series which aroused so much disquiet a year or two ago, you could say that his general stance was sceptical. But the doubts he raised proceeded firmly out of his interviewees' own mouths.

In Bournemouth Henshaw talked to Milo and Sheila Siewert who run a cancer clinic dedicated to the belief that what the body ails, the body can heal. Drugs are only an interference with Nature. "Any condition," Mrs Siewert assured Henshaw, "can be cured if we really want it to be." Another alternative practitioner—a former orthodox doctor—produced an even more disturbing generalisation: "The quality of life is so much more important than the quantity." He seemed to be saying that if his patients died young but happy, this was achievement enough.

In America the Siewerts' mentor. Dr William Kelley, who has been banned from practising orthodox medicine and claims thousands of "alternative" cancer cures, told Henshaw: "Cancer is one of the simplest things you can possibly imagine to treat. It's insignificant, like the black plague." He compared himself to Galileo. Kelley's ministrations did not save Steve McQueen, who finally sought orthodox surgery; it was the surgeons, according to Dr Kelley, who killed him.

These were, possibly extreme cases. The worrying thing about "alternative medicine" is the way its adeherents seem happy to embrace a huge gamut of nostrums, from those firmly based on genuine clinical principles, like osteopathy, whose own orthodoxy is recognised in more enlightened countries, to others which are little more than variants of faith healing. "Faith," said a sceptical medico, Prof. Tim McElwain, "belongs in churches. What we need is evidence and stringent criteria."

Probably the greatest damage that wing-and-prayer medicine does is to encourage irrational hopes, but Henshaw demonstrated convincingly that some "natural" cures can be positively harmful. What drives people to seek them? "Cancer is a very frightening word and a treatment that has no side effects must be very tempting," reflected a sympathetic orthodox doctor. He might have added that the fairly appalling attitudes displayed towards patients in some areas of the NHS, unless they happen to have "interesting" ailments, could be a contributory factor.

Richard Last

THEATRE /

Excuse me for dying

ALL around is pitch blackness, for Kelly Monteith purports to be at his happiest standing inside the circle of light thrown on stage by a single spot. That is where he begins and ends his modest one-man show at the Ambassadors.

For the rest of "Kelly Monteith in One," the lighting is generous but this is not one of those occasions when the occupants of the front stalls need fear the serrated edge of an Everage-like tongue. Mr Monteith does not engage his audience by picking on them, individually or as a body.

Indeed it is astonishing in this vitriol-soaked era that the American comedian, familiar through his several television series, makes no personal attacks whatever. The only names mentioned during his 95 minutes on stage are those of Thomas Jefferson and George Washington.

No, Mr Monteith prefers to observe life through Everyman's eyes. Or at least through those of a former tuba-playing youngster from St Louis, Missouri, whose band had the bad luck to follow the horses and whose education in deference will probably lead to the inscription on his tombstone reading: "Excuse me, is this in your way?"

In his dark three-piece suit, wing collar and with a hint of red handkerchief emerging from his breast pocket, he looks as if he will treat us in confidence à la Dave Allen. But he ignores the available tubular chair and only goes to the matching table for a glass of water—not for his throat, either, but to help in a gag.

Kelly Monteith in "One" at the Ambassadors Theatre.

Instead he paces about briskly, adopting a limited array of accents and faces to illustrate his thoughts on age, chest hair, drugs, the inhumanity of cats, most of the bodily functions, the effectiveness of road signs, medicine, taxation by the Pharaohs, the personalities of vegetables and, climactically, "performance anxiety."

He reminisces all too briefly about life on the road in the days when he had to drive overnight from Miami to San Francisco to fulfil his agent's itinerary. Only in the programme—an unusually lavish production with a trace of pop-concert treatment—do we learn that he earned five dollars as a stand-up comic while the rock group he warmed up for took home 300.

But he has some eye-widening revelations to make about the showgirls of Las Vagas who, now, it seems, use sea-water implants rather than silicon. What happens muses Mr Monteith, when there is a full moon and the tide goes out? Such as the "insidious things working on the mind" of Mr Monteith in his welcome digression from the television screen.

John Coldstream

A playboy's tradition of talk

OF ALL the versions of "The Playboy of the Western World" to have reached London in recent decades, the Druid Theatre Company's at the Donmar Warehouse, Covent Garden, sounds the most authentic.

Not that Synge wrote his masterpiece with any pretence of regional precision; he drew his kind of poetry from the west of Ireland's tradition of talk. He did not imitate it.

What makes this company, from Galway, sound so right is its mastery of his rich and imaginative speech rhythms. The Synge-song which is apt to spoil so many revivals with its musical appreciation by the actors of the dialogue is here replaced by a deeper, cruder feeling for character and for situation.

The passion of these peasants comes out more poignantly than the usually self-consciously enunciated poetry. It means that though we have less chance to relish the author's language, we get a better view of the play itself.

Meant for provincial Irish audiences, Garry Hynes's production embraces Synge's idiom with such practised ease (it has been on and off the road since 1982) that London ears may not attune easily to the flatteringly eloquent Irishness of these stylised countryfolk.

The acting also has a forthright vigour which makes memories of, say, Siobhan McKenna and Donal Donnelly seem irrelevant. This is a team of repertory actors; there have been better individual performances but, within its cosy limits, this is the least cosy revival of the tragi-comedy that I can remember.

Led by Brid Brennan's Pegeen Mike, whose wedding day is so oddly interrupted, and Maeliosa Stafford's Christy Mahon, its chief interrupter with his heroic status as the pot boy who slayed his father, these Galway actors play together with natural zeal and a whiff of the West of Ireland so strong that it grows almost heady in its depth of dialect.

Marie Mullen's Widow Quin is a real charmer; and if Mick Lally's battered father who won't lie down seems less aged than he should it at least explains his repeatedly unexpected entries upon the scene which the director has designed with awesome detail. If the acting is less than starry it makes the play shine anew as a satire (or slander).

Eric Shorter

Some notices appeared in yesterday's later editions.

MUSIC / An Icelandic evening

THE project of building Iceland's first concert hall was the noble cause of a gala concert given by the Philharmonia Orchestra under Vlad'mir Ashkenazy at the Festival Hall in the presence of the President of Iceland and the Prince and Princess of Wales. The evening started with that Republic's national anthem, composed in 1874 by Sveinbjörnsson and surely one of the most beautiful to have been chosen by any country.

Nor was this Iceland's sole musical contribution to the event. For as we learned from Ashkenazy's book "Beyond Frontiers" the Iceland Symphony Orchestra played a vital role in giving a new twist to the Russian pianist's career after he had taken up residence in his wife's native country.

The Scandinavian half of the programme opened with Sibelius's "Karelia-Suite," an unpretentious bit of light music that right away demonstrated the sympathy prevailing between Ashkenazy and his players. Though I don't know whether to blame the conductor or the composer for the total inaudibility every time of the upward sextuplet flourishes in the Alla Marcia.

An altogether different world opened up with Sibelius's "Luonnotar," a paean to nature where Elisabeth Soderstrom's evocative rendering and the way her voice blended with the instrumental timbres vindicated the seemingly contradictory sub-title — considering the setting of a Kalevala text — of a tone poem for soprano and orchestra.

Miss Soderstrom with her lustrous voice vividly suggested in a Grieg group the busy gaiety of "From Monte Pincio" or the nostalgic sadness of "Spring" even though she would halve the length of some sustained notes in the one and ignore some pianissimos in the other.

Certainly her ecstatic singing explained why "I Love You" has come to rank among musical history's most famous songs.

There followed a truly delightful performance of Dvorak's Symphony "From the New World," abounding with instrumental felicities, particularly Christine Pendrill's lovely cor anglais.

Peter Stadlen

Hommage à Chagall

DOMINATING the Barbican stage for Tuesday night's "Hommage à Chagall," presented by The Royal Academy of Arts, and conducted by Yan Pascal Tortelier with the London Symphony Orchestra, was the huge backcloth painted by Chagall for the fourth act of the ballet "Aleko" that he devised in the early 1940's in collaboration with Massine.

Its prancing white horse flying towards a chandelier-like sun above the spires of a typical Russian townscape, aptly set the scene for a programme celebrating the numerous links between his painting and music, between, for instance, its Russianness and magical, enchanted qualities and Stravinsky's "The Firebird," for which also designed his own decor in 1945.

His enduring love of Mozart was commemorated in a broad, tidily straightforward account of the "Magic Flute" overture, and three Chagallian themes, his Russianness, a kind of Mozartian nostalgia, and his fascination with the cello as a recurring symbol in his art, were neatly fused in Tchaikovsky's "Rococo Variations" with Paul Tortelier as the soloist. A further link between the symbolism of the cello and the Jewish aspects of his art was also briefly acknowledged in a performance of Bruch's short "Kol Nidrei" for cello and orchestra.

Equally appropriate in paying tribute to the enchanted nature of his work and his fidelity to France as his country of adoption, was the choice of Ravel's "Sheherazade," the singing of the soprano Maria Ewing responding with sensitivity and finesse to the sensuality of the last two movements, but sometimes sacrificing subtelty of line to dramatic narrative in the opening song.

Nor did some of the other performances always match in colour and vibrancy the skilled intention of the homage, the accompaniment to the Ravel cycle sounding rough and coarsely grained, the Stravinsky "Firebird" suite conducted with little momentum, imaginative character in the detail or balletic spring in the rhythm.

Robert Henderson

Pekinel sisters

ON THE strength of the first half of their Queen Elizabeth Hall recital on Tuesday night, it was hard to envisage the breadth of tonal perspective and the subtleties of pianistic and rhythmic shading that Güher and Süher Pekinel were to bring to the second.

Anyone listening to the two-piano version of Stravinsky's "Rite of Spring" can scarcely avoid recalling the original sonorities of the orchestral score. But here the effectiveness of Stravinsky's thorough-going re-working was positively enhanced and enriched by playing which combined a strong percussive thrust with the most telling of nuances and vivid evocation of mood.

Throughout this commanding reading, the Pekinel sisters responded acutely and spontaneously to the multi-faceted invention of Stravinsky's score, shaping the haunting, mystic lines with a rapt intensity and conveying in the more demonstrative of the dance movements the brutal, cumulative power of the music's earthiness.

All of which raised the question: why could they not have brought a similar idiomatic veracity to Rachmaninov's Second Suite? The kind of sympathetic, warm touch which they were able to find for parts of the Stravinsky was replaced by a hard, metallic hammering in the melting melodies of the Rachmaninov: and, although their co-ordination was never in doubt, the rhythmic off-beats in the second movement were largely disguised by an over-quick tempo and poor delineation of line, the slow Romance of the third movement anything but romantic.

Four Brahms waltzes similarly lacked that last ounce of authentic lilt, and Ravel's "La Valse" impressed more through its vigorous virtuosity than through anything more atmospherically suggestive. But at least there was the Stravinsky.

Geoffrey Norris

Acting for Ethiopia

A special entertainment in aid of the Ethiopian Appeal Fund will be staged by Royal Shakespeare Company actors past and present at the Barbican Theatre on Sunday March 17.

Entitled "Where There's a Will . . ." the evening has a cast ranging from Peggy Ashcroft to Michael Williams, and tickets at normal prices.

ART GALLERIES

BRITISH LIBRARY/BRITISH MUSEUM, Great Russell St., W.C.1. ANGLO-SAXON ART, 996-1066. Weekdays 10-5. Sundays 2.30-6. Admission £2. Recorded info. 01-580 1788.

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VICTORIA & ALBERT MUSEUM, S. Kensington. JOHN FRENCH, FASHION PHOTOGRAPHER, until March 17. adm. £1. Library closed until March 3. Adm. weekdays 10-5.30. Sun. 2.30-5.30. Closed Fridays. Recorded info. 01-581 4894.

EXHIBITIONS

BURY STREET GALLERY, William Drummond's Exhibition of early British Watercolours, 11 Bury St. SW1.

SITUATIONS VACANT

Continued from Page 10

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DRAUGHTERS
LONDON & SOUTH EAST

STRUCTURAL: supervising team of 4-5 people in the design and detailing of aluminium framed buildings. C. £10,250 p.a.

ELECTRICAL - MECHANICAL design of control circuitry and mechanical components used for industrial doors and shutters. C. £9,000 p.a.

ELECTRICAL - MECHANICAL: senior to lead team involved in new projects for the process control field packaging and PCB. £12-13K.

Further information on these and many other vacancies from

DRAFT PERSONNEL LTD,
3, High Street,
Cheam, Surrey. SM3 8RQ.
or telephone 01-642 7682.

CHARTERED ENGINEER required by Consulting Engineers for work on prestigious computer and telecoms project in Newcastle. Remuneration and conditions negotiable. Please phone 01-647 1025 for details.

DIMENSIONAL CONTROL SURVEYORS UK yards, CV write D.C.16268, Daily Telegraph. E.C.4.

ELECTRICAL BUILDING SERVICES OPPORTUNITIES

LONDON · BUCKS

Neg. to c.£15,000 + overtime + car

Our client is a well established and broadly based Building Services consulting engineering practice. Due to expansion they are seeking the following:

SECTION LEADER

Candidates with appropriate experience and the ability to control a small team will find excellent opportunity for progress.

Our client is also seeking SENIOR & INTERMEDIATE ENGINEERS of a similar calibre. Again prospects are excellent. All positions will attract above average salaries plus overtime at premium rates. Section Leader and Senior Engineers will also get a company car.

We have prepared a comprehensive job specification and Client profile which we shall be pleased to send to suitably experienced candidates. In the first instance, please phone Christopher Coman on 01-524 1044 quoting Ref. 789CC (Section Leader), Ref: 790CC (Senior) and Ref: 791 (Intermediate) or write in confidence to Trojan Engineering Services, Forest House, 166/168 Station Road, Chingford, London E4 6AN.

ENGINEERS OVERSEAS

Elec. B/Services
Snr des. eng. F/East c. £25K
C of W Bahrain c. £20K
Supervisor Oman c. £13K
Proj. eng. Falklands c£20K
Int. des. eng. F/East c £17K
ELEC & MECH POWER
Res. eng. Asia c £23K
Res. eng. Oman c £25K
Trans eng. Oman c £24K
Comm. eng. F/East c £25K
Des. eng. gen. F/East c £25K
Snr des. eng. F/East c £26K
MECH ENG PIPE & TANKS
Site eng. pipe UAE c £24K
Res. eng. paints Oman c £28K
Chief eng. Falklands c £26K
M. & E. Recruitment, The Cedars, Church Road, Ashford, Kent. Tel. 0233 38651.

ELECTRICAL & INSTRUMENTATION Designers HNC for Offshore Projects. Medium term based Central London design office. Tel. (0742) 557478 Sheldon & Associates, 78 Carterknowle Road, Sheffield S7 2DW.

STRUCTURAL ENGINEER 28-35 required by expanding multi-discipline practice in West Kent. Some work load and a proven ability to generate new commissions necessary. If full advantage is to be taken of the excellent prospects available. Write S.E.16304, Daily Telegraph, E.C.4.

ELECTRONIC FIELD SERVICE. Free list of jobs to £14,000. Capital Appts. 01-808 3050.

ELECTRONIC DESIGN list of jobs on £16,000.—Capital Appts. 01.808 3050.

ENGINEERS

QUALITY ASSURANCE
QUALITY CONTROL
VENDOR INSPECTION

We wish to recruit personnel for projects based UK and mainland EEC. The posts are long term on existing projects and for projects due to commence shortly.

Applicants must have HNC minimum and AT LEAST 5 years relevant experience within the petro-chem industry. Please forward CV to B.I.E. (UK) Ltd, 100 Duke Street, Barrow in Furness, Cumbria.

ENGINEERING AGENCY is seeking a Recruiter to find clients and recruit staff. Write E.A.16232, Daily Telegraph, E.C.4.

ELECTRICAL. Instrument and Mechanical Engrs. req. for Abu Dhabi oil production platform. Must have min. HNC. 5 yrs. overseas and some offshore exp. Attractive package c. £30,000. Single status. Send CVs to Arena: Recruitment Consultants, Dobson House, Regent Centre, Gosforth, Newcastle upon Tyne (Agy.).

ELECTRONIC ENGRS. Software Engrs. Assembler Language Software Engrs with Siemens 300 series exp. Radar Engrs RF Design required for Contracts in Europe. GDI Euroforce Ltd. 68 Upper Richmond Road, London SW15 2RP (Agy).

HAMPSHIRE

COUNTY ACHITECT'S DEPARTMENT

Assistant Mechanical Engineer

Scale 2-6 £5,238-£9,114

A young mechanical or building services graduate engineer is required to join a team undertaking the design, operation and maintenance of mechanical engineering services to a wide range of County Council buildings. Applications from final year undergraduates will also be welcomed.

The Engineers play a vital role in the co-ordination and integration of building management in the Authority. In this respect some experience of information technology might be an advantage.

The post offers sound experience to suitably qualified engineers. Starting salary will be dependent on experience and qualifications. Benefits include removal allowances in appropriate cases and a casual car user allowance.

Application forms and job descriptions are obtainable from the Personnel Officer, County Architect's Department, Three Minsters House, 76 High Street, Winchester, SO23 8UL. Tel: Winchester 54411 ext. 295. Closing date: 22nd March, 1985.

HVAC/ELECTRICAL to £14K. Capital Appts. 01-808 3050.

LAND SURVEYORS. Vacancies for both experienced and graduate surveyors to undertake topographic and engineering surveys throughout the UK and overseas. Apply for application form: Surveying Services. Tel. Darlington (0325) 57465.

MECHANICAL AND AUTOMOTIVE engineers. London-based consultants require graduates or chartered engineers for accident and fault investigation work, including litigation cases. Broad base of knowledge and experience essential. Preferred age between 28-50. Reply with full c.v. to R. K. Porte & Partners, 53-55, Wharfedale Rd, London, N1 9PT.

NORTHERN AREA SALES MANAGER/SALES ENGINEER, based in Leeds area, required by UK manufacturer of Waveform recording instruments and data acquisition systems. Age 25 to 35, with experience in digital techniques, qualified to min. HNC standard. A good salary, company car and commission scheme scheme available for successful candidate. Please write with full details, and C.V. to the Sales Manager, Data Laboratories Ltd., 28 Wates Way, Mitcham, Surrey. CR4 4HR.

PRODUCTION SERVICES

A challenging role in Batch Manufacturing

As the UK market leaders in the manufacture of speciality industrial adhesives, we are looking for a young individual to make a lasting contribution to our expanding production environment.

In this fast evolving market, timescales are all important in providing a first class service to the customer. Your role must reflect this. Reporting to the Materials Handling Manager, you will be responsible for Production Planning, which will impact on our production and distribution operation. This is a varied role involving liaison with a wide range of departments.

To succeed, you'll be aged 25-30 a graduate/HND in a commercial discipline with 2/3 years experience in a related production environment. A creative approach to problem solving, the ability to effect change and excellent interpersonal skills are essential. If you've had exposure to computer applications, so much the better.

This is an excellent opportunity to make your mark in an expanding, sophisticated production environment. Send a brief cv to Chris Balmer at: National Adhesives & Resins Ltd., Galvin Road, Slough, Berks.

PROCESS DESIGN ENGINEER. Degree or C. Eng. oil & gas experience-Qatar—c. £30,000 + accom. + car. Petrolic Consultants Ltd. (04865) 3213. Emp. Agy.

PROJECT / MECHANICAL ENGINEER degree or C. Eng. petrochem exp. Qatar, c. £29,000 + accom. + car. Petrolic Consultants Ltd, (04865) 3213 Emp. Agy.

LEAD ENGINEERS DESIGN TEAM LEADERS FIELD DESIGN PERSONNEL

Possessing suitable experience in the preparation of "as built" drawings and documentation of existing oil and gas processing facilities. Disciplines include:
PROCESS AND UTILITY PIPING
INSTRUMENTATION
ELECTRICAL DISTRIBUTION/CONTROL
PRESSURE VESSELS
MECHANICAL EQUIPMENT
Well established company with long-term assignments in field for qualified personnel for early interview, forward c.v. in confidence to:
J. R. PARKER,
Suite 29, Chancery House,
Chancery Lane,
London WC2A 1QX

OIL & GAS OFFSHORE FACILITIES AND STRUCTURES

London, Aberdeen, Oslo
Degree Engineers with 5 years min. relevant experience in the following disciplines:
Structural—Topsides or Jackets
Mechanical facilities
Process
Controls & Instruments
Sub-sea Production Systems
Sub-sea Pipelines
We urgently require you for our clients design/engineering requirements in the above locations. If you are interested in either a contract or a permanent staff position phone Paul Anguley or Nick Salisbury on 01-341 0030 or send a detailed resume to Alpineway, 212 Middle Lane, London, N8 7LA.

OMAN

Our Middle East Associates have the following, immediate and forthcoming vacancies in the water resources field:
Senior Hydrogeologists
Geophysicist
Geologists (Field Mapping)
Drilling Engineers
Natural Resources Economist
Surface Water Technician
It is anticipated these positions will be minimum 12 month requirements on bachelor status (4 month tours). Age range 25-50. Please forward detailed C.V. quoting reference SP85/9 to:
SPENCER and PARTNERS
20 Grosvenor Place,
London SW1X 7HP.

QUALITY ENGINEERS. Electronics ind. to £11K. Capital Appts. 01-808 3050.

REQUIRED NAVAL ARCHITECTS, MECHANICAL, ELECTRICAL & INSTRUMENTATION ENGINEERS. Up to management level, for long-term contracts to oversee and prepare design work for monohull and semi-sub offshore projects. Apply with full CV to Pro-Tec Services Ltd. (Coalis). 21, Hepscott Drive, Whitley Bay, Tyne & Wear. NE25 9XJ.

SALES CONTRACT ENGINEER

for Department handling the sale of an established range of rotary vane pumps to the petrochemical and transport industries. Applicants, 25-35, preferably qualified Engineers, must be capable of selecting equipment, submitting quotations and handling contracts for the above range of equipment, as well as dealing with sub-contractors. The ability to communicate with customers at all levels is important; some commercial/sales experience would be an advantage although product training will be given. Good salary and prospects, pension, profit sharing and other fringe benefits.
Apply: Personnel Manager, George Meller Limited, Orion Park, Northfield Avenue, Ealing, W13 9SJ. Tel. 01-579 2111.

SALES ENGINEER. Five figure basic salary + expenses, car and commission. We are looking for a self motivated and ambitious person to promote a design/contracting company specialising in the installation of clean rooms, sterile suites and other environmental facilities. The successful applicant will be required to call on end-users, specifying authorities, consultants and contractors. Please write with full details of your qualifications and experience to Brent Webb, Managing Director, E.S.T. Ltd., 67 Walton Road, East Molesey, Surrey. KT8 0DP. Tel. 01-979 3277.

STRUCTURAL/CIVIL ENGINEER (HNC or equiv.). 25+ for UK consultants office in Saudi. £1,000 p.m. clear. Excellent conditions, leave, etc. Call Peter on 01-370 3515 for appointment.

SALES ENGINEER

Kent-based

An excellent opportunity to develop your technical/sales skills with a market leader.

Honeywell Control Systems are acknowledged leaders in the field of advanced control equipment. To develop our business further, our Residential Division is looking for an experienced Sales Engineer to sell our highly successful range of heating controls to a growing market sector.

Working out of our Bracknell office, you'll be responsible for maintaining and developing existing and potential accounts in the S.E. London, Kent and Essex areas.

Ideally, you'll be qualified to ONC Engineering minimum, with a proven sales record.

In return, we offer an attractive salary, plus incentive scheme, company car and the career prospects you'd expect of an expanding international company.

Find out more by ringing Steve Rowe on (0344) 416640 or send a brief CV to: Honeywell Control Systems Ltd., Charles Square, Bracknell, Berks.: RG12 1EB.

SALES ENGINEER

Instruments/Southern England

We are an expanding pressure gauge and thermometer manufacturer. Product range includes digital temperature / pressure instruments and flow switches. Aged 25/30 years, preferably with experience in technical selling to oem's and the HVAC industry. Attractive salary, car and benefits. Please send full CV to Star Instruments, Barkway, Nr Royston, Herts SG8 8EH.

SOFTWARE AND HARDWARE AUTHORS PERMANENT AND CONTRACT POSITIONS UK AND EUROPE

WE ARE CURRENTLY LOOKING FOR HW/SW AUTHOR EXPERIENCED IN ANY AREA OF HIGH TECHNOLOGY FOR CHALLENGING AND WELL-REWARDED OPPORTUNITIES IN OUR HIGHLY SUCCESSFUL ENGINEERING SERVICES ORGANISATION.

Please send full career details, quoting Ref. R258/228, to K. R. Pierpoint, Resources Manager, Intereurope Technology Group plc, 19/21, Denmark Street, Wokingham, Berks, RG11 2QX.
(EMP/BUS.)

ST STEPHEN'S HOSPITAL
Fulham Road, Chelsea, London, S.W.10

ENGINEER (W.O. 1) (M/F). SALARY SCALE £9,930-£11,466

To be responsible for engineering maintenance and capital developments within a number of hospitals and clinics situated in Central London. The Engineer should be able to demonstrate managerial ability. Knowledge of the use of computers in an engineering environment would be an advantage. Applicants should hold an appropriate HNC or equivalent, have completed an apprenticeship, and have approximately five years' relevant experience.

For further information regarding the above post, please contact Mr I. C. Stephen, Unit Works Officer, tel. 01-352 8161, ext. 365.

Job description and application form from Personnel Department on ext. 505.

TECHNICAL AUTHORS ELECTRONIC/SOFTWARE UK & ABROAD

Required for progressive, well respected company based in the East Midlands. Experience within HI-TECH medical, defence and automotive industries. Attractive remuneration with generous overseas allowance where applicable.

Want a challenge? Phone Leicester 551444 quoting ref. no. 0255 or write to:
OMS RECRUITMENT
6, PRINCES RD., WEST,
LEICESTER LE1 6TP

TECH. AUTHORS experienced in electro-mech. instrumentation for lucrative contracts in Scotland. Electronic / electro-mech. for staff and contract positions (radar/EW) in Home Counties. C.V. to E.S.S. Ltd, 39, Castle St, Reading, Berks, RG1 7SJ. 0734 594949 (Agy).

TECHNICAL AUTHORS, £8-12k. Electronic/engineering companies in the S.E. of England are seeking experienced tech. authors. Relocation available. Phone: Ruth on (07372) 22491 for an application form. (Ames Personnel).

TECHNICAL SALES ENGINEERS

Vacancies exist in the London and South West Area. Applicants should have an engineering background (preferably with knowledge of pumps) and sales ability. We are prepared to train candidates capable of development.

Age range 25-40.

Pension and car. Write in confidence:
Sales Director
Worthington-Simpson Limited
Queens House
Kingsway
London WC2B 6JZ

TRANSMISSION LINES

Experienced site managers and site engineers required for transmission line projects for UK and overseas locations.

Office based contract engineers and junior engineers required for tendering and contract administration.

Please write with full career details to T.L.16126, Daily Telegraph, E.C.4.

TWO CHARTERED MECH. ENGRS aged 40-50 for USA petrochem contract. April start. Send c.v., snapshot and quals to T.C.16276, Daily Telegraph, E.C.4. All replies answered.

VOITH ENGINEERING LTD.

Due to expanding sales in the fields of electrical rotating equipment and power drives, we wish to recruit an additional TECHNICAL SALES/APPLICATIONS ENGINEER. The main market areas are power generation, oil/petrochemical mechanical handling, mining etc. Previous experience with electrical and/or mechanical power transmission equipment manufacturers is required. An electrical/mechanical qualification to HNC or equivalent is necessary. Knowledge of German would be an advantage. An above average employment package is provided. Applications to C. A. J. Milford, Personnel Manager, Voith Engineering Ltd, Ambassador House, Brigstock Road, Thornton Heath, Surrey. 01-684 3600.

WORKS ENGINEER

High Technology Manufacturing up to £15,000

Based in the East Midlands, my client's semiconductor manufacturing operation is widely acknowledged as being one of the most advanced in Western Europe.

For an experienced Works Engineering professional, my client's plans for expansion represent a once in a career opportunity to inject your leadership strength at the head of a team who will be breaking new ground in growing this "show piece" manufacturing environment.

Well supported with the latest technology your immediate team will be about 10 strong. Split between developing and maintaining electrical and mechanical services. However, beyond these you'll actively control a broad base of external contractors, spanning anything from construction to security services.

Understandably, we require a highly accomplished individual for this role, whose personal stature matches that of the company. Qualified to HND/Degree level, it is unlikely that anyone aged under 30 will have either the depth or breadth of experience necessary. Additionally, some specific knowledge of special gases and liquids, cooling systems or clean room environments would be highly regarded.

This is an excellent chance for personal growth within an expanding company. In the first instance, please write in confidence to John Langford, Macmillan Davies Personnel Consultants, The Old Vaults, Parliament Square, Hertford, Herts SG14 1PU.

WORKSTUDY. — Ind / Eng. staff required London/SE contracts. Indacom Medway 716286.

£750 P.W. aircraft, Elect./avionics, systems designers and development engineers. Also drafters, £675 p.w. (Agy.). Tel. 061 854 8461 day. 061 865 1261 eve.

SCIENTISTS AND TECHNOLOGISTS

OXFORD UNIVERSITY DEPARTMENT OF ENGINEERING SCIENCE
HEAT PUMPS

A research assistant is required to work on the development of an oil free, variable capacity, linear drive compressor for heat pump systems.

The post is open to both engineers and physicists. Candidates should preferably be under 30 years of age and hold a research degree or have equivalent experience. Salary in the range £7,520-£9,860. The appointment is for 2 years. Applications, with curriculum vitae and the names and addresses of two referees should be sent as soon as possible to the Administrator, Department of Engineering Science, Parks Road, Oxford OX1 3PJ.

Further details of the post may also be obtained by writing to Dr C. A. Bailey, Cryogenic Engineering Group at the above address.

University of Oxford

RESEARCH ASSISTANTSHIPS IN MEDICAL ENGINEERING AND BIOCHEMISTRY

Two appointments will be made (1) Mechanical or Chemical Engineer (2) Biochemist

Applications are sought from graduates, with good honours degrees, who have postgraduate experience in universities or industry, for two Research Assistantships, grade 1A. The posts will be for an initial period of 2 years, with the possibility of renewal for a further period. Salaries will be in the range £7520 to £9860. The Research Assistants will join an interdisciplinary team in the Medical Engineering Unit working on membrane separation of blood and on membrane lungs. Previous experience in Medical Engineering is not a requirement.

For further information, please write to Dr B J Bellhouse (University of Oxford, Dept of Engineering Science, Medical Engineering Unit, Parks Rd, Oxford OX1 3PJ). Applicants should write to Dr Bellhouse, enclosing their full curriculum vitae, together with the name and address of two referees, before 11 March 1985.

REPRESENTATIVES

A BACKGROUND in sales? 21/41 yrs? The widest choice of opportunities nationwide. ATA Selection London 01-637 0781, Crawley 0293 514071, Bracknell 0344 481802, Bishop's Stortford 0279 506464, Bristol 0272 211055, Milton Keynes 0908 666872, B'ham 021-643 1994, M'chester 061-839 5856, Leeds 0532 380510, Edinburgh 031-226 5561. Our service is free.

A CAREER IN MEDICAL SALES

Vacancies throughout the U.K. with all the major pharmaceutical and Hospital Supply Companies for experienced Medical Representatives (under 35) and for Trainees (23-30) with a life science or paramedical background. To arrange a local interview ring now. (0256) 55955 (24 hrs).

SUTCLIFFE SELECTION
46/48, Essex Road, Basingstoke, RG21 1TB.

A NEW DIRECTION
c £10,000 + car
London/Home Counties

Experienced young sales professionals required by major national company to sell to industry. The successful applicant should be educated to 'A' level standard, or have some technical qualifications and can expect to receive excellent product training, high basic salary, commission and company car.

Please telephone or write in confidence with full C.V. to Lesley Martin, quoting Ref. 149.

CLIFTON-DONKIN LTD.
(Specialist Sales Recruitment Consultants),
Malcolm House, 12 Orange St., Haymarket, London W.C.2.
Tel.: 01-930 9521 (24 Hrs)

Continued on Page 24

COURT AND SOCIAL

Court Circular

BUCKINGHAM PALACE

Feb. 27.

The President of the Republic of Ireland visited the Queen at Buckingham Palace.

Mr G. F. J. Rance (British High Commissioner to the Kingdom of Tonga) and Mrs Rance had the honour of being received by Her Majesty.

Sir Hugh Casson had the honour of being received by the Queen when Her Majesty invested him with the Insignia of a Member of the Order of Companions of Honour.

The Queen, accompanied by The Duke of Edinburgh, this afternoon opened the new Offices of the Disabled Living Foundation at Harrow Road, London, W.9.

Her Majesty and His Royal Highness were received by the Deputy Lord Mayor of Westminster (Councillor Kevin Gardner) and the Chairman of the Foundation (Lady Hamilton).

The Queen, with The Duke of Edinburgh, toured the building, escorted by the Director (Miss E. Fanshawe), and afterwards unveiled a commemorative plaque.

The Queen and The Duke of Edinburgh then drove to the Queen's Park Health Centre and were received by the Chairman, North West Thames Regional Health Authority (Mr William Doughty) and the District Chairman (Mrs Belinda Benham).

Her Majesty unveiled a commemorative plaque and opened the Centre, and, with His Royal Highness, toured the building.

The Countess of Airlie, Mr Robert Fellowes and Major Hugh Lindsay were in attendance.

The Duke of Edinburgh, Chairman of the National Federation of Housing Associations' Inquiry into British Housing, this morning chaired the third meeting of the Inquiry at the Travellers' Club, Pall Mall, S.W.1.

His Royal Highness, Honorary Member of the Smeatonian Society of Civil Engineers, this evening attended a Society Dinner at the Institution of the Civil Engineers, Great George Street, S.W.1.

Squadron Leader Timothy Finneron was in attendance.

The Queen was represented by the Viscount Long (Lord in Waiting) at the Memorial Service for the Lord St. Oswald (formerly Lord in Waiting) which was held in St. Margaret's Westminster, today.

The Duke of Edinburgh was represented by Brig. Cuthbert Coulburn.

CLARENCE HOUSE, Feb. 27.

Queen Elizabeth The Queen Mother today visited the Headquarters of the Intelligence Corps at Ashford, Kent.

Lady Jean Rankin, Sir Martin Gilliat and Capt. James Lowther-Pinkerton were in attendance.

KENSINGTON PALACE,

Feb. 27.

The Prince of Wales this morning opened the new extension to the Underground Northwood Command Centre at the Headquarters of Allied Commander-in-Chief Channel and Commander - in - Chief Fleet, Eastbury Park, Northwood, Middlesex.

Lt-Cmdr Peter Eberle, R N was in attendance.

His Royal Highness, Honorary Air Commodore, Royal Air Force Brawdy, this afternoon at Kensington Palace presented The Prince of Wales' Trophy for 1984 to Flt Lieut A. J. Sumner.

KENSINGTON PALACE,

Feb. 27.

The Duke of Gloucester visited Bristol today. In the morning His Royal Highness opened a new extension to Soundwell Technical College and in the afternoon visited Peache Court Elderly Persons Scheme, Downend, and the Bristol Homeopathic Hospital, St Michael's Hill.

The Duke of Gloucester travelled in an aircraft of The Queen's Flight.

Lt Col Sir Simon Bland was in attendance.

The Duke of Gloucester, Patron, will attend the annual conference of the Council for Education in World Citizenship at the University of London on March 27.

The Earl of Stockton regrets that due to a fall he was prevented from attending the memorial service for Lord St Oswald.

A memorial service for the Earl of Birkenhead will be held at St Margaret's, Westminster, at noon on Friday, March 22.

TODAY'S BIRTHDAYS

Field Marshal Sir James Cassels is 78 today; Sir William Coldstream is 77; Prof. Sir Stephen Spender 76; Sir Charles Shuckburgh 74; Sir Peter Medawar 70; Mr George Malcolm 68; Lord Joicey 60; Sir Peter Baxendell 60; Adml Sir Peter Herbert 56; and the Earl of Onslow 47.

LEAP YEAR ANNIVERSARIES: Mr Morarji Desai 89; Major the Hon. John Bingham 81; and Mr James Ogilvy 21.

Luncheons

Her Majesty's Government

Mr Paul Channon, M.P., Minister for Trade, was host at a luncheon given yesterday by Her Majesty's Government at 1 Carlton Gardens in honour of Mr Abdul Whab Al Mufti, Mayor of Baghdad.

Institute of Export

Mr Norman Tebbit, M.P., Secretary of State for Trade and Industry, was guest of honour at the 50th anniversary luncheon of the Institute of Export held yesterday at Fishmongers' Hall. The Earl of Limerick, President of the Institute, Mr Harold Yates, Chairman of Council, and Mr David Royce, Director-General, welcomed the guests.

National Liberal Club

Baroness Seear, Leader of the Liberal Peers in the House of Lords, spoke on "The Urgency of the Alliance" at a luncheon of the National Liberal Club held yesterday. Baroness Robson of Kiddington was in the chair and Lord Banks, President of the Club, and Sir Leonard Smith, Chairman, were also present.

Foyles

Foyles literary luncheon at the Dorchester yesterday was given in honour of Viscount Tonypandy to celebrate the publication of his autobiography, "George Thomas, Mr Speaker." Lord Wilson of Rievaulx was in the chair and the other speaker was Mr Charles Irving, M.P.

RECEPTIONS

Her Majesty's Government

The Hon. George Younger, M.P., Secretary of State for Scotland, and Mrs Younger were hosts at a reception held last night by Her Majesty's Government at Dover House, Whitehall, for London-based Scots.

Imperial College

The Prime Minister, who was received by the Rector of Imperial College, Lord Flowers, opened the exhibition "Technology 2000" in the College yesterday. A reception was held afterwards.

DINNERS

The Speaker

The Speaker and Mrs Wetherill gave a dinner in Speaker's House yesterday evening. Those present were:

Mr Don Concannon, M.P., and Mrs Concannon, Mr Thomas Arnold, M.P., and Mrs Arnold, Mr Paddy Ashdown, M.P., and Mrs Ashdown, Dr John Blackburn, M.P., and Mrs Blackburn, Mr Norman Buchan, M.P., and Mrs Buchan, Mr Donald Coleman, M.P., and Mrs Coleman, Mr John Corrie, M.P., and Mrs Corrie, Mr Geoffrey Dickens, M.P., and Mrs Dickens, Mr Alfred Dubs, M.P., and Mrs Dubs, Mr Timothy Eggar, M.P., and Mrs Eggar, Mr Conal Gregory, M.P., and Mrs Gregory, Sir Paul Hawkins, M.P., and Lady Hawkins, Mr Jeremy Hayes, M.P., and Mrs Hayes, Mr Robert Jones, M.P., Mr Peter Rost, M.P., and Mrs Rost, Mr Thomas Torney, M.P., Mr Nicholas Winterton, M.P., and Mrs Ann Winterton, M.P., and the Rev. R. Aled and Mrs Davies.

Smeatonian Society of Civil Engineers

The Duke of Edinburgh, Senior Honorary Member, yesterday dined with the Smeatonian Society of Civil Engineers, at the Institution of Civil Engineers. He was received by the President, Mr A. H. Cantrell, the Honorary Treasurer, Mr J. G. Wiltshire, and the President of the Institution of Civil Engineers, Mr J. A. Derrington.

Durbar Club

Members of the Durbar Club held their first 1985 private dinner last night at the Viceroy of India Restaurant, W.1. The Chairman of the Club, Mr Narindar Saroop, presided.

TODAY'S EVENTS

THE QUEEN and Prince Philip visit offices of the Times to mark its bicentenary, 10.30 and 8.30 p.m.

Prince Philip, Patron and Twelfth Man of the Lord's Taverners, presents County Championship Trophy at Buckingham Palace, 3.30; as Honorary Life Member of the Royal Association of British Dairy Farmers, presents Association's 1984 Prince Philip Award and Certificates of Merit at Buckingham Palace, 4.15.

Queen's Life Guard mounts, Horse Guards, 11; Queen's Guard mounts, Buckingham Palace, 11.30.

British Museum: Rachel Astor, "Chinese ornament — the Islamic connection," 11.30; Penelope Wallis, "Anglo-Saxon architecture," 1.15.

National Gallery: Colin Wiggins, Style —Post-Impressionism, 1.

Westminster Abbey: Concert in the Nave by Central Band of the R.A.F., 12.30.

TOMORROW'S EVENTS

Princess Anne opens new Renal Unit at St Bartholomew's Hospital, 3.15; attends St David's Day London Welsh Celebration Banquet at Savoy Hotel, 7.10.

Queen Elizabeth The Queen Mother attends concert at Royal Albert Hall for Centenary of Soldiers', Sailors' and Airmen's Families Association, 7.30.

Queen's Life Guard mounts, Horse Guards, 11.

Theatres, Cinemas—Page 35.

Forthcoming Marriages

The Hon. Gerard Noel and Miss C. Dugdale

The engagement is announced between Gerard, second son of the Earl and Countess of Gainsborough, of Exton Park, Rutland, and Charlotte, third daughter of Sir William Dugdale and the late Lady Belinda Dugdale, of Blyth Hall, Warwickshire.

Mr S. C. Clay, R.N. and Miss A. J. Cornelius

The engagement is announced between Sub Lieutenant Samuel Clay, R.N., elder son of Mr and Mrs S. C. Clay, of Harlow, Essex, and Alison, only daughter of Mr George Cornelius and the late Mrs Kathleen Cornelius, of Elburton, Plymouth, Devon.

The Hon. C. W. Cayzer and Miss A. C. S. Squire

The engagement is announced between Charles, second son of Lord Rotherwick and the late Lady Rotherwick, of Cornbury Park, Oxfordshire, and Amanda, second daughter of Mr John Squire, of Marbella, Spain, and Mrs John Ticehurst, of 45, Smith Terrace, Chelsea.

Mr S. J. Woodcock, R.N. and Miss J. L. Clarke

The engagement is announced between Jonathan, younger son of Mr and Mrs R. F. Woodcock, of St Helens, I o W, and Jo, daughter of Mr and Mrs P. E. Clarke, of Church Lawford, Rugby. The marriage will take place in August.

Dr S. Paterson-Brown and Dr S. P. Finnerty

The engagement is announced between Simon, eldest son of Dr and Mrs Peter Paterson-Brown, of Norwood, Hawick, Roxburghshire, and Sheila, younger daughter of Mr and Mrs Tom Finnerty, of Heathermount Cottage, Coxhill, Chobham, Surrey.

Mr P. de C. Sloan and Miss F. J. Wood

The engagement is announced between Philip de Chastelain, second son of Mr and Mrs J. B. Sloan, of Pembroke House, Oundle, and Fiona Jane, second daughter of Air Commodore and Mrs R. H. Wood, of Ramsey, Cambs.

Mr A. D. M. Wood-Goulbourn and Miss L. A. L. Morris

The engagement is announced between Adrian, only son of Mrs D. M. Wood-Goulbourn, of Bournemouth, Dorset, and of the late Mr W. M. V. Wood-Goulbourn, and Laura, eldest daughter of Sqn Ldr and Mrs D. Morris, of Allington, Salisbury, Wiltshire.

Mr R. C. Hayes and Miss H. C. Downe

The engagement is announced between Richard, younger son of Mr Walter Hayes, C B E, and Mrs Hayes, of Shepperton, Middlesex, and Hilary, only daughter of Mr Edward R. Downe and Mrs Susan C. Downe, of New York, U S A.

Mr M. N. Pollard and Miss J. F. Pickin

The engagement is announced between Martin Norton, elder son of Mr R. F. Pollard, of Tresowas, Cornwall, and Mrs R. Wood, of Lymington, Hants, and Jane Frances, youngest daughter of Mr and Mrs J. E. Pickin, of Crayke, North Yorks.

Mr T. G. Williamson and Miss F. E. Franklin

The engagement is announced between Tim, son of Mr and Mrs F. G. Williamson, of Heswall, Wirral, and Fiona, daughter of Mr and Mrs J. H. Franklin, of Harpenden, Herts.

In Memoriam

Lord St Oswald

The Queen was represented by Viscount Long and the Duke of Edinburgh by Brig. C. Goulburn at the memorial service for Lord St Oswald held yesterday at St Margaret's, Westminster.

The Lord Chancellor, Lord Hailsham of St Marylebone, gave the address and the service was conducted by Canon Trevor Beeson. Mr Julian Amery, M.P., read from the works of Canon Henry Scott Holland and the lesson was read by Maj.-Gen. J. M. Strawson, Colonel, The Queen's Royal Irish Hussars. The Rt Rev. J. A. Ramsbotham led the prayers.

The Lord President of the Council and Leader of the House of Lords was represented by Lord Denham. The Earl of Stockton was represented by Viscount Macmillan of Ovenden, and Lord and Lady Home of the Hirsel attended. Among others present were:

Lord and Lady St Oswald (brother and sister-in-law), Mr and Mrs G. Loyd (brother-in-law and sister-in-law), the Hon. Charles Winn, the Hon. Geva Winn, the Hon. Mrs Reginald Winn, the Hon. Mrs Mark Wyndham, Miss Elizabeth Winn, Mr Richard Westmacott, Major I. Westmacott, Mr and Mrs Hugh Bullock, Mrs Reginald Sheffield, Miss Louise Scott, and other members of the family.

The Spanish Ambassador, the Military Attachés of Austria and Belgium; Rosemary, Marchioness Camden, the Earl of Avon, the Earl and Countess of Scarbrough, Earl Fortescue, the Countess of Rosse, the Earl of Orkney, Earl and Countess St Aldwyn, Earl Jellicoe, the Earl of Swinton, Earl Bathurst, Katherine, Viscountess Macmillan of Ovenden, the Viscountess Macmillan of Ovenden, the Bishop of Wakefield, Lord Fanshawe of Richmond, Lord Napier and Ettrick, Lord and Lady Chelwood, Lord Rea, Lord Hesketh-Nicholls.

Lord Nugent of Guildford, Lady Roll of Ipsden, Lord Campbell of Alloway, Q.C., Lord Trenaire, Lord and Lady Soames, Lord and Lady Thorneycroft, Lord Inglewood, Lord Hastings, Lord Peyton of Yeovil, Lord Eden of Winton, Lord Kagan, Baroness Elles, Lord Sewle, Lord Inglewood, Lord and Lady Newall, Lord Glenarthur, Lord Barber, Lord Holderness, Lord Grey, Lord Home of Glaisdale, Lord Thomas of Swynnerton, Lord Mcile.

Lady Pamela Humphreys, Lady Caroline Faber, the Hon. Mrs Hugh Cairns, the Hon. Adam Macmillan, the Hon. John Jolliffe, representing Yalta Victims Memorial, the Hon. John Russell, Sir Frederic Bennett, M.P., and Lady Bennett, Mr Enoch Powell, M.P., and Mrs Powell, Sir John Rodgers, Sir Marcus Beckett, Sir Brandon Rhys Williams, M.P., and Lady Rhys Williams, Lady Osborn, Sir Charles Fletcher-Cooke, Q.C., Sir Gilbert Longden, Sir Michael Shaw, M.P., and Lady Shaw, Sir Antony Acland, Permanent Under-Secretary, Foreign and Commonwealth Office, Sir Henry Plumb, M.E.P.

Maj.-Gen. Sir George Burns, Colonel, Coldstream Guards, Lady West, Sir John Biggs-Davison, M.P., also representing the Conservative and Unionist Members Committee (1922 Committee), Sir David Muirhead, Sir John Pilcher, Lady Bayliss, Sir Douglas Dodds-Parker, representing the Special Forces Club, Lady Bryan, Maj. Sir James Scott-Hopkins, M.E.P., Sir Peter and Lady Allen, with Mr R. Santa Maria, Vice-President, Anglo-Spanish Society, and Mrs Santa Maria, Count Edward Raczynski, Prince and Princess Lew Sapieha, Count Grocholski, Vice-President of the Anglo-Polish Society, also representing the Chairman of the Polish Freedom Movement and "Ryburna," Count Plainski, Baron Jean van den Bosch.

Mr Harold Dykes, M.P., Mr Ralph Howell, M.P., and Mrs Howell, Mr Timothy Clifford, Mr Godfrey Barker, also representing the Editor of THE DAILY TELEGRAPH, Miss Jean Shaw, Mr Christopher Novak, representing Wellingborough Anglo-Polish Society, Maj.-Gen. E. L. G. Kenny, Mel-Gen. I. R. Greene, Mrs Sophie Tarnowska Moss, Mr Desmond Flower, Mr and Mrs John Corrie, Mrs Ursula Bradbury, Mr and Mrs Max Hazard, Mrs I. Meade Fetherstonhaugh, Mrs Reginald Maudling, Mr and Mrs Tom Burns, Mr Hugh Leggatt, Mr J. A. Floyd, Mr Giles Shaw, M.P., and Mrs Shaw, Mr R. H. Grierson, Mr George Frank, representing the Yorkshire Society, Lt Col. and Mrs Neil McLean, Miss Caroline Kennedy, Mr W. J. Cichy, Honorary Secretary, Anglo-Polish Conservative Society.

Major R. W. Smith, representing the Commanding Officer The Queen's Royal Irish Hussars, and members of the regimental association: Col. K. M. C. Hevergal, Regimental Lieutenant Colonel, Coldstream Guards, Capt. Ryszard S. J. Dembinski, Executive Chairman, the Polish Institute, Mme Aniela Mieczyslawska, the Polish Institute and Sikorski Museum, Mr and Mrs Peter Laing, Col. R. J. Martin, Commandant, Lulworth Gunnery School, Mr R. L. Emmitt, Coopers and Lybrand, and Mrs Emmitt, with Mr J. Peter Threlfall; Mrs M. Stacey, Theodore Goddard and Co., and many other friends.

Baroness Stewart of Alvechurch

The Secretary of State for Foreign and Commonwealth Affairs was represented by Sir John Stow and the Permanent Under-Secretary of State, Foreign and Commonwealth Office, and Head of the Diplomatic Service by the Hon. Diana Makgill at the memorial meeting for Baroness Stewart of Alvechurch held yesterday in the Council Chamber, Fulham Town Hall, S.W.6. The Mayor of Hammersmith and Fulham and Mr Douglas Ward were present.

Mr Leslie Hilliard was in the chair and the other speakers were Lord Ponsonby of Shulbrede, Opposition Chief Whip in the House of Lords, Baroness Wootton of Abinger, Mr Robert Layton, Editor of the B B C Music Guides, Mr Barrie Stead, of the G L C, and Mr Malcolm Hall. Lord Home of the Hirsel was represented by Lady Home of the Hirsel. Among others present were:

Lord Stewart of Fulham (husband), Mr William Birkinshaw (brother), Mrs Margaret Birkinshaw (sister-in-law), the Rev. H. C. and Mrs Lefever (brother-in-law and sister-in-law), Dr Anne Mathieson, Mr Angus Mathieson, Miss Susan Mathieson, Mrs Barbara Rutoe, Dr and Mrs Robert Lefever, Mr and Mrs Andrew Lefever, the Rev. John and Mrs Gowing.

Baroness Birk, Lord Brimelow, Lord John-Mackie, Baroness David, Baroness Nicol, Lady Paget of Northampton, Lord and Lady Greenhill of Harrow, Lord Mulley, Lord Beswick, Lady Pitcher.

Mr Jack Ashley, M.P., and Mrs Ashley, Mr Martin Stevens, M.P., Councillor K. Howe, Leader, Hammersmith and Fulham Borough Council, with Mr A. Allen, Chief Executive; Mr Tom Fisher, representing the Inner London Education Authority, Mrs Daphne Skeate, Chairman, representing the Diplomatic Service Wives' Association, Mrs T. Klimaszuilly, representing the Hammersmith and Fulham Branch, Social Democratic Party, Mrs Edna Shanks, representing Fulham and South Kensington Institute, Mr Ron Pyron, representing the R.A.F. Association, Mr R G. Morgan, representing Bishop Crichton House, and Mrs Morgan.

Mrs Leslie Hilliard, Mr Nicholas Barrington, Mr Maurice Ashley, Mr John Parker, Mrs E. Finn, and Mrs M. Barlow, together with members of Fulham Labour Party and other friends.

Sir William Lyons

The Lord Mayor and the Lady Mayoress of Coventry, Councillor and Mrs Walter Brandish, attended the memorial service for Sir William Lyons held yesterday in Coventry Cathedral. The Bishop of Warwick and Canon Stephen Smalley, Precentor of Coventry Cathedral, took part. The first lesson was read by Mr John Egan, Chairman of Jaguar Cars, and the second by Mr J. N. Randle, Director of Product Engineering. The address was given by Mr F. R. W. England. The Jaguar Band and the choir of the Blue Coat School, Coventry, also took part.

Lady Lyons (widow) and other members of the family were present, and the large congregation also included representatives of all departments of Jaguar Cars, many retired employees, and other colleagues and friends.

Prof. A. R. Prest

A memorial meeting for Prof. Alan Richmond Prest was held yesterday at the London School of Economics and Political Science. Prof. Michael Wise, Pro-Director of the School, was in the chair. Tributes were paid by Prof. Basil Yamey, Dr Nicholas Barr, Prof. Dennis Coppock, Lord Harris of High Cross and Mr Nicholas Prest (son). Mrs Prest (widow) attended with other members of the family.

Mr Robin McDonall

A memorial service for Mr Robin McDonall was held yesterday at St Mary's, Paddington Green. The Rev. John Foster officiated, assisted by the Rev. John Slater. The lesson was read by the Hon. Malcolm Davidson, who also represented the Chairman of the Travellers' Club, and the Hon. William Buchan gave the address. Lord Home of the Hirsel was represented by the Hon. William Douglas-Home. Among others present were:

Lady Marley, Lady Freyberg, Lady Gladwyn, Lord Loch, Lady Dorothy Lygon, Sir Nigel Seely, representing Buck's Club, Sir Seymour Egerton, Sir Anthony Grey, Lady Pilcher, Sir Less and the Hon. Lady Mayall, Sir Archibald Ross, Sir Christopher Hartley, Sir Lennox and Lady Berkeley, Lady (Edgar) Bonham-Carter, Mr Heywood and the Hon. Lady Anne Hill.

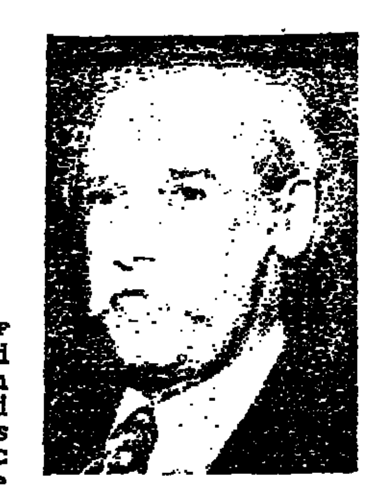
Mgr A. N. Gilbey, Mr Robert Harris, Mrs Christopher Harris, Mr John Cavanagh, Miss Anne Beevor, Mr P. L. Dickinson, Mrs John Hill, Mr and Mrs Ronald Scrivener, Mr Julian Gibbs, Mr G. Chisholm, Secretary of the Travellers' Club, Mr Robert Linsley, Secretary of the Carlton Club, Mr Richard Edmonds, Secretary of Boodle's Club; and many other friends.

CIRCUIT JUDGE

Miss Helen Elizabeth Paling, 51, a barrister and Crown Court recorder since 1972, has been appointed a circuit judge, assigned to the North-Eastern circuit.

Obituary

Sir Iain Moncreiffe of that Ilk



Sir Iain Moncreiffe — "the world's greatest snob."

SIR IAIN MONCREIFFE OF THAT ILK, who died yesterday aged 65, was an authority on heraldry and genealogy who traced his family line back to 326 BC and once claimed to be "the world's greatest snob."

Renowned as an eccentric, he once hid beneath a table and demanded a stiff drink before meeting the Queen Mother. He was also a talented author and had a distinguished military career.

He last hit the headlines just a month ago, angrily denying an allegation that he had once made drunken advances to Mrs Thatcher.

That allegation was made following remarks in the Commons by another renowned eccentric Mr Nicholas Fairbairn, a former Scottish solicitor General. Mr Fairbairn did not name the man who "chatted up" the Prime Minister, but the DAILY STAR identified Sir Iain.

He replied that although he had offered words of admiration to Mrs Thatcher, he had never made advances, and he announced his intention to sue the newspaper. "I cannot quite make out what all the brouhaha is about," he said.

'A true great'

Mr Fairbairn paid a warm tribute to Sir Iain, saying: "He was a true great, undiminished and unwilling to yield in his excellence to any coward or to any fashion or to contemporary common, mean and seductive absurdities and pressures.

Sir Iain was the 11th Baronet of a line created in 1685. Scotland's premier baronetcy and was the 24th laird of Moncreiffe.

He succeeded to his title in 1957 following the death in a fire of his cousin Sir David Moncreiffe of that Ilk. (The title, Sir Iain once explained, was derived from a Saxon word "ilk" meaning "the same." It was once termed "Moncreiffe of Moncreiffe.")

He was educated at Stowe, Heidelberg and Christ Church, Oxford, and went on to Edinburgh University. He was a captain in the Scots Guards during the 1939-45 War and was wounded in Italy.

He also served as military liaison officer in Norway and as private secretary to Sir Maurice Peterson, British Ambassador in Moscow in 1946.

His first marriage in 1946 to the Countess of Erroll, herself the 27th hereditary High Constable of Scotland, was dissolved in 1964 and she died in 1978. He married his second wife, Hermione, in 1966.

His main interest was always genealogy. From 1977 to 1981 he was chairman of Debrett's Peerage and in 1983 became President of Burke's Peerage.

He was president of the association of genealogists and record agents and was a Grand Officer of Merit, Malta. He was made Commander of the Royal Victorian Order in 1980.

His first book "Simple Heraldry" in 1953 sold 70,000 copies. It was followed by volumes on "Simple Custom," "Blood Royal," "The Highland Clans" and in 1982 "Royal Highness: Ancestry of the Royal Child." The last traced Prince William's ancestry back 2,000 years to the kings of Parthia.

Sir Iain was a prolific writer to newspapers, especially THE DAILY TELEGRAPH.

He was a staunch defender of the clan system, which he claimed avoided the worst excesses of the English class system.

Despite his expertise, he was often praised for his light-hearted attitude to pomp and circumstance. He once confessed that during the Coronation he suffered "an itch like a million midges beneath my tabard."

His framed invitation to that event hung in the lavatory of his home in Victoria.

Sir Iain is succeeded by his elder son the Earl of Erroll who lives in Hampshire, who like his father is a member of the Queen's Body Guard for Scotland, the Royal Company of Archers.

Sir Iain's younger son Peregrine, who lives in New York, will take over the chieftainship of the Moncreiffe clan.

EFREM ZIMBALIST

By ALAN BLYTH

Efrem Zimbalist, the violinist, who has died aged 94, graduated from St Petersburg Conservatory in 1907, having won the Gold Medal. His debut that year, playing the Brahms concerto, was in Berlin, and his first London appearance followed in December.

He introduced the Glazunov concerto at his American debut, at Boston in 1911 and was soon acclaimed in New York, deciding to make the United States his home. In 1914, he married the American soprano, Alma Gluck. She died in 1938 and his second marriage, to Mary Louise Curtis Bok was in 1943.

She had founded the Curtis Institute in Philadelphia where Zimbalist started teaching in 1928. From 1941 until 1968 he was the Institute's Director. He retired in 1949 but in 1955 gave the first performance of the Menotti concerto, which is dedicated to him. He was a competent composer of concertos and solo violin music.

Rev FRANK JENNINGS

The Rev Frank Leonard Jennings, who has died aged 94, was a Congregational minister who was known as "the tramps' parson." For more than 40 years he spent his holidays tramping the roads of England, Europe and America and wrote many books of his experiences.

His autobiography "Men of the Road" (1959) was one of several profitable books which enabled him to endow cottages for seven Congregational retired ministers and a house in Essex for the Salvation Army. His wife died in 1952. He was appointed an M.B.E. last November.

Sir Charles Connell. At Edinburgh, aged 85. Writer to the Signet, director Edinburgh Building Society 1957-79, secretary Royal Scottish Agricultural Benevolent Institution 1935-66, Scottish Agricultural Arbiters Assn 1935-66, chairman Scottish Committee, Nature Conservancy 1961-72. Knighted 1952.

Rene Heron de Villefosse, 81, one of the most prolific and popular historians of the city of Paris. Began his career at the Petit Palais and after the last war was made chief curator of all the municipal museums. His last published work was volume 8 of the new History of Paris sponsored by the municipality.

Latest Wills

ANTRIM, Countess of, Chelsea, a leading Irish sculptress and painter and widow of 13th Earl of Antrim	NET £212,636
COOKE, Muriel I., Saffron Walden, Essex	213,346
DAVIS, Ilma M., Lustleigh, Devon	565,707
ESDAILE, Mrs Dorothy M. M., Tilford, Surrey	458,245
GASKIN, N. S., Oxhey, Herts, former member of Lloyds	246,582
HUGHES, E. I., Moor Park, Herts	975,605
KELMAN, H. L., Farnborough Common, Kent	740,197
MYERS, Mrs Dorothy M., Seaton, Devon	551,588
OVERTON, P., Hastings, E. Sussex, retired auctioneer and surveyor	167,847

WAY OF THE WORLD

Wiser Counsels

SENATOR Garfield Todd, of Rhodesia, who may be remembered for his opposition to Ian Smith's government and keen support for "black majority rule" (for which he suffered for a time the atrocious punishment of house arrest at the hands of the white colonialist fiends) is now singing a somewhat different tune.

In a statement he made in Salisbury lately he appealed for "a radical change in the horrible and unnecessary situation where the country is faced on every side by a breakdown of discipline." He condemns those guilty of corruption and theft, and of contempt for the rights of others leading to assault, rape, maiming and murder.

If Senator Todd of all people talks in this indignant and sorrowful way of the situation in a country he evidently thought would become a paradise once "black majority rule" was won, then the situation may be even worse than he says.

The campaign for the first general election since "black majority rule" was won five years ago has been marked by large-scale intimidation, just like the intimidation which was so conveniently ignored by the British authorities who supervised the electoral farce which led to Mr Mugabe's victory.

Two men, thought to be supporters of Mr Mugabe, have been arrested on suspicion of the murder of five officials of Bishop Muzorewa's minority party, the United African National Council. "No stone will be left unturned in the investigation," a government spokesman is reported to have said.

Unturning all those stones might be a risky business. Who knows what might be found underneath them? Lingering thought-forms of Lord Carrington and Lord Soames for instance, the two principal architects of the much-acclaimed triumph which led to the present state of what was once peaceful and prosperous Rhodesia.

Mute

SEVERAL music-lovers have written to ask about the "muted soprano" in the "misterioso" section of the third slow movement of Mahler's Symphony No. 19 (the "Unconscionable,") which I mentioned in "A Musical Treat" (Feb. 27).

There are parts for muted soprano as well as muted mezzo-soprano, contralto, tenor, baritone and bass in several of Mahler's later symphonies. What exactly the composer wanted is a matter of argument, often embittered, among musicologists.

But the general view, shared by Sir Jim Gastropodi, a leading authority, is that Mahler did not just want his singers to sing in a quiet, muffled tone. He wanted them to sing with a "mute" in their mouths, an object made of felt like the mute a horn-player inserts into the bell of his instrument to muffle the sound.

In his symphony No. 34 (the "Indescribable") Mahler even calls, in the four-hour-long final movement, for a "muted choir" of 600 singers. Sir Jim's attempts to organise a performance of this late, perhaps even ultimate masterpiece have run into difficulties.

Singers, supported by the Stretchford Basilica of the Musicians' Union, of which Ron Spheroyd is Grand High Archimandrite, have demanded "mute money" and refused to rehearse without it. And now officials of the local health authority have stepped in and ruled that singing with a felt gag in the mouth "constitutes a health hazard and is contrary to statutory guidelines on standards of public hygiene."

Mystery

NO wonder Conservative MPs who oppose the fluoridation of public water supplies were angry when, in a debate on the Water (Fluoridation) Bill which will make it generally legal, a Government Whip prevented a full and proper discussion of the issue by means of a closure motion.

Mr Kenneth Clarke, the Health Minister, sneered at medical authorities who believe fluoridation may be a danger to health. He grudgingly agreed to one concession—that any decision by a local health authority to proceed with fluoridation must be taken in public—but immediately withdrew it by saying that such an authority must have the right to close a meeting if public disorder was threatened.

Of course public disorder may be threatened—as in public inquiries into monstrous new road schemes. When they see their liberties taken from them in arbitrary fashion the most respectable people are apt to turn angry.

Now why should a supposedly Conservative Government, which ought to be strongly against such an obvious infringement of individual liberty as the compulsory mass medication of water supplies, be so strongly in favour of it?

It is a mystery. But in the case of mysteries like this we are forced, if all other explanations fail, to ask a nasty question: who can be making money out of it? The more extreme opponents of fluoridation maintain that it is a method by which the aluminium industry can get rid of its waste products at an enormous profit.

I used to think this crankish, to say the least. But now I am not so sure.

Second Best

COLONEL GADAFFY, the Libyan leader, has spoken by satellite (a notable Libyan invention) to a conference of a small black sect called the Nation of Islam, which wants to create an independent black state within America.

"This imperialist country must be destroyed," says the Colonel. "Otherwise the nation of blacks will be destroyed. Islam will be destroyed, the state of Red Indians will be destroyed. We are ready to give you arms... We are with you, don't worry... the final victory will be soon."

Does this mean that the Colonel, despairing of his efforts to help Arthur Scargill, is turning his attention to a lesser, more attainable objective — the partition of the United States by force of arms?

Peter Simple

PERSONAL

Private £5 per line. Charity appeals £4 per line. Trade £9·50 per line.

JUDGE not, that ye be not judged. For with what judgment ye judge, ye shall be judged: and with what measure ye mete, it shall be measured to you again. Matthew VII, vv. 1-2.

IN GRATITUDE TO ST JUDE and Anthony.—R.

AMANDA and HELEN LANE, congratulations for Feb. "29," 1985 on your 21st birthdays.

F.—Remembered with love on this your day—S.

A.S.P. (L.H.)—17 huh ? — SCUM.

OLIVER—Love you with all my heart —PENELOPE.

HENRY VIII—I love you—M.

ST. ANTHONY thanks again.—M.M.P.

PRAISE and thanks be to St Jude.

THANK YOU AGAIN Dear St Jude.—ABS.

THANK YOU Blessed Jesus.—PAT.

"THANK YOU St Jude.—Peter."

THANKS to S.H.J., B.V. and My own Dear Saints for Prayers answered.—E. Clark.

HEART FELT THANKS to Sacred Heath.—V.C.

FORSIZE.—SIDNEY FORSIZE otherwise SAMUEL SIDNEY FORSIZE, late of 31, Golden Hillock Road, Small Heath, Birmingham B10, died in Birmingham B9 on 11th February, 1984. (Estate about £1,800.) THE WIDOW AND KIN OF THE ABOVE-NAMED are requested to apply to the Treasury Solicitor (B.V.), Queen Anne's Chambers, 28, Broadway, London SW1H 9JS, failing which the Treasury Solicitor may take steps to administer the estate.

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R C PRIESTHOOD

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LEGAL NOTICES

THE COMPANIES ACT, 1948. IN THE MATTER OF QUICK COPY CENTRE LIMITED t/a THE FLYING PRINTER Court No 006067 of 1983. Nature of Business: Art Printers. Winding-up Order made 22nd January 1985. Date and place of first meetings: Creditors 15th March 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 10.00 o'clock. Contributories on the same day and at the same place at 10.30 o'clock. A. K. SALES, Senior Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF SILVERWARD LIMITED t/a SAPPHIRE. Court No. 006083 of 1983. Nature of Business: Manufacturers of Ladies' and Children's Wear. Winding-up Order made 22nd January, 1985. Date and place of first meetings: Creditors 14th March, 1985, at Room G20, Atlantic House, Holborn Viaduct, London, EC1N 2HD, at 3.00 o'clock. Contributories On the same day and at the same place at 3.30 o'clock. A. K. SALES, Senior Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF CONETOWN LIMITED. Court No. 006703 of 1984. Nature of Business: Film producers. Winding-up Order made 14th January, 1985. Date and place of first meetings: Creditors 14th March 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD, at 11 o'clock. Contributories on the same day and at the same place at 11.30 o'clock. J. L. P. POPE, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF (J) CALLMOND LIMITED. Court No. 006653 of 1984. Nature of Business: Builders. Winding-up Order made 3rd December, 1984. Date and place of first meetings: Creditors 15th March, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD, at 11.00 o'clock. Contributories on the same day and at the same place at 11.30 o'clock. J. A. SELL, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF OCEANIC LEISURE LIMITED. Court No. 004002 of 1984. Nature of Business: Holding and Investment Company. Winding-up Order made 17th December 1984. Date and place of first meetings: Creditors 13th March 1985, at Room G 20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 11.00 o'clock. Contributories on the same day and at the same place at 11.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF MAIDONE LIMITED. Court No. 007268 of 1984. Nature of Business: Clothing dealers. Winding-up Order made 14th January 1985. Date and place of first meetings: Creditors 14th March 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 10.00 o'clock. Contributories on the same day and at the same place at 10.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF SHOPS IN SHOPS (K) LIMITED. Court No. 006475 of 1984. Nature of Business: Key cutting franchises. Winding-up Order made 26th November, 1984. Date and place of first meetings: Creditors 14th March, 1985, at Room G20, Atlantic House, Holborn Viaduct, London, EC1N 2HD, at 3.00 o'clock. Contributories On the same day and at the same place at 3.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF STEIGER COMPUTERS LIMITED. Court No. 006458 of 1984. Nature of Business: Dealer in computers. Winding-up Order made 17th December, 1984. Date and place of first meetings: Creditors 14th March, 1985, at Room G20, Atlantic House, Holborn Viaduct, London, EC1N 2HD, at 10.00 o'clock. Contributories On the same day and at the same place at 10.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF PITVALE BUILDERS LIMITED. Court No. 006050 of 1983. Nature of Business: Builders. Winding-up Order made 22nd January, 1985. Date and place of first meetings: Creditors 13th March, 1985, at Room G20, Atlantic House, Holborn Viaduct, London, EC1N 2HD, at 2.00 o'clock. Contributories On the same day and at the same place at 2.30 o'clock. A. K. SALES, Senior Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF FURNITURE PRODUCTIONS (MANUFACTURING) LIMITED formerly DESIGN FURNITURE (MANUFACTURING) LIMITED Court No. 006963 of 1984. Nature of Business: Furniture Manufacturers. Winding-up Order made 18th December 1984. Date and place of first meetings: Creditors 14th March 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 10.00 o'clock. Contributories on the same day and at the same place at 10.30 o'clock. J. A. SELL, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER of DAICLYD LIMITED formerly ANDERHILL LIMITED. Court No. 007073 of 1984. Nature of Business: Importers and Exporters. Winding-up Order made 14th January 1985. Date and place of first meetings: Creditors 14th March 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 2.00 o'clock. Contributories. On the same day and at the same place at 2.30 o'clock. J. L. P. POPE, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF ERNBOROUGH LIMITED. Court No. 007245 of 1984. Nature of Business: Building Contractors. Winding-up Order made 28th January 1985. Date and place of first meetings: Creditors 15th March 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 2.00 o'clock. Contributories. On the same day and at the same place at 2.30 o'clock. J. L. P. POPE, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER of HIGHTONE LIMITED t/a SCOTTS FASHIONS Court No. 006959 of 1984. Nature of Business: Ladies clothes retailer. Winding-up Order made 18th December 1984. Date and place of first meetings: Creditors 14th March, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 2.00 o'clock. Contributories on the same day and at the same place at 2.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER of JATON METALS LIMITED Court No. 007328 of 1984. Nature of Business: Dealers in scrap precious metals. Winding-up Order made 28th January 1985. Date and place of first meetings: Creditors 13th March 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 2.00 o'clock. Contributories on the same day and at the same place at 2.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF CYCLEGLEN LIMITED t/a THE ACE. Court No. 007641 of 1984. Nature of Business: ENTERTAINMENT HALL OPERATORS. Winding-up Order made 28th January 1985. Date and place of first meetings: Creditors 15th March 1985 at Room G20, Atlantic House, Holborn Viaduct, London, EC1N 2HD, at 10.00 o'clock. Contributories on the same day and at the same place at 10.30 o'clock. J. L. P. POPE, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF FULL RANGE COMPONENTS LIMITED. Court No. 007178 of 1984. Nature of Business: DEALER IN VEHICLE PARTS. Winding-up Order made 14th January 1985. Date and place of first meetings: Creditors 15th March 1985, at Room G20, Atlantic House, Holborn Viaduct, London, EC1N 2HD, at 11.00 o'clock. Contributories, On the same day and at the same place at 11.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

LEGAL NOTICES

THE COMPANIES ACT, 1948. IN THE MATTER OF JACKSONS INDUSTRIAL RELATIONS SERVICES LIMITED. Court No. 006019 of 1983. Nature of Business: Conference Organisers. Winding-up Order made 22nd January 1985. Date and place of first meetings: Creditors 14th March, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD, at 11.00 o'clock. Contributories on the same day and at the same place at 11.30 o'clock. A. K. SALES, Senior Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF CORMORANT INSURANCE SERVICES LIMITED t/a CORMORANT INSURANCE COMPANY. Court No. 006941 of 1984. Nature of Business: Insurance company. Winding-up Order made 20th December, 1984. Date and place of first meetings: Creditors 13th March 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD, at 10.00 o'clock. Contributories on the same day and at the same place at 10.30 o'clock. J. L. P. POPE, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF CLEPTRA LIMITED. Court No. 006446 of 1984. Nature of Business: Publicans. Winding-up Order made 17th December, 1984. Date and place of first meetings: Creditors 14th March, 1985, at Room G20, Atlantic House, Holborn Viaduct, London, EC1N 2HD at 11.00 o'clock. Contributories on the same day and at the same place at 11.30 o'clock. J. A. SELL, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF B S GLOBAL LIMITED. Court No. 005937 of 1983. Nature of Business: Building Services. Winding-up Order made 22nd January, 1985. Date and place of first meetings: Creditors 15th March, 1985, at Room G20, Atlantic House, Holborn Viaduct, London, EC1N 2HD at 11.30 o'clock. Contributories on the same day and at the same place at 11.50 o'clock. A. K. SALES, Senior Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF T. J. WILLIAMS (BUILDERS) LIMITED. Court No. 004159 of 1984. Nature of Business: Builders. Winding-up Order made 8th October, 1984. Date and place of first meetings: Creditors 15th March, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD, at 2.00 o'clock. Contributories on the same day and at the same place at 2.30 o'clock. J. A. SELL, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF HIGHWORTH TEXTILES LIMITED. Court No. 005019 of 1984. Nature of Business: Dealers in Textiles & Fabrics. Winding-up Order made 22nd October, 1984. Date and place of first meetings: Creditors 14th March, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD, at 2.00 o'clock. Contributories on the same day and at the same place at 2.30 o'clock. J. A. SELL, Official Receiver and Provisional Liquidator.

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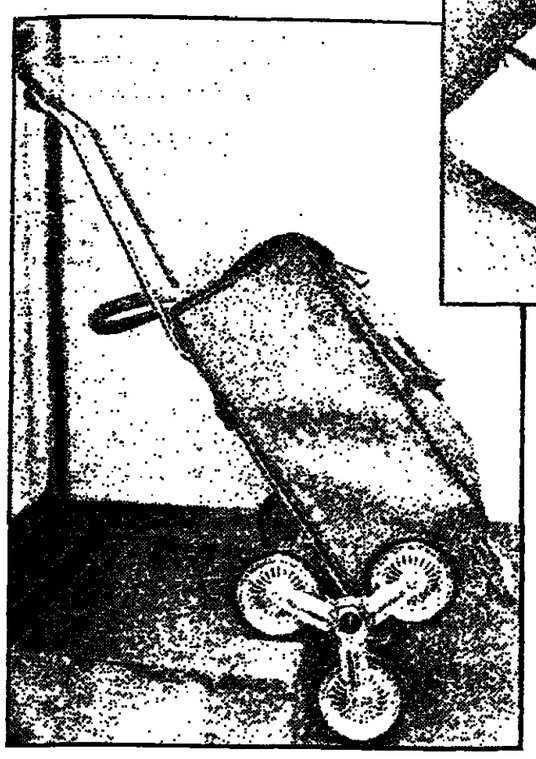
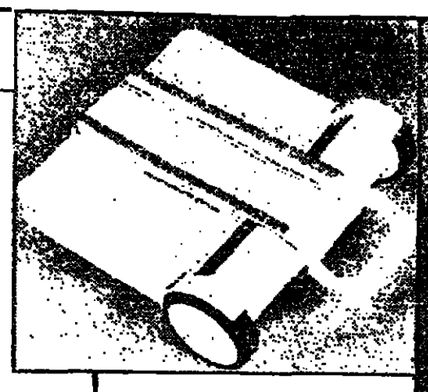
Pictures by PAUL ARMIGER





LEFT: The Guna Stairclimber is equipped with six wheels for easy negotiation of steps and kerbstones. The wheel mechanism can be removed for more compact storage. The removable bag will take a maximum load of 50kg and measures 35 x 22 x 48cm; total height, with handle, is 103cm. Available in mustard, burgundy and olive, £38, from Barkers of Kensington, London W8; J. Mindel stores, London; D. H. Evans, Oxford Street, London W1; Howells of Cardiff; Rackhams of Birmingham; Kendal Milne, Manchester; Pearsons, Nottingham.

ABOVE: Leifheit's pushbutton, fold-up shopping trolley when folded for storage, £49·99 from Harrods, Knightsbridge, London SW1; James Grey, Edinburgh.

Trolleys that are going places

BY HILARY ALEXANDER

FASHION, style and design have invaded the world of the shopping trolley. Once the ubiquitous bag or basket on wheels, today's shopping trolley is a marvel of engineering.

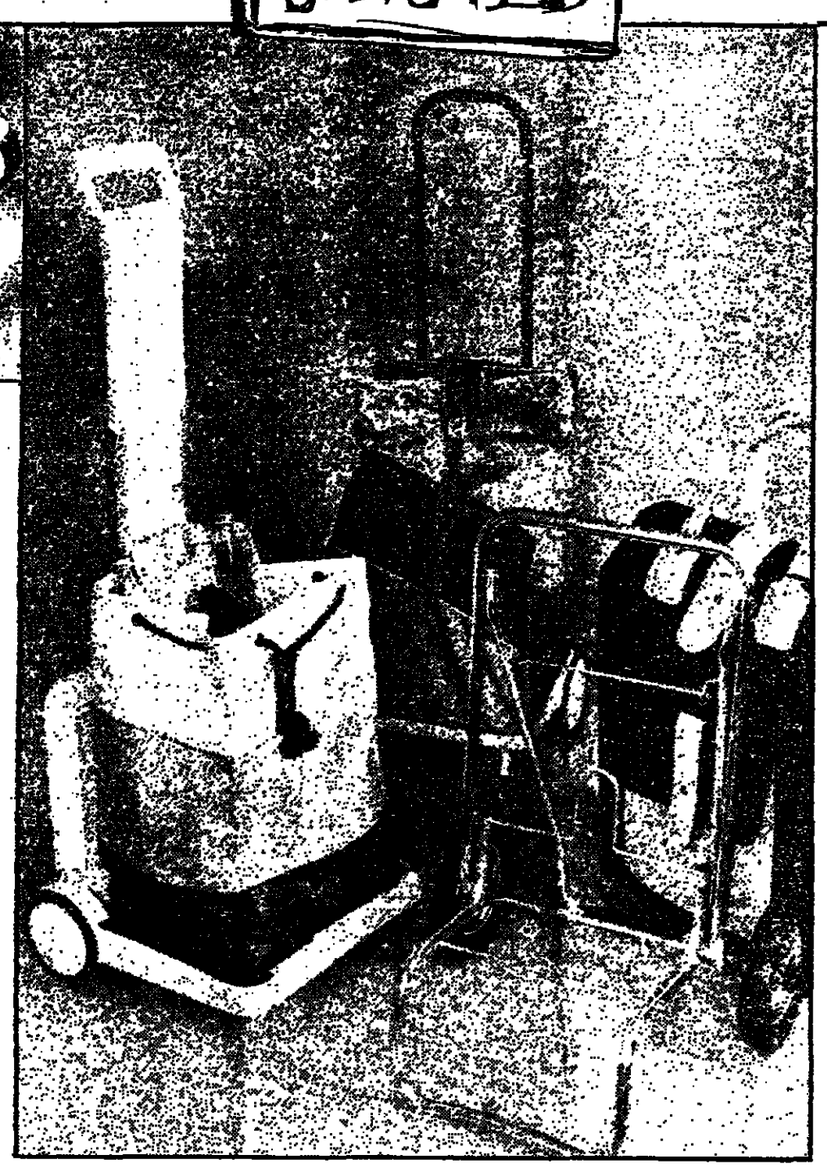
Just launched on the market are two new ranges of shoppers from Germany. The Leifheit collection offers bright, bold colour, such as strawberry pink, lilac or red, for the Saturday shop.

Its range features a 40-litre nylon bag with a chrome-plated, tubular frame and a solid, moulded, white base and wheels. Some have colour co-ordinated drawstring tops, others have storm-flaps or zips. The range is priced from £17 to £34 and is available from Argos.

Slightly more expensive is the Leifheit fold-up shopping trolley. It looks just like a typewriter case with two wheels. Push a button in the handle and all is revealed. It costs £49·99 and is available from Harrods.

The Guna range of trolleys, also from Germany, includes a six-wheeled model that climbs stairs; another that features a frozen food compartment; and a "Rolls-Royce" version that runs on pram-sized wheels. The range is priced from £15·99 for styles in vinyl, up to about £40 for those in leatherette with additional features.

Particularly attractive is the Gladstone Bag style, available in co-ordinating tones of blue/grey, red/black or brown/mustard. The Guna shopping trolleys feature double-handled, removable bags, handy for overnight trips or travelling.



ABOVE: left, Leifheit's push-button, fold-up trolley opened out, details as before. Centre, the California; a lightweight shopper in washable nylon in tones of lilac and grey, from Leifheit. The shopper has a flap-and-drawstring top and a solid, moulded, white base and wheels. Maximum load 20kg, £19·99 from Argos shops. Right, Gladstone Bag-style shopping trolley in blue/grey leatherette takes a maximum load of 30kg and measures 35 x 20 x 52cm, total height 99cm. The bag is removable and can do double duty as an over-nighter or for weekend trips. Also available in red/black and brown/mustard, £27. Stockists as for the Guna Stair-climber.

Bargain hunters: taking more than a pig to market

By Elizabeth Benn

A CATTLE market is not exactly the first place you think of going to look for inexpensive furniture or bargain price antiques. But at Tring, Hertfordshire, once 500 pigs or sheep have been sold on a Monday morning, the pens begin to fill up with an amazing assortment of miscellaneous household goods, ranging from old garden implements and mowers to Gallé glass and Georgian furniture that is auctioned the following Saturday.

The goods are roughly divided into three categories, the least valuable being put in pens open to the elements apart from a roof. China, glass, bric à brac and better furniture, such as Edwardian chairs and wardrobes, carpets, mirrors and pictures go into an adjoining shed, while the antiques and anything of value get preferential treatment in the auction room where there is a heater.

Stephen Hearn, of estate agents Brown and Merry, who started the auctions two years ago, said that many of the things he sells, especially those from house clearances, would previously have ended up on a bonfire or at the local tip.

"Around here you still get cottages and council houses full of wonders and the owners have no idea of their value," he explained. "Older people don't appropriate value to their possessions and refer to them as 'these old things.' We send out circulars with comic drawings trying to persuade them not to burn unwanted furniture but to bring it in for sale.

"Those who have been dealing with me over livestock for years know that I am interested in antiques and now, if they need to pay a bill or raise some money, they will ask me to call round and look at things they have set on one side.

"At one farm there was nothing of much value in the house so I suggested we looked in the out-buildings. There was a George I, salon chair which the farmer, like his father and probably grandfather before him, sat on to pluck chickens. I sold it for £5,800, much to the astonishment of the gentleman, who remarked that it was rather a larger sum than the chickens had ever fetched."

The word has slowly spread among local newly-weds that Tring Auctions is an inexpensive place to find second-hand furniture and, whereas a three-piece suite started off at £10 to £20, they are now in demand at £70 to £100. Stephen Hearn knows of a couple who boast they furnished their cottage for £250, including the carpets.

This would be perfectly possible to do over a period of time as second-hand modern wardrobes go for £10, dressing tables £20, refrigerators £50 to £60, vacuum cleaners £10 to £20, and cookers for up to £75, although there is always a risk that electrical goods will not work.

Sometimes there are good pieces of china or glass among a large assortment being sold as one lot and the buyer, who pays around £10, will take out what is wanted and leave the remainder to go into the next sale, where it probably makes another £10.

I watched a pair of velvet-covered fireside chairs, in need of some repair, knocked down for £100, a pretty sitting room carpet that had faded to mellow colours for £75; and a large overmantel mirror for £30.

I wish I had been at the sale in time to bid for a pine wardrobe painted with a charming decoration which sold for £125, but I underestimated the speed at which Stephen Hearn rattles through the sale. London auctioneers take about an hour to sell 100 lots at a stately pace whereas the cattle man gets through about 200 lots in the same time, throwing in a great deal of good-humoured banter while he is about it. In fact, I suspect that a great many people attending the sales are there for the entertainment, rather than to bid.

Brown and Merry, of 41 High Street, Tring, Herts, hold auctions at their cattle market about twice a month.

EATING IN — BY JANET LAURENCE

MEATY DISHES WITH THE LEAN AND HUNGRY LOOK

MEAT has had a bad press recently, which is a shame. Reducing our animal fat intake need not mean abandoning our traditional favourite completely.

Poultry, particularly stripped of skin, usually heads the list of low-fat meats. Game is also low in saturated fats and rabbit is an inexpensive year-round option.

Veal is even lower in fat than poultry, though costly, and rearing methods are becoming more acceptable. Even red meat can have its fat content considerably reduced by ruthless trimming. Equally important is choosing a fatless cooking method.

Tenderness and flavour can be sought in many ways: conserve juiciness by cutting cooking times to a minimum; marinate the meat first to help break down fibres and add flavour; use good stock and perhaps cider or wine; add flavourful ingredients; for sealing and fast frying, use a few drops of unrefined pure oil—sunflower is good—in a non-stick pan.

Make use of reduced cooking juices and purées of vegetables for sauces. Use flour without fat; to avoid any "glueyness," stop cooking as soon as thickening is complete on boiling. The impression of creaminess can be added to a dish with natural yoghurt, added off the boil.

Crisp and juicy salads are the perfect accompaniment. Dressings made with unrefined oils are low in harmful saturated fats, although still high in calories.

The following recipes offer a variety of approaches to fatless meat cooking. All serve 4.

THE RECIPES

COUNTRY RABBIT

INGREDIENTS: 1 young rabbit, 2lb approx, jointed; 1 pint medium cider; 1 teaspoon sunflower oil (optional but helps counteract dryness); 1 clove of garlic, crushed; 2 sprigs of fresh rosemary (or ½ teaspoon dried); 1 small bay leaf; 1 medium onion, chopped; 4 sticks celery, trimmed and cut into ½in slices; 1 crisp apple, cored and diced; salt and freshly ground black pepper; 2 tablespoons flour; 5fl oz natural yoghurt; 2 egg yolks (optional, flour can be increased to 3 tablespoons instead).

METHOD: Put rabbit with cider, oil, garlic, rosemary, bay leaf and a grinding of black pepper in a covered bowl and marinate for 6 to 24hr, turning from time to time. Blanch onion and celery in boiling water for 5 min, drain well and refresh in cold water. Put rabbit in a large saucepan or heat-resistant casserole with the contents of the marinade. Bring to the boil, skimming off scum as it rises. Add the vegetables and apple, season and allow to simmer very gently until the rabbit is just cooked, about 45min. Strain off juices into a pan and keep contents warm. Gradually mix a little juice with the flour to make a smooth, thin paste. Add to the juices in the pan and bring to the boil, stirring constantly. Beat the egg yolks into the yoghurt. When the sauce has thickened slightly, remove from the heat and add slowly to the yoghurt, stirring. Return to the pan and warm through without bringing to the boil. Pour the sauce over the rabbit and serve with brown rice or baked potatoes and a salad.

TURKEY FILLETS WITH MANGOES

INGREDIENTS: 1lb turkey fillets; 1 ripe mango; 5fl oz chicken or turkey stock; salt and pepper; juice of a lemon; 2½fl oz natural yoghurt; 8oz mange-tout peas or stringless beans.

METHOD: Remove any thin white membrane from the turkey fillets. Divide in half lengthwise and beat slightly between clingfilm to flatten. Season lightly. Slice each half off the thin mango stone, cut the flesh into strips and remove the skin. Trim the rest of the flesh from the stone and the skin. Roll a piece of mango in each strip of turkey and arrange the rolls in a shallow ovenproof dish. Reserve four thin slivers of mango for a garnish and add the remainder to the dish. Bring the stock to the boil, season and pour round the turkey. Cover with foil. Poach in pre-heated oven at 375F (Gas 5) until the turkey is only just cooked, about 30min. Remove the turkey rolls and keep warm. Purée the fruit and juices, reheat in a pan, sharpen with lemon juice to taste, take off heat, stir in yoghurt and reheat gently. Have peas or beans cooked al dente. Pour the sauce on to a serving dish. Cut each roll in half and arrange, cut side uppermost, on the sauce. Garnish with reserved mango slices and a few beans or peas, arranging the remainder round the edge. Serve with small new potatoes, unpeeled, and a green salad.

TURKEY OR VEAL WITH SPINACH AND MUSHROOMS

INGREDIENTS: 1lb turkey breast, cut into small escalopes across the grain, or small veal escalopes; juice of a lemon; 2 tablespoons stock; 8oz button mushrooms, sliced; salt and freshly ground black pepper; 2 dessertspoons flour; 1lb spinach, cooked, chopped and well drained; 2-3 tablespoons milk or stock; dusting of freshly ground nutmeg; 1 garlic clove, crushed; 2-3 drops of sunflower oil.

METHOD: Heat 1 tablespoon lemon juice and the stock in a pan, add the mushrooms and cook, stirring constantly, until the juices are nearly evaporated and the mushrooms cooked. Season and sprinkle in the flour and mix well with the mushrooms. Add the spinach, heat through, adding sufficient milk or stock to give a good consistency, stirring constantly. Add a dusting of nutmeg and check the seasoning. Rub the garlic round a heated non-stick pan brushed with oil, fry escalopes for a couple of minutes on each side till just cooked and still slightly soft when pressed. Season and sprinkle a few drops of lemon juice over. Place spinach mixture on a serving plate and arrange escalopes on top. Serve with mashed potatoes creamed with yoghurt and lots of freshly ground black pepper, and a salad.

CHICKEN AND ORANGE KEBABS

INGREDIENTS: 4 chicken legs, boned, skinned and cut into 1in chunks; 7½fl oz natural yoghurt; grated rind of 2 oranges, plus the flesh removed in segments from membrane or cut into half slices (pith removed); 3 tablespoons vinegar, either sherry or wine; 2 teaspoons cardamom seeds; salt and freshly ground black pepper.

METHOD: Mix together the yoghurt, orange rind, vinegar, cardamom seeds and add black pepper to taste. Add the chicken chunks, stirring well to cover. Leave to marinate for 6 to 10hr, turning as convenient. Arrange the chicken on skewers with orange segments in between. Grill under a hot grill for about 5min each side or until just cooked. Lightly season with salt. Serve on a bed of brown rice with any remaining marinade poured over and a green salad to accompany.

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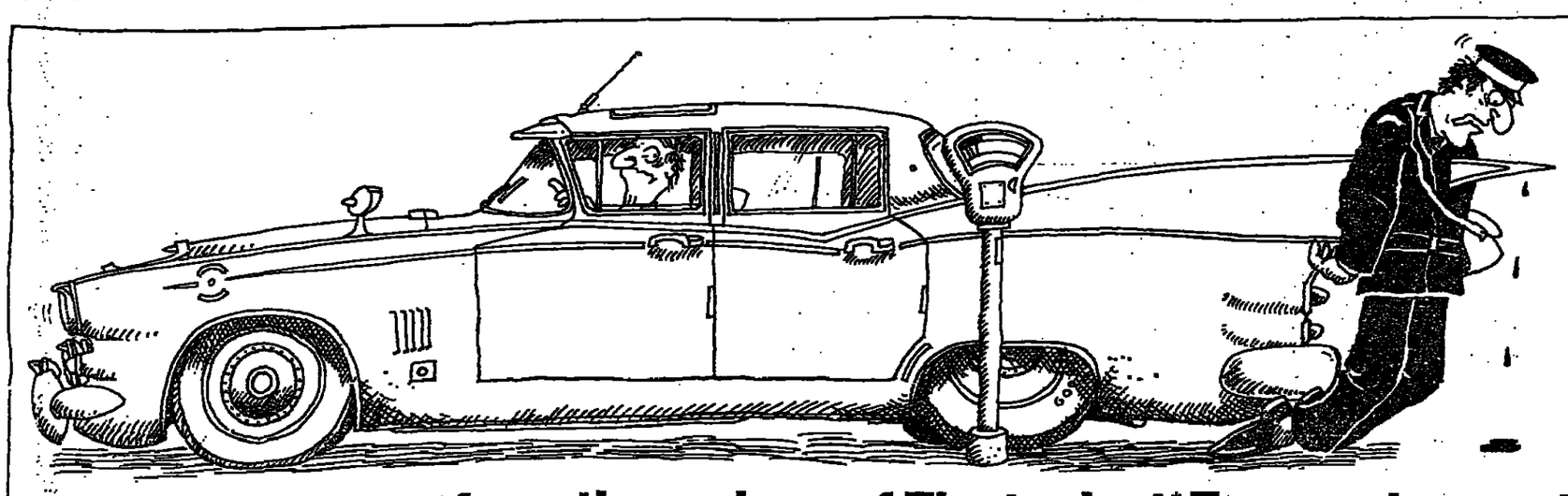

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THE DAILY TELEGRAPH

THURSDAY, FEBRUARY 28, 1985

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WHAT PRICE TEACHERS?

ON WHAT PRINCIPLE should the salary of teachers be decided? Obviously, there is no simple answer to that question. To begin with, there is no way of objectively determining the value to the community of anybody's services. The first question which an employer, private or public, must ask is what he must pay in order to get what he wants. In this respect, the plain truth is that there is no shortage of teachers at present and that, if Sir KEITH JOSEPH (a stern judge) is to be believed, the quality of new entrants to the profession is very high.

But here, as elsewhere in the economy, the logic of the market is distorted by trade union power. As we now see, teachers, by collective action, can inflict great damage on a whole generation of schoolchildren; what is more, they are doing this by entirely lawful means, being prepared to hold ballots, of the outcome of which they are confident, to validate industrial action. Again, the market argument is not quite so simple as it seems: in practice, in deciding what to pay an employee one has to consider what he will need in order to enable him to do his job satisfactorily. A teacher should be able to buy books and, arguably, occasionally to narrow his mind by travel. Compassion even enters into the calculation: teachers nowadays have miserable and dangerous lives, a fact which must be taken into account even though it may largely be attributed to the misguided instruction given to them during their training.

They have not the sentimental appeal of nurses (many people have unpleasant memories of teachers) but they are nevertheless of crucial importance to the nation's welfare. Sir KEITH JOSEPH's strategic purpose should be to restore them to a sense of professional dignity, to insist that they do their job properly and to ensure that the profession shall have a salary structure which will adequately reward talent and endurance. In the end (no doubt not this year) this will involve offering them more money. They should be given hope.

AFTER VIENNA

SUDDEN AND INTENSE diplomatic activity has given rise to hopes of a breakthrough in the search for Middle East peace negotiations which, it frankly has to be said, may or may not have anything in common ultimately with the search for a lasting peace settlement. But right now there is a great deal of bustling and manoeuvring and talk about the chances of a break in the long Arab-Israeli impasse. It is even being strongly suggested that the United States is tiptoeing back into the arena of Middle East diplomacy.

The curious meeting between American and Soviet delegations in Vienna last week has fuelled the speculation. Ever since détente broke down over the Soviet invasion of Afghanistan in 1979, such meetings—and there have been precious few of them—have been used as propaganda platforms for high-blown rhetoric and insults. Vienna appears to have been an exercise in private, and serious, diplomacy which is probably why so little has been revealed about what took place.

There is general agreement that the Middle East is one of the areas of most danger to relations between Moscow, which has armed Syria up to the teeth, and Washington which has supported and sponsored Israel through good times and bad. But since suffering humiliation a year ago by withdrawing marines from the Lebanon largely because of Syrian toughness, the United States can be said to have pursued a hands-off policy.

The agreement reached between the indefatigable King HUSSEIN of Jordan and Mr YASSER ARAFAT, the increasingly muscleless P L O leader, may rightly be attacked for its ambiguities. But in the absence of any other Arab initiative it warrants some attention, and it is just possible that we are beginning to see Mr ARAFAT officially edge away from war and terrorism. President MUBARAK of Egypt has lost little time in getting into the act with his call on the United States to host talks involving Israel and a joint Jordanian-Palestinian delegation. It could be the start of something.

MR LANGE'S MISSION

AT THE ROOT of Mr DAVID LANGE's difficulties is a desire to keep New Zealand in the Anzus defence pact on his own terms. His mission, in America last week and here this week, is to persuade people that this is a reasonable attitude. But pacts, particularly defence pacts, are not amenable to unilateral adjustments. For domestic reasons Mr LANGE wants to keep all things nuclear away from New Zealand's land and waters. He says that the Western nuclear alliance is morally indefensible and believes, not without reason, that his electors support him. They might not support him so strongly were New Zealand to be left alone and defenceless. That is why he wants to keep the protection which Anzus offers. To blame the rift on America because she refuses to declare her warships' nuclear content is what lawyers call a bad point. Great Britain abides by the same rule, for obvious strategic reasons.

There is a dilemma for the Americans, too. If they appear to bully New Zealand unreasonably, by trade or economic sanctions (which is improbable), this local quarrel could become an international row. Other countries would take up sides. That is the last thing America wants. It is behaving strictly in this matter to discourage other allies from following New Zealand's example. Mr LANGE will get more public sympathy here than he got in America because we have historic and sentimental ties with New Zealand. And those with long memories will have a feeling of uneasiness about the way in which we dumped New Zealand on entering the European Community.

Whether it escalates or not, this apparently minor quarrel between a big country and a small one carries very serious implications. Central to Soviet strategy is the aim of inducing democracies to rebel against nuclear weapons—while keeping a tight hold on its own colossal nuclear arsenal. That is the way to conquest by default, and without war. Mr LANGE has some inkling of this, which is why he recently summoned the Soviet ambassador in New Zealand and warned him not to make mischief out of this. Nevertheless, in Soviet eyes Mr LANGE's New Zealand must now represent a brightly coloured flag on the map. The task of British Ministers this week is gently to persuade Mr LANGE to see it in that light.

America—the great debtor

The transformation of the United States from the world's largest creditor country to the greatest debtor is leading inexorably to a global economic and financial crisis that will be more severe than anything experienced since the end of the 1939-45 war. This warning was delivered yesterday by Mr Fred Bergsten, director of the Institute for International Economics in Washington. Mr Bergsten was speaking at a conference in London organised by the Confederation of British Industry. In view of the importance of Mr Bergsten's analysis, we publish here an edited version of the speech.

By C. FRED BERGSTEN

THE United States debt crisis is developing in an ominously similar way to that of the Third World countries from 1973 to 1982. The United States balance of payments deficit in 1984 at about $100 billion was virtually identical to all the deficits put together of the developing countries in 1981 just before the Third World debt crisis broke. The result is that the United States has now become a debtor country—frittering away its position as the world's largest creditor country, accumulated in 65 years, in just two years.

By the end of 1985 the United States will be the largest debtor country in the world, substantially exceeding Brazil and Mexico, the current leaders in this dubious competition. By around 1989 the United States external debt could exceed the total external debt of all the developing countries in aggregate—which we still call the debt crisis. From 1988 onwards, furthermore, the relationship between the American external debt and United States annual exports would be two to one, which is the traditional trigger point for debt crises.

As in the early stages of the Third World debt crisis, external finance is readily and enthusiastically available. America will always be an A A A borrower, it is said, just as once bankers reassured each other when discussing Third World borrowing that sovereign nations do not go bankrupt. There is the same acquiescence or even quiet enthusiasm on the part of the world's government officials.

Conspiracy of silence

Export markets are growing, the financial sector is making a good return, foreign policy considerations counsel moderation or even co-operation and the dangers—if any—seem remote. Hence the same complacency and conspiracy of silence marks the dominant response to the build-up of American debt as was the case in the early stages of the Third World crisis.

But surely, it is said, the America of the 1980s is different. It borrows in its own currency, which is the world's currency. Its political system is stable, its economic growth dynamic. Will not the United States correct its remaining economic problems, notably the massive budget deficits and the continuing high level of real interest rates?

Unfortunately unless all economic history is to be turned on its head, the dollar will eventually have to come down quite substantially. And it may come down very fast. What would bring about this inevitable correction?

There are two sources of potential unsustainability in the situation, one external to the United States and one internal. The former is the likelihood that at some point foreign investors will simply go on strike and be unwilling to buy enough dollars to finance the huge and growing American current account deficit without a rise in United States interest rates and a decline in the dollar exchange.

The latter is the impact of dollar over-valuation, put at 40 per cent. or so, on the structure of the United States economy and the resultant pressure for protectionist trade policies — which could destroy the international trading system and re-ignite the less developed countries' debt crisis.

In fact the internal constraint may impact before foreign investors go on strike. When President Nixon and Secretary of the Treasury John Connally decided in 1971 that internal United States interests required disruption of the monetary system of the day, they were prepared to be as tough as necessary to get it.

It is worth noting that the exchange rate of the dollar, rather than the unemployment rate or any other variable, has been the most accurate leading indicator of changes in United States trade policy. Now despite the dramatic economic recovery and an Administration philosophically commited to free trade, American protectionism continues to rise. The current Administration has adopted more import controls than any of its predecessors since at least the 1920s. It is easy to understand why.

The dollar over-valuation effectively taxes all American exports by 40 per cent. and subsidises all imports by a like amount. Scores, probably hundreds of American firms in the export and import-competing industries are being decimated. No sector is spared, from hi-tech to agriculture. The result is that a number of American industries are joining the chorus in advocating a protectionist approach to the problem of the dollar.

This shows up particularly in the idea of an import surcharge. Both houses of Congress held hearings on that topic last year. More will be coming shortly.

But an import surcharge would be an "incredibly foolish step" for the United States. The exchange rate could be expected to appreciate further and would vitiate any actual reduction in the deficit.

Nonetheless such is the strength of these pressures that by 1986, when a new recession in the United States is probable, if the dollar is anywhere near current levels, the stage will be set for a potentially enormous disruption of the world trading system. Any such protectionist step by the United States, the most successful economy in the world in recent years, would almost certainly trigger retaliation or emulation by most other countries.

But external factors are less ominous, for there is a widespread view that Europe will be unable to compete effectively with America and Japan again until the early 1990s, if then. Sterling is now widely regarded as a petrocurrency and has plummeted with the price of oil. It seems likely that the oil market will face continuing downward pressures for some time to come.

Japanese savings

As for Japan, it has developed a substantial surplus of domestically generated savings over domestic investment opportunities. The rapid buildup of Japanese savings in the 1960s and 1970s was largely bottled up domestically because of tight capital controls: but the recent relaxation triggered off an enormous outflow, averaging about $5 billion per month. The implication of these factors is that it may be some time before investment portfolios around the world reach their saturation points for dollar assets.

What, then, should the United States do to avert the coming crisis? The primary requirement remains for the American Government to initiate a sizeable, credible and sustainable programme to bring down its budget deficits by $150 billion annually. The American central bank, the Federal Reserve, should take advantage of this tightening to relax monetary policy further in a public fashion.

American Government and Congressional leaders should state that a lower dollar is a policy objective. Other major countries, notably Germany, Japan and the United Kingdom, should enact temporary tax cuts to offset the negative impact of a declining dollar. Finally, once the dollar is moving in the right direction, the United States and other key currency countries should lean with the wind by together intervening in the foreign exchange markets to re-inforce the adjustment process.

LONDON DAY BY DAY

Lords annoyed by poor TV coverage

MANY PEERS are up in arms at what they see as wilful neglect of the Upper House by the broadcasting authorities since televising of the chamber began a month ago.

After the saturation coverage of the economic debate and Lord Stockton's speech on day one, the cameras have barely ventured back into the Lords. Brief footage of the introduction of Lords Chapple and Murray was shown on the news, but for the rest our screens have been blank.

Publicly their lordships are waiting for the end of the six month experiment. But privately a number are entertaining doubts that the whole thing has proved a serious mistake.

It costs £10,000 a day to bring the cameras in to the House. And while the broadcasters seem willing to pay this for the special set-piece events, they seem unwilling to cover the day to day matters for which many peers believe they were invited in in the first place.

Speaking Frankly

FRANK CHAPPLE, former leader of the electricians' union is expected to make his maiden speech in the Lords next month during a debate on East-West relations instigated by former Prime Minister, Lord Home.

Peers suppose that Lord Chapple will make such a blistering attack on the role of Moscow-orientated Communists in the trade union movement that the cameras, on this occasion at least, will be irresistibly drawn back into the House.

A colleague asked a subsidiary of Lonrho for a picture of Sir Edward du Cann MP, the chairman of the board. He has just received four photographs with a message written on each of them saying: "I was sorry to miss you today—I hope you will support me on polling day —Edward du Cann."

Herald extraordinary

SIR IAIN MONCREIFFE of that Ilk who died yesterday left one long-standing ambition unfulfilled. In 1953 the title of Kintyre Pursuivant was revived after a lapse of six years and his promotion to it made him a fully-fledged member of the Lyon Court and assured him a place in the Coronation procession.

Three years later he was Unicorn Pursuivant of Arms, a post in which he delighted to tell how Sir Thomas Innes, Lord Lyon King of Arms, would telephone him with the introduction: "Hello, Unicorn. This is Lyon."

However, when the Lord Lyon's post fell vacant in 1981 following the death of Sir James Monteith Grant some energetic lobbying by Sir Iain proved fruitless. The top job went to Malcolm Innes of Edingight, son of Sir Thomas.

Swann song

I AM finally closing the bulging file of letters on the subject of humorous and appositely-linked names which grows ever larger on my desk every day. But there are still a few worth telling.

Sparrows, Wrens, Swallows, Swanns and Doves have winged in from many quarters. As have culinary coincidences like the three men in the Malayan Customs Service named Fish, Rice and Curry. Kanes have been linked with Abels and Bacons with Hams.

One contributor tells me of a friend called Molly who married a man surnamed Coddle. I am also told of two children—Thomas and Tabitha—known as Tom and Tabby whose surname is Catt and of a fondly remembered school chum whose name was Euletta Horsefall.

Order! Order!

VISCOUNT TONYPANDY showed no signs of forgiving and forgetting his feud with his old Cardiff and Government colleague James Callaghan while defending his recent autobiography during a literary lunch at the Dorchester yesterday.

The former Speaker Thomas's comments in the book about Callaghan's treatment of him have drawn an anguished response from the ex-Prime Minister. Tonypandy refused to say what he thought of Callaghan —"I am glad if he says we are still friends," he told me guardedly.

Of his old Labour colleagues, only Lord Wilson and Lord Shinwell turned up to hear him speak. The others may rest assured that there is unlikely to be another volume of memoirs—for the simple reason that he has now told all he can remember.

Former glories

PAST VISITORS to Belfast—many of whom have been in uniform—may be saddened to learn that the Grand Central Hotel in Royal Avenue is being demolished to make way for that inevitable blot on the townscape —a shopping and office complex.

In its day, the hotel was regarded as the finest in Ireland with its chandeliers and ormolu furnishings and bell boys in red uniforms dancing attendance on the rich and famous.

But by 1970 with violence erupting, the Grand Central became hemmed-in behind security barriers. It was later taken over by the Army who turned it into a sandbagged fortress. Now sinking on its wooden pile foundations the old hotel, opened in 1885, is set to disappear, ironically in its centenary year.

In a recent report by the Swedish Institute on Research Policy, a proposal to set up science parks there on the lines of Silicon Valley is referred to as "Californicating Sweden."

A new leaf

BOOKS AND BOOKMEN, the magazine whose columns are filled by such diverse talents as Enoch Powell, Tariq Ali and even Prince Charles, is marking its 30th anniversary this year with a change of editor.

On Sally Emerson's departure in April to devote herself full-time to novel writing, assistant editor Carolyn Hart will assume the mantle. The magazine's survival is something of an achievement—five years ago the bankruptcy and suicide of its owner and creator, Philip Dosse, brought it close to extinction.

Two's company . . .

THE CHAOS caused by having three television companies produce the three-hour long documentary on the miners' strike for tomorrow evening, almost resulted in the walk-out of Norman Tebbit, I understand.

Maddened by the ill-will between Yorkshire, Central and London Weekend, Tebbit wanted to wash his hands of the business but was tempted back to appear with Neil Kinnock and David Owen. London Weekend's involvement is resented by the other two companies who have been rhetorically asking: "How many pits are there on the South Bank?"

Help from the top

JOHN STANLEY, Minister of State for the Armed Forces, has undergone probably the roughest ride of any Minister for some considerable time with the attacks on his role in an alleged cover-up of the Belgrano affair.

Although shunned by some colleagues and the subject of a vituperative campaign, Mrs Thatcher has gone out of her way to show her confidence in him, even after his speech in the Belgrano debate last week brought renewed criticism from his own side.

Indeed Mrs Thatcher not only told her friends that as far as she was concerned it was an excellent speech, she also invited Stanley for drinks at Downing Street straight afterwards.

Final offer

THE BLACKPOOL LEADER carries the following advertisement: "Top prices paid for all household goods. Bereavements carried out professionally and discreetly."

PETERBOROUGH

"From now on we're calling it absenteeism."

THE PRICE OF A TV LICENCE

SIR — Replying to critics of the B B C's case for a substantial (41 per cent.) increase in licence fee, Mr Stuart Young repeats his true, but very misleading, statement that the new fee would represent less than 18 pence per day and compares this with the current 23 pence per day for THE DAILY TELEGRAPH.

This is an argument which can only be sustained if one has the same option of purchasing each commodity (licence fee or newspaper) on an equal basis.

I can decide to purchase, or not, my newspaper on a daily basis but if I wish to use my television or radio receiver only for one or two days a week I would be compelled to pay a lump sum of £65 in advance.

I am surprised that a professional accountant should attempt to hoodwink the public by such a blatantly illogical argument.

G. W. HIGGINS
Bournemouth.

Envy of the world

SIR—Those who are in favour of dismantling or tampering with the B B C may be forgiven for succumbing to the tempting thought that an entirely commercial system would be as good as the existing one in which a public corporation competes with commercial operators, but the evidence firmly points the other way: the American model is not the envy of the world, whereas our is.

There is little doubt in the minds of informed opinion that a main reason for the high quality of independent television is that it is obliged to compete with a quite differently motivated B B C and, similarly, that the B B C is kept on its toes by the existence of competent commercial operators.

This produces rivalry in the best sense, and it is difficult to think of a better formula for the provision of the nation's broadcasting services.

It is a national habit to turn even the smallest issue into a major debate, but compared with expenditure on other non-essentials, for example £20 for a pair of West End theatre tickets, £1 or more for 20 cigarettes and so on, £65 per annum for the television licence is not an exorbitant amount.

Costs have to be contained and after this catching up exercise future increases should be notified annually and in line with inflation.

But the key issue is the basic structure, and there is no doubt that the existing duopoly has served us well; let us not dismantle it, or tamper with it.

IAN WOOLF
London, S.W.1.

Value for money

SIR—I would most heartily endorse the points put forward by Mr Stuart Young in favour of an increase in the licence fee for colour television to £65.

As a selective viewer of so many excellent colour television programmes, I cannot bring to mind anything that offers the public better value for money at £65 a year.

JENNIE RAWLINGS
Aylesbury, Bucks.

Equally valid

SIR—Dr Eamonn Butler (Feb. 25), in trying to make a case for changing the method of B B C finance, cunningly but misleadingly presents it as a change from the personalised "tax payer" to the impersonalised "advertising."

It would be equally valid to present his proposal as a move from Government finance to the cost being borne by all of us who are consumers.

MALCOM CLARKE
Sale, Cheshire.

Price paid by Bomber Command crews

SIR—To the current critics of Bomber Command, it is pertinent to ask . . . "Were you there?" If not, the answer only can be: "Then keep quiet."

Many of my friends died in Bomber Command and I wouldn't like to have done their job. I do not recall any of those friends being anything but gentle, humane beings, certainly not the callous brutes critics appear to infer.

Whether or not critics like it, the stark fact is that the only lesson for German warmongers was one of fear, pain, horror and destruction in order to prove to them, finally, that "war does not pay."

Bomber Command was the only unit that could teach that lesson with the ferocity needed and for which its crews paid so terrible a price to help ensure our own survival. No one should doubt the fearful fate that would have been dealt to Britons had the Nazis conquered us.

What never will be told is the number of Bomber Command aircrew who became "unfit for flying duties" when remorse and justifiable fear proved them not to be sadists but human beings, just as capable of conscience as their 1985 detractors.

E. A. MARSH
Poole, Dorset.

Pangs of conscience

SIR—I wonder if those surviving inmates of concentration camps in 1945 would share the pangs of conscience about the bombing of Dresden which has been aired in recent days?

CHRISTOPHER JARY
Calver, Derbys.

Against other currencies

SIR—I agree completely with all the recent sentiments regarding the attempt by the Exchequer to phase out the £1 note and unashamedly admit to being one of those who "bewail its demise."

I am at a loss to understand the reason given by a Bank of England spokesman that: "Heavier paper would not alter the way in which people treat the pound note . . . even stronger paper would only extend its life by a month or so," and would call for evidence that the English pound note is subjected to harsher treatment than that given to the lowest paper currency note of other countries.

The following is a list of selected countries and gives the value of the lowest currency notes still being issued and the equivalent in £ Sterling.

	Unit	@ ex. rate 26.2.85	£ Sterling equiv.
U.S.A.	1 Dollar	1.03 dollars	£ .9709
Australia	1 Dollar	1.36 dollars	.7353
N. Zealand	1 Dollar	2.30 dollars	.4348
S. Africa	1 Rand	2.26 rand	.5846
Holland	1 Guilder	4.12 guilders	.2545
Austria	50 Schillings	24.25 Schillings	.8247
Germany	5 DM	3.47 marks	1.4409
France	20 Francs	11.75 francs	1.8797
Spain	100 Pesetas	153 pesetas	.5181
Yugoslavia	5 Dinars	254 dinars	.018
Italy	500 Lire	2-150 lire	.2326

I presume the above mentioned notes are still being printed because there is a public demand for their retention and the government concerned find it economically viable to do so.

(Mrs) J. D. MELLENFIELD
Barnet, Herts.

Celsius explained

SIR—Further to Miss Patricia Lilley's query (Feb. 26), the Centigrade temperature scale, so called because it defined 100 degrees between the freezing and boiling points of water, was invented and so named by the Swedish physicist and astronomer Anders Celsius (1701-44). After his death the scale, which became widely adopted, was re-named the Celsius Scale in his honour.

This re-naming made no difference to the scale itself and bears no relationship whatever to "going metric."

G. M. BOYD
Northiam, Sussex.

Two Englands

SIR—I do not think Mr Peter Rost, M P (Feb. 21), would have the same enthusiasm for open-cast mining if it took place in Berkhamsted where he lives.

Before making any further comments he should visit the villages of Awsworth, Cossall, Trowell and Shipley and ask the "locals" there what effect open-casting had on their environment.

All the villages I name border the town of Ilkeston which is in Mr Rost's constituency so he would not be put to any great inconvenience if he decides to take up my suggestion.

C. A. YORK
Ilkeston, Derbys.

Further vandalism in the classical world

SIR—As if enough damage has not already been done to the study of the classical world during the last 40 years by latter-day vandals, it seems that a further attack is being launched, perhaps unwittingly, on Latin and Greek by Sir Keith Joseph.

His plans for the new General Certificate of Secondary Education include a proposal by which a candidate must reach a good standard in a specified list of core subjects, if he is to obtain a so-called distinction or merit certificate.

These core subjects are: English language; a modern language; mathematics; a science; history or geography; a creative subject, art or music or home economics; one other subject.

Add English literature which more or less automatically goes with English language, and a student finds that he has seven compulsory subjects on his list before he can begin to opt for those which best suits his own inclinations and talents.

A boy or girl aiming at medicine or a scientific career will take three sciences, not just the one, and is unlikely to find room for Latin in the list, nor, I fear, will many other students if this proposal goes through.

The timetable, especially in smaller schools, will become more rigid and inflexible with even less room than now for Latin or Greek, or indeed for other important, but minority, subjects.

Till now it has been accepted. I think, that English language and mathematics are essential subjects *sine qua non*. But it would be a bold person who would argue the superiority of, say, history or geography or home economics or art against the merits, for example, of religious knowledge or Latin or computer studies.

In short, the wisdom of the inclusion of some subjects in the list and the exclusion of others from it is debateable, to say the least; in any case the list is too large.

Do we really want an apple that is all core with so little flesh to give it character that a Cox's Orange Pippin cannot be distinguished from a Golden Delicious?

The stereotyped apple would be as tasteless as a stereotyped student will be boring.

A. A. COTES
St Bees, Cumbria.

The Mahon collection

SIR—I believe all the museum profession were deeply shocked by the written answer from the Earl of Gowrie privided to Baroness Gardner of Parkes in the Lords on Dec. 17 that to all intents and purposes Government is withdrawing the "in lieu" arrangements, whereby the Treasury can accept on galleries', museums' and historic country houses' behalf, pre-eminent pictures and works of art in place of owners' capital transfer tax liabilities.

The new ceiling for such statutory facilities is the footling sum of £1 million which, as Mr Denis Mahon (Feb. 12) quite rightly observes, renders the system "virtually ineffective for the purpose for which it was designed."

Unless Mr Mahon can get a satisfactory commitment by Treasury that certain of his key pictures will be accepted "in lieu" he quite justifiably intends to draw up his will, instructing his executors to offer the Mahon collections abroad.

This would be an unthinkable loss to Britain as his collection, brilliantly assembled over very many years with the eye of a most distinguished scholar and connoisseur, is the finest of 17th-century Italian painting in our islands.

The National Galleries of Scotland, among many others, stand to gain greatly from Mr Mahon's intended beneficence and so we beseech the Minister for the Arts and the Treasury to reconsider their position with regard to this very serious matter.

TIMOTHY CLIFFORD
Director, Nat. Galleries of Scotland,
Edinburgh.

Out of style

SIR—"Can black Africa ever learn to look after itself?" (article Feb. 15) repeats the mistaken view that Kwame Nkrumah bought a gold bed for his wife.

The purchaser was Mary, the wife of Krobo Edusei, a flamboyant Ghanaian Minister, who ordered the bed for herself from Harrods. When the news of this reached Ghana, the order was cancelled. Gold beds were not Nkrumah's style.

MAXINE BAKER
Granada Television,
Manchester.

هكذا من الأصل

How Civic Trust breathed life into a dying town

By DAVID GRAVES

SEVEN years ago the old quarrying town of Wirksworth in Derbyshire was in hopeless decline with substandard living conditions, low wage levels and general lack of job opportunities.

It suffered from so many shortcomings that the Civic Trust thought it was ideal to launch an experimental re-generation project there in 1978, to try to revitalise the town, the community and the local economy.

What has happened since in Wirksworth has been so successful that the Prince of Wales singled out the project for special commendation on Tuesday, describing it as "brilliantly imaginative."

While giving an otherwise damning indictment of housing conditions in many areas of Britain during a speech to the Institute of Directors in London he singled out the Wirksworth Project as a shining example of what could be done to regenerate a stagnant community.

Not only has the town's aging housing stock, including many derelict homes, been almost totally renovated but the town's sagging economy has been uplifted and more shops and firearms attracted to Wirksworth.

Historical qualities

Small companies have been encouraged to invest in the town because of its enhanced historical, architectural and environmental qualities creating at least 50 new jobs, which for an area which had seen cutbacks and retrenchment for so long was a minor miracle.

Mr Barry Joyce, Derbyshire's conservation officer who was seconded to the project in 1982, said: "From having a feeling of hipeless decline Wirksworth now has feeling of exciting growth.

"In 1976 the town was literally falling to bits: buildings were dropping in and the people, while still trying to retain a pride in their community, had more or less given up. The pattern of decline was so bad that people just did not think it was reversible. Wirksworth had become something of a joke in Derbyshire.

"Now the community spirit is tremendous; everything is on the uplift and there is a general feeling of faith in the future because decline can be reversed with the right commitment and sense of direction."

Nestling at the head of the Ecclesvale alley on the fringe of the Peak District, Wirksworth, population 6,000, owed its early prosperity to leadmining which sustained it from Roman times till the beginning of the last century.

With the coming of the Industrial Revolution Wirksworth's role as a market, commercial and business centre increased until the end of the century when the newly-commenced quarrying of limestone nearby brought so much dust, noise and unpleasantness that all those who could afford to do so left the town.

Within a matter of years what had once been the second most important town in Derbyshire after Derby itself had been blighted and so the tragic and desperate situation remained for nearly 100 years until 1975.

Social deprivation

Like so many other older communities in Britain not only did Wirksworth suffer from a degree of social deprivation but young school-leavers were inevitably forced to leave the town altogether to search for work.

So much so that the Civic Trust which had been given £75,000 by the Monument Trust for a three-year regeneration project ,thought the small and little-known Derbyshire town was typical of a community in decline and an ideal base for its experimental scheme.

A public meeting was called by the Trust in November 1978, to launch the project

Since then many of the fine Georgian and Victorian houses which had lapsed into dereliction have been repaired with 90 per cent. of the work done by local people themselves with the help of grant aids and expert advice.

Wife beater quits Reagan top job

By RICHARD BEESTON in Washington

ONE of America's most senior law-enforcement officials has resigned after confessing in a divorce case to an 18-year history of wife-beating.

Mr John Fedders, 46, the 6ft 10in tall enforcement director of the Securities Exchange Commission, which prosecutes fraud and illicit trading practices, was described by the divorce judge as a "manic depressive."

Mrs Charlotte Fedders said she had suffered a broken ear drum, a wrenched neck requiring her to wear a special collar, several black eyes and many bruises.

Her husband, she said, beat her around the abdomen when she was pregnant and tried to yank her by her hair over a banister.

Unusual publicity

After hearing President Reagan promise a crusade against wife abuse, Mrs Fedders wrote to him, drawing attention to her case.

The widespread publicity, unusual in America, where divorce cases are rarely reported, embarrassed the Administration, and there are signs the White House may have asked for the resignation, although it refused to comment while the divorce case was proceeding.

In his resignation Mr Fedders said the "glare of publicity on my private life" threatened to undermine the effectiveness of his duties.

He acknowledged that seven times disputes with his wife resulted in violence, for which he felt and had expressed regret, but he said news accounts of his conduct were exaggerated.

In her evidence Mrs Fedders said she and her children were forbidden to wear shoes indoors because her husband was obsessed by fears of dirt. The banister incident occurred when she told him, "I'll wear my shoes in my own house if I want to."

LUNAR ACCOUNT

Ben Bova, a science fiction writer, has become the first person to open an account in the lunar branch of the Lamar Savings and Loan in Austin, Texas, which recently applied to the Texas banking commission for permission to put a bank on the moon, whenever it is feasible.—U P I.

Princess Anne inspecting experimental wheat crops during her visit to an Indian Agricultural Research Institute. The woman in the centre is her bodyguard, provided by the Indian police.

Princess's guards are barred at Gandhi home

By JENNY SHIELDS in New Delhi

TIGHT security surrounded a visit by Princess Anne yesterday to Mrs Sonia Gandhi, Italian-born wife of the Indian Prime Minister, but two Scotland Yard detectives were not allowed to accompany the Princess.

The visit, which lasted an hour and 20 minutes, twice as long as planned, came the day before the Princess returns to London after her successful nine-day tour of India as president of the Save the Children Fund.

Armed guards who patrol both ends of the sealed-off road in which the Prime Minister's residence stands waved the Princess's party through. But at the gates of the residence the Princess's two personal detectives had to leave their cars as her Rolls-Royce swept up to the entrance of the single-storey white house.

Informal meeting

Despite their concern — and the intervention of the British High Commissioner, Sir Robert Wade-Gery — the two inspectors from Scotland Yard's Royalty Protection Department were not allowed to follow her into the building.

A spokesman for Princess Anne, who was due to have dined with Mrs Indira Gandhi on the day she was assassinated, said afterwards that the meeting between the two women and gone off extremely well and that it had been a very happy occasion.

It was an informal affair, with the two Gandhi children, Rahul and Priyanka and even the family dogs, present. Mr Gandhi was away on a political

The visit took place inside, despite the pleasantly sunny weather and the gloriously landscaped gardens that surround the residence. It was outside—on the Darshan Lawn—where Mrs Indira Gandhi gave regular interviews, that she was assassinated by two of her Sikh bodyguards last Ocober.

The house, which has been Mr and Mrs Rajiv Gandhi's home for most of their married life, must now hold painful memories for them and it is understood that they are considering moving to a new home and turning the official residence into a museum.

Security for the Gandhi family, reorganised and redoubled since the killing, has not stopped at the fortified house. Fears for the safety of the children have led to them being removed from their Delhi schools.

AIRLINES WANT 'SOFT LANDING' FOR DOLLAR

By Air Cdre G. S. COOPER Air Correspondent

Worldwide economic growth rates of about 3 per cent. for the rest of the 1980s should produce a favourable climate for airline traffic growth providing the dollar makes "a soft landing," a leading American economist told a European airline conference in Lisbon yesterday.

Delegates attending the McDonnell Douglas planning conference were advised by Dr Roger Bird, vice-president of Wharton Econometric Forecasting Associates, to expect the dollar to start to recede this year

But he said the news would not be so good if the dollar value fell suddenly. The mood of the delegates was one of cautious optimism that moderate growth of about 4 to 6 per cent. in airline traffic could be maintained

£30,000 WOODEN DISH

By ALISON BECKETT Art Sales Correspondent

A WOODEN dish belonging to a Derbyshire family which they sent for auction at Henry Spencer and Sons of Retford, Notts, hoping it might be worth a few pounds fetched £30,000 yesterday.

Carved from a piece of hardwood in the stylised shape of a man lying on his back and hollowed out to form a bowl, it had been handed down in the family since it was acquired in Fiji early last century.

About 14 inches long, the dish would have originally been used by priests to anoint themselves before religious meetings. It was bought by a London dealer in a furniture sale which made Spencer's best total of £168,017.

Watercolour sale

The highlight of Sotheby's Victorian watercolour and drawings sale in London, which totalled £511,350, was a large and detailed painting by Edmund George Warren of the "Avenue, Evelyn Wood," which totalled £8,800. Prices do not include buyer's premium

£1·m Kroeyer

A late 19th century painting by Peter Severin Kroeyer fetched £250,000 at an auction in Copenhagen yesterday, the highest price paid for a painting in Denmark.—A P.

A million surplus holiday charter jet seats may go

By DAVID MILLWARD

WITH British charter airlines selling or leasing aircraft to reduce unwanted holiday capacity, it was forecast yesterday that a million charter seats may be taken out of the market this year.

The warning came from Mr Keith Webber, managing director of Pickfords Travel, which has 250 shops.

A drop in the package holiday market had been expected in 1985.

A particular sufferer is Spain, where price increases, the strength of the peseta and last season's violence made a fall in the 4,000,000 British visitors predictable.

But while Portugal, Greece, Turkey and Yugoslavia have enjoyed a sharp increase in popularity, they have been unable to attract all of Spain's missing tourists.

35 p.c. down

Mr Webber said Pickford's bookings are 35 per cent. down on this time last year. A Thomas Cook spokesman said their are seven per cent. down.

Mr Webber predicted that even a surge in lat ebookings would mean that over the whole year the market would be five to seven per cent. down; Thomas Cook predicted a slight increase.

Last August Intasun sold three Boeing 737-200s belonging to its charter subsidiary Air Europe—leaving six aircraft—and negotiated a five-year contract with British Airtours to supplement its ow noperation and other charter contracts with Dan-Air, Monarch and Aviaco.

Britannia Airways, which is linked with Thomson Holidays, has already leased two of its 29 130-seater Boeing 737s to Spantax, a Spanish charter airline.

A spokesman for Orion, the airline owned by tour operators Horizon, said it intends maintaining its nine aircraft if possible.

'EASE TOURIST CURBS' Appeal to M Ps

OUR PARLIMENTARY STAFF writes: The Government should relax laws and regulations which restrict tourism, like the restraint on Sunday trading and the present licensing laws, the English Tourist Board told the Commons Trade and Industry Select Committee yesterday.

In written evidence, the board complained that due to the Government's public expenditure constraints, the present level of support to the industry is likely to be reduced by both central and local government in 1985.

CASH THREAT TO OPEN UNIVERSITY

By SARAH THOMPSON Education Staff

SEVERE cuts in the real value of the Government's grants to the Open University will mean forced savings of £15·2m from 1984-7 and could damage the university badly, its vice-chancellor Dr John Horlock said yesterday.

Sir Keith Joseph, the Education Secretary, announced that this year's grant to the O U was to be increased by only £100,000 after considering a report by an advisory committee which looked at the institution's performance.

Comments by the advisory commiteee that the Open University "has an important and continuing role to play in higher education" and "has been a national and international success" had made minimal impact on Sir Keith's willingness to prevent further cutbacks for the institution, said Dr Horlock.

Slight alleviation

"He has offered some slight alleviation of immediate problems," said Dr Horlock, "but this is largely one-off and has done little more than postpone major cuts in financial support from 1986 to 1987."

The University's recurrent grants for 1985, 1986 and 1987 were announced by Sir Keith yesterday as £59·2m, £58¼7m, and £59·3m respectively.

About 250 more staff will have to be shed, said Dr Horlock, afte r250 had been shed in the last 18 months.

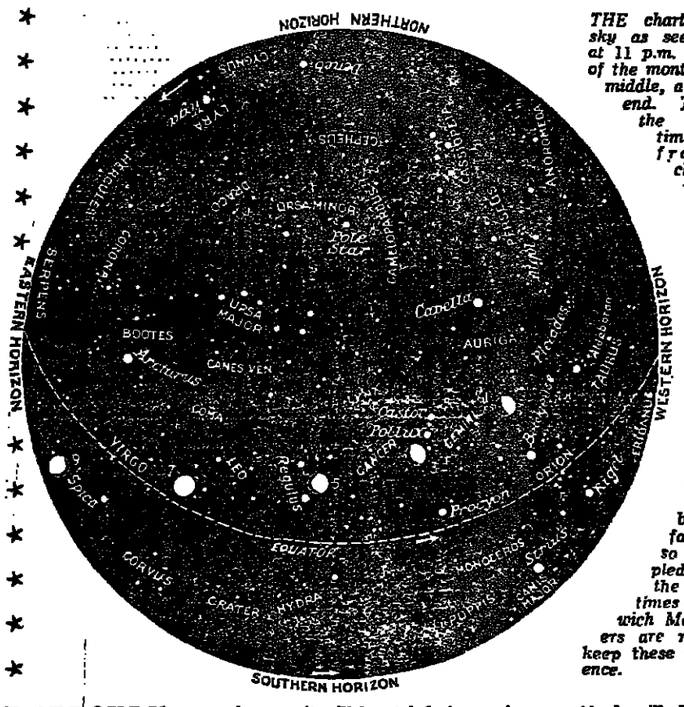
Being forced to save £13·2m by the end of 1986, he added: "means there will still be great difficulty in avoiding academic damage to the institution—fewer students and poorer tutorial provision."

TELE-BOOKING

By Our Transport Correspondent

British Rail is experimenting at Euston with a push-button system by which users of the Prestel television-screen service can book tickets in advance in conjunction with credit companies.

MARCH NIGHT SKY



THE chart represents the sky as seen from London at 11 p.m. at the beginning of the month, 10 p.m. in the middle, and 9 pm. at the end. The positions of the stars at other times can be found from previous charts, for they rise two hours earlier each month. Thus the appearance of the sky at 9 p.m. at the beginning of March is identical, except for the Moon, with that at the beginning of February at 11 p.m. To use the chart, hold it vertically with "Eastern Horizon" at the bottom while facing east, and so on. The stippled area represents the Milky Way. All times given are Greenwich Mean Time. Readers are recommended to keep these notes for reference.

MERCURY reaches greatest elongation on the 17th, when it will be 18 deg. east of the Sun and 85 million miles from the Earth. Elongations vary between 18 deg. and 28 deg. owing to the high eccentricity of the planet's orbit, but the disadvantage of proximity to the Sun is countered on this occasion, as always at springtime, by the steepness of the ecliptic to the western horizon at sunset, 6.08 p.m. At 6.45 p.m. Mercury will be exactly due west and in the less strong twilight at altitude 10 deg. At magnitude —0·1 it should be easily visible, and also on several evenings around this date.

At 6.45 p m on the 22nd Mercury will be similarly 10 deg higher and slightly to the right of due west. The extremely slender crescent Moon, only 30 hours old, will be a little lower and to the left of the planet, while above and to the right Venus will complete a very pleasing trio.

VENUS is still after several months a gloriously bright planet high in the west when the sky has darkened, and easily seen in the light sky as soon as the Sun has set. However, it is rapidly drawing nearer to the Sun, and by the end of the month it will be only 5 deg. high at 6.15 p.m., a few minutes after sunset.

Viewed through the smallest telescope, or even in a good binocular, and preferably while the sky is still fairly light, Venus presents the enthralling aspect of a tiny crescent Moon as it comes nearer to being between the Earth and the Sun, as it will be at inferior conjunction at the beginning of April.

MARS moves 20 deg. eastwards during the month to come below the brightest stars of Aries by the end. From being for so long the close companion of Venus it is now rapidly leaving that planet far behind and is above the western horizon two hours after the latter has set in the last week of March. At magnitude 1·6 Mars is faint, much fainter than all the named stars on the chart except Polaris and Algol.

At 7.45 p.m. on the 24th Mars will be 15 deg. high and to the right of the crescent Moon. Its distance from the Earth will have increased to 205 million miles.

JUPITER is bright at magnitude —1·6 in the pre-dawn sky, and in mid-March is 7 deg. high at 5.45 a.m. in the south-east, half-an-hour before sunrise. At the end of the month it rises nearly two hours before the Sun.

On the morning of the 17th Jupiter will be seen above and to the left of the decrescent Moon.

SATURN rises in the south-east at midnight early in the month and is 20 deg. high at 6 a.m., half-an-hour before sunrise, conspicuous at magnitude 0·6. At the end of March it will be 5 deg. high at 11.15 p.m.

In the early hours of the 12th Saturn will be seen above the waning Moon. It is coming slowly nearer to the Earth, from which it will be 880 million miles at this date, and shows no perceptible motion relative to the stars of Libra.

At 4.45 a.m. on the 12th the star Dschubba (delta Scorpii), magnitude 2·5, will disappear behind the bright side of the waning Moon and reappear at the dark right hand side at 5.57 a.m., although by then the lightening sky will hinder visibility.

Algol will be at minimum brightness at 5 a.m. on the 10th, 1.45 a.m. on the 13th, 10.30 p.m. on the 15th and 7.15 p.m. on the 18th.

The spring equinox occurs at 4.16 p.m. on the 20th, when the Sun crosses the celestial equator midway between the extremes of the winter and summer solstices.

It is a convenient astronomical point for marking the revolution of the Earth round the Sun. Were the axis of the Earth vertical, as that of Jupiter nearly is, there would be no such obvious unit of time as a year. Our lives would be reckoned in days and the Moon would be of prime importance as a calendar marker, as it was in ancient Egypt and still is today for some religious communities.

Although an upright Earth would have no climatic seasons, it would have seasonal changes in the constellations of the night sky, and any bright star could be selected as a marker of its revolutions. This relation between the Earth and the stars recalls the belief that all, including mind itself, originates in the stars, a Pythagorean concept beautifully expressed by Professor John Blackie:

"Of truth I preach, from sempiternal source, of primal inspiration, owned by men when men lived near the gods: if I am wise I know whence wisdom flows; the biggest stream is but the small fed by the small, and all by Jove's pure wells were fathered in the sky."

J.L.W.

THE DAILY TELEGRAPH map of the northern sky for every night of the year is available through booksellers, price £1·95 or £2·20 post paid from Department SN, 135, Fleet Street, E.C.4 or Withy Grove, Manchester.

CALL FOR MORE M-WAY SERVICES

By Our Transport Correspondent

Inadequate provision of service areas on motorways was criticised yesterday by Mr Dennis Hutchings, president of the Freight Transport Association.

There are no services at all on the M25, M11, M20, M23, M40, M50, M54, M18 and M180; and there are also "substantial gaps without services" on the M4 and M62, he told the annual meeting of the association's East Midlands division at Crick.

A L-ONG WAIT

The average wait for a driving test in London is more than 20 weeks, compared with 6½ weeks in Newcastle upon Tyne and 9½ weeks in the North West, according to figures preparfed for Mr Chalker, Transport Minister.

AMERICA'S CUP CONTENDER

By Our Perth Correspondent

The race to get the first prospective America's Cup defender into the water in Australia has been won by Task Force 87 of Mr Kevin Parry's Parry Corporation.

The yacht was dropped into the water in front of a large group of well-wishers and also his major opponent, Mr Alan Bond, who won the cup for Australia. The Parry yacht was named Cookaburra.

NATIONAL SAVINGS
SAVINGS CERTIFICATES

New General Extension Rate

9% p.a. TAX-FREE

The General Extension Rate offered on many matured Issues of National Savings Certificates has been increased to 9% p.a., tax-free, until further notice.

The General Extension Rate applies to Certificates of the 7th to 14th, 16th, 18th and 19th Issues after they have completed their fixed-period terms.

Issued by the Department for National Savings.

Boost for gilt-edged

ACCOUNT: February 25-March 8.
PAY DAY: March 18.
BARGAINS TRANSACTED: 24,601.
RISES: 570. **FALLS:** 265.
UNCHANGED: 935.
EQUITY TURNOVER (February 26): Number of bargains 20,558; value £316·56 million. Shares trade: 166·2 million.

F.T. STOCK INDICES. February 27, 1985

	Index	Change	1984-85 High	1984-85 Low
Indust. Ord.	987·2	— 5·2	1024·5	755·3
Govt. Secs.	80·72	— 0·38	83·[illegible]	[illegible]
Gold Mines	465·1	— 19·4	711·[illegible]	456·[illegible]
Fixed Int.	83·71	— 0·54	87·48	81·43
Ord. Div. p.c.	4·44	— 0·01	5·[illegible]	4·[illegible]
Earn Yld p.c.	11·11	— 0·01	12·39	9·[illegible]
FT-SE 100:	1253·8	— 0·7	1325·7	986·7

THERE was a good deal of excitement in London stock markets yesterday following the quite dramatic events concerning the sudden weakening of the dollar. With sterling rallying well, the market in government securities enjoyed a major upward adjustment, but some recent favourites in the industrial sections, which had been strongly supported on dollar earnings prospects, were subjected to profit-taking.

In this category, **Imperial Chemical Industries**, which had also been sustained by hopes in connection with today's results, reacted to 850p before closing 18 lower at 856p. **Glaxo**, another stock which had been steaming ahead on American demand, slipped £¹⁄₁₆ to £11³⁄₄, while **Jaguar** ended 7 lower at 320p, after touching 317p at one stage.

However, good features persisted in the industrial leaders, a fact reflected by the "30" index, which closed 5·2 up at 980·2. The wider-based "100" index, which was 2·3 firmer at around 10 a.m., was finally 9·7 down at 1258·8.

New-found interest in government securities was encouraged by the feeling that there was certainly no case for a further rise in base rates, although dealers thought it was too soon to start thinking about interest rate cuts. The Government broker was able to sell some of the "tap" Exchequer 11 p.c., 1990, and the market price of this £20 paid stock, rose £⅝ to £20¼. Other closing values were up to £1½ higher.

The decline in money rates focused more attention on discount house issues. **Union Discount** closed 33 higher at 738p, while **Cater Allen** advanced 25 to 538p and **Gerrard & National** 14 to 337p.

Royal Bank of Scotland issues moved higher on the success of the rights issue, the old closing 8 up at 242p and the new 9 better at 33p premium. Moneybrokers, **R P Martin** were suspended at 420p (up 25) awaiting the outcome of takeover negotiations.

Scattered bright features in the building sector were headed by **Tarmac**, which advanced 14 to 468p o nsudden investment interest. Buyers also favoured **Magnet & Southerns**, 10 up at 126p, and **R M C**, 6 better at 550p, while there was a speculative flurry in **G Dew**, 10 higher at 78p, after 82p. On the other hand, **Burnett & Hallamshire** dropped 25 to 135p on what dealers described as California property worries.

Hawker Siddeley ended the day with a gain of 11 at 437p, while other blue chips to gain ground included **B T R**, at 656p, **Trusthouse Forte**, at 152p, and **Vickers**, at 245p. **Fisons** lost 7 to 286p on suggestions that the company might announce a rights issue with the results, expected this morning. **Reed International** came on offer and reacted 14 to 532p, but **Metal Box** were wanted at 420p, a rise of 10.

Satisfactory company news left gains in **Johnson Matthey**, at 75p, **Miss World**, at 240p, and **Continental Microwave**, at 475p, but there was disappointment with figures from **Marley**, 3 easier at 84p, and **Insight Group** 6 off at 112p, although the latter were more affected by the existence of a short-term bull position in the market.

Suggestions of a major stake change, possibly involving the sale of the Kuwaiti holding, prompted renewed speculative interest in **Stylo**, which advanced 10 to 198p. Bid whispers were again heard in **Appleyard**, at 62p, and **Christies International**, at 566p, both 6 higher.

Pentland Industries broke new ground and closed 20 up at 480p, after 488p, while other bright spots included **E I S**, at 175p, **Octopus Publishing**, at 900p, **Low & Bonar**, at 330p, **Whatman Reeve**, at £12½, and **British Vita**, at 182p, the lastnamed ahead of next Monday's results.

Industrial Finance & Investment advanced afresh to 245p before reacting on profit-taking to close unchanged at 250p. Favourable comment on the company's figures left **Vantona Viyella** 5 better at 332p, after 336p, but poor results left **Imtec Corporation** 12 down at 48p.

Several leading electrical stocks made headway after the official close of the market, with **Racal Electronics** ended 10 higher at 212p and **Thorn EMI** 8 better at 449p. Interest created by a brokers circular left **International Signal** 8 up at 278p, after 285p.

In the engineering sector, **Ransome Sims & Jefferies** rose another 10 to 555p on hopes connected with the forcoming results, expected on Monday. Significant gains were also seen in **Baker Perkins**, at 204p, **Smiths Industries**, at 187p, and **Laird Group**, at 151p, while **John Brown** hardened afresh to 36p.

Slackening pressures in terms of dearer money possibilities helped the property share market and buyers appeared for **Capital & Counties**, at 294p, **Haslemere Estates**, at 495p, **Mountleigh Group**, at 285p, and **Rosehaugh**, at 765p. **Peel Holdings** gained 21 to 325p after the interim report, whil 325p after the interim report, while vague bid suggestions were again heard in **Stock Conversion**, 4 better at 442p.

Profit-taking in the Far Eastern market brought a general lowering of values in London prices for Hongkong issues. **Swire Pacific**, at 290p, and **Hutchison Whampoa**, at 245p, both fell 11, while **Jardine Matheson** ended 8 lower at 112p.

Stores shares took a distinct turn for the better on the relaxation of interest rate worries and gains of about 6p were recorded in **Boots**, at 171p, **Burton Group**, at 416p, **Great Universal A**, at 6[illegible]p, and **Woolworth**, at 565p.

Marks & Spencer rose 5 more to 148p, while there was renewed activity in **Dixons**, 19 higher at 594p. **Ratners** were again wanted at 55p, up 4.

Crude price uncertainties brought another shakeout in the oil share market, with "**Shell**" **Transport** closing 13 lower at 752p, after 750p, and **British Petroleum** 10 down at 535p, after 533p. **Britoil**, down to 205p in the morning trading, were finally 3 easier at 210p.

Among the second-liners, **Falcon Resources** closed firmer at 424p, while **Invent Energy** rose 25 more to 740p on Paris Basin drilling hopes.

Gold shares extended their recovery movement as bullion ended $5 higher at $289·50. Business left much to be desired, but the thin and sensitive nature of the market brought some major movements. **Vaal Reefs** jumped £7⅛ to £77½, while other particularly firm spots included **F S Geduld**, at £18¾, **Winkels**, at £25¼, **Middle Wits**, at 335p, and **Hartebeest**, at 441p. Elsewhere in the mining sections, **R T Z** were supported at 642p, a gain of 12.

Tailpiece

A WARRINGTON reader has reminded us of the November 1983 mention of **Wettern Brothers**, the sand and gravel group, when we suggested that it was only a matter of time before R M C Group made a takeover offer.

At the time, Wettern shares stood at 77p and the price subsequently improved to 88p before worries about extremely competitive trading conditions brought a downturn. The shares are currently friendless at 64p, but we feel that, although there has been no sign of takeover interest on the part of R M C, which owns a 29·37 p.c. stake in the company, there is still a good possibility of action by the major group. In the circumstances, we think that Wettern shares should be retained.

BRITISH FUNDS

Short-dated (up to five years); Medium-dated (five to fifteen); Long-dated (over fifteen); Undated; Index linked — [illegible]

COMMONWEALTH & AFRICAN STOCKS

[illegible]

CORPORATION STOCKS

[illegible]

FOREIGN STOCKS

1984-85 High	Low	Stock	Price	+ or −
[illegible]		China 5% 1912	225	
		China 5% Boxer	[illegible]	
		Commerzbank	907	+ 3
		Greek 4% 1910	156	
		Greek 7% Ref.	162	
		Greek Stab. A	159	
		Honda Motor	[illegible]	
		Japan 4% 1910	325	
		Volkswagen	155	

DOLLAR STOCKS

Stock	Price	+ or −
AlcanAlumium	£26⅛	
Amax	£16½	
Amer. Express	£38⅝	− 1
Bell Canada	£25½	
Bow Valley	£11¼	
Bowater Inc	£25¼	
Can. Pac. Ord.	£39½	
Chrysler	£29¼	
Du Pont	£48	− 3
Exxon	£43¼	
General Foods	£63	
Gillette	£50½	
Gulf Canada	£11⅛	
Hudson Bay	£11⅞	
I.B.M	£121	
Inco	£12⅛	
Massey Ferguson	290	− 6
Pan Canadian	£18½	
Royal of Canada	£20¾	
Shell Oil	£53⅝	
Sperry Corp	£45	
Teck. Corp. "B"	745	− 25
Tenneco	£35¾	
U.S. Steel	£24¼	
Woolworth	£38	
Xerox	£40⅞	

BANKS, DISCOUNT, HP

High	Low	Stock	Price	+ or −
351	187	A.N.Z. Group	305	− 5
178	120	Allied Irish	138	− 5
100	60	Ansbacher, Hy	65	+ 3
325	145	Barric	250	− 3
340	240	Bk. of Ireland	288	− 11
375	185	Bk Leumi UK	320	
465	255	Bk of Scotland	415	
649	433	Barclays	604	− 9
465	300	Brown Shipley	405	
555	405	Cater Allen	538	+ 25
31	21½	Cattle's Hldgs	29	
72	44	Clive Discount	67	+ 5
130	107	Com Bk Wales	118	
104½	62	First Nat. Fin	103	− 1
348	250	Gerrard Nat.	337	+ 14
67½	42	Goode D Mry	67	
74	44	Guinness Peat	71	
162	120	Hambros	162	
355	195	Hill Samuel	353	+ 5
105	48	Hongk. Shang.	102½	− 5
315	230	Joseph. Leo	250	− 5
178	124	King & Shax	178	− 2
470	320	Kleinwort B.	470	+ 5
612	418	Lloyds	560	− 4
72	48	Lon. Scot. Fin.	69	− 1
42	32	Mauson Finan	28	+ 1
410	230	Martin, R. P.	—	
620	388	Mercury Secs.	460	
482	287	Midland	348	+ 1
270	193	N. Australia	256	+ 4
680	455	Nat. Westmtr.	648	− 5
74	57½	Ottoman Bank	£74	
210	142	Provident Fin.	307	− 1
100	72	Rea Bros. 'A'	75	− 2
113	75	Rothsch. J Hlds	103	+ 1
286	228	Ryl Bank Scot	242	+ 8
810	685	Schroders	785	− 8
425	260	Seccombe Mah	430	
71	47	Smith St. Aub	67	+ 2
575	440	Standrd Chart	490	− 5
770	520	Union Disc'nt	738	+ 33
69	41	Wagon Finan.	68	+ 1
260	238	Westpac	253	+ 6
260	195	Wintrust	246	− 4

BREWERIES

High	Low	Stock	Price	+ or −
198	137	Allied Lyons	176	
518	390	Bass	495	− 2
45	30	Belhaven	41	
177	132	Bell Arthur	156	
98	73	Boddingtons	78	− 1
315	208	Brown M'thew	260	− 3
88	50	Buckleys	82	− 1
232	138	Bulmer, H. P.	140	
495	323	Clark Matthew	485	
365	325	Davenports	350	
585	380	Devenish J.A.	540	
321	244	Distillers	288	+ 2
455	255	Forshaws Burt	435	
186	117	Greenall Whit	167	
190	140	Greene King	346	− 2
295	115	Guinness	259	+ 2
324	380	Hards & Hans	346	
67	51	Highland Dist.	62	
163	124	Invergordon	127	
68	48	Marston Thom	67	
391	305	Merrydown Wne	370	
200	169	Ruddle	182	
147	98	Scottish & N'c	158	− ½
295	246	S. A. Brews.	275	+ 2
698	321	Vaux Brews.	370	− 3
205	127	Whitbread 'A'	185	− 3
312	204	Wolverhmptn	296	
290	205	Young 'A'	208	

BUILDINGS & ROADS

High	Low	Stock	Price	+ or −
283	185	AMEC	252	+ 2
56	42	Abbey Ltd	52	
208	156	Aberdeen Cons	183	− 2
32	15	Allied Plant	17½	
76	35	Arnolfie Hlds	58	
110	90	Attwoods	106	
250	126	Baggeridge Bk	230	+ 2
33	27	Bailey Benn	27	
87	60	Barratt Devel.	72	+ 2
186	115	Bellway Ltd	129	− 1
182	98	Berkeley Grp	160	
64	45	Bett Bros.	58	
596	373	Blockleys	545	
525	328	Blue Circle	497	− 5
257	225	B.P.B. Indust	233	− 7
216	182	Breedon Cloud	205	
92	48	Brit. Dredging	79	
25	15	Brown & Jack	18	
75	57	Browalee	66	
77	50	Bryant Hldgs.	70	
205	135	Burnett & Hlsh	135	− 25
96	50	Cakebread R'A'	86	
55	50	Carr, John	51	
83	50	Cement Rdstn	67	
47	40	Conder Int.	64	
		Conesco, F.	56	
	348	Costain Group	342	
	174	Countryside	208	+ 2
		Crouch, D.	102	
		Dew, George	78	+ 10
		Douglas, R.M.	49	
		z Duston Grp.	20½	+ 1
		Erith & Co	62	+ 1
		Feb Intnl 'A'	88	
		Finlan, John	62	

CHEMICALS, PLASTICS

High	Low	Stock	Price	+ or −
		Allied Colloids	259	
		Amersham	552	− 8
		Anchor Chem.	226	
		Armour Chem.	35	
		Brent	152	
		Br. Ben. ol. in	12	
		Canning W.	98	
		Coalite	242	
		Coates Bros.	171	
		Cory Horace	35	
		Croda	142	− 1
		Ellis Everard	240	− 2
		Halstead, J.	84	− 2
		Hickson Int.	470	
		I. C. I.	856	− 18
		Laporte Inds.	591	− 1
		Leigh Interests	104	
		Morgan	165	
		Morter R.H.	59	− 1
		Moss, Robert	100	
		Norsk Hydro	£11½	
		Plysu	216	
		Rentokil	172	
		Stewart Plast.	101	
		Wardle Storey	210	− 1
		Wo'denholm	283	
		Yorkshire Chem	75	

CINEMAS & TV

High	Low	Stock	Price	+ or −
172	152	Anglia 'A'	153	
72	35	Capital TV Fac	55	
213	165	Central TV	162	
152		H.T.V.	150	
250	167	L.W.T.	255	
		Radio City	38	− 2
		T.S.W.	29½	
		TVS	135	
		Trident TV	245	
131	85	Ulster TV	85	

DRAPERY & STORES

High	Low	Stock	Price	+ or −
15½	6½	Amber Day	10½	
		Aquascutum A	52	
132	63	Beattie J.	117	− 1
61	43	Bentalls	65	
62	40	Bremner	54	
278	186	Brit. Home Str	274	− 5
255	180	Brown, N.	250	
471	335	Burton Group	416	+ 8
72	57	Cantor 'A'	68	
		Casket, S.	62	− 1
		Church (GB)	50	
117	75	Coulds Eng Str.	113	− 4
124	103	Cornell Hlds	125	
100	91	Courts 'A'	102	
231	121	Debenhams	208	− 3
		De Brett (A)	16	
118	81	Dewhurst J.	95	
673	397	Dixons Group	594	+ 19
293	234	Dunhill Hldgs	295	− 2
96	50	Ellis & Goldstn	75	
114	84	Empire Stores	102	
175	125	Exam	137	
61	47	Fine Art Dev.	72	
31	25	Ford Martin	28	
172	105	Formminster	137	− 2
233	176	Foster Bros	210	− 4
172	133	Freemans	172	
398	135	French Con.	365	
99	63	Gabbicci	98	
186	122	Gee, Cecil	168	
160	103	Gent. S. R.	148	− 2
56	37	Goldberg 'A'	48	
24	10½	Goodman Bros	12½	
182	164	Grattan	166	− 2
727	485	Gt. Univ. Strs.	697	+ 2
710	485	Gt. Univ. Strs A	689	+ 9
70	40	Greenfield Bicks	44	
402	254	Habitat	312	
178	132	Harris Queway	174	+ 4
95	75	Hedamar	90	
25	18½	Helene Lond	24½	
176	74	Hepworth J.	162	+ 2
23	16	Hodas	21	− 2
282	194	Home Charm	262	
318	221	Hse. of Fraser	318	+ 2
94	66	Jones, Ernest	74	
54	54	Kent (John)	48	
145	100	Lee Cooper	138	− 13
167	95	Lincroft Klrs	157	
225	137	MFI	215	+ 4
159	101	Marks & Spen.	148	+ 5
245	185	Menzies, J.	220	
152	116	Millet Leisre.	116	
325	271	Moss Bros.	320	
71	40	New News	58	− 2
365	226	Oliver, G. 'A'	340	
200	130	Our Price	365	
168	95	Owen Owen	160	+ 2
74	50	Peters Stores	78	
118	71	Preedy Alfred	118	+ 2
57	35½	Ratners Jewel	55	+ 4
31	20	Raybeck Ltd.	26	+ 1
117	84	Reed Austin A	109	− 1
25	14	S. & U. Stores	21	
85	62	Samuel H. 'A'	78	
97	72	Sears Holds.	81	+ 2½
23	18	Selincourt	20¼	+ ¼
231	151	Share Drug	211	+ 3
180	134	Smith, WH 'A'	172	+ 3
69	35	Stanley, A. G.	45	− 1
172	90	Stead & Sim 'A'	156	
146	70	Steinberg Grp.	70	
80	43¼	Stirling Group	72	
198	46	Sumrie Clothes	48	+ 2
417	283	Superdrug	377	− 5
74	55	Teraf Consulate	60	
35½	24½	Time Products	32½	
352	261	Vantona Viyel	332	+ 5
228	161	Ward White	225	− 1
151	91	Waring & Gilw	117	
633	357	Woolworth	565	+ 7

ELECTRICAL & RADIO

High	Low	Stock	Price	+ or −
555	375	A.B. Electron	412	
135	73	A.G. Secs.	78	
123	32	Acorn Comp	—	
475	233	Air Call	325	− 6
119	105	Alphameric	103	
124	64	Amstrad	78	− 2
170	28	Arlen Electric	35	
360	240	Atlantic Compt	370	
9½	6	Audiotronics	8	
212	158	Automatd Sec	175	
387	238	B.I.C.C.	330	
313	128	B.S.R.	138	
463	245	Bowthorpe	483	
36		Breville Euro	15	− 1
380	138	Brikat Group	310	− 10
97	62	BrmBrrlKnt	90	+ 1
31	21½	Bulgin A.F 'A'	26	
205	110	CPS Comput	118	
88	43	CPU Compts	45	+ 2
540	280	Cable & Wirles	500	− 5
405	280	Cambr'ge Elec	307	− 5
335	125	C.A.S.E.	284	+ 18
40	25	Chloride Grp.	32	− 1
124	15	Clfer	17	+ 2
140	88	Circaprint	97	
275	180	Comcap	222	
133	123	Comsoft	129	
497	309	Cont. Micro.	473	+ 25
300	210	Cray Elect.	225	
290	165	Crystalate	194	− 1
132	67	Dale Electric	69	− 1
25	14	Dataserv	150	
34	13½	Dewhurst Ord	24	
66	45	Dewhurst 'A'	20	
206	132	Dowding & Mill	56	+ 1
375	233	Dubilier	184	
58	37	Electrocomps	380	+ 5
46	37	Elec. Machine	40	+ 1
307	119	Elec. Rentals	44	
60	37	Emess Light's	207	+ 19
355	220	Energy Serv.	68	
46	17	Eurotherm Int	330	+ 5
223	153	FKI	45	
255	125	Farnell Elect.	182	+ 3
164	129	Feedback	78	
236	160	Ferranti	160	+ 3
76	45	Fetcastle Elec	118	+ 5
76	45	Forward Tech.	37	+ 2
		G.E.C.	200	+ 4
540	182	Goring Kerr	555	− 5
182	131	Grosvenor Grp	168	
94½	44½	H.K. Elect.	19	− 5
112	44	Highland Elec	109	− 2
17	9	Humbrade Ele	14	
285	180	Instem	268	+ 15
314	176	Intl. Signal	278	+ 8
145	95	Kode Internl	125	
440	288	Leo Refrigerto	180	
455	257	Logica	305	− 2
375	257	M.K. Electric	310	
370	225	Memec	285	− 1
565	185	Micro Business	305	
580	515	Micro Focus	190	
575	157	Microvitec	870	
575	48	Miles 33	80	− 8
515	315	Mitel	256	
183	126	Muirhead	657	− 32
135	55	Multitone	160	− 2
150	115	Murray Tech.	65	
		N E I	150	
		Newman Inds	80	+ 1
		Newmark, L.	35	
		Oceonics	230	
		Oxford Inst.	130	
		Petbow	247	+ 7
		Philcom	51	+ 1
		Philips Lamps	40	
		Pifco 'A'	£14⅝	+ ⅛
		Plessey	145	
		Powerline	188	+ 2
		Prestac	220	− 3
		Quest Autom	100	
		Racal Elects.	65	
		Resource Tech	212	+ 10
		Rotaflex	35	+ 8
		Sarasota Tec.	166	
		Scholes, G. H.	156	
		Scota	590	
		Security Cents	111	
		Sound Diffusn	147	− 3
		S.T.C.	106	− 1
		Stone Intnl.	192	
		Sunleigh Ele.	162	
		Suter	9	
		Systems Desgn	188	
		Systems Reliblr	545	
		TDS Circuits	250	
		Telefusion	490	− 10
		Telemetrix	38	
		Tele Rentals	340	
		THORN EMI	198	+ 1
		Tunstall Tele	449	+ 8
		Unitech	360	+ 10
		Utd. Leasing	257	+ 2
		Utd. Scientific	316	− 5
		VG Instrumts	183	− 14
			266	

FINANCIAL TRUSTS

High	Low	Stock	Price	+ or −
165	50	Abercorn Inv.	67	
325	263	Abingworth	324	
195	120	Aitken Hume	190	+ 2
365	245	Arbuthnot	365	
320	220	Antofagasta Hld	240	− 10
265	230	Assc. Agric	256	
167	74	Barkus Hldgs.	107	
14	7	Barr & Invest.	14½	
112¼	110	Bis. Cerney Inv	£12¼	
67	61	Boustead	64	− 1
115	97	Britannia Arr.	108	+ 5
91	76	Centreway Lnd	85	
151	116	Cl. Oro	143	
670	363	Daejan Hldgs	628	+ 3
16	12½	Ex. Lands	16	
87		Exploratn Co	75	
675	610	Franklin Gp	775	
110	64	Frost J. & D.	64	
51	25½	Hampton Trs.	30½	+ ½
670	360	Hudson Admin	670	
520	374	Inchcape	448	− 2
112	46	Ivory & Sime	106	
15	10½	Kwahu	23	
18	14	London & Ass	15	
43½	21½	Lond. Inv. Tst.	28½	
525		M. & G. Hldgs.	460	
125		Mdsquire Inv.	128	
386	232	Mercantile Hse	330	− 3
385	226	Mills & Allen	356	+ 5
221	159	Newmarket	178	
60	42	Paramba	47	
172	165	Park Place Inv	187	
123	94	Smith Bros.	85	− 2
234	190	Transcont Ser	220	
235	175	Yule Catto	220	

FOOD & CATERING

High	Low	Stock	Price	+ or −
35	17	Alpine Soft Dr	19	+ 1
325	143	Areril Group	285	+ 2
225	142	Ass. Brit. Foods	218	
165	116½	Assoc. Dairies	150	
117	75	Assoc. Fish	109	+ 1
628	417	Avana Group	592	− 6
225	178	Banks Sidney	205	
12¼	5	Barker & Dbsn	10	
195	88	Bassett Foods	179	+ 2
95	66	Batlers of Yk	88	+ 4
170	105	Bejam Group	147	− 1
218	158	Berisford S&W	168	
132	28	Bio-Isolates	33	+ 1
65	68	Blue Bird onf	73	
22	14	Borthwick T.	35	
71	55	Bt. Vending	64	+ 3
176	116	Cadbury Schwp	167	− 1
125	55	Carvermoor	79	
165	87	Carr's Milling	126	
150	115	Clifford Dairies	135	
125	105	Clifford DairsA	114	
510	305	Cullens Stores	470	
215	105	Dee Corpn	187	− 2
131	95	Fairand J. E.	25	
208	130	Fisher, A.	156	
220	198	Fitch Lovell	200	
148	73	Freshbake	105	− 5
255	195	Glass Glover	232	− 1
170	140	Greggs	143	
111¼	515	Hazlewoods	110½	+ ½
362	204	Hillards	380	
85	65	Home Farm	82	
165	157	Hunter Saph	168	− 2
445	304	Ice and Frozen	430	
278	170	Kennedy Brook	268	− 2
200	133	Kwik Save	180	
65	36	Lennons	65	
120	65	Lovell, G. F.	65	
318	156	Matthews, B.	309	− 8
295	200	Maynards	260	+ 5
98	75	Meat Tradesup	79	
216	142	Morrison, Wm	204	
85½	60½	Mr. Charlotte	85	− ½
251	127½	Nabisco	151	
387	174	Nichs Vimtol	255	
83	48	Normans Grp.	76	+ 1
230	182	Northrn Foods	238	− 6
176	110	Nurdin & Peack	162	− 2
115	74	Park Foods	105	
323	152	Pyke Holdings	515	
59	59	Queens Moat.	64	+ 1
138	73	Rank, Hovis	128	
395	227	Rowntree Mac	377	+ 2
395	227	Sainsbury J.	398	
41	20	Somportex	25	
30	12	Squirrel Horn	29	
187	86½	Stakis Group	182	− 1
500	313	Tate & Lyle	487	+ 2
55	36	Taverner Rutld	50	
244	154	Tesco	223	− 2
717	270	Tongaat	270	
160	115	Unigate	143	
218	134	Utd. Biscuits	204	− 1
100	57	Watson & Philp	89	

INDUSTRIALS

High	Low	Stock	Price	+ or −
132	100	A.A.H.	120	
130	97½	A.E.	132	+ 2
287	204	AGB Research	220	+ 8
121	80	AIM Group	104	+ 5
375	297	A.P.V. Hlds.	330	− 5
100	46	Aaronson Bros	95	− 1
35	14½	Abertoyle	61	
92	12	Adam Leisure	15	
168	116	Adwest	180	
150	88	Amari	126	
108	75	Amber Indust	105	
34	28	Anglo Nordic	23	
550	380	Ass. Trans Ind	400	+ 20
96	85	Appledre A&P	96	+ 4
250	170	Applied Comp	225	+ 5
32	16	Arenson Group	28	
20½	16½	Armour Trust	20½	+ ½
490	392	Ash & Lacy	480	
29	12	Ashley Ind.	24	
155	100	Aspinal Hld	120	
290	168	Ass. Brit Ports	251	+ 1
358	270	Assoc. Heat	380	
149½	122	Assoc. Manz.	142½	+ 5
81	7¼	Ass. Telecom.	—	
32	14	Astra Inds.	8	+ ¼
255	144	Aurora 8%CnP	18	
40	27	Avon Rubber	293	+ 5
64	27	Ayrshire Met.	30	
307	232	BBA Group	84	+ 1
698	410	BOC Group	293	− 6
173	125	BTR	656	+ 4
140	116	Babcock Int.	143	+ 2
206	116	Baird Wm.	333	
98	44	Baker Perkins	204	+ 12
13¼	2½	Banro Cons.	82	
14½	8½	Barbican Hlds	5¼	
47	11	Bardsey	8½	
420	245	Barget Ltd.	—	
520	405	Barham Group	405	
110	95	Barlow Rand	450	− 30
47	32	Barrk Walf'A'	101	
323	145	Barrow Heph.	451½	
196	131	Bath & Portind	298	
90	52	Beatson Clark	155	+ 2
391	285	Beauford Grp.	72	
213½	211	Beecham	350	− 5
43	33	Bellair Cosmtic	—	
116	60	Benlox	37	
373	92	Berisfords	108	
73	45	Bestobell	260	+ 3
325	300	BET'EC	61	
290	150	Bibby J.	366	− 10
76	13	Biddle Hldgs.	178	
100	49	Blomechs	19	
237	188	Birmid Qualct	84	− 1
222	140	Birmbam Mint	216	+ 2
240	80	Black Arrow	60	
138	92	Black, P.	250	
173	104	Blackwd Hdg.	26	+ 1
123	81	Blundell Inds.	128	
350	121	Blue Arrow	155	− 2
104	54	Blundell Perm	137	
275	79	Bodycote Intn	99	
150	110	Bookers	244	− 1
214	141	Boosey & Hkes	134	
80	8¼	Boot, Henry	285	
260	140	Boots	171	+ 8
70	34	Boulton Wm.	8½	
177	114	Bowater Inds.	245	
326	143	Braham Millar	27	
31	25	Braithwte&Co	124	− 2
60	46	Brammer	518	− 3
60	46	Brasway	48	
		Bremaroen Hld	48	
		Brickhse Dud.	65	

[Further columns of INDUSTRIALS continue (Bridon … Valor), INSURANCE, INVESTMENT TRUSTS, LEATHER & SHOES, MINING, MOTORS & AIRCRAFT, OIL SHARES, PAPERS & PUBLISHERS, PLANTATIONS, PROPERTY, SHIPPING, TEXTILES, TOBACCOS]

Stock	Price	+ or −
Bridon	125	− 1
Brider Cndry	116	
Brit. Broads	225	
B.I.T.	283	
Brit. Stm. Spe.	113	
Brit. Syphon	119	+ 6
Brit. Tar	21	
Brit. Vita	182	+ 9
Broken Hill Pty	368	+ 10
Brooker, Bur.	108	
Browne & Tawse	126	
Brown John	36	− 2
Bruntons Mus	68	
Bullough	475	
Burco Dean	25	
Burns Anderson	124	
Busine's Ltd	35	
Butterfld Hrvy	26	
CVD Intnl	165	
C.H. Industrial	97	
Candover Ens.	51	
Campari	50	− 1
Caparo Inds.	36	
Cape Indust.	137	− 1
Carelo Eng.	222	− 4
Cartwright R.	106	
Celestion Inds	28½	
Centreway Ind	18	
Chamberlin Ph	76	
Channel Tunl.	128	
Christies Intl.	566	− 6
Clarke Clemnt	96	− 1
Coln Inds	43	− 2
Cole Group	134	− 6
Comtech	30	
Concentric	65	
Cookson Group	570	− 5
Cooper Indus.	12	
Cope Allman	164	
Cosalt	61	
Courtney Pope	253	+ 3
Cowan de Grt.	59	− 1
Crest Nich	88	
Crown House	143	
DPCE	440	− 5
Dalgety	500	
Davies & Newm	175	
Dave Group	35	
De La Rue	825	− 10
Delta Group	124	− 2
Dentend Srp.	125	
Desoutter	142	
Diploma Ltd.	222	+ 2
Dobson Park	86	
Donlinson Intl	81	
Doobie Eagle	36	+ 2
Dufay Bitum.	58	
Duncan Gilrck	£15½	
Dunlop	45	
Duport	27½	
Dwek Group	15	
Eastern Prod.	160	− 5
Edbro Hldgs	120	
Elbar Indust.	40	
Eleco	98	+ 3
E.I.S.	175	+ 5
Electrolux B.	£30¾	+ ¾
Elliott, B.	67½	+ ½
Eleco & Elis	84	
Elswick Hoppr	11	
EnaChina Clay	275	− 2
Epicure Hldgs	25	
Equipu	158	
Erskine House	90	
Europ Ferries	148	+ 5
Eur Ferries Pf	118	+ 1
Evered	155	− 2
Evode Hldgs.	112	
Expamet	95	
Extel	327	− 5
Falcon Ind	37	− 2
Farmer, S. W.	80	
Feedex	31	
Fenner, J. H.	134	
Ferguson Ind.	144	+ 2
File Indust.	128	
Finlay, Jas.	143	− 1
Finlay Packing	60	
First Leisure.	240	
Fst. Pacific Inc	5	
Firth, G. M.	54½	− ½
Fisons	286	− 7
Fletcher Chall.	157	
Flexello	86	
Fobel Intnl.	38	
Fogarty, E.	65	− 1
Folkes H.n.v.	24	
Foseco Min. Sp	246	+ 4
Fothergill & H	158	+ 8
Francis Indust	129	
French Thos.	73	
Friedland Dog	183	
GEI Internatl	86	− 1
GRA Group	81	
G. R. (Holdgs)	210	
Garton Engrg	82	+ 1
Gestetner 'A'	95	
Gieves Group	88	
Gill & Dufus	166	+ 3
Glaxo Hldgs.	£11¾	− ⅛
Glynwed	178	+ 2
Gomme Hldgs	38	
Grampian Hlds	103	
Granada	182	
Grand Met.	385	
Greenbank	35	
G.K.N.	211	+ 1
Haden	315	− 2
Hall Engrin'ng	138	
Hall Matthew	316	
Hallite	185	
Halma	230	
Hampson Inds	30½	
Hanimex Corp	34	
Hanover Inv.	108	
Hanson Trust	207	+ 1
Hargreaves	109	+ 1
Harris Phillip	138	+ 2
Harrison & Cr.	446	+ 3
H'wker Siddly	437	+ 11
Hawley Group	95	
Hawtin	17¼	+ ¼
Hay Norman	86	
Henara	80	+ 2
Hepworth Crmic	139	+ 1
Hestair	78	
Hewitt, J.	76	
Hill & Smith	71	
Hollis Bros	67	
Holt Lloyd	94	+ 3
Hopkinsons	146	
Howden Tray.	132	− 1
Howard Mach.	12½	
Bowden Grp.	63	
Humphrs Hld.	22	
Hunter	93	
Hunting Assoc	165	
Hutchsn Wha	245	− 11
Hyman, L&J.	30	
ICC Oils	21	+ ½
Imp. Cold Stge	330	+ 20
IMI	109	+ 1
Icall Inds	73	
Initial	325	+ 5
Insight	112	− 6
Intasun	101	− 2
Int. City Inv	57½	
Intereurop Tot	450	− 15
Intervision	7	
Jacks, Wm.	30	
Jackson J&HB	77	
Jardine Mthsn	112	− 8
Johnson & Firth	18½	+ 1
Johnson Clnrs	434	
Johnson Matthy	75	+ 5
Johnston Grp.	190	+ 6
Jones Stroud	68	− ½
Jourdan Thos.	138	
Julians Hld.	127	
Kalamazoo	203	
Keep Trt.	22½	
Kelsey Indust	18½	+ ½
Kennedy Smale	230	
Kirsch	90	
Kitchn Taylor	108	+ 15
L.C.P.	172	+ 3
LEC Internatl.	122	+ 1
Ladbrokes	114	+ 1
Ladies Pride	263	− 2
Laird Group	25½	− ½
Lake & Elliott	151	+ 6
Lawtex	77	
Lee Arthur	59	
Leisure time Intl	24½	
Lep Group	82	
	365	+ 8

Stock	Price	+ or −
Linread	29	
Lloyd F. H.	52	
Locker Thos.	22	
Locker T. 'A'	21	
Lon. Mid. Ind.	117	
Lon. & North.	79	
Lon. Park Hlds	365	
London Inds.	93	
Lonrho	152	− 1
Low & Bonar	330	+ 6
M.J.I.	17½	− ½
M. L. Ho'lds.	453	
M S Intnl	37	
M. Y. Dart	45½	
Macarthy's P.	176	− 2
Mactarlane Gp	218	− 1
McCorquodale	152	
Man. Ship Can	258	
Manze Bronze	25	
Marler	—	
Marling Inds.	62½	
Marshall Halfx	282	− 2
Marshalls Un.	75	
Martin Black	—	
Martonair	350	
McKechnie	140	
Meadminster	150	
Meggitt	90	
Mermos	108	− 5
Metal Box	420	+ 10
Metal Closures	151	− 1
Metalrax	60	
Midland Mart	65	
Miss World	240	+ 35
Mitch. Cotts	21	
Mitchell Som.	66	
Mucklow A.J.	50	
Molins	128	
Morgan Cru.	195	
Myson Group	69	
Nash Inds.	35	
Nation Leisure	24½	
Neepsend	11	
Neil & Spencer	24	− 3
Neill, James	157	
Newman Tnks	89	− 1
Nimslo	30	
Norcros	161	
Norton Opax	22½	
Nu-Swift	99	
Ocean Wilson	52	
Office & Elect.	150	
OK Bazaars	988	− 45
Oriflame	675	− 50
Owners Abr'd	21¼	
P&H Intnl	179	
Parker Knoll A	174	
Parkfield Fr.	50	
Paterson Zoe	130	− 5
Pauls	548	
Pavilion Leis.	25	
Pearson S.	650	− 3
Pegler Hatt.	282	− 2
Pentland Inds	480	+ 20
Pentos	56	− 1
Photo Me	610¼	
Pilkington Brs	283	− 5
Pineapple D.	72	
Planet Group	74	
Plastic Cons.	50	
Platignum	9	
Plaxton	153	
Pleasurama	465	− 2
Polly Peck	250	− 2
Polymark	10½	
Portals	590	
Porter Chadbn	113	
Powell Duffryn	383	
Pratt, F.	75	
Priest, B.	8	
Prince of Wles	113	− 2
Pritchard Serv	92	
Protimeter	38	− 1
R.E.A. Holds.	367	− 5
R.F.D. Group	87	− 1
R.H.P.	90	+ 4
RTD	21½	
Radiant Metal	75	
Ranco Oil	80	
Rank Org.	346	+ 4
Ransome Sims	555	+ 10
Reckitt & Colmn	530	+ 8
Redfearn Nat.	85	+ 2
Redman Heenan	—	
Reed Executive	132	
Reed Internatl	532	− 14
Reliance Ind.	35½	
Relyon Group	84	+ 1
Renishaw	380	
Renold	16½	
Renwick Grp.	130	
Restmor Grp.	110	− 2
Reuters B.	395	− 10
Rexmore	22	
Ricardo & Co.	95	
Rich Westerh.	19	
Riley Leisure	55	− 1
Rock	10	
Rockware Gp.	42	+ 1
Rolfe & Nolan	125	
Ropner	134	+ 2
Rotaprint	7	− ½
Rotork	124	
Ryan Internat	—	
S.I.G. Duval.	44	− 5
SI Group	44	− 3
Saml. Hldgs	177	
Sale Tilney	480	
Sanderson Grp	930	− 15
Sandhurst Mkg	63	
Sangers	39	− 1
Sangers Pb.	34	
Savile Gordon	88	
Savoy Hotel A	364	− 1
Scapa Group	608	
Scott Herbtr	65	
Seeder Grp 'A'	335	
Securicor	160	
Security Srv Ord	237	− 1
Senior Engrs.	24	+ 1
Sharna Ware	54	
Sheldon Jones	80	
Sidlaw Group	158	
Siebe	842	
Silentnight	88	
Sime Darby	80	− 1
Simon Engrg.	245	
600 Group	99½	+ 2½
Sketchley	380	
Smith & Neph	224	− 1
Smith Indust.	187	+ 10
Smith Whtwth	44	
Solicitors Law	46	− 4
Sparrow G.	85	
Spear & Jackson	146	
Spear J. W.	114	
Spectrum	115	
Spirax Sarco	264	
Spring Ram.	177	+ 2
Stad Potteries	95	
Stag Furniture	88	
Stainless Met	80	
Staneleco	25	
Staveley	332	
Steel Bros.	546	
Steetley	295	− 1
Sterling Inds.	87	
Stocklake Hld	140	− 5
Stonehill	111	+ 1
Stothert & Pitt	158	
Sumner, F.	11	+ 1½
Sunlight Serv.	240	
Supra Group	32	− 1
Sutcliffe Spmn	33	
Swed Match B	£24	
Swire Pacific	290	− 11
Syltone	190	
Symonds Eng.	16	
T.A.C.E.	426	+ 8
T.I. Group	242	
TSL Thrmsyn	220	− 6
Tex Abrasives	71	+ 1
Thomas T-line	48	
Tiler Oats	£23	+ 1
Tomkins, F. H	160	− 2
Tottenham H.	72	
Tore & Co	107	
Tozer Kemsley	34	
Traf. Hse. Ltd.	357	+ 2
Transport Dev	111	
Triefus	39	
Triplex Fndry	56	+ 1
Trust Hse Forte	152	+ 4
Turner & New	112	+ 1
U.K.O Intnl.	106	− 1
Unigroup	22	
Unilever	£11½	
Unilever N.V.	£49⅛	+ ¼
UnionSteelSA	49	+ 5
U.E.I.	178	− 2
UtdGuar'ntee	20	+ 1
United Parcels	85	− 2
Utico Hldgs.	160	
Valor	201	

Stock	Price	+ or −
Vickers	245	− 2
Victor Prods.	110	− 2
Vinten Group	184	
Vosper	265	− 5
Wades Potts.	80	
Wadkin	145	
Waiter Indust.	12	
Warrick Eng	37½	
Watson Norrie	86	
Watts Blake	218	
Weir Group	88	
Weston Hldgs	66	
West Brom Spr	88	
Westland	75	
Wheway Watson	45	
Whessoe	85	
Whitecroft Ind	147	
Williams Hlds	298	
Williams Hlds	212	
Willford Ind.	23	
Wills George	127	
Wood Hall Tst.	76	
Wood (A & W)	255	
Wood Arthur	28	
Yarrow	435	
Zenith Carbtr	15	
Zetters	110	
Zygal Dynam	28	

INSURANCE

Stock	Price	+ or −
Alex & Alex	125	− 5
Allied Dunbar	182	
Allianz Vers.	£81	
Brit. Broker	320	− 2
Com. Union	224	
Eagle Star	760	− 3
Equity & Law	465	
Gen. Accdnt	613	
G.R.E.	623	
Hambro Life	475	− 8
Heath C. E.	610	− 5
Hogg Robinson	196	− 6
Legal & Gen.	642	
London & Man	657	− 10
London Utd.	285	− 10
Marsh & Mcln	£52½	
Minet Hldgs.	226	− 4
Pearl	580	
Phoenix	211	− 5
Provincial	335	
Prudential	692	− 5
Reed Stenhse	238	− 3
Refuge	238	
Royal	585	
Sedgwick Grp	262	− 3
Stewart Wrghtsn	275	
Sun Alliance	425	− 2
Sun Life	738	
Trade Indem.	285	
Willis Faber	625	− 4
Windsor secs.	46	

INVESTMENT TRUSTS

High	Low	Stock	Price	+ or −
177	119	Aberdeen Tst.	177	− 1
692	495	Alliance Trust	692	+ 2
353	353	Altifund Cap.	467	
229	125	Ambrose Inv Cp	229	
134	93	American Tst	155	− 1
296	221	Anglo-Am Sec	296	− 2
100	61	Archimedes	98	
117	108	Archimedes Inc	112	
430	310	Ashdown	426	+ 2
120	95	Atlantic Assets	118	− 1
190	93	Bankers Inv	100	
194	132	Berry Trust	194	
172	117	Border & Sthn	168	− 1
197	79	Brit. Amer Gen	165	
215	141	Brit. Assets T	215	
22	16	Brit. Control	20	
365	265	British Invest.	363	
75	55	Brunner Inv.	75	
113	77	CLRP Pacific	111	+ 1
250	144	Caledonia Inv	250	
84	59	Charter Tst	84	
640	412	Con. & Ind. Tst	640	+ 5
172	124	Crescent Japan	172	
303	225	Crystlerblvte	303	
61	51½	Dane Inv. Inc	61	
100	81	Derby Tst Inc	100	
295	211	Drayton Cons.	295	− 1
418	291	Drayton Japan	418	+ 4
400	294	Drayton Prem	400	+ 2
£10⅛	720	Dualvest Cap.	£10⅛	
174	140	Dundee & Ldn	174	+ 1
254	145	Edin. Americn.	254	+ 2
48	33	Edinburgh Fin	37	
116	86	Edin. in Ord.	116	+ 1
121	93	Electra Inv.	121	+ ½
282	209	Electric & Gen	282	
104	71	Eng & N'y York	104	+ 1
78	55	Eng & Scot. In	77	+ 1
156	104	Europ. Assets	154	
95	69	F & C Alliance	96	+ 2
141	89	F&C Eurotrst	139	
165	118	F&C Pacific	162	
270	194	Firstscot. Am.	270	+ 3
45	16	Fledgl Japan	45	+ 1
595	344	Fleming Amer	595	+ 5
258	180	Fleming Ents.	255	+ 1
326	228	Fleming Far E	324	+ 2
552	374	Fleming Japan	554	
117	90	Fleming Merc	116	
133	82	Fleming O'seas	129	+ 1
164	119½	Fleming Tech.	164	− 2
146	95	For. & Col. Inv	144	+ 1
43	37	Fundinvestine	41½	
185	120	G.T. Japan In.	183	+ 4
62	42	Gartmore I&F	62	
256	181	Gen. Consol.	254	+ 2
121	76	Glasgow Stock	121	+ 1
276	199	Globe	276	+ 1
214	176	Greenfriar Inv	214	
270	165	Gresham Hse.	260	
162	113	Hambros Ord.	162	+ 1
254	189	Hill Phillip	262	+ 1
320	215	Independt. In	318	+ 1
233	165	Investors Cap.	233	
64½	43	Japan Assets	60½	+ ½
108	85	Jos. Holdings	108	
63½	51	Jove Tst. Inc.	63	
315	211½	Lake View Tst	313	+ 5
190	130	Law Deben.	190	
310	253	Lon. & Gruters	310	
195	125	Lond. & Strth.	195	
85	61	Lon. Merchant	87	+ 1
106	73	London Trust	106	
324	266	M&G Dual In.	270	
127	119	M & G 2nd Inc.	110	
96	69	Merchants Tst	96	+ 2
170	121	Monks Invest.	170	+ 2
97	68	Murray Grwth	97	+ 1
116½	85	Murray Incme	116½	+ ½
132	89	Murray Intnl.	132	+ 4
287	224	Murray Vents.	287	+ 2
76	58	New Darien Oil	76	
57	36	New Throgm'rtn	51½	
43	30	New Throg Inc	37½	
236	179	New Tokyo	218	+ 4
322	221	Nth Atlantic S	322	+ 7
158	98	Precious Metls	102	
327	242	Raeburn	329	+ 2
156	93	River & Merc.	152	
250	158	River Plate & G	251	− 1
190	187	Robeco F1 5	187	− 2
168	120	Rolinco Sub. S	168	
254	185	Romney Trust	254	+ 1
111	105	Rorento	£10¼	
266	215	SPLIT Inc.	226	
235	173	Scot. Amer In	233	+ 1
165	115	Scot. Eastern	155	+ 1
273	191	Scot. Inv Tst.	272	
403	270	Scot Mrt & Tst	403	+ 5
242	180	Scot. National	242	+ 2
130	92	Scot. Northern	127	+ 2
595	388	Sec. Alliance Tst	593	+ 3
121	95	Sec. Trst. Scot	119	
78	51	Smaller Co's Inv	75	+ 1
148	100	Stockholders	146	+ 1
93	76	TR Australia	93	+ 2
64	74	TR City of Lon	85	
154	171	TR Ind & Gen	154	+ 4
260	159	TR Nat Resou	262	
332	199	TR N. Americ	332	+ 2
291	196	TR Pacific Bas	289	+ 1
141	109	TR Property	138	+ 2
101	69	TR Technlgy	101	
132	98	TR Trustees	133	
118	88	Temple Bar In	117	
235	286	Thro Grth Cap	368	
159	159	Throg. Trust.	236	+ 2
121	73	Trans. Oc'n Tst	162	
80½	61	Tribune Inv.	118	+ 1
211	87	Triplevest Inc	77	
92	162	U.S. Debenture	211	+ 1
74	53	Viking Resour	80	
126	138	Westpool Inv.	61	
104	105	Whitbread In.	184	− 2
180	180	Wistern'n Tst	104	+ 1
284	205	Witan Inv.	180	+ 3
		Yeoman	281	− 1

LEATHER & SHOES

Stock	Price	+ or −
Church & Co.	500	
FII Group	216	
Garner Scotb.	196	
Headlam Sims	32	
Lamber Hth.	203	
Newbld & Brtn	84	
Pittard Grp.	96	
Strong & Fisher	150	− 2
Stylo	198	+ 10

MINING

Stock	Price	+ or −
Alex Corpn.	122	
Amal. Fin. Inv.	25	
Anc. Am. Coal	120	− 1½
An. Amer. Cp.	810	− 5
Ang. Amer. Gd	173	− 2
Ang. Amer. Inv	142	− 2
Anglo Vaal 'A'	132	
Ang. Cons. Min	52	
Ayer Hitam	295	− 5
Ber. untal Tin	130	− 5
Bisichi Tin	17	
Blyvoor	750	− 46
Botswana	17	
Bougainvil. B	127	+ 3
Bracken	170	− 15
Buffel's	£30⅛	− 1½
Carr Boyd	55	− 1
Central Pacific	25	
Charter Cons.	250	− 3
Cons Gold.	25	
Cons. Gold	503	− 9
Cons. Murch.	550	− 10
Cons. Murchsn	450	− 10
De Beers	418	− 3
Deelkraal	210	− 5
Doornfontein	£11¼	− ¼
Driefontein	121	− 2
Durban Deep.	£10¼	− ¼
E. Daggafontn	182	− 10
East Rand Con	63	− 5
E.R.G.O.	413	− 10
East Rand Pps	654	− 51
Elandsrand	574	− 18
Elsburg	205	− 5
Endeavour	9	
Freddies	350	− 3
F. S. Geduld	£18¾	+ ½
Geevor	218	− 2
Gencor	950	
Gopeng	£11¼	− ⅛
Grand Cons. Gold	57	
Great Boulder	13	
Grootvlei	120	
Hampton Areas	£11¼	− ⅛
Harmony	145	− 5
Hartebeest	620	− 20
Hill Minerals	187	+ 2
Impala Plat.	£11⅛	− 5
Johnnies	441	− 4
Kia Ora	22	− 1
Killinghall	989	− 60
Kinross	£77	− 1
Kloof	6¾	
Leslie	£14¼	− 2
Libanon	£14¼	+ 4
Loraine	£33¾	+ ¼
Lydenburg Plt	233	+ 6
Malaysia Min.	£16½	+ 1
Marievale	275	− 15
Meekatharra	492	− 1
Metals Explor	94	
Middle Wits	154	− 29
Minorco	90	− 2
M.I.M. Hldgs.	35	− 1
M.T.D. Mang.	856	+ 56
Negri River	735	+ 40
New Wits	175	− 2
Nth. Bkn Hill	16	
Nth. Kalgurli	14	
Paucontinental	436	+ 58
Pekowallsend	151	+ 4
Petaling Tin	30	+ 1
Poseidon	87	+ 7
President Bra'd	308	+ 4
Pres. Stern.	275	
Randfontein	190	+ 7
Rand M Props	£30¾	+ ½
Rio Tinto Zinc	£23¼	+ ½
Rustenburg	179	+ 4
St. Helena	325	
Sabrina 'A'	642	+ 12
Sons of Gwalia	735	− 45
S. African Lnd.	£16⅝	+ ⅛
South Pacific	38	
Southvaal	60	
Stilfontein	235	+ 30
Sungei Besi	9	
Tanjong	£32	+ 2
Tronoh Tin	770	
Unisel	265	
Vaal Reef	250	
Venterspost	265	− 5
Vulcan	632	− 35
Welkom	£77⅛	+ 7⅛
W. Rand Cons.	632	+ 35
Western Areas	32	
Western Deep	615	+ 10
Western Hldgs	390	+ 62
Western Mining	520	+ 10
Winkelhaak	553	− 1
Wit. Nigel	£24⅛	− ⅛
Zambia Cons.	237	− 6
Zam Copper	£25¼	+ 1
Zandpan	94	− 12
	98	
	16½	
	75½	+ 5

MOTORS & AIRCRAFT

High	Low	Stock	Price	+ or −
61	30	A.C. Cars	35	
11¼	6¾	Alexander Hld	9¼	
86	27	Appleyard Gp.	62	+ 6
172	158	Arlington	170	
37½	23	Armstrong Eq	34	+ 1
61	12½	Autonsotive	57	+ 2
24	14½	B.S.G. Intntl.	23	
22	11	Bluemel Bros.	15	+ 1
174	131	Bramall C.D.	137	+ 2
395	211	Br. Aerospace	388	+ 5
129	83	Brit. Car Auct.	87	+ 2
76	33	B.L.	37	+ 1
140	115	Callyns	130	
48½	33½	Cowie T.	45½	− 1
132	72	Davis Godfrey	118	
219	128	Dowty Group	200	+ 6
45	30	E.R.F.	36	
319	213	Flight Refuel.	315	+ 2
225	118	Ford	200	− 11
92	49	Gates F.G.	86	
376	217	Gen. Motors	351	− 22
98	86	Hartwell Grp.	95	
357	170	Jaguar	327	− 7
96	34	Jessups	85	
145	81	Kennings	99	
54	28	Kwik-Fit Hds	34	+ 1
436	208	Lex Serv Grp.	216	− 2
115	67	Lookers	86	
94	54	Lotus Cars	86	+ 6
263	159	Lucas Inds.	262	+ 1
14½	10	Manor Nat. Gp.	12½	+ ½
90	84	Perry, Harold	88	
120	68	Plaxton	72	+ 2
52	33	Quick, H. J.	44	− 2
182	85	Sotex, A.	98	
182	107	Westland Aircft	119	+ 5
38	19	Woodhead J.	25	
42	21	York Trailer	33	+ 1

OIL SHARES

High	Low	Stock	Price	+ or −
30	12	Amer Oilfields	—	
128	90	Ampol Petrol.	118	+ 1
61	45	Anvil	53	+ 5
83	41	Aran Energy	47	
102	30	Atlantic Reso.	72	+ 2
158	75	Atlantis Res.	75	
92	59	Aust Oil & Gas	76	
156	60	Berkeley Ex	150	
64	23	Bristol Oil	24	
353	280	Brit. Borneo	330	− 3
575	393	British Petrol	535	− 10
276	185	Britoil	210	− 3
35	10	Bula Resource	12	
235	182	Burmah	209	− 4
335	153	Carless Capel.	160	
88	65	Century Oils	76	
99	55	Charterhall	89	− 4
173	81	Charterhse Petrl	97	− 1
112	43	Clyde Oil	48	+ 1
150	75	Clyde Petroleum	90	
206	173	Enterprise Oil	191	− 3
520	85	Falcon Res.	424	+ 6
185	115	Firstland Oil	180	
79	55	Flord Oil	75	
450	280	Global N Resat	360	+ 10
140	95	Goal Petrol	94	− 10
280	185	Gt. West. Res.	365	− 3
90	35	Hudson Petrol	38	+ 2

PAPERS & PUBLISHERS

High	Low	Stock	Price	+ or −
260	126	Addison Cm	250	
11	4	Aldous Int.	9	
375	235	Assoc. Book	375	
850	358	Assoc. News	825	+ 5
194	116	Assoc. Paper	176	− 2
165	155	Bemrose Corp	165	
565	365	Bunzl Mazani	660	
450	393	Bristol E. Post	450	
224	135	BPCC	187	− 1
143	126	Brunning Grp.	136	
473	283	Bunzl	423	+ 8
788	500	Carlton Comm	785	
280	203	Chapman Inds	272	
115	85	Clay, Richard	108	
840	358	Collins W. Ord	705	
125	66	Cropper, J.	118	+ 1
£13½	640	Daily Mail Tst	£12¼	− ¼
188	104	D.R.G.	159	
106	86	East Mid 'A'	101	
295	134	Ferry, Hld.	282	− 3
145	84	Geers Gross	146	
250	155	Goodhead	250	
570	110	Harnes Pub	558	
45	36	Hazwell Bow	40	
175	110	Home Count N	150	
176	85	Horne Robt	172	
205	147	Hunterprint	197	+ 2
178	140	Independt News	150	
618	362	Intl. Thomson	595	− 12
380	140	KLP Group	380	
143	120	L.C.A. Holdgs	142	
298	162	Lowe, Howard E	296	+ 16
175	114	McCorquodale	165	
215	112	Met Bulletin	205	
100	65	More O'Ferrall	88	+ 1
124	66	Morgan Com	122	
125	89	Norton Opax	120	
900	461	Octopus	900	+ 28
45	26	Olives Paper	37	− 2
400	166	Pace Michael	400	
172	138	Prismth & Grp	164	
275	175	Routledge & K	275	
940	522	Saatchi	875	− 5
110	61	Scott & Robsn	100	
136	88	Smith, David	128	
153	116	Smurfit, J.	153	+ 1
85	75	Trade Prserv	85	
265	192	Trinity Intal.	257	− 2
347	265	Utd. Newspapr	303	
230	123	Usher Walker	205	
370	160	Vallin Pollen	370	+ 10
41	29	Wace Group	41	
575	305	Waddington	575	
280	179	Watmoughs	280	+ 2

PLANTATIONS

High	Low	Stock	Price	+ or −
295	121	Anglo Indonsn	225	
£10¼	515	Assam Doors	960	
225	125	Bertam Holds	147	− 3
116½	84	Cons. Plant.	116	− ½
173	95	Harrisons Mly	131	+ 3
111	77	Highld & Low	90	− 1
97	52	Jitra Rubber	65	
107	78	Kuala Lumpur	98	
165	71	Kulim	89	− 1
£16½	715	Lawrie Plant	£14½	
184	107	Malakoff	125	− 5
310	178	McLeod Russ	287	− 2
820	365	Moran	795	
91	65	Rore Estates	84	− 1
725	315	Western Dooar	675	
620	397	Williamson H	540	− 5

PROPERTY

High	Low	Stock	Price	+ or −
18½	12½	Alnco Inv.	14½	
108	83	Allied London	102	
11½	4½	Amal. Ests.	4½	
130	100	Apex Props.	102	
80	58	Bairstow Eves	75	− 1
400	298	Beaver C. H.	376	− 2
250	190	Bilton Percy	220	
395	275	Bradford Prop	389	
175	150	British Land	154	+ 1
140	117	Brixton Estate	125	
221	170	Capital & Cnties	294	+ 8
234	175	Centrovincial	200	
457	365	Chesterfield Pr	425	+ 5
815	615	Churchbury Est	775	
120	95	Comeia Est.	98	+ 3
33½	32½	Control Secs.	32½	
110	71	Cntry & New T	109	
165	135	Cusins Prop.	200	
345	174	Dagan	335	+ 5
25½	17½	Dares Estates	19	+ ½
9	1	Edenspring	1½	
	10	Espley Tst	—	
163	128	Estates & Agy	157	
105	85	Est. & Gen In.	95	
160	142	Estate Propty	146	+ 4
75	62	Evans Leeds	72	+ 2
250	215	Ewart New Nth	250	
170	130	Fairview Ests	154	
91	62	Gable House	87	
24	20	Gilbert House	22	
173	140	Gt. Portland	148	
214	150	Green'ty Off	204	
100	82	Grosvenor Sq	98	
555	357	Hammerson A	500	+ 5
526	420	Haslemere Est	496	+ 6
59	19	H.K. Land	57½	− 3
282	253	Imry Property	260	
616	560	Intl. Inc. Prop.	987	
302	214	Laing Props.	294	
41	32½	Land Invest.	40	+ 1½
315	258	Land Securities	288	
148	90	Law Land	148	
228	142	Lond. & Edin	226	+ 4
15	8½	Lond. Man Sec	9	+ ½
285	252	Lon & Prov Sp	265	+ 3
135	113	Lon Shop Prop	138	+ 5
325	255	Lyntonnt Hds	318	+ 16
120	94	Marchwiel Secs.	102	+ 2
60	41½	Marlboro. Pr. p.	52	+ 1
160	133	Marler Estates	145	
118	100	McInerney & Co P	104	
136	26½	McKay Secs	115	
315	215	M.E.P.C.	296	+ 2
335	205	Mountleigh Gp	285	+ 10
335	215	Mount View Est.	316	
50	35	Muckloe A.J.	50	
36	18	New Cavsh Est	80	
37	16	New England	21	
37	27	Parkdale Hldg	29	
248	184	Peachey Corp.	231	− 1
325	203	Peel Holdings	325	+ 21
190	166	Prop & Rev.	184	
130	84	Prop Hold & Iav	117	
157	112	Prop. Sec. Inv.	127	
11	7¼	Raglan	9½	+ ½
94¼	64	Regalian Prps.	86	+ 2
765	395	Rosehaugh	765	+ 12
224	204	Rush & Tmks.	218	
157	131	Samuel Props.	149	
92	79	Scot. Met. Pr.	86	
17	12¼	Sheraton Sec	14½	
145	117	Slough Estates	127	

SHIPPING

High	Low	Stock	Price	+ or −
265	162	British & Com.	252	+ 2
157	93	Fisher J.	140	+ 5
900	210	Graig Shipping	895	
102	88	Hunting Gibson	87	
80	45½	Jacobs John	57½	
9	3¼	London & Overs	4	
113	11	Lyle Ship	18	− 1
62½	36	Mersey Dks U	40	+ 4
95	36	Milford Docks	76	
150	134	Ocean Transpt.	180	+ 4
416	260	P & O Defd.	360	+ 5
47	4	Reardon Smith	14	
115	76	Runciman, W.	79	+ 2

TEXTILES

High	Low	Stock	Price	+ or −
380	265	Allied Textile	377	
153	98	Atkins Bros.	112	
91	60	Beales J.	73	
107	83	Beckman, A.	89	
24	15	Bolton Textile	17	
136	78½	Brit. Mohair	128	
78	55	Bum & Lmb	74	
182	150	Burmaces	162	
66	19½	Carpets Intrn.	48	+ 1
165	91	Coats Patons	164	+ 3
73	57½	Corah	66	+ 5
159	109	Courtaulds	154	
51	30	Crowther, J.	51	
336	185	Dawson Intnl.	308	+ 6
177	78	Dixon, David	188	+ 4
79	30	Early's of Wit.	70	+ 2
16½	7	Ferguson J.	9½	
68	46	Foster, John	67	
56	40	Hicking Pent.	48	
61	28	Illingworth M	57	
448	81	Ingram H.	—	
95	45	Jerome, S.	66	
152	97	Leeds Group	152	+ 5
79	48	Lister & Co.	52	
46	30	Lowe, Robt. H	20	
118	67	Lyle, S.	80	
88	43	MUD Group	35	
95	55	Mackay Hugh	80	
40	36	Martin, A.	23	
36	20	Munton, Gp.	25	
218	185	Nolix Manuls	226	
80	26	Nova Jersey	26	
60	31	Palma Group	51	
113	87	Parkland Text	100	
31	22½	Ramar Textile	24	
43½	18½	Readicut	25	
172	85	S.E.E.T.	172	
66	60	Sanderson Murray	65	
58	21	Sekers Intnl.	50	+ 1
49	33½	Shaw Carpets	35	
156	112	Sirdar	125	
92	47	Stroud Riley	82	
88	61	Textured Jrsy	71	
172	88	Tomkinsons	115	+ 5
79	38	Tootal	73½	+ ½

TOBACCOS

High	Low	Stock	Price	+ or −
385	175	BAT Inds.	338	− 7
96	54½	Carroll Inds.	90	
220	137	Imps	182	− 2
201	112	Rothmans	180	+ 2

RIGHTS ISSUES

Issue Price	Stock	Price	+ or −
39	Barrow Hepb (nil pd)	4½ pm	
370	Boust (nil pd)	47 pm	+ 6
365	DPCE (nil pd)	90 pm	
60	Nwnm Tonks (nil pd)	9 pm	+ 1
39	Renold (nil pd)	6½ pm	
210	R.Bk. of Scot. (nil pd)	33 pm	+ 9
35½	Sangers (nil pd)	4 pm	− 1
40	Southwest Res. (nil pd)	16 pm	+ 1
455	Systems Des. Int. (Nil pd)	110 pm	− 5

RECENT ISSUES

Issue Price	Stock	Price	+ or −
160	Access Satellite Intnl	208	− 1
100	Alexandra Wkwr Plc	124	− 2
140	Alida Holdings	165	+ 1
10¼	Bennett Fountain	13	
150	Berkley Tech.	131	− 1
90	Blue Bird Toys	156	
130	Brit. Telecom (50p pd)	119	
160	Candover	187	− 1
105	Coded. Tern. Inv.	95	
115	Craton Lodge Knight Gp	170	− 5
	Eurolnvst Bnk (£5 pd)	182	+ 1½
197½	Exch. 11% 1990 (£20 pd)	£20¼	+ ⅝
100	German Small Units	104	
26	Healthcare Services	25	− 1
145	Hillsdown	173	− 2
—	Inds. Scotland Equy	135	
—	Johnson Mt 8.3 CPref	137	− 3
—	Kingsley & Forster	25	− 1
—	Monument Oil	10	
56	Optometric (USA)	45	
125	Osborne & Little	117	
130	Penney & Giles Intl.	135	
	Pleasurama 7% C.Pf	110	
92	Process Systems	50	− 1
—	Racal 7% conv	104	− ½
20	Rex Williams	18½	− ½
—	Sangers 11% Conv. Ln	4	− 1
68	Spalax TV	187	
94.18%	Spain Ln 14% 2010 (£30pd)	31½	+ 1
174	Sumapse	215	
86	Treas. 2½% I.L. 2013	101¼	+ ⅛
95	Whitworth Food Gp.	116	

TOURIST RATES

Country	Rate	Currency
Australia	1·51	dollars
Austria	24·95	schillings
Belgium	71·50	francs
Canada	1·49½	dollars
Denmark	12·87	kroner
Finland	7·46	markkaa
France	10·89	francs
Germany	3·55	marks
Greece	*151·00	drachmae
Holland	4·03	guilders
Iceland	*48·00	kronur
Ireland	1·16½	punt
Israel	740·00	shekel
Italy	*2,230	lira
Japan	281	yen
Malta	*0·56½	pounds
New Zealand	2·34	dollars
Norway	10·26	kroner
Portugal	*191·00	escudos
South Africa	*2·55	rand
Spain	*197·00	pesetas
Sweden	10·12	kronor
Switzerland	3·05	francs
Turkey	513·00	lira
United States	1·08½	dollars
Yugoslavia	*285·00	dinars

Rates indicate approximate foreign currency bank notes obtainable for sterling in Britain.
*Subject to limit.

LONDON FINANCIAL FUTURES

		Close	Day's range	Contracts traded	High-Low
Long Gilt	Mar	104·16	104·28—103·25	5199	105·02—101·22
	June	105·16	105·32—104·17	2176	106·18—101·23
US T-bond	Mar	69·18	70·11—69·14	2048	74·06—59·23
	June	68·19	69·12—68·14	486	72·16—58·19
3 month £	Mar	86·42	86·60—86·15	874	90·54—86·04
	June	87·74	88·00—87·50	1744	90·13—87·35
3 month Euro-dollar	Mar	90·56	90·60—90·51	905	91·35—88·08
	June	89·66	89·84—89·60	4506	90·69—89·55
Sterling	Mar	1·0850	1·1000—1·0750	39	1·2770—1·0410
	June	1·0745	1·0800—1·0435	1034	1·2458—1·0000
D-mark	Mar	0·3000	0·3006—0·2927	63	0·3437—0·2887
	June	0·3023	0·3072—0·2941	50	0·3089—0·2911
Swiss Franc	Mar	—	—	—	0·4012—0·3420
	June	—	—	—	0·3568—0·3386
Yen	Mar	—	—	—	0·4109—0·3806
	June	0·3897	0·3998—0·3878	6	0·3897—0·3863
FT-SE 100	Mar	125·50	126·50—125·40	584	131·00—112·00
	Jun	126·00	126·50—125·90	23	131·00—120·40

Contracts specifications include:
Long-Gilt—notional 20 year stock with 12 pc coupon and face value of £50,000
US T-bond—notional 15 year stock with 8pc coupon and face value of $100,000.
3 month sterling: eurodollars—£250,000/US$ 1 million with cash settlement option.
Currencies are quoted against the dollar with face values of £25,000. Dm 125,000 Sfr. 125,000 and Yen 12,500,000
FT-SE 100 quoted one-tenth the index with face value of £25 per index point. Settlement cash only.

LONDON TRADED OPTIONS

Option	Ex'cise Price	CALLS Apr.	CALLS July	CALLS Oct.	PUTS Apr.	PUTS July	PUTS Oct.
BP	550	15	28	38	45	50	57
BP	600	9	15	20	85	88	93
Comm. Union	180	11	14	17	16	17	20
Comm. Union	200	7	8	12	29	33	34
Cons. Gold	500	28	57	46	23	30	38
Cons. Gold	550	10	20	28	64	70	80
Courtaulds	140	18	22	26	4	6	9
Courtaulds	160	7	12	15	15	16	19
GEC	180	26	36	43	3	6	8
GEC	200	14	22	30	10	12	17
Grand Met.	280	22	30	28	9	14	18
Grand Met.	300	13	22	30	25	22	35
ICI	850	42	60	72	44	54	62
ICI	900	18	30	42	80	87	90
Land Securities	280	18	25	30	5	8	10
Land Securities	300	10	15	20	17	20	22
Marks & Spencer	120	22	27	31	3	5	7
Marks & Spencer	130	13	18	23	5	8	11
Shell	750	30	40	52	35	40	50
Shell	800	12	22	29	65	70	75
Traf. House	330	38	42	48	5	8	10
Traf. House	360	20	26	32	13	19	22

Option	Ex'cise Price	CALLS May	CALLS Aug.	CALLS Nov.	PUTS May	PUTS Aug.	PUTS Nov.
Exchequer 10pc 1989	£92	2⅛	3⅛	—	⅝	1⅛	—
Exchequer 10pc 1989	£94	1½	2⅝	—	1½	1⅞	—
Barclays	600	32	47	62	27	35	40
Barclays	650	12	25	35	52	67	77
BAT Inds	330	30	40	48	12	25	30
BAT Inds	360	20	30	35	35	42	48
British Telecom	120	8½	12½	16½	7	10	11½
British Telecom	130	5	8	11½	14	17	18
Imperial Grp	180	11	17	23	15	22	24
Imperial Grp	200	6	9	13	34	36	38
LASMO	330	23	30	35	35	40	45
LASMO	360	11	18	25	58	60	65
Lonrho	160	13	16	11	6	9	11
Lonrho	180	3½	8½	11	19	21	24
P & O	330	38	52	62	5	9	15
P & O	360	25	32	40	18	20	25
Racal	180	58	48	54	5	8	7
Racal	200	32	30	38	8	11	14
R.T.Z.	600	65	80	—	15	20	—
R.T.Z.	650	35	42	54	37	47	52
Vaal Reef	370	17	19½	21½	3	4	5½
Vaal Reef	480	11	12½	14	6	8½	11

Option	Ex'cise Price	CALLS Mar.	CALLS June	CALLS Sept.	PUTS Mar.	PUTS June	PUTS Sept.
Beecham	330	25	35	45	4	8	9
Beecham	360	10	20	28	18	25	30
Boss	500	15	30	42	17	35	40
Boss	550	2	11	22	60	67	75
BTR	600	47	60	72	7	17	22
BTR	650	20	32	40	32	38	47
De Beers	420c	53	67	87	15	30	43
De Beers	460c	27	42	65	40	53	65
GKN	200	16	24	31	5	10	13
GKN	220	5	11	20	14	20	24
Hanson Tst	200	14	11	27	7	13	16
Hanson Tst	220	7	15	19	17	21	25
Jaguar	300	28	36	41	8	15	17
Jaguar	330	11	19	26	18	24	27
Tesco	220	12	15	20	8	10	14
Tesco	240	4	9	12	18	22	26
FT-SE 100	1250	55	5	78	29	85	75
FT-SE 100	1300	14		55	60	84	103

TOTAL CONTRACTS: 7,971

t ex-rights. § ex temp suspended. z unlisted securities. ¶ residents

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INVESTMENT & BUSINESS

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North Sea oil prices fall

NORTH SEA oil prices lost more ground in spot market trading yesterday, extending falls which started last week. Brent oil for prompt delivery fell to $27·90 a barrel and was being quoted at $26·45 for delivery in April, a discount of $2·20 on the official price.

Traders said that despite hectic activity in the United States markets they felt that prices would continue to weaken in the medium term.

State of play

RESULTS of the third Monopolies Commission inquiry into the relationship between House of Fraser and the Lonrho group were delivered to Norman Tebbit, Trade and Industry Secretary, yesterday, just one day before the extended deadline for the report granted last year.

Publication of the findings may not be for several weeks. The last report on the same subject, in December 1981, ruled that a Lonrho bid for Fraser would be against the public interest and resulted in Lonrho having to give undertakings abouts its future conduct. These findings were widely criticised in the City.

Bibby rights

J. BIBBY & Sons proposes a one-for-eight rights issue at 225p a share and is discussing the acquisition of Princeton Packaging in the United States for $24m cash. Bibby's parent, Barlow Rand, has placed the rights to which it is entitled with 150 institutions, thus lowering its stake from 97 p.c. to 86 p.c. which ensures the continued London Stock Exchange listing.

The group yesterday reported pre-tax profits of £21·5 million for the year ended Dec 29 compared with £18·5 million and a final dividend of 3·55p, making 5·25p for the year, an increase of 35 p.c., payable May 24.

Questor—P23

Marley ahead

MARLEY'S full-year profits to Dec. 31 expanded from £28·2m to £33·1m before tax on 11 p.c. increase in turnover to £558m.

A final of 2·35p (2p) payable May 7, takes the total to 3·75p from 3·2p.

Questor—P23

STC pays more

STANDARD Telephones and Cables has increased 1984 profits in line with the recent rights issue forecast, lifting them from £138m pre-tax to £141m. The figures include a full 12 months from ICL (to Sept. 30).

A final of 5·75p net, payable May 6, against 4·75p makes 9p against 7·5p.

Questor—P23

First water issue

FIRST capital issue of the year by a water company in Mid-Southern's offer for sale by tender of £5·25m 9 p.c. redeemable preference 1990. It shows a fully grossed up franked investment income yield at the minimum tender price of £100 per £100 stock of 14·06 p.c., against the gross yield on Treasury 13 p.c. 1990 (Jan. 15) of 12.47 p.c. flat.

Brokers are *Seymour, Pierce & Co.*

Miss World peak

MISS WORLD GROUP, the beauty contest business quoted on the USM, which pushed first half pre-tax profits on from £93,300 to £141,900, made a further £373,100 in the second to lift the full year outturn to a peak of £515,000 against £340,000 for the comparable period.

Furthermore, with earnings on from 10·92p to 15·95p the total dividend is being increased by 20 p.c. from 3p to 3·6p with a 2·5p (2p) final.

WORLD MARKETS

AMSTERDAM (ANP CBS Gen)	..200·10	— 0·10
BRUSSELS (Stock index)	1,114·87	—21·51
FRANKFURT (Commerzbank)	1,170·80	+ 6·40
HONGKONG (Hang Seng)	..1,387·62	—15·24
NEW YORK (Dow Jones)	..1281·03	— 5·08
PARIS (CAC General)	. 202·50	— 1·70
SYDNEY (All Ord.)	....786·80	+ 8·40
TOKYO (Nikkei Dow)	12,287·38	+92·41
ZURICH (Credit Suisse)	..336·80	+ 2·00

U.S. RATES

Federal funds ... $7\frac{3}{8}$ p.c. ($8\frac{1}{8}$ p.c.)
Treas. 3-mnth bills 8·47·42 (8·37·32)
Long bonds ...... $94·28 ($96·16)
Yield ...... 11·16 p.c. (11·64 p.c.)

U.S. COMMODITIES

Gold (Comex): March 288 (288·20), April 289·80 (290), June 294·10 (294·30), Aug. 298·60 (298·80), Oct. 303·40 (303·50), Dec. 308·60 (308·70), Feb. 314 (313·90), April 319·40 (319·30), June 325·30 (325·10), Aug. 331·50 (331·50), Oct. 337·80 (337·30), Dec. 344·30 (344·10). Est. Sales: 46,000 contracts.

CHICAGO (Wheat): March $345\frac{1}{2}$ ($347\frac{1}{2}$), May 335 (337), July $324\frac{1}{2}$ ($327\frac{1}{4}$), Sept. 326 ($328\frac{1}{4}$), Dec. $336\frac{1}{4}$ ($337\frac{1}{2}$), March $340\frac{1}{2}$ ($342\frac{1}{4}$). Corn: March $265\frac{3}{4}$ ($262\frac{3}{4}$), May $271\frac{1}{4}$ ($271\frac{1}{2}$), July $275\frac{1}{2}$ (275), Sept. $269\frac{1}{4}$ ($268\frac{1}{2}$), Dec. $264\frac{1}{2}$ ($265\frac{1}{2}$), March 273 (273), May $277\frac{1}{4}$ ($276\frac{3}{4}$). Oats: March $173\frac{1}{2}$ ($174\frac{1}{2}$), May 169 ($168\frac{3}{4}$), Sept. $161\frac{1}{4}$ ($161\frac{1}{4}$), Dec. $164\frac{1}{2}$ ($164\frac{1}{2}$). Soybeans: March $564\frac{1}{4}$ ($564\frac{3}{4}$), May $576\frac{1}{4}$ ($577\frac{1}{2}$), July $587\frac{1}{4}$ ($587\frac{1}{4}$), Aug. $589\frac{1}{2}$ ($589\frac{1}{2}$), Sept. 588 ($588\frac{1}{2}$), Nov. $592\frac{1}{4}$ ($593\frac{1}{4}$), Jan. 604 (605), March $616\frac{1}{2}$ ($617\frac{1}{2}$).

FT—ACTUARIES INDICES

Industrial Group	617·50	(+1·96)
"500"	664·57	(+0·03)
All-Share	608·49	(+0·58)

Bank sits tight on Matthey Bankers' books

By COLIN CAMPBELL

PRECIOUS metals group Johnson Matthey which was rescued from collapse last year when the Bank of England bought its troubled banking subsidiary, yesterday complained that its accountants and solicitors have been denied access to the books of Johnson Matthey Bankers —and to its personnel— without which a full inquiry cannot be made.

Johnson Matthey's new chairman Neil larke, whose Charter Consolidated spearheaded last October's weekend crisis meetings after a special accountants' investigation revealed an estimated £150 million of loan losses, said yesterday: "We will continue to press for access to the information which is required."

Meanwhile, only a preliminary report into events leading to the sale of the banking arm was possible, and financial circles suggest final losses of up to £250 million may be identified.

The Bank of England commented that Johnson Matthey Bankers is now wholly owned by the Bank and "it was not thought appropriate that the accountants should be given access to the books."

The Bank's own inquiry being handled by Price Waterhouse is, however, said to be complete and will eventually form part of a report to the Chancellor of the Exchequer.

Mr Clarke says in his report for the three months ended December, when Johnson Matthey made pre-tax profits of £3·4 million, compared with £7·8 million, making £12·8 million (£20·9 million) for the nine months of its 1984-85 financial year, that British Petroleum has been served with all such information which Johnson Matthey is able to disclose following B P's earlier bid approach.

However, B P says that information which it has been given is "not sufficient" to allow it to take its approach further, but it will retain its 3·75 p.c. stake.

The group's auditors Arthur Young McClelland Moores resigned earlier this month and have been replaced by Coopers & Lybrand. Johnson Matthey expects to announce a new chief executive and make other non-executive appointments shortly. Several former J M executives departed in the wake of last year's events.

Johnson Matthey has been forced into legal action following the non-payment of $11·9 million due to Johnson Matthey Jewellery Corporation. The group, under court order, repossessed stock which formed part of the sale and is now trying to sell it.

Mr Clarke says Johnson Matthey has available to it an additional standby facility of some £250 million, but since this standby was first arranged the highest that has been drawn against this provision was £83·2 million. As of Tuesday drawings under this facility were £28·9 million.

The standby facility runs until May 1 and can be extended to July 31. The group is considering the amount and structure of future longer-term financing requirements.

Charter Consolidated, which was a passive holder of 27·9 p.c. of Johnson Matthey in front of the rescue package, will eventually have a 35·9 p.c. stake in Johnson Matthey assuming full conversion of the convertible preference share issue. Shareholders took up nearly 90 p.c. of their entitlements to the new issue.

Mr Clarke says since the sale of Johnson Matthey Bankers the board has been striving ot improve the position of the group. Progress has been made, borrowings of money and precious metal fell by £29·1 million between October 31 and February 1, but he warns that "much remains to be done."

Johnson Matthey shares closed at 75p, up 5p yesterday. They stood at 257p before last year's developments.

TSB trading profit creeps up to £157m

By ANNE SEGALL

THE Trustee Savings Bank set the scene yesterday for its planned stock market launch by announcing a small rise from £154·9 million to £157·1 million in trading profits for the year to last November.

The launch, due to take place later this year or early next, is expected to put a price tag of around £1 billion on the bank, making it the biggest flotation ever outside the Government's privatisation programme.

Staff and those customers with active accounts on December 17 last year will get pink forms giving them priority in applying for shares.

Chairman Sir John Read drew attention yesterday to the increasing profitability of non-banking operations. Credit cards alone brought in £6·7 million of profit, a massive swing from the losses of earlier years.

There was also a big jump from £15·8 million to £23·6 million in insurance and unit trust profit.

A decline from £9·1 million to £5 million in the contribution from hire purchase and leasing is believed to reflect problems associated with miners' accounts in the North.

Miners also contributed to a rise from £38·1 millin to £45·6 million in bad debt provisions.

The T S B Group is expected to command a better rating than the other clearers because of its strong position in consumer banking and its lack of involvement in troubled overseas markets, notably Latin America.

The group also has considerable built-in growth potential as assets tied up in government securities are released for lending.

Total assets at the last count were £10·8 billion and group reserves a healthy £711·7 million. The money raised through a flotation will be added to reserves, making the T S B Group unusually well capitalised for a bank and providing scope for future acquisitions.

RP Martin quote suspended

SHARES IN foreign exchange and moneybroking specialist R. P. Martin were suspended yesterday at 420p amid speculation that its predominantly German management is finally able to put a bid together. The directors were locked in a board meeting.

The company first announced it was in bid talks before Christmas with, among others, its own management. By mid-January the talks were off then earlier this month they were back on again. Price looks to have been the sticking point.

On yesterday's share price the company is valued at nearly £41 million with Bierbaum, the Dusseldorf foreign exchange partnership controlling almost 42 p.c. of the shares. Touche Remnant controls over 9 p.c. and the Merchant Navy Officers' Pension Fund has 10·3 p.c.

Outsiders are also said to have been interested in Martin, the smallest of the quoted moneybrokers, with Security Pacific a possible bidder. But observers close to the company yesterday considered a management deal more likely.

Apart from a rather dull December, the recent upheaval in the exchanges should have given a boost to Martin's trading, particularly its expertise in dollar-Deutschmark business.

Wall Street falls on Fed's intervention

By JAMES SRODES in Washington

WALL STREET'S leading share prices fell yesterday after reports that the United States had joined European central banks in trying to calm the dollar.

The Dow Jones Industrial Average closed 5·08 lower at 1,281·03.

Federal Reserve chairman Paul Volcker told a Senate committee that "the recent situation" justified "forceful intervenition" in foreign exchange markets because the dollar's current levels "don't look consistent with equlibrium in our trade position."

He also said preoccupation with instabilities caused by the dollar's climb had forced the Fed to adopt a more expansionary money supply policy than it might have over recent months.

After a quick dollar ell-off in reaction to Mr Volcker's remarks the dollar rate steadied in New York as analysts reported being unable to see any substantial buying of Deutschemarks or other currencies by the New York Fed's open market operations.

Mr Volcker's remarks were acity supported by the new Treasury Secretary James Baker who was quoted as saying that the prevailing Reagan Adminisration policy alolws "forceful intervention in the foreign exchange markets."

The use of the word "forceful" by both men in describing American intervention support was marked by market analysts as the first time Washington had acknowledged it was fully co-operating with other major trading partners such as Britain in trying to calm the panic buying of dollars.

But a Treasury spokesman later qualified Mr Baker's comment on 'forceful intervention' as being concerned only with what might be allowed and "not commenting on what actual practice has been or will be."

CENTRAL bank intervention in the foreign exchange markets yesterday, led by the German Bundesbank, scored a stunning success in driving the dollar down from the dizzy heights reached earlier this week. The pound rose from $1·0535 to $1·0900 after touching $1·1090 during the day; the mark-dollar exchange weakened from Dm3·43 to Dm3·34.

There was only one thing missing during trading hours in Europe—the obvious presence of the New York Federal Reserve Bank. While the Fed may have intervened indirectly, it needed to support the Bundesbank publicly to show that the leading central banks are united in their approach. Perhaps the chairman of the Fed, Paul Volcker, thought that his stern words at a congressional hearing were a sufficient contribution.

Nonetheless, the $1 billion or more sold by the central banks has almost certainly stopped the effortless rise of the dollar for the time being. Many currency speculators will now be nursing losses; even more will realise how they, too, might have been caught. The next time that the pound starts to creep towards parity and the mark towards Dm3·50, the bravest of them may draw back for fear of another sell-off by the central banks.

All history shows, however, that central banks cannot resist exchange rate movement for long if underlying economic and political factors are against them. In this case the central banks do have one strong argument on their side. By most calculations the dollar is 40 p.c. over valued. Even the most efficient American industries, such as agriculture, electronic products, computers and semi-conductors are being expelled from export markets.

By contrast, the arguments in favour of the dollar are less than convincing—that European industry is sluggish and that European governments are beset by political unrest; that Wall Street could yet produce a better bull market; that there is an excess of Japanese domestic savings with nowhere to go but the United States. Indeed, the best case for the dollar recently has been simply that because it is already rising, it should be bought and then sold before the music stops.

CITY COMMENT

Central banks unite and curb the dollar

While it is, therefore, tempting to state that the party is now over, there is a complication as far as the pound is concerned—oil prices. Sterling unfortunately continues to be classified as a petrocurrency by the foreign exchange markets. Moreover, North Sea oil prices have been weakening again in the past few days. Another crisis for the Organisation of Petroleum Exporting Countries could well push the pound down to parity and below even though the dollar had stopped rising in terms of the yen and the continental European currencies.

Hongkong slows down

BY OCCIDENTAL standards the Hongkong budget announced by Sir John Brembridge, former chairman of Swire Pacific who is now Hongkong's Financial Secretary, would be considered austere in the extreme. Sir John is budgeting for a deficit of about HK$1 billion on a public sector spending programme of HK$45 billion and a gross national product approaching HK$300 billion.

A public sector which has shrunk to no more than 16 p.c. of gross domestic product and has never been more than 20 p.c. and a budget deficit of 0·3 p.c. of total output is something neither the United States nor Britain nor Japan could imagine.

But Sir John regrets the fact that this is the fourth consecutive budget deficit, and is working towards a balanced budget next year, the last he will present in his term of office. Given the stern commitment Hongkong governments have always made to doing no more than hold the ring for free enterprise, the stresses created by the recession have been severe. It caused a sharp drop in government revenue from selling land leases, down from over HK$10 billion in 1980-81 to less than HK$2 billion in the current year, and the need to provide housing for the territory's 5·5 million people has also put strains on the budget.

In the event the economy has grown faster than expected, by 9·6 p.c. in calendar 1984 and revenue has been close to target, while expenditure has been held to HK$36·7 billion, about HK$650 million below target. For the current year the target for current spending is a shade under HK$30 billion, of which 56 p.c. is for wages and salaries. Capital spending programmes will take a little over HK$10 billion, including HK$7·2 billion for the three major funds.

The revenue from the capital account is not expected to exceed HK$2·5 billion, although economic activity, investment and even land values are all in varying stages of recovery. After last year's direct tax increases the thresholds and allowances are being raised this year. The extra cash needed is coming from a further rise in betting duty, and a whole range of excise duties, tolls and fees.

Sir John's speech also includes a review of the economic prospects, including a forecast economic growth down to 7 p.c. this year, and a forecast growth of exports and re-exports down to 18 p.c. from last year's 22 p.c. In a trade oriented economy the currency link to the United States dollar has helped squeeze inflation down, but has made Hongkong goods more expensive in Europe. The link has, however, served Hongkong well and the only way the link will be broken will be if the United States dollar dramatically loses value.

Too fine a BES line

THE RUSH by property companies to raise funds through the Business Expansion Scheme is founded on the fear that next month's Budget will produce legislation to curb this kind of fund-raising on companies engaged in the development, redevelopment or refurbishment of either commercial or residential property.

But some close to B E S ventures believe that it will prove impossible to draw a line between a manufacturing company which owns property and uses it as an asset and a property company which develops real estate and sells it at the end of the day. It is also argued that property development is a prime source of job creation, from the construction workers to office staff.

All the same there are a growing number of businessmen who claim that far too much cash is being creamed off by property companies, which could probably raise funds in the open market.

It is suggested that finance for carrying out a flat conversion in Kensington or a small workshops project on the South Coast would be easy to find from traditional funding sources and that the cash available from the high tax payers attracted to Business Expansion Schemes would be better employed elsewhere.

Of the 15 or so property-based companies which are seeking a total of £59 million in the market through the Business Expansion Scheme the bulk have been set up by the partners of estate agency firms or property developers seeking to get back into activity again.

Mr Lawson, the Chancellor, said last November that at least £75 million had been raised under the scheme in the 1983-84 fiscal year by over 400 small companies from more than 10,000 individual investors. But what the Chancellor saw as encouraging was the fact that half of that total amount went to young or very young, start-up companies.

Telecom share sales increase

SHARE DEALERS yesterday reported increased sales of British Telecom shares ahead of the allotment letters losing their negotiable value at the end of next week.

From Monday, March 11, purchasers of the shares, floated last November, will have to pay stamp duty, and sellers will have to deal within the account and wait until afterward for payment.

At present stockbrokers are accepting the allotment letters as evidence of share ownership and settling sales transactions immediately, but from next week sellers will have to be sent a contract note by their broker with a transfer document for signing.

This arrangement will apply until May 31 when shareholders will receive notice of the next 40p of the offer price, due on June 24.

From June share certificates will be issued to registered owners making the allotment letters worthless.

Telecom shares closed unchanged at 119p yesterday against their high of 130p.

Citibank expands UK operations

CITIBANK of New York, the biggest foreign bank in Britain, is to expand its operations in the United Kingdom by developing links with medium-sized British companies as well as the top companies it already serves.

Citibank Business Bank has been created under the chairmanship of David Hexter "to inject a competitive spirit into this segment of the market."

The Business Bank will operate from 12 offices across the country.

Citibank has identified 2,000 companies with a turnover of more than £5 million which it believes will respond to its approaches. The Business Bank has already developed a banking relationship with 700 of these companies.

Ultimately, Citibank has said it wants to develop a network of 250 branches in Britain to serve all customers, including individuals and small businesses.

The bank, which has an estimated £10 billion of assets in Britain, already ranks as the fifth largest British bank.

Gas glut forces North Sea cuts

A GAS GLUT is forcing oil companies to delay North Sea projects, executives from British Petroleum and Conoco told the Commons Select Committee on Energy yesterday.

Colin Webster, managing director, B P Gas International, disclosed that his company had pushed back until 1988 new gas developments scheduled to come on stream in 1986 because of the gas surplus.

David Branch, director and general manager of Conoco's southern operations, said recent discoveries may have to be delayed a year or two because the surplus could depress prices.

Both executives made it clear they were not surprised by the Government's announcement that enough new reserves had been found in British waters to cancel the £27 billion British Gas contract to buy new supplies from Norway's Sleipner field.

Vauxhall losses jump to £69m

LOSSES by General Motors' British-based Bedford truck and Vauxhall car subsidiaries jumped by almost 25 p.c. last year to £69·3 million despite higher home market sales.

Bedford continued to be the main problem area with losses up from £52·2 million in 1983 to £62·4 million on turnover down from £340·2 million to £336 million. Sales volume fell from 53,266 to 47,958.

Vauxhall Motors made a net loss of £6·8 million against £1·1 million a year earlier. Sales were up almost 20 p.c. in financial terms to £1·3 billion and almost 50,000 by volume to 299,901

Tootal blasts Entrad bid

TOOTAL GROUP yesterday issued a comprehensive rejection of the £124 million bid from Entrad Investments, including a forecast that group profits for the year just ended will be up by more than 30 p.c. to "not less than £22·5 million" pre-tax.

The document was well received in the market where the share price ended the day up $\frac{1}{2}$p at $72\frac{1}{2}$p against the 70p per share level of the Entrad offer.

Tootal chairman Alan Wagstaff is telling shareholders that the offer "totally undervalues Tootal's strong progress and potential" and would deprive them of the increased final dividend forecast by the board for 1984. A final dividend of 1·87p a share is being recommended, which would raise the total payment by 24 p.c. to 3·1p a share.

The document, which leaves investors in no doubt of the board's opinion that the offer is "totally inadequate," "opportunistic" and "represents a ridiculously low exit price earnings multiple," also denotes space to the exact pedigree of Entrad Investments (U K).

Posing the question "What is Entrad?"—a deliberate repetition of a similar question in the accounts of quoted Australian holding company Entrad Corporation—the document gives the answer "one might well ask!"

Entrad deputy chairman Rod Hartley said last night that the ownership issue was "irrelevant. There are plenty of structures more complicated than that."

Clearers expand Down Under

PAUL KEATING, Australian Treasurer, impressed with the quality of applications for a full Australian banking licence, is to increase the number from the proposed six to 16 with four licences going to United Kingdom banks.

National Westminster, Barclays and Lloyds are to go in on their own, and Standard Chartered is to enter the market with local partners who will own 30 p.c. of the business.

Though the banks are expecting to operate a wide range of services from wholesale and merchant banking, through to hire purchase and personal accounts, they are carefully avoiding commitment to a high chain of high street banks.

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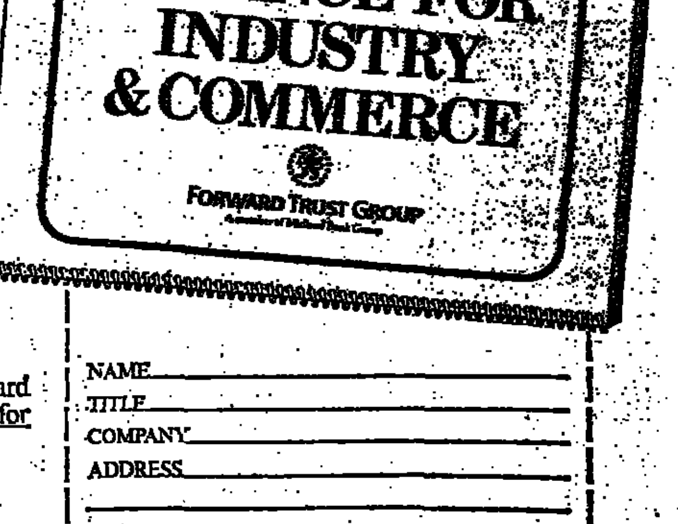

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UNIT TRUST PRICES

AUTHORISED TRUSTS

ABBEY UNIT TRUST MANAGERS
1-3 St. Paul's Churchyard, London EC4. 01-236 1851.

High	Low	Name	Bid	Offer
[illegible]		[illegible]		

AITKEN HUME FUNDS (MNGMT) LTD.
30 City Road, London EC1Y 2AY. 01-628 6520.

High	Low	Name	Bid	Offer
		Secure Income Fund		
		Japanese Tech Fund		
		American Tech Fund		
		Pacific Fund		
		Exempt Fund		
		Special Sits Fd		
		Enrgy & Res. Fd		
		Am. Major Fd		
000-0	000-0	Intnl. Inc. Fd		

ALLIED UNIT TRUSTS LIMITED
Allied Hambro House, Rayleigh Road, Hutton, Brentwood, Essex. 0277 211459 & 229123.

High	Low	Name	Bid	Offer
		First Trust		
		Growth & Income Tst		
		Capital Trust		
		Balanced Trust		
		Accumulation Tst		
		American Inc. Tst		
		High Income Tst		
		Equity Income Tst		
		High Yield Tst		
		Government Secs Tst		
		International Tst		
		Japan Tst		
		Pacific Tst		
		Secs. of America Tst		
		Asset Value Tst		
		Gilt Growth Tst		
		Smaller Cos Tst		
		Sec. Smaller Cos Tst		
		Recovery Tst		
		Metal Min. & Com. T.		
		Overseas Earnings T.		
104-6	73-8	Technology Tst		

ANDERSON UNIT TRUST MANAGERS LTD.

High	Low	Name	Bid	Offer
131-5	106-9	Anderson Grth Unit T		
26-2	24-1	Anderson Inc. Unit		

ARBUTHNOT SECURITIES LIMITED
131 Finsbury Pavement, London EC2A 1AY. 01-628 9876. Dealing Dept., 01-628 0901 2 3 4.

High	Low	Name	Bid	Offer
		Capital Growth		
		Commodity		
		Commodity Accum		
		Cons 10% Withdrawal		
		Eastn & International		
		Eastn & Intl 6% Wdrwl		
		Finance & Property		
		Foreign Grth		
		Gilt & Fixed		
		Gilt & Fixed Accum		
		High Income		
		High Income Accum		
		High Inc. 6% Wdrwl		
		High Yield		
		High Yield Accum		
		North American		
		Preference		
		Preference Accum		
		Smaller Companies		
		Smaller Co's Accum		
11-8	6-8	World Penny Share		

Portfolio Trust

High	Low	Name	Bid	Offer
61-9	47-3	U.K.		
65-4	44-5	Japan		
79-5	50-0	U.S.		
66-3	47-7	Europe		

ARCHWAY UNIT TRUST MNGRS. LTD.

High	Low	Name	Bid	Offer
		Fund		
		Growth Fund		
		High Yield Inc. Fd		

ATLANTA UNIT TST. MNGRS. LTD.
46 Moorgate, London EC2R 6EL. 01-638 1711.

High	Low	Name	Bid	Offer
75-0	50-0	Atlanta Am Spec Fnd	65-2	69-1
83-1	65-8	Atlanta Canadian Tst		
59-3	45-6	Atlanta Inc. Farkast		

BAILLIE GIFFORD & CO. LTD.
3 Glenfinlas Street, Edinburgh. 031 225 2581.

High	Low	Name	Bid	Offer
107-9	95-4	Japan		
153-8	97-5	America		
229-2	100-0	Technology		
123-5	97-0	Energy		
156-8	100-0	Income Grth	145-3	

BARCLAYS UNICORN LIMITED
252 Romford Road, London E7 9JB. 01-534 3544.

High	Low	Name	Bid	Offer
69-7	58-7	Unic. Amer	61-2	65-5
165-6	125-3	Unic. Aust (Acc)	135-3	
135-5	101-0	Unic. Aust Inc		111-9
178-7	136-6	Unic. Cap	162-0	173-3
331-0	235-8	Unic. Exempt	306-1	
52-2	46-2	Unic. Extra Inc	53-5	56-9
168-2	129-4	Unic. Fin	121-3	132-6
201-0	155-1	Unic. 500	184-5	196-6
109-4	79-4	Unic. Gen	100-3	106-1
51-9	29-1	Unic. Gilt & Fix. Int	73-6	51-9
116-9	78-3	Unic. Grtr. Pac. Acc	125-7	132-4
116-0	78-0	Unic. Grtr. Pac. Inc		111-4
177-9	125-8	Unic. Grth. Acc	136-8	
229-1	185-7	Unic. Inc	229-7	244-3
197-9	82-0	Unic. Prof	98-7	104-9
145-4	116-1	Unic. Rec	132-7	141-1
85-7	45-5	Unic. Trust	70-9	75-0
129-3	87-5	Unic. Worldwide	116-8	124-2
256-0	186-4	Trust Inv. Fd. (Acc)	231-3	246-0
173-5	128-4	Trust Inv. Fd. (Inc.)	155-2	166-1

BARING BROTHERS & CO. LIMITED
8 Bishopsgate, London EC2N 4AE. 01-283 8833.

High	Low	Name	Bid	Offer
220-6	210-1	Strat. Sm. Co's Ex Fd	215-1	222-6
501-0	466-2	Stratton Trust	473-5	501-1
120-4	106-9	Stratton Euro Fd	115-2	120-4

BRIDGE FUND MNGRS (A) (C)
Regis House, King William St. E.C.4 01-623 4951

High	Low	Name	Bid	Offer
64-8	50-0	America Gen. Inc	75-5	84-8
85-3	50-1	America Gen. Acc		85-3
113-5	84-0	Income Fund	102-4	112-0
113-5	86-4	Capital Inc	105-5	113-5
144-2	109-4	Capital Acc	134-1	144-2
257-0	200-0	Exempt	232-0	250-0
42-2	34-3	Intnl. Recovery Inc	38-9	41-9
55-2	44-8	Intnl. Recovery Acc	51-0	54-9

BRITANNIA GROUP OF UNIT TRUSTS LIMITED.
Salisbury House, 29 Finsbury Circus, London EC2. 01-588-2777. Dealing 0-638-0478/0479.

High	Low	Name	Bid	Offer
102-1	83-2	American Growth	92-5	98-5
63-9	50-0	American Income	55-8	59-5
26-1	19-6	American Smaller Cos	25-6	26-1
87-1	61-7	American Spec Sits	78-9	84-2
88-4	61-5	Australian Growth	72-0	76-8
176-3	124-8	Commodity Shares	151-4	161-5
10-1	10-0	European Sm. Co's	9-4	10-3
61-5	42-0	Exempt	57-2	59-9
89-0	52-2	Exempt Mkt Leaders	64-1	67-1
52-8	45-4	Extra Income	48-4	51-6
47-3	33-2	Far East	43-3	46-2
38-4	29-5	Financial Securities	35-6	38-0
28-8	25-6	Gilt	25-3	26-6
34-3	21-2	Gold & General	21-5	23-2
53-3	40-0	Growth G-R	51-1	51-9
32-4	15-5	Hong Kong Perf	25-6	27-3
161-2	123-8	Income & Growth	148-8	158-7
31-8	20-3	Intnl. Growth	29-8	31-8
13-8	9-9	Intnl. Leisure Mkt	12-5	13-5
45-6	31-1	Japan Performance	40-9	43-6
11-5	10-7	Japan Smaller Co's	11-9	12-7
155-5	117-0	National High Inc	143-2	152-7
19-9	17-8	Preference Shares	16-9	18-0
41-5	32-9	Property Shares	38-5	41-1
61-1	63-2	Recovery	76-0	81-1
119-0	91-0	Smaller Companies	111-6	119-0
81-5	61-9	Special Mkt. Sits	73-6	78-5
37-6	26-0	U.K. Growth	31-2	33-3
85-8	65-2	Universal Energy	63-2	67-4
54-3	40-7	World Technology	48-5	51-7

BROWN SHIPLEY & CO.
9-17 Perrymount Rd, Haywards Heath. 0444 458144

High	Low	Name	Bid	Offer
53-0	45-5	Brown Shipley Fund	47-2	51-6
84-4	66-7	Accum	78-9	85-6
102-1	76-3	Financial	95-3	101-9
177-8	123-9	Growth Acc	162-8	175-1
116-6	88-0	Growth Inc	107-0	115-0
52-0	37-9	High Inc	47-4	51-0
58-0	44-4	Income Fund	53-6	57-6
61-3	45-4	North American	54-9	59-1
58-1	45-9	Orient Fund	52-2	56-2
28-6	22-7	Recovery	26-4	28-4
170-1	137-7	Technology Fund	152-6	164-3

BUCKMASTER MANAGEMENT COMPANY LTD.
The Stock Exchange, EC2P 2JT. 01-588-2868.

High	Low	Name	Bid	Offer
129-4	85-5	Buckmaster Intnl Fd	123-2	128-4
80-5	66-4	Buckmaster Inc. Fd.	73-5	76-6
172-2	122-9	Buckmaster Gen. Fd.	162-7	170-3
111-00	108-2	Buckmaster Sm. Co Fd	110-12	110-81

CANADA LIFE

High	Low	Name	Bid	Offer
93-5	72-3	Can. Life Gen. Dist	88-5	93-1
145-5	109-4	Can. Life Gen. Acc	134-9	142-0
64-5	58-3	Can. Life Inc. Dist	60-6	63-8

CANNON ASSURANCE LTD.
1, Olympic Way, Wembley, Middx. HA9 0NB. 01-902 8876.

High	Low	Name	Bid	Offer
285-9	198-6	Income	241-2	256-6
147-6	106-7	Far East	138-7	147-6
148-2	91-0	North American	139-3	148-7
238-2	174-6	Growth	209-3	222-7

CHIEFTAIN TRUST MANAGERS
11 New Street, London EC2M 4TP 01-283 1965.

High	Low	Name	Bid	Offer
21-6	20-3	Gilt & Fix. In	19-4	20-8
47-0	36-3	High Income	40-5	43-4
42-4	32-1	Inc. & Grth	38-2	41-0
38-3	32-2	Special	35-1	37-8
63-6	53-8	International	64-7	69-3
38-4	29-5	Global	35-1	37-7
54-2	39-8	America	50-7	54-2
27-4	19-2	Australian	19-2	20-6
79-7	76-2	Japan	74-5	79-7

CLERICAL MEDICAL UNIT TST MANAGERS LTD.
Narrow Plain, Bristol, BS2 0JH. (0272) 277719.

High	Low	Name	Bid	Offer
30-2	25-0	General Equity	27-3	29-1
31-0	26-0	Equity High Inc	29-2	31-0
26-9	21-5	Gilt & Fixd Int Gwth	23-7	25-3
25-5	24-4	Indexed Secs	23-8	25-4

CONFEDERATION FUND MNGMT

High	Low	Name	Bid	Offer
173-7	125-6	Growth Fund	161-0	169-4

COUNTY BANK UNIT SERVICES LTD

High	Low	Name	Bid	Offer
236-2	179-2	Capital Trust	211-5	225-8
64-0	49-5	Energy	52-2	54-2
133-2	104-7	Extra Income	122-3	130-0
104-3	74-6	Financial Trust	95-8	101-9
58-4	49-5	Gilt Strategy	51-0	52-0
228-7	177-4	Growth Invest. Tst	214-7	228-4
107-1	80-1	Income Trust	98-4	104-6
92-1	63-3	Japanese & Pac. Gwth	82-7	87-9
104-2	72-2	North Am. Grth Trst	93-0	98-2
151-3	119-7	Portfolio Invest. Fd	135-3	144-8
105-6	75-8	Recovery Trust	97-1	103-1
151-0	111-5	Smaller Companies	140-9	148-8

CROWN UNIT TRUST SERVICES LTD
Crown Life House, Woking GU21 1XW (04862) 24953

High	Low	Name	Bid	Offer
187-2	141-8	Crown High Inc. Tst	164-4	175-8
179-6	131-7	Crown Growth Trust	160-8	171-8
125-8	87-9	Crown American Tst	118-0	126-0

FIM UNIT TST MNGMT LTD
4 Melville Cres., Edinburgh EH3 7JB 031-226 3492 (Dealers).

High	Low	Name	Bid	Offer
[illegible]		[illegible]		

EQUITABLE UNITS ADMIN LIMITED
35 Fountain Street, Manchester M2 2AF. 061 236 5685.

High	Low	Name	Bid	Offer
		Equitable Pel. Can	274-8	292-4
		Extra Income		
		Gilt & Fixed Int		
		High Income		
		North American		
		Special Sits		
		Trustee Inv. Tst		

EQUITY & LAW UNIT TST MNGRS LTD
Amersham Rd., High Wycombe, 0494 33377.

High	Low	Name	Bid	Offer
		UK Growth Tst Acc		
		UK Growth Tst Inc		
		Higher Inc. Tst Acc		
		Higher Inc. Tst Inc		
		Gilt & Fixd Int Tst Acc		
		Gilt & Fixd Int Inc		
		North Am. Tst Acc		
		Far East Tst Acc		
		Europe Tst Acc		
		General Tst		

FIDELITY INTERNATIONAL MANAGEMENT LTD
River Walk, Tonbridge, Kent TN9 1DY 0732 362222

High	Low	Name	Bid	Offer
		American Trust		
		Amer Exty Inc. Tst		
		American Spec Sit Tst		
		Japan Trust		
		Japan Spec. Sits Tst		
		Max. Inc. Eqty Tst		
		Spec. Situations Tst		
		South East Asia Tst		
		Gilt & Fixed Int Tst		
		Growth & Income Tst		
94-9	64-0	Managed Intnl. Tst	89-2	94-9

FOREIGN & COLONIAL UNIT MNGT LTD
1 Laurence Pountney Hill, EC4 0BA. 01-623-4680.

High	Low	Name	Bid	Offer
		F&C American Fd		
		F&C Canada Fd		
		F&C Far East Fd		
		F&C Fixed Int Fd		
		F&C Income Fd		
		F&C Nat Res Fd		
		F&C Overseas Inc Fd		

FRAMLINGTON UNIT MNGT LTD
3 London Wall Buildings, EC2M 5NQ. 01-628-5181.

High	Low	Name	Bid	Offer
		American & Gen. Fd		
		American Eq Inc		
		American Turnaround Fd		
		American Turnrd Acc		
		Capital Tst		
		Capital Tst Acc		
		Conv. Yield Tst		
		Conv. Yield Acc		
		Extra Inc. Acc		
		Extra Inc. Tst		
		Income Tst		
		Income Tst Acc		
		Intl. Growth Fd		
		Intl. Growth Fd Acc		
		Japan & Gen. Fd		
		Japan & Gen. Acc		
		Monthly Inc. Fd		
		Recovery Tst		
		Recovery Tst Acc		

FRIENDS PROVIDENT UNIT TRUST MANAGERS
Pixham End, Dorking, Surrey. Tel: 0306 885055

High	Low	Name	Bid	Offer
		Fixed Int Dist		
		Fixed Int Acc		
		Equity Units Dist		
		Equity Units Acc		
		Stewardship Dist		
		Stewardship Acc		

FS INVESTMENT MANAGERS LTD.
190, West George St. Glasgow, G2 2PA 041-332 6462

High	Low	Name	Bid	Offer
		Balanced Growth Fd		214-9

G & A TRUST

High	Low	Name	Bid	Offer
95-2	70-5	G & A	87-0	92-2

G.T. UNIT MANAGERS
8th Floor, 8 Devonshire Sq., London EC2M 4YJ. 01-283-2575. Dealing: 01-626 9431.

High	Low	Name	Bid	Offer
		G.T. European Fund	143-4	153-4
		G.T. Far East & Gen Fd		
		G.T. Income Fund		
		G.T. Internatn. Fd		
		G.T. Japan & Gen. Fd		
		G.T. Liquid Reserve		
		G.T. Pension Exempt		
		G.T. Tech & Grth Fd		
		G.T. U.K. Capital Inc		
		G.T. U.K. Capital Acc		
58-4	43-6	G.T. U.S. & Gen. Fd.	53-6	57-4

GARTMORE FUND MANAGERS
2-4 St Mary Axe., London EC3A 8BP 01-623 1212. Unit dealing: 01-623 5766.

High	Low	Name	Bid	Offer
		American Trust		
		Australian Trust		
		British Trust Acc		
		British Trust Dist		
		Commodity Share Tst		
		European Trust		
		Extra Income Trust		
		Far Eastern Trust		
		Fixed Interest Trust		
		Gilt Trust		
		Global Fund (Acc)		
		Global Fund (Dist)		
		Gold Share Trust		
		High Income Trust		
		Hong Kong Trust		
		Income Fund		
		Japan Trust		
		Oil & Energy Trust		
		Special Sits. Trust		
48-0	36-2	U.K. Small Co Rec Tst	43-5	46-1

JOHN GOVETT UNIT MANAGEMENT LIMITED
Winchester House, 77, London Wall, London EC2N 1DH. 01-588 5620.

High	Low	Name	Bid	Offer
71-9	49-9	Intnl Grth Fd	65-6	70-1
70-7	44-3	Amer Grth Fd	62-7	67-0
74-1	50-0	Amer Inc Fd	66-0	70-5
112-6	88-7	Euro Grth Fd	102-8	109-9
58-3	46-3	Gold & Min Fd	46-8	50-0
107-7	62-7	Japan Grth Fd	96-4	103-0
72-5	46-3	Pacific Inc Fd	65-4	69-9
65-3	50-0	U.K. Spe Ops Fd	61-1	65-3

GRANVILLE UNIT TRUST MANAGEMENT LIMITED
5, Lovat Lane, EC3 8DT. 01-621 1212

High	Low	Name	Bid	Offer
51-2	48-6	Granville Capital	48-6	50-9

GRIEVESON MANAGEMENT BARRINGTON FUNDS.
59 Gresham Street, London, EC2P 2DS. 01-606 4433.

High	Low	Name	Bid	Offer
125-5	99-7	Gen Fd Inc	114-0	120-8
167-5	117-5	Gen Fd Acc	151-0	160-9
68-2	48-5	High Yield Fd Inc	63-9	68-0
128-1	84-4	High Yield Fd Acc	118-1	125-1
287-9	215-3	Smaller Co's Fd Inc	273-6	287-9
332-4	241-3	Smaller Co's Fd Acc	312-4	332-4
108-7	74-0	Pacific Fd Inc	105-4	108-7
121-3	83-2	Pacific Fd Acc	119-6	121-3
267-1	189-6	Nrth Am Fd Inc	254-8	267-1
304-5	213-7	Nth Am Fd Acc	299-7	331-2
263-5	191-5	European Fd Inc	251-9	263-4
318-9	229-4	European Fd Acc	305-1	317-5
118-4	104-8	Gilt Yield Fd Inc	107-3	110-7
155-9	141-3	Gilt Yield Fd Acc	151-2	155-9
151-5	94-4	Japan Fd Inc	146-2	151-5
154-5	94-4	Japan Fd Acc	146-2	154-5

GROFUND MANAGERS LIMITED
Pinners Hall, 8/9 Austin Friars, London EC2N 2AE. 01 588 5317.

High	Low	Name	Bid	Offer
97-1	50-0	American Tst	82-7	87-1
71-1	55-3	Equity Tst	66-3	70-6
62-2	50-0	European Tst	59-4	61-5
53-8	50-0	Gilt Tst	51-3	52-9
82-2	50-0	Japan Tst	78-1	82-2

GUARDIAN ROYAL EXCHANGE UNIT MANAGERS LIMITED
Royal Exchange, London EC3V 3LS. 01 638 2020.

High	Low	Name	Bid	Offer
232-4	192-1	Guardhill Tst	229-2	237-5
122-6	111-3	Gilt & Fixed Int. Tst	109-0	115-3
163-6	113-1	Growth Equity Tst	148-4	157-9
146-5	92-9	North American Tst	137-7	146-5
158-2	108-3	Pacific Tst	148-7	158-2
169-9	123-5	Smaller Co's Tst	157-1	167-2
155-6	118-0	Property Share Tst	145-4	152-6
127-7	96-0	European Tst	118-5	126-1

HAMBROS BANK UNIT TRUST MANAGERS LIMITED
Premier U.T. Admin., 5 Rayleigh Rd., Hutton, Brentwood, Essex. 0277 227300.

High	Low	Name	Bid	Offer
51-4	50-0	Canadian	46-6	49-6
63-1	59-2	Equity Income	59-1	62-9
59-1	55-6	European	54-5	57-9
82-1	72-1	Japan & Far East	74-3	78-9
68-4	57-6	North American	62-5	66-5
57-6	52-0	Scandinavian	60-5	64-4
65-2	78-3	Smaller Companies	80-1	85-2

HENDERSON UNIT TRUST MANAGEMENT LTD
Premier U.T. Admin., 5 Rayleigh Road, Hutton, Brentwood, Essex. 0277 217238

High	Low	Name	Bid	Offer
69-5	58-5	Australian	63-8	67-6
51-0	35-3	Capital Growth	46-2	49-4
57-5	40-6	Capital Growth (Acc)	52-0	55-6
159-2	80-6	European	153-7	157-6
93-5	75-5	Japan	89-8	95-5
132-9	105-2	High Income	121-8	130-3
85-7	60-9	Income & Assets	76-6	81-9
127-5	97-1	International	116-8	125-0
162-6	99-5	North American	152-2	162-8
128-1	97-0	Extra Income	118-9	127-2
63-9	40-5	American Small Co's	59-7	63-9
62-0	52-6	Pacific Smaller Co's	55-8	59-4
111-2	81-8	Income & Growth	102-7	109-8
206-2	146-3	Income & Grth (Acc)	190-6	203-7
102-5	79-2	Special Sits	98-4	104-9
141-1	108-0	Special Sits (Acc)	131-8	141-0
79-6	66-6	Smaller Co's Inv'd	73-1	78-2
55-5	50-0	Fixed Interest	51-8	54-6
111-8	80-1	Global Tech	100-9	107-0
65-7	43-2	Global Healthcare	57-0	60-4
140-6	91-3	American Recovery	131-5	140-6
108-1	76-5	Japan Special Sits	97-1	103-4
92-1	58-2	Nth American Exmt	87-7	91-9
72-6	74-5	Japan Exempt	68-4	72-6
99-6	69-9	Smaller Co's Exmt	98-0	99-6
96-6	78-6	Financial	89-4	95-2
92-3	72-7	Oil & Natural Res	76-3	81-1
51-1	48-4	Pref & Gilt	46-8	51-1
85-9	61-1	Recovery	72-5	77-5
50-6	43-6	Gilt	43-2	45-7
52-4	48-1	Singapore & Malay'n	47-0	50-3
277-8	209-6	Worldwide	253-4	277-3
171-1	117-7	Pacific Exempt	164-3	171-1
80-8	67-5	Global Tech Exmt	77-1	80-3
95-7	71-7	High Income Exmt	90-8	94-6
272-1	215-9	European Exmt	261-8	272-1
51-2	50-0	European Small Co's	48-2	50-7

HERITABLE UNIT TRUST MANAGERS LTD.
52, Berkeley Square, London, W1X 6EH 01-493 6621

High	Low	Name	Bid	Offer
78-7	63-6	Heritable Growth Fd	71-0	76-8
67-8	58-0	Heritable Income Fd	63-2	67-2

HESMOSS UNIT TRUST MANAGERS LTD.
30/31 Friar Street, Reading, Berks RG1 1AH 0734-595511

High	Low	Name	Bid	Offer
72-0	51-6	Caversham Fund	67-7	71-7
60-1	50-0	Caversham Ex In Fd	55-9	59-2

HILL SAMUEL UNIT TST. MNGRS.
45 Beech Street, London EC2P 2LX. 01-628 8011.

High	Low	Name	Bid	Offer
431-4	329-7	British Tst	399-5	425-1
85-0	61-0	Capital Tst	73-9	79-2
129-0	101-7	Dollar Tst	117-6	119-0
69-8	50-3	European Tst	65-0	69-0
108-2	72-6	Far East	99-5	115-9
55-8	40-0	Financial Tst		
65-5	49-9	International Tst		
40-5	32-4	Gilt & Fix Int		
51-7	40-5	High Yld Tst	47-7	51-0
63-5	47-0	Inc. Tst		
103-5	78-6	Intnl Tst	103-8	
34-4	21-6	Jap. Tech. Tst	32-5	34-4
35-7	35-9	Smaller Co's Tst		
82-4	68-5	Special Sits	73-8	78-8
29-4	25-6	Gilt & Fix Int	28-4	
41-9	31-1	Nat. Res. Tst	38-1	
165-7	105-9	Secs. Tst	155-7	162-5

KEY FUND MANAGERS
25 Fountain St. Manchester M2 2AF. 061 236 5685.

High	Low	Name	Bid	Offer
177-2	116-5	Key Equity & Gen	162-1	172-2
66-8	57-7	Key Fixed Int Fd	56-9	61-2
166-2	123-7	Key Income Fund	151-2	162-6

KLEINWORT BENSON UNIT MNGRS.
20 Fenchurch Street, London EC3. 01-623 8000.

High	Low	Name	Bid	Offer
226-8	172-6	U.K. Equity Grth Inc	199-1	226-1
365-3	272-1	U.K. Equity Grth Acc	325-1	350-6
172-0	126-9	Fd of Inv. Tst. Inc	162-3	172-0
211-0	154-5	Fd of Inv. Tst. Acc	199-3	211-0
123-0	101-2	Smaller Co's Inc	114-7	121-6
151-6	126-6	Smaller Co's Acc	145-5	151-2
	77-8	High Yield Inc	92-4	99-1
151-7	113-2	High Yield Acc	144-0	152-6
58-5	46-4	American Grth Inc	54-6	58-5
33-5	38-4	American Grth Acc	54-8	58-1
	44-4	Jap. Grth Inc	56-2	59-9
59-4	44-4	Jap. Grth Acc	56-2	59-9
54-0	41-5	Worldwide Tech Inc	45-3	48-5
54-0	41-6	Worldwide Tech Acc	45-1	48-6
	41-7	Intnl Rec Inc	70-5	76-6
76-5	41-8	Intnl Rec Acc	70-2	76-6

LEGAL & GENERAL (UNIT TST. MNGRS.) LTD
Premier U.T. Admin., 5 Rayleigh Road, Hutton, Brentwood, Essex. 0277 217238.

High	Low	Name	Bid	Offer
230-5	215-8	Equity Tst	206-2	220-5
347-1	325-2	Equity Accum	310-7	331-3
70-7	61-8	Gilt Tst	66-2	70-0
70-3	63-5	Intnl. Mngd. Tst	64-1	68-5

LLOYDS BANK UNIT TST. MNGRS. LTD.
Registrar's Dept., Goring-by-Sea, Worthing, West Sussex. 0903 502541. Dealing: 0444 459144

High	Low	Name	Bid	Offer
155-9	136-2	Balanced Unit Tst	150-9	155-8
000-0	000-0	Balanced Unit Acc	000-0	000-0
123-1	111-9	Extra Inc. Unit Tst	114-8	122-7
000-0	000-0	Extra Inc. Unit Acc	000-0	000-0
209-6	194-3	Inc. Unit Tst	199-1	207-5
000-0	000-0	Inc. Unit Acc	000-0	000-0
110-4	98-7	Pacific Basin Unit Tst	99-6	106-5
000-0	000-0	Pacific Basin Unit Acc	000-0	000-0
172-1	158-6	Worldwide Grth Unit Tst	157-5	168-4
000-0	000-0	Wldwd Grth Unit Acc	000-0	000-0

LONDON & MANCHESTER (TST. MNGMT.) LTD.
Winslade Park, Exeter EX5 1DS. 0392 215547.

High	Low	Name	Bid	Offer
35-6	26-4	General Tst	32-7	34-9
27-6	25-0	Inc. Tst	25-9	27-6
31-4	25-0	Intnl. Tst	28-6	30-5

LONDON LAW UNIT TST. MNGMT. LTD.
Bailey House, Old Seacoal Lane, London EC4. 01-236 6105.

High	Low	Name	Bid	Offer
148-7	100-0	Capital Grth. Fd	137-1	146-7

M & G GROUP P.L.C.
Three Quays, Tower Hill, London EC3R 6BQ. 01-626 4588.

High	Low	Name	Bid	Offer
225-1	120-6	American & Gen. Inc	208-7	221-2
	145-8	American & Gen. Acc	251-5	
		American Recov Inc		
		American Recov Acc		
		American Small Co's Inc		
		American Small Co's Acc		
		Austral & Gen Inc		
		Austral & Gen Acc		
		Commodity & Gen Inc		
		Commodity & Gen Acc		
		Compound Growth		
		Conv. Growth		
		Conv. Income		
		Dividend		
		Dividend Acc		
		Euro & Gen Inc		
		Euro & Gen Acc		
		Extra Yield Inc		
		Extra Yield Acc		
		Far Eastn & Gen Inc		
		Far Eastn & Gen Acc		
		Fd of Inv Tst Inc		
		Fd of Inv Tst Acc		
		General Inc		
		General Acc		
		Gilt & Fixed Int Inc		
		Gilt & Fixed Int Acc		
		Gold & Gen Inc		
		Gold & Gen Acc		
		High Income Inc		
		High Inc Acc		
		Int. Growth Inc		
		Int. Growth Acc		
		Japan & Gen Inc		
		Japan & Gen Acc		
		Japan Sml Co's Inc		
		Japan Sml Co's Acc		
		Midland & Gen Inc		
		Midland & Gen Acc		
		Recovery Inc		
		Recovery Acc		
		Second Gen Inc		
		Second Gen Acc		
		Smaller Co's Inc		
		Smaller Co's Acc		
		Trustee Inc		
		Trustee Acc		
		Charifund Inc		
		Charifund Acc		
		Charibond Inc		
		Charibond Acc		
		N.A.A.C.I.F. Inc		
		N.A.A.C.I.F. Acc		
		Pension Exempt		

MLA UNIT TRUST MANAGEMENT LIMITED
37/41 Old Queen St. Westminster, London SW1H 9JG. 01-222-0311.

High	Low	Name	Bid	Offer
		MLA Un Tst (Ktig)	266-2	
		MLA Intl Tst		
		MLA Gilt Tst	21-9	
		MLA Income Tst	29-1	

MANULIFE MANAGEMENT LTD
St. George's Way, Stevenage. 0438 356101.

High	Low	Name	Bid	Offer
97-9	62-4	Gilt & Fixed Int	90-3	93-1
63-0	55-8	Growth Units	56-8	60-4
90-5	59-8	High Income Units	84-1	89-4
100-3	70-6	Int. Growth Units	94-4	100-3
76-6	50-0	Nth American Units	74-3	76-8
	50-0	Far East Units	68-2	72-5
	50-0	U.K. Smaller Comp's	48-6	51-7

MARLBOROUGH COURT FUND MANAGERS LIMITED
103 Oxford Street, Manchester, M60 7HA. 061 236 9433.

High	Low	Name	Bid	Offer
115-0	87-5	U.K. Equity Fund	106-0	113-0
122-5	94-5	Equity Inc Fund	115-0	120-5
135-5	100-0	International Fund	125-0	133-5

MENCAP UNIT TRUST MANAGERS
Unicorn House, 252 Romford Road, London E7. 01-534-5544.

High	Low	Name	Bid	Offer
105-6	80-5	Mencap	97-0	103-1

MERCURY FD MNGRS LTD
33 King William St, London EC4R 9AS. 01-280-2800. Deal 01-280-2860.

High	Low	Name	Bid	Offer
185-0	132-6	Gen. Fd. Dist	171-7	182-6
261-5	205-9	Gen. Fd. Acc		257-8
214-6	144-6	Intl. Fd. Dist	199-3	212-0
262-1	175-3	Intl. Fd. Acc	243-4	259-0
85-9	73-6	Gilt Fund Dist	79-1	79-8
84-2	80-1	Gilt Fd. Acc	81-5	82-3
50-0	50-0	Amer. Income Fund	47-0	50-0
92-1	62-0	Amer. Grth. Fd Dis	86-6	92-1
	62-8	Amer. Grth. Fd. Acc	88-1	93-7
103-0	62-5	Jap Fd. Dist	96-5	102-6
104-8	63-2	Jap Fd. Acc	98-1	104-3
71-5	54-7	Euro Fd. Dist	66-5	70-5
72-5	50-5	Euro Fd. Acc	67-2	71-4
178-6	131-5	Exempt Fd. Dist	161-7	166-7
264-6	191-5	Exempt Fd. Acc	242-3	249-7
132-2	93-8	Rec. Fd. Dist	122-3	130-1
134-9	107-9	Rec. Fd. Acc	126-3	132-9
61-6	47-8	Inc. Fd. Dist	58-0	61-6
63-7	46-3	Inc. Fd. Acc	59-9	63-7

MIDLAND BANK GROUP UNIT TRUST MANAGERS LIMITED
Courtwood Hse, Silver St. Head, Sheffield S1 3RD. 0742 79842.

High	Low	Name	Bid	Offer
56-3	50-0	Gilt & Fixed Int	50-8	52-2
79-4	69-7	Gilt & Fixed Int. Acc	73-0	76-2
123-4	96-5	High Yield	115-1	121-6
195-1	145-4	High Yield Acc	178-9	190-8
136-4	103-9	Income	121-6	129-7
211-2	159-5	Income Acc	192-9	203-6
183-1	138-0	Japan & Pacific	165-0	176-0
191-1	131-7	Japan & Pacific Acc	172-3	183-6
106-5	76-5	North American	97-2	103-6
125-1	88-9	North American Acc	114-1	121-7
69-1	50-2	Capital	63-1	67-3
91-1	51-8	Capital Acc	83-5	88-8
137-2	114-5	Commodity & Gen	124-1	132-3
154-3	153-9	Gold & Gen. Acc	162-2	179-4
51-1	45-0	Extra High Inc	48-0	51-1
54-3	50-0	Extra High Inc. Acc	56-5	55-8
91-4	67-4	Overseas Growth	83-4	89-4
107-8	79-6	Overseas Growth Acc	98-0	105-5
80-1	65-2	Smaller Co's	72-5	77-5
87-7	66-8	Smaller Co's Acc	75-0	80-0

MINSTER FUND MNGRS LTD

High	Low	Name	Bid	Offer
97-2	74-8	The Minster Fd	90-3	93-3

MONTAGU UNIT TRUST MNGRS
11 Devonshire Square, EC2M 4YR. 01-626 3434

High	Low	Name	Bid	Offer
50-4	40-2	Gold & Prec's Metals	40-6	43-3
50-3	40-2	Gold & P. Metal Acc	41-0	43-7
70-1	43-8	Japan Performance	63-7	67-9
70-7	44-4	Japan Perf'nce Acc	63-8	68-0
55-5	44-2	U.K. M'ket Features	49-5	52-6
55-9	44-2	U.K. M'ket F'res Acc	49-6	52-9
78-5	46-7	U.S. Special Feat'es	70-2	74-8
78-6	47-3	U.S. Sp. Feat'es Acc	70-4	75-0
65-1	50-0	U.S. Special Income	56-6	60-3
64-6	50-0	U.S. Special In. Acc	56-9	60-6
343-6	213-3	Equity Exempt	288-0	300-8
370-6	255-7	Equity Exempt Acc	352-0	367-6

MURRAY JOHNSTONE UNIT TST MANAGEMENT LIMITED
163 Hope St, Glasgow G2. 041-221-5521.

High	Low	Name	Bid	Offer
117-6	79-7	American Fd	108-4	115-8
117-6	87-3	Euro Fd	110-3	118-6
158-8	113-2	Smaller Co's Fd	146-8	158-7

NATIONAL PROVIDENT INVESTMENT MANAGERS LTD
48 Gracechurch Street, London EC3P 3HH. 01-623 4200.

High	Low	Name	Bid	Offer
161-9	117-8	Growth Tst Dist	152-7	162-5
255-5	179-7	Growth Tst Acc	239-4	253-7
487-2	348-0	O'seas Tst Dist	447-1	472-2
583-8	412-9	O'seas Tst Acc	535-8	567-0

NORWICH UNION INSURANCE GROUP

High	Low	Name	Bid	Offer
1110-19	798-7	Grp. Tst. Fd	936-8	954-3

OPPENHEIMER FUND MNGT LTD.
66 Cannon St., London EC4N 6AE. 01 236 3885.

Oppenheimer Trusts

High	Low	Name	Bid	Offer
92-5	71-7	Int. Grth	83-3	89-7
43-5	28-6	Income & Growth	40-7	43-5
54-4	42-4	Special Situations	51-0	54-3
31-0	22-6	American Growth	28-4	30-2
38-9	27-6	Japan Growth	34-9	37-2
32-3	25-0	European Growth	29-5	31-6
37-7	25-0	U.K. Growth	35-2	37-7
30-1	25-0	Pacific Growth	27-9	29-8
26-5	25-0	High Income	26-2	28-0

Practical 01-623 8893.

High	Low	Name	Bid	Offer
45-5	34-1	Income Units	42-7	45-5
80-0	59-1	Accum. Units	75-1	80-0

PEARL TRUST MANAGERS
252 High Holborn, London WC1V 7EB. 01-405-8441 EXT 4773.

High	Low	Name	Bid	Offer
98-3	75-4	Fnd Trust	96-7	96-5
164-4	115-3	Unit Accum	151-6	161-3
69-8	58-8	Growth Fund	64-2	68-4
101-5	77-7	Growth Accum	93-4	99-4
91-3	60-0	Income Fund	84-6	90-0

PERPETUAL UNIT TRUST MANAGEMENT LIMITED
48 Hart Street, Henley-on-Thames, Oxon. RG9 2AZ. Tel: (0491) 576868.

High	Low	Name	Bid	Offer
		Growth Fund		
		Income Fund		
		Worldwide Rec. Fd		
		American Growth Fd		
64-3	50-0	Intern. Em. Co's Fd	59-2	65-6

PROLIFIC UNIT TRUSTS
222, Bishopsgate, EC2. 01-247 7544/7.

High	Low	Name	Bid	Offer
61-9		Extra Income		61-2
123-6		Far Eastern		126-6
		Gilt & Fixed		
		High Income		
100-4		International		
		North American		
149-4	102-5	Special Situations	139-7	149-6
141-4	107-5	Technology	129-2	138-4

PRUDENTIAL UNIT TRUST MANAGERS LTD
51-59 Ilford Hill, Ilford IG1 2DL. 01-478 3377.

High	Low	Name	Bid	Offer
330-5	257-0	Prudential Unit Trust	316-0	336-1
158-9	134-6	Holborn Unit Trust	145-3	151-2

QUILTER MANAGEMENT COMPANY LTD
Garrard House, Gresham St, London, EC2V 7LH. 01-600 4177.

High	Low	Name	Bid	Offer
		Quadrant General		
		Quadrant Income		
		Quadrant Internat		
209-6	171-0	Quadrant Recovery	195-1	209-6

REED STENHOUSE INVESTMENT SERVICES LTD
145 Borough High St. London SE1 1NU. Tel: 01-626 6011. Telex 291931.

High	Low	Name	Bid	Offer
101-45	99-6	Wellington Gwth Fd	96-45	101-45

RELIANCE UNIT MANAGERS LTD

High	Low	Name	Bid	Offer
139-5	107-6	British Life	129-7	136-1

ROTHSCHILD ASSET MANAGEMENT
St Swithin's Lane, London EC4P 4DU 01-280 5456

High	Low	Name	Bid	Offer
302-5	221-2	N.C. American Inc	281-6	294-8
370-9	235-0	N.C. American Acc		
290-0	158-9	N.C. Energy Resources	182-6	
342-8	233-9	N.C. Income Fund	320-3	336-6
145-3	99-5	N.C. Jap Fd	123-1	
115-9	93-3	N.C. Smaller Co's	105-1	111-6
107-4	100-0	N.C. Smaller Europ'n	101-2	106-5

ROWAN UNIT TST MNGT LTD.
1 Finsbury Avenue, London EC2M 2PA. 01-606 1066.

High	Low	Name	Bid	Offer
		American Fd		
		Secs. Fd		
		Merlin Fd		
		High Yield Fd		
		High Int Fd		
		Fixed Int. Fd		
149-5	105-5	Far East Fd	139-5	149-5

ROYAL LIFE FD MNGT LTD
New Hall Place, Liverpool L69 3HS. 051-227 4422.

High	Low	Name	Bid	Offer
53-0	37-1	Equity Tst	45-6	48-5
68-5	44-7	Int Tst	65-5	
27-5		Gilt Tst		
32-9	24-0	U.S. Tst		
33-1	25-9	Pac Basn Tst	28-2	

THE ROYAL LONDON UNIT TRUST MANAGERS LIMITED
Royal London House, Colchester, CO1 1RA. (0206) 576115.

High	Low	Name	Bid	Offer
149-7	110-9	Cap Acc Tst		144-2
62-8	49-5	American Growth		
54-4	39-9	Gilt Inc		
58-0	46-5	High Inc		
68-2	49-7	Inc & Growth		
77-9	52-0	Special Sits	72-4	77-8

SAVE & PROSPER GROUP
Hexagon House, 28 Western Road, Romford RM1 3LB. 0708-66966.

High	Low	Name	Bid	Offer
70-1	49-9	American Inc & Gwth	65-6	70-1
95-4	69-3	Capital Units	85-6	94-0
62-4	48-6	Commodity Share		
61-1	49-0	Energy Ind		
61-0	49-6	Euro Growth		
73-0	52-1	Financial Secs		
59-5	52-1	Gilt & F.I. Inc	51-8	
136-2	102-6	High Return		
121-0	98-2	High Yield		
82-0	63-6	Income Units	72-0	
76-4	55-1	Inv Tst Units		
62-2	42-4	Japan Growth		
65-1	62-3	Japan Sml Co's		
120-5	84-7	New Tech Fd	113-1	
99-6	75-6	Scotbits		
127-7	105-3	Scotshares		
114-4	83-9	Scotyields		
67-7	49-7	Select Int		
119-8	94-4	Smaller Co's Inc		
110-0	78-6	South East Asia	105-4	110-0
76-8	56-7	Special Sits		
143-4	104-2	U.K. Equity		
76-2	49-3	U.S. Growth		
75-7	58-3	Universal Growth		

SCHRODER UNIT TST. MANAGERS
Regal House, 14 James St, WC2. 0705 827733.

High	Low	Name	Bid	Offer
123-0	91-1	Amer Fd Inc	118-1	125-8
129-2	91-6	Amer Fd Acc	119-2	127-0
81-6	59-1	Aust Fd Inc	63-3	67-6
85-2	62-1	Aust Fd Acc	67-1	71-5
68-4	53-5	Euro Fd Inc	63-5	67-6
69-2	53-6	Euro Fd Acc	64-2	
136-9	101-3	Inc Fd Inc	125-0	133-2
276-7	204-6	Inc Fd Acc	263-5	263-9
100-1	71-2	Intnl Fd Inc	94-2	100-4
137-4	91-0	Intnl Fd Acc	128-9	137-4
70-0	50-0	Jap Sml Co's Fd	63-5	67-6
111-5	86-5	Sml Co's Fd Inc	104-8	111-5
114-9	88-0	Sml Co's Fd Acc	107-8	114-9
87-5	70-4	Special Sits Fd Inc	79-2	84-4
89-0	71-6	Special Sits Fd Acc	83-9	88-2
149-0	99-5	Tokyo Fd Inc	151-4	149-0
144-7	99-6	Tokyo Fd Acc	132-0	140-8
85-5	62-9	U.K. Equity Fd Inc	76-5	81-5
123-6	91-4	U.K. Equity Fd Acc	114-3	121-8
520-1	324-3	Pen & Char ty Fd Inc	489-7	503-7
626-9	489-2	Recovery Fd Inc	589-1	626-9
110-94	82-0	Spec Exempt Fd Inc	110-31	110-69
59-4	51-2	Gilt & Fixd Int Fd Inc	50-6	53-3
77-0	68-1	Gilt & Fixd Int Fd Acc	73-0	76-7
50-5	41-1	Gold Fd Inc	39-9	42-5
50-5	41-1	Gold Fd Acc	39-9	42-5
89-4	73-1	Sing & Maly Fd Inc	80-4	85-7
90-0	73-6	Sing & Maly Fd Acc	81-4	86-7
65-6	46-7	U.S. Sml Co's Fd Acc	59-6	63-5

SCHRODER UNIT TRUST MANAGERS INTERNATIONAL LIMITED
Box 273, St. Peter Port, Guernsey. (0481) 28750.

Portfolio Selection Fund Ltd.

High	Low	Name	Bid	Offer
1-116	0-983	American Fund	1-038	1-110
$1.146	$1.952	Am. Smaller Co's Fd	$1.064	$1.137
100-4	96-4	Australian Fund	80-7	86-3
111-5	109-0	British Fund	101-3	108-3
114-7	101-5	European Fund	105-2	112-5
98-8	84-1	Gold Fund	84-1	89-9
132-8	101-0	Hong Kong Fund	119-3	127-5
119-3	100-3	International Fund	111-6	119-3
116-4	101-3	Japanese Fund	105-8	113-1
111-7	101-3	Jap. Smaller Co's Fd	100-7	107-7
116-2	101-2	Singapore & Mal. Fd	105-5	112-8
$1.050	$1.005	Dollar Fixed Int'est	$0.956	$1.028
101-6	92-1	Sterling Fixed In'est	93-4	100-1
5-048	5-002	Deutschemark Curr'y	—	5-048
1-018	1-001	Dollar Currency	—	1-018
1-024	1-001	Sterling Currency	—	1-024
202-6	200-1	Yen Currency	—	202-6
106-9	100-3	Managed Currency	98-1	105-4

SCOTTISH EQUITABLE FUND MANAGERS LTD.
31, St Andrews Square, Edinburgh. 031 556 9101.

High	Low	Name	Bid	Offer
131-5	102-3	Income Units	122-2	130-1
187-8	144-4	Accum. Units	175-7	186-9

SCOTTISH MUTUAL INVESTMENT MANAGERS LTD.
109 St Vincent Street, Glasgow, 041 248 6100

High	Low	Name	Bid	Offer
106-1	99-8	Gilt & Fixed Int est	96-3	102-4
128-5	100-0	U.K. Equity	118-3	125-9

SCOTTISH UNIT MANAGERS LTD
29 Charlotte Square, Edinburgh EH2 4HA. 031 226 4372.

High	Low	Name	Bid	Offer
35-6	25-5	World Growth Fd	32-6	34-9
42-5	29-1	Pacific Fd	39-7	42-5
36-3	26-9	Income Fund	33-2	35-6
36-0	24-2	Nth. American Fd	33-2	35-6

SCOTTISH WIDOWS' FUND MANAGEMENT
PO Box 902, Edinburgh EH16 5BU. 031 655 6000.

High	Low	Name	Bid	Offer
211-3	158-6	Pegasus Equity Acc	190-4	202-6

STANDARD LIFE TRUST MANAGEMENT LTD
3 George St, Edinburgh EH2 2XZ. 031 225 3553.

High	Low	Name	Bid	Offer
198-0	138-6	Income Units	180-8	193-0
211-0	146-8	Accum. Units	191-8	205-6

STEWART UNIT TST MANAGERS LTD.
45, Charlotte Sq., Edinburgh 031-226 3271

High	Low	Name	Bid	Offer
217-8	152-9	American Fund	198-5	211-7
163-2	108-8	Australia Fund	114-0	121-5
418-0	306-8	British Capital Fund	391-9	417-2
172-6	140-4	European Fund	169-8	180-2
230-5	153-0	Japan Fund	208-2	223-0
123-4	100-0	Saints PPP	117-2	123-4

SUN ALLIANCE FUND MANAGEMENT LTD
Sun Alliance House, Horsham. 0403 56293.

High	Low	Name	Bid	Offer
336-2	248-9	Equity	310-7	319-8
63-5	49-3	North America	58-3	62-0
59-1	50-0	Far East	53-8	57-3

TSB UNIT TRUST
PO Box 3, Keens Hse, Andover, Hants. SP10 1PG. 0264-62188 Dealings: 0264-63432-3.

High	Low	Name	Bid	Offer
129-6	95-9	Gen Inc	117-4	124-9
208-3	147-8	Gen Acc	185-9	197-8
265-6	194-0	Intl Inc	243-5	259-0
320-3	232-4	Intl Acc	292-5	311-2
167-6	124-2	Inc Inc	154-6	164-5
247-8	176-2	Inc Acc	228-4	243-0
135-6	91-3	Pacific Inc	129-0	137-8
137-7	92-7	Pacific Acc	125-0	133-0
118-0	76-8	American Inc	105-3	112-1
121-5	77-9	American Acc	108-4	115-4
49-8	37-5	Selected Opps Inc	46-3	49-3
53-1	39-2	Selected Opps Acc	49-4	52-6
100-9	73-4	Extra Inc Inc	93-1	98-8
100-9	75-4	Extra Inc Acc	93-3	99-3
51-8	44-4	Gilt & Fix Int Inc	48-6	51-7
57-4	51	Gilt & Fix Int Acc	54-0	56-3
58-3	47-7	Natural Res Inc	55-4	58-3
58-7	49-7	Natural Res Acc	55-4	58-9

TARGET TST MNGRS LTD
Target Hse, Gatehouse Rd. Aylesbury, Bucks. 0296-5941.

High	Low	Name	Bid	Offer
		Amer Eagle Fd		
		Australia Fd		
		Commodity Fd		
		[illegible]		
		Special Fd		
		[illegible]		
		Equity Exempt Fund		

TEMPLE BAR UNIT TST MNGRS
Electra Hse, Temple Place, Victoria Embankment, London WC2R 3HP. 01-836-1766.

High	Low	Name	Bid	Offer
		Gilt Tst		
		High Inc. Tst		
		Nth. American Tst		
		Recovery Tst		
		[illegible]		

TOUCHE, REMNANT UNIT TRUST MANAGEMENT LTD
Mermaid House, 2 Puddle Dock, London EC4V 3AT. 01-236-6565.

High	Low	Name	Bid	Offer
		Inc. & Growth		
		American Growth Fd		
		American Growth Fd		
		General Growth Fd		
		Global Tech Fd		
		Inc. Monthly Fd		
		Smaller Co's Fd		
		[illegible]		

TRANSATLANTIC & GENERAL SECURITIES COMPANY LTD

High	Low	Name	Bid	Offer
		Colemco Inc		
		Colemco Acc		
		S & W American Tst		

TYNDALL MANAGERS LIMITED
18 Canynge Road, Bristol. 0272 732241.

High	Low	Name	Bid	Offer
[illegible]		[illegible]		

WARBURG INVEST. MNGMT. (IOM) LTD.

High	Low	Name	Bid	Offer
		Merc. Isle of Man Fd		
		Merc Intnl Bnd Fnd		

WARDLEY UNIT TST. MANAGERS LTD.
7 Devonshire Square, London EC2M 4HN. 929 4411.

High	Low	Name	Bid	Offer
		Japan Grth		
		American		
		Natural Resources		
		Far East & Gen		
		Income		
		Gilt		
		Small Companies		
		Technology		
		Australia		
		European Growth		

WAVERLEY ASSET MANAGEMENT LTD.
13 Charlotte Square, Edinburgh EH2 4DJ. 031 225 1551.

High	Low	Name	Bid	Offer
		Australian Gold Fd		
		Pacific Bsn Ln Fd		

WHITTINGDALE UNIT TRUST MANAGERS.
2, Honey Lane, London, EC2V 8BT. 01-606 9085

High	Low	Name	Bid	Offer
55-3	51-4	Short Dated Gilt Fd		

ANTHONY WIELER UNIT TST. MNGMT. LTD.

High	Low	Name	Bid	Offer
67-8	55-6	Growth Fd		
90-0	66-0	Growth Acc		

INSURANCE, PROPERTY, BONDS, ETC.

ABBEY LIFE ASSURANCE CO. LTD
Abbey Life House, 80 Holdenhurst Rd., Bournemouth BH8 8AL. 0202-292373.

High	Low	Name	Bid	Offer
		Prop. Ser. 1		
		[illegible]		
		Equity Acc. Ser. 2		
		Money Series 1		
		Prop. Ser. 4		
		Equity Ser. 4		
		Fixed Int. Ser. 4		
		Indexed Inv. Ser. 4		
		American Ser. 4		
		High Inc. Ser. 4		
		Japan Ser. 4		
		Man. Ser. 4		
		Money Ser. 4		
		Convertible Ser. 4		
		Property Ser. 4 Cap		
		Equity Ser. 4 Cap		
		Managed Ser. 4 Cap		
		Money Ser. 4 Cap		
		Fixed Int. Ser. 4 Cap		
		Indexed Inv. Ser. 4 Cap		
		American Ser. 4 Cap		
215-1	168-7	High Inc. Ser. 4 Cap	198-3	236-6
211-1	157-8	Japan Ser. 4 Cap	191-0	201-1

Pension Funds

High	Low	Name	Bid	Offer
360-1	346-9	Property	347-6	365-9
587-3	452-2	Equity	543-7	572-4
225-3	155-4	Selective	211-4	222-6
506-6	405-0	Managed	451-6	540-0
302-1	271-8	Security	286-9	302-1
175-3	155-9	Fixed Int	160-9	169-7
119-5	104-6	Indexed Inv	111-5	117-4
203-4	134-3	American	192-1	202-3
211-1	151-5	Japan	200-5	211-1
215-9	212-3	Property Cap	201-4	212-0
344-5	276-0	Equity Cap	319-9	346-8
296-9	251-0	Managed Cap	280-5	295-3
173-4	167-8	Security Cap	164-7	173-4
135-3	123-5	Fixed Int. Cap	122-6	129-1
101-7	91-5	Indexed Inv. Cap	95-6	98-6
182-0	127-1	American Cap	171-9	181-0
188-8	142-9	Japan Cap	179-3	188-8
65-8	53-6	Moneywise Prdy Soc	61-2	65-2

ALBANY LIFE ASSURANCE CO. LTD
Station House, Darkes Lane, Potters Bar, Herts. 0707-42311

High	Low	Name	Bid	Offer
589-8	442-1	Life Equity	551-8	580-7
289-8	240-6	Life Fixed Int	245-2	258-0
163-7	141-0	Life Int. Fixed Int	155-4	163-6
184-1	128-4	Life Japanese	174-0	183-1
159-5	111-3	Life Nth. American	151-1	159-1
199-6	179-5	Life Property	189-7	199-6
295-8	220-6	Life Int. Managed	277-6	292-2
444-6	348-1	Life Multiple	420-1	442-1
914-0	640-7	Pension Equity	861-4	906-7
295-2	261-7	Pens. Int. Managed	280-1	295-1
736-5	545-6	Pension Multiple	696-9	733-6
134-5	101-0	Life European	125-7	132-3
191-5	190-7	Life Guarant'd Money	181-8	191-3
142-4	101-6	Pension European	133-7	140-6
474-4	418-2	Pension Fixed Intl	433-3	456-1
295-8	266-7	Pen. Guarant'd Money	279-1	293-8
177-3	116-4	Pension Nth America	166-6	175-3
209-2	135-3	Pension Japanese	197-4	207-8
283-6	215-6	Pension Property	269-4	283-6

ARBUTHNOT SECURITIES (C.I.)

High	Low	Name	Bid	Offer
85-2	76-4	Government Sec. Tst	75-3	79-1

AUSTRALIAN MUTUAL PROVIDENT SOC.

High	Low	Name	Bid	Offer
108-9	105-3	Gold Plan cap	101-5	106-8
109-1	105-3	Gold Plan acc	101-9	107-3

BARCLAYS LIFE ASSURANCE CO. LTD
252 Romford Rd., London E7 9JB 01-534 5544

High	Low	Name	Bid	Offer
296-8	235-6	Barclaybond	280-2	295-0
338-0	253-8	Equity Acc	315-9	332-6
311-4	270-2	Equity Init		298-0	307-4
189-7	164-9	Gilt-Edged Acc	176-7	186-1
177-4	159-2	Gilt-Edged Init	164-9	173-6
231-9	158-6	International Acc	212-9	224-2
214-7	150-1	International Init	197-2	207-6
255-4	201-5	Managed Acc	239-2	251-8
234-6	190-1	Managed Init	221-5	233-2
213-6	192-6	Property Acc	232-0	253-7
189-1	184-3	Property Init	189-1	199-1
117-3	96-6	Equity Pen. Acc	105-4	112-1
115-1	96-3	Eq. Pen. Init. (ser. 2)	103-8	109-3
253-5	213-7	Gilt-Edged Pen. Acc	254-8	247-3
195-5	165-5	Gilt-Edg Pen Init (s 1)	177-9	187-3
105-1	99-6	Gilt-Edg Pen Init (s 2)	95-8	101-0

BRITANNIC UNIT LINKED ASSURANCE LTD

High	Low	Name	Bid	Offer
177-0	128-8	Managed Fund	167-7	176-5
112-0	107-2	Property Fund	106-9	111-6

CANNON ASSURANCE LTD
1 Olympic Way, Wembley, Middx HA9 0NB. 01-902 8876

High	Low	Name	Bid	Offer
£49-70	£39-25	Equity Unit	—	£48-72
679-5	537-0	Equity Acc	—	678-8
438-0	324-3	Managed Acc	—	438-0
£18-59	£17-57	Property Unit	—	£18-28
£29-12	£21-81	Bal. Bond Exec. Unit	£27-58	£29-12
£33-64	£26-95	Equity Bond Exec	£31-19	£33-01
£25-34	£21-01	Prop. Bond Exec	£24-89	£26-34
239-5	166-1	Sec. America Acc	225-6	238-7
257-8	210-2	Sec. Equity Acc	240-4	254-4
135-1	100-0	Sec. Far East Acc	125-8	133-1
153-0	148-6	Sec. Gilt Acc	149-5	156-2
175-0	158-8	Sec. Int. Money Acc	165-4	175-0
209-5	178-3	Sec. Managed Acc	198-5	209-5
198-5	183-0	Sec. Property Acc	187-6	198-5
361-9	223-4	Sec. Am. Pens. Acc	342-0	361-9
385-8	286-4	Sec. Eq. Pens. Acc	357-1	377-8
137-4	101-0	Sec. F. East Pens Ac	129-0	137-4
220-8	186-0	Sec. Gilt Pens. Acc	201-5	216-2
224-1	185-6	Sec. Int. Mon. P. Ac	212-0	224-1
324-1	233-1	Sec. Man. Pens. Acc	296-6	322-3
284-8	233-2	Sec. Prop. Pens. Acc	250-2	284-8
94-0	78-0	L & E.S.T.F.	88-5	94-0
62-0	55-0	L & E.S.T.F. (2)	58-6	62-0
279-2	167-0	Sec. High Inc. Acc	264-6	277-1
240-3	177-4	Sec. High Inc. Pen. Ac	224-9	238-0

CITY OF EDINBURGH LIFE ASSURANCE
46 Charlotte Square, Edinburgh 031-225 1655

High	Low	Name	Bid	Offer
124-0	100-0	Ivory & Sime Bond	117-0	124-0

CLERICAL MEDICAL & FIDELITY INTERNATIONAL
Narrow Plain, Bristol BS2 0JH. 0272 290566

Assurance Funds

High	Low	Name	Bid	Offer
[illegible]		[illegible]		

Flexible Retirement Plan Funds

High	Low	Name	Bid	Offer
[illegible]		[illegible]		

E.I.P.P. Funds

High	Low	Name	Bid	Offer
[illegible]		[illegible]		

CORNHILL INSURANCE PLC

High	Low	Name	Bid	Offer
		Managed Fd		
		Capital Fd		
		[illegible]		
		Property Fd		
		Money Fd		

COMMERCIAL UNION GROUP
St Helen's, 1 Undershaft, London EC3P 3DQ. 01-283 7500

High	Low	Name	Bid	Offer
[illegible]		[illegible]		
		Prime Pens. Fxd Int		
		Prime Pens. Prop		
		Prime Pens. Cash		

CONFEDERATION LIFE INS. CO.
52 Chancery Lane, London WC2A 1HE 01-242 0282

High	Low	Name	Bid	Offer
[illegible]		[illegible]		

CRITERION ASSURANCE GROUP
Hawke Court, Petersfield, Hants. 0730-63281

High	Low	Name	Bid	Offer
		Pension Man		
		Pension Man Acc		
		Pension Man Acc		
		Pen Guaranteed Dep Init		
		Guaranteed Dep Acc	28-9	30-4

CROWN LIFE
Crown Life Hse, Woking GU21 1XW 04862-5033

Life Funds

High	Low	Name	Bid	Offer
		Managed Acc		
		Fixed Int Acc		
		[illegible]		

Individual Pension Fds

High	Low	Name	Bid	Offer
[illegible]		[illegible]		

Group Pension Funds

High	Low	Name	Bid	Offer
[illegible]		[illegible]		

EAGLE STAR INSURANCE MIDLAND ASSURANCE

High	Low	Name	Bid	Offer
		Eagle Grand Units		131-3

EQUITABLE LIFE ASSURANCE SOCIETY
4 Coleman Street, London EC2R 5AP 01-606 6611

Previous Day's Prices

High	Low	Name	Bid	Offer
		Far Eastern		111-9
		Fixed Int		
		High Income		
		Managed		
		North American	111-4	
		Pension	102-5	
		Property	96-0	101-6
		Spec. Sits	103-7	109-2

Pension Funds

High	Low	Name	Bid	Offer
		Pens. Far Eastern	109-6	115-4
		Pens. Fund of Inv. Ts	112-0	117-9
		Pens. Fixed Int	99-9	105-9
		Pens. High Income	106-0	111-6
		Pens. Mngd		
		Pens. Money		
		Pens. Nth. American	116-4	122-5
		Pens. Pension	104-1	109-6
		Pens. Property		
		Pens Special Sits	105-6	111-4

EQUITY & LAW LIFE ASSURANCE SOCIETY PLC
Amersham Road, High Wycombe 0494 33377

Life Funds

High	Low	Name	Bid	Offer
		UK Equities Fd	326-6	343-7
		Higher Income Fd	278-2	292-8
		Property Fd		
		Fixed Interest Fd	196-2	206-6
		Index Linked Secs Fd		
		Guaranteed Dep. Fd	157-5	165-8
		North America Fd		
		Far East Fd	181-4	190-9
		Europe Fd	128-1	134-8
		International Fd	126-1	132-8
		Mixed Fd	273-9	288-3

Ind. Pen. Funds Series 2: Series 1 on request

High	Low	Name	Bid	Offer
		Equity Fund	371-3	390-8
		Fixed Interest Fund	209-0	220-0
		Ind. Linked Sec. Fd	121-7	128-1
		Property Fund	182-1	191-6
		Overseas Fund	394-6	415-3
184-3	162-2	Cash Fund	175-1	184-3
253-0	265-5	Balanced Fund	278-4	293-0
100-9	100-0	Dep Admin Fd Ser. 2	95-9	100-9
192-0	165-8	Dep. Admin Fd Ser. 1	182-4	192-0

FRAMLINGTON LIFE INSURANCE LIMITED

High	Low	Name	Bid	Offer
53-8	50-0	Pension Managed Fd	50-5	53-2
50-0	50-0	Pension Cash Fd	50-0	50-0

FRIENDS' PROVIDENT LINKED LIFE ASSURANCE
Pixham End, Dorking, Surrey 0306 885055

High	Low	Name	Bid	Offer
110-6	100-0	Cash Accum	105-0	110-6
149-0	112-8	UK Equity Accum	137-2	144-5
135-5	95-5	Stewardship Accum	115-4	121-5
114-9	101-2	Fixed Interest Acc	105-8	111-5
103-8	89-1	Index Linked Accum	98-2	103-4
129-4	105-5	Mixed Accum	122-1	128-6
136-3	103-5	Overseas Equity Acc	127-5	134-3
118-9	104-3	Property Accum	112-8	118-9
117-4	100-0	Pen. Cash Accum	111-5	117-4
142-7	100-0	Pen. U.K. Equity Acc	136-8	144-1
126-7	97-4	Pen. Stewardship Acc	118-3	124-6
121-3	100-0	Pen. Fixed Int Accum	112-2	118-2
104-1	100-0	Pen. I. L. Accum	98-8	104-0
135-0	100-0	Pen. Mixed Accum	125-5	132-2
158-2	100-0	Pen. Overseas Accum	145-3	153-0
110-9	100-0	Pen. Property Accum	105-3	110-9

GRE LINKED LIFE ASSURANCE LTD

High	Low	Name	Bid	Offer
154-7	144-6	Deposit Acc	147-0	154-7
422-5	315-8	Equity Acc	377-8	397-7
250-6	216-9	Fixed Interest Acc	227-1	239-1
106-6	93-2	Index-Linked Gilts Ac	100-5	105-8
351-6	236-2	International Acc	333-5	351-0
281-2	219-7	Managed Initial	257-0	270-5
321-2	249-0	Managed Acc	294-2	309-7
146-9	96-4	North Amer. Acc	139-4	146-7
146-9	103-1	Pacific Acc	139-6	146-9
149-9	145-4	Property Acc	141-4	149-9

G.T. MANAGEMENT (U.K.) LIMITED LONDON AGENTS

High	Low	Name	Bid	Offer
$8-87	$7-57	Anchor Internation	$8-58	$8-59

GRESHAM UNIT ASSURANCE LTD
2-6 Prince of Wales Road, Bournemouth 0202-767655

High	Low	Name	Bid	Offer
356-9	238-8	Managed Fund	338-7	356-9
175-0	164-9	Money Fund	166-3	175-0
325-4	235-2	Equity Fund	307-1	323-6
133-3	117-3	Fixed Interest Fund	122-2	128-8
198-1	184-8	Property Fund	188-1	198-1
358-2	271-6	Managed Pension Fd	318-0	335-0
228-1	175-6	Equity Pension Fund	215-0	226-5
188-4	173-6	Fixed Int. Pension Fd	178-8	188-4
148-3	136-2	Property Pension Fd	140-7	148-3

GRESHAM/FRAMLINGTON FUNDS

High	Low	Name	Bid	Offer
308-3	224-8	American & Genrl. Fd	284-7	300-0
281-4	212-9	Income Fund	263-0	277-1
321-7	254-3	International Grth Fd	296-6	312-5
308-0	206-8	Capital Fund	292-5	308-3
209-8	156-0	Recovery Fund	196-2	206-7
138-3	92-6	Japan & General Fd	121-8	128-3

HAMBRO LIFE ASSURANCE PLC
Allied Hambro Centre, Swindon SN1 1EL. 0793 28291

High	Low	Name	Bid	Offer
210-4	197-1	Fixed Int. Dep. Acc	199-8	210-4
538-9	417-6	Equity Acc	511-8	538-8
316-5	299-2	Property Acc	300-7	316-5
117-1	100-0	Far East Acc	111-2	117-1
445-9	350-4	Managed Acc	421-7	443-9
356-5	271-9	O'seas Earnings Acc	336-6	354-4
230-3	217-6	Gilt Edged Acc	219-1	230-0
343-8	229-0	American Equity Acc	325-8	343-8
173-9	129-0	American Man. Acc	165-2	173-9
121-4	107-0	American Prop. Acc	115-3	121-4
229-6	214-7	Pen. F. I. Dep. Cap	218-1	229-6
338-5	308-9	Pen. F. I. Dep. Acc	321-5	338-5
389-0	366-3	Pen. Prop. Cap	369-5	389-0
632-9	572-3	Pen. Prop. Acc	601-3	632-9
550-8	446-7	Pen. Man. Cap	518-1	545-4
895-0	711-8	Pen. Man. Acc	843-0	887-4
228-8	218-9	Pen. Gilt Cap	217-4	228-8
321-1	305-7	Pen. Gilt Acc	305-1	321-1
880-5	638-8	Pen. Eq. Cap	805-0	847-4
£10-60	771-7	Pen. Eq. Acc	982-9	£10-43
147-1	95-7	Pen. Am. Eq. Cap	139-8	147-1
152-9	98-2	Pen. Am. Eq. Acc	145-2	152-9
132-0	93-2	Pen. Far East Cap	125-4	132-0
137-2	95-0	Pen. Far East Acc	130-3	137-2
		Pen. B.S. Cap		
		Pen. B.S. Acc		
		Pen. DAF Cap		
		Pen. DAF Acc		
		Pen. Mortgage Cap		
112-1	100-3	Pen. Mortgage Acc	106-4	112-1

HEARTS OF OAK BENEFIT SOCIETY
129 Kingsway, London WC2B 6NF 01-404 0393

High	Low	Name	Bid	Offer
		Property Fund	49-7	52-0
		Managed Fund	113-8	120-1
		Pens Managed Fund	113-8	119-4

HENDERSON UNIT TST MNGMT LTD
26 Finsbury Square, London EC2A 1DA 01-638 5757

High	Low	Name	Bid	Offer
		Cap. Growth Fd	187-5	197-2
		Far East Fd	246-1	259-7
		Nth. Am. Fd	281-2	296-0
		Special Sits Fd	216-7	228-2
		Prime Res. Prop. Fd	133-7	140-8
		Managed Fd	248-7	260-8
		High Inc. Fd	191-5	201-4
		Tech. Fd	185-9	195-1
		Gilt Edged Fd	91-5	96-2
		Deposit Fd	125-3	133-0
		Natural Res. Fd	127-3	134-0
		Man. Currency Fd	110-3	116-2
		Gold Healthcare Fd	119-5	125-8
129-5	117-1	Prop. Fd	123-0	129-5

HILL SAMUEL LIFE ASSURANCE
NLA Tower, 12-16 Addiscombe Road, Croydon CR9 2DR 01-686 4355

High	Low	Name	Bid	Offer
		Security Fd	188-6	198-5
		British Fd	181-4	194-9
		International Fd	214-2	225-5
		Dollar Fd	187-9	197-9
		Capital Fd	187-2	197-1
		Income Fd	211-3	222-5
		Property Fd. Ser. A	188-7	198-7
		Financial Fd	165-6	174-4
		Managed Fd Ser. A	215-1	226-5
		High Yield Fd	197-4	207-8
		Money Fd. Ser. A	153-9	162-0
		Equity Fd	234-8	246-9
		Fix. Int. Fd	172-6	181-7
		Index Sec. Fd	107-1	109-2
		European Fd	217-2	228-7
		Nat. Res. Fd	136-1	143-3
		Far East Fd	276-9	291-5
		Smaller Co's Fd	182-9	192-6
		Spec. Sits. Fd	196-1	206-5
		Man. Curr. Fd	128-0	134-8
		Jap. Tech. Fd	119-8	126-2
		Pen Prop Ser. A	102-3	107-7
		Pen Prop Ser. C	100-3	105-6
		Pen Man Ser A	114-0	120-0
		Pen Man Ser C	112-0	117-9
		Pen G'teed Ser A	100-5	105-8
		Pen G'teed Ser C	98-3	103-5
		Pen Equity Ser A	132-0	139-0
		Pen Equity Ser C	118-3	124-5
		Pen Fix Int Ser A	102-5	107-9
		Pen Fix Int Ser C	100-3	105-6
		Pen Ind Secs Ser A	98-8	104-0
		Pen Ind Secs Ser C	97-7	102-9
		Pen Intern'l Ser A	120-1	126-5
		Pen Intern'l Ser C	117-8	124-0
		Pen Dollar Ser A	115-6	121-9
		Pen Dollar Ser C	113-6	119-6
		Pen European Ser A	120-6	127-0
		Pen European Ser C	118-3	124-6
		Pen Far East Ser A	128-5	135-9
		Pen Far East Ser C	125-5	132-2
		Pen Man Curr Ser A	103-6	109-1
		Pen Man Curr Ser C	101-6	107-0
		Pen Bldg Soc Ser A	101-7	107-1
105-0		Pen Bldg Soc Ser C	99-7	105-0

IMPERIAL LIFE ASSURANCE COMPANY OF CANADA
Imperial Life Hse, London Rd, Guildford 571255

High	Low	Name	Bid	Offer
		Growth Fd	194-9	211-8

Unit-Linked Portfolio

High	Low	Name	Bid	Offer
		Managed Fd	194-2	204-4
		Fixed Int Fd	184-8	194-6
		Secure Cap Fd	152-0	160-0
		Equity Fd	318-3	335-0
		Property Fd	156-2	164-4

Pension Fd Portfolio

High	Low	Name	Bid	Offer
	173-4	Pens Mn Fd Series 1	196-8	213-8
		Pens Mn Fd Series 2	196-8	—
		Pens Mn Fd Series 3	196-8	207-2
		Pens Property Fd	96-5	101-6
		Pens Gilt-Edged Fd	95-2	100-2
	99-1	Pens Ind-Link Fd	97-1	102-2
	100-0	Pens Money Mkt Fd	96-4	101-5
		Pens U.K. Equity Fd	100-9	106-2
114-6	100-0	Pens Intl Fd	107-0	112-6

IMPERIAL LIFE (UK) LTD
Imperial Life Hse, London Rd, Guildford 571255

Imperial Investment Portfolio

High	Low	Name	Bid	Offer
115-9	103-1	Managed Fd	112-5	118-4
	99-0	Gilt-Edged Fd	98-9	
		Property Fd		
	97-0	High Yield Fd	115-9	122-0
		Money Mkt. Fd	100-6	105-9
	95-2	Ind-Link Gilt Fd	98-3	103-5
	100-0	U.K. Equity Fd	132-8	139-8
	96-1	Intl. Equity Fd	122-9	129-4
		Japan Fd	122-9	129-3
122-6	92-6	N. American Fd	116-5	122-6

IRISH LIFE ASSURANCE PLC

High	Low	Name	Bid	Offer
		Global Man	225-8	237-7
		Managed	476-8	501-9

KLEINWORT BENSON INVESTMENT MANAGEMENT LTD
20 Fenchurch St, London, E.C.3 01-623 8000

Off-shore Funds

High	Low	Name	Bid	Offer
£16-67	£15-52	Ben Eurobond Fd	£16-60	£18-15
	£19-46	Ben Euro Acc Fd	£20-56	£20-74
	£9-52	Ben Gilt Fd	£11-18	£11-24
		Ben Intl Fd	—	
		Ben Jap Fd	—	
		Delta Inv Co	$5-16	$5-42
		Pinechurch U.S. Gfd	—	
		Signet Fd Ber. Fd Ld	—	
		Transatlantic Fd Inc	—	$45-36
		Ben Far E. Fd (Guern)	£14-34	£14-83
		Ben Sterling Ass Fd	£17-04	£17-85
166-2	153-9	Ben (Guernsey) Fd	150-6	164-6

LEGAL & GENERAL (UNIT ASSURANCE) LIMITED
2 Montefiore Road, Hove, East Sussex BN3 1SE. 0273 724588

High	Low	Name	Bid	Offer
369-1	274-4	Equity Initial	335-7	353-4
465-5	336-6	Equity Accum	424-5	446-9
243-0	229-7	Fix. Int. Initial	215-8	227-2
271-2	260-3	Fix. Int. Accum	272-9	287-3
157-4	121-6	Intnl. Initial	139-5	157-4
285-6	221-4	Intnl. Accum	280-8	285-6
106-5	95-0	IndxLinkdGilt Initial	100-6	105-9
114-5	99-5	IndexLinked Gilt Acc	108-5	114-3
293-3	238-1	Managed Initial	267-1	281-2
355-6	285-6	Managed Accum	337-8	355-6
154-1	144-7	Property Initial	145-9	153-6
194-4	178-6	Property Accum	184-6	194-3
106-6	100-0	B.Soc. Linked Initial	95-5	100-6
101-1	100-0	B.Soc. Linked Accum	96-0	101-1
131-0	125-2	Cash Initial	122-5	129-0
163-1	157-4	Cash Accum	154-9	163-1

LEGAL & GENERAL (UNIT PENSIONS) LIMITED
Kingswood House, Kingswood Surrey KT20 6EU. 07373 53456

High	Low	Name	Bid	Offer
533-5	392-7	Exempt Equity Init.	492-1	518-1
673-6	485-5	Exempt Equity Acc.	621-4	654-2
303-2	267-6	Exempt Fix. Int. Init.	280-1	294-9
380-8	331-6	Exempt Fix. Int. Acc.	353-7	372-4
166-1	126-9	Exempt Intnl. Initial	157-7	166-1
198-8	151-0	Exempt Intnl. Accum	178-7	188-8
411-2	321-6	Exempt Managed Init	397-5	408-4
519-3	415-4	Exempt Managed Acc	489-8	515-6
187-5	173-6	Exempt Property Init.	178-1	187-5
236-8	210-4	Exempt Property Acc.	224-8	236-8
107-8	92-7	Expt Ind Lnkd Gilt Init	101-8	107-2
115-9	98-1	Expt Ind Lnkd Gilt Acc	109-8	115-6
180-3	167-1	Exempt Cash Initial	171-2	180-3
227-6	203-7	Exempt Cash Accum	216-2	227-6
100-5	100-0	Exempt B.Soc. Lnkd Init	95-4	100-5
100-7	100-0	Exempt B.Soc. Lnkd Acc	95-5	100-7
131-2	100-0	Special Deposit Fd Int	124-8	131-2
147-0	100-0	Special Deposit Fd Acc	139-6	147-0

LIBERTY LIFE ASSURANCE CO. LTD
Station Rd. New Barnet. Herts EN5 1PA 01-440 8210

High	Low	Name	Bid	Offer
28-8	24-6	Select Sec. 'A'	27-5	28-8
24-9	19-2	Blue Chip	22-5	23-7
20-8	18-8	Fixed Yield	19-5	20-5
16-9	15-8	Deposit	16-0	16-8
23-2	17-9	Managed	21-1	22-2
30-9	23-5	International	29-2	30-6
18-2	15-0	Property	17-2	18-0
23-8	17-3	Pacific	22-6	23-8
17-6	14-2	Equity	16-3	17-2
35-9	29-1	Special Sits	35-4	35-8
15-0	13-4	Intl. Currency	14-2	15-0
12-0	10-8	I.L. Securities	11-2	11-8
25-7	16-7	American	24-3	25-6

LONDON A'DEEN & NTHN MTL ASSUR. LTD.
129, Kingsway, London, WC2B 6NF. 01-404 0393

High	Low	Name	Bid	Offer
000-0	000-0	"Asset Builder"	000-0	000-0

LONDON LIFE LINKED ASSURANCE LIMITED

High	Low	Name	Bid	Offer
331-2	235-2	Equity	—	318-5
240-5	199-5	Mixed	—	240-4

M & G GROUP PLC
Three Quays, Tower Hill, London EC3R 6BQ. 01-626 4588

High	Low	Name	Bid	Offer
203-3	120-7	American Bonds	190-7	200-4
257-8	174-7	American Rec Bonds	240-1	252-2
114-3	77-5	Amer Smaller Co's Bd	105-9	111-3
126-9	101-8	Australasian Bds	107-3	112-6
177-1	132-4	Commodity Bds	145-8	153-3
203-0	150-0	Deposit Bonds	193-3	203-0
188-3	158-9	Equity Bonds-Bons	175-7	184-5
414-3	285-6	Equity Bond-Acc	393-5	413-3
217-7	158-5	Extra Yield Bonds	206-0	216-3
147-6	110-8	Far Eastern Bonds	140-5	147-6
211-4	184-9	Gilt Bonds	181-8	201-5
125-2	86-8	Gold Bonds	89-2	93-8
174-9	132-4	High Yield Bonds	165-4	173-8
181-0	110-8	Index-Linked Bds	105-6	110-9
305-7	224-1	International Bonds	285-7	300-1
154-9	106-7	Japan Bonds	147-4	154-9
132-1	95-6	Japan Smlr Co's Bds	125-4	131-7
344-1	287-5	Managed Bonds	326-6	343-0
266-1	255-1	Property Bonds	253-3	266-1
186-3	143-1	Recovery Bonds	177-4	186-4

Pension Funds

High	Low	Name	Bid	Offer
934-0	684-9	Personal Pen Fd	—	930-0
418-2	246-7	American	394-0	413-8
109-7	100-0	Building Soc	104-3	109-7
183-0	165-3	Deposit	174-2	183-0
328-7	245-7	Equity	308-1	323-6
260-1	228-9	Gilt	241-6	253-8
120-5	85-1	Gold	85-8	90-2
118-3	104-8	Index-Linked Gilt	111-9	117-5
146-8	92-3	International	109-7	115-2
139-5	92-8	Japan	132-8	139-5
293-4	234-1	Managed	279-2	293-2
254-5	189-9	PPP	231-9	243-6
352-8	246-8	Pacific	338-0	359-9
161-2	154-5	Property	153-5	161-2
121-9	94-9	Recovery	116-0	121-9

MGM ASSURANCE
MGM House, Heene Road, Worthing 0903-204631

High	Low	Name	Bid	Offer
151-5	113-9	U.K. Equity Acc	143-8	151-4
137-8	103-4	Special Sits Acc	127-0	133-7
166-8	101-6	Nth American Acc	151-1	159-1
206-6	145-5	Pacific Basin Acc	190-4	200-5
176-9	153-5	Fixed Int Acc	166-6	175-4
117-8	107-2	Property Acc	111-8	117-8
114-7	107-5	Deposit Acc	108-4	114-7
153-1	118-4	Managed Acc	145-3	153-0

MANUFACTURERS LIFE INSURANCE CO (U.K.)
St George's Way, Stevenage 0438-356101

High	Low	Name	Bid	Offer
296-8	251-1	Managed	281-3	296-8
230-6	197-1	Property	219-6	231-2
339-3	234-9	Equity	321-6	312-8
306-5	268-6	Gilt Edged	281-9	295-7
134-7	100-5	Investment	125-8	132-0

Pension Fund Prices

High	Low	Name	Bid	Offer
202-8	170-2	Managed Init	—	202-8
220-8	185-1	Managed Acc	—	220-8
176-0	163-9	Deposit	168-2	174-9
276-6	194-5	International	260-5	274-2
180-9	175-4	Property Init	—	180-9
233-0	185-7	Property Acc	—	233-0
233-4	167-7	Equity Init	—	221-9
302-6	163-2	Equity Acc	—	302-6
157-1	170-9	Gilt Edged Init	—	152-1
209-3	151-6	Gilt Edged Acc	—	201-1
153-5	117-5	International Init	—	149-5
144-2	126-3	Guaranteed Acc	—	141-5
335-1	246-3	International Acc	—	335-1
375-8	266-2	Index Lin'd Gilt Init	—	365-8
121-5	120-5	Index Link Gilt Acc	—	130-6
136-8	120-5	Index Link Gilt Acc	—	135-3

MERCHANT INVESTORS ASS. CO LTD
Leon Hse, 233 High St, Croydon CR9 1LF. 01-686 9171

High	Low	Name	Bid	Offer
292-3		Property Life Fund	—	
		Property Pens	—	
		U.K. Equity Life	—	
		Equity Pens Fd	—	
		U.K. Money Life Fd	—	
		U.K. Money Mkt Pen Fd	—	
		U.K. Managed Life Fd	—	
		U.K. Managed Pen Fd	—	
		N. American Life Fd	—	
		N. American Pen Fd	—	
		Far East Life	—	
		Far East Pen. Fund	—	
		Intl. Man Life Fund	—	
		Intl. Man Pens Fund	—	
		Intl Equity Life Fund	—	
		Intl Equity Pen Fund	—	
		Intl Currency Life Fd	—	
		Intl Currency Pen Fd	—	
		Deposit Life Fund	—	
295-4	264-6	Deposit Pension Fund	—	

MUNICIPAL LIFE ASSURANCE LTD
99/100 Sandling Road, Maidstone, Kent 0622 679551

High	Low	Name	Bid	Offer
129-5	110-5	Acc. Mngd	128-5	
123-0	113-3	Initial Mngd		
131-5	105-9	Accum. Equity		
125-5	109-5	Initial Equity	121-0	
123-0	101-5	Acc. Intnl		
119-5	107-0	Initial Intnl		
105-5	99-5	Acc Property	97-5	
103-5	98-5	Initial Property	97-5	
114-0	105-5	Acc Munifund		
112-5	105-0	Initial Munifund		
114-0	95-0	Pens Acc Mngd		
128-0	95-0	Pen2 Acc Equity	118-0	
112-0	100-0	Acnm Acc Munifund		

NEL PENSIONS LTD

High	Low	Name	Bid	Offer
222-0	173-5	Nelex Equity Cap		
375-7	290-3	Nelex Equity Acc		

NPI PENSIONS MANAGEMENT LTD

High	Low	Name	Bid	Offer
576-4	455-1	Managed Fd	560-8	

Prices at Jan. 2. Next dealing day March 1

NATIONAL PROVIDENT INSTITUTION
48 Gracechurch St, London EC3P 3HH 01-623 4200

High	Low	Name	Bid	Offer
212-3	173-8	Managed	200-7	
245-1	176-9	U.K. Equity		
228-1	164-6	Overseas Equity	210-2	
232-7	164-3	American	216-2	
198-7	157-0	Far East	184-4	
173-0	112-9	Property		
173-3	154-0	Fixed Int		
114-6	98-7	Indexed Gilt		
130-9	113-5	Deposit	124-6	

Pension Fund Prices

High	Low	Name	Bid	Offer
213-9	167-4	Mnged Initial	201-4	
236-5	180-0	Mngd Acc	225-1	
230-7	164-0	U.K. Equity Initial		
256-3	173-9	U.K. Equity Acc		
250-2	186-6	Overseas Eq. Initial		
288-2	210-9	Overseas Eq. Acc		
271-4	176-0	American Initial		
300-4	187-4	American Acc		
257-9	194-4	Far East Initial		
286-2	211-2	Far East Acc		
114-2	108-9	Property Initial		
125-4	115-9	Property Acc		
155-3	135-7	Fixed Int Initial	144-2	
170-0	146-8	Fixed Int Acc	159-0	
106-8	93-6	Indexed Gilt Initial	101-1	
118-2	101-8	Indexed Gilt Acc	112-1	
119-6	112-1	Deposit Initial	115-6	
132-9	119-6	Deposit Acc	128-7	

NATIONAL MUTUAL LIFE
5 Bow Churchyard, off Cheapside, London EC4M 9DH 01-236 1566

High	Low	Name	Bid	Offer
136-3	111-8	Managed Fd	127-3	134-0
155-9	114-5	UK Equity Fd	142-5	149-8
117-4	105-5	Fixed Interest Fd	107-5	113-6
135-1	107-1	Pacific	128-6	135-0
95-8	80-7	North America	91-4	95-6

NORWICH UNION INSURANCE GROUP

High	Low	Name	Bid	Offer
554-7	477-8	Managed Fund	522-6	549-5
£10-40	836-8	Equity Fund	987-6	£10-17
281-4	256-2	Property Fund	267-4	281-4
301-3	271-1	Fixed Interest Fund	284-1	299-0
185-0	172-8	Deposit Fund	175-6	184-8

Pensionvestor

High	Low	Name	Bid	Offer
198-6	178-2	Fixed Interest Fund	184-9	194-6
104-4	100-0	International Fund	99-2	104-4
286-6	198-1	UK Ordiny Share Fd	268-1	282-2
190-6	125-4	Property Fund	133-6	140-6
136-5	104-2	Deposit Fund	129-7	136-5
127-7	100-0	Index-Linked Sec. Fd	121-4	127-7
282-9	184-8	Mixed Fund	261-6	

PHOENIX ASSURANCE GROUP
Phoenix House, Redcliff Hill, Bristol BS1 6SQ. 0272 294941.

Life Assurance Funds

High	Low	Name	Bid	Offer
380-5	284-2	Wealth Ass	289-6	307-4

Pension Plan Funds Phoenix

High	Low	Name	Bid	Offer
101-4	98-9	UK Equity Acc	95-3	100-3
104-0	98-1	International Acc		
100-0	98-1	Property Acc	95-0	100-0
100-7	98-8	Fixed Interest Acc		
100-8	100-0	Money Acc	95-0	100-0
100-6	100-0	Build Soc. Link Acc	95-8	100-8
101-0	99-4	Special Mngd. Acc	95-6	101-0

Phoenix/Framlington

High	Low	Name	Bid	Offer
105-6	99-3	Intnl. Grth Acc	97-1	102-2
105-5	97-1	American & Gen Acc		103-4
102-5	100-0	Capital Tst. Acc	97-3	102-5
105-5	97-1	Japan & Gen. Acc	100-3	105-5
106-2	99-5	American Turn. Acc	99-1	104-3
105-1	100-0	Recovery Tst. Acc		104-4
103-1	98-9	Special Mngd. Acc	97-5	102-6

Phoenix/GT

High	Low	Name	Bid	Offer
104-0	98-9	International Acc	98-8	104-0
106-5	98-1	US & General Acc	100-9	106-2
107-5	99-4	Technol. & Grth Acc	99-5	104-7
104-8	99-6	Japan & General Acc	99-7	105-7
104-7	97-1	Far East & Gen Acc	99-3	104-5
100-9	98-3	UK Capital Acc	95-1	100-5
105-3	100-0	European Acc	97-3	102-4
103-0	99-5	Special Mngd. Acc	96-9	102-0

PROPERTY EQUITY AND LIFE ASSURANCE COMPANY LIMITED
Cumberland House, Baxter Avenue, Southend-on-Sea SS2 6HQ (0702) 335435

High	Low	Name	Bid	Offer
287-5	224-2	Flex. Mon Bnd Fnd	287-5	—
128-6	103-0	Int Man Cur Bnd F	128-6	—

PROVIDENCE CAPITAL LIFE ASSURANCE COMPANY LIMITED

High	Low	Name	Bid	Offer
137-2	112-6	Equity	126-8	133-8
102-1	87-6	Fixed Interest	94-0	99-2
108-4	78-4	International	95-1	100-4
112-6	93-5	Managed	107-6	113-6
140-3	120-4	Property	133-6	140-3
88-7	69-3	Special Market	83-2	87-8

PROVIDENT LIFE ASSOCIATION OF LONDON LTD
266 Bishopsgate, London EC2M 4QP 01-247 3200

High	Low	Name	Bid	Offer
685-0	488-0	Unit	579-0	608-8
127-0	104-0	Equity	117-2	123-3
116-0	102-8	Fixed Interest	105-5	111-8
110-3	100-0	Property	105-0	110-1
115-5	101-0	Index-linked	109-2	114-8
109-3	105-0	Deposit	104-1	109-7
127-0	104-8	Pension Mixed Ord	117-0	123-5

For other prices Tel: 01 247 3200

PROVIDENT MUTUAL LIFE ASSURANCE ASSOCIATION
Wilton Road, Hitchin, Herts SG4 0LF 0438 73900

High	Low	Name	Bid	Offer
169-0	139-6	Managed Ord	160-5	169-7
157-5	132-2	Managed Init	148-2	155-9
206-7	153-1	Equity Ord	194-8	205-2
155-4	146-9	Equity Init	180-2	189-7
109-8	97-6	Index Lnk Gilt Ord	104-1	109-6
106-1	96-1	Index Lnk Gilt Init	100-5	105-8
185-0	145-4	O'seas Equity Ord	175-4	184-6
172-0	137-1	O'seas Equity Init	160-7	169-2
121-2	110-6	Property Ord	115-1	121-2
112-2	106-0	Property Init	106-4	112-0
120-4	112-5	Fixed Interest Ord	115-1	121-3
115-1	105-9	Fixed Interest Init	109-2	114-9
114-7	107-5	Deposit Ord	109-0	114-7
106-1	103-2	Deposit Init	100-8	106-1
184-2	146-8	Pen Managed Ord	175-7	184-9
170-5	140-3	Pen Managed Init	160-6	169-1
231-8	168-8	Pen Equity Ord	218-1	227-6
214-7	156-3	Pen Equity Init	198-8	209-3
112-4	98-2	Pen Ind Lkd Gilt Ord	106-8	112-4
108-6	95-7	Pen Ind Lkd Gilt Init	102-9	108-3
200-4	152-4	Pen O'seas Eqty Ord	187-2	197-1
185-6	143-7	Pen O'seas Eqty Init	173-1	182-3
128-2	114-3	Pen Property Ord	121-9	128-3
118-7	109-8	Pen Property Init	112-7	118-6
131-0	114-1	Pen Fixed Int Ord	121-4	127-8
122-6	107-6	Pen Fixed Int Init	112-2	118-1
125-5	112-7	Pen Deposit Ord	119-2	125-5
116-0	108-2	Pen Deposit Init	110-2	116-0

PROVINCIAL LIFE ASSURANCE COMPANY LIMITED
Stramongate, Kendal, Cumbria LA9 4BE 0539 33415

High	Low	Name	Bid	Offer
368-0	290-1	Managed Fund	346-7	365-4
404-2	288-6	Equity Fund	378-6	
241-1	156-9	High Income Fund	206-9	218-1
214-9	155-4	International Fund	198-2	210-0
287-3	203-9	Special Sits Fund	271-3	285-6
213-4	185-3	Fixed Interest Fd	195-7	207-3
265-7	188-0	Technology Fund	244-9	258-0
257-0	180-8	Nth American Fund	238-0	251-1
249-3	194-1	Far Eastern Fund	225-5	239-9
173-9	160-8	Extra Income Fd	114-4	120-6
290-9	222-9	Man Pension Acc Fd	274-4	288-8

PRUDENTIAL ASSURANCE COMPANY

High	Low	Name	Bid	Offer
149-6	119-6	Prufund Man. Fd	142-6	149-6

PRUDENTIAL PENSION LIMITED

High	Low	Name	Bid	Offer
195-9	147-9	Prulink Man. Fd	186-1	195-8
133-7	115-3	Prulink Cash Fd	126-3	133-7

REFUGE INVESTMENTS LIMITED

High	Low	Name	Bid	Offer
182-0	150-2	Managed Fd	171-1	182-0
145-1	131-6	Property Fd	137-8	145-1

ROYAL LIFE INSURANCE LTD
New Hall Place, Liverpool L69 3HS. 051-227 4422.

High	Low	Name	Bid	Offer
430-3	346-6	Royal Shield Fd	402-7	428-1

ROYAL LIFE (UNIT LINKED ASS.) LTD

High	Low	Name	Bid	Offer
176-1	142-4	Managed Fd	165-8	174-5
207-7	155-5	Equity Fd	192-8	203-1
137-0	125-4	Property Fd	128-8	135-4
259-7	177-9	International Fd	238-4	250-5
141-4	125-8	Gilt Fd	132-4	139-3
117-7	110-3	Money Fd	111-9	117-7
127-6	100-0	U.S. Fd	117-7	123-9
119-0	100-0	Pacific Basin Fd	109-2	114-9

ROYAL LIFE (UNIT LKD PEN. FD) LTD

High	Low	Name	Bid	Offer
163-0	130-6	Exempt Man. Fd	154-4	163-0
243-4	162-9	Exempt Equity Fd	227-2	239-1
136-8	118-6	Exempt Prop. Fd	120-8	129-8
267-0	214-3	Exempt Intnl. Fd	238-2	313-8
132-3	114-7	Exempt Gilt Fd	125-7	132-3
124-4	112-2	Exempt Money Fd	118-2	124-4

ROYAL LONDON MUTUAL INS. SOC. LTD

High	Low	Name	Bid	Offer
208-8	170-3	R. L. Mixed Fd	198-5	208-8

SAVE & PROSPER GROUP

High	Low	Name	Bid	Offer
102-1	79-8	Global Equity	96-4	102-1
		Property		
		Managed Inv		
		Gilt		
		Property Pension		
		Equity Pension		
		Managed Pension		
80-8	65-8	Global Equity Pen	76-3	80-6

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UNIT TRUST PRICES

SCHRODER LIFE GROUP
Enterprise House, Portsmouth 0705 827733

1984-5 High	Low	Name	Bid	Offer
257·6	170·3	American (4)	215·7	227·0
196·1	180·7	Deposit (4)	186·5	196·1
621·8	500·1	Equity (4)	587·0	617·8
271·6	246·0	Fixed Int. (4)	255·7	269·1
151·8	135·8	Gilt & Fixed Int. (4)	136·9	144·1
215·4	168·0	Income Unit. (4)	200·1	210·6
277·3	209·0	[illegible] Accum. (4)	256·7	270·2
214·2	168·0	International (4)	203·5	214·2
326·5	275·8	Managed (4)	309·0	325·1
217·2	171·2	Overseas (4)	206·4	[illegible]
299·3	262·0	Property (4)	284·4	299·3
270·0	214·1	Smaller Co's (4)	252·2	265·6
244·4	178·0	Tokyo (4)	232·2	244·4
121·5	108·8	Deposit Pension (4)	115·5	121·5
371·6	282·2	Equity Pension (4)	350·5	369·7
253·9	196·2	Fixed Int. Pen. (4)	238·1	[illegible]
126·9	109·4	Guaranteed Pen. (4)	118·0	124·2
107·5	93·6	Index-Link Gilt P. (4)	102·2	107·5
816·9	650·8	Managed Pension (4)	772·7	813·3
264·9	241·9	Property Pen. (4)	251·7	264·9
224·4	166·7	Spec. Ex'pt Pen. (4)	212·3	223·4

SCOTTISH AMICABLE LIFE ASS. SOCIETY
150 St Vincent St. Glasgow G2 5NQ 041-248 2323

High	Low	Name	Bid	Offer
200·9	166·4	Managed	188·2	198·2
169·9	145·5	Fixed Interest	153·3	161·4
243·6	185·8	Equity	221·2	[illegible]
228·6	168·4	International	205·2	216·1
127·2	118·6	Property	120·8	127·2
113·6	97·6	Index-Lin'd.Gilt Fd.	107·8	113·5
156·6	132·5	Exempt Man.Fd.Int.	147·9	155·7
188·1	153·9	Exempt Man. Fd Ac.	177·9	187·3
149·8	131·5	Exempt Fx.In.Fd.It.	138·4	145·7
177·1	152·4	Exe'pt Fx.In Fd.Ac.	166·5	175·3
181·6	140·6	Exempt Eq'ty Fd.Int	166·8	175·6
217·2	161·2	Exe'pt Eq'ty FdAcm	200·7	211·3
164·3	125·8	Exempt Intl.Fd.Init	154·1	162·3
197·7	146·1	Exempt Intl.Fd.Acm	185·5	195·3
99·1	97·4	Exempt Prop.Fd.Int	92·8	97·7
117·5	111·0	Exempt Prop Fd Acc.	111·6	117·7
129·2	120·8	Cash Fund	122·7	129·2
112·6	106·0	Exempt Cash Fund	106·9	112·6

SCOTTISH LIFE INVESTMENTS
19 St Andrew Square, Edinburgh 031-225 2211

High	Low	Name	Bid	Offer
121·5	95·6	Managed	114·1	120·2
109·5	100·0	Property	104·0	109·5
132·1	93·8	U.K. Equity	120·1	126·5
160·6	98·4	American	146·2	153·9
129·9	89·9	Pacific	119·2	125·6
126·3	96·8	European	117·2	123·4
137·6	97·8	International	126·9	133·7
106·8	93·8	Fixed Int.	98·4	103·7
108·9	95·7	Index Linked	103·0	108·5
105·9	100·0	Deposit	100·4	105·8
112·5	100·0	Pens Property	106·2	112·5
138·0	94·0	Pens U.K. Equity	126·0	132·7
172·9	98·4	Pens American	156·6	164·9
136·2	90·8	Pens Pacific	126·4	[illegible]
131·4	97·8	Pens European	121·9	128·4
145·8	98·7	Pens International	134·0	141·2
108·4	94·2	Pens Fixed Int	100·1	105·4
110·8	95·6	Pens Index Linked	104·9	110·5
109·8	100·0	Pens Deposit	104·2	109·8
126·5	96·4	Pens Managed	118·6	124·9

SCOTTISH PROVIDENT INSTITUTION
6 St Andrew Square, Edinburgh 031-556 9181

High	Low	Name	Bid	Offer
120·7	99·8	Mixed	113·9	120·1
131·8	100·4	Equity	120·4	126·9
145·5	102·5	International	133·2	140·3
116·8	101·2	Property	105·2	110·8
107·5	93·2	Fixed Int	99·5	104·8
105·8	91·6	Index Linked	100·3	105·6
107·4	100·9	Cash	102·1	107·5
118·0	99·1	Pen Mixed Init	111·6	117·6
128·8	101·3	Pen Mixed Ord	116·2	122·4
132·0	99·8	Pen Equity Initial	120·1	126·6
137·1	101·8	Pen Equity Ord	125·0	131·6
145·3	100·8	Pen Intl Initial	132·7	139·8
151·4	105·2	Pen Intl Ord	138·3	145·7
109·4	101·5	Pen Prop Init	103·7	109·3
113·9	101·5	Pen Prop Ord	108·1	113·9
108·1	95·5	Pen Fix Int Init	99·9	105·3
111·4	97·2	Pen Fix Int Ord	104·0	109·6
105·4	99·9	Pen I.L. Init	97·4	102·7
107·6	92·1	Pen I.L. Ord	101·9	107·4
106·9	100·8	Pen Cash Init	101·4	106·9
111·6	101·2	Pen Cash Ord	105·9	111·6

SCOTTISH EQUITABLE LIFE ASSURANCE SOCIETY
31 St Andrew Sq, Edinburgh EH2 2QZ 031-556-9101

High	Low	Name	Bid	Offer
217·8	185·8	Mixed	205·9	216·8
233·4	144·4	Equity	218·3	229·8
130·4	114·1	Fixed Int	122·4	128·9
258·7	175·6	International	241·2	253·9
121·8	109·5	Property	115·3	121·4
112·9	98·5	Index Linked	107·1	112·8
122·2	109·65	Cash	116·0	122·2
126·9	90·0	Edinburgh Inv.	114·3	120·4
131·6	82·9	Edinburgh Am.	124·5	131·1
119·1	80·7	Baillie Gifford Jap.	113·1	119·1

SCOTTISH WIDOWS GROUP
PO Box 902, Edinburgh, EH16 5BU 031-655 6000

High	Low	Name	Bid	Offer
335·8	265·9	Investor Policy S.1	338·2	356·2
326·0	250·1	Investor Policy S.2	315·7	332·3
321·6	255·2	Investor Policy S.5	309·5	325·8
168·5	158·3	Investor Policy Cash	160·8	169·3
184·9	154·3	Mixed Fd.	174·6	183·9
213·7	164·6	Equity Fund	194·9	205·3
132·1	129·7	Property Fd.	126·0	132·7
174·7	152·1	International Fd	165·9	174·7
164·0	149·6	Fixed Int Fd	154·2	162·5
114·1	100·6	Indexed Stock Fd.	108·3	114·1
126·1	118·3	Cash Fd.	119·7	126·1
213·2	172·7	Pens. Mixed Fd Ord.	201·1	211·8
239·5	178·9	Pens Equity Fd Ord	219·0	230·6
146·3	129·1	Pens Prop Fd Ord	138·9	145·3
203·8	146·8	Pens Intl Fd Ord	190·7	203·8
185·4	170·4	Pens Fixed Int Fd Ord	181·1	190·7
118·9	103·2	Pens Index St Fd Ord	112·8	118·9
146·2	131·6	Pens Cash Fd Ord	138·8	146·2
886·2	706·0	Pens Mangmt Man	886·2	886·2
907·0	715·9	Pens Mangmt Stock E	905·0	905·0
137·4	125·7	Pens Mangmt Prop.	137·4	137·4
151·6	135·8	Pens Mangmt Cash	151·6	151·6
414·1	342·9	Exempt Unit Tst Acc	408·5	421·8

SKANDIA LIFE ASSURANCE COMPANY LIMITED
Frobisher House, Nelson Gate, Southampton. 0703 334411

High	Low	Name	Bid	Offer
188·5	156·4	Managed Life Acc.	179·1	188·5
233·1	184·6	Managed Pensions Ac	221·5	233·1
215·0	175·2	International Life Acc	204·3	215·0
295·5	222·0	International Pens Acc	280·7	295·5
119·7	95·3	Arbuthnot Man Life Ac	112·9	118·8
123·3	94·0	Arbuthnot Pens. Acc.	115·3	121·3
136·7	86·2	Britannia Man Life Ac	99·5	106·7
130·8	92·5	Britannia Pensions Ac	114·8	120·8
115·5	90·8	Framlington Man Life Ac	107·0	112·6
135·4	99·7	Framlington Pens Acc	126·1	132·7
113·1	98·1	Gartmore Man Life Ac	107·3	112·9
132·9	95·9	Gartmore Pens. Acc.	124·0	130·5
113·5	92·1	Henderson Man Life Ac	107·6	113·2
129·5	99·7	Henderson Pens Acc.	121·8	127·5
111·5	91·4	TSB Managed Life Acc	106·0	111·5
136·2	98·0	TSB Pensions Acc.	119·9	126·2
194·0	159·5	Equity Life Acc.	183·5	193·2
235·5	191·0	Equity Pensions Acc.	231·8	244·0
157·4	143·1	Gilt Plus Life Acc.	146·0	155·7
196·4	174·4	Gilt Plus Pens. Acc.	182·2	191·8
149·5	136·9	Property Life Acc.	141·4	148·8
188·5	167·6	Property Pens. Acc.	178·8	188·2
150·0	137·1	Deposit Life Acc.	141·7	149·2
192·6	172·6	Deposit Pensions Acc	182·0	191·6

STANDARD LIFE ASSURANCE CO.
3 George St. Edinburgh EH2 2XZ 031-225 2552

High	Low	Name	Bid	Offer
272·5	213·0	Managed	256·5	270·0
174·9	161·7	Property	166·1	174·9
351·3	256·9	Equity	334·6	352·4
289·3	236·6	International	274·8	289·3
226·2	174·6	Fixed Interest	180·5	190·1
338·1	252·7	Pens. Mngd	319·1	335·9
449·0	337·6	Pens Equity	416·4	438·4
369·0	285·2	Pens Intnl	350·5	369·0
112·5	97·7	Index-Linked	104·1	109·6
149·0	139·2	Cash	141·5	149·0
187·1	164·9	Pens Property	177·4	186·8
211·5	184·5	Pens Fixed Interest	196·6	207·0
112·8	96·3	Pens Index-Linked	106·9	112·6
175·2	157·7	Pens Cash	166·4	175·2

SUN ALLIANCE LINKED LIFE INSURANCE LTD
Sun Alliance House, Horsham 0403 64141

High	Low	Name	Bid	Offer
Life Funds				
399·0	304·4	Equity	362·0	381·1
231·9	204·2	Fixed Interest	213·2	224·5
285·6	190·9	International	261·2	274·9
312·2	288·0	Managed	294·2	309·7
251·5	225·6	Property	238·9	251·5
163·4	153·2	Deposit	155·2	163·4
134·2	113·2	Index Linked	127·4	134·2
125·9	49·3	North America	115·7	121·8
116·7	100·0	Far East	108·0	113·7
£33·10	£21·73	International Bond	—	£33·10
Pension Funds				
216·0	156·4	Equity	197·6	208·0
195·1	171·2	Fixed Interest	181·5	191·1
144·5	119·5	Property	137·2	144·5
204·2	162·0	Managed	192·4	202·6
157·7	132·6	Index Linked	149·8	157·7
243·2	160·5	International	223·5	235·3
135·2	120·9	Deposit	128·4	135·2

SUN LIFE ASSURANCE CO. OF CANADA (UK) LTD
2, 3 & 4 Cockspur St. London SW1Y 5BH. 01-930 5400

High	Low	Name	Bid	Offer
575·8	456·8	Growth Account	—	568·2
534·4	274·7	Managed Account	—	522·8
163·1	138·4	Maple Leaf Mngd. Fd	150·2	152·4
195·6	147·1	Maple Leaf Eq. Fd.	180·9	190·5
146·2	128·8	Maple Leaf Fix. In. Fd	131·8	138·8
224·8	170·4	Maple Leaf Intnl. Fd	215·6	226·8
596·7	480·7	Personal Pens. Accnt	—	596·7
282·5	235·6	Pensions Mngd. Acc.	277·8	292·5
404·2	306·1	Equity Account	—	397·9
128·1	113·1	Maple Leaf Prop. Fd	121·7	128·1
119·8	112·2	Maple Leaf Money Fd	113·8	119·8
117·9	102·8	Maple Leaf In Linked	111·3	117·0
100·2	100·0	Pens. Guaranteed Fd	95·2	100·2
160·0	100·0	Pens. Equity Fd.	94·4	99·4
100·1	100·0	Pens. Property Fd.	95·0	100·6
100·6	100·0	Pens. Fixed Int. Fd.	95·5	100·1
102·0	100·0	Pens. Intnl. Fd.	96·9	102·0
100·2	100·0	Pens. Money Fd.	95·1	100·2
101·4	100·0	Pens. Index Link Fd	96·3	101·4

SUN LIFE UNIT ASSURANCE LTD
St James Barton, Bristol BS99 7SL 0272-426911

High	Low	Name	Bid	Offer
338·2	321·2	Managed Acc.	321·2	338·2
207·1	205·3	Property Acc	196·7	207·1
455·4	421·7	Equity Acc.	422·4	444·7
181·4	179·2	Fixed Interest Acc.	175·2	184·8
107·4	103·4	Index-Linked Acc.	102·0	107·4
170·8	168·8	Cash Acc.	162·2	170·8
216·3	183·9	American Equity Acc	205·4	216·3
124·2	116·5	U.S. Bonds Acc.	113·6	119·6
131·4	121·6	Japan Acc.	124·7	131·4
121·2	103·7	Carlun Acc.	115·1	121·2
285·9	264·1	Far Eastern Acc.	271·6	285·9
263·5	257·6	International Acc.	250·3	263·5
124·7	114·9	U.S. Dollar Acc.	114·5	120·6
111·9	106·7	Yen Acc.	103·6	109·1
107·0	104·6	European Curr. Acc	99·6	104·9
151·8	139·0	Distribution	144·2	151·8

SUN LIFE PENSIONS MNGMT LTD

High	Low	Name	Bid	Offer
327·9	305·0	Pens. Mngt. Acc.	311·5	327·9
165·5	160·8	Pens Property Acc.	157·2	165·5
403·8	357·8	Pens. Equity Acc.	376·7	396·6
175·9	171·1	Pens. Fixed Int. Acc	167·0	175·8
108·6	104·6	Pens. Ind. Link. Acc	103·1	108·6
169·5	166·1	Pens. Cash Acc.	161·0	169·5
185·4	139·8	Pens. Ameri. Eq Acc	176·1	185·4
149·0	120·8	Pens U.S. Bonds Acc	135·3	142·5
135·4	123·2	Pens. Japan Acc.	128·6	135·4
140·1	131·5	Pens Pacific Acc.	133·0	140·1
420·1	390·0	Pens. Far Eastrn Acc	399·0	420·1
327·0	284·5	Pens. Intnl. Acc.	310·6	327·0
135·5	120·8	Pens. U.S. Dollar Acc	123·1	129·6
122·5	113·2	Pens. Yen Acc.	112·0	117·9
106·8	105·3	Pens. Euro. Curr. Acc	100·1	105·4

TSB LIFE & PENSIONS
PO Box 3, Keens Hse, Andover, Hants SP10 1PG. 0264-62188

High	Low	Name	Bid	Offer
127·6	106·5	Managed	121·2	127·6
112·6	104·6	Property	106·9	112·6
156·6	115·0	Equity	150·6	158·6
116·9	98·4	Fixed Int.	107·0	113·6
110·9	101·2	Money	105·3	110·9
224·4	100·0	Man. Pens	209·5	220·4
101·2	100·0	Deposit Pens.	96·1	101·2

TEACHERS ASSURANCE CO. LTD

High	Low	Name	Bid	Offer
137·5	114·5	Managed Fund	130·4	137·6
119·1	104·2	Gilt & Fixed Int. Fd.	109·1	114·8
114·6	107·1	Cash Fund	108·8	114·5

TRANSINTERNATIONAL LIFE INSURANCE CO. LTD
55-57 High Holborn, WC1V 6DU 01-831 7481

High	Low	Name	Bid	Offer
295·1	105·6	Series 2 Man. Fund	211·5	222·3
278·9	214·8	Series 2 Equity Fund	260·0	276·3
203·2	181·1	Series 2 Prop. Fund	193·1	203·2
202·9	173·5	Series 2 Fixed Int. Fd	185·0	194·7
144·8	137·6	Series 2 Money Fund	137·6	144·8
206·2	168·8	Series 2 U'sens Fund	195·4	205·6
441·0	358·7	Tulip Invest. Fund	414·0	436·9
309·5	253·3	Tulip Managed Fund	291·2	306·5
219·4	181·5	Managed Fund Int.	206·3	217·1
285·0	208·7	Managed Fund Acc.	240·1	254·5
347·1	277·4	Man. Pen. Fund Cap.	326·9	344·1
447·8	353·3	Man. Pen. Fund Acc.	422·3	444·5

TRIDENT LIFE ASSURANCE CO. LTD
London Road, Gloucester GL1 3DE 0452-500500

High	Low	Name	Bid	Offer
262·9	191·6	American	245·0	255·9
189·8	153·6	International	177·5	185·9
277·2	229·1	U.K. Equity	257·1	270·7
264·3	222·8	Managed	249·2	262·4
317·1	255·0	High Yield	298·9	314·6
225·4	199·1	Gilt Edged	208·4	219·5
303·7	247·8	Growth Acc.	286·5	301·6
249·6	214·5	Growth Cap.	234·0	247·4
309·1	287·8	Property	293·2	308·6
251·0	238·4	Guaranteed	245·5	258·5
215·5	198·5	Money	204·6	215·5
250·5	220·6	Fiscal	235·7	248·5
357·3	211·2	Pensions Managed	337·4	355·2
235·2	211·2	Pensions Deposit	223·3	235·2
315·6	272·5	Pensions Property	299·7	315·6
253·4	221·6	Pensions Gilt Edged	235·6	248·1
344·7	265·2	Pensions Equity	322·4	339·4
118·5	105·0	Pensions Swiss Bond	104·1	109·7
116·9	107·4	Pensions Woolwich	111·0	116·9
116·0	99·0	Henderson Active	107·5	113·2
122·5	99·0	Perpetual Active	115·2	121·4
96·9	76·2	Trident Bond	92·0	96·9
106·3	100·0	Henderson Pens.	100·2	105·6
132·4	100·0	Perpetual Pens.	124·1	130·7

VANBRUGH LIFE ASSURANCE LTD
41-43 Maddox St, London W1R 9LA 01-499 4923

High	Low	Name	Bid	Offer
362·4	295·0	Managed	342·0	360·0
681·7	525·5	Equity	636·9	670·5
295·2	264·9	Fixed Interest	276·5	291·2
253·6	224·7	Property	240·9	253·6
302·5	218·1	International	277·6	292·6
133·4	94·0	North American	122·5	129·0
115·6	83·5	Pacific Basin	106·2	111·8
118·5	94·1	European	112·1	118·0
200·1	189·2	Cash	190·0	200·1
320·6	255·4	Pensions Managed	304·0	320·6
434·6	382·4	Pensions Equity	405·5	427·9
267·6	225·5	Pensions Fixed Int.	248·7	261·8
218·8	201·3	Pensions Property	207·8	218·8
118·3	104·4	PensIndex-L'kedGilt	113·8	119·8
151·0	124·4	Pens Intnat'alMoney	143·4	151·0
154·4	102·7	Pens. Global Equity	140·7	148·2
103·2	100·0	Pensions Cash	98·0	103·2
12·50	8·44	Pens. Guaranteed(2)	12·12	—

* Ex-distribution.
† Based on offer prices.
WX Ex-withdrawal.

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The Fleet Street Letter is into its sixth decade of continuous publication. You've heard, of course, of major all time winners like Polly Peck, Fleet Holdings and Sound Diffusion ... but what about Derwent Valley Railway, recommended in FSL at 190p, it's been over £50. In fact, though, you would have read about all of them first in the Fleet Street Letter.

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THE QUESTOR COLUMN

Make friends with Bibby

INVESTORS who have long had a love affair with J. Bibby & Sons and were worried that it would disappear from the Stock Exchange lists can relax. Those who want to start a friendship with Bibby should begin now.

Not only did Bibby yesterday report higher pre-tax profits for the year ended Dec. 29, it also hinted at further growth and expansion this year. At the same time it unveiled an attractive rights issue at 225p a share, and parent Barlow Rand placed its rights to 12·2 million shares, lowering its hold from 97 p.c. to 86 p.c.

Bibby, into which Barlow moved last September at 300p, is going to be the South African's vehicle for overseas expansion. But in its own right, Bibby, after a year in which pre-tax profits improved from £18·5 million to £21·5 million, has its own attractions.

Of these profits the agricultural group contributed £11 million (before interest) with farm products offsetting feeds and seeds, and the industrial arm 10 milliofn, helped by eight months of J & J Paper Mills acquired in May, and a generally strong paper and converted products — industrial services division.

The new arm — distribution, acquired with Thos Barlow (Holdings) — reflected difficult conditions in the computer and electronics markets in the last three months of 1984.

By coincidence rather than design Bibby has earmarked for possible purchase Princeton Packaging, a United States subsidiary of a fellow member of the Barlow Group (C. G. Smith). An odd time, perhaps to go into the United States with the dollar so strong, but the $24 million deal can easily be funded by the £27·7 million net rights issue and gives the group a greater toehole in a promising market.

The rights issue also eliminates gearing (30 p.c. at balance sheet date) and saves Bibby the ignominy of being delisted because of a thin 3 p.c. public interest. Further issues/acquisitions for paper should not be ruled out, though the Barlow stake is unlikely to fall below 75 p.c.

Bibby will change its year end to September, the current year has started well, there will be a greater impact from last year's acquisitions, and on an annual basis £30·5 million pre-tax is in sight. If Princeton Packaging also falls into the group an additional 20 p.c. can be added to earnings estimates.

At 255p—5p easier on the day—Bibby offers a prospective price-earnings ratio of 14 without taking Princeton into account. Buy.

Bid hopes buoy Marley

MARLEY is a bid prospect. Its share price has been reflecting this for some time and it is impossible to review its full year profits to December 31 without holding that firmly in mind.

Pre-tax profits of £33 million against £28 million suggest strong improvements in the key areas—Marley roofing tiles and Payless D I Y. But good as the latest performance is, it underlines the group's main weakness as an independent company.

Marley already holds almost 50 p.c. of the United Kingdom roofing tile market. No matter how fast the new building and refurbishment markets expand Marley at its present level is going to have to work hard for further growth.

Activities not directly related to building are to receive special attention in the current year. Marley Vehicle Leasing which suffered a small downturn last year has already been spotted as an expansion prospect for 1985.

Property development also promises well for the future but it is hard to see where the company can point itself to suggest a steady growth rate for the medium term.

The United States which continued to lose money last year offers some recovery potential. Maybe Marley will achieve a break-even there by the end of the current year but the poor weather in Britain and Europe has already knocked prospects there, and there remains a strong chance that South Africa will again show lower profits.

Expectations for the current year cover a fairly wide range but none suggests much, if any, earnings growth. At the bottom end of the range 31 million pre-tax is on the cards for a prospective earnings multiple of 9·7 times at 84p.

Considering that Tarmac is selling on 9 times prospective earnings that is hardly a give-away rating on fundamental grounds.

If bid speculation persists—and suggestions so far are for a bid of up to 120p a share—the shares will prove a hold. If they don't they could have at least 14p of downside in them.

S T C struggles in medium term

POOR old TXE 4. Having already seen its potential savaged by the introduction of British Telecom's System X, the standard TXE 4 telephone network system is set to be hammered even harder by the earlier than anticipated launch of System Y.

British Telecom is expected to put this out to tender in the very near future and that must be bad news for Standard Telephones and Cables which is dependent for a large part of its business on TXE 4.

S T C is one of the more obvious victims of British Telecom's more aggressive tendering policy and it will have to struggle to gain even a small piece of the action.

STC has just declared full year profits to December 31 in line with the recent rights issue promises at £141 million before tax, against £138 million. But there is little prospect so far of any substantial improvement either this year or next.

Last year's figures include a full 12 months from I C L acquired last August. This was worth around £58 million before tax which was 26 per cent. up on the corresponding period.

I C L, however, appears near the top of its particular trading cycle and the possibility of any significant improvement in the current year contribution from there is remote.

Historic earnings are 19·8p. Dilution occasioned by the recent £173 million rights issue would reduce that to a prospective 17·2p, on unchanged pre-tax profits.

This places the shares at 192p on a multiple of 11 times which despite recent share price weakness is *still* in line with the prospective multiples of such as General Electric Company, Plessey and British Telecom where potential is easier to spot.

The shares will find it hard to maintain that level over the medium term.

COMPANIES

Neil & Spencer

NEIL & SPENCER, the laundry and dry cleaning concern, is planning to expand its North American activities by merging with the Florida-based Jensen Corporation in a deal worth £5·79m—valuing the combined "new group" at some £11·4m.

The merger, subject to N. & S. shareholders' approval, will be implemented by the issue of 8·07m new Ordinary shares in N. & S. at 47p a share. In the market N. & S. shares fell 3p to 44p.

Under the proposals the "new group" will be apportioned as to two-thirds existing N. & S. holders and one-third Jensen. The new shares will be issued to Nampara, the ultimate holding company of Jensen, and to its subsidiary Starshine International—which together will own a third of the enlarged N. & S. equity.

In 1983-84, Jensen made $626,000 (£562,000) on sales of $12m (£10·9m) and N. & S. chairman Stephen Proctor says the link-up will add "substantially" to group sales and earnings growth.

Meantime N. & S. full year pre-tax profits are up from £585,000 to £657,000 on turnover of £27·8m (£24·1m). There are earnings of 3·2p (2·5p) but again no dividend.

Olives Paper Mill

OLIVES Paper Mill has swung from a £38,000 profit to a £149,000 pre-tax loss in 1984 and there is no dividend as against 0·35p. Losses per share were 2·19p (earnings 1·97p).

Prices in the pulp market are weakening but benefits are being offset by the fall in sterling.

The board expect the decline in the pound to be advantageous to British papermakers and the outlook appears to be more promising.

The planned modernisation and development programme is being vigorously pursued.

Peel Holdings

PEEL HOLDINGS, one of the leading developers of out-of-town superstores, has stepped up first half pre-tax profits from £259,000 to a new peak of £619,000 and is going for substantially more in the closing months. Then the group, which ended 1983-84 with £1·12m, will have the trading profits from the sale of a retail development, the benefit of an increase in the level of residential house sales, and an initial contribution from Bridgwater Estates, bought in November for £18m.

Bridgwater's listed investment portfolio is now worth some £700,000 more at £5·3m and a detailed valuation of its properties is going on. The interim is 2·5p (2·35p) on April 8 from earnings of 7·47p (5·49p).

Kunick Leisure Group: Raising, subject to holders' approval, £2·5m with a placing of seven million Ordinary at 56p each with institutional investors.

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1984/85 High	Low	Share	Mid Price	
26½	5	Air Ship Indus.	31½	−5
40½	39½	Ambitemp	40½	
45	45½	Appleton	45½	
37	25	Assoc. Furniture	25	−2
152½	114	Atlas Systems	159½	−8
36	13½	Award Resources	13½	−1
7	4	Belvoir Pet.	4¼	
17½	12	Berkeley Leisure	15½	−2
63½	25	[illegible]	65½	
35½	15	[illegible] Inv.	30½	
24	12	[illegible]	12	
155	50	British Telecom	118½	−6
93½	70	A. Brown	92½	
35	14½	[illegible] Ho'd'ngs	31½	+1
68	66	[illegible] (SA)	67½	
28½	12	Carlton Beach	28½	+1
130	90	Credo Pet.	105	−10
330	180	C.S.T.	145	
36	11½	D.A.S.A.	11½	
38	26	Dowmore	32½	−1
8⅝	⅝	Edenspring	⅞	
30½	18½	Future Forecasts	18½	−1
47	33½	Global Av.	33½	−3
72	16½	Godwin	16½xr	
15½	15½	Godwin Fully Paid	15½	
64	38½	Hard Rock	59	−4½
8	5	Hartley Baird	8	
47½	40	Harvard Secs Gp	42mb	
45	5	[illegible]	5½	
37	20	Herbert Woods	36	−1
29½	9½	I.D.M.	16½	
40	5	Intervision	5	
22½	15	Ireland Yard	22½	
5	4	Ireland Yard Wt	5	
39	27	Leading Leisure	37½	
22	9	Leisure Inv.	22	+3
505	97½	Memcom	272½	−10
155	115	Memtec	127	
76	22	Micronide	suspended	
28½	2	N. Atlantic Air	5	
54	18	N.A.E.	21	
190	93½	New Dimension's	110	−15
5½	3	Newgate Trust	3½	
68	46½	Optometrics	44½	−1
81	28½	Piezo	27½	−1
32	15	Rich Elec.	47½	−1
16	10	Scoops	11½	
61	35	Stone Medical	57½	+3
50	29½	Teddale Inv.	25½	−1
235	100	Tadpole Tech.	210	
34½	25	Theta	34½	
24	23	Townhill Sec.	24	
40	30	U.S.M.X.	32½	
76	49	V.T.C.	65mb	
50	35	V.T.C. Defd.	40mb	
30	25	Watersides	29	
20	14	Westfort Pet.	18	
Harvard Warrants for acquisition of:				
42	23½	Brendale Opin.	33½	
34	27	Rigby Option	33	+2½
38	30	Hard Rock Opin.	32½	
12	4	L. Leisure Opin.	8	−1
9	5	Borad Holdings Opin.	5½	−1

USM Shares
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*Common Shares subject to SEC Rule 144.

Market Makers 01-928 2237
Prestel *88122#

NOTICE OF ISSUE — ABRIDGED PARTICULARS

This advertisement is issued in compliance with the requirements of the Council of The Stock Exchange. Application has been made to the Council of The Stock Exchange for the undermentioned Stock to be admitted to the Official List.

Mid Southern Water Company

(Incorporated in England on 27th July, 1893, by the Frimley and Farnborough District Water Act, 1893.)

OFFER FOR SALE BY TENDER OF £5,250,000
9 per cent. Redeemable Preference Stock, 1990
(which will mature for redemption at par on 30th June, 1990)
Minimum Price of Issue £100 per £100 of Stock
yielding at that price, together with the associated tax credit at the current rate, £12.857 per cent.

This Stock is an investment authorised by Section 1 of the Trustee Investments Act, 1961 and by paragraph 10 (as amended in its application to the Company) of Part II of the First Schedule thereto.

The preferential dividends on this Stock, which will rank proportionately for dividends with the existing Preference Stocks, will be at the rate of 9 per cent. per annum without deduction of tax. Under the imputation tax system, the associated tax credit, at the current rate of Advance Corporation Tax (3/7 ths of the distribution), is equal to a rate of 3 6/7 ths per cent. per annum.

Tenders for the Stock must be made on the Form of Tender supplied with the Listing Particulars and must be accompanied by a deposit of £10 per £100 nominal amount of Stock applied for and sent in a sealed envelope to Deloitte Haskins & Sells, New Issues Department, P.O. Box 207, 128 Queen Victoria Street, London EC4P 4JX marked "Tender for Mid Southern Water Stock", so as to be received not later than 11 a.m. on Wednesday, 6th March, 1985. The balance of the purchase money will be payable on or before Wednesday, 24th April, 1985.

Copies of the Listing Particulars, on the terms of which alone Tenders will be considered, and Forms of Tender may be obtained during normal business hours today and tomorrow from the Company Announcements Office of The Stock Exchange, London EC2. Copies may also be obtained during normal business hours from:—

Seymour, Pierce & Co.,
10, Old Jewry, London EC2R 8EA.

Barclays Bank PLC,
65 High Street, Camberley, Surrey GU15 3RQ.

or from the Company's principal office, Frimley Green, Camberley, Surrey GU16 6HZ.
28th February, 1985

Our results speak for themselves

Two major acquisitions further strengthened and diversified our activities in 1984. A Distribution Group was formed following the acquisition of Thos. Barlow (Holdings) Limited, and the Industrial Group was reinforced by the addition of J & J Makin Paper Mills PLC. With an increased contribution from the Agricultural Group, turnover went up to £289 million and profits rose 16.4%, to a new record of £21.4 million. The payment of a final dividend of 3.55p per Ordinary Share is being recommended.

£9.7m First complete year following reorganisation into two groups – Industrial and Agricultural **1979**

£10.8m Total equity of Sterilin Limited acquired. **1980**

£12.1m Acquisition of major shareholding in Furmanite International Ltd. **1981**

£15.1m Acquisition of European laboratory glassware business of Corning Ltd. **1982**

£18.4m Both Industrial and Agricultural Groups strengthened by investment and acquisition. **1983**

£21.4m Record profits for the ninth successive year. Two major acquisitions: Thos. Barlow (Holdings) Limited, J & J Makin Paper Mills PLC **1984**

BIBBY

To receive a copy of the Annual Report & Accounts, when available, write to the Company Secretary at
J Bibby & Sons PLC
Richmond House Rumford Place Liverpool L3 9QQ

PAPER AND CONVERTED PRODUCTS, SCIENCE PRODUCTS, INDUSTRIAL SERVICES, ANIMAL FEEDS AND SEEDS, FARM PRODUCTS, DISTRIBUTION SERVICES.

This advertisement is issued in compliance with the requirements of the Council of The Stock Exchange.

The Peninsular and Oriental Steam Navigation Company

(Liability limited by Royal Charter. Registered in England No. Z 73)

The Council of The Stock Exchange has granted permission for the following securities of The Peninsular and Oriental Steam Navigation Company to be admitted to the Official List:–

(i) £102,058,675 nominal of Deferred Stock;
(ii) £56,781,778 nominal of 6.3 per cent. (net) Convertible Redeemable Preferred Stock; and
(iii) warrants carrying the right to subscribe for £470,588 nominal of Deferred Stock.

Particulars of the above securities, which are being issued in connection with the merger with Sterling Guarantee Trust PLC, are available in the statistical services of Extel Statistical Services Limited. Copies of the Listing Particulars dated 1st February, 1985 may be obtained from the Company Announcements Office, The Stock Exchange, Throgmorton Street, London EC2, for 2 business days from the date of this notice and, during normal business hours on any weekday (Saturdays excepted), for 14 days from the date of this notice from:–

The Peninsular and Oriental Steam Navigation Company, 79 Pall Mall, London SW1.

Morgan Grenfell & Co. Limited, New Issue Department, 21 Austin Friars, London EC2.

The Royal Bank of Scotland plc, 24 Lombard Street, London EC3.

The Royal Bank of Scotland plc, 34 Fettes Row, Edinburgh.

28th February, 1985.

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MONEY & EXCHANGES

Pound rises to $1·09

CO-ORDINATED action by the world's leading central banks brought the dollar crashing down from recent peaks and gave the pound a major lift on foreign exchange markets yesterday.

By the close, the pound was nearly 3½ cents up at $1·09 against $1·0555 overnight. Its international value also climbed from 70·2 to 71·6.

Other major beneficiaries of the dollar's slump were the mark, Swiss franc and French franc. The mark rose a startling 9 pfennigs to 3·34.

Central banks spent roughly $1 billion on intervention, with the Germans accounting for the lion's share at $700 million. The Bank of England is also understood to have intervened heavily.

Dealers say sales of dollars by the Germans exceeded the $450 million spent in the last major raid on the dollar, the "Black Friday" of September 21 last year.

The recovery in the pound raised fresh hopes of a cut in bank base rates from the present 14 p.c. In London money markets the key three-month interbank rate fell by more than ¼ p.c. to 13¾ p.c.

THE POUND ABROAD

	27-2-85	Prev close
Austria	24 25–57	25 36–81
Belgium	[illegible]	[illegible]
Canada	1·4976–1·5009	1·4830–4910
Denmark	12 9450–13 0156	12 9510–8653
France	[illegible]	[illegible]
Germany W	3·5235–4630	3·5347–6022
Holland	[illegible]	[illegible]
Ireland	[illegible]	[illegible]
Italy	[illegible]	[illegible]
Japan	280 82–282 46	274·62–95
Norway	[illegible]	[illegible]
Portugal	197·11–202·98	195 82–200·39
Spain	[illegible]	[illegible]
Sweden	[illegible]	[illegible]
Switzerland	3·0578–0593	3·0466–0577
United States	1·0875–1·0935	1·0525–1·0646

* Convertible rate.

Effective Sterling Exchange Rate Index
NOON 71·6 70·3 CLOSE 71·6 70·2
(Base 1975 = 100)

OTHER MARKET RATES

Argentina	Peso	275 63–276,68
Australia	A$	1 5290–1 5550
Brazil	Cruzeiro	4254,00–4286 00
Cyprus	C£	0.7212–0.7358
Finland	Markka	7.4740–7.5170
Greece	Drachma	147 85–150 50
Hong Kong	HK$	8 4953–8 5050
India	Rupee	13 8505
Iraq*	Dinar	0.3355–0.3380
Kuwait	Dinar	0.3315–0.3385
Malaysia	Ringgit	2.7950–2.8080
Saudi Arabia	Riyal	3.8665–3.9465
Singapore	S$	2.3470–2.4570
South Africa	Rand	2.1800–2.2547
United Arab Emirates	Dirham	3.9450–3.2260

* Subject to limit

DOLLAR RATES

	27-2-85	Prev. close
France	10·2000	10·4950
Germany	3·3403	3·4330
Switzerland	2·8400	2·9025
Japan	259 15	261·10
Trade weighted ave	165·10	167·20

EUROCURRENCIES

DOLLARS:
7 days 8⅞–8¾ — 1 month 8⅞–8⅝
3 months 9⅛–9⅛ — 6 months 9⅛–9⅛

MARKS:
7 days 5¼–5⅛ — 1 month 5⅛–5⅛
3 months 5–5⅛ — 6 months 6⅛–6⅛

SWISS FRANCS:
7 days 2⅞–2⅝ — 1 month 3⅝–3⅝
3 months 5⅛–5⅛ — 6 months 5⅛–5⅛

FORWARD RATES

The forward rates for currencies for one month and three months are as follows:

Austria	16–14 Gro.pm	46–42 Gro.pm
Belgium	24–18 c.pm	65–55 c.pm
Canada	0.45–0.35 c.pm	1.07–0.92 c.pm
Denmark	3¼–2⅞ Ore pm	9¼–7⅞ Ore pm
France	3⅛–2⅞ c pm	8⅞–7 c pm
Germany W	2⅞–2⅛ Pfg pm	7⅞–6⅞ Pfg pm
Holland	2⅞–2⅛ c pm	7–6⅞ c pm
Italy	1 Lr.pm–2 Lr.dis	5–11 Lire dis
Japan	1¼–1⅛ Yen pm	5¼–4⅞ Yen pm
Norway	1⅞–7⅞ Ore pm	4⅞–3⅞ Ore pm
Portugal	175–500 c dis	430–1305 c dis
Spain	35–15 c pm	70–40 c pm
Sweden	¼–1⅞ Ore dis	¼–1⅞ Ore dis
Switzerland	2⅞–2 c pm	6⅞–5⅞ c pm
United States	0.46–0.43 c.pm	1.15–1.10 c.pm

GOLD PRICE

1st Fix $290·75 — 2nd Fix $290·80
Close $289·50 — ($286 50)
Sterling Equiv. £265 59 — (£271·95)

KRUGERRANDS*

£275 00–£322 00 — (£276 00–£326·48)

PLATINUM NOBLES

£241·50–£244 15 — (£246·65–£249·59)

NEW SOVEREIGNS*

£62 00–£79 59 — £65·00–£80·50

* Bank selling rate includes VAT and charges. Buying rate excludes VAT. Prices are for single coins.

MONEY MARKET RATES (per cent.)

CLEARING BANKS Base Rate 14pc (Jan.28)
FINANCE HOUSES Base Rate 10½pc (Feb.1)
DISCOUNT MKT:
Day-to-day 11–13¾

INTERBANK:
7 days 13⅞–14 — Overnight 12–13⅞
1 month 13⅞–14
3 months 13⅞–13⅞ — 6 months 13–13⅞

LOCAL AUTHORITY DEPOSITS:
Two days 13¾ — Seven days 13¾
One month 13¾ — Three months 13¾

BANK BILLS:
1 month 13⅝–13⅛
3 months 13⅛–13⅛ — 6 months 12⅞–12⅞

TREAS. BILLS:
1 month 13⅞–13⅛
2 months 13⅛–13⅛ — 3 months 13⅛–13⅛

STERLING C.Ds.:
1 month 13⅞–13⅞
3 months 13⅛–13⅛ — 1 year 12⅞–12⅞

DOLLAR C.Ds.:
1 month 8.60–8.70
3 months 9.35–9.15 — 1 year 10.30–10.40

COMMODITIES

Gold jumps

REFLECTING the reverse in the fortunes of the dollar, the price of gold yesterday regained a little of the ground recently lost, closing in London at $289·50 an ounce, up $3.

Dealers said the tone was also aided by short-covering and renewed buying. Sales of Krugerrands in January rose 20 p.c. to 290,576oz, reflecting in part a significant increase in demand in the Far East.

LONDON METAL MARKETS
Rudolf Wolff report

COPPER: Steadier at the lower levels. Wire Bars: Off settlement £1,242 (£1,267). Off midday cash £1,241·50–£1,242. 3 months £1,262–£1,263. After close cash £1,238–£1,239. 3 months £1,262–£1,262·50. T/O 34,800 tonnes. Cathodes: Quiet. Off settlement £1,236 (£1,255). Off midday cash £1,233–£1,235. 3 months £1,253–£1,255. After close cash £1,233–£1,238. 3 months £1,253–£1,258. T/O 75 tonnes.

TIN: Firmer. Off settlement £10,005 (£10,270). Off midday cash £10,000–£10,005. 3 months £10,055–£10,065. After close cash £10,090–£10,100. 3 months £10,150–£10,155. T/O 4,355 tonnes.

LEAD: Steadier. Off settlement £330·50 (£329·50). Off midday cash £320–£330·50. 3 months £333–£333·50. After close cash £324·50–£325·50. 3 months £333–£336. T/O 15,500 tonnes.

ZINC: Steadier. Off settlement £830 (£837). Off midday cash £818–£820. 3 months £795–£794. Aft. close cash £815–£817. 3 mths. £796–£797. T/O: 14,500 tonnes.

SILVER: Steady. Midday cash 530p–530·5p. 3 mths. 544·5p–545p. Aft. close cash 525·5p–526·5p. 3 mths. 543p–544p. T/O: 302 lots of 10,000oz each.

ALUMINIUM: Steady at the lower levels. Off. settlement £1,001 (£1,034). Off. midday cash £1,000–£1,002. 3 mths. £1,035·50–£1,036. Aft. close cash £1,000–£1,001. 3 mths. £1,055–£1,056. T/O: 25,950 tonnes.

NICKEL: Barely steady after firmer. Off. settlement £4,650 (£4,930). Off. midday cash £4,625–£4,630. 3 mths. £4,668–£4,670. Aft. close cash £4,650–£4,640. 3 mths. £4,680–£4,690. T/O: 3,564 tonnes.

LONDON SILVER MARKET: Spot 527·05 (535·25). 3 mths. 544 40 (552·80). 6 mths. 559·60 (570·10). 1 yr. 591·30 (601·60).

PLATINUM: Free-Market £234·75 (£239·95).

LONDON GOLD FUTURES (price in $): April 288. T/O 1 Lot of 100 troy oz each.

LONDON COMMODITY MARKETS

RUBBER: Spot 68·00–75·00 (68·00–75 00). Futures: Idle. Mar. £675–£715. April £685–£725. May £695–£735. June £705–£735. July £715–£755. Aug. £723–£765. Sept. £735–£775. Oct. £745–£785. Nov. £755–£795. T/O Nil Lots.

SISAL: East African quoted levels. No. 1 Basis $670. No. 3 Long $630. C.I.F. Antwerp Prices.

SUGAR: London daily price Raws. £104·50 $114. No. 6 Contract $ per Tonne. Mar. 114·60–115. Mar 118·60–119. Aug. 126·60–127. Oct. 134·80–135. Dec. 141–142·40. Mar. 156·20–156·60. May 163–163·60. T/O 1,369 Lots.

SOYA MEAL: Easier. April £143·50–£145·70. June £137·30–£137·50. Aug. £138·50–£138·90. Oct. £143–£143·50. Dec. £150·90–£151·40. Feb. £156–£157. April £157–£157·70. T/O 349 Lots.

COFFEE (£ per ton): Mar. 2348. May 2398. July 2445. Sept. 2485. Nov. 2490. Jan. 2495. Sales 3832.

COCOA (£ per tonne): Mar. 2 195 sell, 2,192 buy; May 2,170 sell, 2,169 buy; July 2,153 sell, 2,152 buy; Sept. 2,137 sell, 2,135 buy; Dec. 2,014 sell, 2,012 buy; Mar. 2,005 sell, 2,000 buy; May 2,005 sell, 1,998 buy. Volume 5,959. Options: Nil.

GAS OIL FUTURES

Feb. 250–48. March 228·50–28. April 219·50–19·25. May 216–15·50. June 212·75–12·50. July 212·50–12·25. Aug. 216·50–10. Sept. 221–12. Oct. 225–12. Total volume 1506. Premier Man.

LONDON GRAIN MARKETS

HGCA: Locational ex-farm spot prices and change on last week. Eastern: Feed wheat 110·50, up 75. East Midlands: Feed wheat 110·70, down 170, feed barley 111·70, down 50. N.E.: Feed wheat 116·30, up 495.

BARLEY (£ per ton): Mar. 112·15. May 115·35. Sept. 96·55. Nov. 100·05. Jan. 103·65.

WHEAT "B" (£ per ton): Mar. 112·20. May 116·50. July 119·35. Sept. 96·50. Nov. 99·50.

(G A F T A)

POTATOES (Gafta): Feb. £42. April £43·70. May £47·70. Nov. £72·50. Feb. £80·60. T/O 431 Lots of 40 tonnes each.

PIGMEAT (Gafta): April 108·20p. June 106·50p. Aug. 103·30p. Oct. 105·90p. Nov. 109·80p. Feb. 102·10p. T/O 52 Lots.

COVENT GARDEN

Fruit lb: Apple eating 10–33, cooker 7–12, bananas 34–35, grapes SA 54–130. Chile 110, Spanish 23–25, lychee 100, pears 10–25, plums 50–60, rhubarb forced 50, clementines 27–32, strawberries 80–100. Each: Avocado 14–38, dates 8–70, coconut 30, [illegible] grapefruit 8–18, [illegible] Kiwi 22–24, lemon 7–12, lime 16–18, mango 70–130, melon 120–150, oranges 6–19, mineola 8–18, [illegible] 10–12, tangerines 24–25, ortaniques 12–25, pineapple 70–180, pomelo 80–150.

Salad lb: Chicory 60, beetroot raw 7, cooked 25, Chinese leaf 25, parsley 150, tomatoes imported 26–40, home-grown 50–65. Each: Celery 22–35, cucumber 20–32, lettuce round 20–25, cos 36–40, iceberg 20–35, endive 30. Bunch: Watercress 18, spring onions imported 17–18, radishes USA 20.

Vegetables lb: Artichoke root 35, aubergines 50–60, Kenya beans 64–70, sprouts 12–20, broad beans 40–50, cabbage 10, calabrese 35–45, carrots 3–12, [illegible] 13–19, courgettes 63, spring greens 20–25, leeks 23–30, mangetout 60, mushrooms 50–80, onions 4–11, parsnips 10–11, peppers 40–45, potatoes old 3–5, new 18–25, English new [illegible], swedes 7–9, turnips 13. Each: Artichoke globe 30, cauliflower 60–66.

IN BRIEF

Norsk Hydro: Dividend Nkr4·5 (equal to Nkr3·2).

Insight Group (75 p.c. owned by Hawley Group): Full year pre-tax profit £3·28m (£1·4m). Turnover £23m (£30·6m). Eps 8·63p (2·78p). Extraordinary credit £948,000 (debit £4·16m) being write-back of 1983 provisions. Final dividend 1·75p, payable June 14, making 2·5p (1p). Bookings at faster rate than at this time last year.

Continental Microwave: First half pre-tax profit £220,000 (£201,000). Turnover £3·25m (£2·55m). Eps 16·7p (16·6p). Interim dividend 1·5p (1·5p) payable April 15. Figures not a guide strong; anticipate another record year.

MPC

Marine Pollution Controls PLC
(Registered in England under the Companies Acts 1948 to 1981 No. 1863972)

Placing of 1,111,111 'A' Ordinary shares of 7.5p each at 22.5p per share by

Afcor Investments Limited

The Company provides a complete pollution control system on a worldwide basis. It offers systems and equipment designed to protect coastlines from major oil spillages, which can also be used on a day-to-day basis for general pollution control.

Copies of the document can be obtained from:

Afcor Investments Limited, Drayton House, Gordon Street, London WC1

Peter Gavagan, The Stock Exchange Buildings, 4, Norfolk Street, Manchester M2 1DW

NEW ISSUE PROFITS!

Did you know that there are literally thousands of investors in this country who make large regular profits out of "stagging" and investing in exciting new issues year after year . . . and not just the highly publicised ones you read about in the papers? Many of them are private investors, some of them never buy any other sort of share and most of them are not particularly switched on when it comes to stocks and shares . . . they are just better informed. And that really is secret . . . being better informed about new issues is even more important than in most other forms of investment, even though all new issues do have an inbuilt advantage, one quite remarkable, in-built advantage! Find out what their advantage is, and how you can make money out of this very specialised and exciting end of the stockmarket. Write TODAY for details of the New Issue Share Guide, a unique service that advises you which new shares to buy, to avoid, and when definitely NOT to sell them—this is of paramount importance for some companies amongst the new issues really are world beaters!

To New Share Guide, 3 Fleet Street, London EC4Y 1AU.

Name ....

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NDT 28/2

BRADFORD INVESTMENTS DISCOUNT BONDS
MARCH 1985 ISSUE

Minimum Issue Price £250, Maximum £10,000
FIRST ISSUE LIMITED TO £1,000,000

Some examples of Bonds on offer.

ISSUE PRICE	VALUE	DUE DATE
£250	£500	March 1990
£500	£750	March 1988
£1,000	£2,000	March 1990
£5,000	£7,500	March 1988
£10,000	£11,400	March 1986

VALUES PAID GROSS ON DUE DATES

Full list is available on request.
1 year, 3 year and 5 year Bonds available.
Details from
BRADFORD INVESTMENTS, 91 Manningham Lane, Bradford 1, West Yorkshire
Licensed Deposit-Takers Established 1972
Phone (0274) 305807 or Answerphone (0274) 737548

SITUATIONS VACANT

Continued from Page 15

REPRESENTATIVES

A LARGE NATIONAL company would be interested in speaking with ex-Company directors, Sales Managers, Salesmen/women. A number of opportunities to be filled in London and East Anglia. Write to A.L.16378, Daily Telegraph, E.C.4.

ACHIEVE SUCCESS IN ELECTRONIC SALES
C. £11K + CAR
SOUTHERN ENGLAND

The U K subsidiary of an international group acknowledged as market leaders in the field of test/measurement equipment requires a Technical Sales Representative.

Their expansion plans for 1985 offer an exceptional opportunity for career development. The position necessitates an individual with the ability and self-motivation to develop a territory with unlimited potential.

If you have the qualities to succeed, combined with a proven track record in sales, please telephone Helen Stylianou on

01-236 7222

during office hours. Alternatively, write to

ZUNDELL LITTLE
Recruitment Specialist,
49, Queen Victoria Street, London, EC4N 4SA.
All replies will be treated in strictest confidence.

ADVANCE INTO HI-TECH SALES
O.T.E. £20,000+

Capital equipment sales people whose ambitions include moving into the High Technology micro computerised systems field should find this a challenging and rewarding opportunity.

New product launches by this successful international company have created further requirements for proven salespeople to make a positive career step. Candidates will have a minimum of two years sales experience and will be suitably located to handle either EAST and WEST MIDLANDS: N.W. HOME COUNTIES and N.W. LONDON: NORTH KENT/S.E. LONDON: N.E. HOME COUNTIES and N. LONDON: SCOTLAND.

The company's progressive expansion plans will dictate that candidates track records show proven ability to progress into more complex markets in a reasonable short period of time. It is likely that current positions will include selling business equipment or even micro based systems to a business client market.

Candidates who satisfy these requirements can look forward to On Target earnings of at least £20,000, with no ceiling for a high performer, a company car including private mileage petrol (credit card). FREE Life Assurance, FREE Private Health Plan, and an above average performing pension scheme.

Contact Jack Cowdy or Sarah Thomas on 01-938 1804 for an early interview.

IPP Marketforce Ltd.
Specialist Recruitment Consultants,
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AGENTS
GIFT TRADE

Agents required to sell a unique range of gifts to good gift shops, department stores, leather shops, stationers and chemists in all areas of the U.K. Please phone Brian Caulfield at Starcare on 05546 3603 for further details.

ALL SALES ENGINEERS, electronics and mechanical. Free job list. All UK areas. Capital Appts. 01-808 3050.

ALAN COOPER LTD
Office Furniture Systems

Require a Sales Representative for their Midlands area, to sell, well-established range to trade distributors and specifiers. Furniture background useful — not essential. Successful sales career to date plus energy will provide £13,500 package + car + pension. Reply with CV or by telephone to:
Mr G. McGaffney
ALAN COOPER LTD.
Burnley Road, Todmorden, Lancs. OL14 7ED
Tele: (070 681) 5111

ANSWER THE CALL!

SALES PROFESSIONALS
c. £15,000 + car

Radio-paging is a vital area in modern day communications for any company with people on the move. With the British market expanding rapidly, a major U.S. communications company has established a U.K. subsidiary to market an exciting range of quality products—from simple bleepers to sophisticated personal message devices.

We are currently recruiting two ambitious SALES EXECUTIVES with energy and commitment to a programme of rapid growth. You must be an active results orientated business creator with well developed cold canvassing skills. You will also be responsible for the productive management of your own sales territory covering LONDON & HOME COUNTIES.

The Company offers outstanding prospects and a good basic salary plus generous benefits and company car.

For further details please contact Tracey Richardson on 0734-309151.

Kirby Professional Recruitment Ltd.
24-26, Queens Rd, Reading, Berkshire RG1 4AU.

ARE YOU IN THE 35-70 AGE GROUP

In that case, most businesses will tell you that you're too old! I.C.I.S. strongly disagree with this view and wish to take advantage of your commercial experience, which, added to our 1st class training can give you a potential income in excess of £15,000 p.a. We work from 9-5, negotiate at executive level and put 100 p.c. effort into achieving our aims. Our services are used by any business that offers credit facilities. We have areas available in most parts of the U.K. INTERESTED? Phone Michael Steele NOW in 01-203 1344/4385 to arrange an initial interview at our London H/Q, where you will be shown in detail, but we have to offer.

ARCHITECTURAL REPRESENTATIVE LONDON AREA

An additional technical sales representative with a live connection with architects/specifiers is required by Mellowes Metfad Ltd., a member of the R.T.Z. Corporation, to promote their range of aluminium and steel curtain walling and purpose made windows.

Excellent salary / commission package, car and usual large company benefits.

For an early interview suitable candidates should apply to: John Kane, Mellowes Metfab Ltd., Metford House, 15/18, Clipstone St., London, W1P 8AE. Tel. 01-637 1935.

BUILDING PRODUCTS AND UNIQUE SPECIALISED SYSTEMS
c. £12,000
CAR AND NON. CONTRIB. PENSION

SOUTH/WEST LONDON

Profitable company with established and new products is expanding their sales force. Products and processes extensively used in New Buildings, Construction and Maintenance.

Full product training given. It is most desirable that you have successful sales experience preferably with some technical involvement.

Excellent basic, achievement bonus, car, non contrib. pension, etc.

Telephone now on 01-637 0121 or write to Gilbert Brown, IPG Technical Recruitment Ltd. quoting Ref. G/262/A. Julco House, 26-28 Great Portland Street, London W1N 5AD.

BESPOKE COMPUTER STATIONERY. £12,000 Package including Basic and Guarantee + Car. Well established and highly respected supplier of continuous and customised stationery products, seeking experienced sales professional from this industry to maintain and develop prime territory. Tel: ATA SELECTION. 01-637 0781.

BRIGHT AND GREEN
c. £8,000 + car
London & Home Counties

Excellent opportunities exist with this internationally known reputable company. Training and career prospects are outstanding. Well-educated men or women, aged 21-26, who believe that they have the desire to succeed in a sales career should, in the first instance, telephone Charles Carr quoting ref. 144.

CLIFTON-DONKIN LTD
(Recruitment Consultants)
Tel: 01-930 9521 (24 hrs)

BUILDING SPECIFICATION REPRESENTATIVE
LONDON/SOUTH EAST

FEB (GB) Ltd. market leading manufacturers of construction chemicals for the building industry are increasing their promotional activity among professional engineers involved in international contracts.

This has created a new position for a specification representative based in LONDON / HOME COUNTIES.

Applications are invited from professional building specification representative ideally aged 30/50 who possess a good knowledge of the major consultants in the construction industry.

The rewards will consist of a substantial basic salary (no commission element involved), company car and all usual major company benefits.

To arrange an immediate interview telephone Andrew Neatby-Smith on 01-629 8677 until 8.00 p.m. daily.

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CELLULAR MOBILE TELEPHONES. London. On Target Earnings £13 000 + Car + Benefits. 3 years old, major supplier of mobile radio telephones to dramatically expanding market place. You will need to demonstrate a first class sales track record to enter this industry. Tel. ATA SELECTION. 01-637 0781.

CLEANING MATERIALS & CHEMICALS To Food & Drinks Manufacturers. South of Thames. £14,000 + Car. Previous experience essential. Tel. ATA SELECTION 01-637 0781.

CONTRACT SALES CONSULTANT

Experienced Sales Person required to sell extensive range of furniture and services. Clients include Architects, Designers, Hotels etc., both at home and abroad.

Operating from our London office/showroom, you will be required to develop new markets as well as service our existing clients.

Good salary + commission + company car.

Applications in writing to: David Steven, Lablanc Ltd., 11-15 William Road, NW1 3ES

COMPUTERISED STOCK CONTROL SYSTEMS to the Automotive Trade. London. £40,000 + Car. Must have experience of high-value/multiple order sale. Tel: ATA SELECTION. 01-637 0781.

EXPERIENCED REPRESENTATIVE to sell insulation materials in N. & E. London, adjoining Home Counties. C. £9,000 + bonus, car etc. SPS Executives, Recruitment Consultants, Portsmouth. Tel. 0705 732335.

ENCASINGS TO ELECTRONICS INDUSTRY. London. £13,000 + Car. Experience of selling to B.T., Marconi, British Aerospace etc. would be ideal. Tel: ATA SELECTION. 01-637 0781.

DATA COMMUNICATIONS SYSTEMS

£12,000 base £20,000 O/T. Three additional sales executives are sought to join a highly successful National Sales Team marketing a range of COMPUTER-BASED TELEPHONE MANAGEMENT SYSTEMS. Embarking on a major development programme to meet the demand from a fast-expanding market, this LEADING MANUFACTURER will provide considerable back-up and support to enable executives to meet realistic targets.

Candidates (aged 23-35), with a 2 year proven track record in office automation, will secure an excellent range of company benefits: HIGH BASIC SALARIES AND COMMISSION SCHEMES. COMPANY CAR. PROFIT SHARE SCHEME and PENSION SCHEME.

AREAS: Midlands, London & Home Counties.

For a confidential discussion contact Moira Pollock on Windsor (07535) 57181.

IPP MARKETFORCE
(Sales Recruitment Specialists)

CRYSTAL BALL

Crystal Ball Gazing? Look into your future in Direct Selling with Therm-a-Stor! Dial 100 and ask for Freephone Therm-a-Stor for your free Career Pack NOW!

DIRECT SALES PEOPLE

Come and join this rapidly expanding company and sell a very high quality product. Tremendous opportunity for 1985, we have beautiful additions to our range of kitchens. We do not give leads—we give qualified appointments. Above average commission with no ceiling on the amount you can earn. NO RETENTION. FAST PAY-OUT. Ring now and talk to Ron Gray. D.H.I. Kitchens, on St Albans 67177.

ENTREPRENEURS WANTED. London area. Phone 01-637 3411.

EXPERIENCED SALES REPRESENTATIVE

Required for leading manufacturer of consumerables used within the motor vehicle refinish and garage trades, to take over responsibility for an established sales area, based on London & London suburbs.

Applicants with suitable experience within these trades and who reside in or within close proximity to London should apply in writing to the Managing Director. Farendis Products Ltd. 3 Crane Mead, Ware, Herts.

FINANCE AND LEASING. London. First Year Earnings £14,000 + Car. Major leasing house specialising in financing the sales and marketing of office equipment and high value capital equipment. If you can demonstrate successful sales skills and career stability. Tel: ATA SELECTION 01-637 0781.

HANDLE MILLIONS!

When working for our clients, a major finance house. Vacs from trainee to management level.

01-833 3524
KP Personnel Agy

HARBEN

the leaders in high pressure water techniques require an experienced sales engineer for the East London area. A successful sales career to date is essential although product training will be provided. Payment by salary and commission plus company car. Apply in confidence with C.V. to Sales Director, Harben Systems Ltd. Watt Road, Salisbury, Wilts.

HAVE YOU DIRECT SELLING EXPERIENCE

a. IN CHEMICAL INDUSTRY
b. IN LUBRICANT INDUSTRY

If so:— Why not contact us and find out how we can increase your present income. We have vacancies in: Manchester/Cheshire / Lancashire / Merseyside / Wirral plus all area in Scotland. Write H.D.16280, Daily Telegraph, E.C.4.

HIGH EARNINGS + CAR, highly motivated Reps under 40 reqd to sell to retailers. Tel. 01-440 3351.

HOSPITAL SALES TO £11,000

London/Home Counties
Birmingham/Midlands
Leeds/Manchester
Newcastle/North East
Glasgow/Edinburgh
Bristol/South West

Our clients seek experienced and trainee Hospital Representatives for many unadvertised vacancies in these areas. Contact Luiza Brockdorff.

01-229 4214
TALENTMARK
Recruitment Consultants, 11 Westbourne Grove, W2 4UA.

HOSPITAL SALES
HIGH TECHNOLOGY HOSPITAL CONSUMABLES
£15,000 PACKAGE

WESSEX, HOME COUNTIES N. ENGLAND, MIDLANDS

High technology medical products need to be sold by salespeople who know their business and that is what our client wants. Already renowned for the quality and innovatory nature of their products, they are expanding their UK salesforce to develop further the markets in which they are already well established.

This excellent opportunity is open to salespeople with a proven track record in hospital sales. Candidates who feel they deserve the rewards offered by an expanding company should telephone:

01-222 6354/1547

ROSS WARREN RECRUITMENT

HUNGRY AND Hardworking? We require sales persons nationwide to sell key systems, telex and facsimile. Earnings in excess of £14K pa plus Co car and usual benefits. These are genuinely exciting opportunities with good career paths. Please phone and/or send CV urgently. Nucleus Consultants Ltd, Minerva House, Spaniel Row, Nottingham NG1 6EP. Tel 0602 470353.

HUNGRY SALES EXECUTIVES

Take the big leap in 1985 Lansdowne Appointments Register are NOW looking for hungry Sales Executives for a wide range of challenging positions. From selling industrial and consumable goods to high technology products.

If you are aged between 22-40 and want a more exciting, more rewarding career. Call us now on: 01-743 6321 or write to Stuart Tait, Lansdowne Recruitment Limited, Park House, 307-311 The Vale, London W3 7QB.

KEY PHONE SYSTEMS. London. To Earn £17,000 + Car. Major private company selling key phone systems and communication equipment to the commercial and industrial markets. If you have a proven track record in speciality sales. Tel. ATA SELECTION 01-637 0781.

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TO £12,000 + CAR

Opportunities exist for trainees and experienced sales people aged 22-35 in Clinical Diagnostics & Laboratory Instrumentation

For details of these and other interesting opportunities within the laboratory products contact the experts in strictest confidence on 01-851 6471.

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MAJOR REPROGRAPHIC company seeks ambitious sales executives experienced in print/capital equipment or copiers for London and Home Counties. High basic, commission, company car/expenses, promotion prospects. Write or phone with full details to. U.D.O. Holdings plc, 28, Dallington Street, London ECIV 0BB. 01-253 2722.

INSURANCE SALES

to £10,000 plus car. COM + CHEAP MORTGAGES. All areas. Life ass. exp. rqd. For free vacancy list tel. CHASE PERSONNEL
01-588 6615

MICROCOMPUTER SALES

Accent Computers Ltd., a rapidly growing distributor specialising in performance enhancement equipment for the IBM personal computers & compatibles, urgently requires two Sales Executives, preferably experienced, to sell an exciting range of products to Dealers, OEM's and key End Users. Our product range includes PC-to-Mainframe communications, Graphics, Multi - Function boards, DBMS software, Winchester Disc upgrades and significant new products shortly to be announced. The product line is supported with extensive quality advertising, and you will have technical staff to back you up. Base locations will be West London & Haywards Heath.

If you enjoy selling and have the will to succeed in this competitive market place, call Dick Hall on Haywards Heath (0444) 412354.

MOVE INTO HIGH TECHNOLOGY SALES
£24,000 + CAR + EXTENSIVE BENEFITS

Unrivalled opportunities now exist for high calibre OFFICE AUTOMATION SALES EXECUTIVES to market an exciting and extremely successful range of Word Processing systems to major accounts in Central London.

This company, part of a major international corporation, can demonstrate remarkable technical expertise resulting in the continued updating of existing systems and the introduction of new technologies.

Candidates (aged 24 - 35) should have a successful track record in concept solution selling, and possess the ability to expand on an already extensive client base.

These challenging and rewarding positions will secure on-target earnings in excess of £24,000 p.a., 1·6 Sierra and excellent product training.

For an early meeting, call Karen Nice or Sarah Thomas on 01-938 1804.

IPP MARKETFORCE LIMITED
20, KENSINGTON CHURCH ST., LONDON, W8 4EP.

OFFSET DUPLICATORS. London. £16,000 Minimum + Car. Major internationally known company seeks experienced sales people to cover GLC and Home Counties. Tel. ATA SELECTION. 01-637 0781.

PACAGING SALES
Herts/Bucks/Middx
SALARY, COMM + CAR

We are a very well established corrugated packaging manufacturer with a substantial reputation for competitive quality products.

This appointment is through expansion and involves developing a new area.

Age 25-40 ideally with experience selling packaging, together with the ability to develop new business.

The salary is £8,500 with a superb commission scheme and Company Car, and a unique opportunity to gain high job satisfaction.

For application, phone 8.00 a.m. to 8.00 p.m. our advising consultants, quoting ref: JT/202, John Barnes & Associates, 112 Marylebone Lane, London, W1M 5FU 01 493 0982.

PAPER MERCHANTING SALES REPRESENTATIVES

We require experienced Sales Representatives with good working knowledge of paper/printing industry to cover territories in Lancashire and Yorkshire.

Our company is fast growing and we are keen to engage people who have the ability and desire to be successful.

The financial package includes generous salary, profit related bonus plus other benefits which will see successful people amply rewarded. Please apply giving full details of career to date to Mr C. E. Ames, Managing Director, AA Paper Co. Ltd, Vale Mill, Emerald Street, Blackburn. BB1 9QT.

PROFESSIONAL SALESPEOPLE for all areas to join progressive medical services group. Excellent commission rates offered. Must have current driving licence. Phone Martin Webb 01-318 0437 8.

PROFESSIONAL SALES Executive. Ambitious and self-motivated? Join the exciting new world of office technology. Incomm, a rapidly expanding West London comms company, needs you. Previous office equipment selling experience essential. London area. Good basic + comm + car. Incomm, 33 Wood Lane, W12 7DU. Tel. 01-740 9703.

REPRESENTATIVE REQUIRED. We are an established company currently supplying retail packaging to the middle/top end fashion trade. Due enforced early retirement we require a Representative resident North London to cover an area (including part of London) and whole of East Anglia. Existing sales experience essential and age 23-35. There are substantial existing connections to build on, and a salary, commission and company car is provided to suitable applicant. — Write R.R.15082, Daily Telegraph, E.C.4.

REPRESENTATIVE REQUIRED for engineering distribution company. Essex / London / Middlesex. Approx. £7,500 + car. Apply in writing, giving c.v. to Mr. Morris, Adams & Hamm Limited, London Road, Barking, Essex.

RETAIL SALES (NORTH & SOUTH LONDON). A market leader in the supply of hollow plated silverware, giftware and cutlery needs two sales professionals to cover North and South London. Servicing existing accounts and developing new business — primarily retail jewellers, department stores etc. Proven sales record essential — preferably within this trade. Salary package up to £11,000 + car etc. CV to Liz Brassington, PER, Fountain Court, Steelhouse Lane, Birmingham B4 6DS.

SALES DIRECTOR N.E.

Selling hydraulic car recovery equipment. Pref. based S. Yorks. Ideal position for Senior Salesperson with success in selling office equipment. Expected earnings £15-£25K. PHONE PHILIP LUND 01-402 4777.

SALES ASSOCIATES (security industry). Self employed salespeople required to direct sell unique range of security systems South and East England. National PLC. Full training, demonstration equipment and support. 01-720 9881 Mrs Lloyd Securiguard Technical Systems Ltd.

SALES EXECUTIVE

We are distributors throughout the country of a range of steel & wood office furniture, selling direct to national and multinational companies. We wish to extend our sales coverage in London and the home counties and invite applications from ambitious personnel with experience of selling direct to the user. This is a permanent position with a good salary and a company car is provided. Write giving details of your career to: Mr R. C. Roe, OES (London) Ltd, Chadwell Heath Lane, Romford, Essex, RM6 4NP.

SALES OPPORTUNITY KNOCKS!
HERTS AREA
c. £10,000 + Car + Benefits +

Our Company, The World's Leader in Specialist Business Directories, is seeking young ambitious self-starters to share in our planned growth, with the highly successful Kelly's team, selling advertising and information at top executive level across industry and commerce.

Applicants, ideally aged 22-35, will be resident in the Herts area and have some sales/commercial experience, although tip-top training is provided.

We offer:
First-class training
Genuine career development
Excellent remuneration, expenses, pension plan and company car
Backing of the world's largest publishing organisation.

If you are determined to succeed—join the professionals. Telephone now 0342 314663, or write with career details to Janet Thompson, Kelly's Directories, Windsor Court, East Grinstead House, East Grinstead, West Sussex RH19 1XA.

A REED INTERNATIONAL COMPANY
KELLY'S

REPRESENTATIVES all areas to work on own initiative, selling electrical / electronic components. Initially commission only basis. Suit self-employed. Write R.A.16214, Daily Telegraph, E.C.4.

SALES MANAGER
PROFESSIONAL VIEW/DATA SERVICES
c. £30,000

Our client, Home View Data Services Ltd, markets Computer Services using View Data to Estate Agents. Homeview is a subsidiary of a substantial U K Group.

You would be based in Gloucester, leading the nationwide Sales activity. You must be a self-motivated individual, with a proven track record in selling, especially to Professions. Knowledge of View Data is not a requirement.

Career prospects are excellent. Please send a full CV to Sarah Betts, Consultant to the Company, at:—

B D C (International) Ltd. 63 Mansell Street, London E1 8AN.

SALES CONSULTANT FOR NORTH OF ENGLAND

Leading colour printers specialising in high quality work for the tourist industry seek a self-motivated person with drive and initiative to look after existing customers and develop new accounts. Excellent prospects for sales personality interested in print design and marketing concepts and who is able to negotiate at all levels. Please write with CV of career to date to Managing Director Beric Tempest & Company Limited, Temprint Works, St. Ives, Cornwall.

SALES CONSULTANTS. Earn in excess of £20,000 p.a. and be your own boss. GKD, manufacturers of fitted bedroom furniture with showrooms in London Home Counties and South East, require experienced self-starters who can expect high earnings through qualified leads and appointments. With the backing and training of a Company established over 20 years, all you need is the ability to sell effectively, a car and a telephone. Tel. Derek Steels on 01-515 5151, or write to GKD Ltd., Lanrick House, Lanrick Road, London, E14 0JF.

SALES ENGINEER. London. £17,500 + Car + Full Expenses. Established and highly successful manufacturer and distributor of electronic components including semi-conductors, integrated circuit boards, microprocessors for OEM and MOD markets. Position would suit experienced engineer looking to increase earnings with full sales training. Tel. ATA SELECTION 01-637 0781.

SALES PROFESSIONALS

We are the fastest growing distributors of storage and materials handling equipment in the North West, and are currently seeking two fully experienced Sales Professionals in this field to manage the Cheshire/Merseyside territories. You should be aged between 28 and 40 years, ambitious and looking to earn above average salary including commission. A BMW318 company car will be provided together with the usual fringe benefits. Please send a brief letter of application to Tandy Storage Systems Ltd Westbourne Avenue, Rhyl Clwyd.

SALES REPRESENTATIVE

is required by privately owned chemical company. Applicants, aged 25 to 30, will be based at the company's West End offices and will principally be involved in selling the company's pigments and chemicals to plastics, paint and rubber outlets in the South of England. In addition, the successful applicant will be expected to assist in the management of the office becoming involved in every aspect of commercial life. The position would be ideal for young sales persons anxious to broaden their experience, accept greater responsibility and regard this vacancy as a long term career opportunity. Reply in confidence to James M. Brown Ltd., 69, Grosvenor Street, London W1X 0BP.

SALES PROFESSIONALS
c. £15,000 + car
London & Home Counties

Our client, a British subsidiary of a well-established European company, whose revolutionary floor cleaning machine is being well received, is now seeking additional representation. Salespeople with a proven sales track record — not necessarily in this market—should possess good communication skills coupled with flair and commitment to succeed in a diverse competitive market.

This is an excellent opportunity for you to move into a new market that is offering plenty of scope for advancement, a competitive basic salary and a results orientated commission scheme. A company car is also provided. For further information please telephone or write with full C.V. to Mr L. R. Bogden, quoting Ref. 147.

CLIFTON-DONKIN LTD
(Specialist Sales Recruitment Consultants)
Malcolm House, 12, Orange St, Haymarket, London, W.C.2.
Tel: 01-930 9521 (24 hrs)

SALES OPPORTUNITIES NATIONWIDE
Starting £6,850 + Commission + Car

If you are self motivated and looking to join a National Public Company selling products synonymous with the construction industry and which lead the market READ ON!

Our nationwide sales force is expanding and we are now looking for ambitious sales executives aged 25-38 to fill key positions throughout the UK.

We offer:
Starting salary £6,850 increasing to £7,990 on reaching senior level
Attractive commission / bonus scheme
Company car
Established territories with existing and potential accounts
London weighting as applicable
Continuous product and sales training
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Write today with full C.V. to:
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P.O. Box 6
Royston
Herts. SG8 9JJ
Quoting Ref. No. NAT 214

Europe's largest manufacturer of industrial doors and cladding systems require

SALES REPRESENTATIVES

with a technical background in the construction industry to cover Central London and the Northern Home Counties. Full product training given. We can offer all the benefits of a successful and expanding company including competitive salary, company car + expenses and attractive conditions of employment. For application form apply to Crawford Door Ltd, Milton Road, Milton, Stoke-on-Trent. Tel. 0782 535922.

SALESPERSONS REQUIRED all areas London & S.E. for new Co. in direct wine sales. Excellent prospects but must (with snapshot if poss) Mark-be self starter, mobile. Write gral Ltd. 69, Halstead Rd, London N21 3DT.

SCIENTIFIC and TECHNICAL

Ready for a better job? We specialise in recruitment of sales and service engineers throughout the UK, in the following fields:

Biomedical Instrumentation
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If you have a science degree OR a lab background OR relevant sales/servicing experience, find out how we can help you.

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Recruitment Consultants,
Freepost, London, W2 1BR.

SELL EXTENDED WARRANTIES to the motor trade. High commission earnings with weekly repeat sales. Lucrative territories available. —Ring Ray Lemik on 0943 467511.

SPECIALITY SALESPERSON possessing the ability to communicate at a high level, required to call on industry in most parts of England and Wales to promote the sales of timber products with particular emphasis on hardwood and softwood profiles including stock patterns and mouldings manufactured to individual requirements. The successful applicant to be between 25 and 40 years of age. Good basic salary plus commission. Non-Contributory Pension Scheme. Company car provided. Normal business expenses reimbursed. Apply in own handwriting, stating previous experience in the timber trade, to Mr G. J. Parnham, Group Sales Manager, F. W. Mason & Sons Limited, Colwick Industrial Estate, Nottingham NG4 2EQ.

TRAINEE SALES REPRESENTATIVE
LONDON & HOME COUNTIES

We are an expanding Sales and Marketing Agency and require a Trainee Representative to assist in the selling of Major Publishers lists. If you are enthusiastic, energetic and able to work on your own initiative and would like the benefit of a Company car, expenses and a good Salary please send applications including c.v. adressed to:

Dennis Segrue,
Capital Publishing Services,
28 Kings Close,
Hendon NW4 2JT,
or Telephone 203 1985.

TRAINEE SALES REPRESENTATIVE

required aged 23-25 for London & South East area. Sales experience an advantage. Salary & commission, company car and expenses.

Apply in writing to F. B. Manager, Medical Wire & Equipment Co., Potley Lane, Corsham, Wiltshire SN13 9RT.

VENDING MACHINE SALES. London. £15,000 + Car. Market leading manufacturers seek good speciality sales people. Full backing and product training given. Tel. ATA SELECTION. 01-637 0781.

PRINTING AND JOURNALISM

PUBLIC RELATIONS APPOINTMENT

We are looking for an experienced PR executive, aged 25-35, with journalistic background and the ability to work on own initiative. To join a team of young professionals, handling a range of interesting industrial and commercial accounts. Good salary, car and prospects. C.V., please to: Mike Garnett Keeler, Managing Director, Garnett Keeler, Public Relations, 60/63, Victoria Rd, Surbiton, Surrey, KT6 4NW.

DOMESTIC

QUALIFIED NANNY

NORLAND, PRINCESS CHRISTIAN OR CHILTERN TRAINED

Based South of France
Overseas Travel
Excellent Salary tax free.

Nanny aged 24 years plus, non smoker, sole responsibility of 5 year old boy. Previous residential experience together with good references essential. For further details please ring Sheila Davis 01-493 2441, 24 hour service, ALBEMARLE NANNIES, 158 New Bond St, W.1.

SITUATIONS WANTED

ACIS fully expd in accnts, admin & exp/imp. Proven record. 30 Colin Gdns, Lond. NW9.

SUCCESSFUL BUSINESSMAN semi-retired at 49, wants change of scene. Fit, sense of humour, desires to work with an organisation dealing with animals / conservation UK or abroad—expenses only. Tel. Eastbourne 0323 768588 or 30272 (24 hrs).

WORKS MANAGER 48, experienced various industries, good record of efficiency, industrial relations improvement — work study background, French / German speaking—London area, semi-permanent or consulting post. Write W.M.16652, Daily Telegraph, E.C.4.

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Innovative Management Accountant

Manufacturing

HAY-MSL MANAGEMENT SELECTION

LONDON: UP TO £20,000 + CAR

In this new post, the successful candidate will work closely with, and be directly accountable to, the Managing Director of a £15m. division of a highly successful plc. The appointment offers considerable scope, both professionally and in the widest business sense, to contribute to the further development of multi-site businesses involved in clothing manufacture and trading.

There are three essential requirements: demonstrable success in a senior management accounting role in a batch manufacturing operation; the ability to contribute in such areas as factory costing, cost control, incentive schemes, and pricing; and a CA or CMA qualification. Age indicator – probably 30's.

The person appointed will have the motivation to become involved in the overall management of the businesses: the post therefore offers excellent opportunities for personal development.

Please write fully – in confidence – to Colin Bexon ref. D.17415. HAY-MSL Management Selection, 52 Grosvenor Gardens, London SW1W 0AW.

Buyers

WASHINGTON, TYNE & WEAR: £12,500-£16,000 + LEASE CAR AT SENIOR LEVEL

NISSAN

Nissan is looking for a number of high calibre Buyers for its new plant at Washington, Tyne & Wear. It is Nissan's declared objective to manufacture the highest quality vehicle in Europe and the role of its purchasing staff in achieving this aim is of major importance.

Construction of the Phase I assembly plant is well under way, heralding the production of 24,000 units p.a. by mid-1986 and 100,000 units in Phase II. Throughout this development there will be increasing local content with a firm target of 80% of components locally sourced by no later than the first half of 1991. This is undoubtedly the procurement challenge of a lifetime.

Reporting to the Purchase Manager, the key responsibilities of these positions will be twofold.

- To procure raw materials, vehicle components and facilities and general supplies at optimum cost consistent with the most exacting quality standards.
- To identify and make recommendations concerning potential suppliers with the ability to source the rapidly rising schedules of local content.

Candidates should be aged 25 to 35 and be qualified to graduate or HNC level with a minimum of 4 years' purchasing experience. Two of the positions will require experience of the procurement function within an automobile manufacturing company.

Benefits package includes car scheme, pension scheme, medical scheme and generous relocation assistance where appropriate.

For an application form please telephone or write to Brian Carolin, Personnel Manager, Nissan Motor Manufacturing (UK) Ltd., Washington Road, Sunderland, Tyne & Wear SR5 3NS. Tel: 0783 373881.

Engineering Manager – Pharmaceutical Industry

HOME COUNTIES: c.£18,000 + CAR

HAY-MSL CONFIDENTIAL ADVERTISING

Our client forms part of one of the world's leading chemical/pharmaceutical companies with an enviable record of success in the area of new product development.

An ambitious and creative capital investment and development programme has resulted in an outstanding opportunity for an experienced Mechanical Engineer.

The brief is two-fold. First to lead, motivate and manage a substantial engineering team – ranging from skilled tradesmen to professional staff – in providing a professional, creative and cost-effective maintenance service to pharmaceutical production areas. Second, there will be full project engineering responsibility for selecting and introducing new equipment, systems and technology.

Candidates should be professionally qualified graduate engineers, with a proven track record in project and maintenance engineering in the pharmaceutical/food or closely related industry. Man-management skills and sound IR experience are essential in this sophisticated manufacturing environment.

A range of excellent benefits will include company car and assistance with relocation expenses, where appropriate.

Please write with full details. These will be forwarded direct to our client. List separately any companies to whom your application should not be sent. M. Hordern ref. D.1908. HAY-MSL Confidential Advertising, 52 Grosvenor Gardens, London SW1W 0AW.

Personnel Manager

BERKS: £ATTRACTIVE + CAR

... an 'all round' professional for a fast-moving environment

SavaCentre

SavaCentre is a joint Sainsbury's and British Home Stores enterprise set up in the mid 70's and one of today's major retail success stories. We now have six hypermarkets – our latest in Edinburgh opened in October 1984 – and we have plans for continued growth in the future.

As a key member of the store's senior management team, you will be responsible for providing all levels of line management with a professional and comprehensive personnel service – with special emphasis on administration, training, recruitment and the management of employee relations. You'll also be required, on occasions, to assume full responsibility for the running of the store.

In your late 20's/mid 30's – probably educated to degree level – you should have proven and substantial all-round personnel experience, preferably gained in a fast-moving retail environment. Excellent communication and inter-personal skills are essential as is an enthusiasm and capacity for hard work. Career development prospects for the talented are exceptional – and can involve moves into line and general management positions.

We offer a competitive salary, company car and generous assistance with relocation expenses where appropriate – including bridging facilities.

Please write with full personal and career details to Mrs. Dory Sadler, Personnel Manager, SavaCentre Ltd., 45-47 Peach Street, Wokingham, Berks RG11 1XJ.

Electronics Design Engineer

... image processing and advanced process control for sophisticated research equipment

HAY-MSL CONFIDENTIAL ADVERTISING

W. HOME COUNTIES: NEG. AROUND £13,000

Our client is a major international organisation, and has its own research centre which provides a total R & D service to all areas of the company's activities.

The research team is both young and lively and is involved in the design of electronic circuits associated with microprocessor control systems, from initial concept stage through to final production. The design activity is broadly based – involving high resolution TV systems, bit-slice and advanced machine control. Processors used are from the Intel and AMD range.

Experience of using hardware and developing firmware in high speed bit-slice technology is essential together with a good understanding of digital and analogue techniques, and education to degree level.

Excellent benefits are those appropriate to a major company. Salary will depend on qualifications and experience.

Please write with full details. These will be forwarded direct to our client. List separately any companies to whom your application should not be sent. M. Hordern ref. D.1929. HAY-MSL Confidential Advertising, 52 Grosvenor Gardens, London SW1W 0AW.

Engineer to manage high speed production lines

Key management role

Heinz

CAN MANUFACTURE: NW10

- if you are a qualified engineer – HND minimum. Mechanical preferred – aged 30 to 35, currently earning £16,000-£17,000
- if you can manage a craft/process workforce of 120 with production and maintenance responsibilities
- if you welcome the challenge of managing change
- if you enjoy the spotlight of accountability and decision-making
- if you welcome a profit orientation in decision-making

... if you can demonstrate that you can meet these requirements in your career to date you could make a real contribution to our future. A planned programme of change and capital investment results in a career opportunity for an engineering professional who can match our tough criteria and improve efficiency through people.

The company benefits package is excellent, including generous relocation assistance, if appropriate.

Please write with full career details, including salary, to: Brian F. Smith, General Manager, Personnel & Industrial Relations, H. J. Heinz Company Ltd., Hayes Park, Hayes, Middlesex UB4 8AL.

Electrical/Mechanical Maintenance Management

GREENFORD, MIDDX.

Lyons Tetley

Lyons Tetley is one of the most successful food manufacturing companies in the UK. On our 45 acre head office and multi factory site the scale of maintenance engineering operations is substantial.

We now seek a Maintenance Services Manager who, assisted by a mechanical engineer, will manage a team of 21 electrical and mechanical craftsmen in providing non-production maintenance and project installation services to the site. The environment is stimulating, the unexpected is routine and priorities vie for attention. A computerised maintenance management system is being introduced.

As principal electrical engineer you will play a key role in electrical policy making and setting standards. Previous industrial relations experience is desirable.

Ideally you will be an electrical engineering graduate, or equivalent, aged 30 plus with a minimum of 5 years' experience in site electrical maintenance. A knowledge of HV power distribution at 6.6Kv is required. In return we offer a salary of c.£13,000 plus a major company benefits package including relocation expenses.

Please write with full CV including salary to Mrs. E. Elder, Head Office, Personnel Manager, Lyons Tetley Ltd., 327/347 Oldfield Lane North, Greenford, Middlesex UB6 0AY. Tel: 01-578 2345, ext. 290.

Applications are also invited from less qualified electrical engineers for a post c.£10,000.

FBC Limited is an international company in the field of agrochemicals and livestock products, with a strong research base and certain industrial chemical interests. It has a leading position in the British market, associated companies in a number of overseas countries and an annual turnover in excess of £100m.

Internal Auditor

CAMBRIDGE

You will monitor operational controls and procedures, ensuring that departmental and functional targets are properly established and measured. Reporting to the UK Chief Internal Auditor, you will also work closely with members of the parent company's Corporate Auditing Department in Berlin. Around six weeks per year will be spent overseas.

You will be aged 25 to 35, a graduate with a recognised accounting qualification, supported by practical experience within industry.

A logical approach to problem solving, personal adaptability and a capacity to work without close supervision are essential.

A knowledge of, or a willingness to learn, German is essential. You should be prepared to travel on a regular basis, both within the UK and overseas.

Our salary and benefits package compares favourably with the market and includes BUPA and generous assistance with relocation expenses, where appropriate.

This appointment is open to both men and women.

Please write giving full career and salary details, quoting reference 0042H, to Peter England, Personnel Manager (Head Office), FBC Ltd., Hauxton, Cambridge CB2 5HU. Alternatively telephone Cambridge 870024 (24-hour answering service) for an application form.

FBC Limited is a subsidiary of Schering AG, West Germany.

Chemical Engineer

SUNBURY-ON-THAMES: UP TO £14,000

BP RESEARCH CENTRE

Our Engineering Services Branch at the BP Research Centre has an interesting opportunity for a highly motivated, innovative Chemical Engineer.

Working within a multi-disciplinary team of professionals, the successful candidate will be involved in the evaluation of Chemical Engineering problems associated with research equipment and test rigs. Involvement with each project would be from feasibility studies, through detailed design to commissioning.

Duties include the specification and selection of proprietary equipment as well as the design and development of novel equipment not available commercially.

Applicants should be honours graduates in Chemical Engineering with at least 3 years' post graduate experience in chemical engineering design, preferably in the petrochemical or associated industries.

We offer first class benefits including a non-contributory pension scheme, subsidised restaurant, on-site sports and social facilities and, where appropriate, relocation assistance.

Please telephone for an application form, or write enclosing a CV, quoting ref. SR 7942, to: Anne Sheppard, BP Research Centre, Chertsey Road, Sunbury-on-Thames, Middlesex TW16 7LN. Tel: Sunbury-on-Thames (09327) 62028.

BP is an equal opportunity employer.

Aluminium Bahrain (ALBA) is the major aluminium producer in the Arabian Gulf currently producing in excess of 170,000 tonnes a year. The smelter operation includes Reduction and Casting Departments, a Carbon Plant, a Vehicle Workshop, a six mile Aerial Ropeway, its own Marine loading and discharging facilities and a 420 MW Power Station.

Systems Programmer

BAHRAIN: c.£27,500 + BENEFITS

Reporting to the Data Processing Manager, you will provide technical support to the Computer Department, as well as fulfilling a traditional Systems Programmer role. The department, set up in 1974, now employs around 25 staff and is involved in the development of on-line systems on the IBM 4331.

Preferably aged 30 to 45, you should have a detailed knowledge of VM-SP, DOS VSE, CICS/VS and will have worked as an IBM Systems Programmer for a minimum of three years. Experience with VSE/POWER (including POWER/RJE), ACF/VTAM, VSE/VSAM, MANTIS, DYNAM-T and FILETAB will be a major advantage. The ability to communicate effectively is also important as you will be involved in the training of Bahraini staff.

Instrument Maintenance Supervisor

alba

BAHRAIN: c.£23,500 + BENEFITS

Reporting to the Plant Instrument Superintendent, responsibilities will include normal and preventive maintenance, rectifying breakdowns and the supervision of a team of Instrument Technicians.

Preferably aged 25 to 40, you should be qualified to HNC level in Electronic/Instrument and Controls, with several years' experience of applications and design in process control and instrumentation within the aluminium or chemical industry. A sound knowledge of flow and temperature measurement techniques, and instrument/microprocessor based instrumentation will be a distinct advantage.

Earnings, at present tax free and freely transferable, will be around £27,500 and £23,500 respectively, calculated at current exchange rates. Both positions are offered on a 2 year fixed term married contract basis.

In addition, substantial benefits include: • end of contract bonus and provident fund • 30 working days' annual leave plus 12 days' public holidays • rent free furnished air-conditioned bungalow • recruitment and repatriation expenses • annual return air fares for employee and family • children's education allowances • free medical care and life assurance.

Bahrain is a stable and attractive country in which to live. English is widely spoken and the company is experienced in the rapid and smooth entry of expatriate staff into the local community. Extensive sports and social facilities exist.

Please write with full career details to: K. W. Rowe, Alba Smelter Services Ltd., Standbrook House, 2-5 Old Bond Street, London W1X 3TB.

Director and General Manager

c.£22,000 + CAR

Packaging equipment

HAY-MSL MANAGEMENT SELECTION

... to restructure and control a division, current sales £4m., within one of the most successful companies in a large multi-national group.

Prime responsibilities after restructuring will include a strong sales and marketing role, particularly overseas as well as managing and motivating subordinates and identifying new products for development.

Candidates should be 35 to 45, graduate engineers with strong sales experience with a familiarity with production and preferably 2 to 3 years' general management experience. Fluency in French or German would be an advantage.

Location Bristol, exceptional prospects within the group, car and usual fringe benefits.

Please write – in confidence – to David Dodd ref. D.17685. HAY-MSL Management Selection, 50 Queen Square, Bristol BS1 4LW.

Project Engineers

HERTS COUNTRYSIDE: £13,000-£18,000 (INC)

Glaxo Operations UK Limited — Glaxo

We are part of Glaxo, Britain's leading pharmaceutical company with an annual turnover in excess of £1 billion.

Site development plans have created a need for two additional Project Engineers at our production and research sites at Ware.

We seek mature project engineers qualified to degree level in Mechanical Engineering with at least 10 years' experience of project work in the pharmaceutical, food or allied industry. The successful candidates will be required to demonstrate their ability to head up a technical team handling £ multi-million projects from initial concept through to commissioning.

As well as an attractive salary, the excellent conditions of employment include non-contributory pension and life assurance schemes, profit sharing bonus and comprehensive sports and social facilities. Where appropriate, relocation assistance will be given to this pleasant part of rural Hertfordshire.

For an application form please contact: Miss D. F. Weir, Personnel Officer, Personnel Department, Glaxo Operations UK Ltd., Priory Street, Ware, Hertfordshire SG12 0DJ. Tel: Ware (0920) 3993.

Production Manager – Volume Manufacturing

c.£16,000 + PROFIT SHARE + CAR

HAY-MSL MANAGEMENT SELECTION

Our client has an outstanding record of profitable growth in the manufacture of a wide range of disposable headwear and clothing marketing principally in the catering, healthcare and industrial sectors. Continuous reinvestment in new plant, machinery and methods and the ability to respond quickly and effectively to customer requirements, have resulted in a current annual turnover of £3m. plus, of which a substantial part is exported.

Responsibly will be to the Director General Manager for the effective performance of all manufacturing operations. Particular emphasis will be placed on production planning and control and the management of a predominantly female labour force. Future prospects include promotion to Director level.

Candidates, aged 35 to 50 will be graduate production engineers and/or professionally qualified, and must have had senior production management experience in high volume/low value manufacturing sectors. A background in paper and non-woven conversion would be particularly advantageous.

Usual company benefits include relocation assistance to the East Midlands.

Please write – in confidence – stating how you meet our client's requirements to Richard Crosby ref. D.25056. HAY-MSL Management Selection, Union Chambers, 63 Temple Row, Birmingham B2 5NS.

Manager of Microelectronic Reliability Education & Training

Paisley College of Technology

Paisley College of Technology, in conjunction with the Scottish Education Department, the Scottish Development Agency and a number of important Scottish electronics companies, is developing a new modular system of short, customised training packages for graduate engineers and higher level technicians employed within the microelectronics industry. The scheme is known as MIQAL (Microelectronics and Quality Assurance Laboratory) and courses will be available from the first quarter of 1985 onwards.

The person appointed will lead the MIQAL group in liason with academic staff, expand the curriculum in line with the expressed needs of the industry, complete the internal organisation and build up supporting test facilities. Candidates, aged 27 to 40, must be honours graduates in Electronics or Physics, preferably with MSc or PhD and ideally with several years' relevant experience in both industry and higher education. Salary up to £17,000 depending on experience, plus benefits. Please write – in confidence – to W. J. O. Miche ref. D.32749. HAY-MSL 14 St. Vincent Place, Glasgow G1 2EU.

Development Engineer – Instrument & Electrical

c.£15,000 P.A.

... for TENNENT CALEDONIAN BREWERIES LTD., a wholly owned subsidiary of BASS plc.

Based at Wellpark Brewery in Glasgow, the person appointed will be responsible for organising and controlling a specialist team of contract engineers engaged in project and development work associated with the engineering, measurement, control and maintenance of a sophisticated brewing process and its related plant and equipment.

Ideally aged early thirties, the successful candidate will have served a recognised apprenticeship in electrical engineering, electronics or instrumentation and will be a graduate or equivalent in a directly related discipline. Training and experience will have been gained in electrical engineering or electronics in a major chemical or food processing environment and should have included exposure to pneumatics, microprocessors and the maintenance of high speed packaging plant.

Earnings are negotiable to around £15,000 p.a. or more for an outstanding candidate, plus attractive benefits.

Please write – in confidence – to James A. Lauder ref. D.64542. HAY-MSL Management Selection, 14 St. Vincent Place, Glasgow G1 2EU.

Chartered Secretary – Excellent Career Opportunity

ISLE OF MAN: £10,000-£13,000 + BENEFICIAL TAX RATE

HAY-MSL CHARTERED SECRETARY

Charles Cain & Co – a leading international trust, corporate management and consultancy company seeks a confident and determined Chartered Secretary to complete its small, high-calibre professional team.

The Isle of Man is an exceptionally beautiful island, and is today an exciting and rewarding place in which to live and work. It has a rapidly expanding financial sector which provides growing opportunities for career advancement. It is also a low tax jurisdiction.

Reporting directly to the Managing Director, you will quickly assume full responsibility for advising Client Administrators on all aspects of company secretarial practice; preparing standardised documentation and drafting Objects and Articles to meet clients' needs; controlling the development of new systems to cater for the Company's expansion into new market areas, including fund administration and share registration.

Aged probably between 25 and 40, and mobile, you will enjoy and have a thorough knowledge of company law and secretarial practice. Experience of share registration and micro-based systems would be advantageous. Your ability, determination and potential will be matched by the opportunity for career development within this successful and growing company.

The benefits package will include a salary in the range £10,000-£13,000, a non-contributory pension scheme and assistance with relocation expenses, where appropriate. However, the final package will depend upon your qualifications and experience.

Please write, in your own handwriting, with full CV and salary details – in confidence – to Caroline Pearce ref. D.21055. HAY-MSL Chartered Secretary, 52 Grosvenor Gardens, London SW1W 0AW.

Manager – Electrical/Instrumentation

GLOUCESTER

Serck Baker

Serck Baker, part of BTR plc, is a leader in the design and manufacture of advanced water filtration and treatment plant for the oil industry. Fundamental to the achievement of our proven success record in this stimulating field is the contribution made by a dedicated team of professional engineers.

We are now seeking to supplement this team in our Electrical/Instrumentation Section by the appointment of a suitably qualified and experienced engineer as Manager. He/she will be responsible for the design and supply of all electrical, control and instrumentation services for all our projects and act as initial reference point on all electrical/instrumentation matters.

This key role calls for proven experience in the design and installation of electrical/instrumentation systems, coupled with a sound knowledge of the application of PLC's for process control. Candidates will have 3 to 5 years' supervisory experience in a similar environment and be qualified to HNC or equivalent in electrical engineering.

We offer competitive salaries together with a wide range of company benefits. Please write enclosing full personal and career details including present salary to: W. A. Trendell, Serck Baker, Riga House, 380 Bristol Road, Gloucester GL2 6XY.

Career Opportunities for Engineers

UP TO £12,000

HAY-MSL MANAGEMENT SELECTION

Our client is a highly profitable multi-national brand leader who is expanding on a strong UK base. They require in the following roles graduate engineers in their 20's or early 30's who are keen to rise quickly in a highly professional environment.

Development Engineer

... helping to develop new processes and uprate existing machinery by providing design solutions, testing prototype equipment and buding a strong liaison throughout the company. Ref. D.17694.

Production Shift Manager

... setting production schedules, managing and motivating the workforce and maintaining positive two way communications. Ref. D.17692.

Location – South Hampshire. Excellent relocation package and fringe benefits.

Please write – in confidence – quoting appropriate reference, to David Dodd, HAY-MSL Management Selection, 50 Queen Square, Bristol BS1 4LW.

Young Electronics & Software Engineers

Come to 1066 Country ... where heritage and high technology meet

COMPUTING DEVICES — CONTROL DATA

Computing Devices, based on the East Sussex Coast, offers the kind of future that every ambitious engineer should consider carefully. This is an opportunity to develop both your career and your lifestyle ... where heritage and high technology meet – in the heart of the 1066 Country.

Before Computing Devices lies a full order book and a great future – one we would like you to share. Our contracts include the design and development of Airborne Reconnaissance Digital Image Processing and Stores Management Systems for military aircraft. Our constant pioneering of uncharted territory often becomes tomorrow's technology.

All around us you will find unspoilt natural beauty in one of the most historic regions of Britain with a wealth of interest and olde worlde charm waiting to be discovered. Behind us you will see a record of dynamic growth, together with the formidable resources of the Control Data Corporation.

We are a young company with an informal friendly management style, offering the young engineer a real opportunity to influence events, where your achievements will be quickly recognised. To fuel our future growth plans we now seek graduate level men and women with 1 to 5 years' experience in any of the following:

• HARDWARE • SOFTWARE • SYSTEMS

We are involved in high reliability and high speed hardware and software design. Our current projects utilise INTEL and ZILOG 8 and 16-bit microprocessors. The software is written in CORAL 66 and Assembler but we envisage moving to ADA shortly.

In addition to a competitive salary, you can expect an exceptionally good range of company benefits and you will be pleasantly surprised by house prices in East Sussex.

Please telephone or write for an application form, brochure and information to: Nigel Perks at Computing Devices Company Ltd., Castleham Road, St. Leonards on Sea, East Sussex TN38 7NJ. Tel: (0424) 53482.

Young Numerate Graduate

... with forecasting experience

MMB — MILK MARKETING BOARD

SURREY: £ATTRACTIVE

The Milk Marketing Board is the dairy farmers' organisation of England and Wales, with an annual turnover of nearly £2,400m. The Milk Movements Department has the critical task of balancing the day-to-day supply and demand for milk to purchasers throughout England and Wales, taking account of the overall marketing plan.

Your role, as a member of a small team, will entail involvement in and responsibility for aspects of short and medium term planning. It is a lively area which is in constant contact with all companies throughout the dairy industry, and makes extensive use of computer software packages for distribution, forecasting and modelling purposes.

Personal qualities and experience are more important than degree discipline. Aged early/mid 20's, your 1 to 2 years' experience is likely to have been gained in those planning areas of a major company directly related to sales and marketing. All round communication skills are essential as is knowledge or willingness to be involved in computer techniques.

Excellent benefits are those appropriate to a major company and will include relocation expenses where appropriate.

Please write with full details to Mrs. J. Allinson, Personnel Officer, Milk Marketing Board, Thames Ditton, Surrey KT7 0EL.

Senior Electrical/Control Engineers

£100m. Investment Programme: N.W. London & Lancashire Factories

Heinz

HIGHLY COMPETITIVE PACKAGE ... 2-3 YEAR CONTRACT ... SELF-EMPLOYED BASIS

... to work as a member of an electrical engineering team on the design and commissioning of industrial electrical installations which would also embrace state-of-the-art control systems using PLC's, PC's and information retrieval techniques.

Applications, preferably from Chartered Engineers, giving full personal details, should be addressed to: Mr. M. C. T. Hall, Manager – Electrical Engineers, H. J. Heinz Company Ltd., Hayes, Middlesex UB4 8AL.

Opportunities in Manufacturing Management

YORKSHIRE BASE: TO £16,000 + CAR

HAY-MSL MANAGEMENT SELECTION

Our client – a recognised leader in its field – has established an enviable position in its UK markets. Further development and expansion is planned thus creating the following major career opportunities.

Salaries for discussion, as indicated; car; pension and life assurance scheme. Assistance with relocation expenses.

Please write – in confidence – with full details to John Hodgson ref. D.62044. HAY-MSL Management Selection, Sovereign House, 12-18 Queen Street, Manchester M2 5HS.

Senior Manufacturing Engineer

This new key appointment is to establish and lead a compact but highly professional manufacturing engineering department. The multi-disciplinary team will be responsible for initiating and implementing major improvements in manufacturing effectiveness through product design, methods development, quality management and process control.

Applicants must be chartered engineers who have substantial experience of applying a wide range of production engineering disciplines to the planning and control of manufacturing methods in high volume production.

Industrial Relations/ Work Study Manager

Payment systems within the organisation are based on sound job evaluation and incentive methods and operate within a constructive industrial relations climate. The twofold task is to maintain and further develop industrial relations and pay practices on both the Trade Union and work study fronts.

Applicants must have substantial experience of controlling work study and incentive schemes in high volume manufacturing and in leading negotiations in a strong Union environment. Candidates should hold professional qualifications in engineering and work study.

Hoggett Bowers

Executive Search and Selection Consultants

BIRMINGHAM, CARDIFF, GLASGOW, LEEDS, LONDON, MANCHESTER, NEWCASTLE, SHEFFIELD and WINDSOR

Senior Internal Communications Advisor

Major International Bank

City, substantial remuneration package

This is a new senior appointment within a division of a major international bank. The purpose of the job is to direct and lead the active development of internal communications to achieve significantly higher levels of awareness and understanding of the division's business, objectives and strategy. The need is for an experienced communications professional, probably with a P.R., radio TV, or journalistic background, and essentially someone who understands business marketing. Candidates will be aged early 30's+, highly experienced in oral and written communications, used to dealing at senior level and with public media connections. A suitable remuneration package will be arranged to suit individual needs.
J.R. Featherstone. Ref: 12326/DT. **0532-448661,**
7 Lisbon Square, LEEDS, LS1 4LZ.

Marketing Manager

Mining Equipment

North East, to £16,000 + car

This is an outstanding career opportunity for a dynamic marketing professional to join a major division of an established quoted group, internationally regarded as a leading supplier of specialist equipment to the mining industry. Responsibility is to the Divisional Director for the preparation of detailed business development plans, based on clearly defined marketing strategies related to both existing and proposed new products and an evaluation of new market opportunities. This requires close liaison with technical departments on new product specifications and extensive sales and customer contact at all stages from product concept to launch implementations. Candidates, graduate engineers in their 30's, whose formal marketing training with a major manufacturing organisation included a period in field sales, will currently be successful assistant marketing or product managers, ideally with mining industry experience. They must have the personality, drive and communication skills that will enable a major contribution to be made in this initial role, success in which could lead to overall responsibility for the sales and marketing functions within 2 years.
A.D. Kelly. Ref: 44233/DT. **0632-327455,**
4 Mosley Street, NEWCASTLE-UPON-TYNE, NE1 1DE.

Senior Personnel Officer

Based Warwickshire,

£15,000 + car + stock options + major company benefits

An outstanding opportunity exists to join a select high technology organisation. Be part of a progressive, dedicated and goal-orientated team. Reporting to the Managing Director, the successful candidate will be comfortable in a high growth environment and share a strong belief that people are our most important asset. As well as salary and benefits administration, staff relations and internal communications, you will be responsible for training schemes to help staff reach maximum potential and for the management of their working environment. It is an opportunity to apply your substantial personnel experience in an exciting environment. Relocation package available.
P. George. Ref: 34001/DT. **021-622 2961,**
Albany House, Hurst Street, BIRMINGHAM, B5 4BD.

Technical Manager

Surface Coating Resins

North West, up to £15,000

Dramatic growth by this medium sized, long established, private company has created this vacancy. Reporting to the Managing Director, the Technical Manager will be responsible for a small laboratory controlling existing processes and developing new products. Candidates should have a Degree or equivalent in Chemistry and must have knowledge of the manufacture of Alkyd Resins and their applications in the manufacturing of paint or printing ink. This is an unusually good opportunity to become a long term member of a small management team.
S.A. Lievens. Ref: 25431/DT. **061-832 3500,**
St. John's Court, 78 Gartside Street, MANCHESTER, M3 3EL.

International Sales Executive

Capital Equipment

North West London base, to £14,000 + car

This company, a £5 million turnover subsidiary of a major UK group, manufactures a range of on-site generators whose distinct market advantage is recognised worldwide. This appointment has arisen through promotion and the successful candidate will join a small team who sell to potential governmental, quasi-governmental and corporate clients working closely with agents and parent group international operations. Extensive overseas travel will be undertaken, especially to the near and far East. Candidates aged about 30+, should be chemical and/or general engineers with a proven record in the international sale of equipment valued at £50,000 plus. Prospects with the company and parent group are excellent.
I.L. Duff. Ref: 18079/DT. **01-734 6852,**
Sutherland House, 5/6 Argyll Street, LONDON, W1V 1AD.

Sales Engineers — Electrical Systems

Yorks, Midlands, London, South Coast,

Potential earnings to £14,000 + car

Access Control Systems is a major growth industry with wide ranging applications. The client is a major UK based company and a member of an International blue-chip Group and intends to become Number One in Access Control in the UK. In order to achieve this objective, a number of talented Sales Engineers with experience of selling similar electrical systems such as intruder alarms, energy control and fire systems are now required. Aged 25+, you will need to be an Electrical or Electronics Engineer qualified to C & G or O.N.C. level, and will be involved in selling our client's systems to architects, specifying authorities and major end users. Substantial resources are being invested in this venture including first class training, support and technical backup. This is a real career opportunity to move ahead into technology of the future with a progressive and successful company. Benefits are as expected of a major company and will include relocation, where appropriate.
P.A. Adderley. Ref: 11610/DT. **0532-448661,**
7 Lisbon Square, LEEDS, LS1 4LZ.

Despatch Manager

Herts, salary negotiable + car

This is a key appointment with a well established, major company specialising in the manufacture of contract furniture. Reporting to the Production Director, this challenging and demanding position will have the responsibility for the control and co-ordination of all aspects of the movement of goods to the customer. Candidates, aged 30-40, must be experienced professionals, preferably already within the furniture industry. Excellent man-management skills are required together with the ability to analyse, plan and organise a large and important department. Excellent benefits include relocation if necessary.
M. Gould. Ref: 21006/DT. **01-734 6852,**
Sutherland House, 5/6 Argyll Street, LONDON, W1V 1AD.

These positions are open to male or female candidates. Please telephone for a Personal History Form to the relevant office, quoting the appropriate reference.

AEROSPACE ENGINEERS

New Orders...New Projects...New Opportunities

All with Dowty Rotol

We have the projects and orders—you have the opportunity to join one of the most successful aircraft equipment companies in the world.

You will be working with a highly professional team of engineers using the latest on-line computing services dedicated to technical analysis. In addition we are installing a large Computer Aided Design system to keep abreast of advancing technology. In order to maintain our leading position into the next generation of civil and military aircraft we now require the following staff:

Stress Engineers

You should be familiar with, or keen to learn, the application of finite element analysis, fatigue life assessment, and damage tolerance analysis.

Performance Engineers

Required to study the dynamic behaviour of landing gear or to study the operating behaviour of aircraft control actuation systems.

Fokker 50 propeller to be built at Dowty Rotol

Rotol selected for A320 Landing Gear

A.T.P. Landing Gear from Dowty Rotol

We've already stated an important point:

In addition Dowty has successfully competed for and won many other exciting new projects including:
Fokker 50 high lift system
Fokker 50 Landing gear
JAS Hydraulics
GP. 180. Landing gear
Bell L.C.A.C. Propulsion System
Fokker 100 Landing gear

Development Engineers

To conduct proving trials for certification of equipment.

For all posts, you should be educated to degree standard in engineering, mathematics or physics and have had some experience in the aircraft industry. However, if you have just qualified or have experience in a related industry, we would still like to talk to you as we will provide specialist training for selected candidates.

In addition to attractive salaries, we will offer you excellent conditions of employment and assistance with relocation expenses if appropriate.

Applicants, male or female, should telephone for an application form or write with full c.v. to Nigel Smith, Site Personnel Manager, Dowty Rotol Ltd., Cheltenham Road, Gloucester GL2 9QH.
Tel. (0452) 711401.

DOWTY

Information Processing
Storage and Display
Circuits and Devices
New Materials

Research Scientists & Engineers

THORN EMI, the largest consumer electrical company in the UK is expanding its Central Research Laboratories to meet the demand for the products of tomorrow.

We seek Graduate Scientists and Engineers to join, or lead, teams engaged in a variety of research projects at one of the world's most innovative research establishments.

Very attractive salaries and conditions of employment with excellent prospects for career development are offered to those who can make a significant contribution to the research in these, or any other disciplines. For further details please contact our Personnel Manager, Harry Hogg, THORN EMI Central Research Laboratories, FREEPOST, Dawley Road, Hayes, Middx. UB1 1BR. Tel: 01-573 3888 ext. 2870.

THORN EMI
Central Research Laboratories

General Manager

U.K. Sales **c £15,000 plus car**

Our U.S. client is a world market leader in the manufacture of industrial belt fasteners and is seeking a General Manager, (male/female), based in the North West, to lead its marketing, sales and distribution effort in the U.K.

The autonomous U.K. sales operation has been established 50 years and the Company now requires a progressive and dynamic manager with proven commercial acumen to develop substantial growth opportunities.

Reporting to the Company President in Chicago, the successful applicant will be aged between 30 and 40 and must already have an excellent marketing and sales record. Belting industry experience would be an advantage although not essential. A degree or appropriate professional qualification would provide evidence of the ability and contribution expected and a foreign language would be valuable for career prospects to extend responsibilities into Europe. Product training will be provided in the U.S.

Salary is negotiable around £15,000 plus bonus opportunities and an executive car.

If you feel you have a strong commitment to development, both in a business and personal context, then write in strict confidence giving full c.v. and present salary, stating in a covering letter any companies with whom you would not wish your details discussed, quoting reference number NH 1248 to:- A. Wilkins,

Nicholls Hanley & Associates Limited

Nicholls Hanley & Associates Limited,
Ashley House, 30 Ashley Road,
Altrincham, Cheshire WA14 2DW.

Avionics Sales Engineer

to £17,000 plus car

Hertfordshire

Take a Major Step Towards Management

If you're looking to move on quickly, you won't find a better environment than Hadland Photonics. A division of a dynamic and well-resourced high technology group, we're steadily building on our reputation for the design, manufacture and marketing of sophisticated avionics. We've been particularly successful in marketing airborne video systems, and are now looking for a professional Sales Engineer who shares our hunger for growth and progression.

Selling a range of products, from single units of £4,000 to major contracts valued at £½ million, you'll need a versatile and confident approach and commercial flair. A high degree of motivation and the ability to thrive under pressure are essential. Ideally aged under 35—with at least an HNC in electronics—you should have experience of selling to the M.O.D. and their prime contractors.

You'll see our demands are high. You'll also see that we're committed to making the very most of the management potential we expect you to have. We offer a progressive benefits package, and relocation assistance where appropriate.

Move today—call Margaret Berrow on 0442 832525 (until 7.30 TONIGHT).

Alternatively, please send a detailed c.v. to Margaret Berrow, Hadland Photonics Limited, Newhouse Laboratories, Newhouse Road, Bovingdon, Hemel Hempstead, Herts. HP3 0EL.

HADLAND PHOTONICS

SEM

SEM, Designers and Manufacturers of high-tech electric motors, are seeking two self-motivated individuals to complete a small and successful team of electrical and mechanical engineers.

CHIEF DESIGN ENGINEER

HNC/degree level, with electro-mechanical experience. Although responsible for the supervision of all engineering activity, electrical and mechanical, the individual must supervise from the drawing board and be an innovative mechanical designer as well as dealing directly with daily technical detail.

ASSISTANT ELECTRICAL ENGINEER

A qualified electrical engineer is required to assist the senior electrical engineer in both product development work, new project design and daily technical detail work. A newly qualified ONC/HNC engineer may be attracted.

Salaries for the above positions negotiable based on qualifications and experience.
Other terms and conditions excellent, re-location assistance possible if appropriate.

Reply in first instance to:
Wendy Nicholson,
SEM Ltd.,
Kangley Bridge Road, London SE26 5AS

RICHARD graefe

SALES REPRESENTATIVE
LONDON, SURREY & KENT

Graefe is the acknowledged market leader, with a reputation for the highest level of quality and service, producing veneered doors and panelling to architects/designers specification for the construction and joinery industries.

We seek someone who will clearly demonstrate enthusiasm combined with strong business acumen. The successful applicant will enjoy a very satisfying and rewarding career in a Company which recognises ability and promotes from within. Benefits include contributory pension, free life insurance and car.

Write now with CV to:
R. D. Lewis,
Richard Graefe Ltd.,
Comm Road,
High Wycombe,
Bucks. HP13 7DN

Shipton Communications Ltd.

HEAD OFFICE AT HEMEL HEMPSTEAD, HERTFORDSHIRE,
BRANCH OFFICES AT
LONDON, BIRMINGHAM AND MANCHESTER

We are a leading Company in the Privatised telecommunications market and are embarking on an expansion of our sales-force. We are interested in meeting successful, speciality sales men and women to promote the Company's telephone systems in today's exciting market place.

The successful applicants will be between 24-32 years of age, educated to "A" Level standard, of smart appearance and have a proven track record.

A limited number of applicants aged between 20 and 25 will also be considered who wish to embark on a sales career.

The Company offer an excellent remuneration package with "on target" earnings well in excess of £20k. A Company car will be provided.

If you wish to be considered, please contact **Kathie Wood at the Manchester Office on 061 736 0202, or Sue Perrin at our London Office on 01-586 0711.**

YOUNG SALES MANAGERS

Consumer Goods — Middle East Based

c £19,500 tax free, car, accommodation provided
**** Aged 25-35 * Overseas Experience preferred***
**** FMCG sales management essential***

Our Client part of a major British Plc requires Sales Managers of high professionalism and discipline for their Middle East markets. To take full advantage of these opportunities you will be aged 25-35 educated at least to "A" level standard. You will currently be working with a top fmcg salesforce and have man management responsibilities, either in the UK or preferably overseas. We seek self confident, adaptable individuals with the ability to handle decision making situations effectively and confidently. These positions will each involve the control and motivation of twelve sales personnel. The need is for you to pass on modern fmcg sales techniques including key account negotiation skills. This, together with the overall business management of your market will give you significant responsibility at an important stage in your career development.

You can expect tax free earnings in your first year of c £19,500 (at current exchange rates), plus, company car, pension, free accommodation, six weeks holiday – free air tickets provided as part of a comprehensive overseas package. Single or married status available.

For early consideration please contact Laurence Nash on 01-637 0212 or write quoting ref no: LI732/DT.

IPG Sales & Marketing Interface LIMITED
Julco House, 26-28 Gt. Portland St., London W1N 5AD. Tel 01-637 0212 (24 hrs)
Professionals in Selection & Search

WHITE GROUP ELECTRONICS

INDUSTRIAL SALES
South England Midlands North West

9 out of 10 of the UK's top companies have installed White Group security systems. We now require additional experienced, professional sales personnel to maintain our continued growth.

The successful applicants will have a proven track record in selling capital equipment in a highly competitive market place and will probably be between 25-35 years of age.

A high level of self motivation and discipline is essential to meet the requirements of this demanding position.

In return for the high level of commitment we offer a very substantial basic salary together with a realistic commission structure.

The right people for these positions will earn in excess of 20K per annum and will receive the usual large company benefits, including a company car.

If you believe you meet our exacting criteria and would like to join our dynamic team, then write to or telephone

Stephen Wheatley, National Sales Manager at 23 Golden Square, London W1.
Telephone: 01 734 8237.

JOB HUNTING ?

END OF CONTRACT ? NEED A NEW POST ? AT HOME, CONTINENTAL OR OVERSEAS ?

We are able to assist as we are constantly requiring professionally qualified Engineers, all disciplines, to fill a variety of largely unadvertised positions. Ring or write Peter Josey of Brimham Associates, 5 High Street, Leatherhead, Surrey KT22 8AN. Tel: 0372 372361. (Agency)

هكذا من الأصل

هكذا من الأصل

PA Personnel Services
PA Advertising

Hyde Park House, 60a Knightsbridge, London SW1X 7LE Tel: 01-235 6060 Telex: 27874
Offices in Birmingham, Manchester, Glasgow, Edinburgh and Aberdeen
and throughout Europe, Asia, Australasia and N America

All posts are open to men and women unless otherwise indicated

Manufacturing Manager

c.£20,000 + car

A Yorkshire-based operation, which is a world leader in the design and manufacture of certain pneumatic conveying machinery, requires a Manufacturing Manager. The company, with a turnover in excess of £5 million in products of medium/high precision, will embark on a substantial investment programme to underpin this. The Manufacturing Manager will be responsible for all aspects of timely and economic production and, particularly, for providing leadership for a staff of 140; for developing computerised control; for procurement; and for fostering good industrial relations. Candidates, probably aged 35-45, should be chartered or graduate engineers with a fully-rounded experience of manufacturing management in a precision-engineering environment. Salary around £20,000 plus car. An opportunity for Board membership could well emerge.

Please send cv, in confidence, to J J Jennings, **Ref: W34/9190/DT, PA Personnel Services,** Hyde Park House, 60a Knightsbridge, London SW1X 7LE.

Sales Engineers

CAD/CAM systems
South-East England; Scotland
OTE £17,000-£20,000 + car
+ excellent benefits

This UK subsidiary of a major £multimillion European hi-tech corporation is uniquely placed to satisfy the most stringent factory automation requirements. It manufactures and markets a comprehensive range of CAD/CAM products and systems to improve design/draughting capability and production control and to increase machine efficiency.
Now poised to increase its market-share further, the company is seeking two commercially-minded Sales Engineers to identify and develop business opportunities and increase an already impressive client list. One will operate in the South-East, the other in Scotland.
Probably aged 28 to 35 with a recognised engineering qualification, your sales track record must be impressive: you will have already demonstrated your ability to promote similar products to DO and production staff and then to negotiate successfully at senior management level.
To apply, please send cv or telephone or write for an application form to Stephen Newman, **Ref: SS73/0358/DT, PA Personnel Services,** Hyde Park House, 60a Knightsbridge, London SW1X 7LE. Tel: 01-235 6060 ext 239.

Deputy Works Engineer

to £18,000 + car

A £15 million company which manufactures a wide variety of processed and engineering products requires a Deputy Works Engineer to take charge of a department of 40. With this team he or she will be responsible for the maintenance of a diversified plant, much of it microprocessor-controlled. He or she will draft and, after approval, implement the relevant revenue budgets. In addition, the Deputy Works Engineer will be responsible for the installation and commissioning of new plant costing some £0.5 million annually. Candidates, probably aged 35-45, should be qualified mechanical or chemical engineers with management experience related to continuous process plant. They must be able to cope with multi-task problems and multi-functional personnel. Salary is negotiable up to £18,000 plus car and private medical plan. Prospects of promotion to Works Engineer within a 12-month span are good. Location on the south side of London.

Please send cv, in confidence, to J J Jennings, **Ref: W34/9188/DT, PA Personnel Services,** Hyde Park House, 60a Knightsbridge, London SW1X 7LE.

Chief Surveyor

Directorship opportunity
F B McKEE & CO LIMITED

Our client, F B McKee, one of Northern Ireland's leading medium-sized general building and civil engineering contractors, is seeking a Chief Surveyor. This rare and interesting vacancy has arisen as a result of the planned retirement early next year of the board director who is currently responsible for the management of the surveying function in the company. The successful applicant will be expected to work with the present incumbent and initially take over his surveying duties.
Candidates should have relevant qualifications and must show extensive experience, gained mainly in a general building/construction company, of all aspects of tendering, negotiating and controlling contracts. It is unlikely that anyone younger than 35 will have the necessary experience and commercial acumen.
The post offers an attractive remuneration package which includes a company car, non-contributory pension, and private health scheme.
The identity of candidates will not be revealed to our client without prior permission given during a confidential discussion.
Please telephone or write for an application form, quoting **Ref: 210/CS/DT,** to **PA Personnel Services,** Ulster Bank House, Shaftesbury Square, Belfast BT2 7DL. Tel: 0232 227467.

Divisional Sales Manager

Vehicle Parts
attractive salary and car

PARTCO

Partco Limited is the wholesaling arm of the £150 million Quinton Hazell automotive components business. We market an extensive range of vehicle parts, garage equipment and tools through a 110 strong nationwide network of high-profile branches.
We are now seeking to recruit an outstanding Sales Manager for one of the four divisions that report to the South and West Operations Executives.
Reporting to the Divisional Manager, but with a dotted line to the National Sales Manager, you will be responsible for the profitable development of sales through the motivation and training of the division's Sales Representatives, Branch Managers and staff.
The opening of regional accounts and development of national account business will also be a key requirement of this position.
Aged 25 to 40 you will already have a successful sales record either as an Area or Branch Manager in the motor factoring trade, with a manufacturer or a distributor. A self-starter you will be able to obtain results through the motivation of others and set high personal standards of achievement.
An excellent benefits package includes BUPA and generous relocation where appropriate.
Please send detailed cv to: Mr B Thomas, Personnel Manager, Partco Limited, Lea Francis House, Kenilworth Road, Balsall Common, Coventry CV7 7DJ.

Manufacturing Superintendents

Coventry
c.£13,500

A leading UK manufacturing company with international interests, our client has achieved a worldwide reputation for producing a range of high quality, complex engineering products.
Major new initiatives which will have a considerable effect on the future shape and direction of the company call for the appointment of high-calibre Manufacturing Superintendents.
Aged at least 28, you'll be given early responsibility — and lots of it — managing your own production or support activity area in a fast-moving multi-component manufacturing operation. You will make an important contribution to the introduction of new manufacturing methods and procedures aimed at increasing efficiency.
Backed by solid engineering/technical skills — gained either by several years' shop floor experience and/or a HNC in engineering, you will direct a workforce of some 200 shift workers. Your responsibilities will include achieving production and quality within set financial and time parameters. Participating in negotiations on company-union agreements and/or piecework payment systems, a mastering of employee relations will be an essential element of this position.
The demands of this job are varied and unique and as such high quality individuals are needed to cope with them. A man-manager, you will be a natural, self motivated leader with a firm but fair approach. Communication, negotiation and organisational skills are a prerequisite of the appointment. The ability to work comfortably with figures and administrative systems would be a useful advantage.
Salary will reflect the importance of this demanding role, and fringe benefits include five weeks holiday, and relocation expenses where applicable. More importantly, our client is looking for committed and successful supervisors who are capable of promotion to manager level.
Please send full cv which will be forwarded to our client unopened. (Address to our Security Manager if listing companies to which it should not be sent.) Ref: B9900/DT, PA Advertising, 6 Highfield Road, Edgbaston, Birmingham B15 3DJ.

Assistant Personnel Manager

Chester-based
c.£13,000

NWS

Ideally aged around 30 and with at least 5 years' general personnel experience. That's the minimum qualification for this challenging appointment at the centre of one of the UK's most successful finance houses.
North West Securities, employing over 1400 people in its head office and nationwide branch network (over 70 branch offices) offers a wide range of financial services including: personal loans, instalment credit, leasing and credit card management to all sectors of the market.
We have an enviable reputation for demonstrating marketing flair and our successful record in recent years makes us a leader in the credit finance business.
To strengthen our central personnel team we now require a graduate qualified IPM member who has experienced managerial responsibility in a busy, commercial organisation.
In addition to a good salary, the company can offer, after a qualifying period, a generous benefits package including: contributory pension scheme, preferential loan terms, BUPA membership, concessionary car leasing scheme, profit sharing, incentive bonus, four weeks' holiday and opportunities for promotion.
Assistance with relocation expenses will be considered where appropriate.
Please write for an application form to: Mr T W Henderson, Assistant General Manager (Staff Department), North West Securities Limited, North West House, City Road, Chester CH1 3AN.
North West Securities is a member of the Bank of Scotland Group.

Export Sales Manager

Highly-innovative watch product range
To operate from a Southern UK base
package c.£30,000 + car
+ superb benefits

This highly successful, privately-owned, medium-sized company has achieved dominant leadership in the acutely price-sensitive 'popular sector' of the watch marketplace.
It has achieved a number of "firsts": • It trail-blazed the introduction of watches, sold in large volume through supermarkets. • It was the first to apply the flair and innovation, associated with the FMCG sector, to the selling and marketing of watches.
Its branded and own-label product range is aggressively sold into a wide range of outlets throughout Europe... mail-order houses, high-street multiples, cash and carries and other developing sectors such as petrol companies... on the basis of price, quality, fashion and technical merit.
With substantial growth forecast for the watch trade — resulting from the enormous technological and cosmetic advances being made — the company is poised for a phase of accelerated growth.
To spearhead its export sales activity, particularly in Belgium, The Netherlands, Austria, Switzerland, Spain, Portugal, South Africa and Scandinavia, an Export Sales Manager is sought who will spend some six months a year on territory.
Aged 28-50, you must have a substantial export sales background covering both administrative and field operations. Total earnings comprise an excellent salary plus a most attractive commission element.

To apply, please send cv or telephone or write for an application form to James Gunn, **Ref: SS63/0357/DT, PA Sales Selection,** Hyde Park House, 60a Knightsbridge, London SW1X 7LE. Tel: 01-235 6060 ext 289.

Administration Manager

City solicitors
c.£20,000

The continued growth of a very well-established firm of solicitors in the City of London coupled with the introduction of increasingly-sophisticated office systems is placing undue burdens upon the Partners concerned with these areas. They are, therefore, seeking to appoint an experienced manager to service their practice in all areas other than accounting; to administer a building housing 170 people; and to oversee the recruitment and conditions of employment of all non-professional staff.

Although experience in a legal environment would be an asset, the prime requirement is for an able administrator who can take a mature, tactful and firm hold in a very busy office and provide maximum back-up for the fee-earning element. An awareness of current recruitment criteria for office staff in the City is essential, together with a knowledge of modern word-processing equipment.
Please send full cv, in confidence, to P A B Wemyss. **Ref: AA25/9172/DT, PA Personnel Services,** Hyde Park House, 60a Knightsbridge, London SW1X 7LE.

Sales Director

Engineered consumables
c.£19,000 + car

During the last five years, this well-known £multimillion turnover subsidiary of a UK public group, has rethought its business, re-established a firm profitable base and is now seeking to accelerate its planned rate of expansion by the appointment of a Sales Director. The worldwide marketing opportunities for its precision and proximity measuring products requires the concentrated attention of a Board member who will have overall responsibility for converting ideas and plans into profitable revenue. The person appointed will head up the total selling operations of the company. He or she will be responsible for the UK and export sales forces, the sales support functions and the effectiveness of the overseas agency/distributor network. Candidates, in their thirties or early forties, must be qualified to degree level, be extremely numerate and have a successful track record in managing the sales of engineered products — preferably to industrial and DIY outlets and on a worldwide scale. This new appointment, which operates alongside a well-developed marketing function, offers the opportunity to make a major impact not only on sales but on the overall running of the business. Salary is negotiable around £19,000 plus car, usual benefits and relocation assistance to the Midlands.
Please send full career details, including current salary, or apply for an application form, to John Todd, **Ref: SM33/9186/DT, PA Personnel Services,** 73-79 King Street, Manchester M2 2JL.

Chief Executive

Commercial vehicles
to £18,000 + car

A small company, which adapts a varied range of commercial chassis for specialised cleansing purposes, requires a General Manager. The vehicles are market leaders and the company receives ample design and technical support. The General Manager will be responsible for preparing plans for the company's growth and development and, after approval, for implementing them. He or she will lead a management team covering sales, administration and manufacture. The main customers are local authorities, both at home and abroad, and the General Manager will be expected to play a prime part in the sales and marketing activities.
Candidates, preferably in their thirties, should be sales managers with experience of selling commercial vehicles to local authorities and/or government agencies. They should be able to demonstrate their readiness to take on the broader responsibilities of general management. Salary is negotiable up to £18,000 plus car. Location is an attractive part of Worcestershire.
Please send cv, in confidence, to J J Jennings. **Ref: GM34/9191/DT, PA Personnel Services,** Hyde Park House, 60a Knightsbridge, London SW1X 7LE.

Purchase Manager

South Wales
c.£16,000 + car

HITACHI
Hitachi Consumer Products (U.K.) Ltd.

Hitachi Consumer Products (UK) Limited is part of perhaps the most renowned and successful organisation in electronic consumer products in the world today.
The outright purchase of a previous joint venture TV manufacturing facility in South Wales now offers us the unique opportunity of developing a more dynamic European operation, capable of meeting the increasingly sophisticated needs of the consumer goods marketplace.
Under completely new management, we have already committed major investment to the site in Aberdare and we have immediate and ambitious plans to rapidly build up the high volume manufacture of quality TVs and to progress into related products production.
Reporting to the Executive Manager — Materials, you will be totally accountable for a worldwide £28 million annual spend on all components and materials through a team of Senior Buyers, Purchasing Officers and support staff.
We need someone with previous experience at Purchase Manager level in high-volume, multi-component manufacturing — preferably electronics. There are good prospects for career development within this exciting new Hitachi Company. The salary is negotiable around the figure indicated and the excellent benefits include generous assistance with relocation.

Please submit comprehensive cv to: Janice Williams, Personnel Secretary, Hitachi Consumer Products (UK) Limited, Hirwaun Industrial Estate, Aberdare, Mid Glamorgan CF44 9UY. Tel: 0685 811451.

Industrial Engineering Opportunities

Key London-based roles

Scholl

Scholl (UK), a very successful and autonomous subsidiary of an American multi-national, manufactures and markets an established and growing range of quality products in the footcare, suncare, hosiery and proprietary medicine fields. Internal promotions have created these opportunities within our London-based manufacturing team:

Industrial Engineering Manager
c.£15,000 + car

Reporting to the Manufacturing Manager and a key member of the management team, you will be responsible for ensuring the optimum cost-effective operation of the company's facilities. Probably aged 30-45 and an engineering graduate (or equivalent), you will have gained sound practical experience in a senior IE role, preferably in an FMCG environment.

Industrial Engineer
c.£10,000 + travel allowance

In this key role within our IE function you will concentrate on identifying and progressing cost-reduction programmes, and resolving complex production/equipment problems. With a sound elec/mech background you must have spent at least 2 years in industrial/production engineering (preferably consumer goods).
Both posts offer substantial benefits (including relocation assistance if appropriate), and development prospects are excellent.
To apply, please contact Gilbert Thompson, Personnel Manager — Operations, Scholl (UK), 182-204 St John Street, London EC1P 1DH. Tel: 01-253 2030.

Sales Engineer

For the fluid power industry
South-East England
attractive package + car

Aeroquip

Aeroquip UK, part of the Libby-Owens-Ford Company whose UK interests also include Vickers Systems and Double "A" Hydraulics, is a leading manufacturer of fluid power components.
We are now looking to recruit a Sales Engineer to cover South-East England, including London and Kent. Supported by the sophisticated administrative and technical facilities of an international company you will sell to original equipment manufacturers and through a network of distributors serving the after market.
You will have a successful record of selling in an engineering/industrial environment. A knowledge of hydraulics would be a distinct advantage.
We offer an attractive salary and benefits package including a company car.
Please write with full career details to: Martin Lawrence, Group Personnel Manager, Aeroquip UK, PO Box 29, Studley Road, Redditch B98 7HQ, or telephone 0527 20292.

Regional Servicing Manager

Valves and pumps
Suffolk
c.£11,500 + car

As part of a substantial engineering group, the Crane Service Division repairs and services valves, pumps and related equipment on customers' premises and from regional workshops throughout the UK. In the last four years, turnover has increased from £0.5m to £3.5m, mainly by acquisition and the Division is now the leading business in its market sector.
The Regional Servicing Manager, based at Ipswich, is accountable for the profitable operation of a well-equipped workshop employing about 20 people and for providing service to customers in the South-East counties including London.
Applicants should have an engineering qualification and either technical or commercial experience at management level of workshop/contract services in a customer oriented business.
Generous relocation assistance will be given to our attractive coastal location in Suffolk.

Please write in confidence with career and salary details to Peter Rains, Employee Relations Manager, Crane Limited, Nacton Road, Ipswich, Suffolk.

PA consulting group : Management Consulting · Technology · Computers and Telecommunications · Personnel Services

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STATIONERY SALES DIRECTOR AND REPRESENTATIVES

A well established stationery company also dealing in office equipment and computer supplies with an annual turnover of £8,000,000, whose present growth has created a need for an additional Sales Director in the London area. Starting salary £20,000-£30,000 p.a. plus car, out of pocket expenses and profit sharing scheme, plus eventual share option scheme.

We are a rapidly expanding company with a good profit record and are looking for a person who must be fully experienced in the stationery trade and who is ambitious and self-motivating with good staff management skills.

We are also seeking to expand our sales force in the London area by appointing four new stationery representatives, starting salary to be £9,000 plus car, out of pocket expenses and a generous commission. Most of our reps. are earning in the region of £12,000-£18,000 p.a. Must however be fully experienced with the stationery trade.

Salaries quoted above are minimum and negotiable depending on experience.

Please reply in writing stating previous experience to S.S.18854, Daily Telegraph, EC4.

TOP SALES JOB

Sales Engineer required for selling specialist equipment to local councils and private sector. Position South or South East of London.

Experience in material handling desirable but not essential.

This is a top job with a major manufacturer, well rewarded with long term prospects.

Relocation costs if applicable for the right people.

Full details and application form 'phone or write to:

Ian Farr, Administration Director,
Selvoke Dempster Limited,
Letchworth Garden City, Hertfordshire.
Tel: 04626-6555

XEROGRAPHIC SPECIALIST

for our busy energetic Research and Development team in Wellingborough, Northamptonshire. As a member of the Special Projects Group you will be responsible for the scientific aspects of the Xerographic Research and Development Programme, quality assurance and liaison with outside agencies and suppliers to ensure successful product performance.

We consider "hands on" experience in the field of Xerography is essential with proven project handling abilities, coupled with relevant academic qualifications.

This is an excellent opportunity to join the winning team which produced the Harper 5200—the world's first automatic A.O. Plain Paper Copier—and to play an influential part in our future plans.

If you feel you are looking for a challenge and to work under pressure to achieve objectives, I will be pleased to hear from you, by sending a detailed Curriculum Vitae.

Harper & Tunstall Limited
WELLINGBOROUGH, ENGLAND.

R. R. Williams,
Personnel Manager,
Harper & Tunstall Limited,
Denington Road, Denington,
Wellingborough,
Northants NN8 2QH

We are one of the most respected and innovative organisations in the world of telecommunications. To take further advantage of the liberalised market we are now planning a series of new product launches. This creates the following opportunities for highly professional sales people.

System Sales

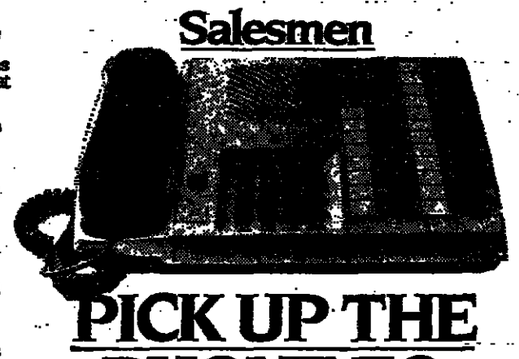
We have several openings for people to sell our complete range of communication products operating through our nationwide structure of branch offices. If you have proven experience of selling capital equipment we will provide all the technical training you need.

Major Accounts Sales

You will be selling a full range of telecommunications systems, including our "futureproof" digital PABX, to major customers in either the Midlands or the North East. To be successful you will need a sound knowledge of datacomms and the ability to conduct negotiations at a senior level.

The rewards for your achievements will include an attractive salary, generous incentive rewards and a company car. So, phone through to your future today until 8.00pm and ask for the local sales manager.
London 01-390 1177
Manchester (061) 832 9715
Newcastle (0632) 583331
Sheffield (0742) 685941
Birmingham (021) 550 8251 or leave a message on our jobline (0403) 68511 anytime, or write, enclosing a full C.V. **V.H. Harris, Personnel Manager, Thorn Ericsson Telecommunications Limited, Viking House, Foundry Lane, Horsham, West Sussex RH13 5QF.**
These positions are open equally to men or women.

Salesmen



PICK UP THE PHONE TO YOUR FUTURE

THORN EMI ERICSSON
Partners in Communication

ENGINEERS

CHANGING YOUR JOB?

How long should it take? What difference does a good degree really make? What are the latest salary trends?

Our FREE job-finders package has all the answers for professional engineers. If you're under 40 have BSc HND HNC and are seriously seeking a new career position, contact the specialists today.

Strategic Recruitment Ltd
SRL FREEPOST Challenger House London W8 6BR
01-993 6179 ANYTIME

TECHNICAL SALES EXECUTIVE

required for paint company. Experience in coil coatings and or can coating essential. Please apply to J. S. Astley, Dexter Midland Coatings, Parkway, Deeside Industrial Park, Deeside, Clwyd CH5 2NN.

ELECTRONICS

PRODUCT GROUP MANAGER

£17,500-£20,000

Clearly, the continuing advancement of a high technology company depends to a large extent on the perception, enthusiasm and skill of its senior engineering staff. This is particularly true of those engineers who are tasked with identifying a market gap and devising, from all the resources at their command, ways of filling it with a purpose designed company product.

It's no surprise that these engineers are fairly rare – but we can now offer you the chance to join them. Our client currently has the requirement within one of their operating groups for a qualified and experienced person to help guide them to further success.

The Group has a wide range of interests in market areas which include Acoustics, Avionics, Computers, PCM, Networking, Monitoring and Guidance Systems. Ideally we are looking for someone who can use experience in one or more of these areas to fully exploit outstanding market potential.

You'll lead a highly professional and deeply committed team responsible for encouraging and developing the ideas which shape and create the products the company requires.

As part of a senior management team you'll have the opportunity to demonstrate leadership, electronics design skills, marketing and promotional sense. Make a move to the type of management which is motivated by front line engineering/marketing considerations.

For more information and to arrange an interview, contact Chris Goodman at Techstaff 031-225 7586 or write to him at 17 Great Stuart Street, Edinburgh EH3 7TP. Ref DT.

A major force in Scottish High Technology Recruitment.

17 Great Stuart Street, Edinburgh EH3 7TP.

TECHSTAFF

Telecommunications Design & Development

Extend the frontiers of tomorrow's technology

Our clients are renowned for the unfailingly high standards they have set in the fast moving world of international telecommunications. Their firm commitment to advanced programmes of R & D is known throughout the industry, and forms the basis of their state-of-the-art digital products and transmission systems.

Today, optimum quality and innovation is still the purpose of their mission, and, to build on this already outstanding record of design achievement, they now seek to add more of the world's top communications engineers to their specialist teams in Phoenix, Arizona.

Our client's location is as exceptional as their place at the forefront of telecommunications technology. Arizona, deep in the American Sun Belt, is a scenic state with a rich, historic past, an energetic, productive present and an exciting future.

Having recruited from the UK before they now wish to meet degree level candidates with 3-5 years experience in a relevant discipline:

Transmission Systems Ref: 3183/1

To specify, design, document and test systems hardware. Projects will include. PCM subscriber and high speed digital multiplex systems. ISDN projects, etc. Experience in designing digital multiplex products, switching circuits, PLLs, clock recovery circuits, diagnostics hardware and microprocessor interface circuits is essential.

Fibre optics specialists are also required.

Business Systems Ref: 3183/2

To undertake design and development work on PABX's, call processing, data collection and database systems for business communication products. Experience in hardware design, software systems and/or datacomms is sought.

Software Technology Ref: 3183/3

To identify, investigate and prototype concepts, methodologies, implementation techniques and development tools. Opportunities exist in the areas of strategic planning, systems specification and implementation, software design and test tools.

Advanced Projects Ref: 3183/4

For R & D into advanced switching concepts, network technology and planning and systems software/protocols. Candidates for these positions should ideally possess MSc or PhD level qualifications as well as related experience.

To attract the best, our client is offering outstanding salaries, a superb range of generous benefits, a complete relocation package and assistance with visa and travelling arrangements.

In Phoenix, you'll be enjoying all the facilities of a vibrant, lively and sophisticated city, with a young, forward-looking population and a healthy tradition of outdoor sports. Swimming, horseback riding, fishing and hunting are all popular pursuits. Arizona has over 90 lakes too, so sailing and water-skiing are also everyday activities.

Contact us immediately to find out more about our client's technological programme of advancement, and the exciting new lifestyle that could be yours and your family's in Arizona. We have a comprehensive information package waiting for you, therefore:

Telephone us or write, enclosing your CV, to: G. T. Elliot, at American Technical Selection, 178-202 Great Portland Street, London W1N 5TB. Tel: 01-636 2130 or 631-1038, quoting the appropriate reference number.

PHOENIX

AMERICAN TECHNICAL SELECTION

Engineering Opportunities

Morecambe Field Operations

British Gas are making further advances into Offshore Gas Production with their Morecambe Field operations. With the first gas coming onshore in January the Field is all set to reach full production over the next two years. The Morecambe Field is one of the largest around the shores of Britain and employs unique drilling and exploration techniques to take full advantage of massive reserves in excess of five trillion cubic feet.

We are now building our Engineering back-up teams and are looking for experienced professionals willing to face the challenge of this major offshore operation.

Telecoms/Computer Engineers

Reporting directly to the Technical Manager you will be responsible for the investigation of problems encountered both on and offshore, recommending solutions and controlling their application via the Engineering Maintenance Department, setting up programmes for equipment inspection and ensuring compliance with statutory requirements.

This is a senior position requiring the successful applicant to have Chartered Engineer status together with several years experience in the design, installation and commissioning of communication equipment – HF, VHF, UHF, Microwave links and digital exchange systems – preferably gained within the offshore oil/gas industry.

Ref: REA/10098/079

Structures and Pipeline Engineer

Assisting the Structural Pipeline Engineer within the Technical Services Department. Responsibilities will include: the setting up and monitoring of inspection projects; undertaking feasibility studies resulting from problems highlighted by inspection programmes; structural engineering design and stress analysis for jacket and topsides and control of designers and draughtsmen.

The successful applicant should be qualified to degree level or equivalent in Civil or Structural Engineering with 3-5 years offshore engineering experience, probably gained with a construction contractor. A practical approach to problem solving and the ability to prepare detailed reports and co-ordinate R&D projects are essential qualities.

Ref: REA/10226/079

Instrumentation Engineer

Assisting the Control and Instrument Engineer, responsibilities will include: the evaluation of operational problems; the design of and recommendation of modifications and additions to process instrumentation systems; inspection of systems to ensure correct operation within specifications; checking that records of all instruments installed are kept up-to-date; and ensuring that satisfactory procedures for all instrumentation maintenance are complied with. You will also be expected to assist with Commissioning of plant modification and additions.

The successful applicant should be educated to a minimum of HNC/HND or equivalent in Control Engineering with 3-5 years experience in Petrochemical & Process plant, preferably gained within the offshore industry.

Ref: REA/10224/079

All the above vacancies are based in our just completed purpose built offices in Heysham, but will obviously involve overnight stays offshore. The centre is located in an ideal site, not far from the beautiful English Lakes, with easy access to the Midland cities and London.

Salaries and benefits are competitive.

To apply please write, enclosing full personal and career details, and quoting the appropriate reference number, to: Senior Personnel Officer (HQ Services), British Gas, 59 Bryanston Street, London W1A 2AZ.

BRITISH GAS

Safety Officers

Policies and Audits — Aberdeen based

BP Petroleum Development's principal activities are exploration for and production of oil and gas in the UK and continental shelf. We operate the Forties, Buchan and Magnus oilfields, the Sullom Voe oil terminal and the West Sole gas field. These activities demand that progressive attention is focussed upon the health, safety and environmental aspects of our operations.

The Health, Safety and Environmental Services Division, based at Dyce, is responsible for the development of safety support services to the operating areas. The task of the Safety Officer can be summarised as:

- ★ Advising on and developing safety policies, standards and safety management systems.
- ★ Organising and undertaking safety audits, accident and incident investigations, and preparing progress reports.
- ★ Preparation and review of company safety regulations and procedures.
- ★ General provision of safety advice on operational matters.

Candidates, educated to degree level in engineering and with membership of the relevant engineering institution, should preferably hold AMIOSH. Each post requires at least five years industrial experience in a senior operational position with safety responsibilities or alternatively in government agencies responsible for developing or applying safety standards. Experience of offshore activities and knowledge of safety legislation is desirable.

An excellent salary is offered together with major international oil company benefits including a non-contributory pension scheme, free restaurant, sports/social facilities at the Dyce office complex and, where appropriate, generous relocation assistance.

Please write or telephone for an application form, quoting ref. D/182 to:

Mrs. J. M. Cormack
Assistant Administration Officer,
BP Petroleum Development Ltd.,
Farburn Industrial Estate,
Dyce, ABERDEEN AB2 0PB
Telephone: (0224) 832512

BP

BP PETROLEUM DEVELOPMENT LIMITED

BP is an equal opportunity employer.

HTE

High Technology Electronics Ltd

A subsidiary of the Grand Metropolitan Group

£18½K package inc. car — **South Coast**

High Technology Electronics has established itself as one of the UK leaders in the field of specialised business and industrial electronics, on the principle of 'client first'.

Launched in 1980 by two enterprising engineers, their client-orientated approach in the production of bespoke computer and control systems has led to a projected turnover of £6m in 1985 with 100 people employed. Projects have been successfully concluded in a wide range of industries, including telecommunications, viewdata teletext, cable TV and office automation.

Part of the Grand Metropolitan Group, HTE is now well poised for further expansion. As a base for the future structured growth of the company they have created two new managerial roles.

DESIGN MANAGER (Hardware)

To manage a team of designers and technicians, producing microprocessor based designs. Areas of responsibility include design approval, work scheduling and forward planning. Current hardware includes Z80, 8086, 68000 and 16032. Applicants should have a background in microprocessor design, preferably with some staff responsibility.

SYSTEMS MANAGER (Software)

To set up and manage a team of software engineers providing systems solutions to the expanding end user markets. Experience of developing CPM, CONCURRENT CPM and MS/DOS systems is essential. The majority of current software development is undertaken in ASSEMBLER. Man management experience would be beneficial.

Ideally candidates for both positions will be aged between 25–35 with a degree level of qualification, although experience and proven ability are most important.

HTE are situated on the outskirts of Southampton, an area with considerable leisure facilities such as fishing and sailing and in close proximity to the New Forest. Benefits include an excellent, flexible package and considerable career potential with this young, high growth company. Generous assistance with relocation will be offered where appropriate.

To apply, please telephone or write with full career details to Arthur Hutt, Director.

ROLES RESEARCH
PERSONNEL SEARCH AND SELECTION

7 YORK ROAD
MAIDENHEAD
BERKS SL6 1SQ
TEL: 0628 37649
0628 72112

General Purchasing Manager

Ransomes, manufacturers of quality professional grass cutting and farm machinery, wish to appoint a General Purchasing Manager to lead their Purchasing Department.

The successful applicant will currently hold a senior position within a purchasing department, ideally in a mechanical engineering or related environment, and have the ability to understand design and quality requirements.

Working with the latest in computers, you will need to be familiar with the use of computerised system of progress control within a buying function, coupled with good communication and administrative skills, as you will be required to liaise externally with the supplier and internally with departmental managers.

Aged 30-45, it is envisaged you will hold an HND or degree in Engineering, however, what is more important is good, solid experience.

The Company offers an attractive salary commensurate with this senior position together with a company car, free medical insurance and other benefits you would associate with a major employer.

Assistance with relocation expenses will be offered where necessary.

Please apply in writing with full career and personal details to:

R.G. Smith, Personnel Director,
Ransomes Sims & Jefferies plc,
Nacton Works, Ipswich IP3 9QG.

RANSOMES

Graduate Chemist

for Technical Service, Teesside

TIL is a division of Tioxide UK Limited and is engaged in the manufacture and marketing of organic titanates and related products for many areas of the surface coatings and other industries.

A young Chemistry graduate with two or three years experience in the development of surface coatings, particularly those using cross-linking agents, is required to join our technical service team, which is located in our laboratories in Stockton-on-Tees.

There is an immediate technical challenge in the need to penetrate new markets and there are positive opportunities for career advancement in this rapidly expanding sector of the chemical manufacturing industry.

An excellent remuneration package is offered, including a competitive salary, non-contributory pension and generous relocation assistance where required.

Please apply in writing, giving brief details of qualifications and experience to:

The Staff Personnel Manager,
Tioxide UK Limited, Haverton Hill Road,
Billingham, Cleveland TS23 1PS.

Tioxide
white pigments for industry

Area General Manager

Saudi Arabia — c. £28,000 + Profit Share

A major indigenous organisation with international interests in the production and distribution of photocopiers and paper, requires a General Manager for one of its area offices.

The position requires a person with a proven track record in sales, marketing and finance within the photocopier and dye line printer business. The successful candidate must have the ability and personality required to succeed in a highly competitive and rapidly evolving environment. Previous overseas experience would be advantageous, but is not essential.

The company offers an excellent benefits package, including a high tax free salary, profit share, married status, furnished accommodation and a company car.

To apply please forward a full cv quoting ref: 490 to:–

Roderic Unger & Partners Limited,
11 High Street, Barnet, Herts.

Roderic Unger
Recruitment Consultants

SALES CONSULTANTS

THE GALLAHER TOBACCO GROUP — c £18,000

Our Client, who is the undisputed leader in their field, markets a range of products/services that are second to none in their industry.

Their current expansion programme requires additional consultants in the following areas:

Scotland	The Midlands
Bristol/Avon	London

Dealing at all levels, you must be able to demonstrate a successful sales career to date, probably gained in a new business/capital equipment environment and have the flair and ability to construct major sales presentations in an aggressive and entrepreneurial industry.

Ideally aged 25-35 you will possess the talent and determination to capitalise upon a first class induction programme and the opportunities for advancement that are available within a company totally committed to the development of its people.

In return you will enjoy a basic salary to £10,000, plus negotiable guarantees, an excellent "no limit" commission scheme and the kind of car and benefits package you would expect from a successful company turning over in excess of £150m.

For further details telephone Anthea Wood on 021-643 3368 or write to her at:

SSA, Elizabeth House, Suffolk Street, Queensway, Birmingham B1 1LS.

Interviews will be held locally.

Applications are invited from both men and women.

TECHNICAL SALES REPRESENTATIVE

for HOME COUNTIES TERRITORY

Our client, a major British manufacturer of Water Treatment and General Industrial Chemicals, wishes to appoint a Technical Sales Representative with relevant industrial and market experience.

The successful candidate will bring to the job sound business acumen and unquestionable ability to exploit sales and market opportunities for the company's specialist product range.

This is an important position in the company which requires a proven record of personal ability to not only maintain and develop existing accounts but to also search out and create new business opportunities. Success in the job necessitates the application of a total Technical Sales Approach and would ideally suit a mature person who gains satisfaction from personal accountability as well as having a major influence on his/her own destiny.

A mature enthusiastic attitude is necessary to fully exploit this career opportunity. The upper age limit may be 45 years and an attractive salary + commission package is offered to the right person.

Minimum technical qualifications would be satisfied by practical "hands on" experience gained in a Plant Engineering environment.

Replies, all of which will be answered, should include a full CV with details of personal experience relevant to the position requirements. State clearly in your reply any organisation you do not wish to consider joining.

Ron Black Associates, 3 Sidelands Road, Stratford-upon-Avon, CV37 9DS. Tel. 0789-203378.

EXPORT REGIONAL SALES MANAGER

for MIDDLE EAST TERRITORY

Our client, a major British manufacturer of Electrical Control & Distribution products wishes to appoint a U.K. Based Regional Sales Manager with relevant industry & market experience.

The successful candidate will bring to the job sound business acumen and undoubted ability to exploit sales & market opportunities. A proven record of supporting and motivating local Agents/Distributors to achieve planned targets is an essential quality as well as demonstrating successful personal sales achievement in this territory.

Success in the job necessitates the application of a total Marketing approach and would suit a person who gains satisfaction from personal accountability and having a major influence on his/her own destiny. A mature enthusiastic attitude is necessary to fully exploit this career opportunity. The upper age limit is 45 years and an attractive salary + bonus package will be offered to the right person.

Minimum technical qualifications would be satisfied by an HNC/HND Electrical or equivalent.

Replies, all of which will be answered, should include a full CV and details of your experience relevant to the requirements of this position. State clearly any organisation you do not wish to consider joining.

Ron Black Associates, 3 Sidelands Road, Stratford-upon-Avon, CV37 9DS. Tel: 0789 203378.

Sales Manager – Kingston, Surrey

£12,000-£15,000 + Car + Bonus

Universal specialist in sales ledger management, cash flow and debt collection. Required to lead up-to-date sales team responsible to M.D. for control of sales and expansion of business. Management background with record of successful achievements. Aged 28-35.

Full c.v. to Bridget A. Saunders, Co. Secretary, Universal Company Management Ltd., 30/36 Fife Road, Kingston, KT1 1TL.

MANAGEMENT CONSULTANT—Manufacturing Industry

This is a small but successful partnership. Our main areas of operation are associated with manufacturing control and information systems including costing and standard data integrated with payment schemes and production planning.

We are seeking a graduate, aged about 30, who has worked in production, costing, production engineering, production control or industrial relations in a factory environment.

Applicants must be prepared to work on assignment in any part of the UK. Training in specific techniques will be given according to the background of the successful candidate.

Starting salary will be related to experience and thereafter prospects are excellent, depending solely on ability.

Please apply enclosing a full c.v. to: J. G. Foster, Foster & Scott Management Consultants, 38, Northumberland Road, Leamington Spa, Warwickshire CV32 6HG.

FOSTER & SCOTT MANAGEMENT CONSULTANTS

Technical Consultancy

Recent re-organisation of Granlund Energy Consultants, the UK arm of Finland's leading energy and HVAC Engineering Company, has created two exciting opportunities based in their West London head office.

In both cases you will, together with appropriate engineering qualifications, have a keen interest in technical problem solving including the use of computer aided modelling and simulation.

SENIOR CONSULTANT

With good industrial experience and HVAC knowledge, you will be responsible, directly to the UK Technical Director, for the control and motivation of technical staff and the time management of complex projects.

CONSULTANT

Perhaps less experienced but, ideally with some working knowledge of HVAC, you will above all have a keen desire to learn computer aided design techniques, and the commitment necessary to fit into a dynamic consultancy team.

In either position you will receive an attractive salary, company car, good benefits package, full product training (UK and abroad) and the on-going development that will ensure success.

Applicants, male or female, should apply in the first instance to Fiona Baxter, Mercuri Urval Ltd, 1 College Road, Harrow, Middlesex, HA1 1YZ, quoting reference no. 525.

Mercuri Urval

هكذا من الأصل

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For the ambitious... the career seeker.

WHY WE NEED YOU

Our new business is growing rapidly, encouraged by the Society's high rating in surveys of investment, pension and life assurance schemes by financial journals such as The Economist, Money Management and Planned Savings.

Calls made upon us for financial advice, require us to increase our negotiating staff in order to provide our customary high level of personal service.

OUR PLACE IN THE MARKET

Apart from being the oldest mutual life office in the world, our results, year by year, prove us to be one of the most dynamic. We have increased our new annual premium income by 75% in the past 2 years to a total of £79.14m in 1984.

The contracts we recommend are known to be highly competitive – to the degree that they are self-attracting. In the main we advise directors, executives, professional people and the self-employed.

Our services range from personal investment and life assurance advice, through partnership planning, to dealing with corporate situations.

THE CAREER OPPORTUNITY

This is no ordinary selling job. There are extensive training courses to equip you to be thoroughly professional. Our reputation rests on your ability to survey a client's financial needs and to provide tailor-made solutions. From the outset you will be assigned a client portfolio. Your capability to accept further responsibility, including management, will be regularly assessed.

Performance related bonuses will increase your basic salary. You will be provided with a car, free pension and life assurance and eligibility for a low-cost staff house purchase scheme.

WHO SHOULD APPLY

Executives from commerce/industry. The successful in sales/marketing. £18,000+ per annum capability essential.

Opportunities are available in May 1985 in each of the locations shown. If you are aged between 25 and 43 (strictly that age bracket) and feel that you have the qualities we require then telephone the Branch Manager whose name appears underneath the area in which you are interested.

Milton Keynes
A. J. BRADLEY
Aylesbury 34721

Shrewsbury
M. N. BROWN
Birmingham 233 3166

North Devon
W. F. KIRK
Exeter 32135

Liverpool
D. G. HUGHES
Liverpool 236 1825

Orpington/Bromley
A. B. NEWIES
Maidstone 61547

The Equitable Life
The oldest mutual life office in the world
4 Coleman Street, London EC2R 5AP.

Hardware/Software Engineers c.£10-16,000

The dreams that technology's made of....

...or, as we call it, "Imagineering." It's all about combining imagination, creativity and engineering excellence to create a product range as fascinating in concept as it is technologically advanced.

Here at Crosfield Electronics, our commitment to "Imagineering" has given birth to a generation of computer-based colour graphics and high speed data comms systems so sophisticated, other companies are still dreaming about them. Success, (so they say), breeds opportunity – we're now expanding our design team and would like to meet experienced, high calibre "Imagineers" with the skills and creativity to make a lasting impression on hardware and software design.

Hardware Engineers c.£10-16,000

An integral member in a multi-project, small team environment, you'll be tackling TTL/ECL design on 16 and 32 bit micros. It's an environment renowned for innovation and scope for individual creativity.

Software Engineers c.£10-16,000

By their very nature, our systems are highly software dependent, and new projects are increasingly software conceived and led. The breadth of the technology demands a broad based design approach, so a flair for Assemblers and high-level real-time programming is a must.

In both cases, we're looking for talented engineers, graduates with at least 2 years experience of hardware and/or software design – the potential to assume early Project Leader responsibility would be a definite asset.

We'd like to meet you and add more definition and colour to the picture. Call Mike Sterling on (0442) 218311 for an informal discussion about what the future could hold for you. Alternatively, for a comprehensive information package ring (0442) 42557 (24 hour answerphone) or write enclosing your CV to him at, Crosfield Electronics Ltd., Three Cherry Trees Lane, Hemel Hempstead, Herts. HP2 7RH.

A Division of the De La Rue Company plc

Imagineering
Crosfield Electronics
Engineering the imagination

Representatives

Roofing Specialists

£10,500 + Benefits + Cavalier 1.6L
Greater London – Kent – Herts/Berks

A superb opportunity has occurred to join one of the UK's leading groups specialising in the sale of roofing products.

The successful candidates will be under 35 and will already be experienced in selling to the building industry, ideally with a good knowledge of roofing problems.

The Company offers an outstanding career development plan within a well organised structure. Terms and conditions are excellent and prospects are all that ambitious young salespeople would expect.

Please apply in writing giving full details of your career to date and quoting reference L/1061/RS to the Managing Director:

Lynnpoint Limited
SALES RECRUITMENT SPECIALISTS
Hesketh House Portman Square London W1H 0JH

Austin Knight Advertising

London: 01-437 9261
Birmingham: 021-454 7351

Materials Manager

c.£15,000 + Car — *Midlands*

Our client, an autonomous company within a large and successful British engineering based Group, is currently re-organising its top management structure in order to strengthen and expand its business.

Reporting directly to the Director and General Manager, the Materials Manager will be responsible for controlling all purchasing, production and material control and stores activities in a profit conscious environment. A prime task will be the development of computerised systems.

Candidates, male or female, probably in their 30's and experienced in all aspects of materials management, must be able to demonstrate an ability to work as a key member of the senior management team.

Salary is negotiable around £15,000 plus car, pension and life assurance benefits. A relocation package is available.

Please forward a full c.v. or telephone or write for an application form quoting ref: CR/3616, to Adrian Wakelin, Alba Selection Limited, Tricorn House, 51-53 Hagley Road, Edgbaston, Birmingham B16 8TG. Tel: 021-454 3869. Applications will be forwarded directly to the client, so please list separately any companies to whom your application should not be sent.

ALBA SELECTION LTD

Purchasing Services Manager

Attractive salary + car

RAC Motoring Services are seeking an experienced Purchasing Executive, male or female, with extensive knowledge in print buying, stationery and other allied services. Experience must include at least five years in a managerial role.

The Company offers an attractive starting salary, Company car and other benefits.

To apply, send detailed résumé to Mr. V. H. Canty, Personnel Administration Manager, RAC Motoring Services, P.O. Box 100, RAC House, Lansdowne Road, Croydon CR9 7JA.

RAC Better By Miles

Software Engineer

c.£15,000

Our client, located near the Cotswolds, is seeking an innovative and creative Engineer to work in their field of non-contact gauging.

This is a senior appointment reporting directly to the Technical Manager. Applicants, male or female, should be qualified to at least BSc Hons standard, in a relevant subject, with substantial experience in the field of electronics and be capable of original design and preparation of real-time assembly-level software for microcomputers.

An appreciation of electronic hardware design would be advantageous.

Various fringe benefits are available. Reasonable relocation expenses paid where relevant.

Please reply with a full c.v. to: Ref: AHS 1254, Austin Knight Advertising UK Limited, Brunswick House, Upper York Street, Bristol BS2 8QN.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Confidential Reply Supervisor.

Austin Knight Advertising — BRISTOL

International Administrator

c.£10,000 — *Orpington*

An Executive in charge of the European and North American operations of a substantial international Company is looking for a man or woman to assist him with administration work connected with a group of subsidiary companies in the territories under his control.

The requirements are education to degree standard, knowledge of a second language, and an active logical mind. An open and flexible attitude to international matters is required and it should be noted the work is not confined to the territories named above, nor is it limited to administration, for the Executive engages in international negotiations in many countries.

The Administrator will be given lengthy training in the Company's products and capabilities before taking up a post of significant responsibility and deep interest.

Age could be late twenties, but there are no rigid limits. Location Orpington. Some international travel would be involved in due course.

Please write in confidence, enclosing a full c.v. to Confidential Reply Service, Ref: ASI 9172, Austin Knight Advertising Limited, London W1A 1DS.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Confidential Reply Supervisor.

Austin Knight Advertising — LONDON

Strategic Planning Manager

c.£25,000 + Executive Car

A major organisation based in the North West of England wishes to appoint a Strategic Planning Manager whose task will be to research, analyse and propose major investment opportunities for the company involving acquisitions, diversification of existing businesses, joint ventures and any other viable opportunities compatible with established Company objectives.

In addition, the person appointed will be heavily involved in the preparation of operating and marketing plans for Board approval.

This appointment will provide considerable scope for a highly numerate, young (28-35) graduate (male or female), preferably with post graduate qualifications (e.g. MBA), who has had significant experience of project appraisal, investment analysis and corporate planning in a major commercial environment.

Salary and other benefits will be commensurate with the importance of this appointment and generous relocation assistance will be available if required.

Please apply in writing to Confidential Reply Service, Ref: APS 613, Austin Knight Advertising UK Limited, 35 Peter Street, Manchester M2 5GD.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Confidential Reply Supervisor.

Austin Knight Advertising — MANCHESTER

Distribution Planning Manager

Home Counties

Our Client, a National Company within a public Group produces and sells a highly perishable product. They now have created the above appointment to strengthen the management team in the Distribution function.

The brief is to develop and maintain a national trunking network, in close co-operation with Unit management to achieve economies of movement and quality of service by applying modern planning and control techniques.

Reporting to the Distribution Controller, the successful candidate is likely to be a graduate in mathematics/computing or similar discipline, aged 30/35 with specific experience in the use of computers for logistics planning and an appreciation of distribution and transport law. He/she will be capable of working under pressure, either leading and organising major projects or contributing as a team member to others.

An attractive starting salary will be offered, a company car provided, and assistance with relocation expenses if appropriate.

Please apply in writing to Confidential Reply Service, Ref: AED 573, Austin Knight Advertising UK Limited, 66a High Street, Egham, Surrey TW20 9EY.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Confidential Reply Supervisor.

Austin Knight Advertising — EGHAM

Electrical Engineer

c.£13,500 + car — *Northampton*

We have just commissioned one of the most modern continuous high vacuum sputtering plants in the world to coat glass for our extensive high quality door and window products.

In building up the team for full production, we are looking for a qualified and experienced Electrical Engineer to design and run the maintenance programme and control of a small maintenance staff.

The successful candidate (male or female) will be over 28, educated to at least HND or equivalent and with considerable experience of working with electronic equipment with a particular emphasis on instrumentation and programmable controllers. Experience in continuous process or vacuum plant would be an advantage.

Attractive benefits apply including a Company car plus a generous Pension Scheme with free Life Assurance and good low-cost housing opportunities in an attractive part of the Country.

Applications in writing only (2 page c.v.) to: J. R. Stredwick, (Personnel Manager), Everest Double Glazing, Everest House, Cuffley, Potters Bar, Herts EN6 4SG.

Interviews will be held locally.

a member of the RTZ Group

Sales Engineers

£13,000 + car — *Aerospace*

Graviner Limited design and manufacture high technology systems for aircraft and missile applications.

The introduction of further new products and business growth have indicated the need for experienced Sales Engineers who will be responsible for sales of sophisticated fire protection equipment to Aircraft Manufacturers and Airlines. Current in-depth experience of selling to the European Aerospace industry is essential.

The ideal candidates, male or female, will be aged between 25 and 45 and have sound electro-mechanical background to HNC or Degree level with practical experience gained in an Aerospace Company.

The appointment will carry an attractive salary and conditions of employment and a Ford 1.6 litre saloon car will be provided.

If you are interested please write or telephone for an application form to: David Garrod, Personnel Director, Graviner Limited, Poyle Road, Colnbrook, Slough, Berks SL3 0HB. Telephone: Slough (0753) 683245.

GRAVINER

London, Birmingham, Bristol, Chelmsford, Egham, Glasgow, Manchester, Newcastle, Sheffield, Southampton, Welwyn, North America, S. Africa, Australia. Affiliates throughout Europe.

Sales Representatives

The DHL Group, the world's largest international courier service, requires sales representatives in the Middle East.

The job objective is to promote and sell their service through existing customers and, more importantly, by developing new business. It is essential to liaise regularly with other members of the Group to ensure sales targets are met and customers have complete confidence in the service.

The candidates we are looking for must be self-motivated and prepared to work in a non-European environment although living standards are high and the general atmosphere is extremely Westernised. Patience and tact must be balanced with the drive to succeed – a two-year commitment is envisaged. Ideally candidates should have selling experience in a service industry, though this is not essential. Age 20-30 years and single.

The benefits. The salary package is extremely attractive – non-taxable; free villa accommodation and food allowance; company car and out-of-pocket expenses. 5 weeks annual plus two R+R leaves with air fares paid to London.

Please write in the first instance enclosing a brief curriculum vitae to J.J. Sellar, Numerate Personnel Ltd, 3a High Street, Epsom, Surrey, KT19 8DA.

c$18,000 + Commission

MANUFACTURING MANAGER

London — **c. £14,000 and car**

This is a long established and successful medium sized company which designs and manufactures bespoke furniture and furnishings to a very high standard. A manager is required to be wholly accountable for production and distribution and to control a small team totally responsible for this. Essential skills for this key role are the ability to manage and motivate a skilled workforce, profit orientation, expertise in production planning and control and procurement.

Candidates, probably aged 35 to 45, will be able to communicate to and negotiate with staff at all levels and must demonstrate a record of success in cost control, increased productivity and profits, the generation of sales and developing a team in an independent profit centre.

This is a challenging and demanding position with good prospects for someone with drive, initiative and self-motivation. Benefits include negotiable salary, eligibility for profit sharing, car, health plan options, pension and relocation where appropriate.

Please send a detailed career history, in strict confidence, to: Nicholas Potter, quoting reference 180/DT Mainstay Management Services Ltd. 34 York Street, Twickenham, Middlesex. TW1 3LJ. Tel: 01-891 3301

MAINSTAY Management Services

WE MAKE THE WORLD'S FINEST PHOTOCOPIERS. WE NEED VERY SPECIAL PEOPLE TO SELL THEM.

We've earned an enviable reputation marketing a range of technologically advanced plain paper copiers.

For instance, the Minolta EP450Z and EP650Z Zoom copiers were the first of their kind to come onto the market.

To help further our considerable and rapidly growing success we are looking for six new Area Managers to liaise directly with our Authorised Dealers.

The six areas are; London, The Midlands, Scotland, The West Country, The South East and The South Coast.

We are looking for people with experience in our market, and the necessary drive and commitment to succeed in a highly competitive business.

Salaries and benefits will, naturally, be commensurate to the exciting positions we offer. Though one can expect to earn £20,000 (+ car) in the first year.

If you think you are the special sort of person we are looking for, phone for an appointment.

TO LIZ HOLMES, MINOLTA (UK) LIMITED
(0908) 615141

Selling Electronics can be more fun than R & D!

THAMES VALLEY AND SOUTHERN ENGLAND — £15,000 OTE + car

We would like to talk to graduate electronic engineers in their mid to late 20's who are seeking a new challenge in their career.

You left university with the intention of applying yourself to the design and development of something truly innovative in the electronics field. In practice however, the lab is less exciting than originally portrayed.

If you retain that same enthusiasm and energy with which you left university and are looking to combine your technical knowledge with a more commercial role then this is an ideal opportunity.

Our client, a major international company, designs and manufactures a range of high technology electronics test and measurement capital equipment for a wide variety of different markets. As a Sales Engineer you would be responsible for handling established accounts and winning new business in a geographic area covering Southern England.

You would be given thorough product and sales training and rewarded by a basic salary and performance bonus which in total should not be less than £15,000.

Applicants of either sex should apply in confidence to Michael Johnson, on (0962) 53319 (24 hour service) or write to Johnson Wilson & Partners, Clarendon House, Hyde Street, Winchester, Hampshire SO23 7DX quoting ref. 572.

Johnson Wilson & Partners
Management Recruitment Consultants

Two Outstanding Career Opportunities for...

Regional Sales Engineers

South West & Midlands — **Circa £12,000 & 1.6 GL Car**

Our client is a major group whose main activity is the exclusive distribution of an extensive range of fluid handling equipment, and, due to promotion and expansion, they now require TWO professional Sales Engineers.

One for the South Western Region – Spraying Systems and one for the Midlands Region – Pumps.

Reporting to your respective Sales Manager, you will be part of a dedicated and enthusiastic team which our client has committed to being the 'very best in the industry', selling what is recognised to be the 'best available equipment'.

Candidates, male or female, should be aged 28-38, have had a good sales track record with a recognised company, preferably in the industrial sector and who understand the mechanics of fluid handling.

The remuneration package consists of a high basic salary and bonus, which for on-plan performance will yield a total of £12,000 per annum. Very good fringe benefits such as a non-contributory pension plan, 1.6 GL company car and several allowances are also in the package.

We are looking for individuals who are self-motivated, thrive in an environment where responsibility and autonomy is taken for granted – not somebody who merely wants a change of job. If you are that person, send an up-to-date CV or telephone for an application form to:

Timothy Read, Moxon Dolphin & Kerby Ltd., 8 Mathew Street, Liverpool L2 6RE, telephone: 051-236 1724, quoting reference number 2541. Interviews will be held locally.

MOXON DOLPHIN & KERBY LTD
EXECUTIVE SEARCH & SELECTION

The history of Foster Wheeler Energy is an unparalleled chronicle of success, on an international scale. As one of today's major forces in the construction of petroleum, pharmaceutical, petrochemical and power plants, we are regularly winning new contracts as a basis for our further growth and development.

More than that.

Our continued expansion acts as an indicator of the excellent career prospects we can offer at various levels to Engineers and Designers, male or female, from a variety of disciplines. Specifically, for Process Engineers, a minimum of eight years' experience is required.

For people with relevant experience and qualifications our vigorous company has unique challenges with every opportunity to stretch your abilities. We are currently seeking to strengthen our Engineering and Designer teams, at our modern offices in Reading, in the following disciplines:

* Petroleum Process Engineering
* Project * Piping * Instrument
* Pipe Specification
* Mechanical Equipment (Rotating)
* Electrical

If you possess the weight of experience and interest to link your career with our fast-developing company you'll find the salaries and benefits highly competitive.

DEVELOPING RESOURCES

To find out more about our outstanding opportunities please call Irene Marshall, Personnel Department or write with full career details to her at:–
Foster Wheeler Energy Limited, Foster Wheeler House, Station Road, Reading, Berks. RG1 1LX.
Tel: Reading (0734) 585211.

Foster Wheeler Energy Limited

SIEMENS

Leading Sales Opportunities – Industrial Automation

Our standards have already made us a world leader in automation technology. Yours will keep us there.

Top remuneration package **Company car**

Siemens are one of the world's top five electrical and electronic engineering concerns, with manufacturing and sales operations in over 120 countries employing over 300,000 employees.

Industrial automation is without question one of the most exciting areas of advanced electronic engineering. The market potential is enormous as are the rewards for success. Here at our Power Engineering and Automation Headquarters based at Congleton in Cheshire our rapidly expanding Industrial Automation Unit is seeking the following key staff to strengthen the overall sales team.

Machine Tool Engineers

You will primarily be responsible for selling and supporting SINUMERIK machine tool products and services to OEMs and end users. You will therefore need the technical aptitude to understand the systems' application to engineering problems in industry, and the business acumen and communication skills to develop their considerable potential.

Ideally aged 28-40 and probably qualified to HNC level your engineering knowledge should be backed by appropriate sales experience.

Factory Automation Systems Engineer

Your main responsibility will be to sell and provide computer integrated manufacturing systems direct to end users. Your role as an advisory specialist must therefore embrace a thorough understanding of on-line production control computer systems.

Probably in your late 20s or early 30s, you should possess a degree or HNC qualification, and have an engineering background that includes substantial systems experience and knowledge of software applications.

Travel throughout the UK and possibly Europe is envisaged and consequently familiarity with the German language would be advantageous.

For both positions, intensive training provided both in the UK and Germany will develop your authority in these important areas and, for the Factory Automation Systems Engineer, this may involve up to a year spent in Germany.

Your abilities will be rewarded with a highly competitive salary and a full range of benefits including non-contributory pension scheme, free life assurance, subsidised medical schemes and an attractive relocation package where appropriate.

If you have the right skills to meet the challenge of a new future at the forefront of tomorrow's automation technology, please phone or write for an application form to: **Andrew Fletcher, Deputy Personnel Manager, Siemens Limited, Siemens House, Varey Road, Congleton CW12 1PH. Tel: (0260) 278311 ext 150. Please quote reference 105/421/422.**

Siemens, where the future happens first.

Mechanical Design Engineer

Bahrain c £30,000 p.a. (currently tax free)

- Free accommodation and utilities
- Paid home leave
- Free primary schooling in Company School with generous assistance towards secondary education for eligible children
- Excellent recreational facilities

The Bahrain Petroleum Company BSC (Closed) have a vacancy for a Mechanical Design Engineer in the Offsites and Civil Section of their Engineering Department. Candidates should have a degree in Mechanical Engineering and at least five years of relevant experience since qualifying gained in a refinery or petrochemical environment. In addition applicants should have a good working knowledge of API 650 and be familiar with tank farm layout and general facilities.

The work will mainly involve the execution of miscellaneous investment projects related to petroleum storage tankage and associated facilities, and will include cost estimating, detailed mechanical design, and project scheduling and coordination through to fiscal close-out. Another important aspect of the work will be the development of engineering solutions to current operating problems.

Contracts are for one year renewable by mutual agreement. Employees and their families will live in Awali, the Company township. The town covers an area of nearly a square mile and provides homes, community services and recreational facilities.

Application forms are available from:-
Personnel Relations Department,
Caltex (UK) Limited,
161 Hammersmith Road,
London W6 8BS
or telephone Mrs Harris on 01-748 6565
quoting reference 1319/DT

Snamprogetti Ltd

Petro-chemicals

Snamprogetti Limited are part of one of the world's leading international contractors for petro-chemical and other processing plants.

Contracts and Legal Adviser

We are seeking to recruit a Contracts and Legal Adviser with a minimum of three years' experience in drafting contractual conditions applicable to major petro-chemical projects on and off-shore, in the U.K. and overseas.

The successful candidate will become an integral member of the negotiating team in major contract discussions with Clients.

Applicants must have an in-depth knowledge of international contracting.

Salary is negotiable and complemented by a benefit package normally associated with a major petro-chemical contracting company, including relocation assistance where appropriate.

This position may require periods on job sites in the U.K. and Overseas.

Applicants are invited to write with career details to:
Mr. L. Ellery, Snamprogetti Ltd, Snamprogetti House, Basing View, Basingstoke, Hampshire.

Marketing and Sales Manager

West Midlands **Up to £18K and car**

Our client, an autonomous division of a major British Group is reorganising its top management structure to strengthen and expand its business.

Reporting directly to the Director and General Manager, the Marketing and Sales Manager will be responsible for consolidating and expanding the company's established position as a major supplier to the Automotive and General Engineering industries. A prime task will be the generation and negotiation of major new contracts both at home and abroad.

Candidates, male or female, and probably aged 30 to 45, must be engineers with a minimum HNC qualification. Demonstrably successful in selling and marketing, probably within the engineering industry, experience must embrace other business disciplines within a profit centre environment to provide a mature and balanced professional approach combined with the drive and tenacity to produce results.

Salary is negotiable up to £18,000 plus car, pension, and life assurance benefits as befits a company of substance. A relocation package is available.

Please write in confidence, quoting reference 1504, giving full details of age, career to date, qualifications and current salary/benefits, indicating any companies to which you would not wish your details to be sent, to T. J. Williams at:-

John Anderson & Associates
Executive Search & Selection
Norfolk House, Smallbrook Queensway, Birmingham B5 4LJ.

SULTANATE OF OMAN
MINISTRY OF DEFENCE
ENGINEERING DIVISION

Our Client, the Engineering Division, MOD, is responsible for the construction, operation and maintenance of buildings, roads and installations in military bases of the Armed Forces of the Sultanate and has the following vacancies:

Assistant Projects Land Surveyor

Salary c*£22,000 pa

Age 30-45yrs, ARICS or equivalent with 3-5 yrs experience of MSST and with a minimum of 10 yrs suitable field experience; additionally, some experience of cadastral survey is required. Survey managerial experience would also be an advantage. Duties would include carrying out surveys and producing plans for a variety of purposes as well as carrying out such other duties as may be directed by Head of Survey. *Ref No 1898(W)*

Cartographer

Salary c*£19,700 pa

Age 30-45 yrs with, preferably, a minimum of 5 years experience in a Government land survey drawing office. Duties would include heading a small drawing office, preparing plans and drafting boundary descriptions for the registration of Ministry of Defence properties: updating plans of MOD installations, plotting survey and contour plans for proposed development, preparing plans and schedules for compensation claims and maintaining the map records; carrying out such other duties as may be directed by the Head of Survey. A high standard of penmanship is required and the necessary ability to impart these skills to Omani nationals. *Ref No 1899(W)*

Two year contracts, renewable annually thereafter by mutual agreement. The pay, quoted at the current rate of exchange (RO .0387=£1) is payable in Omani Rials, free of local tax and fully remissible. In addition there is a "GRATUITY OF 20% of all salary over the two years payable on satisfactory completion of contract. Fully furnished, air conditioned accommodation, services and transport provided free. 60 days leave per annum taken in 3 x 20 days with all passages paid.
Contact: Peter Witty on 01-630 8836

I.C.E ICE APPOINTMENTS SERVICE 25 ECCLESTON SQUARE LONDON SW1V 1PX TEL: 01-630 8836, TELEX 946185 ICEAS G

WE LOOK FORWARD TO BEING OF SERVICE

Assistant Company Secretary

The BOC Group plc, the parent company of one of Britain's largest international group of companies, is seeking a Chartered Secretary with considerable experience of both share registration and share option scheme work.

Reporting to the Deputy Company Secretary you would have specific responsibility for the City work, plus the supervision of the computerised Employee Share Schemes. Frequent contact with the Company's Registrars, its Stockbrokers and The Stock Exchange would be necessary.

The successful candidate is likely to be 30+ and working either in a Registrar's department or a large quoted company.

Based initially in Hammersmith, but relocating to Windlesham, Surrey in the Summer of 1985.

Salary: c £15,000 p.a. plus free PPP and other fringe benefits. Please apply with full details to: Tina Mckay, Personnel Manager – Head Office, The BOC Group plc, Hammersmith House, London W6 9DX.

THE BOC GROUP

UK Credit Manager
– West London

Circa £11,500 + car + bonus + benefits

Fast expanding airfreight/forwarding company, a subsidiary of the Jardine Matheson Group require an experienced Credit Manager. Reporting to the Financial Director, the Credit Manager will be required to take total responsibility for the UK credit function, handling some 3000 accounts, with an annual billing in excess of £30 million.

This is a key position in an area which is vital to our business and will present a challenge for an individual aged between 30 and 45 who can demonstrate experience in effectively managing and controlling a significant credit function.

The successful applicant will have excellent communication skills and a proven track record in a highly competitive industry.

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D. Lanwarne, Sales Director,
Alan Nuttall Limited,
Orchard House,
Dodwells Bridge Industrial Estate,
Hinckley, LEICESTERSHIRE

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DOW

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£10-12,000 pa inclusive of bonus + car

Our client also seeks to recruit a sales executive to promote their full range of contract hire and leasing packages. Reporting to the National Sales Manager, the succesful candidate will be expected to develop and secure profitable leasing and contract hire business within the Home Counties.

Whilst previous experience in contract hire and leasing is desirable applications will also be welcomed from candidates with backgrounds gained in finance, banking and capital equipment. Ref No 5068.

Interested candidates should contact, in strict confidence, David N. Johnson, Advisor to our Client quoting the appropriate ref. no. at The Recruitment Partnership, Hibel House, 2 Hibel Road, Macclesfield, Cheshire SK10 2AB. Tel: 0625 618327 (24 hours).

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Ref 423(2)/TWM

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Ref 423(3)/TWM

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Alternatively, please forward a career resume, or telephone for an application form, quoting the appropriate reference number, to: Trevor Mason, Engineering Recruitment Officer, FPC 104, British Aerospace PLC, Dynamics Group, FREEPOST (BS 3666), Bristol BS12 7BR. No stamp required. Tel: FREEFONE 9918 Ext: 3188.

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To apply, write quoting ref. CEX 114/DT to: Paul Wilkinson, Personnel Officer, Britoil plc, 150 St Vincent Street, Glasgow G2 5LJ.

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AVX

Contact JULIA HEWETT on LUTON (0582) 450054 up until 9.30pm. Ref D02

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FURTHER ANNOUNCEMENTS APPEAR TODAY ON PAGES 11, 12, 13 & 14

Sport ... ON 3 PAGES

'QUEEN MOTHER' RIVALS PLEASE IN WARM-UPS

By HOTSPUR

LAST year, Bobsline, trained in Ireland by Francis Flood, provided one of the highlights of the Cheltenham festival when he outstayed the ill-fated Noddy's Ryde in the Arkle Challenge Trophy.

The 1985 festival, with two apparently uncompetitive feature races, in which Browne's Gazette and Burrough Hill Lad have overwhelming claims, badly needs an exciting big race. The Queen Mother Champion 'Chase, on the second day, should provide it.

This valuable two-mile race, won for the past two seasons by Badsworth Boy, is also the target for Bobsline. The two principal contenders had their final warm-up races for Cheltenham yesterday.

Both ran over distances in excess of the Cheltenham distance. Each conceded plenty of weight to smart opponents and neither lost any prestige.

Bobsline's reputation will surely be even higher than before. He gave 33lb and a three-length beating to Larry's Latest in the two and a quarter-mile Foxrock Cup 'Chase at Leopardstown.

Larry's Latest, generally regarded as one of the most improved young 'chasers in Ireland, made his customary fast start and set the pace. But Frank Berry and Bobsline were always going easily behind the leader, and Berry twice pulled him back after the gelding had jumped into the lead.

Improved form

Berry waited until after the penultimate fence to challenge Larry's Latest and on the flat Bobsline sprinted clear. He beat the same horse over course and distance in last year's Arkle 'Chase, and repeated the feat yesterday on 21lb worse terms.

Badsworth Boy narrowly failed to concede 21lb to the talented Classified in Worcester's Sidbury Handicap 'Chase over two and a half miles.

Badsworth Boy led from three fences out, but found Classified just too good from the final fence. Robert Earnshaw, not at all dismayed at this first defeat for Badsworth Boy in a 'chase in which he has completed the course said, "It was a fine effort, he probably wasn't 100 per cent."

Ireland's festival prospects have probably been improved by the decision of Paddy Mullins to withdraw Ararun from the Champion Hurdle in favour of one of the novice events. The trainer has yet to decide whether to run Ararun over two miles or two and a half miles.

The implications of Cheltenham will dominate proceedings over the next week as horses, held up during the bad weather, appear for their warm-up races.

Tomorrow's March Hare Handicap Hurdle at Newbury is a typical event, with several Daily Express Triumph Hurdle hopes competing. Jamesmead, Pagan Sun, and Gambler's Cup are among the likely runners, and John Jenkins will be taking a close note of the outcome.

Gambier's Cup is at present John Francome's likely Triumph mount. But if he fails to beat Jamesmead, who concedes 16lb to Fred Winters' colt, his Cheltenham chance will be negligible.

Jenkins may then reconsider his decision to run Wing and a Prayer, a Haydock Park probable on Saturday, in the Champion Hurdle, where Francome may still prefer to ride See You Then.

STATE OF GOING

Advance official going for tomorrow's meetings: Newbury, "good to soft"; Haydock Park, Ludlow, "good."

TODAY'S LINGFIELD PARK SELECTIONS

HOTSPUR	COURSE CORR.	FORM
2. 0—Forewarn	2. 0—Forewarn	2. 0—LUCKY RASCAL
2.30—Royal Judgement		2.30—Royal Judgement
3. 0—Polar Star	3. 0—GOLD BEARER (nap)	3. 0—Polar Star
3.30—Shrewd Operator	3.30—Penny Bank	3.30—Shrewd Operator
4. 0—MR MOONRAKER (nap)	4. 0—Duesenberg	4. 0—Mr Moonraker
4.30—Dalbury	——	4.30—Braunston Brook

HOTSPUR'S DOUBLE.—Royal Judgement and Mr Moonraker
TONY STAFFORD.—Talon (2.30)

Bobsline (Frank Berry), seen here winning at Leopardstown last February, put up a spectacular performance there yesterday and will be an Irish banker at Cheltenham next month.

Course Notes & Hints

BEARER IS BEST OF DAY

By Our Course Correspondent

JOHN FRANCOME, who rode his last winner for Fred Winter on the first day of the month, may end February in similar fashion on GOLD BEARER* in today's Orpington Novices' Hurdle (Div. II, 3.0) at Lingfield Park.

Francome has ridden six winners for other trainers since Kingswick landed the odds at Sandown Park. Today, another five-year-old novice hurdler is expected to bridge the gap.

Gold Bearer joined Winter after finishing third in an Irish bumpers' race and showed promise on his British debut when fifth to The Breener at Newbury. In receipt of weight from the previous winners, Gold Bearer would not have to improve to open his account.

Penny Bank fancied

Forewarn, who foiled Francome and Winter when beating Petit Pain at Windsor last month, is fancied to follow up in Div I (2.0). The first two had the rest at least 25 lengths adrift there, and Forewarn is selected to beat Lucky Rascal, who may need a longer trip to show his best.

Penny Bank may give Ian Balding his first winner of the winter in the Jerry M. Handicap 'Chase (3.30), and **Duesenberg** is preferred to Mr Moonraker in the Manifesto Novices' 'Chase (4.0).

Triumph probables justify confidence

TWO more candidates for next month's Daily Express Triumph Hurdle improved their prospects for Cheltenham's juvenile championship with victories yesterday.

Quickstep made a successful hurdling debut at Worcester and Try To Stop Me won his third race from as many starts over jumps at Wetherby.

Quickstep, trained by Martin Pipe, justified 7-4 favouritism in Worcester's Ferry Novices' Hurdle when beating useful Ten Plus by one and a half lengths.

But Pipe has him in Saturday's Victor Ludorum Hurdle at Haydock Park as well as the Triumph and plans remain fluid.

Try To Stop Me won by only a neck from 50-1 chance The Clown in the Harewood Novices' Hurdle at Wetherby but his performance earned him a 20-1 quote from Ladbroke's for the Triumph Hurdle and satisfied trainer Denys Smith.

Smith pleased

"I'm pleased with the way he fought back today, it was the first time he has really had to fight to win his race," said Smith. "He definitely goes to Cheltenham."

Monica Dickinson, whose Badsworth Boy was beaten at Worcester, had better luck with another of her Cheltenham prospects. A Sure Row, who made a successful first appearance for the Harewood trainer in the Manitou Novices' Hurdle at Wetherby. "He goes for the Sun Alliance Hurdle," said Mrs Dickinson.

Bally-Go also earned a trip to Cheltenham when justifying a gamble in the Micklethwaite Handicap Hurdle over three miles.

Point-to-Point

TURNER IN LINE FOR A TREBLE

By DAVID WELCH

TODAY'S rearranged Cambridge University meeting at Cottenham has an entry of 278, but Peter Greenall will miss the meeting in favour of a hunter-chase ride on Boonabaroo at Lingfield Park.

David Turner, though, will be there to ride Barstick, Gold Trix and Courtneigh in the three divisions of the Open. Clayside, winner of the Arkle Challenge Trophy at Cheltenham in 1981, is an interesting likely rival for Barstick.

Flying Ace yesterday became the first horse to win two point-to-points this season, when he followed up Saturday's Boaside success with an impressive win in the Ladies' Open at Friars Haugh, Berwickshire.

Flying Ace runs in a hunter 'chase at Ayr in two weeks' time and his main objective will probably be the R M C Group Ladies' Championship final at Chepstow in May.

Calder's quest

"I would like to go back there," says regular rider Doreen Calder, "if only to prove that I can count."

Last year, Flying Act started a well-backed favourite for the race, but made no show until the closing stages. Miss Calder had thought there was another circuit to cover.

TODAY'S FIXTURE

Cambridge University, Cottenham, 4m N. Cambridge. 12.0.

WORCESTER RESULTS

Going: GOOD TO SOFT

2.0 (2m hdle): Crumpet Catcher (M. Richards, 50-1) 1; Taylorstown (J. Francome, 5-1 Jt. F) 2; Maujendor (S. Smith Eccles, 11-1) 3. Also: 5 Jt-F Aziano (6th), 7 Dragon Palace (4th), Winning Flush (p.u.), 16 Gerami, 20 Star of Arabia, 25 Pearl Run (f), Star Budget, 33 Last Enemy, One-T-Corbet (5th), 66 Bellekino, 100 John's Secret, Manserin, Tixall Boy, Vultor's Clown, Lady Brooklyn (p.u.), Lady Wrekin. 4½l, 2l, 2½l. (D. Richards, Abergavenny). Tote: win, £14·10; places £6·00. Tote: Win, £14·10; places, £6·00, £1·90, £2·60; Dual F'cast (winner or 2nd with any other): £1·30. SPSF: £71·91. NR: Beltane the Smith.

2.30 (2m 'ch): Greenore Pride (H. Davies, 10-1) 1; Noble Patrol (G. McCourt, 13-1) 2; Royscript (P. Dever, 6-1) 3; Monkton Rill (R. Dunwoody, 12-1) 4. Also: 7-2F Derscan (5th), 6 Emmason (p.u.), 9 Prince Bal, 14 Spanish God (p.u.), 16 Brown Veil, Halation's Flair, 20 Magic Mouse (p.u.), Only For Love (p.u.), 25 Slave Lane (f), 33 Sam Bennon (p.u.), Broughton Lad (u.r.), Seven Acres (p.u.), Blue Speckle, Ten Below (6th). 18 ran. 2l, 4l, ½l, 8l, 3l. (P. O'Connor, Ticknall.) Tote: Win, £16·10; places, £5·00, £2·20, £2·20, £2·20; Dual F'cast, £350·50; SPSF, £115·81; Tricast, £715·69.

3.0 (2½m): Majuba Road (H. Davies 7-1) 1; Cauchemar (Peter Hobbs, 25-1) 2; Barlinde (S Morshead, 14-1) 3. Also: 7-2F Stars and Stripes (5th), 6 Mearlin (4th), 7 Kalia Mac, Silva Linda (6th), 8 Bootleggers Moll, 14 Little Anthem, 20 Liquor Candy, 25 Premier Susan, 33 Merry Cherry, Tory Member, 50 Clair Soleil, Delbeare Lass (p.u.), Fernesia, Gev Rosslam (p.u.), Irish Corn (p.u.), Ivy Royal, Lincombe Lass (p.u.), Little Khan, Mo Storeen (r.p.u.), Sunv Furlong (p.u.), Vulgan's Honor (p.u.). 24 ran. 1l, 4l, 7l, 1½l, 10l. (D. Barons, Kingsbridge.) Tote: Win, £5·90; places, £1·60, £6·70, £5·10; Dual F'casts, £574·80. SPSF: £151·28. NR: Another Space.

3.30 (2½m): Classified (S. Smith Eccles, 9-4) 1; Badsworth Boy (R. Earnshaw, 6-5F) 2; Gallaher (K. Mooney, 16-1) 3. Also: 5 Acarine (6th), 20 Final Argument (5th), 20 Jo Colombo, Gambling Prince, Fire Drill (4th), 100 Palmyra-Court (p.u.). 9 ran. ¾l, 3½l, 4l, 5l, 2½l. (N. Henderson, Lambourn.) Tote: Win, £2·70; places, £1·10, £1·10, £4·30; Dual F'cast: £2·50. SPSF: £4·77.

4.0 (3m): Herr Cap'tan (Mr E. Whettam, 10-1) 1; Bashful Lad (J. Weston, 10-1) 2; Play the Knave (Mr S. Sherwood, 9-4F) 3; Chelsea Island (Mr M. Bosley, 25-1) 4. Also: 5 Kruck Hill (p.u.), 6 Prince Rowan (5th), 14 Fethard Friend, Gill O'Whiskey (6th), 20 Giddysan, 25 Sayeed's Boy (p.u.), 50 Jacko, 66 Royal Chance (p.u.), 100 Drumcondra, Rook Wood (p.u.), Himates, Born Ready, Portia's Lad, Dutch Challenger (p.u.), Rowen Babe (p.u.). 19 ran. 1½l, ½l, 2l, 10l, 1l. (J. Old, Ramsbury.) Tote: Win, £13·60; places, £2·70, £1·60, £1·60, £2·50; Dual F'cast: £54·60. SPSF: £89·63. Tricast: £272·15.

4.30 (2m): Quickstep (P. Leach, 7-4F) 1; Ten Plus (K. Mooney, 11-4) 2; Imperial Chimoaone (P. Dever, 25-1) 3. Also: 6 Toomore Green (5th), 14 Caltede Run, 16 Boardmans Style (4th), 20 Melrose's Token, 33 Celtic [illegible], Golden Delicious, Prince Sweet, Superbus, 65 Nicola Fouse (p.u.), 100 Hangers, Heading On, Samuhu, Tarr Steak (p.u.), Troon the Colour, Winterwise, Alvira Plus (p.u.), Karnhe (4th), Celprde, Newton Park. 22 ran. 1½l, 15l, 8l, hd, 1l. (M. Pipe, Wellington.) Tote: Win, £3·00; places, £1·50, £1·50, £1·60; Dual F'cast: £3·80. SPSF: £6·30.

5.0 (2½m): My Challenge (W. Worthington, 50-1) 1; Boardmans Concert (N. Doughty, 9-1) 2; Caswara Fell (A. Webber, 10-1) 3; Daddy Future (M. Perrett, 11-1) 4. Also: [illegible] Mead, 12 [illegible], The Diplomat, 16 Pumbeck, Glen Road, [illegible], Saxonine, Seagram, 25 Wearing, [illegible], 25 Glasgow Central (6th), Summer's Ready, Turkmen, 50 Kim Come Home, Route March, [illegible], Town Special, Chalkies Pal, Windle's Drive (6th), Skin Up. 24 ran. [illegible] 2½l, 7l. (K. Bridgwater, Solihull.) Tote: Win, £368·[illegible]; places, £1·40, £5·50, £8·70. Dual F'cast: Winner or second with any other horse [illegible]. SPSF: £404·44. Tricast: [illegible]
PLACEPOT: £70·95.

Hockey

EXETER REGAIN UAU TITLE

By CHRIS MOORE

EXETER, winners two years ago, regained the Universities Athletic Union title with a comfortable 4-1 victory over Durham at the Alexander Stadium, Birmingham, yesterday.

Durham's hopes of mounting a serious challenge soon disappeared as Exeter went into a 3-0 lead within 20 minutes.

Richard Harbord, who played a major role in the semi-final victory over Nottingham, opened the scoring and Anthony Blowham added the second from a short corner.

Robbie Skinner, who trained with the England squad last weekend, made it 3-0, following up from another short corner.

Durham fought back and reduced the lead but Trevor Jackson added a fourth for Exeter.

David Knapp scored a hat-trick for **Guildford** as they continued to climb up the Atari London League table with a 4-1 home win over **London University**. Guildford were near the bottom of the league at Christmas.

They are near the half way mark after their second win in five days. Anthony Naylor scored Guildford's other goal with a penalty stroke but his second attempt from the spot was brilliantly saved by Mark Sefton. London's goal came from James Brooker.

Another hat-trick was scored by Ian Jennings, of the **Army**, in a 3-3 draw with the **British Police** at Bisham Abbey but Imran Sherwani was in devastating form for the Police.

Also at Bisham, the **Civil Service** took an early lead through Dhirendra Patel but eight minutes from time Tony Hedley scored to earn the **Royal Air Force** a 1-1 draw.

BOWLS

PRUDENTIAL NATIONAL TRIPLES.—Area finals: G. Standley, N. Shelley, P. Line, [illegible] 17—R. Birch, R. [illegible], [illegible] (Longreadow) 11—R. Rudeley, D. Goulding, J. West [illegible] 21 M Ward, A. Trowell, D. [illegible] 15—N. Rowe, M. Rowe, D. Stone (Downs) 25 A. [illegible] 14—M. Suter, W. West, R. [illegible] 11—P. Lewis, M. Harris, D. Williams (Preston) 22, D. [illegible], G. [illegible], B. Mider (Preston) [illegible] Arnold, D. Gilmartin, I. Spreadborough [illegible] 17, D. [illegible], P. Webber, A. Phip (Newnun) 12.

WARDS HASTINGS OPEN T'MENT.—Pairs, Rd 3: R. Came & J. Fennell 25, H. [illegible] & N. Stanes 15—G. Knight & B. Miller 32, [illegible] & T. [illegible] 4—B. M'Grate & D. Blackman 26, P. [illegible] & M. [illegible] 17—J. Hooker & S. Gree [illegible]—C. Mas & W. Killick 30, L. Salmon & [illegible] 12—H. Turnouse & R. Davis 20, [illegible] & B. Stone 10—B. Hudson & L. Sullivan 23, E. Tulk & W. [illegible] 14.

Women's match.—[illegible] 73, Frome 75.

Women's Bowls

Richardson has two-game lead

By A SPECIAL CORRESPONDENT in Melbourne

MERLE RICHARDSON, of Australia, held a commanding two-game lead in the singles after the 12th round on day 13 of the Women's World Bowls Championships at Reservoir, Melbourne, yesterday.

However, there are strong challenges coming from Maria Lum On (Fiji) and Rhoda Ryan (New Zealand) and, to lesser extents, Flo Kennedy (Zimbabwe) and Norma Shaw, of England.

Richardson won her 11th consecutive singles game with a runaway 21-5 win over Pat Boehm (United States) and then gave another fine display in round 12 on a rain-affected green, when she beat Lena Sadick (Hongkong) 21-10.

Lum On and Kennedy staged a battle-royal 12th round match, after both won impressively in the morning 21-8 and 21-12 from Maria de Gismondi (Argentina) and Margaret Blattmann, (Jersey) respectively.

Won at 22nd

The Fijian had the edge on the 1981 silver medallist throughout a close game, which was level 11-11 at the 15th. She led 17-16 at the 19th and won at the 22nd.

Ryan, in top form after recovering from a fourth round 21-1 loss to Julie Davies, of Wales, is a 10-game winner. She beat Eileen Bell (Ireland) 21-19 in the 11th round after leading 19-11 at the 20th and followed up with a decisive 21-8 win over June Bell (Canada).

Ms Shaw, who was unwell before *and during* her match against Ryan the previous day with a stomach upset, refused to use that as an excuse for her loss.

Wales lead

However, yesterday she beat Senga McCrone of Scotland, 21-20 in a thriller, after recovering from 6-12 at the ninth, levelling 20-20 at the 22nd, then clinching the match in the next.

Ms Shaw had a bye in the 12th round and at close of the day's play shared equal third place, three games behind the leader.

Wales is the new leader in the Fours Championship following two more wins and a 12th round defeat of Zimbabwe by Fiji. Wales beat Canada 21-14 and Botswana 21-14, and are a game clear of Hongkong, Scotland and Zimbabwe.

The details

SINGLES (11th Rnd): M. Richardson 21, P. Boehm (US) 5—K. Sielmet (Papua New Guinea) 21, A. Mayers (Kenya) 13—F. Kennedy (Zimbabwe) 21, M. Blattmann (Jersey) 12—M. Lum On (Fiji) 21, M. de Gismondi (Argentina) 8—R. Ryan (NZ) 21, Eileen Bell (Ireland) 19—H. Gordon (Israel) 21, Faraimo (W. Samoa) 20—N. Shaw (England) 21, S. McCrone (Scotland) 20—F. Anderson (Botswana) 21, [illegible] Thompson (Swaziland) 11—J. Bell (Canada) 21, J. Davies (Wales) 18.

12th Rnd: M. Blattmann 21, Thompson 7—Ryan 21, Bell 8—McCrone 21, Sielmet 15—Gordon 21, Boehm (US) 8—Faraimo 21, Mayers (Kenya) 16—Bell 21, Gismondi 8—Anderson 21, Davies 17—Richardson 21, Lena Sadick (Hongkong) 10—Lum On 21, Kennedy 16.

Singles standings: Richardson 12 pts; Lum On, Ryan 10, Shaw, Kennedy 9; Bell 8, J. Bell, Davies 7, Sielmet 6; Anderson, Sadick, Gordon, McCrone, Faraimo 5; Mayers, Thompson, Boehm 4, Blattmann 3; Gismondi 2.

FOURS (11th Rnd): Ireland 14, N Zealand 14—Australia 22, U S 11—Swaziland 20, Botswana 19—Fiji 35, Argentina 15—Israel 33, Samoa 12—Zimbabwe 19, Jersey 18—Wales 22, Canada 14—England 21, Scotland 12—Papua New Guinea 24, Kenya 16.

Rnd 12: Fiji 21, Zimbabwe 16—Canada 26, N Zealand 14—Hongkong 25, Australia 13—Ireland 26, Argentina 11—Scotland 18, Papua New Guinea 15—Israel 18, U S 14—Jersey 24, Swaziland 23—Wales 21, Botswana 14—W. Samoa 18, Kenya 13.

Standings: Wales 20 pts; Zimbabwe, Hongkong, Scotland 18; Australia, England, Israel, New Zealand 17; Ireland, Swaziland 16; Botswana 11; Fiji, W. Samoa 10; Canada 9; Kenya, U S 8; Jersey 6; Papua New Guinea 4; Argentina 0.

GRIGOR FACES TOUGH DRAW

JIM GRIGOR heads the 16-strong survivors contesting the £6,000 Lombard National Champion of Champions Northern Area finals at the Hammerain Indoor Bowls Stadium, Harrogate, today.

The oldest contender at 64, Grigor will be thoroughly stretched by Ted Hanger, 37, who won the English Indoor National Pairs championship in 1981 and the British Isles title in 1982.

This promises to be the match of the 14 scheduled to produce the two survivors who will go forward to the national finals at Tye Green, Harlow, on April 16.

Stan Lant and Richard White are both former winners of the E B A National Pairs Championship and are proven tough competitors. They are in different halves of the draw and so could be the survivors.

DRAW: C. Cairns (Ashmount) v E. Goode (Grantham); D. Carter (Hartlepool) v B. Kerswell (Durham); J. Leeman (Stanley) v K. Mitchell (Leicester); R. White (Skegness) v C. Jacox (Coventry); T. Pollock (Scunthorpe) v A. Atkinson (Huddersfield); T. Hanger (Brackley) v J. Grigor (Spalding); J. Stone (Lincoln) v W. Rodham (Hammerain); S. Lant (Concordia) v R Robinson (Eddington).

Lingfield Park runners, riders and form

Racecard numbers shown on left. Figures before oblique stroke refer to pre-1983 form, and before hyphen to 1983-84. Riders' allowance in brackets. C—course winner. D—distance. BF—beaten favourite. B—brought down. F—fell. P—pulled up. U—unseated rider. R—refused.

Advance Official Going: SOFT

JACKPOT MEETING

2.0 (Jackpot Prefix 1): ORPINGTON NOVICES' HURDLE (Div. I), Penalty Value £588 2m (14 declared)

3 22F-153 LUCKY RASCAL (D) (J. Ingram), J. Gifford, 6 11-9 R. Rowe
5 001 OAKLEY HOUSE (D) (R. Woodard), F. Walwyn, 6 11-9 S. Shilston
8 P-P0020 AIRBORNE DEAL (K. Higson), A. Moore, 6 11-4 ... G. Moore
9 00P COOLARAP (A. Caton), Miss L. Bower, 6 11-4 ... M. Khama
11 MR DALESA (K. Iaffat), P. Haynes, 6 11-4 ... A. Webb
12 000P NATIONAL DEBT (BL) (G. Johns), Mrs J. Pitman, 6 11-4 M. Pitman (7)
15 0 OUR DADDY (R. McMillan), H. Beasley, 5 11-4 R. Dunwoody
16 00/00-00 ROYAL BOREEN (Mrs M. Tookey), G. Gracey, 7 11-4 Lorna Vincent
20 1 FOREWARN (Hat Records Ltd), R. Akehurst, 4 11-1 D. Smith
22 0510 CARADO (BL) (CD) (B. Wheatley), M. Pipe, 4 10-10 ... P. Leach
23 CIMABUE (C. Read), C. Read, 4 10-10 ... M. Perrett
25 JOSHING (R. Spicer), R. Spicer, 4 10-10 ... F. Leavy
26 0040 KILLOON (BF) (Mrs P. Foat), F. Winter, 4 10-10 J. Francome
28 2 ROYAL CRAFTSMAN (M. Ingram), Mrs N. Smith, 4 10-10 C. Brown

S.P. FORECAST: 13-8 Lucky Rascal, 7-2 Forewarn, 9-2 Oakley House, 13-2 Carado, Killoon, 9 Royal Craftsman, 12 others.

1984: Orange Reef 4 11-1 J. Francome 8-11F G. Kindersley, 15 ran.

FORM GUIDE.—Oakley House beat Silver Keys (rec 5lb) hd at Warwick (2m) Feb 5 (soft going). Forewarn beat Petit Pain (gave 7lb) 5l at Windsor (2m 30y) Jan 30 (soft). Carado, out of 1st 9 of 22 to Mi Dad (gave 1lb) at Warwick (2m) Feb 5 (soft), previously beat Majuba Road (level) 1l over today's course and distance Jan 31 (heavy). Royal Craftsman was beaten dist by Fokka Major (level) at Folkestone (2m 110y) Jan 26 (heavy). Lucky Rascal was beaten 4½l by Wing and a Prayer (rec 8lb) at Sandown (2m) Jan 5 (good to soft). Killoon was beaten 37½l when 5th to Rainbow Lady (gave 2lb) at Wincanton (2m) Feb 7 (good to soft).

LUCKY RASCAL has less to do. Oakley House next best.

2.30 (Prefix 2): R. E. SASSOON MEMORIAL HUNTER 'CHASE (Amateur Riders) £864 3m (14)

1 BEST HORN (Mrs S. Menzies), Mrs S. Menzies, 12 12-0 ... —
2 BOONABAROO (P. Greenall), F. Walwyn, 8 12-0 P. Greenall
4 FFU/ CUMMERBUND (M. Davies), M. Davies, 11 12-0 T. Grantham (7)
5 300002- DANCING BRIG (D) (Mrs L. Clay), T. Clay, 14 12-0 A. J. Wilson
7 113133- DICKY BLOB (D) (J. Nicholls), J. Nicholls, 10 12-0 S. Long (7)
8 10144-0 HENRY KISSINGER (H. Swaffield), H. Swaffield, 11 12-0 P. Swaffield (7)
9 0P/51PU- HERNSHAW (Exors of late R. Crawford), R. Crawford, 12 12-0 —
10 3P/23P-0 PINE KING (P. Horton), P. Horton, 10 12-0 G. Maundrell (7)
12 F2203-2 ROYAL JUDGEMENT (CD) (Lady Rootes), Mrs J. Campbell, 12 12-0 ... P. Hacking (7)
13 U30240 SERGEANT CAN (M. Smith), M. Smith, 13 12-0 L. Fogerty (7)
14 2300/0P- SOLOMON (Mrs S. De Lane Lea), Mrs S. Lea, 12 12-0 P. Webber
15 03431-1 TALON (D) (B. Munro-Wilson), R. Armytage, 10 12-0 B. Munro-Wilson
17 WILLING'S MIDAS (Dr V. Vaclavek), V. Vaclavek, 6 12-0 —
18 42- SQUIFFY'S DAUGHTER (D. Nisbet), D. Nisbet, 10 11-9 Miss S. French

S.P. FORECAST: 9-4 Dicky Blob, 7-2 Royal Judgement, 5 Boonabaroo, 13-2 Henry Kissinger, 8 Dancing Brig, 10 Talon, 12 Pine King, 16 others.

1984: Venture To Cognac 11 12-0 Mr O. Sherwood 1-3F F. Winter, 8 ran.

FORM GUIDE.—Talon beat Captain Parkhill (rec 4lb) 1½l at Carlisle (3m) Sept 29 (good). Royal Judgement was beaten 20l by Further Thought (gave 20lb) at Sandown (2½m 68y) Feb 1 with Henry Kissinger (gave 4lb) dist 5th (soft). Dicky Blob was beaten 25l when 3rd to Prominent King (level) Stratford (3¼m) June 2 (good). Dancing Brig was beaten ½l by Border Burn (gave 7lb) in 2-horse race at Towcester (3m 190y) Apr 21 (firm). Boonabaroo won 3 out of 4 points last year. Squiffy's Daughter was beaten 12l by Sparticone (level) at Huntingdon (3m 100y) May 28 (good to soft).

ROYAL JUDGEMENT may go one better by beating Talon.

3.0 (Prefix 3): ORPINGTON NOVICES' HURDLE (Div. II) £588 2m (14)

2 112302 IT'S TOUGH (P. Kennedy), S. Woodman, 6 12-0 R. Dunwoody
4 104000 MARTIAL COMMANDER (D) (C. Read), C. Read, 5 11-9 M. Perrett
5 P01 POLAR STAR (R. Kerslake), M. Pipe, 6 11-9 ... P. Leach
6 00 EARSERIDGE LAD (R. Spicer), R. Spicer, 5 11-4 ... F. Leavy
7 000-300 BUNTER (P. Crouch), A. Moore, 7 11-4 ... J. Akehurst
8 000-04 ENBYAR DAN (D. Lorrimer-Roberts), D. Jenny, 5 11-4 G. Old
10 0-0 FOXHAVEN (N. Greenwood), R. Parker, 6 11-4 ... E. Murphy (7)
12 0 GOLD BEARER (Lady Joseph), F. Winter, 5 11-4 ... J. Francome
13 0 MISSING MAN (Mrs L. Simpson), J. Gifford, 5 11-4 R. Rowe
15 NOXAL (A. Price), A. Price, 9 11-4 ... G. Enright
16 F040-3 TELEPHONE NUMBERS (K. Higson), A. Moore, 5 11-4 G. Moore
24 00034 BLUELIMIT (D. Winfield), D. Elsworth, 4 10-10 ... —
26 P0 NAMOOS (F. Hill), P. Mitchell, 4 10-10 ... —
27 MARRONESSE (J. Meadows), R. Voorspuy, 4 10-5 ... R. Rowell

S.P. FORECAST: 15-8 It's Tough, 3 Gold Bearer, 5 Polar Star, 7 Bluelimit, 10 Martial Commander, 14 Missing Man, Bunter, 16 others.

1984: Bells Birdie 4 10-10 R. Linley 6-5F M. Tompkins, 12 ran.

FORM GUIDE.—Polar Star beat Open the Box (level) 6l at Newton Abbot (2m 150y) Feb 12 (soft). It's Tough was beaten ¾l by Winter Measure (rec 7lb) at Plumpton (2m) Jan 28 (heavy). Telephone Numbers was beaten 13l when 3rd to Pottstown (rec 12lb) over today's course and distance Jan 31 (heavy). Bluelimit was beaten 38l when 4th to Ace of Spies (level) at Newbury (2m 100y) Dec 29 (soft). Gold Bearer was beaten 20l when 6th to The Breener (gave 7lb) at Newbury (2m 100y) Nov 24 (heavy). Martial Commander was 8th of 11 to Sheer Gold (rec 5lb) at Huntingdon (2½m) Feb 7 (good to soft).

POLAR STAR can win again. Bluelimit the danger.

3.30 (Prefix 4): JERRY M. HANDICAP 'CHASE £3,147 2½m (10)

5 14/104-2 SHREWD OPERATOR (BF) (J. Upson), S. Mellor, 8 11-7 M. Perrett
7 P-121FF GREEN BRAMBLE (C) (D) (BF) (Lady Plummer), N. Henderson, 8 11-4 ... S. Smith Eccles
8 0/21-225 DUMPER (BL) (N. Harrison), F. Winter, 8 11-3 J. Francome
9 312141/ DOUBTFUL OWNER (D) (Mrs S. Embiricos), R. Champion, 12 10-13 ... G. McCourt
10 043211 SAUNDERS (C) (T. Clay), T. Clay, 11 10-12 ... G. Moore
11 F00424 OYSTER POND (K. Clarke), M. McCourt, 8 10-9 R. Dunwoody
12 2123-34 PENNY BANK (BF) (P. Mellon), I. Balding, 6 10-7 ... B. Reilly
13 2UB/01-3 AUGHRA BOURA (D) (Mrs L. Simpson), J. Gifford, 9 10-7 R. Rowe
14 03-1313 BAYHAM SIR VARDON (C) (G. Graham), G. Graham, 11 10-0 R. Goldstein
16 3-2P032 ROMANY COUNT (BF) (L. Garrett), W. Williams, 13 10-0 M. Richards

S.P. FORECAST: 5-2 Shrewd Operator, 3 Penny Bank, 4 Saunders, 5 Green Bramble, 13-2 Dumper, 8 Aughra Boura, 13 others.

1984: Straight Jocelyn 12 11-0 A. Webber 8-13F R. Armytage, 3 ran.

FORM GUIDE.—Dumper was beaten 11l when 3rd to Charter Party (rec 5lb) at Newbury (3m) Feb 8 with Green Bramble (level) leading when fell 7th (soft). Shrewd Operator was beaten 5l by Mullacurry (gave 8lb) at Wetherby (2½m 100y) Feb 3 (good to soft). Saunders beat Rock Saint (gave 3lb) 3l over today's course (3m) Jan 31 (heavy). Previously Dumper was beaten 6l by Classified (gave 18lb) at Cheltenham (2½m) Jan 26 with Penny Bank (rec 2lb) abt 3l away 4th (soft). Aughra Boura was beaten 9l when 3rd to Castle Warden (rec 7lb) at Huntingdon (3m 100y) Feb 7 (good to soft). Romany Count was beaten 1½l by Cilerna Jet (gave 6lb) at Wincanton (2m 5f) Jan 25 (good to soft).

SHREWD OPERATOR is preferred to Saunders.

4.0 (Prefix 5): MANIFESTO NOVICES' 'CHASE £1,997 2½m (14)

2 121UF1 DUESENBERG (D) (Sir T. O'Brien), Mrs J. Pitman, 8 11-13 B. de Haan
6 00-0412 MR MOONRAKER (Mrs P. Blackburn), L. Kennard, 8 11-9 S. Powell
7 241-0P1 NAVAJO BRAVE (CD) (H. Barritt), J. Fitch-Heyes, 7 11-9 R. Goldstein
10 P-P0F22 BUCKS GREEN (Mrs B. Trafford), J. Gifford, 7 11-5 R. Rowe
14 P/33804- GLEN-LOOK (R. Brown), J. Honeyball, 10 11-5 ... Peter Hobbs
15 0/P00-0P GRANTSTOWN (Mrs C. Williams), A. Turnell, 7 11-5 E. Waite
19 00-00FU KARANNSU (L. J. Mahon Ltd), A. Turnell, 7 11-5 ... C. Mann
18 245404 JOHNS PRESENT (P. Deming), R. Holder, 7 11-5 P. Richards
20 0/100-FB KINGHOLM QUAY (Lady M. Howard), Lady Herries, 7 11-5 M. Kinane
23 042F22 MR CANDY (A. Moore), A. Moore, 6 11-5 ... G. Moore
26 0000-30 SHOOTING BUTTS (T. Bell), C. Read, 7 11-5 ... M. Perrett
34 44-1104 WORK MATE (Mrs I. Stewart-Brown), G. Pritchard-Gordon, 6 11-5 ... S. Smith Eccles
35 PFF51U CILERNA JET (BF) (P. Tory), P. Tory, 6 11-4 Mr E. Whettam
38 0P8-P00 SHELL LANE (Miss D. Baker), Miss D. Baker, 6 11-0 M. Palmer (7)

S.P. FORECAST: 11-4 Duesenberg, 3 Navajo Brave, 4 Mr Moonraker, 5 Bucks Green, 7 Work Mate, 10 Kingholm Quay, 14 Mr Candy, 16 others.

1984: (3m) Mossy Moore 8 11-13 J. Francome 2-5F E. Chinn, 10 ran.

FORM GUIDE.—Duesenberg beat Emmason (gave 4lb) 3l at Wolverhampton (2½m) Feb 4 with Johns Present (rec 5lb) 8l away 4th (good to soft). Mr Moonraker, beaten 10l by Desert Orchid (gave 9lb) at Sandown (2m hdle) Feb 2, previously beat Admiral's Cup (level) 3l at Newbury (2m 160y) Dec 31 (soft). Navajo Brave beat Ivacop (level) 5l over today's course and distance Jan 31 (heavy). Cilerna Jet, u.r. 1st Newton Abbot Feb 12, previously beat Romany Count (rec 6lb) at Wincanton (2m 5f) Jan 25 (good to soft). Work Mate was beaten 13½l when 4th to Oversway (gave 5lb) at Huntingdon (2½m) Dec 12 with Bucks Green (level) in tch when fell 3 out (good). Bucks Green was beaten 35l by Destiny Bay (gave 4lb) at Cheltenham (2m) Jan 1 (soft).

MR MOONRAKER may beat Duesenberg.

4.30 (Prefix 6): THREE COUNTIES HANDICAP HURDLE £2,645 2m (9)

1 0-00314 DALBURY (CD) (R. Smale), P. Haynes, 7 12-4 P. Corrigan (7)
3 040000 JADE AND DIAMOND (CD) (R. Lavelle), G. Balding, 7 11-4 R. Chapman (4)
4 31/225-1 BERLIN (CD) (N. Mills), N. Gaselee, 6 11-4 ... K. Mooney
6 0P/0135 BRAUNSTON BROOK (Mrs S. Boucher), D. Oughton, 7 10-8 P. Double
8 2301-20 DHOFAR (D) (Lt Col E. Harries), G. Pritchard-Gordon, 5 10-2 S. Smith Eccles
11 4008-04 GOLDYKE (D) (S. Mason), J. Bosley, 7 10-0 ... S. Shilston
12 3UPP-22 BETTYKNOWES (D) (D. Wickins), R. Akehurst, 7 10-0 A. Carroll
16 1-00032 BARRERA LAD (CD) (T. McGee), D. Elsworth, 5 10-0 R. Arnott (4)
18 00F204 HIGH HEAVEN (BL) (D) (J. Heal), A. Moore, 7 10-0 G. Moore

S.P. FORECAST: 3 Berlin, 7-2 Jade and Diamond, 4 Dalbury, 7 Dhofar, 8 Barrera Lad, 12 Braunston Brook, 14 Goldyke, 16 Bettyknowes, 20 High Heaven.

1984: Great Light 6 12-0 J. Francome 7-1 J. Jenkins, 6 ran.

FORM GUIDE.—Braunston Brook was beaten abt 15l when 3rd to Fierey Sark (gave 8lb) at Newbury (2m 100y) Dec 29 with Dalbury (gave 20lb) 3l away 4th, Jade and Diamond (gave 12lb) further 5l away 6th (soft). Bettyknowes was beaten nk by Indamelody (gave 13lb) at Kempton (2m) Dec 26 with Barrera Lad (rec 3lb) 5l away 5th, Dhofar (gave 7lb) further 20l away 6th (good to soft). Berlin beat Dalbury (gave 10lb) 1l over today's course and distance Dec 8 with Braunston Brook (rec 7lb) ½l away 3rd, High Heaven (rec 17lb) 8th. Goldyke (rec 13lb) out of 1st 9 of 16 (heavy). Barrera Lad was beaten 20l by Silver Maid (rec 4lb) over today's course and distance Jan 31 (heavy).

BRAUNSTON BROOK is preferred to Berlin.

TOTE DOUBLE: 3.0 and 4.0 races. TREBLE: 2.30, 3.30 and 4.30.

NEWMARKET SELECTIONS

LINGFIELD PARK.—3.30, Doubtful Owner; 4.0, Work Mate; 4.30, Dhofar.

HOTSPUR'S "TWELVE"

None of the horses listed in Hotspur's Twelve to Follow is engaged today.

NORTHERN CORRESPONDENT

LUDLOW.—3.15, Crowecopper; 3.45, Time-Bee; 4.45, Sparkling Jenny (nap).

WHISTLER'S NAP

Mr Moonraker (4.0 Lingfield Park), is today's revised nap for Whistler of the SUNDAY TELEGRAPH.

LUDLOW CARD AND JOCKEYS

HOTSPUR	FORM
2.15—Esker House	2.15—Rix Woodcock
2.45—Echo Sounder	2.45—Burnditch Boy
3.15—Good As Ever	3.15—Good As Ever
3.45—Woodway	3.45—Woodway
4.15—Wingetts	4.15—Hadajar
4.45—Sparkling Jenny	4.45—Sparkling Jenny

Advance official going: 'ch, GOOD; hdle, GOOD TO SOFT

2.15: BORDER CONDITIONAL JOCKEYS' SELLING HANDICAP HURDLE Penalty Value £727 2m (20 declared)

1 100PF0 Regency Tam (D), D. Morrill, 5 12-5 J. Duggan
3 123004 Clever Angle (BL) (D), B. Forsey, 5 11-4 T. Gibson
4 U03F Royal Valeur, S. Mellor, 5 11-3 G. Charles-Jones
6 12003 Saffron Poser, R. Hodges, 5 10-10 ... S. Earle
7 080222 Esker House, D. Tucker, 4 10-10 P. A. Farrell
8 P90LO Stargaze, M. Chapman, 5 10-6 ... G. Evans
12 00-0000 Gold Ace, W. Whiting, 5 10-3 ... C. Evans
13 0-P4000 Panrock (BL), T. Cosgrave, 5 10-4 T. Pinfield
14 F-000 Present Value (BL), R. Robinson, 5 10-3 N. Coleman
15 P410 Rix Woodcock (D), G. Kindersley, 4 10-3 N. Fearn
16 3300 Nieka (D), J. Colston, 4 10-3 W. Hayes (7)
17 430010 Sax (D), K. Bridgwater, 5 10-2 W. Worthington
18 000 Aston Bank, D. Tucker, 4 10-1 ... C. Hopwood
19 4400P0 Gruinastorm, W. Charles, 4 10-1 G. Williams
20 04P-P07 Young Lolly, B. Preece, 5 10-1 ... P. Miller
21 P00 Mr Bennington, D. Wintle, 4 10-0 J. Walhen
22 P0-0P0 Roberts Girl, R. Hodges, 5 10-0 W. Simpson
23 000L-FF Undeb, D. Burchell, 5 10-0 ... S. Davies
25 043-P03 Irish Williams, T. Hallett, 5 10-0 Samantha Dunster
26 000 Stolford, R. Pocock, 5 10-0 ... J. Hurst

S.P. FORECAST: 7-2 Clever Angle, 9-2 Rix Woodcock, 11-2 Sax, Royal Valeur, 6 Esker House, 7 Nieka, 10 Saffron Poser, 12 Irish Williams, 14 Regency Tam, 16 others.

2.45: BROMFIELD NOVICES' 'CHASE 6-Y-O £978 2m (12)

1 000-P0 Bishop's Blaize, P. Cundell, 11-0 A. German
2 10400-4 Burnditch Boy, M. Eckley, 11-0 ... J. O'Neill
3 000P0- Cape Flattery, R. Hartop, 11-0 ... J. Barlow
4 0 Carden Spirit, R. Francis, 11-0 ... R. Crank
5 00-00 Celtic Hamlet, P. Cundell, 11-0 ... P. Barton
6 0P020-0 Colonel Curtis, C. Popham, 11-0 ... —
7 0P-0 Countrywide, M. Oliver, 11-0 Mr J. Weston
9 4013-3 Echo Sounder, D. Nicholson, 11-0 P. Scudamore
10 0-04FFF Fare Love, E. Evans, 11-0 ... —
14 4P-000F Maltredee, R. Gow, 11-0 ... A. Webber
15 0-01300 Pridden Jimmy, T. LeGrice, 11-0 B. Wright
16 P0-P020 Tooley Street, C. Wates, 11-0 ... R. Davies

S.P. FORECAST: 15-8 Echo Sounder, 7-2 Burnditch Boy, 9-2 Fare Love, 5 Tooley Street, 11-2 Pridden Jimmy, 14 others.

3.15: FORBRA GOLD CHALLENGE CUP HANDICAP 'CHASE £1,777 3m (8)

4 43-3144 Ballymilan (C) (D), F. Sheridan, 8 11-7 ... —
8 110-422 Drops O'Brandy (D), J. Edwards, 10 11-6 P. Barton
10 023-012 Celtic Brew (BF), Mrs M. Rimell, 8 11-4 S. Morshead
11 F-31211 Good As Ever, G. Kindersley, 8 11-1 A. Webber
12 021150 Crowecopper, B. Preece, 6 11-0 ... R. Strange
13 00103-0 Blazing Wind, Mrs W. Sykes, 8 10-13 ... —
18 03314-3 Bankside (CD), C. Wates, 13 10-0 H. Davies
19 043050 Dishcloth (C), Lady S. Brooke, 11 10-0 ... —

S.P. FORECAST: 9-4 Good As Ever, 3 Celtic Brew, 9-2 Drops O'Brandy, 6 Ballymilan, 7 Crowecopper, 10 Bankside, 14 Blazing Wind, 16 Dishcloth.

3.45: CORVEDALE NOVICES' HURDLE 4-Y-O £907 2m (18)

2 030203 Baluchi (BL) (CD), B. Preece, 11-3 R. Strange
3 F210 Mac's Or Mine (D), D. Wintle, 11-3 Mr J. Wintle (7)
4 2401 Miramac (CD), F. Lee, 11-3 ... S. Holland
5 041 Time-Bee (CD), R. Hollinshead, 11-3 J. O'Neill
6 021405 Woodway (BL) (D), D. Wintle, 11-3 R. Hyett
7 0P Abjad (BL), W. Morris, 10-10 ... W. Morris
8 30342 Ballycrackers (BF), R. Perkins, 10-10 P. A. Farrell (7)
18 Kirk Bridge, M. Chapman, 10-10 G. Evans (7)
20 400 Lawnswood Avenger, D. Nicholson 10-10 P. Scudamore
25 0 Noureza (BL), G. Thorner, 10-10 ... P. Barton
28 Reddings Lad, C. Trietline, 10-10 ... —
29 0 Remembrance, Mrs C. Lloyd-Jones, 10-10 ... —
30 0P Royal Cracker, P. Brookshaw, 10-10 S. J. O'Neill
35 P Stalfold, R. Perkins, 10-10 ... Del Williams
36 Well Covered, A. Turnell, 10-10 Steve Knight
40 02 Cheezy Girl, S. Mellor, 10-5 G. Charles-Jones (4)
43 2 Orbital Manoeuvers, R. McMahon, 10-5 T. Wall
44 03P Record Red, J. Spearing, 10-5 S. Morshead

S.P. FORECAST: 4 Woodway, 9-2 Time-Bee, 6 Ballycrackers, 13-2 Miramac, 7 Baluchi, 8 Well Covered, 10 Mac's Or Mine, 12 Lawnswood Avenger, 14 Cheezy Girl, 16 others.

4.15: ALDON HANDICAP 'CHASE £1,394 2½m (15)

2 21100-3 Scottish Sound (D), R. Hodges, 9 11-10 R. Linley
3 2-10F11 Professor Plum (C), T. Forster, 12 11-7 H. Davies
8 23F042- Slieve Bracken (CD), W. Clay, 9 11-0 S. J. O'Neill
9 0-2213F Wingetts (CD), Mrs M. Rimell, 9 10-13 S. Morshead
13 3-40434 Comedian (C), D. Nicholson, 7 10-6 P. Scudamore
14 P23-343 Hadajar (D) (BF), M. Tate, 10 10-3 C. Smith
15 2P104-0 Intoxicated (CD), T. Nicholls, 11 10-2 M. Brennan
16 00FU2P Crack A Joke, M. Eckley, 6 10-0 A. O'Hagan
18 0-32004 Dundrum Bay (C), A. Barrow, 10 10-0 M. Nuttall (4)
19 12-P300 Hot Pretence, Lord Shrewsbury, 10 10-0 P. Warner
23 0P00-PP Jakaroo, E. Ferris, 9 10-0 ... K. Burke (7)
24 P-04141 River Warrior (D), J. Bradley, 7 10-0 G. Davies
25 P-40205 Chestnut Prince, T. Morton, 10 10-0 G. Charles-Jones (4)
26 P23PF4 Diokils (BL) (D), M. Barraclough, 7 10-0 S. McNeill
29 80UP00 Ouiart Hill, M. Oliver, 9 10-0 ... R. Crank

S.P. FORECAST: 11-4 Professor Plum, 4 Hadajar, 9-2 Wingetts, 6 Comedian, Scottish Sound, 7 River Warrior, 10 Intoxicated, 16 others.

4.45: LADBROKE RACING HANDICAP HURDLE (Mares) £1,339 3m 1f 180y (18)

2 0P-003P Somay (BF), D. Nicholson, 8 11-10 P. Scudamore
3 0-00340 Haven Air, J. Spearing, 7 11-9 S. Morshead
4 01130-0 Lady Tut, T. Bill, 5 11-7 ... G. Williams (7)
5 41F000 Shirley Grove, P. Bevan, 7 11-7 R. Hatfield (7)
6 3FP324 Hand Me Down, D. Gandolfo, 8 11-1 R. Earnshaw
7 30/F-020 Peggy, R. Pocock, 9 10-12 ... J. Hurst (7)
8 200-FF0 Elsell (C), M. Eckley, 10 10-10 ... A. O'Hagan
9 00443 Sparkling Jenny, R. Hollinshead, 5 10-9 J. J. O'Neill
10 02-0000 Marlbon, R. Holder, 6 10-8 N. Coleman (4)
11 000-0P0 Curtain Run, Mrs S. Davenport, 7 10-8 A. Webber
12 00-300P Dial Direct, B. Palling, 8 10-6 ... C. Evans (7)
13 120000 Beau Wynk (BL), B. Key, 12 10-5 Miss D. Key (7)
14 31410P Princess Hecate, P. Davis, 10 10-5 P. Nicholls
16 F44-000 Arctic Gipsy, B. Palling, 9 10-4 A. Griffiths
17 00-42 Kitty Buskins, F. Sheridan, 7 10-4 G. Newman
19 040 Valmal, R. Hodges, 6 10-1 Mr P. MacEwan (7)
20 313F-00 Step Ashore, P. Bevan, 6 10-0 ... A. Webber
21 02R-000 Princess Mey, N. Henderson, 7 10-0 J. Ricklds (7)

S.P. FORECAST: 7-2 Sparkling Jenny, 9-2 Haven Air, 11-2 Somay, 6 Kitty Buskins, 7 Hand Me Down, 8 Lady Tut, 10 Peggy, 14 Elsell, 16 others.

Yesterday's Wetherby 1-2-3 and prices

Going: GOOD TO FIRM

1.45: MANITOU NOVICES' HDLE (Qualifier) Penalty Value £2,108 2½m

A SURE ROW, ch g Saint Denys—Royal Princess (Mrs A. Wallace), 6 11-11 G. Bradley 7-2 1
MAJESTIC LAD, br g Russelly—Inne Bond (B S B Racing Ltd), 4 11-1 P. A. Charlton 7-4F 2
GLEN LOCHAN, b g Mr Bigmore—Frauchie (Lady Cadogan), 5 11-8 C. Hawkins 10-1 3
Also: 4 Mariners Dream, 11 Emo Forever, 14 Roman Duke (p.u.), 16 Amber Heights (4th), Ferm Foster (5th), 20 Jon's, 25 Demonic (p.u.), 33 [illegible] Hotel (6th), Strands, 50 Count M'Cor (p.u.), Frosty Touch, Peachwood Saint, 100 Bishop's Royal, Cresta Crest (p.u.), Northgate Venture, Nicoma. 19 ran. 2½l, 15l, 1½l, 7l, 6l. (Mrs M. Dickinson, Harewood.) Tote: Win, £4·50; places, £1·60, £1·10, £2·10; Dual F'cast: £5·70. SPSF: £10·45. NR's: Tabriz Gold, Little M'Pens & Dreadnought.

2.15: KIX DRINKS NOVICES' 'CH £1,550 2½m 100y

NEWLIFE CONNECTION, b g Rapid River—Weirol (B. McMillan), 6 11-1 R. Lamb 6-4JF 1
PERMABOS, b g Dubroff—Blue Ann (M. Walker), 6 11-5 A. Brown 6-4JF 2
NARSINH, b g Avator—Fizz (B Bacel), 6 10-10 K. Sims 33-1 3
Also: 100-30 Numerate (f), 33 Jupiter Prince, Maracas Bay (u.r.), 100 Conway Grove (4th). 7 ran. 15l, 25l, 20l. (W. A. Stephenson, Bishop Auckland.) Tote: Win, £2·20; places, £1·10, £1·50; Dual F'cast: £1·50. SPSF: £3·96. NR's: Hardy Ranch & Country Park.

2.50: MICKLETHWAITE H'CAP HDLE £2,725 3m

BALLY-GO, b g Ballymore—Cloudy (C. Bell), 8 11-0 P. Tuck 6-4F 1
CHETEL, b g New Brig—Tarifina (R. Brewis), 11 10-10 P. A. Farrell ... 7-1 2
EBORACUM, ch g Sheshoon—Swift Fire (Mr A. Harker), 7 10-7 Mr G. Harker ... 10-1 3
Also: 4 Lessmond Brig, 6 Bardsey (4th), 17-2 Motemoran (5th), 14 Jo's Fancy (6th), 33 Happy Voyage, Gorska, Always Uncas, Victory Morn. 11 ran. 3l, dd-ht, 1½l, 10l, 3l. (M. W. Easterby, Sheriff Hutton.) Tote: Win, £2·30; places, £1·45, Chetel £1·85, Eboracum £3·70; Dual F'cast: Chetel & Bally-Go £4·30, Bally-Go & Eboracum £7·80. SPSF: Bally-Go & Chetel £6·35, Bally-Go & Eboracum £8·48. Tricast: Bally-Go, Chatel & Eboracum £35·50, Bally-Go, Eboracum & Chetel £37·41.

3.20: EAST KESWICK H'CAP 'CH £2,405 2m 50y

IROILENA, b m Troilus—Strowena (R. Conn), 9 10-9 J. D. Doyle ... 5-2F 1
BIRSBY, br g New Brig—Buzz About (Exors of late R. McDonald), 11 10-6 P. A. Farrell 8-1 2
JIMMY CHIPS, b g Bonne Noel—Sovereign Duchess (W. Raw), 8 10-4 R. Storey ... 11-2 3
Also: 3 Foony Bucy (6th), 5 Straight Down (5th), No Bombs (4th), 25 Saint Munn, Brahms and Liszt. 8 ran. Sh-hd, 4l, 5l, nk, 3½l. (R. Fisher, Ulverston.) Tote: Win, £3·10; places, £1·40, £2·90, £1·40; Dual F'cast: £17·80. SPSF: £21·85.

3.50: ABERFORD HUNTERS' 'CH £935 3m 100y

BROTHER JACK, b g Articulation—Dunedella (Mrs J. Bealby), 9 10-9 Mr C. Bealby ... 10-1 1
MORETON, br g Entanglement—Cutlette (D. Brown), 11 10-10 Mr A. Rebori ... 10-1 2
MELODIC LAD, b g Melodic Air—Morning Gleam (W. Lamarque), 10 11-3 Mrs T. D. Smith ... 8-1 3
Also: 2-1F Cold Snap (pu), 9-2 Kikoni, 11-2 Back In Action (u.r.), 15-2 Lombards Star (4th), 10 Rawneen, 12 Little Budworth (u.r.), 25 Camp Hill (6th), 33 Scurdne (5th). 11 ran. 15l, 20l, 6l, 25l, 3l. (Mrs J. Bealby, Grantham). Tote: Win, £13·20; places: £3·00, £5·30, £2·40; Dual F'cast: £51·00. SPSF: £103·84.

4.25: HAREWOOD NOV HDLE £748 2m

TRY TO STOP ME, ch c Sharpen Up—Come Back (A. Wilkinson), 11-7 C. Grant 4-1F 1
THE CLOWN, ch g Green Dancer—Eshsby (G. Greenwood), 11-7 D. Browne 50-1 2
QUALITAIR PRINCESS, ch f Bay Express—Starlit Beauty (Qualitair Engineering Ltd), 10-2 J. O'Neill ... 33-1 3
Also: 11-2 Ribobelle (6th), 8 Single Vine (5th), 12 Grand Gift, 14 Rowntown, 20 Brickwell Boy, Cheerful Days (4th), Roses for Sport, 33 Peg's Glory, In The Breeze, 50 Cedar Hall, Court Prince, Emmetts Providence, Gunner Royal, Habat's Melody, Metallic Fleet (u.r.), Roseman, Remainder Man, Saritamer Lass. 21 ran. Nk, 20l, 3l, hd. (Denys Smith, Bishop Auckland.) Tote: Win, £1·55; places, £1·10, £11·90, £2·50; Dual F'cast: £34·50. SPSF: £56·05. NR's: Merfor, Squires Gold, Cobby Castle, Dragonade.
PLACEPOT: £35·15.

COURSE SPECIALISTS

LINGFIELD PARK

Course winners: 2.0 (2m hdle): Carado (2m hdle), 2.30 (3m 'ch): Royal Judgement (3m 'ch), 3.30 (2½m 'ch): Green Bramble (2m 'ch), Saunders (3m 'ch) (three times), Bayham Sir Vardon (3m 'ch), 4.0 (2½m 'ch): Navajo Brave (2½m 'ch), 4.30 (2m hdle): Dalbury (2m hdle), Jade and Diamond (2m hdle) three times, Berlin (2m hdle), Barrera Lad (2m hdle).

Jockeys (since Aug. 1979).—Francome 29, H. Davies 19, Rowe 14, Steve Knight 12, Webber 12, Scudamore 9.

Trainers.—Gifford 29, F. Winter 20, Armytage 16, Forster 13, Jenkins 8, Elsworth 7, Gaselee 6, Pitman 6, Mellor 6, Moore 3, Old 5, Turnell 5.

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CAMBRIDGE WIN WITH ANDREW BACK ON FORM

By JOHN MASON

Cambridge University 27pts, Anti Assassins 17

ROB ANDREW, England's outside-half, scarecely put a foot wrong as Cambridge, who led four times, outlasted the Anti Assassins, an invitation team from the north of England, at Grange Road, Cambridge, yesterday.

Andrew contributed 15 of the university's points in an authorative victory by three goals and three penalty goals to two tries and three penalty goals.

Cambridge commanded totally in the last quarter.

Not the least of Andrew's accomplishments was to kick six goals from seven attempts.

His pinpoint accuracy was in stark contrast to the blight that affected him last Saturday at Nottingham when he missed nine of 10 kicks a goal in a cup match.

Yesterday there was also the challenge of Mark Ella, the most distinguished of several illustrious opponents playing for the Anti Assassins, whose level of fitness — and ability — were prime factors in an enjoyable romp.

Guiding light

Ella had not played since mid-December when Australia's tour ended against the Barbarians in Cardiff. Though neither he nor his Wallaby colleague Bill Calcraft were in the peak of condition, both had useful matches.

In addition to three left-footed penalty goals Ella was also the guiding light in the best of the scratch team's work behind the scrum. But not even he could contain finally the University's skilful backs, of whom Moon, the scrum half, and Simms, the England centre, were outstanding.

Melville, England's captain against Australia last November, was Ella's halfback partner. On the day Moon, opposite him, had the better match.

The highlight was a startling break that set up the University's second try though Melville, I fancy, was pleased to get through more worthwhile exercise unscathed.

Impressive tries

Cusani, resuming after knee ligament trouble, was less fortunate. The large lock limped off soon after half-time with a recurrence of the injury which has hauted him for months. He was not at all happy.

His replacement was Richard Grenwood, England's coach, who put in a splendid word for all those sportsmen who won't see 42 again. His competitive edge is such that he did not appreciate losing.

In addition to the goals by Andrew, Ellison, the No. 8 Simms and the flying Bailey scored first class tries for the University.

The Anti Assassions, lagging more than somewhat in the final stages, claimed tries by Nelson, the left wing, and Barley the centre. Ella, always busy, kicked three penalty goals.

CAMBRIDGE UNIVERSITY: G. Hastings (Capt); A. Martin, F. Clough, K. Simms, M. Bailey; R. Andrew, R. Moon; R. Steeds (R. Gilchrist 79), P. Combe, T. Borthwick, S. Attfield, S. O'Leary, M. Eberlin, P. Green, J. Ellison.

ANTI ASSASSINS: A. Higgin (Vale of Lune); R. Summer (Wasps), B. Barley (Wakefield), R. Lozowski (Wasps), M. Nelson (Vale of Lune); M. Ella (Randwick, NSW), N. Melville (Wasps); S. Sherlock (Preston Grasshoppers), M. Dixon (Fylde), S. Gill (Vale of Lune), D. Cusani (Orrell); R. Greenwood, S. Rainbird (Fylde), J. O'Driscoll (London Irish) (Capt), P. Winterbottom (Headingley), W. Calcraft (Manly, NSW).

Referee: Dr J. Coulson (N. Midlands).

Anti Assassin Melville pounces as Moon, the Cambridge scrum-half who had an outstanding match, tries to find his backs.

Midlands Rugby

SEVEN-GAME U.S. TOUR FOR SUTTON

SUTTON COLDFIELD, an emerging Warwickshire club, will soon complete the distinction of playing two American clubs home and away within a year writes Michael Austin.

Austin, of Texas, visited Walmley Road last September and lost 18-9, Dallas are scheduled opponents this September and before then Sutton will meet both clubs during a 16-day tour.

Sutton's major disappointment *and officials, led by Stuart Ward,* a recent Coventry Extras scrum-half, will fly to the United States on March 31 and play seven matches, including three at second team level.

Tim Gallagher, Sutton's secretary, said: "This tour helps to indicate our progress. We have a young first team with an average age of around 23 and eight sides in all, so we need all our five full-size pitches."

Cup disappointment

Sutton's major disappointment has been their failure to win the Warwickshire Cup, in which they were beaten by Solihull and Coventry Welsh in the finals of 1977 and 1979. This season they lost at Bedworth in the quarter-finals.

Mansfeld have suffered similar frustration, not having won the Nottinghamshire Cup since 1977 despite their overall excellence, but they will contest this season's final against Moderns at Beeston on Sunday week.

Bob Salmon, a Notts, Lincs and Derby squad member and former Nottingham No. 8, has led Mansfield to notable wins over Barkers' Butts and Paviors, who both played impressively in this season's John Player Cup.

JAPANESE TOURISTS

The Japanese High Schools rugby union tourists play the first of seven matches in Wales against West Glamorgan at Neath on March 27. The test is against a Welsh Schools Select XV at Aberystwyth on April 17.

WELSH CUP VENUES

Cardiff, holders of the Schweppes Welsh Rugby Union Cup, will play Pontypool at Rodney Parade, Newport, in next month's semi-final. The other semi-final, Bridgend against Llanelli, will be played at St Helens, Swansea.

COUNTY REGULARS IGNORED

EAST MIDLANDS have overlooked all the players who won promotion from Division 4 of this season's County Championship for next Wednesday's Mobbs Memorial Match against The Barbarians at Northampton.

Instead they have gone for leading players from Northampton and Bedford who have put club before county since the championship was switched to Saturdays three years ago.

Vince Cannon, lock, captains a side which contains 11 Northampton players. Ashley Johnson, 20, the stand-off half, is among six players making their debut.

TEAM (Northampton unless stated).—A. Key (Bedford); M. Greenhalgh, D. Woodrow, A. Street, N. Underwood; A. Johnson, I. Peck (Bedford); I. Heywood, M. Howe (Bedford), G. Pearce, D. Newman, V. Cannon (capt), N. Bennett (Bedford), G. Wood, I. White.

Mal Malik, the Coventry captain who lost his place after the 53-12 defeat by Gloucester on Dec. 15, returns to the side against Wasps at Coundon Road on Saturday.

The Pakistani flanker replaces Dick Travers who will be playing in the Army's second row against the Royal Navy at Twickenham.

Coventry receive Leicester in a John Player Cup quarter-final the following week and that match will be all-ticket. Tickets go on sale for the first time at Saturday's game.

London Welsh will be without their first choice centres for Sunday's visit to Newcastle to play Northern.

Bob Ackerman is on international duty with Wales while Dan Fouhy is again troubled by a badly cut cheek, an injury which kept him out earlier this season. They are replaced by Guy Leleu and Mark Owen.

Rowing

FINE START BY DOWNING

Downing, who captured the headship of the River Cam a year ago, started their defence of the Cambridge Lent Races' title in fine style yesterday.

There was a distance of about five lengths (15 seconds) between them and their challengers Emmanuel.

DIV 1.—Pembroke bpd Christ's; Church'll bpd Peterhouse; Magdalene bpd St Catharine's.

DIV 2.—LMBC 2 bpd Sidney Sussex; Jesus 2 bpd Christ's 2; Clare 2 bpd Emmanuel 2; 1st & 3rd Trinity 2 bpd Corpus Christi; Pembroke 2 bpd Magdalene 2; Fitzwilliam 2 bpd Queens' 2.

DIV 3.—LMBC 4 bpd Sidney Sussex 2; Girton bpd Trinity Hall 5; Darw'n bpd Peterhouse 2; 1st & 3rd Trinity bpd St Catharine's 2.

DIV 4.—LMBC 5 bpd Christ's 3; Down'ng 3 bpd Corpus Christi 2; Fitzwill'am 3 bpd St Catharine's 5; Pembroke 3 bpd Sidney Sussex 3; Caius 3 bpd Clare 4; Emmanuel 3 bpd Selwyn 5.

DIV 5.—Girton 2 over-bpd Magdalene 4; Clare 5 tech bpd Addenbrook's (nonstarters); Church'll 4 bpd Corpus Christi 3; Peterhouse 3 bpd Theological Coll; Emmanuel 4 bpd Fitzwilliam 4; Christ's 5 bpd Christ's 4.

WOMEN

DIV 1.—Newnham bpd Clare; Homerton bpd Trinity Hall, Emmanuel bpd Sidney Sussex; 1st & 3rd Trinity bpd Selwyn; Caius bpd Christ's; St Catharine's bpd Newnham.

DIV 2.—LMBC bpd Clare 2. Robinson bpd OMABC; Churchill 2 bpd New Hall 2; Corpus bpd Christ's; Jesus 3 bpd LMBC 2; Emmanuel 2 bpd St Catharine's 2; Downing 2 bpd 1st & 3rd Trinity 2; Clare 3 bpd CCAT 2; Down'ng 3 bpd Newnham 3; Trinity Hall 2 over-bpd Sidney Sussex 2; Clare 4 bpd Newnham 4. Robinson 2 bpd Jesus 4.

Oxford Torpids

OSLER HOUSE DROP

St Catherine's moved to the head of the women's divisions on the first day of the Oxford Torpids, thereby deposing Osler House, who had failed to acknowledge being bumped.

Oriel remained head of the men's divisions,

DIV I: Keble bpd Christ Church. Pembroke bpd Worcester. Oriel bpd St Edmund Hall. BNC bpd SEH. Queen's bpd SEH. Lincoln bpd University.

DIV. II: St Catherine's bpd Balliol. Hertford bpd Osler Hse. St Peter's bpd Corpus Christi. Keble II bpd St Peter's. Trinity bpd Corpus Christi.

DIV. III: Oriel III bpd Mansfield. Lincoln II bpd Magdalen. Worcester II bpd Pembroke II. University II bpd Wadham II. SEH II bpd Wadham II. Lady Margaret Hall bpd SEH II.

DIV. IV: BMC II bpd St Catherine's II. Exeter III bpd Wolfson II. Jesus II bpd Wolfson II.

DIV. V: Jesus II bpd Regents Park. Worcester III bpd Regents Park. St Anne's bpd Regents Park. St John's III bpd Queen's III. Keeble III bpd Queen's III. Oriel V bpd Corpus Christi II. Jesus III bpd Corpus Christi II. Linacre bpd Corpus Christi II. LMH II bpd St Peter's II.

DIV VI: Keble IV descended 11 places after being bpd by St Benet's. Christ Church III bpd St Anne's II. Balliol III bpd Magdalen II.

DIV. VII: Merton II bpd Lincoln III. Osler H II bpd LMH III. Wolfson III bpd LMH III. New Coll III bpd Hertford III. Hertford IV bpd Hertford III. Balliol IV bpd Hertford III. New Coll IV bpd Hertford III.

WOMEN

DIV. I: St Catherine's bpd Osler H. St Hugh's bpd St Hilda's. Worcester bpd Jesus. Somerville bpd Jesus. University bpd Brasenose. St Anne's bpd Brasenose. Balliol bpd St Anne's.

DIV. II: Balliol bpd Wadham. Trinity bpd Exeter. St Hugh's bpd Wolfson. Corpus Christi bpd St Hilda's II. Hertford bpd New Coll.

DIV. III: St Hugh's II bpd Christ Church. SEH bpd Christ Church. Magdalen bpd Christ Church. Somerville II bpd Christ Church. St Peter's bpd Merton. Balliol bpd Merton. St John's bpd Merton.

OTHER SPORT TODAY

BASKETBALL.—Nat Lge. Div 1: Birmingham v Worthing (7.30).

BOWLS. — Lombard Champion of Champions Nat Ch'sh'p, northern region final (Hammerin IBC, Harrogate).

HOCKEY.—Representative: Army v Civil Service (C. Palace NSC, 2.30), RAF v British Police (RAF Uxbridge, Vine Lane, Hillingdon).

ICE SKATING.— Short Track Speed Ch'ships (Richmond, 1).

SNOOKER. — Dulux British Open (Assembly Rooms, Derby, 2 & 7).

Elusive Pearson the key factor

By MICHAEL AUSTIN

Oxford University ... 10pts, Combined London Old Boys ... 0

STEVE PEARSON, Oxford's elusive scrumhalf, and Neil MacDonald, their captain and Zimbabwean lock, added much-needed touches of enlightened play to an uninspiring match in which the Old Boys lost their unbeaten record at Iffley Road yesterday.

After winning all seven previous games this season, the Old Boys stumbled upon unexpected lean times in a fixture they had won for the past four years.

Victory pleased Oxford, who fielded nine Blues, but jubilation must be reserved for better days. Fumbled passes, cross-field running and wayward goal-kicking were blights on a win by a goal and a try.

Pearson's benign influence was suitably reflected in the tries. He scored the first, following a side-stepping run by Evans, after 25 minutes, and supplied the blind-side pass for the second, to the determined Vessey, with four minutes remaining.

Occasional half-breaks

Mediocrity reigned with the few appealing features including the scrummaging command of the Old Boys' heavyweight forwards, MacDonald's leadership of Oxford's pack and his impressive mileage for a forward weighing 16 stones.

Ashworth's occasional half-breaks troubled Oxford, who were indebted to the lengthy line-kicking, in times of defensive stress, from Kennedy, a Freshman from Ulster, filling the boots of MacNeill, another Irishman.

With 31 penalties awarded, 17 to Oxford, place-kickers should have flourished in perfect conditions. But Kennedy kicked only one conversion from six attempts overall, Pearson failed twice and Adkins missed four penalties for the disconsolate Old Boys.

OXFORD UNIVERSITY: A. Kennedy; S. Vessey, R. Rydon, J. Risman, L. Phillips; C. Evans, S. Pearson; J. Dingemans, A. Possener, H. Stevenson, N. MacDonald, A. Welsh, D. Reed, R. Phelps, T. Marvin.

COMBINED LONDON OLD BOYS: M. Ellis (Emanuel); A. Maxwell (Blues), N. Dickens (Gaytonians), J. Adkins (Beccehamians), H. Corp (Cranleighans); P. Ashworth (Alleynians), P. Ralston (KCS); A. Wright (Gaytonians), N. Cooper (Whitgiftians), T. Kins (Meadonians), M. Braddock (Beccehamians), B. Jolly (Whitgiftians), D. Stapleton (Walcountians), D. Maxted (Gaytonians), M. Bratt (Shootershillians).

Referee: L. Northover (East Midlands).

U.S. Golf

LANGER CAN ANSWER THE CRITICS

By ALEX LANCASTER in Fort Lauderdale

SEVERIANO Ballesteros, the Open champion, and Bernhard Langer, the new Australian Masters title holder, have another chance in the £500,000 Honda Classic which starts today to prove to Americans that they are not just "European pushovers."

The Spaniard and the German failed miserably in last week's Doral-Open in Miami, the former because he seems inhibited by playing before his own members at his "own" club and the latter because he was exhausted after a 35-hour trip back from Melbourne.

The 7,037 yards of the magnificent players-owned Eagle Trace "Stadium Course" with its target shots into greens projecting dangerously out into deep blue lakes and its rolling mounds built on the flat Florida landscape, may suit the adventurous shot-making of both Europeans very well.

Scotland's Sandy Lyle and Ken Brown, just back from a trip home to Hertfordshire, as well as Peter Oosterhuis and Nick Faldo are also in the race for the £90,000 top prize.

Faldo will enjoy, or suffer, the same experience as Oosterhuis had on Sunday for he tees off late today with Jack Nicklaus and Jerry Tate, the former US Open winner now badly out of form.

Oosterhuis's team won Monday's Pro-Am but Ballesteros, competing in Tuesday's ten-man "shoot out" hooked out of bounds at the first.

Ray Floyd won the £3,000 first prize, beating Fuzzy Zoeller by chipping closest to the last green.

Humphreys shares lead despite penalty

By ADRIAN FREDERICK in Johannesburg

WARREN HUMPHREYS called a penalty stroke on himself on the opening hole of the Trust Bank Tournament of Champions at Kensington, Johannesburg, yesterday, but finished the day as joint leader after a five-under-par 67.

Humphreys shared the lead with Tony Johnstone, the Portuguese Open champion, and Ian Palmer, with Dale Hayes, Simon Hobday and Bob Smith a stroke behind.

Humphreys, who has been a regular on the Sunshine Circuit since 1971 but has yet to win a tournament, had an eagle and four birdies in his round. The five he made on the opening hole was the only stroke he dropped.

"I got to my teeshot on the first to find that an acorn was lying against the ball," said Humphreys. "I moved it away with a surgeon's touch, but as I addressed the ball it moved.

"I thought to myself: 'Here we go again. It's a limited field event and I've picked up a penalty before I even play my second shot.' I thought it was all over."

Fine eagle three

He hit his third stroke over the green, but made a near miraculous up and down for the five. On the third, he again scratched around before escaping *with a par, but from then on it* was plain sailing.

He hit a three-wood second to the heart of the green on the fourth and holed the putt for a fine eagle three. "From there on, I felt very much in control, even though I had to make a couple of saves," said Humphreys.

On the 13th, he sank a 40-foot birdie putt, and then birdied the 16th and 17th to be home in a three-under 34 for his 67.

David Feherty described his round of 69 as a "mixed bag", for he even missed a putt of less than 18 inches.

Ian Mosey, who took pro-am honours with a 65 on Tuesday, was two under par after eight holes, but finished with a 73. He three-putted the ninth and 10th, and needed 36 putts.

67—I. Palmer, W. Humphreys, T. Johnstone.

68—D. Hayes, B. Smith, S. Hobday.

69—A. Oosthuizen, J. Gonzalez, D. Feherty.

Other British Scores: 70—P. Parkin, M. Johnson. 71—M. Sherman, B. Evans, S. Bennett. 72—R. Lee, A. Chandler. 73—I. Mosey. 74—A. Sherborne. 77—N. Godin.

MORE CASH FOR TOUR

THE 1985 European golf tour has received another boost with Johnnie Walker announcing they are to take over sponsorship of the Monte Carlo Open in June.

Prize money for the event has been increased to £150,000. The sponsorship will be for at least three years.

The championship has been brought forward a week in an effort to avoid the fog which plagued last year's tournament, won by Ian Mosey. Johnnie Walker are considering taking out insurance cover in case the weather interferes again.

Lee Trevino, the American Ryder Cup captain, and Isao Aoki of Japan are among the international stars likely to participate.

Rugby League

FULHAM FACE BACKLOG

Fulham rugby league club are facing a fixture crisis. Roy Lester, the manager, warned yesterday that the season may have to be extended to solve it.

"We face a massive backlog of matches and an extension to the season seems the only answer," said Lester. "We have five matches to rearrange."

Lester's warning came after Bridgend rejected Fulham's proposal to play their match, postponed in December, at Crystal Palace tonight because of injuries.

GIBSON IN SQUAD

Carl Gibson, the Batley centre, has been added to the Great Britain squad for the Rugby League Test against France at Headingley tomorrow night. He is named among the substitutes following the withdrawal of injured Des Foy, of Oldham.

CYCLING

TOUR OF SICILY.—Overall: L. Fignon (France) 14hrs 55 10mins.

Snooker

FRANCISCO SQUEEZES OUT MEO

SILVINO FRANCISCO, at 17th the highest-ranked South African in the world, yesterday reached the semi-finals of the Dulux British Open by beating oTny Meo 5-4, at the Assembly Rooms, Derby.

Meo, ranked seven places higher and one of the most consistent players never to have won a major individual title, took the first two frames and led 30-0 in the third.

But that remains his score for the rest of the frame which Francisco won 65-30 and Meo also let slip his chance to take the fourth with a late clearance when he missed the last red.

A break of 46 helped Fracisco *take the lead for the first time* at 3-2 and the South African went two up with three to play when a break of 38 helped him take the sixth.

Successful escape

But all three frames had to be played, as Meo—out to avenge the 10-5 defeat Francisco inflicted on him in the first round of last year's World Championship—won the seventh 65-19 and the eighth 78-14, without making a sizeable break.

Both players had chances in *the deciding frame* but, when 18 behind with one red left, Meo left an easy red after successfully escaping from a snooker and Francisco potted it. He followed it with a blue and the yellow to leave Meo vainly seeking a snooker.

The nine frames lasted 4¼ hours in playing time and the start of the concluding all-Irish quarter final between Alex Higgins and Eugene Hughes had to be delayed by 30 minutes. Francisco *meets the winner of that* match over 17 frames tomorrow.

Today, Steve Davis, the world champion and 2-1 on favourite, takes on Kirk Stevens, of Canada, quoted at 7-1 for the title.

QTR-FINALS. — S. Francisco (S. Africa) bt T. Meo (Morden) 5-4. Frames: 31-71, 38-49, 65-30, 73-31, 67-1, 82-28, 19-65, 14-78, 59-28.

Hongkong Golf

RAIN IDEAL FOR BRITONS

Greg Norman, of Australia, is favourite to win the Hongkong Open which starts today on the picturesque Fanling course.

But the big, blond Queenslander couldf ace an unusually strong challenge from Britain and Iceland. Sam Torrance, Mark James and Paul Way, together with Irishman Ronan Rafferty, are expected to revel in conditions around the 6,699-yard par 70 course where weeks of rain have made the going ideal for European professionals.

Also attempting to upstage Norman will be Australian Ian Baker-Finch who sprang to fame at last year's Open at St Andrews where he led the field for two days before finishing ninth.

Asian challenge

Defending champion Bill Brask *leads a determined* band of American professionals including Nathaniel Crosby, son of the late singer Bing, John Jacobs and Mark Aebli, winner of last week's Manila tournament.

The Taiwanese, who have won the Hongkong title seven times since 1970, could still pose the greatest threat. Lu Liang-huan, one of Asia's most popular golfers, leads the 37-strong Taiwanese contingent which includes his nephew Lu Chien-soon.

Cricket

BROAD HITS SECOND 100

Andy Lloyd, deputising for Mark Nicholas, led the Counties XI to a comfortable seven-wicket victory over a Zimbabwe "B" side in a one-day match played in the south-west mining town of Hwange yesterday.

The "B" side laboured to 184-8 in their 50 overs, opening batsman Colin Robertson, who just scraped into the team, opening the batting and top-scoring with 41.

Apart from a belligerent 39 from the captain, Dave Houghton, none of the home batsmen coped with *Surrey's fast-medium bowler* Graham Monkhouse, who captured the man of the match award with his 5-44 in 10 overs.

Although Lloyd (33), enjoyed an early life, he and his fellow opener Chris Broad, who hit a magnificent 115, his second tour century, set up victory with a stand of Broad hit five sixes and eight fours.

Zimbabwe "B" 184-8 (50 overs; G. Monkhouse 5-44); England Counties XI 186-3 (41·5 overs; B.C. Broad 115).

Boxing

ANDRIES TO FIGHT SEYS

Dennis Andries, the British light-heavyweight champion, will top the bill at the Greg Steene and Harry Holland joint boxing promotion at London's Lyceum on Saturday, March 23.

The Hackney fighter will meet Belgian Jose Seys over 10 rounds. The last occasion Seys fought here he knocked out Errol Christie in 46 seconds including two knock-downs.

HOCKEY

REPRESENTATIVE.—Army 3, British Police Ath Assn 3—C. Service 1, RAF 1.

ATARI LONDON LGE.—Guildford 4, London Univ 1.

U.A.U. CH'SHIP.—Final: Exeter 4, Durham 1.

SCHOOLS.—Allhallows 3, Taunton 2 —Caterham 6, KCS Wimbledon 2—Oxford Schl 0, Bloxham 6—Reeds 1, Seaford 3.

SQUASH RACKETS

CUMBERLAND CUP.— Div. 1: Beckenham 4, N Middlesex 1 — Cumberland 3, Oakleigh Pk 2 — Lambton 3, Grofton 2 — Wanstead 1, Coolhurst 4 — Woodford Wells 4, Wimbledon 1.

AMERICAN EXPRESS PREM LGE.—Edgbaston Priory 1, Manchester Northern 4—Cannons (London) 2, Tyrella (Hampshire) 3—Redwood Lodge (Bristol) 2, Leicester 3.

LAWN TENNIS

WOMEN'S T'MENT (Hershey). — Rd 1: S. Rehe (U.S.) bt C. Tanvier (France) 6-0, 6-4. A. Minter (Australia) bt T. Lewis (U.S.) 3-6, 6-3, 6-2. C. Benjamin (U.S.) bt C. Vanier (France) 6-3, 7-6. E. Smylie (Australia) bt L. Antonoplis (U.S.) 6-7, 4-6, 6-3. W. White (U.S.) bt Y. Vermaak (S. Africa) 6-1, 6-4. P. Louie (U.S.) bt M. Piatek (U.S.) 6-4, 6-3. R. White (U.S.) bt H. Ludloff (U.S.) 6-3, 6-2.

Cricket

West Indians pay price for victory

By MICHAEL CAREY in Melbourne

THE West Indies became the third side to reach the semi-finals of the World Cricket Championship when they defeated Sri Lanka by eight wickets under the Melbourne floodlights last night after some high-class fast bowling had contained their opponents to 135 for seven from 47 overs.

With no little irony, Sri Lanka's own bowlers left their mark, however for two West Indies batsmen, Richie Richardson and Larry Gomes, were injured.

Both retired hurt in overhauling *Sri Lanka* in only 25·1 overs which gave the West Indies first place in Group B.

This means they stay in Melbourne for their semi-final next Wednesday against the runners-up in Group A, the winners of which will meet New Zealand in Sydney on Tuesday.

The outcome of Group A will not be known until after England's game against Pakistan on Saturday and India's match against Australia on Sunday.

West Indies needed to make their runs in 35 overs or less to ensure a better scoring rate than New Zealand and their only problems concerned the injuries to Richardson and Gomes, both victims of the pitch's extravagant bounce on its fifth day of use in the competition.

Richardson hurt

Richardson, attempting to hook de Mel, took a blow on the *cheek as the ball deflected off a* glove. The injury is not thought to be serious.

However, Gomes, taking evasive action against a short rising ball from Rumesh Ratnayake, lost two front teeth and his immediate fitness may depend on the diagnosis of a Melbourne dentist today.

After these episodes, Haines put bat to ball before being bowled through an attempted pull by a ball that kept low and though Richards was caught in *the gully off a full-blooded stroke,* Lloyd and Logie saw their side home with few other worries.

Early rain reduced the match and Sri Lanka's decision to bat first on a cool overcast day was probably influenced by the rules of the competition which stipulate that in the event of further delays the target of the side batting second is decided by an eclectic choice of the first side's most productive overs.

Attacking fields

In the event, there was no other delay and first Garner and Marshall and later Holding bowled so well, offering little that could be played off the front foot and much that had to be fended off from just short of a length, that not even Sri Lanka's talented stroke players could get the innings off the ground.

With attacking fields denying the quick single, they made only 18 from the first 12 overs and although Dias was prepared to take on the quicker bowlers, twice producing excellent hooks for four, he fell trying to cut a ball that was too straight for the purpose.

Thereafter, almost every attempt to break the bowlers' grip brought another mishap. At one point, the bowlers' dominance permitted only one four in 25 overs.

The scoreboard

SRI LANKA

*S. A. R. Silva, c Haynes, b Garner	4
J. R. Ratnayeke, c Haynes, b Holding	50
R. L. Dias, c Dujon, b Davis	16
A. Ranatunga, b Richards	1
†L. R. Mendis, not out	1
R. S. Madugalle, not out	36
D. S. de Silva, c & b Richards	3
L. Karnain, c & b Richards	1
A. L. F. De Mel, not out	13
Extras (b 1, lb 4, w 1)	6
47 overs Total (7 wkts)	135

Fall of wickets: 1-7, 2-52, 3-55, 4-57, 5-86, 6-102, 7-106.

Did not bat: R. J. Ratnayeke, V. John.

Bowling: Marshall 10-1-26-0; Garner 10-3-15-1, Davis 9-0-35-1; Holding 9-1-26-1; Richards 9-0-27-3.

WEST INDIES

D. L. Haynes, b De Mel	56
R. B. Richardson, ret. ht	11
H. A. Gomes, ret ht	20
I. V. A. Richards, c De Mel, b Ratnayake	12
*C. H. Lloyd, not out	14
A. L. Logie, not out	29
Extras (b 1, lb 7, w 2, nb 4)	14
25 1 overs. Total (2 wkts)	136

Fall of wickets: 1-86, 2-90.

Did not bat: †P. J. Dujon, M. D. Marshall, M. A. Holding, J. Garner, W. W. Davis.

Bowling: De Mel 8-0-47-1; John 7-0-39-0; Ratnayake 7-0-29-1; Ranatunga 1-0-13-0.

* Captain. † Wicketkeeper.

BROWN FEARS FOR COWDREY

By A Special Correspondent

Chris Cowdrey, 26, will discover next week whether he *could miss the start of the* County Championship season.

The Kent captain will learn the full extent of the wrist injury he suffered a week ago in England's practice match against Victoria at Ballarat.

Though the bruising on his left wrist has subsided and he is now able to grip objects lightly, Cowdrey will fear that he may have broken the tiny schapoid bone.

England's physio, Bernie Thomas, said: "Chris was hit on the opposite side of the wrist to the location of the schapoid so I feel it may not be broken. But if it is it could take a long time to heal."

Prolonged affair

Mr Thomas explained that apart from taking nearly two weeks to diagnose, the bone has its own peculiar blood circulation system which makes the healing process a prolonged affair.

Tony Brown, England's manager, however, is not so optimistic. He is well aware of the nature of the injury since his wife, Judy, suffered a broken schapoid herself some years ago.

Mr Brown said: "The fact that he still can't grip properly even though the bruising has gone down suggests to me that he has broken it. The wrist has not responded as well as we would have hoped and I think he could now be out of cricket for some time."

With Cowdrey and Tim Robinson (broken thumb) still unavailable, England are again able to choose from only 12 players for today's final practice match with New South Wales 2nd XI at the Sydney seaside suburb of Manly. The game, though, has lost much of its significance now that England seem certain to face an early exit from the World Championship series.

QASIM LEADS THE WAY

Pakistan, who play England in their final World Championship match on Saturday, Pakistan beat Corangamite by six wickets in a 30 overs one-day game yesterday.

The Victorian club side hit 91 for five. Pakistan slumped to 29 for four in reply but thanks to an unbeaten 47 from Qasim Omar recovered to 100 for four.

Corangamite 94-5 (Azeem 1-7, Wasim Raja 2-7); Pakistan 100-4 (Qasim 47 n.o., Mohsin 18 n.o.). Pakistan won by 6 wkts.

WILLIS AT THE NET

Bob Willis, the former England *cricket captain, has entered* the Refuge Assurance National Lawn Tennis championships.

Among the top British players already entered for the finals at Telford in September are Annabel Croft, Anne Hobbs and Stephen Shaw.

KNOTT RESIGNS

Alan Knott, the former England wicketkeeper who made his Kent debut 21 years ago, has signed a new one-year contract for this season. Knott missed several games at the end of last season, including the NatWet final because of an ankle injury.

Lawn Tennis

Gerulaitus upset by unseeded Lapidus

JAY LAPIDUS, an unseeded American, upset his compatriot Vitas Gerulaitis, the third seed, in the first round of the £350,000 World Championship Tennis Houston Shootout.

Lapidus, ranked 62nd in the world by the Association of Tennis Professionals' computer, beat the 17th-ranked Gerulaitis 6-3, 3-6, 7-6 (7-3).

Peter Fleming ousted fellow-American Greg Holmes, seeded seven, 6-2, 6-1. In other first round matches, Leif Shiras, of the US, sent Danie Visser, of South Africa, 7-5, 6-4, and Mark Dickson disposed of Sammy Giammalva 6-3, 6-2 in a repeat of last year's final between the two Americans.

Missed chances

Lapidus retreated to the baseline midway through the first set *against Gerulaitis and his game* improved from that point. He won four straight games to take the first set.

Gerulaitis missed three break-point chances in the eighth game of the second set, but finally won on his fourth break point.

In the third set tie-breaker, Lapidus took a 6-0 advantage, *running off five straight passing* shots, but Gerulaitis put together three straight points before missing an overhead smash on the fourth match point.

MEN'S SINGLES.—1st Rd: J. Gunnarsson (Sweden) bt Z. Kuharszky (Switz) 7-6 (11-9), 6-3; P. Fleming bt G. Holmes 6-2, 6-1; L. Shiras bt D. Visser (S. Africa) 7-5, 6-4; J. Lapidus bt V. Gerulaitis 6-3, 3-6, 7-6 (7-3); M. Dickson bt S. Giammalva 6-3, 6-3; D. Pate bt T. Giammalva 6-2, 6-1.

FRENCH TEAM

The French Davis Cup team to meet Paraguay in Asuncion on March 8-10 is Yannick Noah, Henri Leconte, Guy Forget and Tarik Benhabiles.

Motor Racing

BRABHAM SIGN HESNAULT

Francois Hesnault, the French driver, has signed with the Brabham Grand Prix team as No. 2 to Nelson Piquet, the Brazilian world champion, for the forthcoming season.

Bernard Ecclestone, head of the Brabham team, said in Paris yesterday that Hesnault, 28, had signed a "longish contract" and would replace Teo Fabi of Italy.

Hesnault had his first G P season last year with the French Ligier team, but did not score any top-six places. He tested a Brabham-BMW briefly at Rio de Janeiro last month.

Mr Ecclestone said Hesnault would start serious testing with the team at another session next month in preparation for the first race in Rio on April 7.

CHAMPIONS JOIN GWYNEDD RALLY

Ken Wood, 35, the Scottish rally champion with his Rover Vitesse, and Clinton Smith, 31, from Sutton Coldfield, BTRDA Champion will compete in the Skip Brown Gwenedd rally, the first round of the Shell Oils-Autosport RAC national championship, on March 9.

The four-wheel drive super-cars are represented by the Austin Rover Metro 6R4, driven by Tony Pond, and the privately-owned 400 H.P. Escort of Allan Edwards, from Kington, Herefordshire.

Schools

Sterner test for Kent

Middlesex Schools 10 pts
Kent Schools 25

WHEN Middlesex met Kent during the Christmas holidays they lost by 30 points but at Osterley yesterday, with most of the same players involved, they put up a *much better show.*

They lost by three goals, a try and a penalty goal to a goal and a try but there was a period either side of half time when they were only six points behind and Kent supporters were more than a little apprehensive.

During this spell Middlesex scored twice to make a big hole in a deficit of 16 points. Play moved from end to end at a breathless pace and none of the four wings could complain of lack of chances to show his running skills.

The Middlesex pack showed to advantage in the scrums from the beginning, but it was Kent who opened the scoring when Davies chipped ahead neatly and Parker, their most dangerous attacker, gathered the ball over the line.

With clean possession from the line-out Wheeler made a telling break and Keohane scored their second try, then Davies put Bennett away on a 30-yard run to the corner. Parker converted both tries and Kent were in full cry.

Middlesex hit back with tries by Banks and Tunn and a conversion by Ellerker before Ferrari was forced into touch within a yard of the Kent line, but Parker settled matters with a penalty, a try and a conversion.

MIDDLESEX.—A. Norris (William Ellis); J. Tunn (St Benedicts), S. Stone (Richmond), A. Griffiths (Haberdashers'), D. Ferrari (Harrow Weald); M. Ellerker (Bishop Douglass), J. Shepherd (Hampton); G. Wall (Kingsbury), P. Jones (Latymer Upper), I. Brent (Haberdashers'), A. Gainer (Chiswick), T. Holliday (Hampton), G. Banks (Richmond College), J. Brogan (St Ignatius), A. Taylor (St Benedicts, capt.).

KENT.—C. Parker (Chislehurst & Sidcup); N. Bennett (Skinners), J. Keohane (Chatham House), S. Davies (Tonbridge), A. McGrenor (Kent college); P. Wheeler (Chislehurst & Sidcup), A. Watson (St Joseph's Academy); S. Freeman (Dartford), P. Payne (Judd), M. Cummins (Chatham GS), P. Chapman (Langley Park), M. Harris (St Joseph's Academy), G. Hutchins (Judd), M. Shearman (Chislehurst & Sidcup), A. Tague (Maidstone, capt.).

Replacement. — I. Fenn (Maidstone) for Harris.

Referee.—P. Kingham (London).

Boxing

Honeyghan to watch French challenger

LLOYD HONEYGHAN, the European welterweight champion from Bermondsey, will go to Paris with his manager, Terry Lawless, on Saturday to watch his next challenger, Frenchman Gilles Elbilia, in action.

Elbilia tackles World Boxing Council No. 4 Elio Diaz, of Venezuela, and Honeyghan has the chance to boost his own world standing by defending the European title for the first time *against the Frenchman.*

Promoter Mike Barrett said: "Lloyd has a tough fight next week against world number ten Roger Stafford and is confident of taking on anyone in the world including WBC champion Milton McCrory.

"I am happy to put on a joint promotion in Paris with Honeyghan meeting Elbilia in Paris in April with live television coverage in England." The fight could earn Honeyghan the biggest purse of his career, more than £30,000.

Mr Lawless believes his boxer has the ability to go on to a world title fight. The WBC have rated Honeyghan No. 10 in the world since he won his European title by knocking out Gianfranco Rosi in the Italian's home town of Perugia last month.

Ron Gray, the Midland promoter, is hoping to stage the British lightweight title fight between Tony Willis and Ian McLeod.

Mr Gray would like the winner to make his first defence against Paul Chance who has had to pull out of his eliminator against Willis at Wolverhampton today. Granville Allen, Chance's sparring partner, is the substitute opponent.

Chris Pyatt, the unbeaten Leicester light-middleweight, is to meet Wa Lomani Wa of Zaire at Leicester on March 14.

World Cup

HATELEY STEPS IN TO DENY FIGHTING IRISH

By DONALD SAUNDERS in Belfast

Northern Ireland ... 0 England ... 1

MARK HATELEY snatched a goal in the 76th minute of a disappointing World Cup qualifying tie at Windsor Park last night to give England a victory over hard-working Northern Ireland they scarcely desereved and consolidate their position as leaders of Group 3.

Although Hateley soon signalled his return to the England attack, testing Jennings with a firm, left-foot shot from the edge of the box, the Irish looked more impressive and dangerous for much of the first half.

The skill and persistence of McIlroy and Ramsey and Stewart's speed and accuracy out on the left, gave them early control of mid-field and caused frequent problems for Bobby Robson's men.

Indeed, the England defence had more work to do in the first 10 minuntes of this game than they ever had throughout the 8-0 rout of Turkey in their last World Cup tie in November.

Martin, in particular, looked uneasy on his first appearance of the season: he was shown the yellow card in the fourth minute for a foul on Whiteside and the referee spoke to him after two more clumsy tackles on McIlroy later on.

Wilkins' assurance

Much of England's trouble stemmed from the inability of Stevens and the other newcomer, Steven, to get into the game. But for the calm assurance of Wilkins, England would have been overwhelmed in the middle of the pitch in those opening stages.

The Irish finishing, however, was not nearly as decisive as their work in midfield. During the first 35 minutes, Shilton was seriously troubled only once when Whiteside forced him to go down to a powerful shot after Ramsey's free kick had been touched on by McIlroy.

England looked dangerous only when, very occasionally, Hateley streaked through the middle or Barnes moved along the left touchline. Even then, a misplaced pass or a timely interception by the quick-tackling Irish defence soon put an end to their moves.

So, Jennings — making his 108th appearance to equal Bobby Moore's British record—had little to do in the first half, after that early save. True, he did have to race out of his area on one occasion to fly-kick the ball upfield as Wodcock and Hateley moved menacingly forward.

There was no real danger that either of the England forwards would get to this long, bouncing cross. In contrast, there always seemed a chance that Northern Ireland snatching the lead, as they persisted in their eager attacking football.

Most of the crowd thought their reward had come in the 43rd minute, when a quick counter attack ended with Quinn soaring above England's defence to head the ball powerfully against the bar. But it bounced to safety and was quickly cleared.

Stevens almost stole the lead for England immediately after the interval when he let fly from just inside the box and saw his first-timer fly only inches wide of the far post.

Northern Ireland then resumed their purposeful search for a goal and twice, in quick succession, they almost achieved their objective: first, Stewart tried a quick, accurate overhead shot that caused the alert Shilton to leap across his goal to save.

A few minutes later, Quinn got his head to an accurate cross from the persistent Stewart and Butcher hastily cleared off the line. Although Whiteside immediately drove the rebound forward, the ball was blocked in front of goal and then promptly put behind by Sansom.

Quinn's power and determination in the air caused England's defence more problems in the 65th minute. This time, he outjumped Butcher and Martin but, again, Shilton was in the right place at the right time.

Opportunist effort

Just when it seemed that England were more than happy to settle for a scoreless draw, Hateley put them in front with a typically opportunist goal in the 78th minute.

Although McClelland got his head to a long, through pass from Martin, the ball bounced to Hatelev, who quickly brought it under control, burst into the box and drove a firm shot wide of the helpless Jennings.

Almost immediately, Bobby Robson pulled off Woodcock and sent on Francis, to give England an Italian-based front line.

NORTHERN IRELAND.— Jennings (Arsenal); Nicholl (West Brom), Donaghy (Luton), J. O'Neill (Leicester), McClelland (Watford), Ramsey (Leicester), Armstrong (Majorca), McIlroy (Stoke), Quinn (Blackburn), Whiteside (Manchester Utd). Stewart (QPR).

ENGLAND. — Shilton (Southampton; Anderson (Arsenal), Sansom (Arsenal), Wilkins (AC Milan), Martin (West Ham), Butcher (Ipswich), Steven (Everton), Stevens (Tottenham), Hateley (AC Milan), Woodcock (Arsenal), Barnes (Watford).

Referee.—W. Roth (W. Germany).

GROUP 3

	P	W	D	L	F	A	Pts
England	3	3	0	0	14	0	6
N Ireland	4	2	0	2	5	3	4
Finland	4	2	0	2	4	5	4
Rumania	1	0	0	1	2	3	0
Turkey	2	0	0	2	1	10	0

Pat Jennings . . . record-equalling 108th British international appearance.

PASSION BEARS NO REWARD

By MIKE CALVIN

THE passion generated by Northern Ireland's attempt to again confound football logic threatened to become sadly counter-productive at Windsor Park last night.

It was unrealistic to expect the more delicate nuances from international football in such pressurised circumstances. Bet even a capacity crowd, renowned for its raucous support, was silenced during spells of utter sterility in the first half.

Humble origins

Billy Bingham had evoked the memory of Barry McGuigan in the hope that his side Northern Ireland would produce another popular triumph. He remained outwardly impassive as he puffed on his pipe, yet could not fail to realise the implications of England's refusal to go the way of West Germany and be overwhelmed by the environment.

Alvin Martin's early booking and subsequent harassment of Norman Whiteside signalled England's determination not to endanger a promising World Cup challenge by testing reputations.

The Northern Ireland players, whose humble origins were emphasised when several arrived for the game with their boots in plastic carrier bags, responded in the only way they know — aggressively.

History lesson

In a Province dominated by the lesson of history, they have been unable to escape constant reminders that the English had not been beaten in Belfast since 1927.

No one relished the challenge more than Whiteside. The Manchester United youngster, who has had to withstand sparkling fluctuations in personal fortunes since he arrived on the international scene at the age of 16, views every game as a personal crusade.

He makes no secret of his admiration for the achievements of Ray Wilkins, the England captain, who was once a valued colleague at Old Trafford.

Yet it was the sort of occasion when friendships were suspended.

Ray Wilkins, ever busy in midfield for England, and (right) Tony Hateley, who scored against the run of play in the 76th minute.

Paul Rideout . . . hit the winning goal for the England Under-21s in Israel.

Under-21 International

Rideout poaches deciding goal

By KEITH PETERS in Tel Aviv

Israel ..... 1 England 2

ENGLAND'S Under-21 team plotted a path out of early trouble to outplay Israel's reserve side and secure victory with goals from Ian Cranson and Paul Rideout in Tel Aviv yesterday.

The unreal setting of an almost totally deserted stadium for the early afternoon kick-off was accentuated for England when they went a goal down after only five minutes.

Unable to come to terms, it seemed, with the Israelis' explosive early pace, they were caught stranded when Levy's cross left Tikva with the straightforward task of shooting home from the edge of the six-yard box.

Run out

But with Robson eventually tracking down the elusive Ivanir in midfield, and Donowa and Walters stretching the Israelis on the flanks, the tide turned sharply within the next half hour.

In the 21st minute Walters' corner somehow eluded the big men in the home defence and Cranson, the Ipswich defender, timed his run precisely to score with a glancing header.

Dave Sexton, the England manager, used the occasion to prepare for the resumption of England's Under-21 UEFA Championship programme in May, and introduced substitutes Mimms (Rotherham), Barker (Blackburn) and Parker (Fulham), and later gave a run out to Sinnott (Watford) and Cottee (West Ham).

It proved a day of contrasting fortunes for Walters and Rideout, the Aston Villa pair. Walters flawed a good performance by missing a penalty in the 69th minute after Goldberg handled keeping out a shot by Cottee.

Rideout's industry was seldom matched by his control in the penalty area but, in the 51st minute, he poached the winning goal.

Wallace burst down the left and Rideout nimbly avoided Skiminov's tackle to turn the ball in from three yards.

Israel B: Alter; Golberg, Alom, Skimanov, Alu (Rahamer 25), Levy, Haim, Benlechier, Cohen, Tikva, Levin.

England Under-21: Seaman (Birmingham City); Mimms (Rotherham, 45), Venison (Sunderland) (Parker, Fulham, 45), Cranson (Ipswich) (Sinnott, Watford, 57), Fairclough (Nott Forest), Pickering (Sunderland), Robson (Arsenal), Sordan (Doncaster) (Barker, Blackburn, 45), Donowa (Norwich) (Cottee, West Ham, 65), Wallace (Southampton), Rideout (Aston Villa), Walters (Aston Villa).

GREECE WIN A CHANCE

Greece won a chance, however slim, of reaching the World Cup finals in Mexico by beating Albania 2-0 in Athens in a Group One match.

Two first-half goals and some determined defending after the interval ensured the Greeks snatched their first qualifying win of the campaign—to leave all four countries in the group level with three points.

Greece attacked from the start and took the lead when Dimitrios Saravakos hit a 15-yard shot beyond the despairing dive of Albanian goalkeper Periat Musta.

Albania fought back in search of a quick equaliser, but were sent reeling again after 36 minutes when Musta was unable to hold on to a shot by Lakis Papaioannou and Kostas Antoniou scored with a close-range header.

In their Group Five match, Holland had a field day against Cyprus in Amsterdam running in seven goals—four in the second half. The visitors also had the chagrin to concede an own goal.

Welsh Cup

SWANSEA IN SEMI FINALS

By A Special Correspondent

Swansea ... 2 Hereford ... 0

THIRD Division Swansea City qualified to meet Shrewsbury Town in the semi-final of the Welsh Cup last night by beating Hereford with goals from Pascoe and Hough.

In the 15th minute, former Swansea midfielder, Paul Maddy, tripped Swansea striker, Mardenborough, and Colin Pascoe scored from the spot.

Mardenborough then had four opportunities to increase Swansea's lead but missed on each occasion. Hereford's counter-attacks were rare but just before the interval a free kick taken by Mel Pejic reached Larkin whose drive beat Hughes only to hit the cross-bar.

But, fortunately for Swansea, centre back Paul Price steadied the defence allowing Swansea to escape after sustained pressure.

Hereford's left back Dalziel was booked and from the ensuing free kick Parlane shaved the bar with a neat header for Swansea.

Swansea made certain of their semi-final place against Shrewsbury by adding a second goal 10 minutes from time. A centre from Price was headed home by fullback Hough in the 80th minute.

Swansea.—Hughes; Marustik, Hough, Price, Stevenson, Lewis, Mardenborough, G. Williams, Parlane, Saunders, Pascoe. Sub, P. Williams.

Hereford.—Rose; Lenhart, Dalziel, Larkin, Pejic, Maddy, Carter, Emery, Phillips, Kearns, Butler. Sub, Brug.

TODAY'S FOOTBALL

Kick-off 7.30 unless stated

FOOTBALL COMB. — Bristol R. v Luton (2).

CENTRAL LGE. — Wlsan v Wolves.

SOUTHERN LGE. — Prem. Div.: Corby v AP Leamington. BH Dellow Cup. 3rd Rd: Fisher v Folkestone.

LONDON SNR CUP. — 2nd Rd: Bromley v Beckton.

MIDDX. SNR. CUP. — Semi-final: Enfield v Staines.

FA YOUTH CUP. — 4th Rd: Watford v Bournemouth.

SCHOOLS. — Inter-City: London v Liverpool (QPR, 2.30).

RUGBY UNION. — Hospital's Cup, semi-final: Charing Cross/Westminster v Royal Free (Richmond Ath. Grd, 2.30).

TWO-GAME BAN ON WILLIAMS

By TREVOR WILLIAMSON

STEVE WILLIAMS, Arsenal's international midfield player left out of the England team which faced the Northern Irish in Belfast last night, has been suspended for two club matches.

This is an automatic suspension after his booking at Highbury on Saturday against Manchester United which took him to 21 disciplinary points. This followed an off-the-ball incident with Jesper Olsen, United's Danish international.

So Williams will not be available for the game at Sunderland on Saturday week and the following home tilt with Aston Villa. Don Howe, the Arsenal manager, said after Williams' booking on Saturday: "His self-discipline has got to improve."

Five-goal Meade

On the credit side for the Londoners was the performance of their young striker, Raphael Meade, who scored five times in the 9-0 defeat of Swindon in a Football Combination game.

And that will have improved his chances of a first-team recall for the derby with West Ham.

The Manchester United-Everton tame at Old Trafford on Saturday is an all-ticket sell-out with the capacity reduced to 52,000 because of building work at the ground.

Another striker in the wars is Tony Adcock of Colchester, who enters hospital today for an exploratory knee operation. This season's top scorer with 25 goals, he sustained the injury during training on Monday and missed the game against Mansfield on Tuesday night.

Hillyard blow

As ever in soccer, the credit and debit situation applies and the Colchester Gillingham, who improved their promotion chances on Tuesday, have received another blow.

Ron Hillyard, their long-serving goalkeeper, damaged his spine in the narrow victory over Hull and will be out for an estimated six weeks. An X-ray examination yesterday revealed bone flaking. He has made 462 first team appearances for the Kent club since signing from York 11 years ago.

Last Night's Rugby

INSTITUTE GIVE FINE DISPLAY

By DAVID GREEN

Cardiff 27pts, S. Glam Inst. 9

South Glamorgan Institute played constructive rugby against Cardiff at the Arms Park last night and were far from disgraced in losing by three goals and three penalty goals to three penalty goals.

Cardiff, despite the absence of four forwards on international duty, packed the heavier guns up front and swept down to the Institute's line from the kick-off, earning a penalty, from which David Evans struck a post.

The Institute, stealing ball from Whitson at the front of the line-out, moved the ball cleverly but Cardiff drove back and a line-out obstruction enabled David Evans to kick a simple penalty goal.

Late tackle

A sharp break by John and good support produced a position from which John kicked a penalty for a late tackle on David Rees and John repeated the dose from 40 yards when Paul Rees made a high tackle on Jeremy Evans.

Cardiff came back strongly with Golding and Crothers making ground through a broken field and forced a scrum on the Institute's 22. From this Lewis was caught offside and David Evans kicked a straight penalty.

After the interval Cardiff, with Stone making some fine two-handed catches at No. 4, began to assert themselves and a long run by Cordle down the right made a try for Shaw by the posts which Evans converted.

The Institute battled gamely and an elusive run by Phillips was stopped with difficulty on Cardiff's 22. Newman, who had covered well, failed to release the ball and John kicked his third penalty goal.

In the final quarter Cardiff's physical dominance began to tell. Evans kicked a penalty for offside at a ruck and converted two tries by Hopkins, the first created by Donovan and the second the result of a clever individual run.

CARDIFF.—P. Rees; G. Cordle, A. Donovan, K. Hopkins, A. Hadley; D. Evans, S. Cassidy; S. Blackmore, J. Soale, R. Newman, T. Sayer, D. Stone, O. Golding, T. Crothers, J. Scott.

S. Glamorgan Institute.—D. Rees; K. Morgan, D. Wood, G. Phillips, G. Evans; G. John, C. Lewis; H. Bryan, F. Johnson, S. Hodgett, M. Whitson, A. Rees, A. Coughlin, J. Evans, P. Roberts.

Referee: R. Yeman (WRU).

ICE HOCKEY

WORLD UNDER-21 CH'SHIPS. — Pool C (Antwerp): GB 3, Spain 3.

Scots go down to Clos header

By DENIS LOWE in Seville

Spain ..... 1, Scotland 0

SPAIN, Scotland's main rivals in the World Cup qualifying competition, are level on points with Jock Stein's team after a 48th minute goal by Barcelona striker Fransisco Clos, a new cap, brought them a hard-earned victory in the Sanchez Stadium, Seville, last night.

Scotland were forced to make late changes with Dalglish and Nicol, Liverpool colleagues, down with influenza. The versatile Gough came in at right back and Archibald, Barcelona's top scorer since his move to Spain, joined the attack.

Tension ran high in this meeting of the main rivals in Group 7. Michel Vautrot, the French referee, went over to Leighton's goal before the kick-off after the Aberdeen keeper had been pelted with oranges.

The referee's first action after play began was to show the yellow card to Gough for a foul on Gordillo. Scotland then had to withstand a furious spell of home pressure.

Leighton did well to parry a powerful shot from Goicoechea in the 7th minute after a neat run by Gordillo, and Clos, Archibald's Barcelona team-mate and a new Spanish cap, headed narrowly wide.

Scotland kept cool, played good possession football and produced a chance on the break. Archibald, though, could not control Bett's centre and Johnston was crowded out when trying to pounce on a defender's error.

Leighton produced another fine save to deny Gordillo, McLeish and Miller dealt with several awkward situations without due alarm and Scotland, 5-1 winners when Spain visited Glasgow last November, were looking a well organised team.

Souness, playing with brisk authority, and McStay, embarking on several penetrating runs, were lively in midfield and Cooper's ability on the wings was a problem for the Spaniards.

Smart work by Gough, winning his 16th cap, enabled the right back to rob the dangerous Butragueno at close range. Miller was warned for a foul on Roberto as Spain again quickened the pace.

Scotland could be satisfied with their first half showing, but they fell behind to a splendidly worked goal in the 48th minute. Butragueno's run put Senor clear on the right and Clos scored his first international with a powerful header.

Gordillo, always industrious, went near and Leighton was stretched by Roberto as Spain tried to build on their advantage, but the referee halted play when missiles were thrown at Scotland's goalkeeper and a warning was broadcast to the crowd.

The Scots had another opportunity in the 70th minute. Archibald, with his back to goal, was slow to react and when the ball came out, he unwittingly blocked McStay's follow-up attempt.

An Archibald header was cleared off the line by Maceda with Arconada out of his goal, before the Barcelona striker was substituted by Nicholas. McStay was replaced by Strachan as the Scots tried desperately in the final minutes to snatch a draw.

SPAIN.—Arconada; Gerardo, Camacho, Maceda, Goicoechea, Gordillo, Senor, Roberto, Butragueno, Gallego, Clos.

SCOTLAND. — Leighton (Aberdeen); Gough (Dundee U), Albiston (Manchester U), Souness (Sampdoria), McLeish (Aberdeen), Miller (Aberdeen), Archibald (Barcelona), McStay (Celtic), Johnston (Celtic), Bett (Lokeren), Cooper (Rangers).

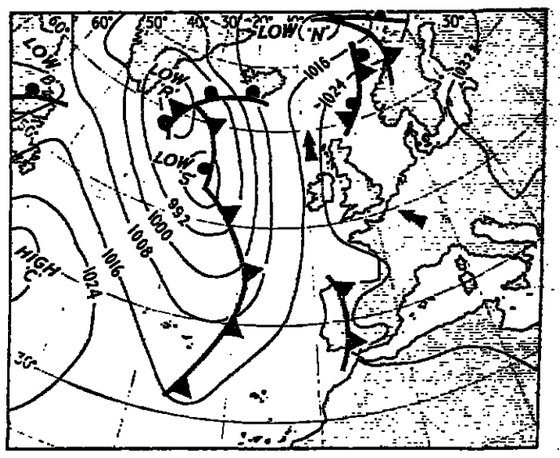
SUBSTITUTE.—Strachan (Manchester U) for McStay.

Referee: M Vautrot (France).

GROUP 7

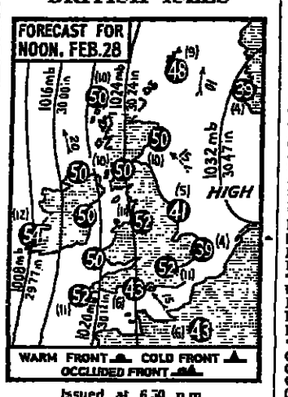
	P	W	D	L	F	A	Pts
Scotland	3	2	0	1	6	2	4
Spain	3	2	0	1	5	3	4
Iceland	3	1	0	2	2	5	2
Wales	3	1	0	2	2	5	2

ATLANTIC WEATHER—Noon Feb. 27



Low "R" will move quickly north while Low "S" drifts north-north-east both filling. Low "N" will move quickly north and deepen while Low "B" fills and loses its identity. High "C" will transfer quickly east, unchanged.

BRITISH ISLES



Issued at 6.30 p.m.

Black circles show temperatures expected in Fahrenheit. The equivalent temperature in Centigrade is given alongside in brackets. Arrows indicate wind direction and speed in m.p.h. Pressures in millibars and inches.

SKI-ING CONDITIONS

The following reports were supplied by representatives of the Ski Club of Great Britain:

	Depth l	Depth u	Conditions Piste	Conditions o.p.	Weather & Temp(F) 5 pm	
Avoriaz	150	190	s	h	cl	39
Crans Montana	40	140	fa	h	cl	39
Davos	30	160	s	v	fa	43
Gstaad	40	80	fa	h	cl	45
Kitzbuhel	8	65	th	h	cl	46
Megève	40	80	th	h	f	39
St Moritz	50	80	s	v	cl	36
Saas Fee	20	70	s	v	—	30
Val Thorens	100	200	fa	v	cl	43
Verbier	80	190	fa	v	cl	48
Villars	50	80	fa	v	cl	36
Wengen	50	120	s	h	cl	41

Key: l—lower; u—upper; c—closed; cl—cloudy; cr—crust; f—fine; fa—fair; fo—foggy; g—good; h—heavy; i—ice; o.p.—off piste; pd—powder; pr—poor; r—rain; rs—rain/snow; sp—spring; th—thaw; s—sunny; w—worn. Depths in centimetres; temperatures in Fahrenheit.

SCOTLAND

CAIRNGORMS.—Upper and middle runs: complete, hard packed snow with icy patches. Lower slopes: complete but narrow, spring snow. Vertical runs: 1,800ft. Hill and main roads: clear. Snow level: 2,000ft.

GLENSHEE.—Upper runs: some complex, hard packed snow. Lower slopes: limited nursery areas, hard packed snow. Vertical runs: 1,000ft. Hill and main roads: clear. Snow level: 2,000ft.

GLEN COE.—Insufficient snow for skiing.

LECHT.—Upper and middle runs: complete, spring snow. Lower slopes: ample nursery areas, piste now. Vertical run: 700ft. Hill and main roads: clear. Snow level: 2,000ft.

Forecast for ski-ing areas for today: Scattered snow showers early, falling as sleet on summit, otherwise dry and bright. Fresh northwesterly wind. Freezing level 2,000ft.

Outlook for tomorrow: Little general change.

LONDON READINGS

Max. temp. (6 a.m. to 6 p.m.) 59F (15C). Min. temp. (6 p.m. to 6 a.m.) 45F (7C) Rainfall trace; Sunshine 2·9 hours.

In Britain yesterday (daytime) Warmest Bristol 59F (15C), Coldest Hemsby 39F (14C); Wettest Douglas 0·11 inch; Sunniest Kinloss, St Andrews 9·1 hours.

Lighting-up time 6.9 p.m. to 6.16 a.m. Sun rises 6.48 a.m. Sets 5.39 p.m. Moon rises 10.1 a.m. Sets 3.28 a.m. tomorrow. High water at: London Bridge 6.43 a.m. (19ft), 7.16 p.m. (18·8ft). Dover 3.38 a.m. (17·8ft), 4.20 p.m. (16·4ft).

ICE HOCKEY

NATIONAL LGE.—Philadelphia 3, Hartford 2—Buffalo 4, New Jersey 3—Washington 3, Vancouver 2.

HOME AND ABROAD

Ajaccio	c 55	13	Locarno	fg 45	6
Akrotiri	f 50	10	London	c 52	11
Alexndria	c 57	14	*L. Angls	s 59	15
Algiers	s 66	19	Luxemborg	s 46	8
Amstdm	fg 37	3	Luxor	s 68	20
Ascension	s 84	29	Madrid	s 54	12
Athens	c 48	9	Majorca	s 61	16
Bahrain	s 66	19	Malaga	c 61	16
*Barbados	f 81	27	Malta	f 61	16
Barcelona	f 57	14	Manchster	c 52	11
Belfast	c 46	8	Melbrne	f 63	17
Belgrade	c 30	-1	*Mexico C.	s 68	20
Berlin	s 64	18	Miami	s 79	26
*Bermuda	f 70	21	Milan	fg 45	7
Biarritz	s 64	18	Montreal	r 34	1
Birmnghm	f 54	12	Moscow	s 25	-4
Blackpool	c 48	9	Munich	fg 34	1
Bordeaux	s 50	10	Nairobi	f 79	26
*Boston	c 48	9	Naples	f 59	15
Boulogne	c 41	5	Newcastle	s 43	6
Bristol	s 55	13	N. Delhi	s 79	26
Brussels	fg 37	3	New York	c 53	12
Budapest	s 32	0	Nice	c 55	13
*B. Aires	s 77	25	Oporto	f 59	15
Cairo	f 59	15	Oslo	c 32	0
Cape Tn	s 84	29	Paris	c 45	7
Cardiff	s 52	11	Peking	sn 30	-1
Casablnca	s 68	20	Perth	s 97	36
Cologne	c 41	5	Prague	c 34	1
Copnhagn	f 34	1	Reykjavik	r 41	5
*Chicago	c 39	4	P. Stanley	s 52	11
Corfu	c 52	11	*Dallas	s 66	19
*Dallas	s 66	19	Rhodes	s 50	10
*Denver	s 30	-1	Riyadh	s 68	20
Dublin	r 46	8	Rome	f 59	15
Edinburgh	s 45	7	Salzburg	s 41	5
Faro	f 61	16	*S. Frisco	s 63	17
Florence	c 54	12	*Santiago	s 88	31
Frankfurt	s 45	7	*S. Paulo	s 82	28
Funchal	c 63	17	Seoul	c 46	8
Geneva	f 45	7	Singapore	f 88	31
Gibraltar	c 59	15	Strasburg	c 45	7
Glasgow	c 43	6	Stockholm	f 30	-1
Guernsey	s 50	10	Sydney	c 77	25
Helsinki	c 28	-2	Tangier	f 64	18
Hong Kng	c 63	17	Telv Aviv	c 54	12
Innsbruck	f 45	7	Tenerife	s 68	20
Inverness	s 46	8	Toronto	c 21	-6
I.o.M.	fg 41	5	Tokyo	c 46	8
Istanbul	s 32	0	Valencia	s 61	16
Jeddah	s 77	25	*Vancouvr	f 45	7
Jersey	fg 48	9	Venice	s 46	8
Karachi	s 79	26	Vienna	c 36	2
Larnaca	f 48	9	Warsaw	s 27	-3
L. Palmas	s 68	20	*Wshngtn	c 48	9
*Lima	c 82	28	Wellngton	c 70	21
Lisbon	c 61	16	Zurich	s 45	7

Key: C—cloudy; f—fair; fg—fog; r—rain; s—sunny. Temps: (F & C) lunchtime generally. Asterisk indicated previous days readings.

BRITISH RESORTS

Reports for the 24 hours to 6 p.m. yesterday:

East	Sun hrs.	Rain ins.	Max. Temp. F	Max. Temp. C	Weather (day)
Scarboro'	1.3	—	52	11	Cloudy
Bridlington	—	—	41	5	Dull
Cromer	—	—	45	7	Fog
Lowestoft	—	—	43	6	Fog
Clacton	—	—	46	8	Cloudy
Margate	—	—	46	8	Fog am
South					
Folkestone	0.4	—	48	9	Cloudy
Hastings	0.1	—	45	7	Fog
Eastb'rne	—	—	41	5	Fog
Brighton	—	0.01	46	8	Fog
Worthing	—	—	43	6	Fog
Bognor	0.8	—	43	6	Fog
Southsea	2.4	—	43	6	Fog
Sandown	—	—	46	8	Fog
Shanklin	1.7	—	46	8	Fog
Ventnor	1.5	—	45	7	Brt am
B'mouth	2.8	—	48	9	Fog
Swanage	—	0.01	41	5	Fog
Weymouth	2.1	—	45	7	Fog am
Exmouth	—	—	43	6	Fog
Teignm'th	—	—	41	5	Fog
Torquay	—	—	43	6	Fog
Falmouth	2.0	—	50	10	Fog pm
Penzance	7.6	—	54	12	Sunny
Jersey	2.6	—	54	12	Sunny
Guernsey	6.5	—	55	13	Sunny
West					
Scilly Is.	3.9	—	54	12	Sunny
Newquay	9.3	—	50	11	Sunny
Ilfrac'be	5.5	—	50	10	Sunny
Tenby	6.7	0.01	48	9	Sunny
Colwyn B.	—	—	54	12	Cloudy
Southport	—	—	52	11	Dull
Morec'be	1.2	—	48	9	Dull
Douglas	—	0.11	45	7	Rain pm
Scotland					
Erksdl'r	3.9	—	50	10	Fog am
Prestwick	5.8	—	52	11	Sunny
Glasgow	4.4	—	53	11	Sun pm
Tiree	1.6	—	46	8	Rain pm
Stornoway	6.2	—	48	9	Sunny
Lerwick	—	0.06	45	7	Fog
Wick	7.4	—	48	9	Sunny
Kinloss	9.1	—	55	13	Sunny
Aberdeen	8.4	—	52	11	Sunny
St Andr's	9.1	—	50	10	Sunny
Edinburgh	6.2	—	48	9	Sunny
N'rn Ireland					
Belfast	0.1	—	50	10	Rain am
Lake Dist.					
Ambleside	—	—	50	10	Cloudy
Keswick	—	—	49	9	Cloudy
Keswick	3.1	—	54	12	Sun am

POOL PROMOTERS ASSOCIATION
CERTIFIED PPA DIVIDENDS
All dividends are subject to rescrutiny.
FOR MATCHES PLAYED 23rd FEBRUARY, 1985

LITTLEWOODS POOLS, LIVERPOOL
THIS WEEK'S BIG 4
MALCOLM JONES & FRIENDS OF STOKE-ON-TRENT £522,435
GRAHAM MASON & FRIENDS OF MELTON MOWBRAY £343,951
SUTTON MAN £339,581
LONDON W. WOMAN £348,956
TREBLE CHANCE PAYING 6 DIVIDENDS
20½ PTS (Max) ... £164,870·55
20 PTS ... £2,688·90
19½ PTS ... £309·48
19 PTS ... £61·72
18½ PTS ... £16·68
18 PTS ... £5·88
4 DRAWS ... £193·65
10 HOMES ... POOL VOID
See Rule 9(f). Stakes on this pool will be used in payment in full or in part of clients' next entries.
4 AWAYS ... £3·25
Above dividends to units of 1/3p
Expenses and Commission 9th February 1985—30·1%
Treble Chance dividends to units of 4/3p.
TO CONTACT YOUR LOCAL COLLECTOR ASK YOUR FRIENDS OR NEIGHBOURS

VERNONS POOLS LIVERPOOL
On top of the World!
Terry Gale of Preston wins £204,345
Mrs Rose Shipp of Orpington wins £207,660
FOR ONLY 5 GOES A PENNY
it's the best way to win a fortune
FIVE GOES A PENNY TREBLE CHANCE 5 DIVIDENDS
20½ pts (Max) £204,207·50
20 pts ... £957·25
19½ pts ... £72·65
19 pts ... £13·40
18½ pts ... £3·60
Treble Chance Dividends to Units of 1/5p.
9 HOMES ... Void (Nothing Barred) See Rule 9. Stakes may be used in payment of clients next entries.
5 AWAYS ... £9·80 (Nothing Barred)
PIC 6 ... £4·20
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Stapleton replaced as Irish fail again

Israel ..... 0, Republic of Ireland 0

FRANK STAPLETON, the Mnchester United striker, was substituted in the Ramat Gan Stadium, Tel Aviv yesterday as Ireland again demonstrated the lack of goal punch which threatens their World Cup campaign, writes Keith Peters.

Despite dominating Israel in midfield, largely through Waddock's industry and the occasional inspired touch by Sheedy, the Irishmen failed to improve a dismal record of only three goals in the last seven games.

Yet Eoin Hand, the Irish manager, still managed somehow to find a reason for describing his team's display as "reasonably satisfying."

"We had 80 per cent. of the play but how do you score against a team which, even at home, deploys as many as six players at the back?" he said, before insisting that, with luck, his team "would have won by at least three goals."

Threat subsided

It was difficult to subscribe to that optimism. Israel, a long way below the form which enabled them to win the corresponding game 3-0 in Tel Aviv a year ago, scarcely fitted the description of a team with genuine pretentions to a place among the elite.

O'Leary marked his return with a solid performance at the centre of the Irish defence but once the initial threat presented by Sheedy had subsided, the creative skills in midfield were alarmingly few.

Fittingly, perhaps, it was Waddock who went closest to breaking the deadlock but with the goalkeeper stranded, he saw a 20 yard shot bounce off the underside of the crossbar in the 54th minute.

Israel's sense of adventure seldom expanded to anything approaching a bold attacking move but midway through the second half, they almost snatched an improbable winner with Hughton scrambling to take Ohana's shot off the line.

ISRAEL: Haim; Kirat, A. Cohen (Eghoz 45), Barda, Pizanti; Sinai, Turk, Sekeler, N. Cohen (Mamun 45); Arnell (Rozenal 45), Ohana.

REPUBLIC OF IRELAND: Bonner (Celtic); Hughton (Tottenham), O'Leary (Arsenal), McCarthy (Manchester City), Benin (Liverpool); Whelan (Liverpool), Waddock (QPR), McGrath (Manchester Utd), Sheedy (Everton), Campbell (Real Sociedad), Stapleton (Manchester Utd), (Byrne, QPR, 65).

RESULTS

WORLD CUP—European Qualifying Group 3

N. Ireland (0) 0 England (0) 1
Hateley
(Windsor Park, Belfast)

Qualifying Group 7

Spain ... (0) 1 Scotland ... (0) 0
Clos —70,000
(Seville)

UNDER-21 INTERNATIONAL

Israel (1) 1 England (1) 2
Tikva Cranson
Rideout
(Tel Aviv)

WORLD CUP. — European Qualif Group 1: Greece 2, Albania 0 (Athens).

Group 5: Holland 7, Cyprus 1 (Amsterdam).

INTERNATIONALS.—Israel 0, Rep of Ireland 0 (Tel Aviv)—Mexico 5, Finland 1 (Acapulco).

FOOTBALL COMB — Arsenal 10, Swindon 0.

FA YASE. — 5th Rd. 2nd Replay: Fleetwood 3, Chester-le-Street 0.

UAU CH'SHIP. — Semi-final: Aberystwyth 1, Exeter 1 (Aberystwyth won on pens); St Bristol.

FA YOUTH CUP.—4th Rd: QPR 0, Millwall 0.

REPRESENTATIVE.—London Univ 0, British Colleges 3.

OTHER MATCHES. — Aston Univ 1, Worcester CHE 0—Keele Univ 3, Loughborough Univ 4.

SCHOOLS.—Brentwood 0, Essex Snr S 3—Wellington Coll 0, Orley 1—Truro 3, Falmouth 1.

SCHO

هكذا من الأصل

TELEVISION — THURSDAY

GUIDE BY RONALD HASTINGS

BBC-1

6.50 a.m.-9.20 Breakfast Time. 10.30-10.50 Play School, rpt. 12.30 News, Weather. 12.57 Regional News (London and South East only: Financial Report and News). 1 Pebble Mill at One, with Jill Crawshaw on holidays and Bill Ewkin on the P.M. house. 1.45 Bagpuss, rpt. 2-2.40 The Afternoon Show, including Post-Natal Care, Sleep, and Brian McGeogh claiming Anyone Can Draw. 3.48 (not London) Regional News. 3.50 Play School, rpt. 4.10 The Family-Ness. 4.15 The Hollow Land. 4.30 Yogi Bear. 4.35 Dogtanian and the Three Muskehounds. 5 John Craven's Newsround. 5.5 Blue Peter: Tales from the Secret Annexe. The Anne Frank story. (Ceefax sub-titles). 5.35 Dr Kildare.

6 00 NEWS, WEATHER.

6 35 REGIONAL MAGAZINES.

7 00 EASTENDERS — Unfortunte that the first words in the first episode of this over-sold cockney soap-opera were "It stinks". Actually, in spite of the usual TV multi-racial mix of doctors, pubs, malapropisms and scenes in shops, it can only be faulted on the grounds of script, unreliable acting and wooden direction. Plus the familiar Tory-bashing, here crystallised in an elegant reference to "that cow in No. 10". (Ceefax sub-titles.)

7 30 TOP OF THE POPS — Introduced by Peter Powell and Mike Smith.

8 00 ONLY FOOLS AND HORSES—Strained Relations. The South London Trotters meet the North London branch at Grandad's funeral. Both regard a long lost uncle with suspicion. (Ceefax sub-titles).

8 30 A QUESTION OF SPORT — Without being too serious, this enjoyable sports quiz would benefit from less giggling all round. (Ceefax sub-titles).

9 00 NEWS, WEATHER.

9 25 *MISS MARPLE: A MURDER IS ANNOUNCED. Another Agatha Christie murder, this one in three parts, with a smoother opening than last week's, going off with quite a bang around the village. Still set in the late 1940s. The dialogue is persistently lame to the point of unintended amusement ("Scherz came to Chipping Cleghorn by bus"). Run-of-the-mill whodunnits are not good read aloud, but it's part of the long gone, golden days charm. (Ceefax sub-titles).

10 20 QUESTION TIME — Sir Robin Day with Norman Lamont, Jonathon Porritt, Elizabeth Rees and Norman Willis.

11 20 ROCKSCHOOL — Repeat. 11.45 Weather.

BBC-2

6.30 a.m.-7.20 Open University. 9.20-3 p.m. Daytime on Two, a sequence of 15 short educational programmes. 5.25 News, Weather. 5.30 The Show Me Show: light-hearted science series, rpt.

* 6 00 "MERRY ANDREW" (1958) — Comedy with music about a schoolteacher who joins a circus. Fine for Danny Kaye fans, but utter desperation for others. Co-starring Pier Angeli and former opera bass Salvatore Baccaloni.

7 40 CARTOON TWO.

7 50 *OURS TO KEEP — Selling Shilstone. This makes a coincidental pairing with tonight's Forty Minutes programme. The house here is a rare Dartmoor long-house, with 17th century elements built around a medieval hall house, but the family wants to sell and move out, leaving many problems of damp. Historic house authorities rally round, promoting it from Grade II star to the very rare Grade I and promising grants for all necessary work.

8 30 OUT OF COURT — Weekly report on legal matters.

9 00 YES MINISTER — Equal Opportunities. Repeat. (Ceefax sub-titles).

9 30 *FORTY MINUTES — Whose House Is It Anyway? A raucously argumentative programme about an old cottage in Barnsley which two elderly brothers won't give up, thus obstructing redevelopment. They persist on standing by their rights as English castle-owners and even the European Court of Human Rights at Strasbourg hesitates to intervene, or to hinder the family "make-do-and-mend cardboard business". The ending is left open, so there may be a follow-up.

10 10 THE ROCKFORD FILES — The Trees, The Bees and T. T. Flowers, part two. Repeat.

11 00 NEWSNIGHT — At 11.45 Weather.

11 50-12.25 OPEN UNIVERSITY.

ITV Thames

6.15 a.m. Good Morning Britain. 9.25 Thames News Headlines. 9.30 For Schools. 12 The Little Green Man. 12.10 Mooncat and Co; Wood, rpt. 12.30 The Sullivans. 1 News. 1.20 Thames News. 1.30 Falcon Crest: Strangers. 2.30 Daytime, with Sarah Kennedy. 3 Gems. 3.25 Thames News Headlines. 3.30 Sons and Daughters. 4 The Little Green Man, rpt. 4.15 The Moomins. 4.20 Sooty: Magic. 4.40 Words, Words, Words. 5 Dangermouse. 5.15 Blockbusters.

5 45 NEWS.

6 00 THAMES NEWS — With Andrew Gardner and Tina Jenkins.

6 30 THAMES SPORT — Presented by Steve Rider.

7 00 KNIGHT RIDER — Buy Out. The modern day knight errant and his computerised car in another fight against evil, gravity and the power-weight ratio.

8 00 RISING DAMP — Clunk Click. Repeat of the one in which Rigsby continues the theme of the previous programme tonight. He gets a sports car and becomes a menace.

8 30 MINDER — Don't Tell Them Willie Boy Was Here. Terry has to mind a boxing champion planning a comeback after two years. Repeat. What a night for repeats! Yes Minister, Rising Damp, Minder, The Nation's Health.

9 30 TV EYE—Aids: The Victims. How they are learning to live with the killer disease: will society learn to live with them?

10 00 NEWS AT TEN; followed by Thames News Headlines.

10 30 SNOOKER—From Derby.

12 15 NIGHT THOUGHTS — With the Rt Rev. David Jenkins, Bishop of Durham.

Channel 4

2.30 p.m. Snooker: the first semi-final from Derby. 4.30 Countdown. 5 "And Pigs Might Fly" (1965): this is a Welsh film, with English sub-titles and two Japanese prominently in the cast. The Oriental gentlemen have taken a holiday cottage near a depressed North Wales village, and 11-year-old Alun is determined to find out why. Could they provide the answer to the local troubles? A family comedy of misunderstandings.

6 30 A BREAK OF WIND — A compilation of comedy sketches and songs from a Welsh series, in Welsh with English sub-titles. It was always a fair bet that Channel 4 would one day have a programme with this title. The only doubt was the country of origin.

7 00 CHANNEL FOUR NEWS. At 7.50 Comment and Weather.

8 00 DISCOVERY — Science, engineering and nature series with David Bellamy and Miranda Robertson.

8 30 TREASURE HUNT. — Ayrshire. The contestants both work for a brewery in Lincolnshire.

9 30 THE NATION'S HEALTH — Decline. Second in this four-part repeat series on medical matters by G. F. Newman. Sebastian Shaw as an ageing G.P. with too many patients and no assistant. One patient is about to have her first child.

11 05 ASSAULTED NUTS — The last in this series of assorted comedy sketches.

11 35 HALL OF MIRRORS — Marxism. Included as a surprise entry in a series about the world's varied religions. Professor James Mackey discusses its significance with Professor Eric Hobsbawm of London University.

12 00-12.10 DADARAMA — Spire. Short video piece, an imaginative study on water by David Cunningham.

**Outstanding. *Recommended.

ITV REGIONS

TVS

6 15 Good Morning.
9 25 TVS Outlook.
9 30 For Schools.
12 00 Little Green Man.
12 10 Mooncat & Co.
12 30 The Sullivans.
1 00 News; TVS News.
1 30 Hotel: drama series.
2 30 Daytime.
3 00 Gems.
3 27 TVS News; The Protectors.
4 00 Little Green Man.
4 15 The Moomins.
4 20 Sooty.
4 40 Words, Words, Words
5 00 Dangermouse.
5 15 Blockbusters.
5 45 News.
6 00 Coast to Coast.
6 40 Crossroads.
7 05 Emmerdale Farm.
7 35 "Cry Panic" (1974 Murder, Mystery, Suspense): John Forsythe, Anne Francis, Earl Holliman.
9 00 Rising Damp, rpt.
9 30 TV Eye.
10 00 News; TVS News.
10 30 Sporting Allstars.
11 00 Snooker.
12 15 Company.

Anglia

6 15-9.25 Good Morning.
9 30 For Schools.
12 00 Little Green Man.
12 10 Mooncat & Co.
12 30 The Sullivans.
1 00 News; Anglia News.
1 30 The Champions, rpt.
2 30 Daytime.
3 00 Gems.
3 25 Anglia News.
3 30 Sons and Daughters.
4 00 Little Green Man.
4 15 The Moomins.
4 20 Sooty.
4 40 Words, Words, Words.
5 00 Dangermouse.
5 15 Blockbusters.
5 45 News.
6 00 About Anglia.
6 25 Crossroads.
7 00 Knight Rider.
8 00 Rising Damp, rpt.
8 30 Minder, rpt.
9 30 TV Eye.
10 00 News; Anglia News.
10 30 Snooker.
12 15 Women at Prayer.
12 40 Contact.
1 00 News.

Central

6 15-9.25 Good Morning.
9 30 For Schools.
12 00 Little Green Man.
12 10 Mooncat & Co.
12 25 European Folk Tales.
1 30 The Champions, rpt.
2 30 Daytime.
3 00 Gems.
3 25 News.
3 30 Sons and Daughters.
4 00 Little Green Man.
4 15 The Moomins.
4 20 Sooty.
4 40 Words, Words, Words.
5 00 Dangermouse.
5 15 Diff'rent Strokes.
5 45 News.
6 00 Crossroads.
6 25 Central News.
6 55 Emmerdale Farm.
7 25 "Bless This House" (1972 comedy film spin-off from the TV series): Sidney James, Diana Coupland.
9 00 Rising Damp, rpt.
9 30 TV Eye.
10 00 News; Central News.
10 30 ECO — Wouldn't It Be Lovely? Energy audits at home.
11 00-12.15 Snooker.

Yorkshire

6 15 Good Morning.
9 25 Weather.
9 30 For Schools.
12 00 Little Green Man.
12 10 Mooncat & Co.
12 30 Calendar Picture Show.
1 00 News; Calendar News.
1 30 The Love Boat.
2 30 Daytime.
3 00 Gems.
3 25 News.
3 30 Sons and Daughters.
4 00 Little Green Man.
4 15 The Moomins.
4 20 Sooty.
4 40 Words, Words, Words.
5 00 Dangermouse.
5 15 Keep It in the Family.
5 45 News.
6 00 Calendar
6 40 Crossroads.
7 05 Emmerdale Farm.
7 35 "Cry Panic" (1974 Murder, Mystery, Suspense): John Forsythe, Anne Francis, Earl Holliman.
9 00 Rising Damp, rpt.
9 30 TV Eye.
10 00 News.
10 30-12.15 Snooker.

HTV

6 15-9.25 Good Morning.
9 30 For Schools.
12 00 Little Green Man.
12 10 Mooncat & Co.
12 30 The Sullivans.
1 00 News; HTV News.
1 30 A Country Practice.
2 30 Daytime.
3 00 Gems; HTV News.
3 30 Sons and Daughters.
4 00 Little Green Man.
4 15 The Moomins.
4 20 Sooty.
4 40 Words, Words, Words.
5 00 Dangermouse.
5 15 Diff'rent Strokes.
5 45 News.
6 00 HTV News.
6 40 Crossroads.
7 05 Emmerdale Farm.
7 35 "Cry Panic" (1974 Murder, Mystery Suspense): John Forsythe, Anne Francis, Earl Holliman.
9 00 Rising Damp, rpt.
9 30 TV Eye.
10 00 News; HTV News.
10 30 Winter Outlook.
10 35 The West This Week.
11 00 Snooker.
12 15 Weather.

HTV Wales: 6 p.m.-6.40 Wales at Six. 9-9.30 Me & My Girl. 10.30-11 Wales This Week.

TSW

6 15-9.25 Good Morning.
9 30 For Schools.
12 00 Little Green Man.
12 10 Mooncat & Co.
12 30 The Sullivans.
1 00 News; Local News.
1 20 The Love Boat.
2 30 Daytime.
3 00 Gems.
3 30 Sons and Daughters.
4 00 Little Green Man.
4 15 The Moomins.
4 20 Sooty.
4 40 Words, Words, Words.
5 00 Dangermouse.
5 15 Gus Honeybun.
5 20 Crossroads.
5 45 News.
6 00 Today South West.
6 35 Gardens for All.
7 05 Benson.
7 35 "Cry Panic" (1974 Murder, Mystery, Suspense): John Forsythe, Earl Holliman.
9 00 Rising Damp, rpt.
9 30 TV Eye.
10 00 News; Local News.
10 24 Snooker.
12 15 Postscript.
12 20 Weather; Shipping.

Channel

9 30 For Schools.
12 00-5.15 As TSW.
5 15 Beverly Hillbillies.
5 45 News.
6 00 Channel Report.
6 35 Crossroads.
7 00 Gary Lloyd Sound.
7 05-12.15 As TSW.
12 15 News & Weather in French; Weather.

Open University

BBC-2 TV: 6.30 a.m. M101. 6.55-7.20 S101. 11.50 p.m. Weekend Outlook. 11.55-12.25 E206.
Radio 4 VHF: 11.30 p.m. A203. 11.50-12 Music.
Radio 3 VHF: 6.35 a.m.-6.55 T291.

WELSH CHANNEL 4

1 p.m. Countdown. 1.30 Alice. 2 Beth, Sut, Pam, Pryd a Ble? 2.20 Ffalabalam: Dewi Sant. 2.35 Hwnt ac Yma. 2.55 Snooker: British Open Championship. 4.20 A Plus 4. 4.50 Ffalabalam. 5 Deri Deg. 5.10 Scwbi-dw. 5.35 The Mary Tyler Moore Show. 6 Brookside. 6.30 Peppino. 7 Newyddion Saith. 7.30 Gwinllan a Foddwyd. 8.5 Coleg. 8.35 Drannoeth y Ffair: Jim O'Rourke a'r Hoelion Wyth: yn dilyn Penawdau Newyddion. 9.5 Worldwise. 10.5-11.50 "The Two of Them" (1977 Hungarian film about a friendship between two women): Marina Vlady, Lili Monori.

BBC WALES
5.35 p.m.-6 Wales Today. 6.35-7 Grange Hill. 8.30-9 Week In Week Out.

RADIO

FOUR

5 53 on l/w Shipping.
6 00 News Briefing.
6 10 Farming Today.
6 25 Prayer for the Day.
6 30 Today.
9 00 News.
9 05 Checkpoint, rpt.
9 30 The Living World, rpt.
10 00 Medicine Now, rpt.
10 30 Morning Story.
10 45 An Act of Worship.
11 00 Analysis, rpt.
11 48 Curious Corners, rpt.
12 00 You and Yours.
12 27 Just a Minute, rpt.
12 55 Weather.
1 00 The World at One.
1 40 The Archers.
1 55 on l/w Shipping.
2 00 Woman's Hour.
3 00 "The Flowers of Eden" Play by R. E. T. Lamb about a 70-year-old man (Maurice Denham), who has taken to sleeping rough.
4 00 Enquire Within.
4 10 Bookshelf, rpt.
4 40 Story Time: "Old Glory" (9).
5 00 PM (5.50 on l/w Shipping).
5 55 Weather.
6 00 News; Financial News.
6 20 My Word! Rpt.
7 00 News.
7 05 The Archers.
7 20 Any Answers?
7 40 International Assignment.
8 10 Pride of Place (new series): Ardnamurchan—written and narrated by Alasdair Maclean.
8 40 Profile.
9 00 Does He Take Sugar?
9 30 Glyn Worsnip, rpt.
9 45 Kaleidoscope.
10 15 Book at Bedtime: "The End of the Queue" by Malachi Whitaker.
10 30 The World Tonight.
11 15 Financial World Tonight.
11 30 Today in Parliament.
12 00-12.15 News, Weather.
12 32 Shipping forecast.

VHF: 9.5 a.m.-10.45 & 11-12 For Schools. 1.55 p.m. Listening Corner. 2-3 For Schools. 11 p.m. Study on 4: Museums with a Difference. 11.30-12 Open University. 12.30 a.m.-1.10 Night-time Schools.

THREE

6 55 Weather.
7 00 News.
7 05 Morning Concert (8-8.5 News).
9 00 News.
9 05 This Week's Composers: The Papal Court.
9 45 Macbeth: music by Smetana, Bloch and Strauss.
10 25 English Songs: Maldwyn Davies (tenor) sings Quilter, Vaughan Williams, Britten.
11 15 BBC Scottish SO. John Lill (piano): Beethoven, Schumann. Rpt (11.55-12.15 Six Continents).
1 00 News.
1 05 Bristol Concert — Nash Ensemble: Beethoven, Saint-Saëns, Ravel.
2 00 Cardiff Festival of Music: BBC Welsh SO & Chorus. Soloists: Mozart, Mendelssohn, (2.25-2.30 Reading).
3 50 Music for Four Hands, rpt: Busoni, Hindemith, Shostakovich.
4 55 News.
5 00 Mainly for Pleasure.
6 30 Bandstand.
7 00 Bach on Record.
7 30 Strauss and Brahms: Charles Rosen (piano). BBC SO (8.15-9.30 Revolution — poetry.
9 25 Reading Faulkner: a monologue by Igor Pomerantsev. Repeat with Ronald Pickup.
10 00 Music in Our Time.
11 00 Schubert: Brodsky String Quartet with Terence Weill (cello). Rpt.
11 57-12 News.

TWO

4 00 Colin Berry.
6 00 Ray Moore.
8 05 Ken Bruce.
10 30 Jimmy Young.
1 05 David Jacobs.
2 00 Gloria Hunniford.
3 30 Music All the Way.
4 00 David Hamilton.
6 00 John Dunn.
8 00 Wally Whyton.
9 55 Sports Desk.
10 00 The Impressionists.
10 30 Star Sound Extra.
11 00 Brian Matthew.
1 00 Bill Rennells.
3 00-4 Bobby Wellins & Jim Mullen.

VHF: 10 p.m.-12 As Radio 1.

ONE

6 00 Adrian John.
7 00 Mike Read.
9 00 Simon Bates.
12 00 Gary Davies.
2 30 Steve Wright.
5 00 Bruno Brookes.
7 30 Janice Long.
10 00-12 Into the Music.

WORLD

6 a.m. Newsdesk. 7 World News. 7.9 Twenty-four Hours. 7.30 Short Takes. 7.45 Network U.K. 8 World News. 8.9 Reflections. 8.15 International Soccer Special. 8.30 John Peel. 9 World News. 9.9 British Press Review. 9.15 The World Today. 9.30 Financial News. 9.40 Look Ahead. 9.45 Monitor. 10 News. 10.1 Handel and the Oratorio. 10.30 Two Cheers for February. 11 World News. 11.9 News about Britain. 11.15 New Ideas. 11.25 The Week in Wales.

12 noon Radio Newsreel. 12.15 Top Twenty. 12.45 Sports Roundup. 1 World News. 1.9 Twenty-four Hours. 1.30 Network U.K. 1.45 Sackbuts and Sinfonias. 2 Outlook. 2.45 Out on the Floor. 3 Radio Newsreel. 3.15 The Pleasure's Yours. 4 World News. 4.9 Commentary. 4.15 Assignment. 4.45 The World Today. 5 World News. 5.9 Meridian. 5.40 The Week in Wales.

8 p.m. World News. 9.15 A Jolly Good Show. 10 World News. 10.9 The World Today. 10.25 The Week in Wales. 10.30 Financial News. 10.40 Reflections. 10.45 Sports Roundup. 11 World News. 11.9 Commentary. 11.15 Merchant Navy. 11.30 Meridian.

12 midnight. World News. 12.9 News about Britain. 12.15 Radio Newsreel. 12.30 Mainstream. 1 News. 1.1 Outlook. 1.30 Medicine in the Third World. 1.45 Ulster Newsletter. 1.50 In the Meantime. 2 World News. 2.9 British Press Review. 2.15 Sins of Old Age. 2.30 The Elements of Music. 3 World News. 3.9 News about Britain. 3.15 The World Today. 3.30 Business Matters. 4 Newsdesk. 4.30 Country Music Profile. 5.45 The World Today.

WAVELENGTHS

Radio 1: 1089 kHz, 275 m. 1053, 285. Radio 2: 909, 330. 693, 433. (Radio 1/2 VHF: 88-90·2 MHz).
Radio 3: 1215, 247. (90·3-92·5).
Radio 4: 200, 1500. Greater London 720, 417. (92·94·5, 97·1).
World Service: 648, 463.
Radio London: 1458, 206. (94.9).
LBC: 1152, 261. (97.3).
Capital: 1548, 194. (95.8).

THEATRES & CINEMAS

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CONCERTS

BARBICAN HALL. Barbican Centre, EC2. 01 638 8891/628 8795. Ton't 7.45 London Symphony Orchestra. Jeffrey Tate cond. Jorge Bolet piano. MOZART: Overture Le Nozze Figaro. BRAHMS: Piano Concerto No. 2 in B flat, Op. 83. SCHUBERT: Symphony No. 9 in C. D944. "The Great."
ROYAL FESTIVAL HALL (01-928 3191). C.C. 928 8800. Tonight 7.30 p.m. PHILHARMONIA Simon Rattle. Oscar Shumsky. Brahms: St Anthony Variations. Berlioz: Violin Concerto. Ravel/Milhaud: Pavane: L'Enfant et Jeanne. Debussy: La Mer.

THEATRES

ADELPHI 836 7611. C.C. 741 9999/836 7358. Group Sales 930 6123. THE LAMBETH WALK — LEANING ON A LAMP POST — SUN HAS GOT ITS HAT ON. MUSICAL COMEDY. "SENSATION. WILL BECOME THE SHOW OF THE YEAR." D. Exp. ME AND MY GIRL. ROBERT LINDSAY, FRANK THORNTON, EMMA THOMPSON AND DAZZLING CO. OF 50. DIRECTED BY MIKE OCKRENT. "THIS IS A GREAT PRODUCTION." BBC. "A RESOUNDING HIT." S. Mirror. "TRIUMPHANT." D. Mail. "HAS A MODERN AUDIENCE HYSTERICAL WITH DELIGHT." S. Tel. "THE HAPPIEST SHOW IN TOWN." S. Exp. Many performances in February and March are SOLD OUT. 60,000 have got tickets — help the others the Box Office has to be open seven days a week. Off Nightly at 7.30. Mats Wed. 2.30 & Sat. 4.45 & 8.15.
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ALBERY. 836 3878. CC 379 6565/379 6433. Grp Sales 930 6123/836 3962. Eves 8.00. Thurs. Mat. 3.00. Sat. 5.00 & 8.15. PATRICK MOWER, ADRIENNE POSTA, ROYCE MILLS, ISABELLE AMYES. "Brilliant." "Subtle sex appeal." D. Tel. D. Mail. in JAMES ROOSE-EVANS' " SPRIGHTLY PRODUCTION." Std. THE SEVEN-YEAR ITCH by GEORGE AXELROD. " SPARKLING COMEDY." D. Tel. Pre-show Dinner Tournoux d'Amour. Stalls or Circle seats £15·40.
ALDWYCH THEATRE. 01-836 6404/0641. CC 379 6233. Reduced Price Previews from Mon. to Thurs. at 7.30. Sats. 4.0 (ex. March 23 & 8.0. Mat. Wed. Urch.) FELICITY KENDAL, PAUL ROBINSON, SIMON CADELL in TOM STOPPARD'S JUMPERS with ANDREW SACHS. Directed by PETER WOOD.
AMBASSADORS. 836 6111. C.C. 741 9999. Grp sales 930 6123. Eves 8.00. Sat. 5.30 & 8.30. LITTLE THEATRE OF COMEDY KELLY MONTEITH
APOLLO VICTORIA. 828 8665. CC 630 6262. Group sales 930 6123. STARLIGHT EXPRESS. Music by ANDREW LLOYD WEBBER. Lyrics by RICHARD STILGOE TREVOR NUNN. "A MUSICAL THAT SURPRISES ANYTHING AROUND IN EVERY DIMENSION." D. Exp. Eves 7.45. Mats Tues. & Sat. 3. BOX OFFICE OPEN 10 a.m.-8 p.m. A limited number of seats available for Tues. mat. limited to two per person. Some £2 standing room tickets are available 3 hours before every performance for the unwaged and students.
ASHCROFT, CROYDON. 01-688 9291. C.C. 01-680 5955. Until March 3. MANTOMBI. Africa's most exciting musical sensational space-age fantasy.
ASTORIA THEATRE. Box Office/C.C. 734 4287/819. Grp sales 930 6123. "GO! GO! GO! GO! GO!" Lit. Rev. THE HIRED MAN. AN EPIC LOVE STORY BY MELVYN BRAGG. HOWARD GOODALL by arrangement with ANDREW LLOYD WEBBER. THE BEST MUSICAL OF THE YEAR Ind. Hero'd Tribune. LAURENCE OLIVIER AWARDS '84 PAUL CLARKSON—BEST ACTOR. Eves 8.0. mats Wed. 3.0. Sat. 4.0. NOW BOOKING TO MAY. WED. & MATS ALL SEATS £7·50 & £5
BARBICAN 01-628 8795/638 8891. cc (Mon.-Sun. 10 a.m.-8 p.m.). For inc. hotel package 01-588 7111. ROYAL SHAKESPEARE COMPANY. BARBICAN THEATRE. MOTHER COURAGE by Brecht. "Stupendous evening." S. Express. Today 2.00 & 7.30 from Sun 10. TWELFTH NIGHT Fri. & Sat. Day seats £5 from 10 a.m. RSC/ROYAL INSURANCE ARMCHAIR PROMS—4-9 March. Tickets £4 on the day.
THE PIT. BREAKING THE SILENCE by Pollakoff ton't 7.30 from 21st but THE DEVILS by John Whiting—Fri. & Sat.
COMEDY. 930 2578. C.C. 839 1438. Eves 8.0. Fri. & Sat. 6 & 8.45. THE MONSTER MUSICAL HIT LITTLE SHOP OF HORRORS. 2nd FINGER LICKIN YEAR ! ! ! "LOVED IT—SHOPE IT RUNS FOR 1,000 YEARS." Time Out. SEATS AT SOME PERFS FROM £6·00 Group Sales Box Office 930 6123.
COTTESLOE. 928 2252. C.C. 928 5933. "S S" (National Theatre's small auditorium—low price tkts). Ton't 7.30, then March 15, 26, 28 & Mat. March 30 THE PASSION.
CRITERION: S. 930 3216. C.C. 379 6565/741 9999/379 6433. Grps 836 3962. Evgs 8.00. Mats Thurs. 2.30. Sat. 5.30 & 8.30. BRITISH FARCE AT ITS BEST The Theatre of Comedy Company ROBIN ASKWITH, JACK SMETHURST, PETER SALLIS, PRUNELLA GEE, SERETTA WILSON, TIMOTHY CARLTON, PAUL TOOTHILL, DAVID MASTERMAN in RUN FOR YOUR WIFE. Written and Directed by RAY COONEY. Over 700 sold-out performances. " SHOULD RUN FOR LIFE." S. Exp. Special Theatre Dinner Criterion Brasserie/Stall or Circle tkt £14·60.
DONMAR WAREHOUSE. Earlham St. Cov. Gdn. 379 6565 cc 379 6433. Eves 7.30. DRUID THEATRE CO. IRELAND in PLAYBOY OF THE WESTERN WORLD. 2 seats for price of 1 every Mon.!
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DUCHESS THEATRE. 836 8243. 240 9648. Reduced price previews Mon. 4, 5 & 6 at 7.30. opens March 7 at 7.0 COLIN BLAKELY, DOROTHY TUTIN in OTHER PLACES by HAROLD PINTER directed by KENNETH IVES. Evgs Mon.-Thurs. 7.30. Fri. Sat. 6.0 and 8.0.
DUKE OF YORK'S. 836 5122/9537. Evgs 8. Tomorrow and Sat. 5 & 8.30. " TRIUMPH ON TAP." Evg Std. STEPPING OUT. Now on at the RICHARD HARRIS COMEDY OF THE YEAR. Standard Drama Award 1984. " HAS THE FIRST NIGHT AUDIENCE YELLING FOR MORE." D.M. " MUST SURELY TAKE THE TOWN." D. Tel.
FORTUNE. S. 836 2238. CC Eve 8.0. Tues. & Sat. Mats 3.0. FOR A LIMITED SEASON ONLY MARGARET WOLFIT in THE MILL ON THE FLOSS
GARRICK. S. CC. 01-836 4601. Evgs 8.0. Wed. mat 3.0. Sat. 5.0 and 8.0. CC 379 6433. Group sales 01-379 6061. 14TH HYSTERICAL YEAR. LONGEST RUNNING COMEDY IN THE WORLD. NO SEX, PLEASE—WE'RE BRITISH. 2 HOURS OF NON-STOP LAUGHTER. Directed by Allan Davis. OVER 5,000 FANTASTIC PERFS.
GLOBE. C.C. 437 1592. " Andrew Lloyd Webber presents the COMEDY OF THE YEAR. Soc. of West End Theatres Award 1983. DAISY PULLS IT OFF by Denis Cooper. Directed by David Gilmore. " ABSOLUTELY SPIFFING." D. Tel. " FULL MARKS FOR DAISY." Std. " A real treat." Daily Mail. " A top class show." D. Mail. Eves. 8.0. mats. Wed. 3.0. Fri. 4.0. Group sales 930 6123. " THIS IS AN ABSOLUTE HOOT AND A SCREAM." Sunday Times. SECOND GREAT YEAR.
GREENWICH THEATRE. 01-858 7755. Evgs. 7.45. mat. Sat. 2.30. MY BROTHER'S KEEPER by NIGEL WILLIAMS. " A very good New Play . . . Witty as well as Touching." Gdn. " The action and production are impeccable." S. Times.
HAYMARKET THEATRE ROYAL. " 930 9832. Group sales 930 6123. MAGGIE SMITH, JOAN PLOWRIGHT and MICHAEL JAYSTON of THE CHICHESTER FESTIVAL THEATRE PRODUCTION OF THE WAY OF THE WORLD. Directed by William Gaskill. " Maggie Smith returns to our stage in glory." F. Times. " The most outstanding achievement in the last of Joan Plowright." Standard. " William Gaskill's superb production." Punch. Evgs. 7.30. mats. Wed. 2.30. Sat. 3.0. MAGGIE SMITH—ACTRESS OF THE YEAR. STANDARD DRAMA AWARD.
HER MAJESTY'S. 01-930 6606. C.C. "01-930 4025. Group sales 930 6123. WEST SIDE STORY. " FINGER-CLICKING GOOD." Std. " THE BEST MUSICAL EVER WRITTEN." City Limits. Mon.-Fri. eves 7.30. Sat. 4.45 & 8.0. Mat. Wed. 2.30. NOW BOOKING TO SEPT 30, 1985.
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LYRIC HAMMERSMITH. S. C.C. 741 2311. Evgs. 7.45. mat. Thurs. 2.30. Sat. 4.0. LITTLE EYOLF. by Ibsen with Cheryl Campbell, Anne Dyson, Paul Moriarty, Ronald Pickup, Diana Rigg.
LYRIC STUDIO. Evgs. 8.0. A STATE OF AFFAIRS, by Graham Swannell.
LYTTELTON. 928 2252. C.C. 928 5933. (National Theatre's proscenium stage). Ton't, Tomor 7.45. then March 2 to 8 & March 14 to 14 THE ROAD TO MECCA by Athol Fugard.
MAYFAIR S. C.C. 629 3036. Mon.-Thurs. 8. Fri. Sat. 5.40 and 8.10. RICHARD TODD in THE BUSINESS OF MURDER.
MERMAID THEATRE. 01-236 5568. Lut. Hersch. DUNCAN PRESTON and SUSAN PENHALIGON in OF MICE AND MEN. STEINBECK'S timeless masterpiece. Over 100 performances. Group sales 01-930 6123. C.C. 01-741 9999. seats from any Keith Prowse. No booking fee Eves. 7.30. Tues. & Thurs. mats. 2.0. Licensed Food Bar Open 12.3 pm. 5-7 p.m.
MERMAID THEATRE. The New Shakespeare Company, in association with Lloyd's Bank, present SHAKESPEARE WORKSHOPS. EXPLORING HAMLET & OTHELLO (Not Sat.) Out 30 Tkts held at Door. THE ROMAN TRAGEDIES. Julius Caesar and Antony and Cleopatra 11.30 a.m.-3 p.m. with lunch break. All seats £1.50. Workshop tel. No. 01-935 5756 5814 or write NSC. Open At The Regent's Park, London N.W.1.
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NEW LONDON. Drury Lane W.C.2. 01-405 0072 CC 01-404 4079. Eves 7.45 Tue & Sat 3.00 & 7.45. THE ANDREW LLOYD WEBBER/T. S. ELIOT INTERNATIONAL AWARD WINNING MUSICAL CATS. Group Bookings 01-405 1567 or 01-930 6123. Apply daily to Box Office for returns. LATECOMERS NOT ADMITTED WHILE AUDITORIUM IS IN MOTION. PLEASE BE PROMPT. Bars open at 6.45 p.m. Now booking to June 1985—Strictly CC bookings 379 6131. Postal applications now being accepted from Jan 2 to Feb 1 '84. " THE LONGER YOU WAIT THE LONGER YOU'LL WAIT."

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BIRTHS, MARRIAGES, DEATHS, IN MEMORIAM AND ACKNOWLEDGMENTS ..... £4·50 a line (minimum 2 lines)

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Announcements can be received by telephone between 9.00 a.m. and 6.45 p.m. Monday to Friday, on Saturday between 9 am. and 12 noon.

FORTHCOMING MARRIAGES, WEDDINGS, etc., on Court Page £8 a line.

Court Page announcements cannot be accepted by telephone.

BIRTHS

ASH.—On Feb. 25, to Lydia (nee Wainwright) and William, a son, brother for Luke and Barnaby.

BAILEY. — On Feb. 24, 1985, in Caledon, South Africa, to Nat and Will Bailey, a daughter.

BARNES.—On Feb. 15, to Judy (nee O'Dell) and John, a son (Paul John).

BAUCHER.—On Feb. 21, to Annabel (nee Sam) and Cachin and Nicky, a daughter (Bibi Noel).

BERGL.—On Feb. 23, in Bermuda, to Gillian and Alan, a son (James William).

BUCHANAN.—On Feb. 26 to Nancy and John, a son (Andrew Charles), a brother for Robin and Lorna.

CARTER.—On Feb. 23 to Glorietta (nee Lewis) and Ken, a daughter (Anna Isabelle).

COCKBURN.—On Feb. 26, to Maureen and Peter, a second son (Thomas Peter).

COLES.—On Feb. 20, to Sally (nee Leden) and Russell Coles, a son.

COPE.—On Feb. 22, to Virginia and Perry, a son (David Peter Marjoram), a brother for Debbie and Annabel.

DEXTER.—On Feb. 16, at Redhill Hospital, to Jacqueline (nee Shawcroft) and George, a daughter (Anne Brownen Shawcroft), a lovely sister for lovely Alice.

FINN.—On Feb. 26, to Paula (nee Hill) and Harry, a daughter (Rebecca Claire Helene). Our very grateful thanks to the staff of Stepping Hill Hospital, Stockport.

GLEBERY.—On Feb. 25, to Caroline and Peter, a son (Tom).

HOARE.—On Feb. 12, in Nairobi (nee Mooge) of Kaimbu Kaisi and Dennis, a daughter (Catherine Miriam Helen).

HUDSON-EVANS.—On Feb. 24, to Elizabeth (nee Brown) and Jonathan, a daughter (Agatha), a sister for Flora and Grace.

HYSLOP.—On Feb. 26, at St Mary's Hospital, Portsmouth, to Charlotte (nee Livingstone) and Ross, a daughter (Fiona Catherine), a sister for Amanda Claire.

LANGFORD.—On Feb. 23, to Kathleen and Martin, a daughter (Kirsten Jane So-San).

LIDDLE.—On Feb. 23, at Whipps Cross Hospital, to Lynne (nee Spiegel) and Colin, a son (Jonathan Elizabeth), a sister for Sian Louise.

RICHARDS.—On Feb. 26 to Mary (nee Rowlands) and Graham, a son (Cristian Edward Harwood).

STEVENS.—On Jan. 23, to Natalie and Martin, a son (Jonathan Luke).

MARRIAGES

GOLDEN WEDDING

ROBERTS—MACHIN.—On Feb. 28, 1935, at Bridport Unitarian Chapel, George to Vera, now at 44, Crock Lane, Bridport, Dorset.

DEATHS

ATTWELL.—On Feb. 26, at Torbay Hospital, Ivy Theresa Attwell, of 3, Nut Bush Lane, Chelston, Torquay. Funeral service at Torquay Crematorium on Tuesday, March 5, at 2.30 p.m. Flowers may be sent to Torbay & District Funeral Service, Wellswood, Torquay.

BACON.—On Feb. 25, 1985, suddenly at home in Budleigh Salterton, Joyce Avice, aged 78, wife of the late Alfred Francis Bacon and mother of Jill. Funeral service at St Peter's Church, Budleigh Salterton, Tuesday, March 5, at 2.30 p.m., followed by cremation at 3.30 p.m.

BARKER.—On Tuesday, Feb. 26, at Bronllais Hospital, Aberystwyth, Mary (Mamie) Wife of 95, Mees, Gogerddan, Penglais Road, Aberystwyth, beloved wife of the late Captain A. R. Barker, R.A. (Retd). Funeral Wednesday, March 6, service in Ysbyty Cwmfa Church at 3 p.m. Flowers be sent to W. E. Daniel & Son, Mill Street, Aberystwyth. "Thanks for everything. Your love will be with us always. Rest in peace."

BOXALL.—On Feb. 26, 1985, suddenly but peacefully, Beatrice Helena (nee Jewell), aged 95 years, formerly of 40, Clifton Hill, St John's Wood, N.W.8, and Cleveland, Westcombe, Somerset. Funeral private. No flowers. Donations if desired to Twyford Abbey Nursing Home, London, N.W.10.

BRERETON.—On Feb. 27, 1985, Albert Edward Brereton, M.M., aged 92 years, late of Rustington, Sussex. Funeral service at Beckenham Crematorium, Beckenham, Kent, on Tuesday, March 5, at 2.40 p.m. Family flowers only, please, but donations if desired to the Marie Curie Cancer Foundation.

BICKNELL. — On Feb. 26, died courageously, Patrick Bunley, beloved brother of Peter and friend of Pam and Tom. Funeral service at Putney Vale Crematorium on Monday, March 4, at 11.30 a.m. No letters, by request. Floral tributes to be sent to the Co-operative Funeral Service, 193, Mitcham Road, S.W.19, by 10 a.m.

BURTON.—On Feb. 25, in Northbrook Nursing Home, Market Lavington, Wiltshire, after much illness, Laurence John (Major, Retd. Royal Inniskilling Fusiliers), dear husband of Phyllis, loving father of Judith and Nicola, much loved grandad of Joanne, Clare, Duncan and Iain. Funeral service Pewsey Parish Church on Monday, March 4, at 1.30 p.m., followed by private cremation. Family flowers only, but donations if desired to Pewsey Church Restoration Fund, c/o The Rector.

CALVERT.—On Feb. 25, suddenly but peacefully in hospital, William Hayden, aged 89, beloved husband of Marjorie and the late Fay, dear father of Geoffrey (Pip) and loved grandpa of Linda, Claire and Janis, great grandfather of Sam and the twins, Fayed and Christopher. Funeral service at United Reformed Church, Richmond Hill, Bournemouth, at 3 p.m., on Wednesday, March 6, followed by private cremation at Bournemouth Crematorium. Family flowers only. Donations in his memory for the R.A.F. Benevolent Fund may be sent to Dorie-Scott Portman Lodge Funeral Home, Bournemouth.

CLARK.—On Feb. 27, suddenly at home in Street, Somerset, J. Anthony, husband of Eileen, father of Caroline, Clare, Jane, Joanna and Tom. Memorial celebration at Clark's Headquarters, Street, Somerset, on Saturday, March 2, at 10.30 a.m.

COLOT.—On Feb. 25, 1985, peacefully, Doris Lilian, aged 87, formerly of 5, Golden Square, Tetterden, and loved with Horlicks Ltd, Slough. Service 11 a.m., Wednesday, March 6, at Milsted's, Tenterden, followed by cremation at Charing. Flowers, or if preferred donations to Tenterden and High Holden District Welfare and Comfort Association, c/o T. W. Funnell & Son, 24, Ashford Road, Tenterden, Kent.

COLE.—On Feb. 27, in hospital at Winchester, Dennis Mark, aged 70, beloved wife of Ben and dear mother of Veronica and David, and grandmother of Amanda and Lucinda.

CONNELL.—On Tuesday, Feb. 26, peacefully at a nursing home, Sir Hubert Gibson Carwell, W.S., D. Abbotsford Park, Edinburgh, beloved husband of Connie, father of Charlie and Joan and loved grandfather and great-grandfather.

COOPER.—On Feb. 27, peacefully in Maidenhead, Dorothy Lilian, dearly loved mother of Barbara and Michael and sister of Miss St Joseph's, Maidenhead. 11 a.m., Tuesday, March 5. Family flowers only. Donations if desired to Thames Valley Hospice.

COY.—On Feb. 26, at the Norfolk and Norwich Hospital, Peter George, very dearly loved by all his family and friends. At rest. Funeral service and interment at Stoke Holy Cross Church, Norfolk, Monday, March 4, at 11 a.m. Flowers, please, or donations in lieu for the Rosie Hubard Foundation, not to be sent to G. W. Foulger & Son, funeral directors, Shotesham, tel. Brooke 50242.

CRICHTON, Neil, Feb. 24, suddenly at S. Nadrieg Court, Lymington, late of Rodbard, Mass. Inquiries to Diamond & Son, Lower Buckland Road, Lymington.

CRUICKSHANK. — On Feb. 25, 1985, in Edinburgh, Marion, beloved wife of Jerry Cruickshank, V.C., 54, Freemen Road West, Edinburgh.

DALE.—On Feb. 25, suddenly at home at Tarrant Keyneston, Blandford, Fiona Margaret (Bon), dear wife of Frank and mother of Janet Bell and Richard. Funeral service at St Mary's Church, Tarrant Rushton, on Tuesday, March 5, at 11.15 a.m., and cremation at Salisbury at 12.30 p.m. Family flowers only, please, but donations could be made to the National Children's Home, Highbury Park, London N5 1UD.

DAVIES.—On Feb. 25, 1985, peacefully at St Cecilia Nursing Home, Doris Mary, aged 82, of 16, Elmside, Budleigh Salterton. Funeral service Exeter and Exeter Crematorium, Friday, March 1, at 10 a.m.

DOWNEY.—On Feb. 26, 1985, in Durban, South Africa, Ray Alice Mary (nee Bloomfield), beloved wife of the late Brian Downey and of the late Herbert Sharp, loving mother of Richard and Michael and their families. Cremation in Durban on Thursday, Feb. 28. No flowers, please, but donations if desired to Cancer Research.

EVANS.—On Feb. 24, 1985, at St George's Hospital, Stafford, peacefully after a short illness, Oliver (nee Foster), of Rugeley Lane, Stafford, aged 85 years, dear wife of the late Trevor, much loved mother of Shirley and father-in-law Tony and proud grandmother of Patricia. Former Mayoress of Stafford. Funeral service to be held on Wednesday, March 6, at 2 p.m., Stafford Crematorium. Flowers and further inquiries to W. Emery & Son, Stafford 51205.

FARMER.—On Feb. 26, 1985, suddenly at Brockenhurst, Simon Charles, aged 77. Funeral at Portchester Crematorium on Wednesday, March 6, at 12 noon. Family flowers only. Donations to R. M. B. I. or Trinity Hospice.

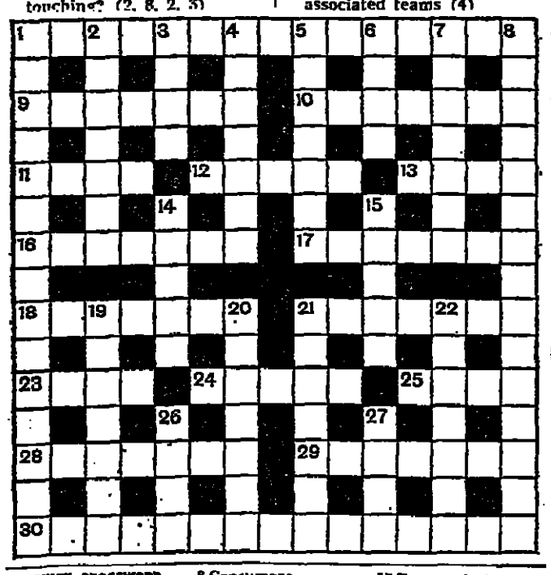
(Continued on Column Seven)

No. 18,387 ACROSS

1 A broad hippy display for a 40th birthday feast? (6-3, 6)
9 Harassed by newspaper chief (7)
10 Grieves, they say, over what's left of the tallow industry (7)
11 Some think scandal blackened the paper . . . (4)
12 . . . as a cross section of a letter backfires (5)
13 Bank rate that is good for a cheese-producing board (4)
16 Potters and kettle menders (7)
17 A neat overhead control for trapping hot air first (4-3)
18 A substantial starter to a meal nobody is likely to see through (3-4)
21 Second summons to work on a couple of fishy valves (7)
23 Midas's assinine listeners (4)
24 Not long in a case of silk? (5)
25 Once a popular spinner whose sales went up and down (2-2)
28 Dodgy art (7)
29 What's cooking? Astronauts must do so to find out (4, 3)
30 So close as to be almost touching? (2, 8, 2, 3)

DOWN

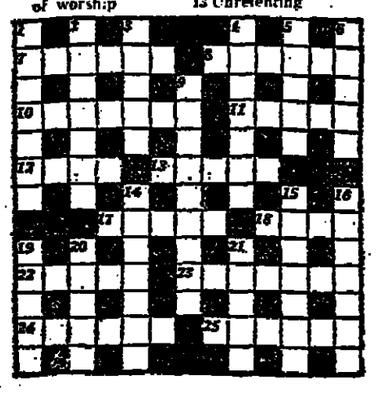
1 Related to Nick? (15)
2 Do relatives wear gloves made from this (5-4)
3 & 4 New whereabouts unknown after this final speech (4, 7)
5 & 6 A linesman the home crowd should easily understand (7, 4)
7 Surround neighbourhood without society! (7)
8 The very most that should pass one's lips when trifling in polite circles (15)
14 Objective case I put to medical man in Gironde (5)
15 Couch viand in pickle (5)
19 A field of sport where sailors would be unhappy to find themselves (7)
20 Fierce type of swimmer emerging from rainstorm in Portugal, Hungary and Austria initially (7)
21 Hard shiny coat obtained from 21 on account (7)
22 The married lady Ludwig made noted overtures to (7)
26 Mines where it is put in after thought (4)
27 Famous ditcher of many associated teams (4)



QUICK CROSSWORD

ACROSS
7 Mohammedan place of worship
8 Consumers
10 Duplicate
11 Pawnbroker (sl)
12 Den
13 Unrelenting
17 Tartan cloth
18 Mutilate
22 Ignite
23 Skilled physical exerciser
24 Ember
25 Golden yellow bird

DOWN
1 Green beryl
2 Preventing decay
3 Of ancient Carthage
4 The month of Janus
5 Wood barrier
6 Trembling poplar
9 A game-bird
14 Small speculation
15 Bullfighter
16 Left out
19 Spot or speckle
20 He acts for another
21 Smug smile



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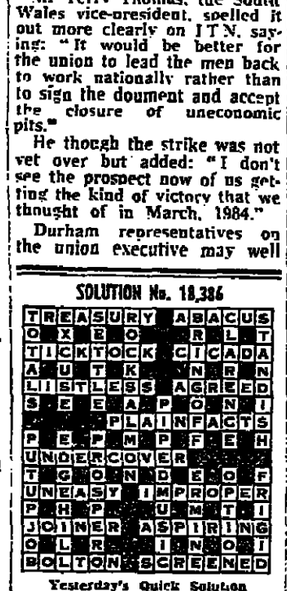

Yesterday's Quick Solution

ACROSS: 1 Stand-in, 5 Groom, 8 Order, 9 Bradawl, 10 Enticed, 11 Amend, 12 Porter, 14 Myopic, 17 Agree, 19 Aptness, 22 Trident, 23 Alert, 24 Creel, 25 Monitor. DOWN: 1 Slope, 2 Auditor, 3 Dor.c, 4 Nobody, 5 Granary, 6 Ovate, 7 Melodic, 12 Plastic, 13 Everest, 15 Present, 16 Bantam, 18 Raise, 20 Train, 21 Satyr.

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GOVERNMENT TO STAND FIRM ON PENSIONS

By VALERIE ELLIOTT Political Staff

THE Government is expected to stand firm on its commitment to the State earnings-related pension scheme in its forthcoming review of the social security system.

But it is thought likely to offer new incentives to employers and workers to bring in their own occupational and private pension schemes in an attempt to shift the pensions burden into the private sector.

The Government believes that more and more people will decide to contract out of State earnings-related pensions if they can be offered attractive concessions.

But meanwhile the Government would stick by its assurance to pay the earnings-related pension to those contracted wish to take up any incentives on offer.

The full details are expected in the Government Green Paper consultative document on the overhaul of the security system in 9pril aor May.

Particularly concerned

The Government is particularly concerned as to how it can finance the state earnings-related pension scheme in the future and believes encouragement to employers to establish occupational pensions in their firms or for workers to take out their own private schemes will considerably reduce the load.

There are some 11,400,000 people at present contracted into the State earnings-related scheme, which began in 1978.

The full burden on the State will become evident in 1998 when those in the scheme will have completed 20 years' work, on which their pensions will be based.

It is believed that if something is not done to switch the burden to the private sector, those in work at the end of the century and in the next century will have to pay huge National Insurance contributions to finance earnings-related pensions.

Ministers are no doubt optimistic that such a move as they contemplate will work, and they have probably been heartened by the growth and popularity of occupational pension schemes.

For of the 11,600,000 people in the country currently enrolled in an occupational pension scheme some 10,300,000 opted out of the State scheme for an employer-initiated one.

The 1,300,000 others are in occupational pension schemes serving as a top-up to the State earnings-related scheme.

The move would also reinforce the consensus which has existed on pensions policy and would vindicate Mr Fowler, Social Services Secretary, on his commitment to pensions.

In November, 1985, he told the Commons: "My aim in setting up an inquiry (into Pensions) is not to call into question the fundamental pensions structure that was established in the 1970s with all-party agreement and in which I was a party."

Continued from P1

By MAURICE WEAVER

Decision day for NUM

stance of last week, that would presumably require some concessions on the NUM's part.

The obvious basis for fresh is the agreement thrashed out last October between the NCB and the pit deputies' union, Nacods, which incorporates a modified colliery review procedure embracing independent but non-binding arbitration.

The non-binding element is anathema to the NUM because it means the coal board would still have the last word on closures. Even so many TUC leaders admit they would have "grabbed it and run" five months ago rather than commit their union to the kind of impasse in which the NUM now finds itself.

3 To agree an orderly return to work without a negotiated settlement, a move which many NUM officiaus believe would preserve their dignity and retain some semblance of unity.

The penalties of such an "escape route," appreciated by both the NUM and the NCB, are that it would do nothing to settle the central issues at stake and could result in an industry saddled with an embittered, frustrated and recalcitrant workforce for months—some say years.

Mr Michael Eaton, the board's chief spokesman, has expressed personal reservations about such a move and the NUM's Yorkshire president, Mr Jack Taylor, said yesterday: "I don't believe that is the right way for this dispute to end."

'Realistic appraisal'

The fact remains, however, that it has strong support from the influential South Wales area, whose members may well call at today's meeting of the union's national executive committee for a recalled delegate conference early next week to consider such a course.

The South Wales contingent in Sheffield, faced with the fact that after holding firm for 11 months their members are beginning to crack at an increasing rate (120 went back yesterday making 1382 all together), is likely to be a potent force for what its officials were yesterday calling a "realistic appraisal" of the situation.

Mr Terry Thomas, the South Wales vice-president, spelled it out more clearly on ITN, saying: "It would be better for the union to lead the men back to work nationally rather than to sign the doument and accept the closure of uneconomic pits."

He though the strike was not yet over but added: "I don't see the prospect now of us getting the kind of victory that we thought of in March, 1984."

Durham representatives on the union executive may well be thinking along the same lines. Their area council held off on Tuesday from taking a decision on a back-to-work call from the 2,000-man Easington Colliery, but that was a move dictated by protocol and the perceived need to keep the area's options open.

'False situation'

Failing any positive proposals today from Mr Scargill, it seems certain that the Durham voice will be used to promote the Easington line.

However the NUM leadership maintained its defiant attitude yesterday in face of the Board's statistics.

Its general secretary, Mr Peter Heathfield, once again dismissed them as "propaganda" and questioned their accuracy.

The board had included 10,000 miners who were off work through sickness and injury, he said. "They have presupposed that those people would be back at work. It is a very false situation."

They are aware, however, that every development now seems to run against them. The departure of four coal ships from Tyneside yesterday headed for the Thames power stations and a decision by 300 men at the Derwent Haugh coking works in the North East to abandon their strike. All the news was bad.

Meanwhile a call for a new "moderate approach" to pit negotiations was made by the NUM's South Derbyshire Area executive, which represents 3,200 miners.

It said a meeting should be called "at which the full membership of the executive of the NUM meets the full negotiating body of the NCB and there should be a single item on the agenda.

"This should simply be that ways and means of ending the dispute in an honourable manner should be discussed and found."

Banks blast $

By Andreas Whittam Smith

Continued from Page One

economy, coupled with little progress in reducing the Federal Budget deficit and the likelihood of higher American interest rates in the coming months will keep the dollar strong.

"The speculative bubble has been burst but nothing fundamental has changed" says Mr David Morrison, currency economist with the London stockbrokers Simon and Coates.

In common with others he sees the dollar surpassing previous peaks before subsiding. This would be a replay of last September when the Bundesbank intervened heavily, spending $700 million over two days when the dollar stood at Dm3·17.

Mr David Jones, director of research with the New York securities trader, Aubrey Lanston, said the intervention had temporarily pushed the dollar lower but he expected it to stabilise or strengthen once intervention ceased.

Mr Brenda Brown, currency analyser with Phillips and Drew, the stockbrokers, pointed out that the dollar was still stronger than at the beginning of the year. A substatial fall in the dollar would require a change of sentiment towards economic prospects in Europe, he said, echoing President Reagans remarks last week.

Mr Volcker, who was again testifying to Congress yesterday, this time to the Senate Foreign Relations Committee, reinforced his remarks of the previous day by saying forceful official intervention in currency markets could, at times, have a useful role to play.

He stressed, however, that this was no substitute for more basic measures to deal with the imbalances in the American economy of which action to cut the Federal Budget deficit was the most fundamental.

If such action was not taken there was a risk that interest rates would have to rise to attract foreign funds to finance the deficit, he said.

Mr Volcker's remarks suggest that the Federation is rather more sympathetic to the use of currency intervention than the White House. But the main restraint on American action appears to be a fear that the dollar could fall uncontrollably, choking off the inflow of capital needed to finance the budget and trade deficits.

VOLCKER

By DAVID SHEARS

Continued from Page One

dollars in yesterday's turbulent dealings.

Among Wall Street analysts there was little agreement as to whether the dollar had finally passed its crest or would resume its climb.

Mr Lawrence Kreicher, an international economist at New York's Irving Trust Company, said: "It looks like this particular storm has blown over now."

But while he said a speculative bubble had burst, he still believed that in the long run the dollar would go on rising.

Mr Volcker's appearance on Capitol Hill in Washington yesterday coincided with a gloomy forecast from the Congressional Budget Office that President Reagan's deficit reduction plan would leave $186 billion in red ink by 1988, not $144 billion as the White House projects.

The office which has its own research staff, is generally less optimistic in its budget estimates than the White House.

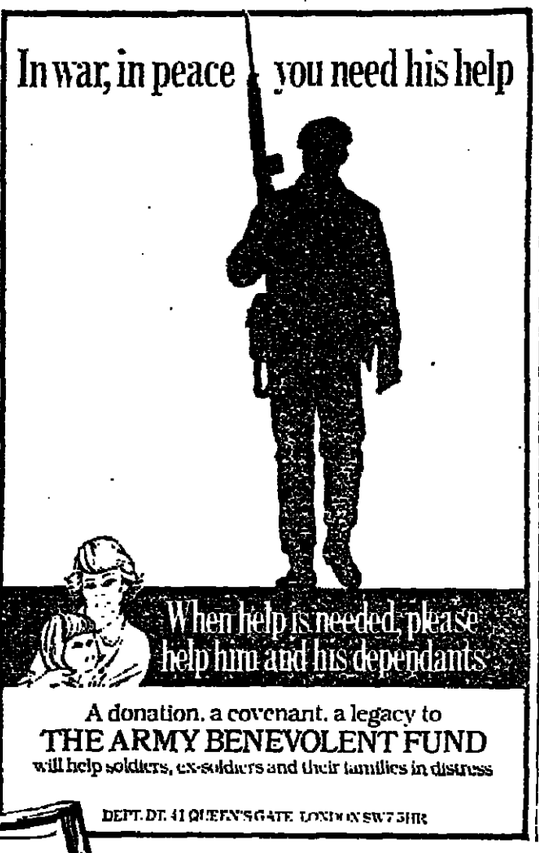
Resistance to cuts

Its report lent added weight to Mr Volcker's urgings that Congress should come to grips with the deficit—an effort that is bogged down in a morass of vested-interest resistance to proposed spending cuts.

In his analysis, Mr Volcker said that the annual $100 billion inflow of funds into the United States had been attracted by the growth and dynamism of the American economy.

But by cheapening imports and making exports more expensive, the soaring dollar was creating protectionist pressures which must be resisted.

Unless the Budget deficit were cut, success in improving the trade balance and thus reducing capital inflow would only add to financial pressures and jeopardise investment.



LANDMARK PLEASES THATCHER

By JAMES WIGHTMAN
Political Correspondent

MRS THATCHER yesterday declared herself "very pleased" with the news that more than 50 per cent. of miners had broken the strike and returned to work.

"I think it is very good news for the coal industry and for its customers," she said to reporters on her way to a lunch.

"And it is very good news for the families. They must have been through some terrible things this past year."

Mrs Thatcher was deliberately restrained in her reaction and was careful not to claim that the strike leaders had been defeated.

But many of her backbench supporters were claiming that she had led the Government and the Coal Board to a momentous victory that could have far-reaching implications for trade union attitudes in the public sector.

She was widely seen, by politicians in other parties as well as in the Tory ranks, as having added the scalp of Mr Scargill to that of President Galtieri in the Falklands conflict.

She was also being credited with reversing, with interest, the defeat suffered by Mr Heath at the hands of the miners in 1974.

But no official attempt was being made to crow on her behalf last night despite the emphasis placed for some time on the psychological importance for the Coal Board and the Government of more than 50 per cent. of miners going back to work.

The strike was not yet regarded as over and the official view was that it might continue for some time.

Mr Scargill was not expected to surrender even if NUM executive colleagues now turned against him.

Cost question

But there was no mistaking the feeling of satisfaction in the Government at the turn of events yesterday.

Ministers are likely to wait until the strike is over before they announce how the cost is to be met.

Until now the cost has been covered by extra borrowing to the extent of £1·5 billion up to the end of last year, by the latest available figures.

Mr Lawson, Chancellor of the Exchequer, may address himself to at least part of the cost problem in the Budget on March 19. There has been speculation that he could put VAT on fuel bills.

But one option heavily canvassed last year, a so-called "Scargill surcharge," on fuel bills, is now rated less highly.

LABOUR SUPPORT

'Redouble' efforts

OUR POLITICAL STAFF writes: The Labour Party demonstrated yesterday that it is determined to continue supporting the striking miners and the stance of Mr Scargill and the miners union leadership in this dispute regardless of the latest momentum of a return to work and the dwindling numbers of those on strike.

Its leadership issued a new appeal to Labour supporters to "redouble" their efforts in suoont of the NUM and miners' families.

PIT STRIKE WRECKS LOST DAYS RECORD

By Our Industrial Staff

Employment Department figures published yesterday show that the miners' dispute is continuing to wreck what would otherwise be an unusually strike-free industrial relations scene.

Last month 1,806,000 working days were lost through industrial disputes—1,700,000 of them in the coal industry. Without those, the remaining 106,000 lost days would have been the lowest monthly total since the 57,000 lost in December 1966.

The monthly average for the number of days lost through strikes in 1984 was 2,214,000.

Average pay figures—P2

5pc DROP IN SALES OF NEW CARS

By Our Transport Correspondent

Sales of new cars last month were 5 per cent. lower than in January last year at 151,785, the Transport Department said yesterday.

Imports took 56 per cent. of the market — up by one per cent. on a year earlier — and 49 per cent. of all cars were registered in the name of a company, 5 per cent. more than 12 months earlier.

Sales of heavy lorries rose by 9 per cent. to 6,003, largely because so much coal traffic has switched from railways to road hauliers during the pit strike.

£15m hire order

Orders for 2,800 Austin Rover cars and vans worth £15 million, have been placed by Kenning Car Hire.

£6m OIL DEAL

By Our Commercial Correspondent

A £6 million three-year contract to help the Sudanese Government search for oilfields has been won by Robertson Research, of North Wales.

Bostwick Doors
INDUSTRIAL DOORS
Bostwick Doors (UK) Ltd., Mersey Lockstock Estate, Stockport, Cheshire SK4 3EB. Enquiries: Telephone: 061-432 7227 Telex No: 667724

DEATHS (Continued)

FENDICK.—On Feb. 27, 1985, peacefully at his home, Capt. John, loved husband of Gwen, of The Lodge, Little Downham, Ely, Cambs. Service at St Leonard's Church, Little Downham, Tuesday, March 5, at 3.30 p.m., followed by cremation. Family flowers only. Donations if desired may be left in church to be divided equally between the Church and Cancer Research.

FRENCH.—On Feb. 25, passed peacefully at Shockerwick House, Emme Elizabeth Eleanor, aged 81 years, widow of Alec Frank French and mother of the late Angela. With loving and happy memories of Richard. Funeral service at the Lord Mayor's Chapel, Bristol, Monday, March 4, at 3 p.m., followed by interment at Easton-in-Gordano Churchyard. Flowers may be sent to the Thomas Davis Chapels of Rest, Southville, Bristol.

FORD.—On Feb. 20, 1985, peacefully in hospital, Kathleen May, of Merton Park, dearly loved mother of John and Colin and grandmother of Sarah-Louise, John Gaspin, William, Robert, Kate and Helen. Private family funeral has taken place.

FORRESTER.—On Feb. 25, suddenly in Brighton, Donald, aged 80, dear husband of Gwen-Ch and darling father of Wendy. Family funeral in Brighton. Memorial service to be arranged later. Family flowers only, please, but donations if desired to Hope, Ashwell House, 167, Verulam Road, St Albans, Herts.

FRICK.—On Feb. 26, Walter, aged 95 years, of 26, Osiea Road, Torquay, much loved father, grandfather and great-grandfather. Funeral service at Torquay Crematorium on Saturday, March 9, at 11 a.m. Family flowers only.

FRYER.—On Feb. 27, 1985, at home, Preston Avenue, Eccles, James, aged 76 years, beloved husband of Norah, dearly loved father of Elizabeth, Maxwell and Christopher and a much loved grandfather. Service at Eccles Crematorium, Monday, March 4, at 10.30 a.m. Family flowers only, please. Donations, in lieu if desired, to R.N.L.I., c/o Mrs S. Harding, Landall, Southdown Road, Seaton, Devon.

GABBETT.—On Feb. 26, 1985, peacefully in hospital, Joseph Sydney, Commander, R.N. (Retd), beloved husband of Peggy, father of Patrick and Brian. Cremation at Randolph Park, Leatherhead, on Tuesday, March 5, at 12.30 p.m. Family flowers only. If desired donations to A.R.N.O.C., 70 Dorchester Terrace, Bayswater, London W2 6B2.

HAMILTON.—On Feb. 26, 1985, Mary, of Felpham, Sussex, beloved wife of the late Bill, much loved mother of Ann. Funeral service at the Chichester Crematorium on Wednesday, March 6, at 3 p.m. No flowers, please. Donations to Prospects Disaster Society, 56, Portland Place, London W1N 3DG.

HARRAP.—On Feb. 26, 1985, peacefully after a long illness bravely borne, George Paull Mcnab Harrap, C.B.E., beloved husband of Alice, father son of Bernades de Vasconcelos, much loved brother of Andrew, John, Trevelle, Ann and Louie and stepfather of Christopher and Anthony. Funeral private. Family flowers only. Donations if desired to Imperial Cancer Research Fund. Memorial service to be announced later.

HIGGINBOTTOM.—On Feb. 26, 1985, in hospital, and of 9, Rosewin, Bramhall, Ernest, aged 79 years. He beloved husband of Dorothy Higginbottom, dearly loved father of David, Janet and John and a loving grandfather. Solicitor of Greek Street, Stockport. Service at Trinity Methodist Church, Bramhall Lane, Stockport, on Monday, March 4, at 11.45 a.m., followed by private family committal at Stockport Crematorium at 12.30 p.m. Family flowers only, please. Donations in lieu to N.S.P.C.C., c/o Mr J. Mason, 37, Cleveland Road, Heaton Moor, Stockport. Inquiries to G. W. Turner, tel. 061-480 3754.

HINDLEY.—On Feb. 23, 1985, unexpectedly in hospital at Dover, Wendy, aged 33 years, widow of Reginald Brailsford and beloved mother of Robin and Gillian. Funeral service at Newark Parish Church on Tuesday, March 5, at 10.30 a.m.

HOLT.—On Feb. 25, at the Princess Alexandra Hospital, R.A.F., Wroughton, Sqn Ldr Frank Holt, A.F.C., R.A.F. (Retd), aged 77, beloved husband of Molly, and two daughters and four grandchildren. Funeral private. March 4. No flowers. Donations to the R.A.F. Benevolent Fund.

HOPKINS.—On Feb. 26, peacefully, after a short illness in hospital, A. M. (May). Will be sadly missed by her sons, grandchildren and great-grandchildren, and especially her sister Lallie who lived with her. Funeral 4 p.m., Monday, March 4, North East Surrey Crematorium. Inquiries and flowers F. W. Paine, 946 1974.

HUGHES.—On Feb. 25, peacefully in hospital, Sleepy Theresa, aged 94 years, widow of Lt.-Col. C. Hughes, dearly loved mother of Hugh and Betty, mother-in-law of Peter, devoted and much loved grandmother of Christopher and Derek. Cremation, Bournemouth Crematorium, on Monday, March 4, at 9.15 a.m. Family flowers only. Inquiries to Bond & Wheble, 1A, Oxford Road, Bournemouth. Tel. 21190.

HUMMERSTONE.—On Feb. 25, William Percival, of Garden Hill, Westcott, aged 95, devoted husband of the late Elsie, dearly loved father of Marjorie and Margaret and loving brother of Mary, beloved grandfather and great grand-father. Organist and Choirmaster for 50 years at St Michael's Church, Southdown, former Deputy Chief Officer of the London Ambulance Service. Funeral service at Holy Trinity Church, Westcott, Dorking, on Tuesday, March 5, at 2 p.m. Family flowers only. Donations if desired to Royal School of Church Music, Addington Palace, Croydon, Surrey.

KAYLOR.—On Feb. 20, passed away in his beloved Spain, Harry, of Broadstairs, father of David and John. Funeral service will take place at Margate Crematorium at 10 a.m. on March 11. No mourning or flowers, by request. Any inquiries to Rowland Brothers, 01-684 1067.

KEATING.—On Feb. 26, peacefully at Countess Mountbatten House, Moorfields Hospital, West End, Southampton, Gerald Arthur (Jerry), of Chandlers Ford, husband of Betty, father to Philip. Cremation at Southampton Crematorium, Bassett Green Road, on Monday, March 4, at 12.45 p.m. in the West Chapel. No flowers. Donations, please, to League of Friends, Countess Mountbatten House.

KELLY.—On Feb. 26, 1985, peacefully at home, aged 61 years, Margaret Ourkene, loving and beloved wife of Major Edward Kelly. Adored by her children and grandchildren. Funeral service at St Mary's Church, Farcet, Peterborough at 11.30 a.m. on Friday, March 1, followed by interment. Please no letters. Inquiries and flowers to M. J. Claypole, funeral director, 70, Main Street, Yaxley, Peterborough. Tel. 240232.

KNIGHT.—On Feb. 26, 1985, at his home in Hale Barns, Cheshire, Rupert, the dearly loved husband of Kathleen Kerr, dear father of Ann, service and committal at Altrincham Crematorium on Monday, March 4, at 12 noon. No flowers, by request. Inquiries to Kenneth Dewey & Sons, Park Funeral Services, Altrincham, tel. 061-928 4456.

LANGLEY.—On Feb. 27, peacefully at home, Springfield, Leigh, near Tonbridge, Kent, formerly of Orpington, Kent, Lesslie Thomas, dear husband of Margaret and much loved father of Paul and Sarah. Funeral service at St Mary's Parish Church, Leigh, on Monday, March 4, at 1 p.m., followed by private cremation at Tunbridge Wells Crematorium. Family flowers only. If desired donations to Pembury Hospital Radiotherapy Unit.

LEECH.—On Feb. 27, peacefully at Bournemouth, Eva Gertrude, aged 87, much loved widow of Sidney and mother of Bridget, Ann and Janet.

LOCK.—On Feb. 26, 1985, Eddie, beloved husband of Marjorie, dearest father of Jeremy and Tim and a loving grandpa. Service Tuesday, March 5, at Hendon Park Crematorium, 12.30 p.m. Family flowers only. Donations to British Heart Foundation, 63, Park Gate Avenue, Hadley Wood, Herts.

MacGOWAN.—On Feb. 26, peacefully at home, Burvale, Collingwood Avenue, Hartfield, Avril (Nanet), aged 90 years. Wonderful friend, loving sister and kind aunt. Service to take place at Eastbourne Crematorium on Friday, March 8, at 9.30 a.m. Flowers and all inquiries to D. F. Bysouth, Hailsham Road, Heathfield 2843.

MacKINNON.—On Wednesday, Feb. 27, 1985, Alastair MacKinnon, M.B., Ch.B., D.R.C.O.G., loved husband of Mary, much loved father of Ian and Jane. Service and cremation at Wilford Hill, Nottingham, on Monday, March 4, at 12.15 p.m. No flowers, please, but donations may be sent to the British Heart Foundation.

MADOC. — On Monday, Feb. 25, Mary, of the Cork Riviera, Hincham, Norfolk, mother of Carole and Sue. Funeral service at St Andrew's Church, Hincham, on Friday, March 1, at 3.30 p.m. No flowers, but donations to Bella Bran Leave Support Group, Colman Hospital, Norwich.

MARTIN.—On Feb. 27, 1985, peacefully at University College Hospital, Andrew Martin, O.C. Funeral at Golders Green Crematorium at 11 a.m. on Saturday, March 2. Flowers and inquiries to J. H. Rees (Ld.), 83, Westbourne Grove, W.2. Tel. 01-229 9861.

MASON. — On Feb. 24, peacefully after a short illness at Royal Surrey County Hospital, Elsie Mason, aged 74, beloved wife of Cecil (R. S. Mason, Lodge Farm, Hurstmonceux) and loving mother of Tim, Judith and Christine. Cremation at Guildford on March 4, at 12 noon. Family flowers only. Donations if desired to Treasurer, Inner Wheel Club Benevolent Fund, Wathers Cottage, Hurstmonceux, Hailsham.

MATOX.—On Feb. 20, 1985, in the Radiotherapy Centre, Bristol, Ruth (ex-Herriotts Council) aged 60, devoted loved husband of Christine, father of Catherine and Rosemary. The funeral service took place at Salford on Feb. 25. Donations if desired to Friends of B.T.C., Bristol, or the R.N.L.I., c/o C. B. Hook, Street, Salford, Bristol.

MATTHEWS.—On Feb. 25, 1985, at St George's Hospital, London, after a short illness, Cyril, loved husband of Ruth and uncle to Elizabeth.

MEDDINGS.—On Feb. 25, 1985, Percy Vivian, in her 90th year, much loved wife of Francis Meddings and mother of Jennifer Ruth Holden and Victoria Tanith Webb. Funeral service at St Mark's Church, Primrose Hill, at 10 noon, on Tuesday, March 5, to be followed by private cremation at Golders Green. No flowers, by request. Ginger [illegible]

MERRIFIELD.—On Feb. 25, 1985, peacefully in an Essex hospital, Harold, beloved husband of Jeanne and very much loved father and grandfather. Cremation at Rosedale Park, Hampstead, on Tuesday, March 5, at 3.30 p.m. Family flowers only. Donations if desired to British Heart Foundation.

MILLER.—On Feb. 26, 1985, peacefully in Royal Devon and Exeter Hospital, Wonford, William Lewis (Lew) Miller, B.E.M., aged 73 years, of 2, Station, Beer, to his dad of Sylvia, Sybil, Bob and Peter and a dear gramps to all his grandchildren. Funeral service in Beer Congregational Church on Saturday, March 2, at 2 p.m. Family flowers only, but donations in lieu if desired for R.N.L.I., c/o Mrs S. Harding, Land